

Allan M. French

► Numbers Crunched • Beans Counted • Data Wrangled ◄

Transform Data into Business Intelligence ♦ Manage Financial Resources

Data Analyst ♦ Staff Accountant ♦ Excel Projects ♦ Internal Auditing ♦ Cost Accounting

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Commendations and References

I have received the following recognition over the course of my career. Key passages are quoted here, but *original documents may be inspected* at an appropriate time. Personal references and additional professional references can also be provided.

- Letter of reference from a **finance manager** at a Fortune 500 corporation:
“He worked very hard to learn the assignment and took complete ownership of it. [...] The true character of a person is shown when they are given a job that no-one wants to do, and does it well.”
- Appreciation expressed by a **recurring client**, re QuickBooks-to-Excel data cleansing:
“Last year you updated our main database and you did a great job. It has been the fewest returns on mailing [even though] we did twice as much volume as before.”
- Reference letter from the **company president** of a surety bonding agency, where I was an intern:
“Work concentrated on determining the creditworthiness of [large general contractors]. He was strong in his financial analysis of an account [...] and the financial implications of a credit decision.”
- The **IT manager** of a nonprofit organization client, described the set of macro-assisted Excel spreadsheets that I prepared for them:
“One of the most impressive pieces of ‘macro-logy’ I have seen in my 25 years in the business.”
- An e-mail note from a **marketing dept. colleague** at a large SaaS company, who disliked having to record purchase requisitions within Oracle Financials
“Knowing that someone [else] is doing the PRs takes a weight off my shoulders.”
I handled accounting tasks on behalf of a product marketing team (who were not trained in accounting).
My role was not mission-critical, but it made life easier for 17 coworkers.
- Received a thank-you note from **my manager** at a nonprofit organization, several months after I had left:
“If you had not [set up the bank transfers binder] and organized the information the way you did, I would not have been able to complete the reports [...] The time you saved me tonight is greatly appreciated.”

- From a Special Achievement Award, issued by the organization's division manager:
"In recognition of the manner in which you have completed your assigned tasks."
- On LinkedIn, I don't instantly connect with everyone I encounter. I usually read profile summary and then personalize my invitation. A recent connection wrote me this note:
"Allan, must say I love your invite. You are the 1st person that showed that they read my profile before connecting!"
- I have written numerous newspaper columns. While I often get oral feedback, rarely are readers' comments in writing; but recently a a reader wrote to say:
"I wanted to let you know that your column is my favorite one that I look forward to in the 'Bluegrass Breakdown.' Thank you for writing it."

The last two are not "professional" commendations *per se*, but they do relate to my behavior online and to my writing abilities, so they are still relevant. As noted earlier, source documents for these quotations can be inspected upon request.

Deep Commitment and Wide Experience

I have worked in various types of "recordkeeping roles" since I had my first "office job" at age 15. There was a period when I held a series of brief temp jobs, in which I handled *accounts payable* for 8 companies in quick succession and processed payroll at 4 of them.



Between the career positions and the short-term projects, I have *utilized a dozen ERP systems and G/L accounting programs*. I developed the ability to be flexible and learn quickly; which is a good trait, since I love learning new software!

The lists below demonstrate that, despite a varied career, I am not a "job-hopper." *It is my desire and intent to achieve long-term employment in my next direct-hire position.*

Long-Term Commitments

- **9+ years:** See the "Leadership & Presentations" section of my résumé, regarding my pro-bono service as a newspaper columnist, with monthly circulation of approximately 3,000 issues.
- **6.3 years:** American Century Investments
- **3.3 years:** U.S. Geological Survey (continuous part-time student employment)
- **2.9 years:** C.J. Olson Cherries (first as an employee, then periodically as a consultant)
- **2.6 years:** SLAC National Accelerator Laboratory (intermittent; student employment)
- **2.5 years:** Housing For Independent People

Employer Satisfaction

- The previous pages list quotations from *seven* of my managers and colleagues, each citing their satisfaction.
- *Five* staffing agencies together utilized me on *seventeen* temp assignments, and *three* agency assignments were extended or renewed.
- *Five* seasonal or intermittent employers/clients invited me back to serve again.

(Just For Fun)

$$NPV = -Initial\ Investment + \sum_{t=1}^T \frac{Net\ Cash\ Flow_t}{(1+i)^t}$$

$t = \text{Cash Flow Period}$ $i = \text{Discount Rate or assumed interest rate}$

Cashflow Analysis; Net Present Value and the Time Value of Money

