



region	All	
division	All	
market	All	

P & L By Fiscal year

All amount in USD

Note:-21 vs 20 % is not part of pevot teble

	Fiscal year			
Custmer	2019	2020	2021	21 vs 20 %
Acclaimed Sto	res			
Net sales	1.4M	2.9M	10.9M	278.1%
COGS	0.9M	1.8M	7.0M	284.4%
gross margii	0.5M	1.1M	3.9M	267.4%
GM %	33.5%	37.2%	36.1%	-2.8%
All-Out				•
Net sales		0.2M	0.8M	395.7%
COGS		0.1M	0.4M	324.3%
gross margir	n	0.1M	0.4M	508.8%
GM %		38.7%	47.5%	22.8%
Amazon				:
Net sales	12.2M	37.5M	82.1M	118.9%
COGS	7.1M	23.2M	53.1M	129.2%
gross margii	5.1M	14.3M	29.0M	102.2%
GM %	41.5%	38.2%	35.3%	
Argos (Sainsbi	ury's)			!
Net sales	0.4M	0.7M	2.3M	206.0%
COGS	0.2M	0.5M	1.5M	186.9%
gross margii	0.2M	0.2M	0.8M	248.3%
GM %	43.0%	31.1%	35.4%	13.8%
Atlas Stores				ı
Net sales	0.2M	0.7M	3.2M	370.3%
COGS	0.1M	0.4M	1.9M	354.9%
gross margii		0.3M	1.3M	
GM %	39.9%	38.4%	40.4%	
Atliq e Store				ſ
Net sales	7.2M	23.7M	53.0M	123.8%
COGS	4.2M	14.7M	33.1M	F
gross margii	2.9M	8.9M	19.9M	122.7%
GM %	41.0%	37.8%	37.6%	Г
AtliQ Exclusive				i
Net sales	9.6M	17.7M	61.1M	245.8%
COGS	4.9M	9.6M	34.4M	_
gross margii		8.1M	26.7M	<u>.                                    </u>
GM %	48.4%	45.9%	43.7%	
BestBuy				i
Net sales	0.9M	1.8M	6.3M	256.1%
COGS	0.6M	1.1M	4.0M	-
				_



gross margii	0.3M	0.7M	2.3M	228.4%
GM %	31.4%	38.9%	35.9%	-7.8%
Boulanger			ı	
Net sales	0.2M	0.8M	4.1M	392.9%
COGS	0.1M	0.5M	2.9M	436.2%
gross margii		0.3M	1.2M	311.8%
GM %	38.5%	34.8%	29.1%	-16.5%
Chip 7	30.570	J <del>-1</del> .0 /0	25.170	-10.570
•	O CM	4 214	<i>E ENA</i> i	246 40/
Net sales	0.6M	1.3M	5.5M	316.1%
COGS	0.4M	M8.0	3.3M	293.6%
gross margii		0.5M	2.2M	353.8%
GM %	38.6%	37.3%	40.7%	9.1%
Chiptec				
Net sales		0.4M	3.0M	622.0%
COGS		0.3M	2.0M	688.1%
gross margir	า	0.2M	1.0M	515.8%
GM %		38.3%	32.7%	-14.7%
Control			•	
Net sales	0.9M	2.2M	7.7M	249.2%
COGS	0.6M	1.3M	4.8M	264.7%
gross margii		0.9M	2.9M	226.2%
GM %	32.1%	40.2%	37.5%	-6.6%
_	32.170	40.2%	37.370	-0.0%
Coolblue	0.514	4.014	4.004	260.00/
Net sales	0.5M	1.2M	4.2M	260.0%
COGS	0.3M	0.7M	2.5M	234.6%
gross margii		0.4M	1.8M	303.7%
GM %	39.9%	36.8%	41.2%	12.1%
Costco				
Net sales	1.1M	2.8M	9.3M	237.4%
COGS	M8.0	1.7M	5.8M	249.5%
gross margii	0.4M	1.1M	3.5M	218.9%
GM %	31.3%	39.7%	37.5%	-5.5%
Croma			!	
