# DISHPATCH WEEKLY ANALYSIS REPORT

May 30, 2025

(Last week: 19-05-25 > 25-05-25)

#### **EXECUTIVE SUMMARY**

Currently Active full member ever: 5416

Active Full Member 1st year: 3675 - 2nd year: 1760 - 3rd year: 0

Renewal Rate: 84.95%

Renewal rate from 1st year to 2nd year 84.95% from 2nd year to 3rd year 0%.

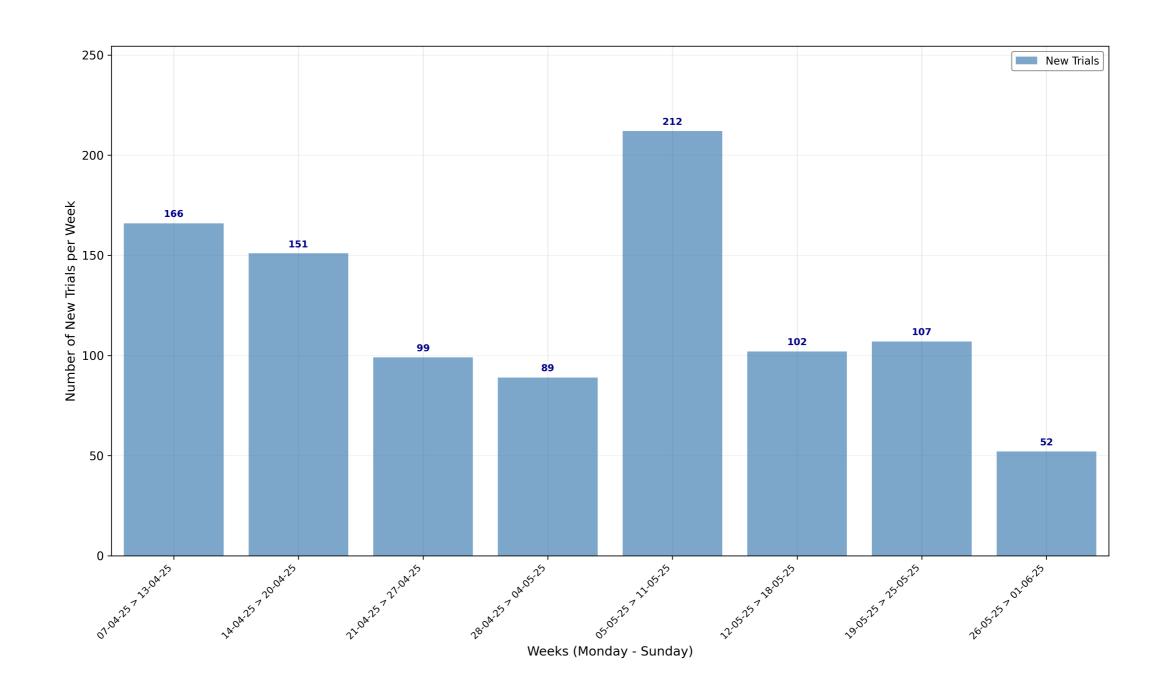
New trial last week: **70** (previous week: 110)

New full member last week: **100** (previous week: 66) Churn full member last week: **9** (previous week: 15)

