

# Group Assingment

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## Question 1(20 pts) Select variables in a parsimonious regression model to estimate the value of lagged

effects of “Consumer Packs” and “Dealer Allowances” on “Case Shipments” for Treat. Limit your analysis to lags of zero, one and two months.

```
case_data<-read.csv('Case Shipments.csv')
seas_data<-read.csv('Seasonality Index.csv')
```

```
y<-ts(case_data["Case.Shipments"])
y_tr <- window(y, start=c(13),end=c(48))
y_te <- window(y, start=c(49), end=c(60))
y_reg <-case_data[13:60,"Case.Shipments"]
```

```
case_data['lag.cp1']<-slide(case_data, Var = "Consumer.Packs", slideBy = -1,NewVar = 'lag.cp1')['lag.cp1']
```

```
##
```

```
## Remember to put case_data in time order before running.
```

```
##
```

```
## Lagging Consumer.Packs by 1 time units.
```

```
case_data['lag.cp2']<-slide(case_data, Var = "Consumer.Packs", slideBy = -2,NewVar = 'lag.cp2')['lag.cp2']
```

```
##
```

```
## Remember to put case_data in time order before running.
```

```
##
```

```
## Lagging Consumer.Packs by 2 time units.
```

```
case_data['lag.da1']<-slide(case_data, Var = "Dealer.Allowance", slideBy = -1,NewVar = 'lag.da1')['lag.da1']
```

```
##
```

```
## Remember to put case_data in time order before running.
```

```
##
```

```
## Lagging Dealer.Allowance by 1 time units.
```

```
case_data['lag.da2']<-slide(case_data, Var = "Dealer.Allowance", slideBy = -2,NewVar = 'lag.da2')['lag.da2']
```

```
##
```

```
## Remember to put case_data in time order before running.
```

```
##
## Lagging Dealer.Allowance by 2 time units.
X_tr <- as.matrix(case_data[13:48,3:8])