Net sales	1.7M	2.5M	7.5M	205.1%
COGS	0.9M	1.6M	5.6M	
		0.9M	2.0M	123.8%
gross margiı GM %				
	45.5%	35.8%	26.2%	-26.6%
Currys (Dixons	. ,	0.014	4 014	
Net sales	0.3M	0.8M	1.9M	146.9%
COGS	0.2M	0.5M	1.3M	186.0%
gross margii	0.1M	0.3M	0.5M	83.7%
GM %	30.8%	38.2%	28.4%	-25.6%
Digimarket				
Net sales	0.8M	1.7M	4.1M	141.1%
COGS	0.5M	1.0M	3.0M	193.2%
gross margii		0.7M	1.2M	65.8%
GM %	40.5%	40.9%	28.1%	-31.2%
<b>O</b> III 70	10.070	10.070	20.170	31.2/0



Ebay				
Net sales	2.6M	6.3M	15.2M	142.2%
COGS	1.5M	4.1M	9.7M	136.1%
gross margii	1.1M	2.2M	5.5M	153.6%
GM %	42.6%	34.5%	36.1%	4.7%
Electricalsara	Stores			
Net sales	0.1M	0.6M	1.9M	186.0%
COGS	0.1M	0.4M	1.1M	167.9%
gross margii		0.2M	0.7M	218.7%
GM %	32.6%	35.6%	39.7%	11.4%
Electricalsbea	Stores		_	
Net sales		0.1M	0.7M	404.6%
COGS		0.1M	0.4M	313.8%
gross margii	n	0.0M	0.3M	594.8%
GM %		32.3%	44.5%	37.7%
Electricalslanc			-	
Net sales	0.1M	0.7M	2.3M	213.3%
COGS	0.1M	0.4M	1.4M	223.0%
gross margii		0.3M	1.0M	200.8%
GM %	37.7%	43.3%	41.6%	-4.0%
Electricalslytical				
Net sales	1.8M	2.6M	11.9M	357.5%
COGS	1.1M	1.9M	7.4M	292.1%
gross margii		0.7M	4.5M	530.0%
GM %	41.4%	27.5%	37.9%	37.7%
Electricalsocity				
Net sales	2.3M	3.5M	12.4M	258.8%
COGS	1.3M	2.3M	8.1M	253.7%
gross margii		1.2M	4.3M	268.5%
GM %	44.3%	33.9%	34.8%	2.7%
Electricalsquip				
Net sales	0.2M	0.7M	3.6M	435.3%
COGS	0.1M	0.5M	1.9M	315.0%
gross margii		0.2M	1.7M	693.0%
GM %	37.8%	31.8%	47.2%	48.1%
Elite			=	
Net sales	0.4M	M8.0	4.1M	395.5%
COGS	0.2M	0.5M	2.5M	371.6%
gross margii		0.3M	1.7M	435.1%
GM %	41.0%	37.6%	40.6%	8.0%
Elkjøp	0.514	4.014	5 014	
Net sales	0.5M	1.3M	5.2M	291.9%
COGS	0.3M	0.7M	3.2M	
gross margi		0.6M	2.0M	242.6%
GM %	39.5%	43.5%	38.0%	-12.6%
Epic Stores		0.61.6		
Net sales	0.4M	0.9M	4.2M	346.1%



COGS	0.2M	0.6M	2.4M	326.1%
gross margii	0.2M	0.4M	1.7M	377.3%
GM %	41.3%	39.0%	41.8%	7.0%
Euronics				
Net sales	0.4M	0.9M	3.9M	344.7%
COGS	0.2M	0.6M	2.6M	348.4%
gross margii	0.2M	0.3M	1.4M	337.8%
GM %	45.3%	35.2%	34.7%	-1.5%
Expert				
Net sales	M8.0	1.8M	6.4M	264.0%
COGS	0.5M	1.2M	4.0M	241.3%
gross margii	0.3M	0.6M	2.4M	309.9%
GM %	38.3%	33.0%	37.2%	12.6%
Expression	00.070	00.070	01.270	12.070
	4 714	0.014	0.014	222 224
Net sales	1.7M	3.0M	9.8M	228.2%
COGS	1.0M	2.0M	6.4M	216.5%
gross margii	0.7M	1.0M	3.4M	253.1%
GM %	40.0%	32.1%	34.5%	7.6%
Ezone			•	
Net sales	1.5M	2.0M	7.9M	291.6%
COGS	0.9M	1.4M	5.8M	309.0%
gross margii	0.6M	0.6M	2.1M	250.0%
GM %				
	38.5%	29.4%	26.3%	-10.6%
Flawless Stores		0 =14		
Net sales	0.1M	0.5M	1.8M	296.3%
COGS	0.0M	0.3M	1.1M	241.8%
gross margiı	0.0M	0.1M	0.8M	408.2%
GM %	37.5%	32.7%	42.0%	28.3%
Flipkart			:	
Net sales	2.9M	8.3M	19.3M	131.0%
COGS	1.9M	5.5M	13.5M	143.0%
	1.0M	2.8M	5.8M	107.5%
gross margii				
GM %	34.8%	33.7%	30.2%	-10.2%
Fnac-Darty				
Net sales	0.5M	0.8M	2.9M	249.8%
COGS	0.3M	0.6M	2.0M	247.7%
gross margii	0.2M	0.3M	0.9M	254.5%
GM %	41.2%	30.9%	31.3%	1.3%
Forward Stores	3			
Net sales	0.6M	1.5M	4.1M	172.0%
COGS	0.3M	0.9M	2.6M	203.7%
gross margii	0.2M	0.6M	1.4M	127.9%
GM %	38.9%	41.9%	35.1%	-16.2%
Girias				
Net sales	1.5M	2.1M	8.7M 📗	319.3%
COGS	1.0M	1.5M	5.9M	305.8%
gross margii	0.6M	0.6M	2.7M	352.2%
-				



Info Stores	GM %	37.1%	29.1%	31.4% 7.9%
Net sales         0.1M         0.5M         1.8M         284.1%           COGS         0.0M         0.3M         1.1M         264.3%           gross margii         0.0M         0.2M         0.8M         314.8%           GM %         37.1%         39.2%         42.4%         8.0%           Insight         Net sales         0.4M         1.0M         2.8M         171.8%           COGS         0.3M         0.5M         1.6M         199.0%           GM %         35.6%         47.9%         42.6%         -10.9%           Integration Stores         Net sales         0.2M         1.4M         787.2%           COGS         0.1M         1.0M         987.4%         gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%         1.4M         787.2%           COGS         0.1M         1.0M         987.4%         gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%         1.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         <		37.170	29.170	31.470 7.9%
