1997 1998 1999 Internet User Non-user Internet User Non-user Internet User Non-user Average Expenditure

\$24.18

\$193.38

.60

.09

42.3

.17

.35

.45

.16

\$51,995

Year

\$25.73

.56

.08

40.2

.18

.37

.43

.16

\$52,887

\$195.03

\$10.90

\$96.71

.79

49.0

.31

.28

.21

.08

\$30,459

Recorded Music

Entertainment Zero Expenditure Recorded Music

Entertainment

High School Grad.

Demographics

Some College

College Grad.

Manager

Age

Income

Table 1: Descriptive Statistics for Internet User and Non-user Groups^a

\$9.97

\$84.92

.80

.35

49.0

.32

.27

.21

.08

\$28,169

\$20.92

.64

.14

44.1

.21

.34

.42

.14

\$49,970

\$182.42

\$9.37

\$80.19

.81

.39

49.4

.32

.27

.20

.08

\$26,649