X_te <- as.matrix(case_data[49:60,3:8])
X<- as.matrix(case_data[13:60,3:8])

mod1_cv<-cv.glmnet(x = X,y = y_reg,nfolds = 10)
best_lam<-mod1_cv$lambda.min

mod1_cv.coef=predict(mod1_cv,type='coefficients',s=best_lam)
predict(mod1_cv,type='coefficients',s=best_lam)

## 7 x 1 sparse Matrix of class "dgCMatrix"
##              1
## (Intercept)    3.001182e+05
## Consumer.Packs  5.670763e-01
## Dealer.Allowance 8.581826e-02
## lag.cp1        -1.857882e-01
## lag.cp2         .
## lag.da1         1.143673e-02
## lag.da2        -9.616145e-03

x_red<-X[,c('Consumer.Packs','Dealer.Allowance','lag.cp1','lag.da1','lag.da2')]
mod2_lm<-lm(y_reg~x_red)
summary(mod2_lm)

##
## Call:
## lm(formula = y_reg ~ x_red)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -148759  -28423    906   31731  185129
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    2.976e+05  1.831e+04  16.256 < 2e-16 ***
## x_redConsumer.Packs  5.926e-01  6.979e-02   8.491 1.17e-10 ***
## x_redDealer.Allowance 8.835e-02  1.029e-02   8.585 8.66e-11 ***
## x_redlag.cp1      -1.966e-01  6.818e-02  -2.884  0.00617 **
## x_redlag.da1       1.387e-02  1.037e-02   1.337  0.18857
## x_redlag.da2      -1.261e-02  1.038e-02  -1.215  0.23126
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 61560 on 42 degrees of freedom
## Multiple R-squared:  0.7693, Adjusted R-squared:  0.7419
## F-statistic: 28.01 on 5 and 42 DF,  p-value: 2.284e-12

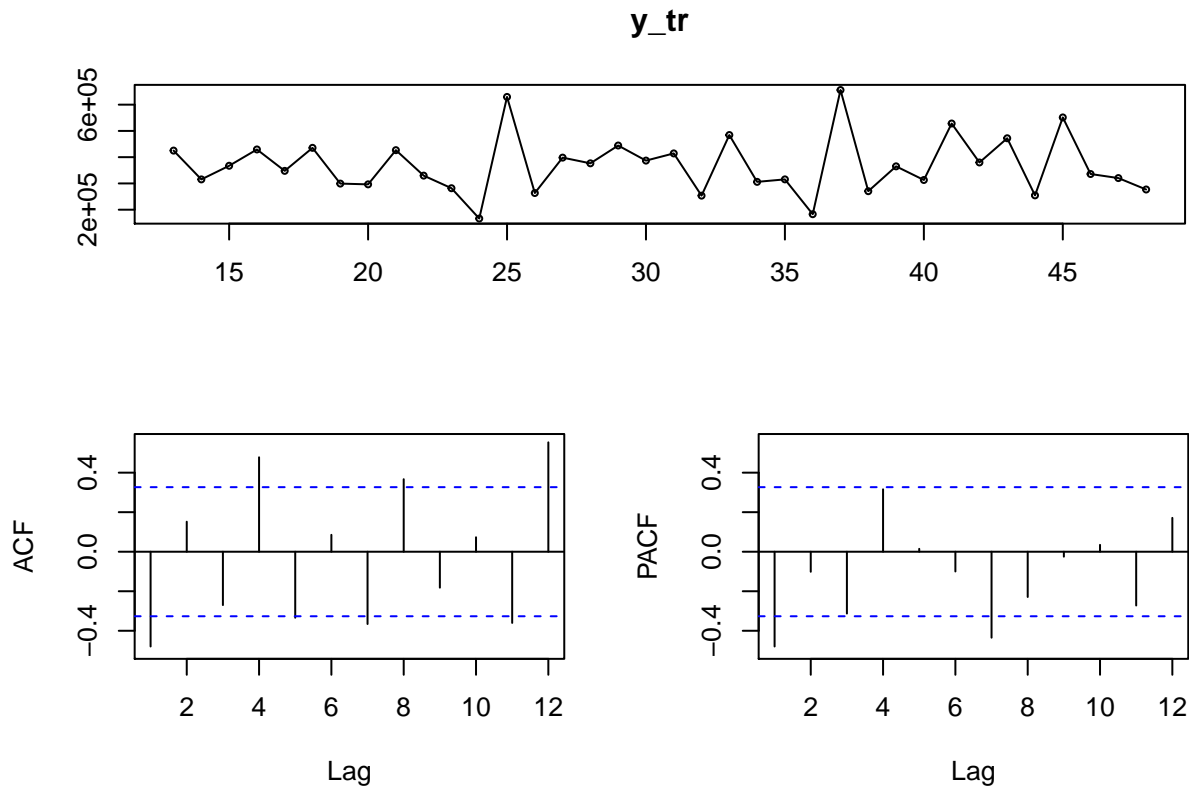
x_red_tr<-X_tr[,c('Consumer.Packs','Dealer.Allowance','lag.cp1')]
x_red_te<-X_te[,c('Consumer.Packs','Dealer.Allowance','lag.cp1')]
```

