

# PROPERTY MANAGEMENT APPLICATION USING SALESFORCE

**Submitted by**

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**Team ID: NM2023TMID19279**

**Under the guidance of**

**Mrs .V.G. SRIRAJESWARI M.Sc.,B.Ed.,M.Phil.,**

**Guest Lecture**

**PG & Research Department of Mathematics**

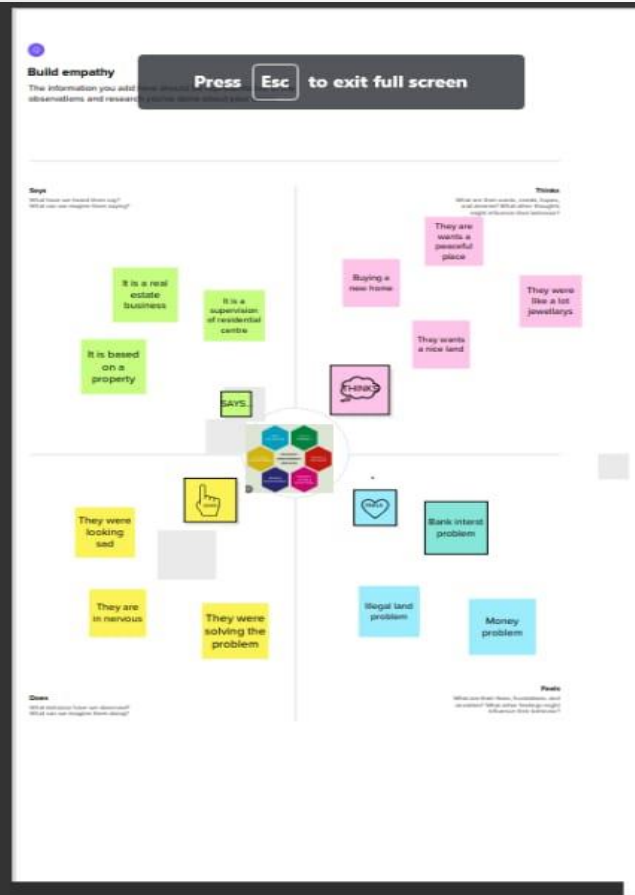
**M.V.Muthiah Government Arts College For Women**

# INTRODUCTION

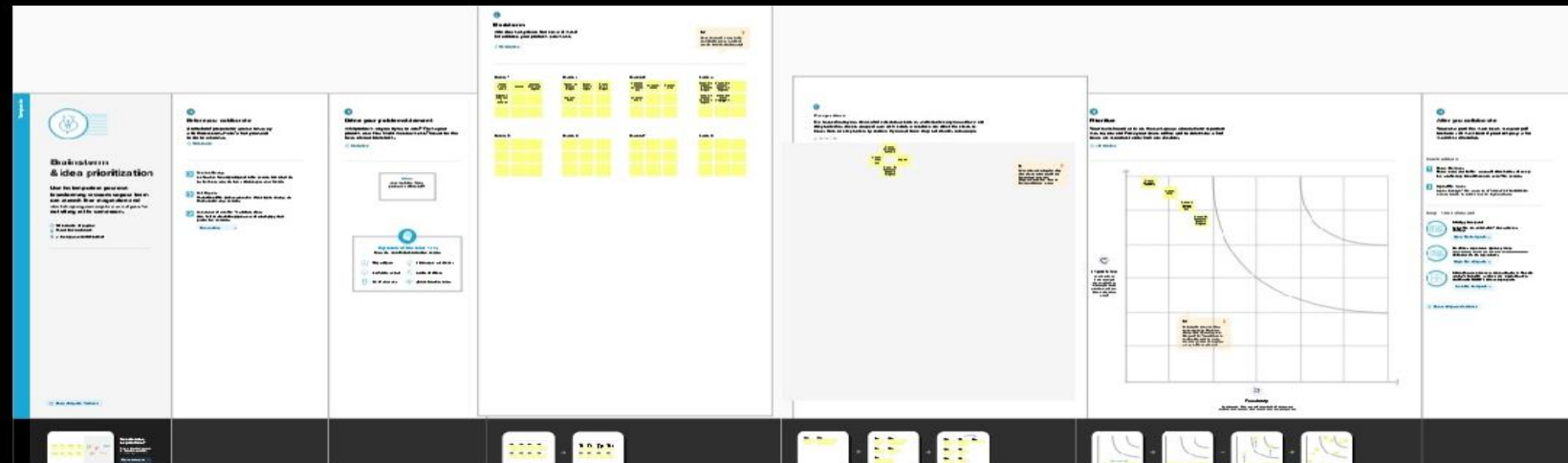
Salesforce is game-changing technology, with a host of productivity-boosting features, that will help you sell smarter and faster. A property management system (PMS) is a software application for the operations of hospitality accommodations and commercial residential rental properties. PMS is also used in manufacturing industries, local government and manufacturing. A property management system is sometimes referred to as a hotel operating system or hotel OS.

