



VIVA Promotion - FAQ

Rank Advancement

1. If I qualified for my new paid rank with international volume, do I qualify for Excel Points?
Yes, international volume will count for your rank advancement.
2. If I purchased an ESP and received the auto-rank of Apprentice Elite, Bronze or Silver, will that count for my next "New Paid" rank?
No. Auto-ranks do not count as a new paid rank.
- 3.
- 4.

Gold Creation/AE Creation

* Example applies to Apprentice Elite Creation

1. Are the points I earn with each Gold or Apprentice Elite creation cumulative?
Yes, for example, you will earn 2500 excel points for creating 1 Gold, and 3500 excel points for your second Gold, 4500 for your third, and so on.
2. If in the same cycle you create more than one Gold simultaneously, will you receive points for each one?
Yes, all first time Golds will count and be rewarded, up to the 7th one, even if earned in the same cycle.
3. Does the Gold or Apprentice Elite created have to be my personal enrollment?
Yes, this applies to your Gen-1 (personally enrolled)

MVP

1. Does the PV (personal volume) from an ESP purchase qualify me to earn Excel Points for an MVP during the promotion?
No, it doesn't. Please refer to wealth plan for MVP qualifications.
2. If my direct is enrolled before the promotion and closes an MVP during the promotion, does that still qualify me?
Yes.

ESP 1-3 Sales

1. Do ESP sales only apply to new enrollments with an ESP purchase, or are re-purchases permitted?
Re-purchases qualify you to receive Excel Points.
2. Do I get Excel Points for my other generations?
No. The promotion only qualifies you for your Gen-1. (personally enrolled)
3. Do I have to be "ESP Qualified" to qualify for Excel Points?
No, you do not need to be ESP qualified to take advantage of these promotional bonuses.
4. Do I continue to earn Excel Points after the 7th ESP sale?
The Viva promotion will reward you up to the 7th sale per category.
5. Do the ESPs I sell refresh per cycle or do they accumulate throughout the promotion?
You have the opportunity to sell up to 7 ESPs in each category throughout the promotion.
6. Will I earn Excel Points for ESP upgrades?
No, only full purchases of ESP packages will earn Excel Points.

Miscellaneous

1. If I'm enrolled under direct deposit, will I get my redeemed points for cash value the same way?
No. Points redeemed for cash value will be issued by check ONLY.
2. Is there a minimum requirement for cash redemption?
The minimum requirement is \$20 dollars.
3. Can any of the prizes and trips be redeemed for cash value?
All Excel Points earned can be redeemed for cash value. You decide when and what you win.
4. Do any of the challenges have to be completed within the time period of one cycle or do I have the duration of the promotion to complete them?
You have the duration of the promotion to achieve all of these goals.