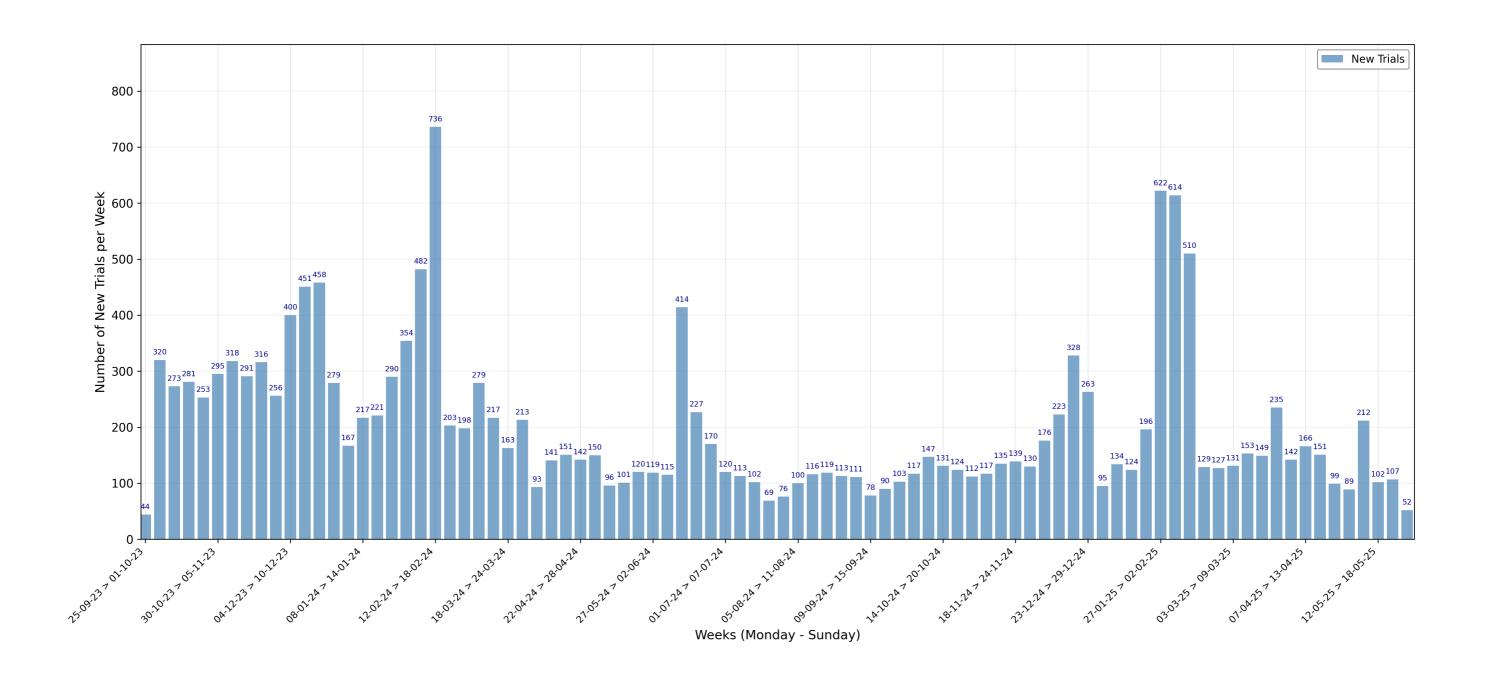
Conversion Rate (from Trial to Full Member): 39.67%

To be a full member a user must complete their trial, not request a refund, and not be gifted. (refund period 14 days)