COGS         0.0M         0.3M         1.1M         264.3%           gross margii         0.0M         0.2M         0.8M         314.8%           GM %         37.1%         39.2%         42.4%         8.0%           Insight         Net sales         0.4M         1.0M         2.8M         171.8%           COGS         0.3M         0.5M         1.6M         199.0%           gross margii         0.1M         0.5M         1.2M         142.2%           GM %         35.6%         47.9%         42.6%         -10.9%           Integration Stores         Net sales         0.2M         1.4M         787.2%           COGS         0.1M         1.0M         987.4%         gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%         2.3M         1.0M         0.4M         496.1%           GM %         48.1%         26.6%         34.0%         27.7%         2.28%           Leader         Net sales         0.2M         0.9M         4.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         0.2M <t< td=""><td></td><td>0.1M</td><td>0.5M</td><td>1 8M  284 1%</td></t<>		0.1M	0.5M	1 8M  284 1%
gross margii         0.0M         0.2M         0.8M         314.8%           GM %         37.1%         39.2%         42.4%         8.0%           Insight         37.1%         39.2%         42.4%         8.0%           Insight         0.4M         1.0M         2.8M         171.8%           COGS         0.3M         0.5M         1.6M         199.0%           gross margii         0.1M         0.5M         1.2M         142.2%           GM %         35.6%         47.9%         42.6%         -10.9%           Integration Stores         Net sales         0.2M         1.4M         787.2%           COGS         0.1M         1.0M         987.4%         gross margin         0.1M         0.4M         496.1%         gen.3         440.4%         12.4M         496.1%         496.1%         gen.3         440.4%         12.4M         496.1%         4				
Section   Sect				
Insight	· ·			
Net sales         0.4M         1.0M         2.8M         171.8%           COGS         0.3M         0.5M         1.6M         199.0%           gross margii         0.1M         0.5M         1.2M         142.2%           GM %         35.6%         47.9%         42.6%         -10.9%           Integration Stores         Net sales         0.2M         1.4M         787.2%           COGS         0.1M         1.0M         987.4%         987.4%           gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%           Leader         Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%         gross margii         2.3M         1.6M         6.4M         302.2%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%		<b>3</b> 11175	00.270	
COGS         0.3M         0.5M         1.6M         199.0%           gross margii         0.1M         0.5M         1.2M         142.2%           GM %         35.6%         47.9%         42.6%         -10.9%           Integration Stores         Net sales         0.2M         1.4M         787.2%           COGS         0.1M         1.0M         987.4%           gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%           Leader         Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         295.2%		0.4M	1.0M	2.8M 171.8%