**Question 2 (20 pts)** Using only the variables that you identified in the question above, develop and justify a

regression model with ARIMA errors to forecast monthly demand for treat twelve months into the future. To accomplish this make the following assumptions:

**Figure 2.0**

```
tsdisplay(y_tr)
```



```
mod3<-Arima(y_tr,order = c(1,2,2),xreg = x_red_tr)
summary(mod3)
```

```
## Series: y_tr
## Regression with ARIMA(1,2,2) errors
##
## Coefficients:
##      ar1      ma1      ma2  Consumer.Packs  Dealer.Allowance  lag.cp1
##    -0.9234 -0.4150 -0.5850         0.6577         0.1563    -0.0226
## s.e.   0.0886   0.2258   0.2148         0.0527         0.0334   0.0496
##
## sigma^2 estimated as 3.896e+09:  log likelihood=-422.72
## AIC=859.43  AICc=863.74  BIC=870.12
##
## Training set error measures:
##              ME    RMSE      MAE      MPE      MAPE      MASE
## Training set 4456.495 55047.3 44286.31 -0.8617088 13.26598 0.3086417
##              ACF1
```

```
## Training set -0.001466898
```

Figure 2.1

```
tsdiag(mod3)
```

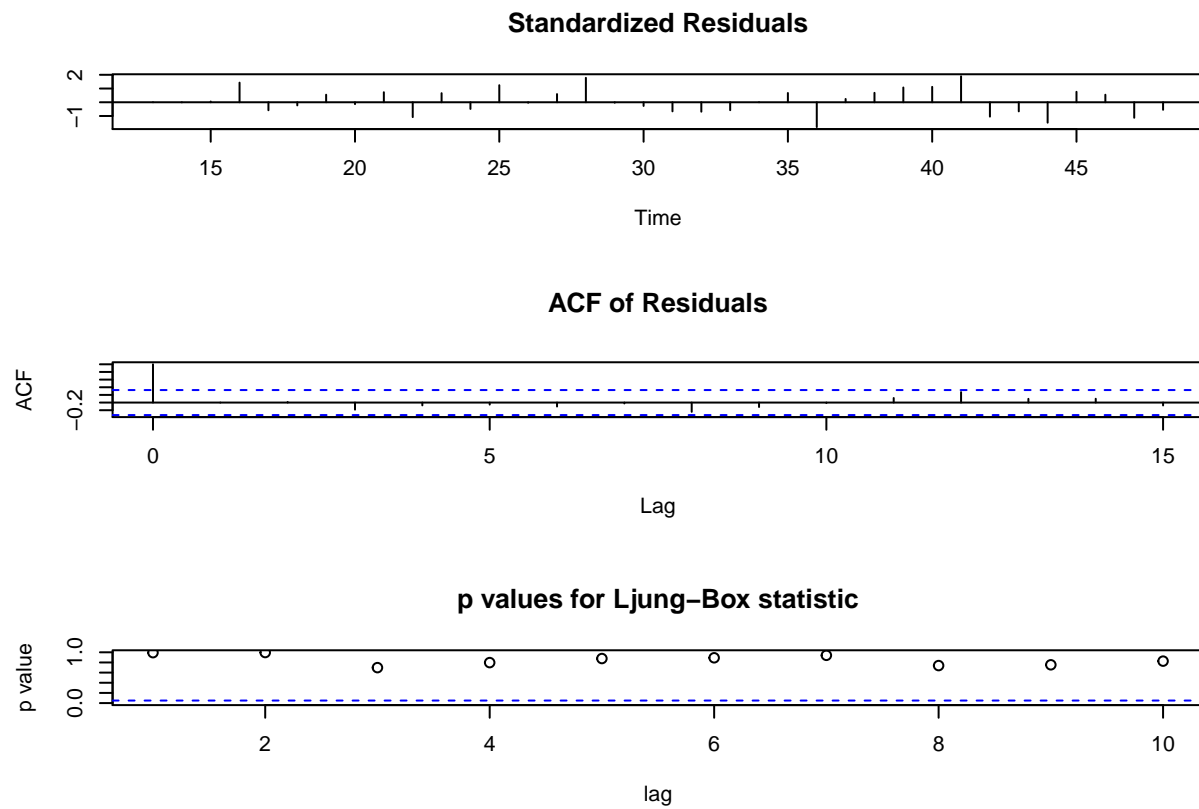


Figure 2.2

```
tsdisplay(mod3$residuals)
```

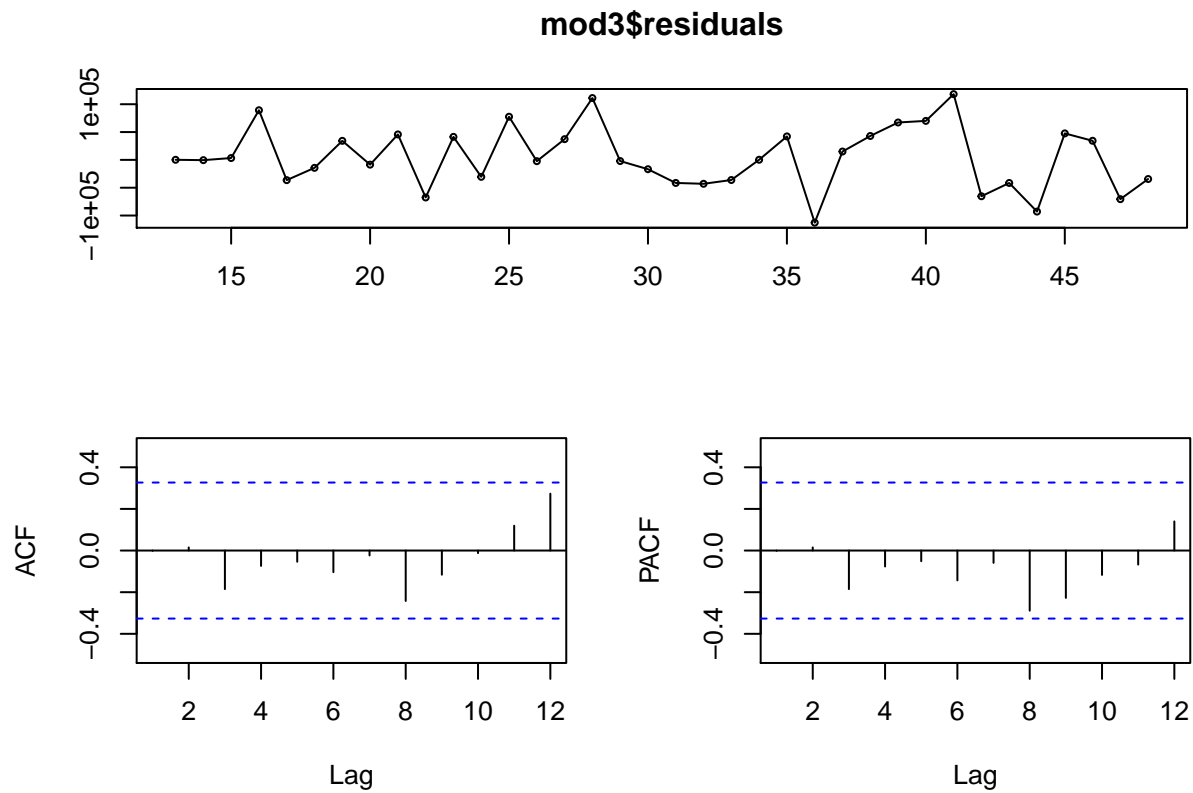
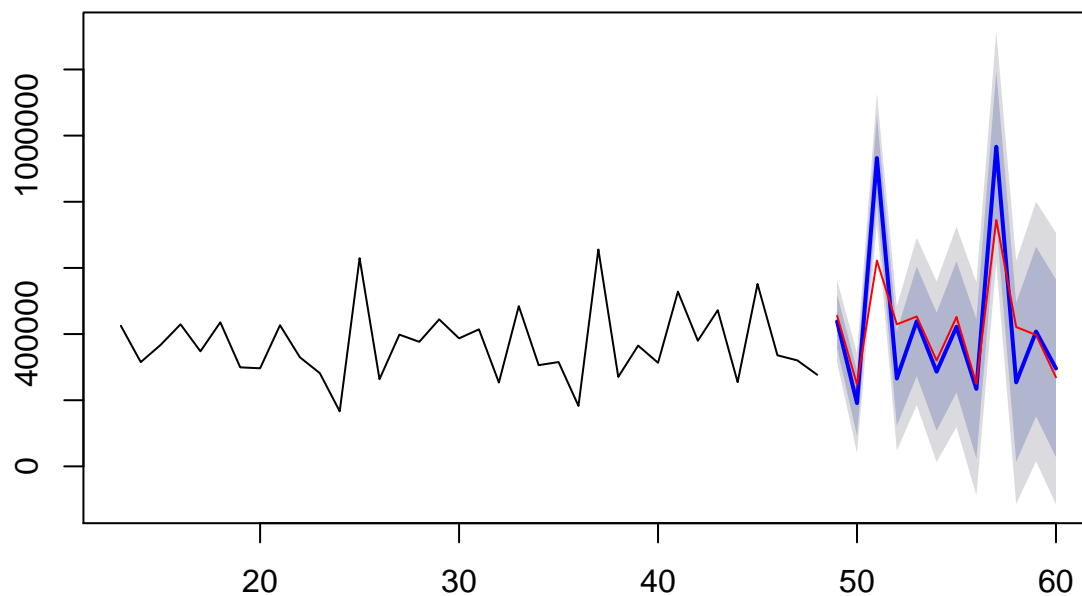


Figure 2.3

```
for2<-forecast(mod3,xreg =x_red_te,h=12 )
plot(for2)
lines(y_te,col='red')
```

