

AtliQ Hardware



FILTER

customer	All
market	All
division	All
region	All
FY	2019

P&L

By Fiscal Months

All values are in USD

Quarters

Qtr1

Qtr2

Metrics	Sep	Oct	Nov	Dec	Jan	Feb
	Qtr1		Qtr2			
Net_sales		6.5M	8.0M	10.7M	11.4M	6.5M
COGS		3.8M	4.7M	6.3M	6.7M	3.9M
Gross_Margin		2.6M	3.4M	4.5M	4.7M	2.7M
GM %		40.9%	42.0%	41.5%	41.4%	40.9%
						41.9%

customer	All
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division	All
region	All
FY	2020

P&L

By Fiscal Months

All values are in USD

Quarters

Qtr1

Qtr2

Metrics	Sep	Oct	Nov	Dec	Jan	Feb
	Qtr1		Qtr2			
Net_sales		17.1M	20.6M	28.7M	29.9M	17.1M
COGS		10.6M	12.8M	18.1M	18.9M	10.7M
Gross_Margin		6.5M	7.8M	10.6M	11.0M	6.5M
GM %		37.8%	37.8%	37.0%	36.8%	37.8%
						37.7%

customer	All
market	All
division	All
region	All
FY	2021

P&L

By Fiscal Months

All values are in USD

Quarters

Qtr1

Qtr2

Metrics	Sep	Oct	Nov	Dec	Jan	Feb
	Qtr1		Qtr2			
Net_sales		44.8M	54.6M	74.3M	78.1M	44.8M
COGS		28.4M	34.7M	47.4M	49.8M	28.4M
Gross_Margin		16.4M	19.9M	27.0M	28.3M	16.4M
GM %		36.7%	36.5%	36.3%	36.3%	36.7%
						36.5%



Net Sales Comparison

20 vs 21	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%

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Note: Do not modify the pivot table

Qtr3			Qtr4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Qtr3			Qtr4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Qtr3			Qtr4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%



1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%