SM %   35.6%   47.9%   42.6%   -10.9%   Integration Stores   Net sales   O.2M   1.4M   787.2%   COGS   O.1M   1.0M   987.4%   gross margin   O.1M   O.4M   496.1%   GM %   40.7%   27.4%   -32.8%   Leader   Net sales   4.7M   6.0M   18.8M   214.8%   COGS   2.4M   4.4M   12.4M   183.1%   gross margii   2.3M   1.6M   6.4M   302.2%   GM %   48.1%   26.6%   34.0%   27.7%   Logic Stores   Net sales   O.2M   O.9M   4.8M   415.2%   COGS   0.1M   0.6M   2.5M   318.4%   gross margii   0.1M   0.3M   2.3M   597.4%   GM %   32.4%   34.7%   47.0%   35.4%   Lotus   Net sales   1.5M   2.1M   8.1M   282.6%   COGS   0.9M   1.4M   5.7M   295.2%   gross margii   0.6M   0.7M   2.4M   255.6%   GM %   40.4%   31.9%   29.6%   -7.1%   Neptune   Net sales   1.0M   3.4M   16.1M   371.5%   COGS   0.5M   2.1M   9.5M   353.2%   gross margii   0.5M   1.3M   6.6M   400.5%   GM %   46.1%   38.8%   41.1%   6.1%   Nomad Stores   Net sales   0.5M   1.6M   4.0M   146.9%   COGS   0.3M   1.0M   2.5M   153.5%   gross margii   0.2M   0.6M   1.5M   136.4%   GM %   42.3%   38.6%   37.0%   4.2%   Notebillig   Net sales   0.2M   0.4M   1.1M   187.4%   COGS   0.2M   0.3M   0.9M   236.6%   gross margii   0.1M   0.1M   0.2M   73.8%   GM %   34.6%   30.2%   18.3%   -39.5%	COGS	0.3M	0.5M	_
SM %   35.6%   47.9%   42.6%   -10.9%   Integration Stores			0.5M	
Net sales         0.2M         1.4M         787.2%           COGS         0.1M         1.0M         987.4%           gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%           Leader         Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%         gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%<		35.6%	47.9%	42.6% -10.9%
COGS         0.1M         1.0M         987.4%           gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%           Leader         Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%         gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%         Neptune         Net	Integration Store	s		
gross margin         0.1M         0.4M         496.1%           GM %         40.7%         27.4%         -32.8%           Leader         Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%         gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%         Neptune         Net sales         1.0M         3.4M         16.1M         371.5%	Net sales		0.2M	1.4M 787.2%
GM %         40.7%         27.4%         -32.8%           Leader         Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2% <td>COGS</td> <td></td> <td>0.1M</td> <td>1.0M 987.4%</td>	COGS		0.1M	1.0M 987.4%
Leader         Net sales       4.7M       6.0M       18.8M       214.8%         COGS       2.4M       4.4M       12.4M       183.1%         gross margii       2.3M       1.6M       6.4M       302.2%         GM %       48.1%       26.6%       34.0%       27.7%         Logic Stores       Net sales       0.2M       0.9M       4.8M       415.2%         COGS       0.1M       0.6M       2.5M       318.4%         gross margii       0.1M       0.3M       2.3M       597.4%         GM %       32.4%       34.7%       47.0%       35.4%         Lotus       Net sales       1.5M       2.1M       8.1M       282.6%         COGS       0.9M       1.4M       5.7M       295.2%         gross margii       0.6M       0.7M       2.4M       255.6%         GM %       40.4%       31.9%       29.6%       -7.1%         Neptune       Net sales       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.6M       4.0M       146.9%         Notebillig	gross margin		0.1M	0.4M 496.1%
Net sales         4.7M         6.0M         18.8M         214.8%           COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%         gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%         Neptune           Net sales         1.0M         3.4M         16.1M         371.5%           GOS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.6M         4.0M	GM %		40.7%	27.4% -32.8%
COGS         2.4M         4.4M         12.4M         183.1%           gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%	Leader			•