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# EMPATHY MAP



# IDEATION AND BRAINSTORMING MAP

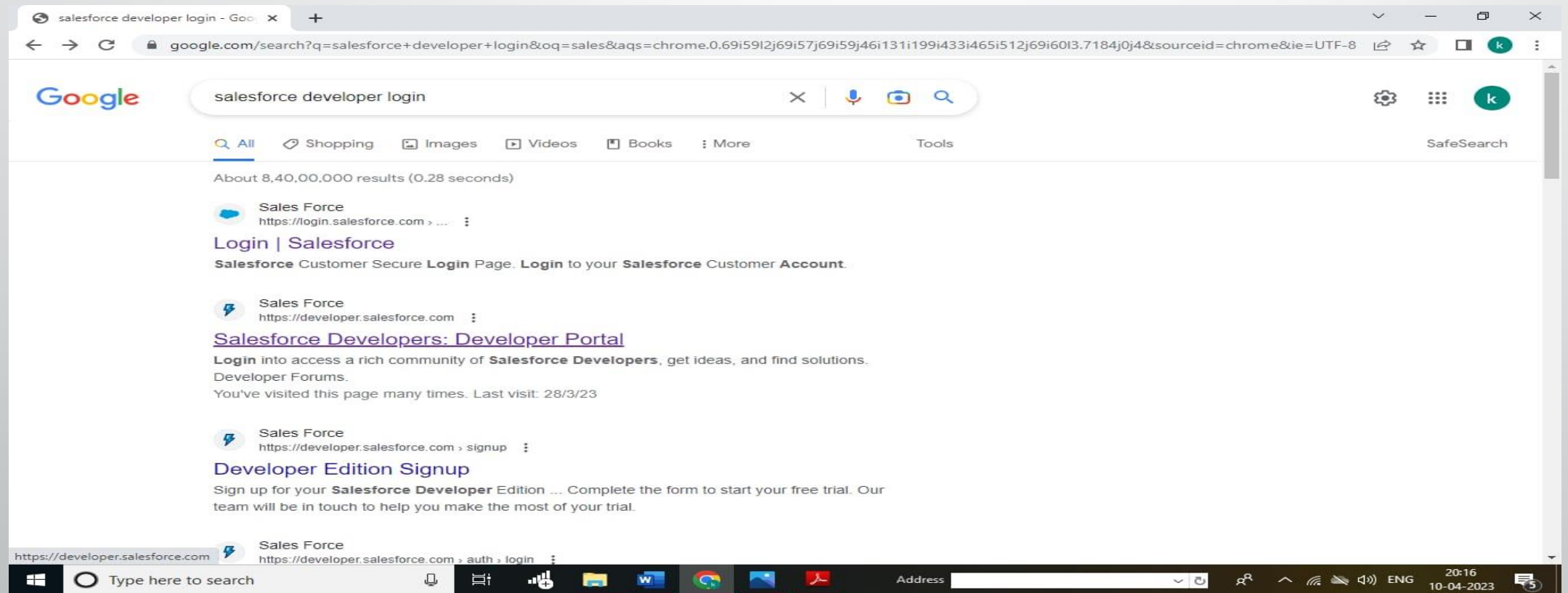


# SALESFORCE

## Creating Developer Account Creating a developer org in salesforce.

1. Go to [developers.salesforce.com/](https://developers.salesforce.com/)
2. Click on sign up.
3. On the sign up form, enter the following details :
  - a. First name & Last name
  - b. Email
  - c. Role : Developer
  - d. Company : College Name
  - e. County : India
  - f. Postal Code : pin code
  - g. Username :  
should be a combination of your name and company This need not be an actual email id, you can give anything in the format : `username@organization.com` Click on sign up after filling these

1. Go to the inbox of the email that you used while signing up. Click on the verify account to activate your account. The email may take 5-10mins, as
2. Login To Your Salesforce Account



Developer Portal | Salesforce Dev x Salesforce Developer Community x

developer.salesforce.com/forums#/feedtype=RECENT&criteria=ALLQUESTIONS&

salesforce developers PRODUCTS DOCS LEARN COMMUNITY BLOG COVID-19 Search Login Sign Up

Home » Discussion Forums

Login with Salesforce  
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Signup for a Developer Edition

What would you like to know?

Show All Questions sorted by Date Posted

Loading...

Browse by Topic

- Apex Code Development (89925)
- General Development (54741)
- Visualforce Development (37153)
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- APIs and Integration (16787)
- Trailhead (11585)
- Formulas & Validation Rules Discussion (11181)
- Other Salesforce Applications (8014)
- Jobs Board (6637)
- Force.com Sites & Site.com (4801)
- Mobile (2669)

View More Topics

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Type here to search

Address

FEEDBACK

20:17 10-04-2023

Developer Portal | Salesforce Dev x Developer Portal | Salesforce Dev x Recently Viewed | Schools | Sales x Home | Salesforce x

mvmuthiahgovernmentartsc041-dev-ed.develop.lightning.force.com/lightning/setup/SetupOneHome/home

Search Setup

Setup Home

Service Setup Assistant  
Multi-Factor Authentication Assistant  
Release Updates  
Lightning Experience Transition Assistant  
Salesforce Mobile App  
Lightning Usage Optimizer

ADMINISTRATION

- > Users
- > Data
- > Email

PLATFORM TOOLS

- > Subscription Management
- > Apps
- > Feature Settings
- > Slack
- > MuleSoft
- > Einstein
- > Objects and Fields
- > Events
- > Process Automation
- > User Interface
- > Custom Code

Get Started with Einstein Bots  
Launch an AI-powered bot to automate your digital connections.  
Get Started

Mobile Publisher  
Use the Mobile Publisher to create your own branded mobile app.  
Learn More

Real-time Collaborative Docs  
Transform productivity with collaborative docs, spreadsheets, and slides inside Salesforce.  
Get Started

Most Recently Used  
10 Items

NAME	TYPE	OBJECT
Principal	User	
Parents	User	
Teachers	User	
Parent Number	Custom Field Definition	Parent
Parent Address	Custom Field Definition	Parent

https://mvmuthiahgovernmentartsc041-dev-ed.develop.lightning.force.com/lightning/setup/SetupOneHome/home

