

Referrals tracked using the Clinic Referral Management system versus the schedule book

Referrals Not Accepted in CRM after 90 Days by Status

By Current Status



Appointments Linked in CRM after 90 Days

of Referrals



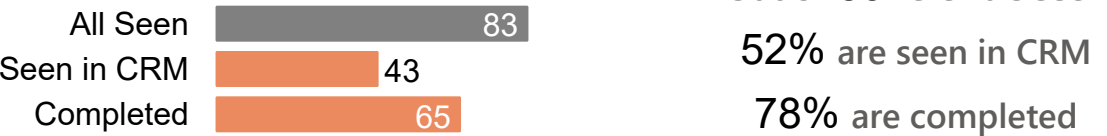
Direct Secure Message Referrals in CRM after 90 Days

of Referrals



Referrals Seen in CRM after 90 Days

of Referrals



Test of CRM Use for Referrals Sent 90 Days Prior

Test	% Result	Points Possible	Point Result
% of Referrals Accepted	94%	10	9.43
% of Scheduled Referrals with Linked Appt	57%	10	5.73
% of Seen Referrals Tagged as Seen	52%	10	5.18
% of Seen Referrals that are Completed	78%	10	7.83
% of DSM Referrals with CRM Referral	77%	5	3.85

32.02 points out of 45 points possible

71% clinic score for CRM use