gross margii         2.3M         1.6M         6.4M         302.2%           GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%         295.2%         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%         256.6%         29.6%         -7.1%         295.2%         296.6%         -7.1%         295.2%         371.5%         295.2%         371.5%         371.5%         296.6%         -7.1%         295.2%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5%         371.5% </td <td>Net sales</td> <td>4.7M</td> <td>6.0M</td> <td>18.8M 214.8%</td>	Net sales	4.7M	6.0M	18.8M 214.8%
GM %         48.1%         26.6%         34.0%         27.7%           Logic Stores         Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%         41.1%         6.1%           Nomad Stores         Net sales         0.5M         1.6M         4.0M         146.9%           COGS         0.3M <td>COGS</td> <td>2.4M</td> <td>4.4M</td> <td>12.4M 183.1%</td>	COGS	2.4M	4.4M	12.4M 183.1%
Logic Stores           Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%         41.1%         6.1%           Nomad Stores         Net sales         0.5M         1.6M         4.0M         146.9%           COGS         0.3M         1.0M         2.5M         153.5%           gross margii	gross margii	2.3M	1.6M	6.4M 302.2%
Net sales         0.2M         0.9M         4.8M         415.2%           COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%         41.1%         6.1%           Nomad Stores         Net sales         0.5M         1.6M         4.0M         146.9%           COGS         0.3M         1.0M         2.5M         153.5%           gross margii         0.2M         0.6M	GM %	48.1%	26.6%	34.0% 27.7%
COGS         0.1M         0.6M         2.5M         318.4%           gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%         41.1%         6.1%           Nomad Stores         Net sales         0.5M         1.6M         4.0M         146.9%           COGS         0.3M         1.0M         2.5M         153.5%           gross margii         0.2M         0.6M         1.5M         136.4%           COGS         0.2M         0.4M	Logic Stores			
gross margii         0.1M         0.3M         2.3M         597.4%           GM %         32.4%         34.7%         47.0%         35.4%           Lotus         Net sales         1.5M         2.1M         8.1M         282.6%           COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune         Net sales         1.0M         3.4M         16.1M         371.5%           COGS         0.5M         2.1M         9.5M         353.2%           gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%         41.1%         6.1%           Nomad Stores         Net sales         0.5M         1.6M         4.0M         146.9%           COGS         0.3M         1.0M         2.5M         153.5%           gross margii         0.2M         0.6M         1.5M         136.4%           GM %         42.3%         38.6%         37.0%         -4.2%           Notebillig         0.2M         0.4M </td <td>Net sales</td> <td></td> <td>0.9M</td> <td></td>	Net sales		0.9M	
GM %       32.4%       34.7%       47.0%       35.4%         Lotus       Net sales       1.5M       2.1M       8.1M       282.6%         COGS       0.9M       1.4M       5.7M       295.2%         gross margii       0.6M       0.7M       2.4M       255.6%         GM %       40.4%       31.9%       29.6%       -7.1%         Neptune       Net sales       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores       Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig       Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.	COGS	0.1M	0.6M	2.5M 318.4%
