hw2_q3 Lufang Liu 8/18/2017

Practice with association rule mining

Pick your own thresholds for lift and confidence; just be clear what these thresholds are and how you picked them. Do your discovered item sets make sense? Present your discoveries in an interesting and concise way.

Dataset Loading and Initializing

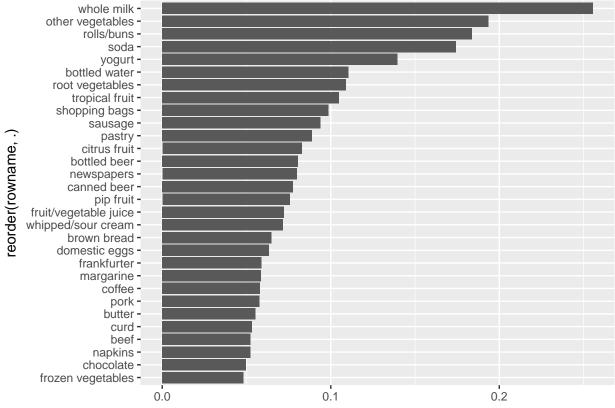
[8]

{bottled beer,

```
library(arules)
## Loading required package: Matrix
##
## Attaching package: 'arules'
## The following objects are masked from 'package:base':
##
##
       abbreviate, write
groceries <- read.transactions ("~/Documents/STA380/groceries.txt", format = 'basket', sep=',',rm.duplic
inspect(groceries[1:10])
##
        items
## [1]
       {citrus fruit,
##
         margarine,
##
         ready soups,
         semi-finished bread}
##
## [2] {coffee,
##
         tropical fruit,
##
         yogurt}
## [3]
        {whole milk}
## [4]
        {cream cheese,
##
         meat spreads,
##
         pip fruit,
##
         yogurt}
##
   [5]
        {condensed milk,
##
         long life bakery product,
##
         other vegetables,
##
         whole milk}
##
  [6]
        {abrasive cleaner,
##
         butter,
##
         rice,
##
         whole milk,
         yogurt}
##
## [7]
        {rolls/buns}
```

```
##
         liquor (appetizer),
##
         other vegetables,
##
         rolls/buns,
         UHT-milk}
##
## [9]
       {pot plants}
## [10] {cereals,
         whole milk}
summary(groceries)
## transactions as itemMatrix in sparse format with
    9835 rows (elements/itemsets/transactions) and
    169 columns (items) and a density of 0.02609146
##
## most frequent items:
##
         whole milk other vegetables
                                             rolls/buns
                                                                      soda
##
                2513
                                 1903
                                                    1809
                                                                      1715
##
             yogurt
                              (Other)
##
                1372
                                 34055
##
## element (itemset/transaction) length distribution:
## sizes
           2
                 3
                      4
                           5
                                6
                                      7
                                           8
                                                9
                                                     10
                                                          11
                                                               12
                                                                     13
                                                                          14
                                                                               15
## 2159 1643 1299 1005
                         855
                              645
                                    545
                                         438
                                              350
                                                    246
                                                         182
                                                              117
                                                                     78
                                                                          77
                                                                               55
##
     16
          17
                18
                     19
                          20
                               21
                                     22
                                          23
                                               24
                                                     26
                                                          27
                                                               28
                                                                     29
                                                                          32
##
     46
          29
                14
                           9
                               11
                                      4
                                           6
                                                      1
                                                                1
                                                                     3
                     14
                                                1
                                                           1
                                                                           1
##
##
      Min. 1st Qu.
                    Median
                               Mean 3rd Qu.
                                                Max.
##
     1.000
             2.000
                      3.000
                              4.409
                                       6.000 32.000
##
## includes extended item information - examples:
##
               labels
## 1 abrasive cleaner
## 2 artif. sweetener
       baby cosmetics
itemFrequencyGGPlot <- function(x, topN) {</pre>
  library(tidyverse)
  x %>%
    itemFrequency %>%
    sort %>%
    tail(topN) %>%
    as.data.frame %>%
    tibble::rownames_to_column() %>%
    ggplot(aes(reorder(rowname, `.`), `.`)) +
    geom_col() +
    coord flip()
}
itemFrequencyGGPlot(groceries, 30)
## Loading tidyverse: ggplot2
## Loading tidyverse: tibble
## Loading tidyverse: tidyr
## Loading tidyverse: readr
## Loading tidyverse: purrr
```

```
## Loading tidyverse: dplyr
## Conflicts with tidy packages -----
## expand(): tidyr, Matrix
## filter(): dplyr, stats
## lag(): dplyr, stats
## recode(): dplyr, arules
```



We first read in the given groceries dataset and created a transactions object using the "read.transactions" function in R. The object format satisfied the format expected by the "arules" package. We then inspected and verified the first 10 items in this object. Next, we did a summary statistics on the object created and plotted the frequency of each food item.