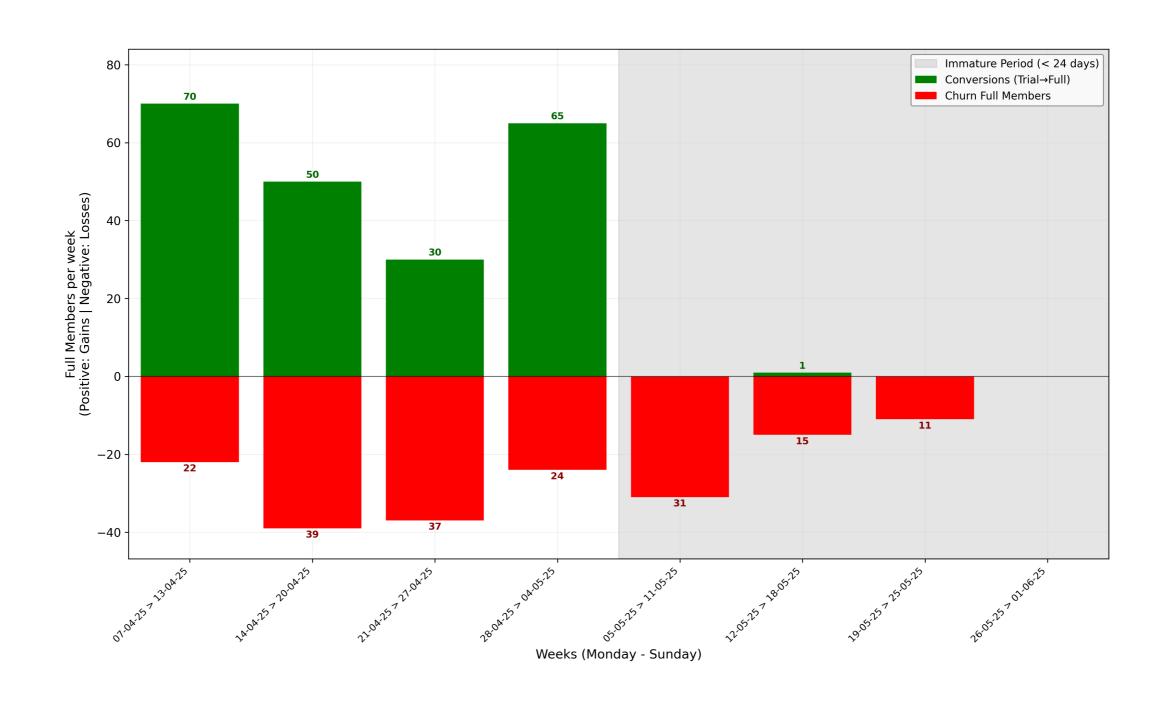
# **WEEKLY NEW TRIALS 8 LAST WEEKS**



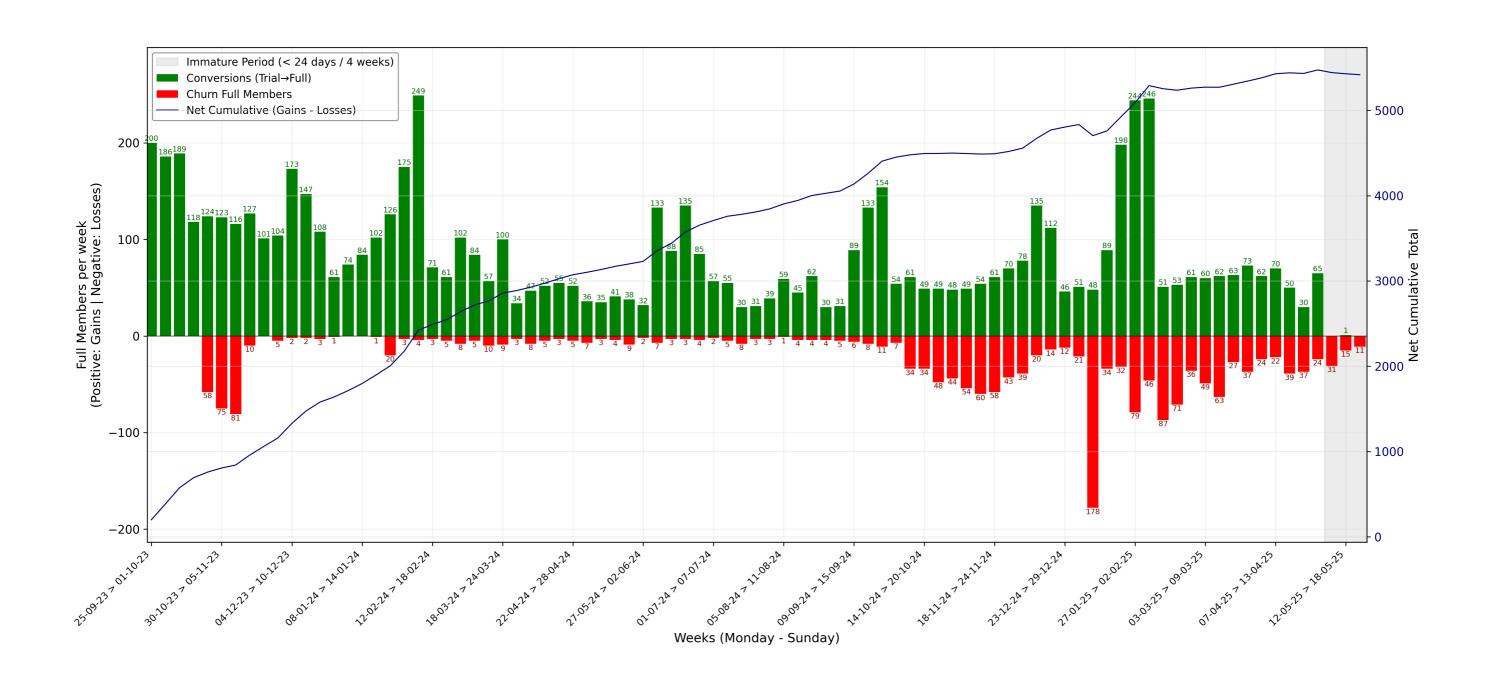
