

Kyle Richnafsky

Banker | Underwriter | Software Engineer | UMD Graduate

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Real Estate and financial services expert. Strong passion for financial markets, real estate and software development. Tested experience and performance across various industries: Real Estate, Capital Markets, Sales, Risk Assessment, Graphic Design and Microeconomics.

EXPERIENCE

Senior Banker & Credit Underwriter - Rocket Mortgage, LLC - Detroit, MI **2020 - 2022**

- Managed and closed \$8.1 million pipeline on a consistent basis.
- Effectively prepared & presented customized mortgage solutions to potential clients, closing over 40 transactions per month.
- Evaluated client credit risk based on income, credit, assets and property to meet investor guidelines.

Mortgage Banker - NewDay USA - Fulton, MD **2018 – 2020**

- Analyzed customer applications, credit reports and sensitive consumer documentation.
- Followed up on over 30 inbound, outbound, and direct marketing leads daily.
- Processed and closed over \$1.5 million in VA Cash Out loan volume monthly.

EDUCATION

Full Stack Web Development Bootcamp **2022 - Present**

Michigan State University, East Lansing, MI

- Developed full stack web applications utilizing the M.E.R.N. stack.
- Constructed CRUD relational databases using MySQL & Sequelize.

Bachelor of Arts, Economics | Minor, Sustainability Studies **2016 - 2018**

University of Maryland, College Park, MD

- Selected coursework: Game Theory, Microeconomics, Business Statistics & Economic Geography

Associate of Arts, Visual Arts, Cum Laude **2012-2016**

Associate of Applied Science, Business Management

Anne Arundel Community College, Arnold, MD

- Business Management – Marketing/Advertising Certificate
- Business Management – Business Communications Certificate

TECHNOLOGIES & CERTIFICATIONS

Languages & Technologies used:

JavaScript (Node, React, Express)
SQL
HTML/CSS
Microsoft Office Suite

Collaboration:

GitHub
Zoom
Slack/Teams
Discord

Certification:

Michigan State University:
Full Stack Software Engineering