PROBLEM FIT SOLUTION

Date	04/10/2022
Team ID	PNT2022TMID49939
Project name	Smart farmer-based IOT enabled smart farming application

PROBLEM FIT SOLUTION:

Customer Segment:	**Customer Constraints:**	**Available Solution:**
Farmers are our main customer.	System hardware need to be handled with care. Only limited users are added to handle the system. Only the person who authorized to system able to access it.	The project proposes an IoT. Based low-cost system to quality of sand in real time, analyse

Jobs-To-Be-Done/Problems:	**Problem Root Cause:**	**Behaviour:**
Some times the sensor may get damaged due to animal movement .	Due to the sudden change in the climet, the standard of the soil varies time to time.	Our project resemble with the existing system that both the systems will collect the sand quality parameters and monitors.

Triggers:	**Your Solution:**	**Channel of Behaviour:**
The Customers get triggered when they read a more efficient solution in the news **Emotions: Before/After** Many farmers will be affected if there is no system to monitor quality of sand.	Proper implementation helps to avoid missing of data	Mainly our customers are the farmers.