Apriori Algorithm Applying and Parameters Selecting

```
groceryrules <- apriori(groceries,parameter=list(support=0.001, confidence=0.4, maxlen=10))
## Apriori
##
## Parameter specification:
##
   confidence minval smax arem aval originalSupport maxtime support minlen
                         1 none FALSE
                                                  TRUE
                                                                 0.001
##
##
   maxlen target
                    ext
##
        10 rules FALSE
##
```

```
## Algorithmic control:
    filter tree heap memopt load sort verbose
       0.1 TRUE TRUE FALSE TRUE
##
##
## Absolute minimum support count: 9
##
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[169 item(s), 9835 transaction(s)] done [0.00s].
## sorting and recoding items ... [157 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 6 done [0.01s].
## writing ... [8955 rule(s)] done [0.00s].
## creating S4 object ... done [0.01s].
groceryrules_confidence <- sort(groceryrules, by="confidence", decreasing=TRUE)</pre>
inspect(groceryrules_confidence[1:10])
##
        lhs
                                                         support confidence
                                                                                 lift
                                 rhs
## [1]
        {rice,
##
                                                     0.001220132
         sugar}
                              => {whole milk}
                                                                           1 3.913649
## [2]
        {canned fish,
##
         hygiene articles}
                              => {whole milk}
                                                     0.001118454
                                                                           1 3.913649
## [3]
        {butter,
##
         rice,
##
         root vegetables}
                              => {whole milk}
                                                     0.001016777
                                                                           1 3.913649
        {flour,
## [4]
##
         root vegetables,
##
         whipped/sour cream} => {whole milk}
                                                     0.001728521
                                                                           1 3.913649
## [5]
        {butter,
         domestic eggs,
##
         soft cheese}
                              => {whole milk}
                                                     0.001016777
                                                                           1 3.913649
##
## [6]
        {citrus fruit,
##
         root vegetables,
         soft cheese}
                              => {other vegetables} 0.001016777
                                                                           1 5.168156
##
## [7]
        {butter,
##
         hygiene articles,
                                                     0.001016777
##
         pip fruit}
                              => {whole milk}
                                                                           1 3.913649
## [8]
        {hygiene articles,
##
         root vegetables,
##
         whipped/sour cream} => {whole milk}
                                                     0.001016777
                                                                           1 3.913649
        {hygiene articles,
## [9]
##
         pip fruit,
         root vegetables}
                              => {whole milk}
                                                     0.001016777
                                                                           1 3.913649
##
## [10] {cream cheese,
##
         domestic eggs,
##
                              => {whole milk}
                                                     0.001118454
                                                                           1 3.913649
         sugar}
summary (groceryrules)
## set of 8955 rules
##
## rule length distribution (lhs + rhs):sizes
##
           3
                4
                     5
                          6
     81 2771 4804 1245
##
##
```

```
##
     Min. 1st Qu. Median
                           Mean 3rd Qu.
##
    2,000
          3.000
                   4.000
                          3.824
                                  4.000
                                         6.000
##
## summary of quality measures:
##
      support
                       confidence
                                         lift
                           :0.4000
                                           : 1.565
##
   Min.
          :0.001017
                                     Min.
                     Min.
   1st Qu.:0.001118
                     1st Qu.:0.4583
                                     1st Qu.: 2.316
   Median :0.001322
                                     Median : 2.870
##
                     Median :0.5319
##
   Mean
          :0.001811
                     Mean
                            :0.5579
                                     Mean
                                           : 3.191
##
   3rd Qu.:0.001830
                     3rd Qu.:0.6296
                                     3rd Qu.: 3.733
  Max.
          :0.056024
                     Max.
                           :1.0000
                                     Max.
                                           :21.494
##
## mining info:
##
        data ntransactions support confidence
                     9835
                           0.001
   groceries
groceryrules_lift <- sort(groceryrules, by="lift", decreasing=TRUE)</pre>
inspect(groceryrules_lift[1:10])
##
                                                    support confidence
                                                                         lift
       lhs
                                rhs
       {bottled beer,
## [1]
                             => {red/blush wine} 0.001931876  0.4130435 21.49356
##
        liquor}
## [2]
       {Instant food products,
##
        soda}
                             => {hamburger meat} 0.001220132 0.6315789 18.99565
##
  [3]
       {processed cheese,
        white bread}
                             => {ham}
                                                ##
## [4]
       {popcorn,
##
        soda}
                             => {salty snack}
                                                ## [5]
       {baking powder,
##
        flour}
                             => {sugar}
                                                ## [6]
       {ham,
##
        processed cheese}
                             => {white bread}
                                                {Instant food products,
##
  [7]
##
        whole milk}
                             => {hamburger meat} 0.001525165 0.5000000 15.03823
##
  [8]
       {curd,
##
        other vegetables,
##
        whipped/sour cream,
                             => {cream cheese}
                                                ##
        yogurt}
       {Instant food products,
##
  [9]
        rolls/buns}
                             => {hamburger meat} 0.001016777 0.4347826 13.07672
##
  [10] {flour,
                             => {sugar}
                                                margarine}
summary (groceryrules)
## set of 8955 rules
##
## rule length distribution (lhs + rhs):sizes
##
     2
              4
                        6
          3
    81 2771 4804 1245
##
##
##
     Min. 1st Qu. Median
                           Mean 3rd Qu.
                                          Max.
    2.000
           3.000
                           3.824
                                         6.000
##
                   4.000
                                  4.000
## summary of quality measures:
```

```
##
                           confidence
       support
                                                 lift
    Min.
                                :0.4000
##
            :0.001017
                        Min.
                                                   : 1.565
                                           \mathtt{Min}.
    1st Qu.:0.001118
##
                         1st Qu.:0.4583
                                           1st Qu.: 2.316
   Median :0.001322
                        Median :0.5319
                                           Median : 2.870
##
##
    Mean
            :0.001811
                        Mean
                                :0.5579
                                           Mean
                                                   : 3.191
##
    3rd Qu.:0.001830
                         3rd Qu.:0.6296
                                           3rd Qu.: 3.733
            :0.056024
##
    Max.
                        Max.
                                :1.0000
                                           Max.
                                                   :21.494
##
## mining info:
##
         data ntransactions support confidence
##
    groceries
                         9835
                                0.001
                                               0.4
```