Type here to search

Address

20:20 10-04-2023

# OBJECTS

## Objects

### To Navigate to Setup page:

1. Click on gear icon → click setup

To create an object:

2. From the setup page → Click on Object Manager → Click on Create → Click on Custom Object.

On Custom object defining page:

3. Enter the label name, plural label name, click on Allow reports, Allow search → Save

### Create Object Buy

1. To create an object
2. From the setup page → Click on Object Manager → Click on Create → Click on Custom Object.
3. Enter the label name→Buy
4. plural label name→ Buyers
5. click on Allow reports
6. Allow search →Save



## **Create Object Rent**

1. To create an object:
2. From the setup page → Click on Object Manager → Click on Create → Click on Custom Object.
3. Enter the label name→Rent
4. plural label name→ Rents
5. click on Allow reports,
6. Allow search →Save

## **Create Object Loan**

7. To create an object:
8. From the setup page → Click on Object Manager → Click on Create → Click on Custom Object
- . 9. Enter the label name→Loan
- 10.plural label name→ Loans
11. click on Allow reports,
- 12.Allow search →Save

(1) WhatsApp

Rent | Salesforce

Edit Custom Object: Rent - Sales

mvmuthaiahgovtartscollegefo-dev-ed.develop.my.salesforce.com/01I2w000003bJb8/e?appLayout=setup&noS1Redirect=true

Switch to Lightning Experience

Saranya S

Setup

Help

Content

Home

Chatter

Libraries

Content

Subscriptions

Buyers

Rents

Loans

Students

Marketins

Sales

Dashboards

Lead with loan amounts

Quick Find / Search...

Expand All | Collapse All

Lightning Experience Transition Assistant

Move to the new, more productive Salesforce.

Get Started

Salesforce Mobile Quick Start

Home

Administer

Release Updates

Manage Users

Manage Apps

Manage Territories

Company Profile

Data Classification

Privacy Center

Security Controls

Domain Management

Communication Templates

Edit Custom Object

Rent

Help for this Page

Custom Object Definition Edit

Save

Save & New

Cancel

Custom Object Information

The singular and plural labels are used in tabs, page layouts, and reports.  
Be careful when changing the name or label as it may affect existing integrations and merge templates.

Label

Rent

Example: Account

Plural Label

Rents

Example: Accounts

Starts with vowel sound

☐

The Object Name is used when referencing the object via the API.

Object Name

Rent

Example: Account

Description

Money

Context-Sensitive Help Setting

☒ Open the standard Salesforce.com Help & Training window

☐ Open a window using a Visualforce page

Content Name

--None--

Enter Record Name Label and Format

The Record Name appears in page layouts, key lists, related lists, lookups, and search results. For example, the Record Name for Account is "Account Name" and for Case it is "Case Number". Note that the Record Name field is always called "Name" when referenced via the API.

# TAB

## Create the Lightning Tab

### To create a Tab:(Lead)

1. Go to setup page → type Tabs in Quick Find bar → click on tabs → New (under custom object tab)
2. Select Object(Lead) → Select the tab style → Next (Add to profiles page) keep it as default → Next (Add to Custom App) keep it as default → Save.

### To create a Tab:(Buy)

1. Go to setup page → type Tabs in Quick Find bar → click on tabs → New (under custom object tab)
2. Select Object(Buy) → Select the tab style → Next (Add to profiles page) keep it as default → Next (Add to Custom App) keep it as default → Save

### **To create a Tab:(Rent)**

1. Go to setup page → type Tabs in Quick Find bar → click on tabs → New (under custom object tab)
2. Select Object(Rent) → Select the tab style → Next (Add to profiles page) keep it as default → Next (Add to Custom App) keep it as default → Save

### **To create a Tab:(Loan)**

1. Go to setup page → type Tabs in Quick Find bar → click on tabs → New (under custom object tab)
2. Select Object(Buy) → Select the tab style → Next (Add to profiles page) keep it as default → Next (Add to Custom App) keep it as default → Save

Home | Salesforce

mvmuthiahgovernmentartscs80-dev-ed.develop.lightning.force.com/lightning/setup/CustomTabs/page?address=%2Fsetup%2Fui%2FobjectCustomTabWizard.jsp%3FretURL...

Apps Gmail YouTube Maps

Search Setup

Setup Home Object Manager

Quick Find

Setup Home

Service Setup Assistant

Multi-Factor Authentication Assistant

Release Updates

Lightning Experience Transition Assistant

Salesforce Mobile App

Lightning Usage

Optimizer

ADMINISTRATION

> Users

> Data

> Email

PLATFORM TOOLS

> Subscription Management

> Apps

> Feature Settings

> Slack

> MuleSoft

> Einstein

### SETUP Tabs

#### New Custom Object Tab

Step 1 of 3

Step 1. Enter the Details

Choose the custom object for this new custom tab. Fill in other details.

Select an existing custom object or [create a new custom object now](#).

Object: **Rent**

Tab Style: **Computer**

(Optional) Choose a Home Page Custom Link to show as a splash page the first time your users click on this tab.

Splash Page Custom Link: **--None--**

Enter a short description.

