Percentage error = $\frac{y_{tel} - f_{tel}}{y_{tel}} = \frac{e_{tel}}{y_{tel}}$

* Creating & evaluating forecasts

Time series components

All time series have level & some noise, but may or may not have seasonality &for fread. 1. Level linear

2. Trend Non-linear

3. seasonality (repeating evenly spaced paterns). Hultiplicative 4 e.g. Sale of le cream in Summer

Visual analysis of time series data is dependent on the time window. Original Time senes Data - Trend - Sesonality = Noise or Residue

Two Basic Component models

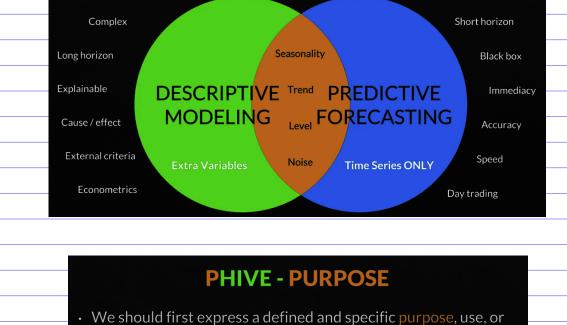
1. Additive: Yt = level + trend + seasonality + noise

2. Hultiplicative: Yt = level x hend x ceasonality x noise The main difference is that in additive change, values change by a

constant amount. With multiplicative change, values change by a percentage amount and often take on "V" shapes or curves.

When conducting time series analysis and/or making predictions, we are essentially deconstructing the time series back to a constant level; flattening the series, removing trend and seasonality Some time series methods REQUIRE / ASSUME a constant trend

* Foundational idea of forecasting: Robust accurate brecasts are made when future conditions are like post conditions MODELING VS FORECASTING



• Planning purposes? (Resourcing, staff allocation, policy, etc.) • Optimization strategy? (Supply / demand, inventory planning, etc.)

• Business decisions? (Stock buybacks, hiring cadence, investments, etc.)

reason for generating the forecast.

Allow the purpose to inform the forecasting process. Once the forecast is generated how will it be used and shared? What action(s) may result of the forecast outcome?

PHIVE - HORIZON Related to the purpose is the horizon; how far into the future do we wish to forecast and why? Tolerance for uncertainty?

related to the scope and complexity of past information used to make the forecast.

Oftentimes, the length of the forecasting horizon is directly

- Short-term forecasting values the most recent information. • Long-term forecasting necessitates both a larger quantity and wider
- variety of information and possibility the inclusion of other variables. What is the starting point, aggregation level, and scale?
- **PHIVE INFORMATION**

Manual? Clean? Dirty? Gaps?

Of the available information, what is necessary to meet the needs of the forecast purpose and horizon? What information is most stable vs more volatile?

What information is available and what are its characteristics? • Public? Proprietary? Accurate? Timely? Standard? Niche? Automatic?

- When will the information be available? Is it subject to revision? Can estimations be used?
 - **PHIVE VALUE** What are the stakes for the forecast being (in)correct? How valuable is the accurate forecast? How meaningful?

I use the weather forecast to know when to mow my lawn. Is

that high stakes? Health models for vaccine production? A company forecasting supply / demand might pay a lot for an accurate forecast since so many other aspects of the business are dependent on supply / demand; interdependence.

decision process? **PHIVE - EVALUATION**

Is the forecast a high-value input to another forecast or

Point forecasts are largely meaningless; interval forecasts are best. A forecast without continuously evaluating its effectiveness and then adjusting as necessary is just fiddling around.

always makes forecasting more accurate.

It is very common for forecasters to never go back and evaluate the forecast performance! Iterative review and adjustment almost

* Interpolation vs extrapolation

* Regressions us Forecasting * How long into the future are we looking to forecast? (Horizon) * Quantative VS Qualitative to e.g. launching product for the first time

No prior data to aid forecasting