Lotus         Net sales       1.5M       2.1M       8.1M       282.6%         COGS       0.9M       1.4M       5.7M       295.2%         gross margii       0.6M       0.7M       2.4M       255.6%         GM %       40.4%       31.9%       29.6%       -7.1%         Neptune       Net sales       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores       Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig       Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%<				
Net sales       1.5M       2.1M       8.1M       282.6%         COGS       0.9M       1.4M       5.7M       295.2%         gross margii       0.6M       0.7M       2.4M       255.6%         GM %       40.4%       31.9%       29.6%       -7.1%         Neptune		32.4%	34.7%	47.0% 35.4%
COGS         0.9M         1.4M         5.7M         295.2%           gross margii         0.6M         0.7M         2.4M         255.6%           GM %         40.4%         31.9%         29.6%         -7.1%           Neptune <td< td=""><td></td><td></td><td></td><td></td></td<>				
gross margii       0.6M       0.7M       2.4M       255.6%         GM %       40.4%       31.9%       29.6%       -7.1%         Neptune       77.1%       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores       Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig       Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				
GM %       40.4%       31.9%       29.6%       -7.1%         Neptune       -7.1%       -7.1%       -7.1%         Net sales       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores       Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig       Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				
Neptune         Net sales       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores         Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				
Net sales       1.0M       3.4M       16.1M       371.5%         COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores         Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%		40.4%	31.9%	29.6%   -7.1%
COGS       0.5M       2.1M       9.5M       353.2%         gross margii       0.5M       1.3M       6.6M       400.5%         GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores         Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%	•	4 014	0.41.4	10 111
gross margii         0.5M         1.3M         6.6M         400.5%           GM %         46.1%         38.8%         41.1%         6.1%           Nomad Stores         0.5M         1.6M         4.0M         146.9%           COGS         0.3M         1.0M         2.5M         153.5%           gross margii         0.2M         0.6M         1.5M         136.4%           GM %         42.3%         38.6%         37.0%         -4.2%           Notebillig           Net sales         0.2M         0.4M         1.1M         187.4%           COGS         0.2M         0.3M         0.9M         236.6%           gross margii         0.1M         0.1M         0.2M         73.8%           GM %         34.6%         30.2%         18.3%         -39.5%				
GM %       46.1%       38.8%       41.1%       6.1%         Nomad Stores         Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				
Nomad Stores         Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig       Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				
Net sales       0.5M       1.6M       4.0M       146.9%         COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%		46.1%	38.8%	41.1%   6.1%
COGS       0.3M       1.0M       2.5M       153.5%         gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%		0.514	1 61/1	4 OM 146 OW
gross margii       0.2M       0.6M       1.5M       136.4%         GM %       42.3%       38.6%       37.0%       -4.2%         Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				<u> </u>
GM % 42.3% 38.6% 37.0% -4.2% Notebillig  Net sales 0.2M 0.4M 1.1M 187.4% COGS 0.2M 0.3M 0.9M 236.6% gross margil 0.1M 0.1M 0.2M 73.8% GM % 34.6% 30.2% 18.3% -39.5%				
