

Allan M. French

► Numbers Crunched • Beans Counted • Data Wrangled ◄

Transform Data into Business Intelligence ♦ Manage Financial Resources

Data Analyst ♦ Staff Accountant ♦ Excel Projects ♦ Internal Auditing ♦ Cost Accounting

www.Linkedin.com/in/AllanMFrench

Commendations and References

I have received the following recognition over the course of my career. Key passages are quoted here, but *original documents may be inspected* at an appropriate time. Personal references and additional professional references can also be provided.

- Letter of reference from a **finance manager** at a Fortune 500 corporation:
"He worked very hard to learn the assignment and took complete ownership of it. [...] The true character of a person is shown when they are given a job that no-one wants to do, and does it well."
- Appreciation expressed by a **recurring client**, re QuickBooks-to-Excel data cleansing:
"Last year you updated our main database and you did a great job. It has been the fewest returns on mailing [even though] we did twice as much volume as before."
- Reference letter from the **company president** of a surety bonding agency, where I was an intern:
"Work concentrated on determining the creditworthiness of [large general contractors]. He was strong in his financial analysis of an account [...] and the financial implications of a credit decision."
- The **IT manager** of a nonprofit organization client, described the set of macro-assisted Excel spreadsheets that I prepared for them:
"One of the most impressive pieces of 'macro-logy' I have seen in my 25 years in the business."
- An e-mail note from a **marketing dept. colleague** at a large SaaS company, who disliked having to record purchase requisitions within Oracle Financials
"Knowing that someone [else] is doing the PRs takes a weight off my shoulders."
I handled accounting tasks on behalf of a product marketing team (who were not trained in accounting).
My role was not mission-critical, but it made life easier for 17 coworkers.
- Received a thank-you note from **my manager** at a nonprofit organization, several months after I had left:
"If you had not [set up the bank transfers binder] and organized the information the way you did, I would not have been able to complete the reports [...] The time you saved me tonight is greatly appreciated."

- From a Special Achievement Award, issued by the organization's **division manager**:
"In recognition of the manner in which you have completed your assigned tasks."
- On LinkedIn, I don't instantly connect with everyone I encounter. I usually read the person's profile summary and personalize my invitation. A **recent connection** wrote me this note:
"Allan, must say I love your invite. You are the 1st person that showed that they read my profile before connecting!"
- I have written numerous newspaper columns. While I often get oral feedback, rarely are readers' comments in writing; but in Oct. 2018, **a reader** wrote to say:
"I wanted to let you know that your column is my favorite one that I look forward to in the 'Bluegrass Breakdown.' Thank you for writing it."

The last two are not "professional" commendations *per se*, but they do relate to my behavior online and to my writing abilities, so I still consider them relevant. As noted earlier, source documents for these quotations can be inspected upon request.

Deep Commitment and Wide Experience

I have worked in various types of "recordkeeping roles" since I had my first "office job" at age 15. There was a period when I held a series of brief temp jobs, in which I handled *accounts payable* for 8 companies in quick succession and processed *payroll* at 4 of them.



Between the career positions and the short-term projects, I have *utilized a dozen ERP systems and G/L accounting programs*. I developed the ability to be flexible and learn quickly; which is a good trait, since I love learning new software!

The lists below demonstrate that, despite a varied career, I am not a "job-hopper." *It is my desire and intent to achieve long-term employment in my next direct-hire position.*

Long-Term Commitments

- **9+ years:** See the "Leadership & Presentations" section of my résumé, regarding my pro-bono service as a newspaper columnist, with monthly circulation of approximately 3,000 issues.
- **6.3 years:** American Century Investments
- **3.3 years:** U.S. Geological Survey (continuous part-time student employment)
- **2.9 years:** C.J. Olson Cherries (first as an employee, then periodically as a consultant)
- **2.6 years:** SLAC National Accelerator Laboratory (intermittent; student employment)
- **2.5 years:** Housing For Independent People

Employer Satisfaction

- The previous pages list quotations from *seven* of my managers and colleagues, each citing their satisfaction.
- *Five* staffing agencies together utilized me on *seventeen* temp assignments, and *three* agency assignments were extended or renewed.
- *Five* seasonal or intermittent employers/clients invited me back to serve again.

(Just For Fun)

$$NPV = -Initial\ Investment + \sum_{t=1}^T \frac{Net\ Cash\ Flow_t}{(1+i)^t}$$

$t = \text{Cash Flow Period}$ $i = \text{Discount Rate or assumed interest rate}$

Cashflow Analysis; Net Present Value and the Time Value of Money

