## A Training Example

| Trainees |      |          | Non-Trainees |     |          | Matched Sample |     |          |
|----------|------|----------|--------------|-----|----------|----------------|-----|----------|
| unit     | age  | earnings | unit         | age | earnings | unit           | age | earnings |
| 1        | 28   | 17700    | 1            | 43  | 20900    | 8              | 28  | 8800     |
| 2        | 34   | 10200    | 2            | 50  | 31000    |                |     |          |
| 3        | 29   | 14400    | 3            | 30  | 21000    |                |     |          |
| 4        | 25   | 20800    | 4            | 27  | 9300     |                |     |          |
| 5        | 29   | 6100     | 5            | 54  | 41100    |                |     |          |
| 6        | 23   | 28600    | 6            | 48  | 29800    |                |     |          |
| 7        | 33   | 21900    | 7            | 39  | 42000    |                |     |          |
| 8        | 27   | 28800    | 8            | 28  | 8800     |                |     |          |
| 9        | 31   | 20300    | 9            | 24  | 25500    |                |     |          |
| 10       | 26   | 28100    | 10           | 33  | 15500    |                |     |          |
| 11       | 25   | 9400     | 11           | 26  | 400      |                |     |          |
| 12       | 27   | 14300    | 12           | 31  | 26600    |                |     |          |
| 13       | 29   | 12500    | 13           | 26  | 16500    |                |     |          |
| 14       | 24   | 19700    | 14           | 34  | 24200    |                |     |          |
| 15       | 25   | 10100    | 15           | 25  | 23300    |                |     |          |
| 16       | 43   | 10700    | 16           | 24  | 9700     |                |     |          |
| 17       | 28   | 11500    | 17           | 29  | 6200     |                |     |          |
| 18       | 27   | 10700    | 18           | 35  | 30200    |                |     |          |
| 19       | 28   | 16300    | 19           | 32  | 17800    |                |     |          |
| Average: | 28.5 | 16426    | 20           | 23  | 9500     | Average:       |     |          |
|          |      |          | 21           | 32  | 25900    |                |     |          |
|          |      |          | Average:     | 33  | 20724    |                |     |          |