Description:

NEXT Cancel

Type here to search

ENG 18:02 10-04-2023

Rent | Salesforce

mvmuthiahgovernmentartscs80-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0112w000003kaYW/Details/view

Apps Gmail YouTube Maps

Search Setup

Setup Home Object Manager

### SETUP > OBJECT MANAGER Rent

#### Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Restriction Rules

Scoping Rules

Triggers

#### Details

Description

API Name: Rent\_\_C

Custom

Singular Label: Rent

Plural Label: Rents

Enable Reports

Track Activities

Track Field History

Deployment Status: Deployed

Help Settings: Standard salesforce.com Help Window

Edit Delete

https://mvmuthiahgovernmentartscs80-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0112w000003kaYW/Details/view

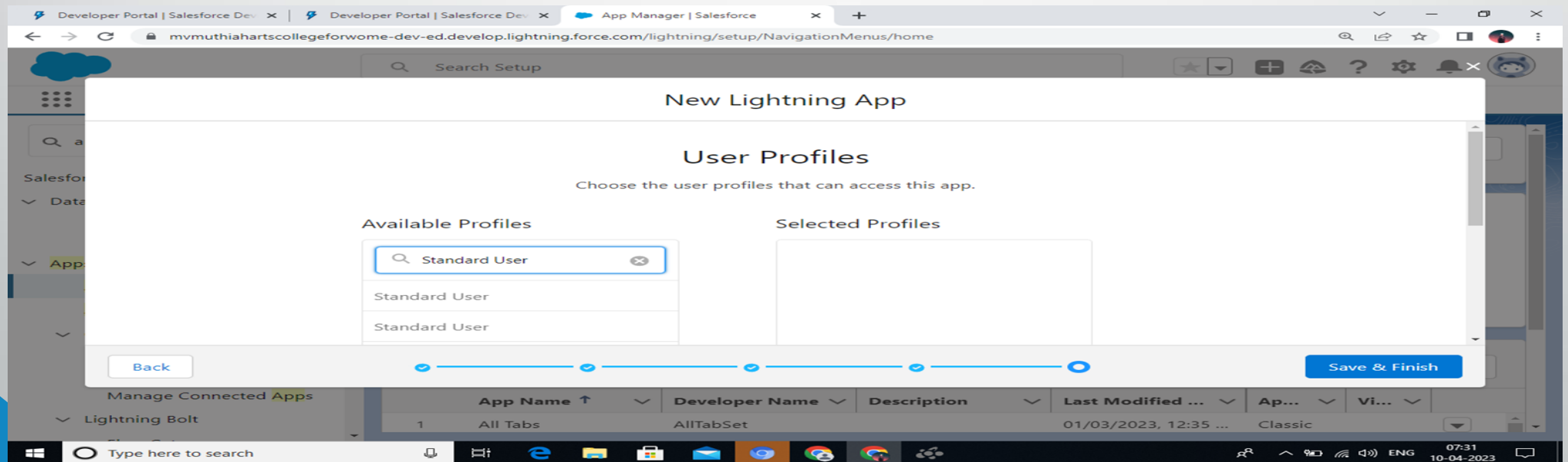
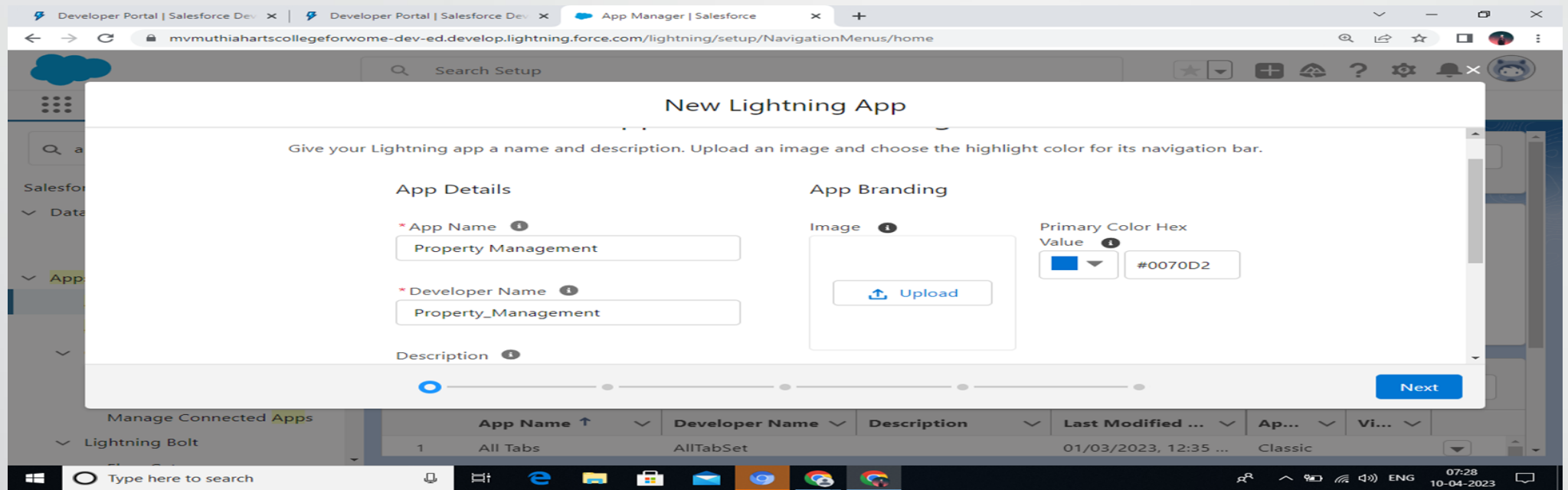
Type here to search

ENG 18:03 10-04-2023

# THE LIGHTNING APP

## Create the Lightning App

1. Go to setup page → search “app manager” in quick find → select “app manager” → click on New lightning
2. Fill the app name as an Property Management in app details and branding → Next → (App option page) keep it as default → Next
3. (Utility Items) keep it as default → Next → (Add Navigation Items)(add tabs Lead, Buy, Rent, Loan) → Next → (Add User Profile) Add System Administrator, Salesforce platform user, Standard User → Next
4. To Add Navigation Items: Select the items from the search bar and move it using the arrow button → Next
5. To Add User Profiles: Search profiles in search bar → click on the arrow button → save & finish