### **WEEKLY NEW TRIALS - ALL TIME**



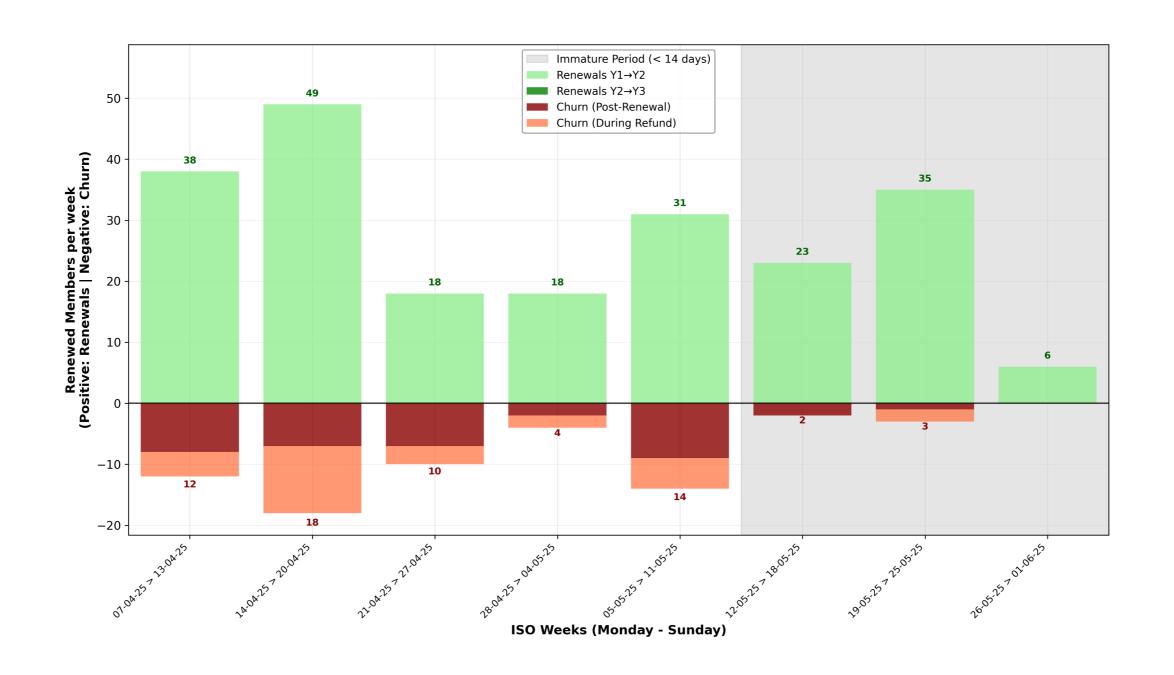
# **WEEKLY FULL MEMBERS FLOW LAST 8 WEEKS**



