

## Says

What have we heard them say? What can we imagine them saying?

**Thinks** What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?

Need a

efficient

a specific

product

search to get



Time can be saved while proving the offers which is really a needed one.

Customers are tempted to buy more stuffs such as goods,products People will love customerseller

relationship

Expecting the better quality of a product

whether the product/ service can be returnable or not



## Persona's name

Short summary of the persona

Searching a product based on the gender classification

Placing order at the beginning of the month

customer get attracted by the offers

It's worthy to spend money on a particular product which is satisfied to them

Like to get a product with low cost and high quality.

Share their experience of a product on a social platform whic helps the others to decide to get the product or not.

## 

## Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



