

Andrew O'Sullivan

Product Manager

📍 Obere Lände 23, 12345 Berlin ✉ andrew@sulli.com ☎ +01 11111155 in andrewosulvian

PROFILE

Experienced Product Manager with a proven track record in the development and management of products throughout their lifecycle. Passionate, creative, and results-oriented. Skilled in team leadership and collaboration with cross-functional teams. Excellent communication skills and strategic thinking. Enthusiastic about designing innovative solutions that enhance customer satisfaction.

PROFESSIONAL EXPERIENCE

Product Manager

Technite GmbH

08/2018 – 07/2023

Berlin, Germany

- Led a cross-functional team of 10 people in the development of a new product line, resulting in a 20% increase in revenue
- Conducted market analysis and competitive studies to identify new product opportunities and expand the product portfolio
- Successfully launched two new products in the market, leading to a 15% increase in market share

Product Specialist

Solutions Inc

04/2015 – 07/2018

Munich, Germany

- Developed and implemented a product strategy for the European market, resulting in a 25% revenue growth
- Conducted training sessions and presentations for customers and sales teams to enhance product knowledge
- Analyzed customer feedback and derived product improvements, resulting in a 20% increase in customer satisfaction

EDUCATION

Master of Business Administration (MBA)

University

08/2013 – 07/2015

Munich, Germany

Bachelor of Engineering in Information Technology

Technical University

09/2009 – 07/2013

Vienna, Austria

SKILLS

- Product development and strategy
- Project management and team leadership
- Customer needs analysis and market research
- Agile methods and Scrum
- Data analysis
- Presentation and communication

LANGUAGES

German

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English

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Spanish

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AWARDS

Innovation Award

The Tech GmbH

Product Manager of the Year

Delta Solutions