

Exloco

History Summary: 2000 -2004

January 19, 2005

| Year | External Conditions | Program Highlights | Board | Operations |
|------|--|---|--|--|
| 2000 | <ul style="list-style-type: none">▪ Hewlett/Ford/SFF funding innovation▪ Tides no longer place to easily incubate▪ Emerging Rio Grande campaign/where to put the money | None | Jay Kenney, Kimery, Humphrey Wou | Incorporated/obtained c-3 status |
| 2001 | Same conditions as above | <ul style="list-style-type: none">▪ Business plan approved by Board▪ Resources for Community Collaboration project housed at Exloco▪ Q4 Serve as fiscal sponsor for Western Water Alliance▪ Q4 Diversity Network Project work begins/grant from SF /\$75K in Dec grant cycle | Same | Q1-3 Wiltshire Group provide staffing/office at n/c Q4 New projects pick up Exloco operations costs |

| Year | External Conditions | Program Highlights | Board | Operations |
|------|--|--|--|--|
| 2002 | <ul style="list-style-type: none"> ▪ Hewlett/SFF/Ford, etc. shift focus ▪ Stock market impact on giving/overall contraction in grants ▪ Foundations place heavy emphasis on outcomes and deliverables | <ul style="list-style-type: none"> ▪ Begin Western Water Alliance program work/\$200K approx raised ▪ Resources for Community Collaboration program work – grantmaking, convening (Estes Park conference), strategic planning, etc. ▪ Q4 RCC transferred to Sonoran Institute with \$1.5m in funds and grant pledges ▪ Diversity Network Project program work (grantmaking/convening/t.a.) \$300K in grants made | Johanna Wald & Ron Sims join the Board | <ul style="list-style-type: none"> ▪ 5 approx .5 FTE staff (project to support staff) ▪ KW working 60% RCC/40% Kenney ▪ Income \$666,000/Expenses \$590,000, plus additional \$500K at Tides/RCC ▪ Start cost sharing agreement with Kenney Foundation |
| 2003 | <ul style="list-style-type: none"> ▪ Same as above/M. Fischer leaves Hewlett, etc. | <ul style="list-style-type: none"> ▪ Q1 DNP transferred to SF Foundation ▪ Q3 Work on Colorado water referendum campaign ▪ Western Water Alliance continues through 3/31; additional \$160K raised, transferred to Trout Unlimited (with \$110,000) | | <ul style="list-style-type: none"> ▪ 4 – pt staff ▪ KW working 40% Exloco, 60% Kenney |
| 2004 | <ul style="list-style-type: none"> ▪ Most of community focus starting in the spring in on the Nov. 2 election | <ul style="list-style-type: none"> ▪ Q1: Develop three projects: Merger, New Faces, Four Ways; held New Faces project advisors meeting ▪ Q2&3: Project work put on hold/KW focuses on Kenney, Nov. 2 looms closer ▪ Q4: KW on sabbatical | Humphrey and Jay leave the Board; Harriet Moss joins | <ul style="list-style-type: none"> ▪ Cost sharing agreement with Kenney Foundation ends 9/30 ▪ 3 pt staff ▪ KW works 80% Kenney, 20% Exloco ▪ Q4 Kimery on sabbatical |