



Test of CRM Use for Referrals Sent 90 Days Prior

Test	% Result	Points Possible	Point Result
% of Referrals Accepted	88%	10	8.82
% of Scheduled Referrals with Linked Appt	79%	10	7.9
% of Seen Referrals Tagged as Seen	79%	10	7.9
% of Seen Referrals that are Completed	100%	10	10
% of DSM Referrals with CRM Referral	63%	5	3.15

37.77 points out of 45 points possible

84% clinic score for CRM use