



InfraRader AI Team

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- **\$9.18T MEA Infrastructure Pipeline**
- **85% of projects experience delays**
- **Information asymmetry** across stakeholders
- **Manual, fragmented** intelligence platforms
- **Lack of real-time verification**

### **Project Delays by Region**

- MENA: 85% delayed
- Africa: 78% delayed
- Global: 70% delayed

## Total Addressable Market

- \$9.18T MEA infrastructure pipeline
- MENA datacenter vertical focus
- Saudi Arabia: Highest CAGR 2025-2030

## Customer Segments

- CFOs & VPs of Strategy
- Project Managers
- Investment Firms

## MEA Infrastructure Projects

- \$9.18T total pipeline
- MENA datacenter focus
- Saudi Arabia: Highest CAGR

# InfraRader AI: AI-Powered Infrastructure Intelligence Platform

## 4-Stage Pipeline

- 1 **Discovery:** Automated project identification
- 2 **Profiling:** AI-powered analysis
- 3 **Verification:** Multi-source validation
- 4 **Visualization:** Interactive dashboards

## AI Processing Pipeline

- 1 Data Ingestion
- 2 LLM Analysis
- 3 CV Processing
- 4 Validation

## AI Technology Stack

- **LLM:** Document analysis & extraction
- **Computer Vision:** Satellite imagery analysis
- **Multi-source Validation:** Cross-verification
- **Confidence Scoring:** Reliability assessment

## Cost Optimization

- Multi-layered geospatial triage
- 70% reduction in satellite costs

## Technology Architecture

- LLM: Document analysis
- CV: Satellite imagery
- Multi-source validation
- Confidence scoring

Feature	MEED	BNC	ABiQ	ProTenders	InfraRader AI
Real-time Updates	Limited	Limited	Moderate	Limited	<b>Excellent</b>
AI-Powered Analysis	None	None	Basic	None	<b>Advanced</b>
Satellite Monitoring	None	None	None	None	<b>Yes</b>
Risk Assessment	Basic	Basic	Moderate	None	<b>Advanced</b>
Multi-source Validation	Limited	Limited	Moderate	Limited	<b>Yes</b>

## Key Differentiators:

- AI-powered automation vs manual curation
- Real-time verification vs delayed updates
- Multi-source validation vs single-source data

## Three-Tier Subscription Model

### Tier 1: Basic

- \$5K-\$15K annually
- Analysts & consultants
- High-level summaries
- Basic geospatial views

### Tier 2: Professional

- \$25K-\$75K annually
- Mid-market contractors
- Full project profiles
- Advanced analytics

### Tier 3: Enterprise

- \$100K-\$500K annually
- Hyperscalers & banks
- Real-time API access
- Dedicated support

## Initial Focus

- MENA datacenter vertical
- High-value, early adopters
- Saudi Arabia, UAE, Egypt

## Customer Acquisition

- Direct enterprise sales
- Pilot programs
- Strategic partnerships
- Content marketing

## Strategic Partnerships

- Development banks (DFC, AfDB)
- Consulting firms (McKinsey, PwC)
- Data providers
- Government agencies

## Early Traction

- KoBold Minerals discussions
- L&T Construction pilots
- DP World partnership



## \$200+ Billion in Tracked Projects

### Key Projects

- New Administrative Capital (Egypt): \$58B
- LAPSSET Corridor (Kenya): \$25B+
- Abidjan-Lagos Highway: \$6.8B
- Lobito Corridor: \$6B
- Lake Albert Development: \$20B
- Nigeria-Morocco Gas Pipeline: \$25B

### Project Distribution Map

- Egypt: \$58B projects
- Kenya: \$25B+ projects
- Nigeria: \$25B+ projects
- Uganda/Tanzania: \$20B

## Revenue Growth

- Year 1: \$0.5M ARR
- Year 2: \$3.0M ARR
- Year 3: \$12.0M ARR
- Year 5: \$50.0M ARR

## Unit Economics

- CAC: \$50K-\$100K (Enterprise)
- CLV: \$500K-\$1M (Enterprise)
- CLV:CAC Ratio: 5:1 to 10:1
- Gross Margins: 75-80%

## Revenue Growth Projection

- Year 1: \$0.5M ARR
- Year 2: \$3.0M ARR
- Year 3: \$12.0M ARR
- Year 5: \$50.0M ARR

# Experienced Founders with Deep Domain Expertise

## Technical Leadership

- AI/ML expertise
- Infrastructure industry knowledge
- Emerging markets experience

## Advisory Board

- Industry veterans
- Technical experts
- Strategic advisors

## Hiring Plan

- AI/ML Engineers
- Data Scientists
- Enterprise Sales
- Product Managers

## Key Positions

- Model development
- Customer acquisition
- Feature development

# Seeking \$[X] Million in Series A Funding

## Use of Funds

- **Product Development (40%)**
  - AI model fine-tuning
  - Platform development
- **Team Expansion (30%)**
  - Key hires in AI/ML
  - Sales & product teams
- **Data Acquisition (15%)**
  - Strategic partnerships
  - Data licensing

## Milestones

- MVP completion (6 months)
- Pilot programs (12 months)
- Market validation (18 months)
- Scale customer acquisition (24 months)

## Expected Returns

- \$50M ARR by Year 5
- Market leadership position
- Strategic exit opportunities

## InfraRader AI Team

### Next Steps

- Pilot program discussions
- Strategic partnership exploration
- Due diligence process
- Investment decision

### Contact Information

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