Notebillig         Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%				
Net sales       0.2M       0.4M       1.1M       187.4%         COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%		42.370	36.0%	37.0% -4.2%
COGS       0.2M       0.3M       0.9M       236.6%         gross margii       0.1M       0.1M       0.2M       73.8%         GM %       34.6%       30.2%       18.3%       -39.5%	_	0.2M	0.4M	1 111 197 4%
gross margii 0.1M 0.1M 0.2M 73.8% GM % 34.6% 30.2% 18.3% -39.5%				<u>.</u>
GM % 34.6% 30.2% 18.3% -39.5%				Ţ
	-			
11014	Nova	01.070	JJ.2 /0	. 5.5 / i 55.5 / i



Net sales		0.0M	0.4M	2564.9%
COGS		0.0M	0.4M	2490.4%
		0.0M	0.3M	2794.7%
gross margir	1			
GM %		24.5%	26.6%	8.6%
Novus				
Net sales	1.9M	3.7M	9.9M	164.2%
COGS	1.2M	2.2M	6.6M	202.3%
gross margii	0.7M	1.5M	3.2M	110.2%
GM %	37.5%	41.4%	32.9%	-20.4%
Otto				
Net sales	0.3M	0.4M	1.2M	198.6%
COGS	0.2M	0.3M	0.9M	219.2%
gross margii	0.1M	0.1M	0.3M	154.0%
GM %	38.3%	31.7%	26.9%	-14.9%
Premium Store				
Net sales	0.5M	1.1M	3.9M	253.1%
COGS	0.3M	0.7M	2.4M	257.3%
gross margii	0.2M	0.4M	1.4M	246.2%
GM %	39.7%	37.9%		
	39.1%	37.9%	37.2%	-2.0%
Propel	4.004	0.514	40.014	2.42.60/
Net sales	1.6M	2.5M	10.8M	
COGS	0.9M	1.7M	6.7M	
gross margii	0.7M	0.8M	4.1M	415.4%
GM %	41.2%	32.3%	37.7%	17.0%
Radio Popular				
Net sales	0.5M	1.5M	5.3M	262.6%
COGS	0.3M	1.0M	3.1M	225.3%
gross margii	0.2M	0.5M	2.1M	335.5%
GM %	41.7%	33.8%	40.6%	20.1%
Radio Shack			•	
Net sales	M8.0	1.7M	5.4M	211.5%
COGS	0.6M	1.1M	3.8M	247.4%
gross margii	0.3M	0.7M	1.7M	
GM %	32.2%		30.5%	-19.1%
Reliance Digita		07.070	00.070	13.170
Net sales	1.6M	2.6M	9.7M	277.9%
COGS			6.2M	
	0.9M	1.6M		
gross margii	0.7M	0.9M	3.5M	
GM %	43.0%	36.6%	36.0%	-1.6%
Relief				
Net sales	0.4M	1.0M	4.1M	
COGS	0.2M	0.6M	2.7M	
gross margii	0.2M	0.4M	1.4M	263.5%
GM %	38.6%	37.7%	33.9%	-9.9%
Sage				
Net sales	4.8M	6.4M	20.7M	221.5%
COGS	2.7M	4.4M	13.4M	203.8%



gross margi	2.1M	2.0M	7.3M	260.3%
GM %	43.7%	31.4%	35.1%	12.1%
Saturn	0.014	0.484	4.014	242 = 24
Net sales	0.2M	0.4M	1.2M	210.5%
COGS	0.2M	0.3M	0.9M	226.9%
gross margii	0.1M	0.1M	0.3M	173.7%
GM %	31.8%	30.9%	27.3%	-11.8%
Sorefoz	0.014	4 45 4	4 714	
Net sales	0.6M	1.1M	4.7M	333.6%
COGS	0.3M	0.7M	2.6M	295.4%
gross margii	0.2M	0.4M	2.1M	393.9%
GM %	43.6%	38.8%	44.2%	13.9%
Sound	0.014	4 = 1 4		
Net sales	0.6M	1.7M	4.4M	160.3%
COGS	0.3M	0.9M	3.2M	263.1%
gross margii	0.2M	0.8M	1.1M	43.0%
GM %	40.2%	46.7%	25.7%	-45.0%
Staples				
Net sales	1.2M	2.9M	8.8M	207.0%
COGS	M8.0	1.7M	5.9M	246.7%
gross margii	0.4M	1.1M	2.8M	147.5%
GM %	34.1%	40.1%	32.3%	-19.4%
Surface Stores				
Net sales	0.1M	0.5M	2.1M	298.8%
COGS	0.1M	0.3M	1.3M	298.0%
gross margii	0.0M	0.2M	0.8M	300.1%
GM %	22.0%	38.2%	38.3%	0.3%
Synthetic				
Net sales	1.9M	4.4M	12.2M	176.0%
COGS	1.1M	2.5M	7.4M	201.4%
gross margii	0.8M	2.0M	4.8M	144.0%
GM %	40.7%	44.3%	39.2%	-11.6%
Taobao				
Net sales	0.2M	1.3M	3.3M	148.7%
COGS	0.1M	0.8M	2.1M	163.5%
gross margiı	0.1M	0.5M	1.2M	126.4%
GM %	45.6%	40.0%	36.4%	-9.0%
UniEuro				
Net sales	0.6M	1.6M	7.3M	357.0%
COGS	0.4M	1.0M	4.5M	340.7%
gross margii	0.2M	0.6M	2.9M	384.8%
GM %	40.2%	37.1%	39.3%	6.1%
Vijay Sales				
Net sales	1.7M	2.1M	8.5M	297.8%
COGS	1.0M	1.6M	6.1M	284.6%
gross margiı	0.7M	0.6M	2.5M	334.4%
GM %	42.8%	26.5%	29.0%	9.2%



Viveks				
Net sales	1.6M	2.2M	7.8M	248.1%
COGS	0.9M	1.5M	5.7M	272.8%
gross margii	0.6M	0.7M	2.1M	194.1%
GM %	40.1%	31.3%	26.5%	-15.5%
walmart			-	
Net sales	1.3M	2.6M	9.7M	270.4%
COGS	0.8M	1.6M	6.0M	268.2%
gross margii	0.5M	1.0M	3.7M	274.2%
GM %	35.8%	37.6%	37.9%	1.0%
Zone				
Net sales	0.3M	1.6M	5.3M	236.2%
COGS	0.2M	0.9M	3.0M	213.6%
gross margii	0.1M	0.6M	2.3M	270.7%
GM %	40.3%	39.5%	43.6%	10.3%
<b>Total Net sale</b>	87.5M	196.7M	598.9M	204.5%
<b>Total COGS</b>	51.2M	123.4M	380.7M	208.6%
Total gross m	36.2M	73.3M	218.2M	197.6%
Total GM %	41.4%	37.3%	36.4%	-2.3%