

# FOUNDATIONS OF DATA ANALYTICS (CSE3505)

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SCOPE VIT, Chennai

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Foundations of Data Analytics

# Text Books

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Dr.T.N.Pandey



**Trevor Hastie & Rob Tibshirani**

## **An Introduction to Statistical Learning with Applications in R**

Springer, 2017



**Mark van der Loo & Edwin de Jonge**

## **Learning R Studio for R Statistical Computing**

Packt Publishing, 2012.



**Jure Leskovek, Anand Rajaraman & Jeffrey Ullman**

## **Mining of Massive Datasets**

Cambridge University Press. 2014

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Dr.T.N.Pandey

# Course Overview

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Dr.T.N.Pandey

- **Module-1: Introduction to Analytics**

Analytics life cycle - Business Analytics - Lending Analytics- Recommendation Analytics- Healthcare Analytics- Financial Analytics - Sports Analytics.

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Introduction to R, R Studio (GUI): R Windows Environment, introduction to various data types, Numeric, Character, date, data frame, array, matrix etc.

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- **Module-3: Working with datasets and files**

Reading Datasets, Working with different file types .txt,.csv , R studio,Files, Datasets, Extracting Datasets, Preparing datasets. Data Cleaning,Data imputation, Data conversion Analysis.



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- **Module-4: Introduction to statistical learning and R-Programming**

Basic statistics: mean, median, standard deviation, variance, correlation, covariance - Outliers, Combining Datasets in R, Functions and loops. Summary Statistics - Summarizing data with R - Correlation and Regression.

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Establish and agree their work requirements with appropriate people - Keep their immediate work area clean and tidy - utilize their time effectively - Use resources correctly and efficiently - Treat confidential information correctly - Work in line with organizations policies and procedures - Work within the limits of their job role.

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Communicate with colleagues clearly, concisely and accurately - Work with colleagues to integrate their work effectively with them - Pass on essential information to colleagues in line with organizational requirements - Work in ways that show respect for colleagues - carry out commitments they have made to colleagues - Let colleagues know in good time if they cannot carry out their commitments, explaining the reasons - Identify any problems they have working with colleagues and take the initiative to solve these problems.



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- Types of Analytics Amazon Example



# Introduction

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- What Is Data Analytics?  
Data Analytics is the science of extracting trends, patterns, and relevant information from raw data to draw conclusions.

# Data Analytics: Benefits

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# Data Analytics: Benefits

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Cost Reduction

Effective decision  
making



Improved efficiency

Good resource  
utilization

Good market  
insights

# Data Analytics: Domains

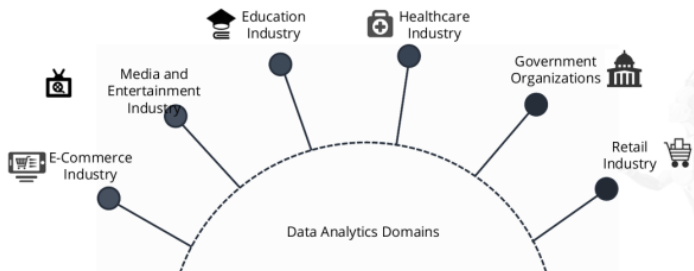
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# Data Analytics: Domains

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# Why Data Analytics?

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- Data analytics is important because it helps businesses optimize their performances. Implementing it into the business model means companies can help reduce costs by identifying more efficient ways of doing business and by storing large amounts of data.

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- A company can also use data analytics to make better business decisions and help analyze customer trends and satisfaction, which can lead to new and better products and services.

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# Data Analytics: Process Flow

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1. Define goals

2. Identify measurable metrics

3. List, collect, and extract data from sources

4. Explore and analyze data

5. Interpret and visualize data

6. Infer data for decision-making



# Data Analytics Life Cycle

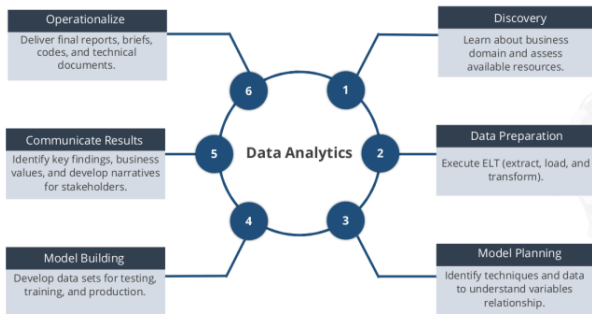
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# Data Analytics Life Cycle

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# Phases of Data Analytics

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# Phases of Data Analytics

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- **Phase 1 – Discovery**

# Phases of Data Analytics

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the team learns the business domain from the past. Any similar projects has been attempted in the past from which they can learn Assess available resources – people, technology, time, data

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Framing the business problem as an analytics challenge that can be addressed in subsequent phases Formulating initial hypotheses (IHs) to test and begin learning the data

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the team prepares the analytic sandbox to perform analytics on the data. The most labor-intensive step (nearly 50% of the time) Execute ETL/ELT (E- Extract, L- Load, T-Transform)

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The team determines the methods, techniques, and work flow to be followed in the subsequent model building phase

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Exploratory data analysis to understand the trend, patterns, associations/relationship between variables Selects key variables and most important models



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- **Phase 4 – Model Building**

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- **Phase 5 – Communicate Results**



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The team determines along with all stakeholders if the results of the project are a success or a failure based on the criteria developed in Phase 1.

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- **Phase 5 – Communicate Results**

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- **Activities**

Identify key findings, Quantify the business value, Develop a narrative to summarize, Convey findings to stakeholders.

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- **Phase 6 – Operationalize**



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# Types of Data Analytics

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- The four main types of analytics based on the workflow and requirements of data analytics.



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# Descriptive Analytics

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- Descriptive analytics is designed to access information about the past.
- It focuses on the summarized view of facts.



- It is the conventional form of analytics.
- Its purpose is to summarize the findings.

# Descriptive Analytics Techniques

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# Diagnostic Analytics

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- Diagnostic analytics helps you identify why something happened in the past.
- It takes a deeper look at data to understand the root cause of events.
- It has a limited ability to provide actionable insights.
- It provides an understanding of causal relationships and sequences.

# Diagnostic Analytics Techniques

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Drill-down

Data Discovery

Data Mining

Correlation

# Predictive Analytics

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Predictive analytics is used in:

- Predicting future outcomes in terms of probability of an event to occur
- Analyzing sentiments where all opinions posted on social media are collected to predict a person's sentiment
- Identifying target audience for a promotional campaign
- Forecasting weather, plan-failure prediction, and travel products recommender system



A predictive model is built on the preliminary descriptive analytics stage.

# Predictive Analytics Tools

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Machine learning algorithms such as random forests, SVM and statistics.

Popular tools for predictive analytics: Python, R and RapidMiner.



Trained data scientists and machine learning experts building these models

# Prescriptive Analytics

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# Types of Analytics: Amazon Example

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## Diagnostic Analytics

- Amazon's revenue increased in the West Coast during the past one year
- Increased spending on sales training



## Predictive Analytics

- Purchase factors: price, time, weather, and festive seasons
- Predicted 10-12 percent increase in revenue

# Types of Analytics: Amazon Example

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## Descriptive Analytics

- Spent \$20M in different sales training the previous year



## Prescriptive Analytics

- Sales trainings fetched good ROI
- Implemented a suitable optimization plan to maximize revenue

# THE END

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