# Glossary

From SilverPush Documentation

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Let's make sure you understand all the terminologies we used across our website and documentation. Standard definitions of some terms used in advertising industry are listed below.

## A

- Ad Exchange: A technology platform through which advertisers can buy ad spaces from publishers by a bidding system. The remnant inventory available with a publisher is sold to the highest bidding advertiser through real time bidding.
- Ad Tag: A piece of code that request the ad exchange for a delivery of impression
- API: Application Programming Interface. It is a set of protocols for communicating with a back end software.

# В

Behavioral Data: The data collected from the user's desktop/ mobile about their past online actions.

#### C

- Click through Rate: Also known as CTR, is the total number of clicks divided by the total impression delivered for a campaign
- Click Tracking: The methodology by which the advertiser makes sure that clicks has been delivered.
- Conversion: It is an action that the advertiser wants the user to perform. Example: Purchase a product, Install an app, sign up for a product etc.
- Cookie: A javascript code which is saved by a browser that sends back some user specific data back to the advertiser.
- Cost per acquisition: Also known as CPA is the amount of money, that is paid by the advertiser for every conversion (purchase/ sign up ) by the user.
- Cost per click: The amount of money, advertiser is willing to pay for every click by the user
- Cost per lead: The amount of money paid by the advertiser for every lead from a user.
- Cost per mile: Also known as cost per 1000 impressions, is the amount of money paid by the advertiser for every 1000 instances of the ad.
- Creative tag: A code that gives the location of the ad server in which the creative is stored.

- Data Management Platform(DMP): A unified platform for advertisers where 1st party data, 3rd party data and other user data based on context are consolidated to get a 360 degree view of the audience
- Demand Side Platform(DSP): A technology platform that is used by the brands/ advertisers to buy media inventory from different publishers and run ad campaigns.

#### E

• Estimated CPM (eCPM): Flight: The time during which a campaign runs

#### $\mathbf{F}$

- Frequency: It refers to how often an ad is shown is shown in a certain period of time.
- Frequency cap: The limit set by advertiser which blocks the display of a creative ad after capped amount.

# Ι

Impression: The instance of delivering one ad is called an impression

## L

Landing page: The page to which the user is taken to after clicking on an ad is called landing page.

#### P

• Programmatic Buying: The process of automated buying of inventory using real time bidding in a DSP is called programmatic buying.

# R

- Real-time bidding: The process of bidding for an impression from inventory listed in exchanges. The highest bidder gets the right to display ad for that impression.
- Retargeting: The process of delivering impressions to those users who has already been exposed to the a previous communication/visited the advertisers website. Study shows that retargeting ads helps users to keep the brand in top of mind recall and aids in conversion.
- Remnant Inventory: The inventory left with the publisher after the premium inventory gets sold.
- Rich Media ad: A Rich Media ad contains images or video and involves some kind of user interaction.

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