### Forecasts from Regression with ARIMA(1,2,2) errors



### Question 3

```
X0=seas_data['Seasonality.Index']
X1 <- rbind(X0,X0)
X1 <- rbind(X1,X0)
X1 <- rbind(X1,X0)
X1 <- rbind(X1,X0)
y_adj1<-case_data['Case.Shipments']/X1
y_adj<-ts(case_data['Case.Shipments']/X1)
y_tr_adj <- window(y_adj, start=c(13),end=c(48))
y_te_adj <- window(y_adj, start=c(49), end=c(60))
y_reg_adj <-y_adj1[13:60,"Case.Shipments"]

mod2_cv<-cv.glmnet(x = X,y = y_reg_adj,nfolds = 10)
best_lam2<-mod2_cv$lambda.min

mod2_cv.coef=predict(mod2_cv,type='coefficients',s=best_lam2)
predict(mod2_cv,type='coefficients',s=best_lam2)

## 7 x 1 sparse Matrix of class "dgCMatrix"
##              1
## (Intercept)    3.152382e+03
## Consumer.Packs  4.146839e-03
## Dealer.Allowance 6.983026e-04
## lag.cp1        -1.575064e-03
## lag.cp2         1.423401e-04
## lag.da1         1.095228e-04
## lag.da2        -1.034004e-04

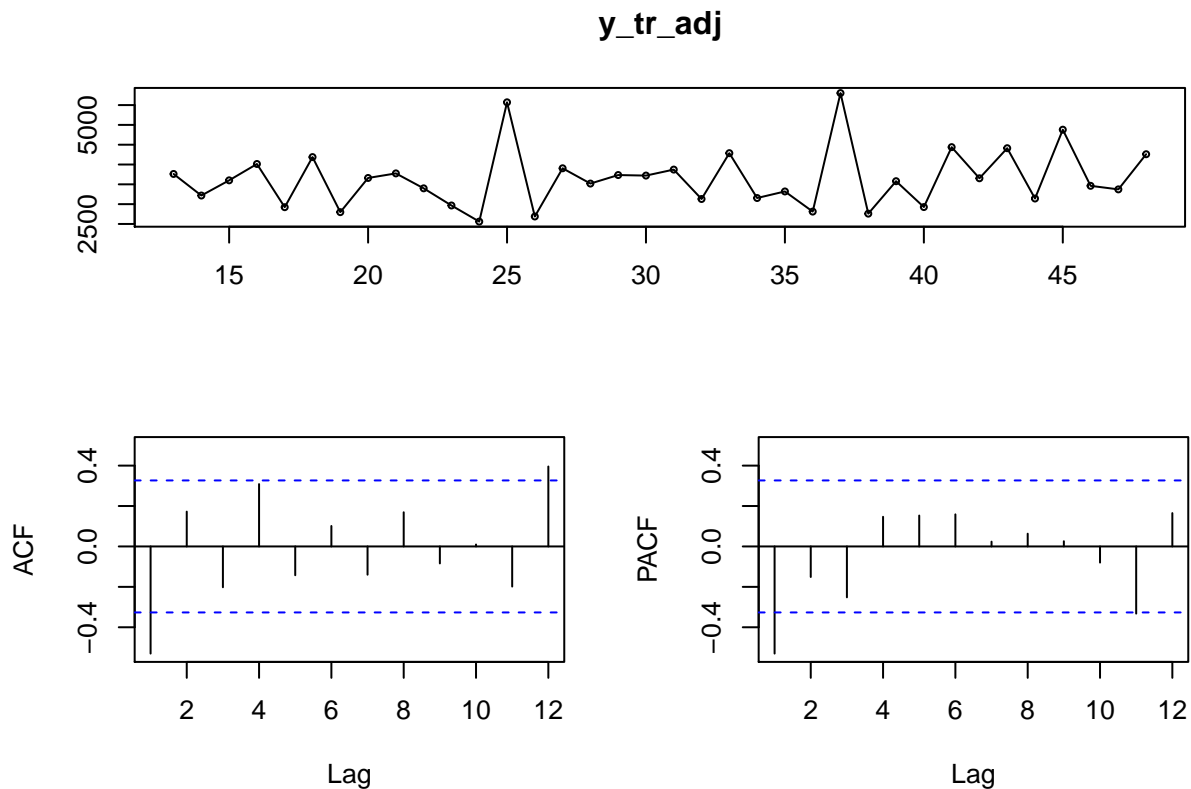
x_red<-X[,c('Consumer.Packs','Dealer.Allowance','lag.cp1','lag.cp2','lag.da1','lag.da2')]
mod3_lm<-lm(y_reg_adj~x_red)
summary(mod3_lm)

##
## Call:
## lm(formula = y_reg_adj ~ x_red)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -736.60 -234.47  -1.83   207.83   940.90
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    3.141e+03  1.200e+02  26.178 < 2e-16 ***
## x_redConsumer.Packs  4.228e-03  4.199e-04  10.068 1.20e-12 ***
## x_redDealer.Allowance 7.044e-04  6.385e-05  11.032 7.61e-14 ***
## x_redlag.cp1        -1.605e-03  4.083e-04  -3.932 0.000317 ***
## x_redlag.cp2         1.799e-04  4.219e-04   0.426 0.671976
## x_redlag.da1         1.177e-04  6.270e-05   1.877 0.067696 .
## x_redlag.da2        -1.114e-04  6.308e-05  -1.766 0.084903 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 367.9 on 41 degrees of freedom
## Multiple R-squared:  0.8496, Adjusted R-squared:  0.8276
```

```
## F-statistic: 38.61 on 6 and 41 DF, p-value: 2.401e-15
x_red_tr<-X_tr[,c('Consumer.Packs','Dealer.Allowance','lag.cp1')]
x_red_te<-X_te[,c('Consumer.Packs','Dealer.Allowance','lag.cp1')]
```