# FIELDS

## Create the Lead Field

1. Go to setup → click on Object Manager → type object name in search bar → click on the object
2. Now click on "Fields & Relationships " → New
3. Fill the field label name Lead → Next → Next → Save

## Create the remaining Fields:

Follow the Above Steps to create the Field just change the Labels for Below Fields

**Lead:**(AutoNumber Created Field while creating Object)→L-{0000}

**State:** Create the Picklist Field (Maharashtra, Gujarat,Rajasthan)(Field Dependency)

**City:** Create the Picklist(Mumbai, Pune, Nashik)(FieldDependency)

**Email:** Create the Email Select the Data Type As Email (Email)

**Phone:** Select the Field Data type as (Phone)



In the Fields and Relationship go to the Field Dependencies

### **For Object Buy**

1. Create Field for Buy
2. **Create Property Type:** (Picklist) (Residential, Commercial, Industrial)
3. **Discount:**(Percentage As the Field Data Type)
4. **State:** Create the Picklist Field (Maharashtra, Gujarat,Rajasthan)(Field Dependency)

### **6. Annual Amount To Be Paid**

5. **City:**(Take Any City for Field Dependency)

### **Create Field for Rent**


1. **Rent:**(Auto Number while Creating the object)→ R-{00000}
2. **Rental City:** Select the Text as the Field Data Name(Any City)
3. **BHK type:**(Picklist)(1BHK, 2BHK,3BHK)

## Create Field for Loan

1. **Loan Id:** Auto generated Field Take it as Auto number LN-{0000}
2. **Interest Rate:** (Select the Field Data Type As Currency)
3. **Term:**(Select the Field Data type as Number)
4. **Annual Loan :**Field create the Number as the field datatype
5. **Total Loan Instalments:**( Field create the Number as the field data type)
6. **Loan Repayment**( Field create the Number as the field data type)
7. **Loan Amount:**( Select the Field data type as Formula)
8. For the Loan Object→Go to the fields and Relationship and select the formula in field data type. In Formula option select Advanced Formula and write the following formula

$$(\text{Loan\_Repayment\_c} * (((1 + (\text{Interest\_rate\_c} / 52))^{\text{Term\_c}}) - 1)) / ((\text{Interest\_rate\_c} / 52) * ((1 + (\text{Interest\_rate\_c} / 52))^{\text{Term\_c}}))$$

##Check the syntax below whether the formula syntax is correct or not



Search Setup

Setup

Home

Object Manager

SETUP > OBJECT MANAGER

Rent

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find

New

Deleted Fields

Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
BHK type	BHK_type__c	Picklist		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓
Rent	Rent__c	Auto Number		
Rent Name	Name	Text(80)		✓
Rental City	Rental_City__c	Text(1)		

# PROFILES

## To create a new profile:

1. Go to setup → type profiles in quick find box → click on profiles → clone the desired profile (standard user is preferable) → enter profile name → save

2. .Enter a Profile Name

Click on the new created profile

4. While still on the profile page, then click

5. Scroll down to Custom Object Permissions and Give view all access permissions and assign to the parent profile Edit

6. Sales Manager → Standard user Profile , Marketing Executive1 and Executive2 → Standard Platform User, Marketing Manager → Standard Platform User For

## **Create Marketing**

1. Then In The Profile Level Give Read and Create Access to Marketing Executive and Read, Create, Edit, Delete for the Marketing manager
2. Marketing Manager Should Have Access to Marketing Executive

## **Sales:**

1. In the Profile Level Sales Manager is Having Create,
2. For Sales Rep1→ Read, Create, Edit
3. For Sales Rep2→Read, Create, Edit
4. For Sales Rep3→ Read only Edit, Delete

Setup

HomeObject Manager

Search Setup

Search

Users

Profiles

Didn't find what you're looking for?  
Try using Global Search.

SETUP

Profiles

Profile

Standard User

Help for this Page

Users with this profile have the permissions and page layouts listed below. Administrators can change a user's profile by editing that user's personal information.

If your organization uses Record Types, use the Edit links in the Record Type Settings section below to make one or more record types available to users with this profile.

Login IP Ranges [0] | Enabled Apex Class Access [0] | Enabled Visualforce Page Access [0] | Enabled External Data Source Access [0] | Enabled Named Credential Access [0] | Enabled Custom Metadata Type Access [0] | Enabled Custom Setting Definitions Access [0] | Enabled Flow Access [0] | Enabled Service Presence Status Access [0] | Enabled Custom Permissions [0]

Profile Detail

EditCloneDeleteView Users

Name	Standard User
User License	Salesforce
Custom Profile	✓

Developer Portal x Developer Portal x Recently Viewed x Home | Salesforce x Home | Salesforce x Profiles | Salesforce x Naanmudhalvan x

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Search Setup

Users

Profiles

Data

Feature Settings

Marketing

Sales

Mass Transfer Approval Requests

Data.com

Prospector Preferences

Prospector Users

Functions

Lead Processes

Product Schedules

SETUP

Profiles

Profile

Buy

Help for this Page

Users with this profile have the permissions and page layouts listed below. Administrators can change a user's profile by editing that user's personal information.

If your organization uses Record Types, use the Edit links in the Record Type Settings section below to make one or more record types available to users with this profile.