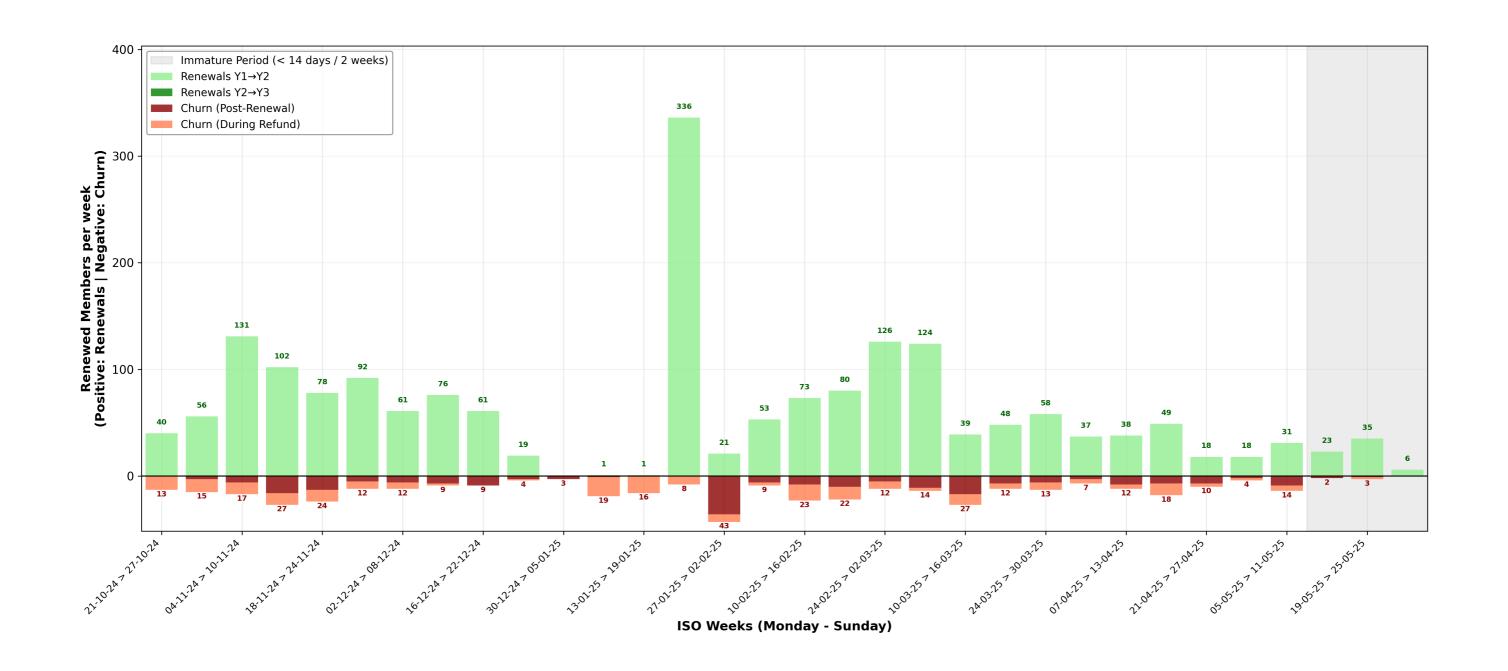
### **WEEKLY FULL MEMBERS FLOW - ALL TIME**



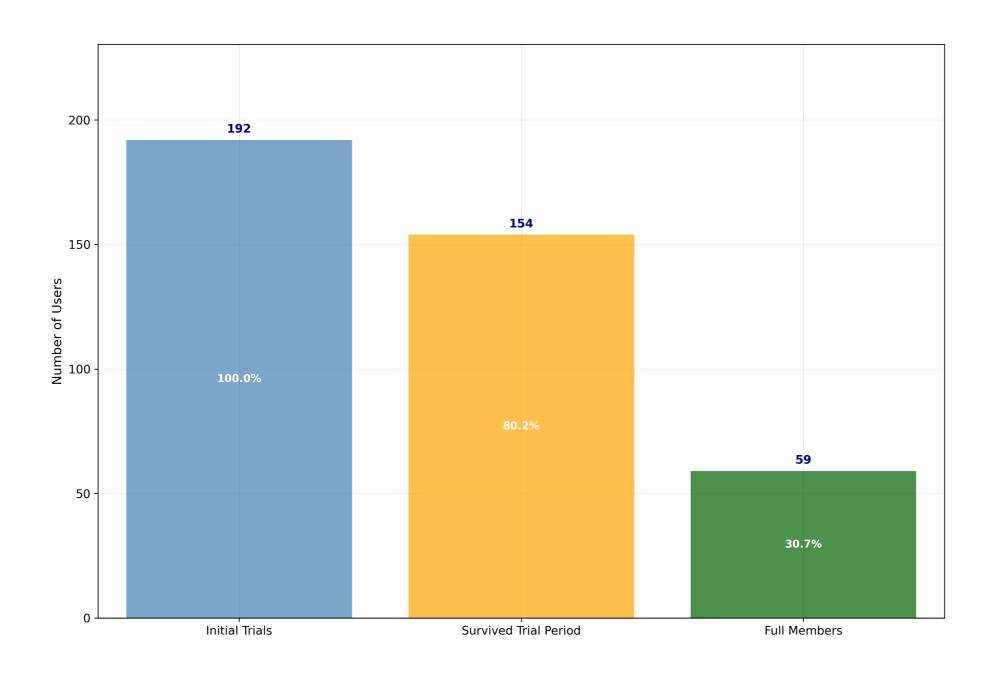
# **WEEKLY RENEWAL FLOW LAST 8 WEEKS**



### **WEEKLY RENEWAL FLOW - ALL TIME**



# **CONVERSION FUNNEL - LAST COMPLETE COHORT**



# **CONVERSION FUNNEL COMPARISON**