Figure 3.0

```
tsdisplay(y_tr_adj)
```



```
mod3<-Arima(y_tr_adj,order = c(2,2,1),xreg = x_red_tr)
summary(mod3)
```

```
## Series: y_tr_adj
## Regression with ARIMA(2,2,1) errors
##
## Coefficients:
##          ar1          ar2          ma1  Consumer.Packs  Dealer.Allowance  lag.cp1
##        -0.8313   -0.1126   -1.000         0.0041             1e-03    -0.0012
## s.e.    0.1857    0.1812    0.099         0.0004             3e-04     0.0004
##
## sigma^2 estimated as 137170:  log likelihood=-248.88
## AIC=511.77   AICc=516.07   BIC=522.45
##
## Training set error measures:
##              ME      RMSE      MAE      MPE      MAPE      MASE
## Training set 33.12051 326.6314 230.7431 0.3435914 6.359915 0.2319289
##              ACF1
## Training set -0.04948407
```

Figure 3.1

```
tsdiag(mod3)
```

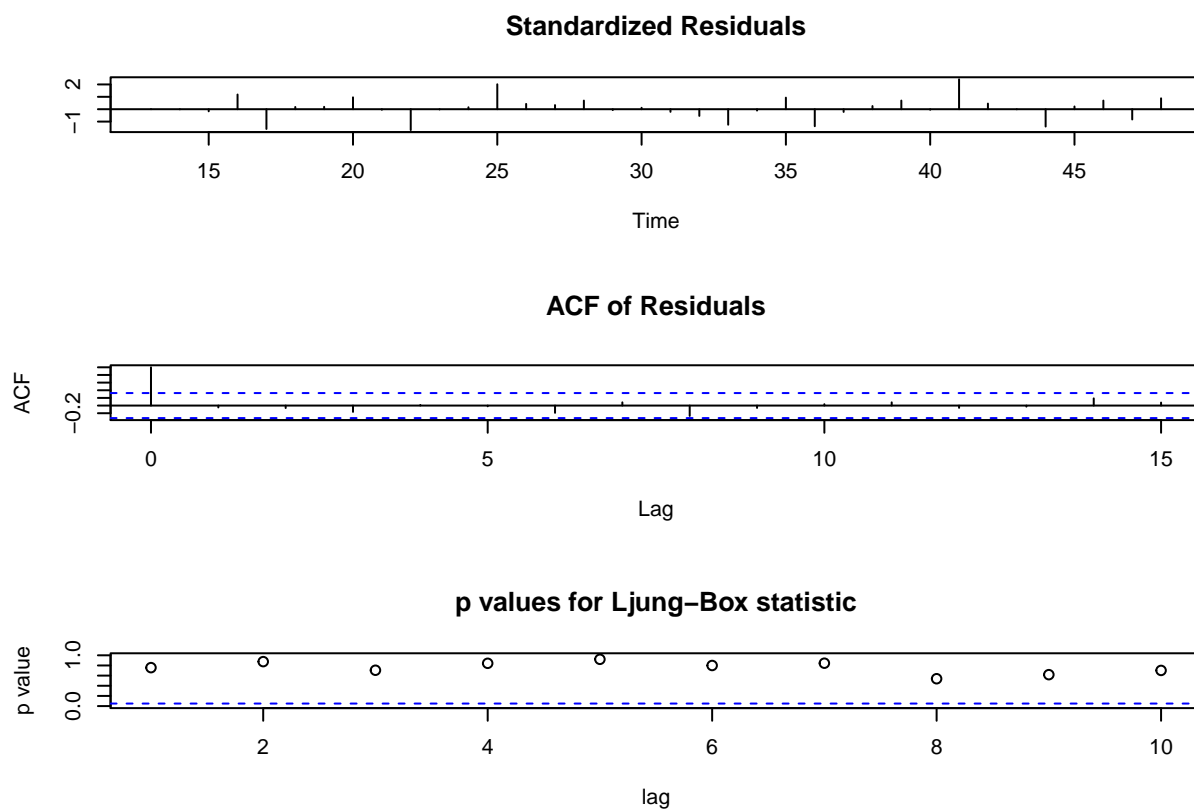
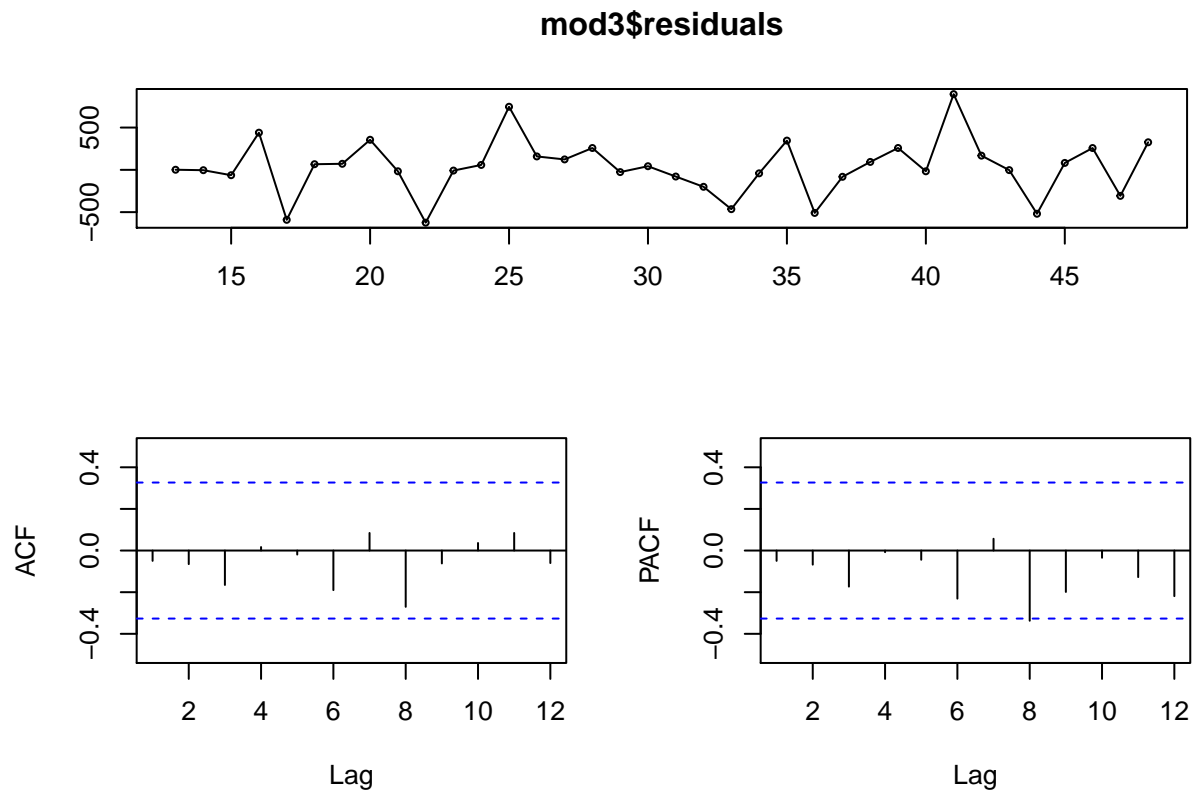


Figure 3.2

```
tsdisplay(mod3$residuals)
```





```
seas_data['Seasonality.Index'][49:60,]
```

```
## [1] NA NA NA NA NA NA NA NA NA NA NA NA NA
```

**Figure 3.2**

```
for2<-forecast(mod3,xreg =x_red_te,h=12)
plot(for2)
lines(y_te_adj,col='red')
```

**Forecasts from Regression with ARIMA(2,2,1) errors**