Login IP Ranges [0] | Enabled Apex Class Access [0] | Enabled Visualforce Page Access [0] | Enabled External Data Source Access [0] | Enabled Named Credential Access [0] | Enabled Custom Metadata Type Access [0] | Enabled Custom Setting Definitions Access [0] | Enabled Flow Access [0] | Enabled Service Presence Status Access [0] | Enabled Custom Permissions [0]

Profile Detail

EditCloneDeleteView Users

Name	Buy
User License	Salesforce
Description	
Created By	PABINAYA, 30/03/2023, 11:54 am
Modified By	PABINAYA, 30/03/2023, 11:54 am
Custom Profile	✓

Page Layouts

Standard Object Layouts	Global	Global Layout [ View Assignment ]	Object Milestone	Object Milestone Layout [ View Assignment ]
	Email Application	Not Assigned [ View Assignment ]	Operating Hours	Operating Hours Layout [ View Assignment ]
	Home Page Layout	DE Default [ View Assignment ]	Opportunity	Opportunity Layout [ View Assignment ]
	Account	Account Layout	Opportunity Product	Opportunity Product Layout

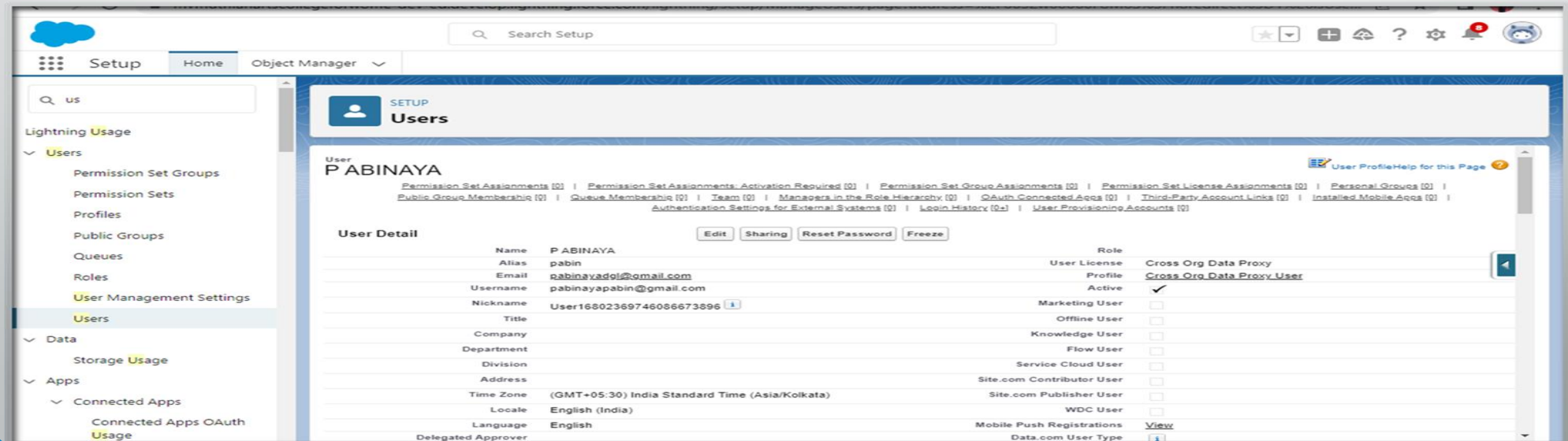
Type here to search

23:24 29-03-2023

# NEW USER

## Create User

1. Go to setup → type users in quick find
2. Fill in the fields (first name, last name, alias, email id, username, nick name, role, user license, profiles) → save box → select users → click New user



# PERMISSION SET

## Create the Permission Sets

1. Go to setup → type “permission sets” in quick search → Select permission sets → New
2. Enter the label name → save
3. After saving the permission click on the Manage assignment
4. Now click on the Add Assignment
5. Now select the users and click on save
6. Go to permission set and add the access For Sales Rep3 give Access with Create permission for the User



IMG-20230410-WA0062.jpg

Home | Salesforce | New Custom Object | Salesforce | Permission Sets | Salesforce | Permission Sets - Salesforce - Dev

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Search... Search

Switch to Lightning Experience Saranya S Setup Help Content

Home Chatter Libraries Content Subscriptions Buyers Rents Loans Students Marketins Sales Dashboards Lead with loan amounts Sales Marketings Students

Quick Find / Search... Expand All Collapse All

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Home

Administer

Release Updates

Manage Users

Users

Mass Email Users

Roles

Permission Sets

Permission Set Groups

User Management Settings

Profiles

### Permission Sets

On this page you can create, view, and manage permission sets.  
In addition, you can use the SalesforceA mobile app to assign permission sets to a user. Download SalesforceA from the App Store or Google Play: [iOS](#) | [Android](#)

All Permission Sets Edit Delete Create New View

New

Action	Permission Set Label	Description	License
<input type="checkbox"/>	Clone	Buyer	B2B Buyer Permission Set One Seat
<input type="checkbox"/>	Clone	Buyer Manager	B2B Buyer Manager Permission Set One Seat
<input type="checkbox"/>	Clone	CRM User	CRM User
<input type="checkbox"/>	Clone	Commerce Admin	Commerce Admin Permission Set License Seats
<input type="checkbox"/>	Clone	Contact Center Admin	Service Cloud Voice User
<input type="checkbox"/>	Clone	Contact Center Agent	Service Cloud Voice User
<input type="checkbox"/>	Clone	Contact Center Supervisor	Service Cloud Voice User
<input type="checkbox"/>	Del   Clone	Experience Profile Manager	Salesforce
<input type="checkbox"/>	Clone	Facility Manager	Facility Manager
<input type="checkbox"/>	Clone	FieldServiceMobileStandardPermSet	Field Service Mobile
<input type="checkbox"/>	Clone	Merchandiser	Commerce Merchandiser User Permission Set License S...
<input type="checkbox"/>	Clone	Order Management Agent	Lightning Order Management User
<input type="checkbox"/>	Clone	Order Management Operations Manager	Lightning Order Management User
<input type="checkbox"/>	Clone	Order Management Shopper	Lightning Order Management User