Support is the fraction of which our item set occurs in our dataset. Therefore, we chose a relatively small support ratio to have more rules included for inspection.

Confidence is the probability that a rule is correct for a new transaction with items on the left. We set the minimum confidence to be 0.4 which we believe is moderate. Then we sorted rules by confidence and found the top10-ranked rules are mostly predicting "whole milk" with 100% confidence ratio, which makes sense as whole milk is the most common item for all shoppers.

Lift is the ratio by which by the confidence of a rule exceeds the expected confidence. Based on lift ratio, we sorted the rules again. We found top10-ranked rules all make common sense. For example, first rule says: with bottled beer and liquor in lhs, you will likely see red/blush wine in rhs.

Items Targeting

What are customers likely to buy before buying soda?

```
groceryrules <-apriori(data=groceries, parameter=list(support=0.001, confidence=0.4),
               appearance = list(default="lhs",rhs="soda"),
               control = list(verbose=F))
groceryrules <-sort(groceryrules, decreasing=TRUE,by="confidence")
inspect(groceryrules[1:5])
##
       lhs
                             rhs
                                        support confidence
                                                                lift
##
  [1] {coffee,
##
        misc. beverages} => {soda} 0.001016777 0.7692308 4.411303
##
   [2] {bottled water,
##
        newspapers,
##
        rolls/buns,
                         => {soda} 0.001016777 0.7692308 4.411303
##
        yogurt}
  [3] {bottled beer,
##
        bottled water,
##
##
        sausage}
                         => {soda} 0.001118454 0.7333333 4.205442
##
  [4] {sausage,
##
        shopping bags,
        white bread}
##
                         => {soda} 0.001016777 0.6666667 3.823129
  [5] {bottled water,
##
##
        chocolate,
        rolls/buns}
                         => {soda} 0.001321810 0.6500000 3.727551
##
```

What are customers likely to buy if they purchase soda?

```
groceryrules_2<-apriori(data=groceries, parameter=list(supp=0.001,conf = 0.15,minlen=2),</pre>
               appearance = list(default="rhs",lhs="soda"),
               control = list(verbose=F))
groceryrules_2<-sort(groceryrules_2, decreasing=TRUE,by="confidence")</pre>
inspect(groceryrules_2[1:5])
##
       lhs
                 rhs
                                               confidence lift
                                    support
## [1] {soda} => {whole milk}
                                    0.04006101 0.2297376 0.8991124
                                    0.03833249 0.2198251 1.1951242
## [2] {soda} => {rolls/buns}
## [3] {soda} => {other vegetables} 0.03274021 0.1877551 0.9703476
## [4] {soda} => {bottled water}
                                    0.02897814 0.1661808 1.5035766
## [5] {soda} => {yogurt}
                                    0.02735130 0.1568513 1.1243678
```

These two examples show that these association rules can help store managers to promote the sales of certain goods by placing them closer to other goods that are associated with them.