1-25 of 27 0 Selected

Page 1 of 2

Type here to search

08:44 10-04-2023

IMG-20230410-WA0058.jpg

Home | Salesforce | New Custom Object | Salesforce | Permission Sets | Salesforce | Permission Set: Create - Salesforce - Dev

mvmuthaiahgovtartscollegefo-dev-ed.develop.my.salesforce.com/udd/PermissionSet/newPermissionSetLapexp

Search... Search

Switch to Lightning Experience Saranya S Setup Help Content

Home Chatter Libraries Content Subscriptions Buyers Rents Loans Students Marketins Sales Dashboards Lead with loan amounts Sales Marketings Students

Quick Find / Search... Expand All Collapse All

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Mass Email Users

Roles

Permission Sets

Permission Set Groups

User Management Settings

Profiles

### Permission Set Create

Save Cancel

Enter permission set information

Label Permission Set2

API Name Permission Set2

Description

Session Activation Required ☐

Select the type of users who will use this permission set

Who will use this permission set?

-Choose "--None--" if you plan to assign this permission set to multiple users with different user and permission set licenses.  
-Choose a specific user license if you want users with only one license type to use this permission set.  
-Choose a specific permission set license if you want this permission set license auto-assigned with the permission set.

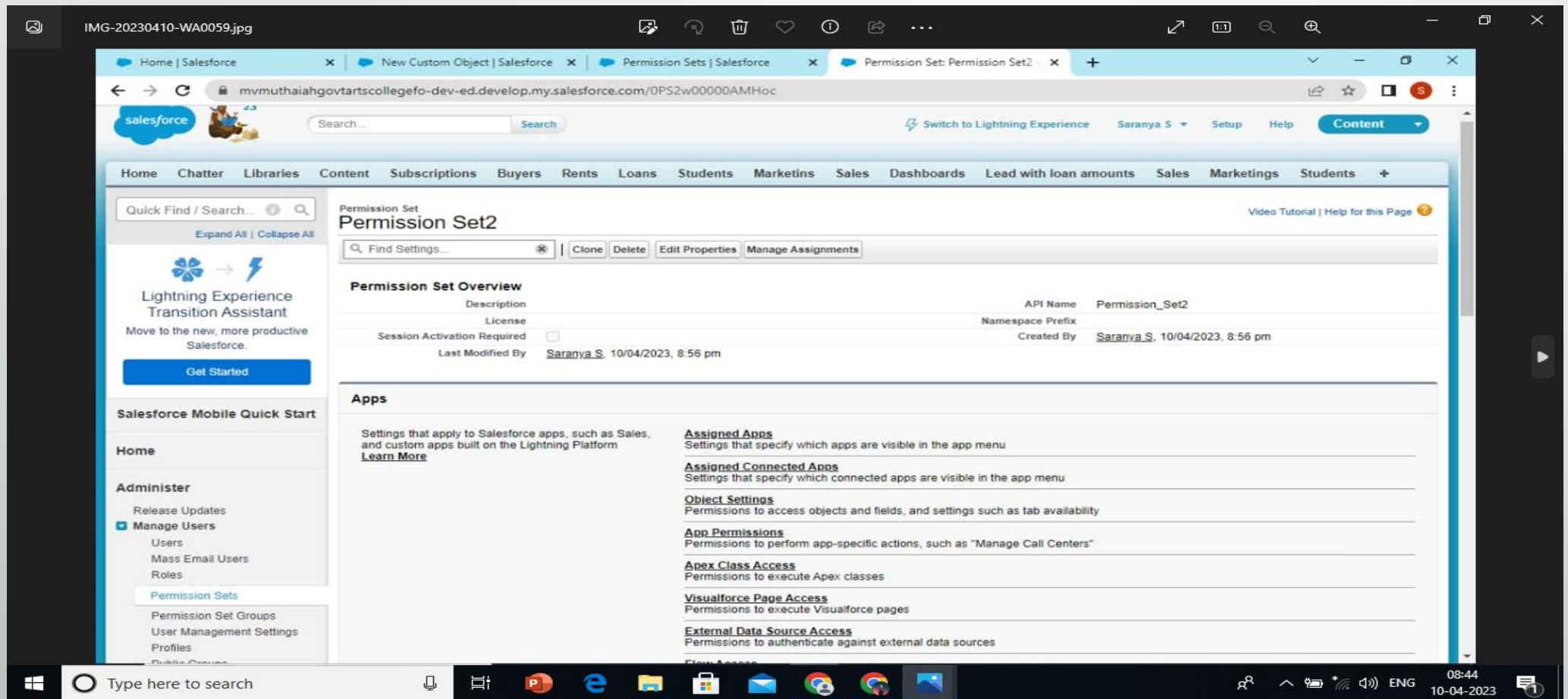
Not sure what a permission set license is? [Learn more here.](#)

License --None--

Save Cancel

Type here to search

08:44 10-04-2023



# SETUP FOR OWD

## Create OWD Setting

1. Setup, use the Quick Find box to find Sharing Settings.
2. Click Edit in the Organization-Wide Defaults area.
3. For each object, select the default access you want to give everyone.
4. To disable automatic access using your hierarchies, deselect Grant Access Using Hierarchies for Lead, Rent custom object
5. Click Edit and from the Drop Down select private for internal and external
6. This Setting is for all the User Which have been Created

## Marketing

1. Create the Record Level OWD Setting give it As A Private To Marketing manager And Marketing Executive

## Sales:

1. Sale Manager OWD is Set As Private similarly sales Rep1, Sales Rep2 same OWD for them

**Sharing Settings**

This page displays your organization's sharing settings. These settings specify the level of access your users have to each others' data. Go to [Background Jobs](#) to monitor the progress of a change to an organization-wide default or a parallel sharing recalculation.

Manage sharing settings for: All Objects

[Disable External Sharing Model](#)

**Default Sharing Settings**

**Organization-Wide Defaults** [Edit](#) [Organization-Wide Defaults Help](#)

Object	Default Internal Access	Default External Access	Grant Access Using Hierarchies
Lead	Public Read/Write/Transfer	Private	✓
Account and Contract	Public Read/Write	Private	✓
Contact	Controlled by Parent	Controlled by Parent	✓
Order	Controlled by Parent	Controlled by Parent	✓
Asset	Controlled by Parent	Controlled by Parent	✓
Opportunity	Public Read/Write	Private	✓
Case	Public Read/Write/Transfer	Private	✓
Campaign	Public Full Access	Private	✓

Home | Salesforce | Sharing Settings | Salesforce | Organization-Wide Sharing Def...

mvmuthaiahgovtartscollegefo-dev-ed.develop.my.salesforce.com/p/share/OrgDefaultSharing?id=00D2w00000RIH4H&retURL=%2Fp%2Fown%2F0rgSharingDetail%3Fa...

Imports  
Outbound Messages  
Time-Based Workflow  
Automated Process Actions  
Case Escalations  
Entitlement Processes  
API Usage Notifications  
Mass Emails  
Email Snapshots  
Jobs  
Logs

Service Contract	Private	Private	
Service Resource	Public Read/Write	Private	
Service Territory	Public Read/Write	Private	
Shift	Private	Private	
Streaming Channel	Public Read/Write	Private	
Web Cart Document	Private	Private	
Work Order	Private	Private	
Work Plan	Private	Private	
Work Plan Template	Private	Private	
Work Step Template	Private	Private	
Work Type	Private	Private	
Work Type Group	Public Read/Write	Private	
Buy	Public Read/Write	Private	
Dashboard	Public Read/Write	Private	
Lead with loan amount	Public Read/Write	Private	
Loan	Private	Private	
Marketing	Private	Private	
Rent	Private	Private	
Sales	Private	Private	
Student	Private	Private	

**Other Settings**

Standard Report Visibility ☒ Manual User Record Sharing ☐ Manager Groups ☐ Secure guest user Require permission to view record access ☒ record names in lookup fields

Save Cancel

Copyright © 2000-2023 salesforce.com, inc. All rights reserved. | Privacy Statement | Security Statement | Terms of Use | 508 Compliance | Go to Salesforce mobile app



# REPORTS

## Create Report

1. Go to the app → click on the reports tab
2. Click New Report
3. Select report type from category or from report type panel or from search panel → click on start report
4. Customize your report, then save or run it

## Create Report for following Condition

1. Create the Report of the Total Number of Loan Passed for for getting the Amount For the Property
2. The Condition should be Like Loan Amount  $\geq$  to 5000\$

**Property Management**

- Rents
- Loans
- Buyers
- Students
- Lead with loan amounts
- \* Reports**
- \* More

### Recent

5 items

Report Name	Description	Folder	Created By	Created On	Subscribed
New Lead with loan amounts Report		Private Reports	P ABINAYA	7/4/2023, 11:53 am	
New Students Report		Private Reports	P ABINAYA	3/4/2023, 2:55 pm	
New Buyers Report		Private Reports	P ABINAYA	3/4/2023, 2:54 pm	
New Loans Report		Private Reports	P ABINAYA	3/4/2023, 2:53 pm	
New Rents Report		Private Reports	P ABINAYA	3/4/2023, 2:51 pm	

**FOLDERS**

- All Folders
- Created by Me

# DASHBOARD

## Create dashboards

1. Go to the App Launcher and select the Dashboards
2. Select add component
3. Select the folder select the following option new lead with loan Amount
4. Select in which format you want display chart

## Create Dashboard

1. Create the Dashboard for the Same Take Any Type of Dashboard( Chart) And Display It on The App Home Page



Search...

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Property Managem...

Buyers ▾

Rents ▾

Loans ▾

Students ▾


Marketins ▾

Sales ▾

Reports ▾

New Lead With Loan Amo... ▾ ×

More ▾

 Dashboard

**New Lead With Loan Amount**

As of 10-Apr-2023, 9:50 am Viewing as Saranya S

Dashboards

Lead with loan amounts

Subscribe ▾

Loan Report

Loan: Loan Name ↑

Education loan

Home loan

View Report (Loan Report)

Student

Student: Student Name ↑

Santhosh

Saranya

View Report (Student)

Sales

Sales: Sales Name ↑

Home

Land

View Report (Sales)

Marketins

Rent

## CONCLUSION

- Develop an App for the Property Management where Buyer can order his Requirements and get the Appropriate Details of the Property.
- According to his interest just provide him with some discounts upto what extent he can get the discount.
- Also **Track** whether he is Interested in taking the loan available for so just calculate how much loan Amount user can get it.
- Provide the Security for two different profiles like for **marketing and sales team**.
- Then Finally Create the reports and dashboard so there will be clear view just get the reports on the count of loan passed getting the property purchased close the deal.



THANK YOU