- Fixed-income Securities: Defining Elements
- Fixed-income markets: Issuance, trading, funding

Fixed-income Securities: Defining Elements

Bond Indenture 债券契约

- A **Legal contract** between issuer (borrower) and bondholder (lender)
 - o Called a trust deed (or bond indenture in US and Canada)
- Bond parameters
 - o issuer, maturity, par value, coupon, currency
- Covenant
 - o Actions must take, and actions prohibited
- · Legal information about the entity issuing the bond
- Legal and regulatory issues
- Collateral: Any assets (collateral) pledged to support the repayment of the bond
- Credit enhancement: any additional features that increase the probability of repayment
- **contingency** provisions

Bond, yields, ratings

- Pay a series of interest payments in fixed amounts and repay the principal at maturity
- Market Interest rate (i.e., yields on bonds) increase, bond value decrease
- Rating is based on probability of default, low quality -> high yield

Parameters

- Issuer 发行者
 - o Corporation 公司债
 - Financial and nonfinancial companies
 - o Sovereign national government 政府债
 - US Treasury bonds, but many countries issue sovereign bonds
 - Non-sovereign government 地方政府债
 - Government entities that are not national government
 - Quasi-government entities
 - Not a direct obligation of a country's government or central bank
 - Supranational entities
 - Globally: work bank, IMF
- Maturity date 到期日
 - o **Tenor/**Term to maturity: the time remaining until maturity
 - o Perpetual bond 永续年金
 - no maturity date, pay interest but no promise to pay principal
 - o Money market 货币市场
 - original maturity is one year or less
 - Capital market 资本市场
 - original maturity is more than one year

- Par value 票面价值
 - Principal amount will be paid at maturity, also called face/maturity/redemption/principal value
 - o Price and coupon rate are **quoted** as percentage of par
 - o **Premium**: Selling price > par 溢价
 - o **Discount**: selling price < par 折价
 - o **At par**: selling price = par 平价
- Coupon rate and frequency 票面利率
 - o Plain vanilla / conventional bond: fixed coupon rate 常规债券
 - **Zero-coupon** / pure discount bonds 零息债券/存折价债券
 - no interest prior to maturity and sold at discount
- Currency in which payments will be made
 - Single-currency 单币值债券
 - o Dual-currency 双币值债券
 - coupon interest in one currency and principle in another currency
 - o Currency option bond 可以选择本金和利息的币种
 - can choose which of two currencies they like to receive

Covenants 债券合约规定

- Provisions
 - Negative: prohibitions on the borrower
 - o Affirmative: actions the borrower promises to perform
- Negative 否定条款
 - o Asset sales (cannot sell assets pledged as collateral) 不能卖抵押的资产
 - Negative pledge of collateral (cannot pledge assets to multiple bondholders)
 不能重复抵押
 - o Additional borrowing (cannot borrow additional money unless certain conditions are met) 不能借新债
- Affirmative 肯定条款
 - o Make timely interest and principal 及时还利息和本金
 - o Insure and maintain assets 保险和维护资产
 - o Comply with applicable laws and regulations 遵守法规

Bearer or registered bond

- Bearer 不记名
 - o processing it means ownership
 - o avoid tax, better liquid
- registered 记名
 - ownership is recorded

Bond Issue, Currency, and Trade

- National bond market Domestic bonds
 - o Issued by a **domestic** firm and traded in the **local** currency
 - 发行人 = 发行货币 = 发行地

• National bond market - Foreign bonds

- Issued by a foreign firm and traded in the local currency on the national bond market of the local country
- 发行人 ≅ 发行货币 = 发行地
- Panda bonds
 - Bond issued by foreign firms traded in China and are denominated in yuan
- Yankee bonds
 - Bond issued by foreign firms traded in US and are denominated in US
- Eurobond Market Eurobonds
 - Properties
 - Outside the jurisdiction of any country
 - currency country and trade country are different
 - subject to less regulation than domestic bond in most jurisdictions
 - initially introduced to avoid US regulation
 - Most of in bearer form to avoid tax
 - 发行货币 ≅ 发行地
 - Example
 - Chinese firm, issue bond in **yen** and traded **outside** Japan
 - Referred to by the currency
 - Eurodollar: US
 - Euroyen: yen
- Global bonds (Eurobonds + at least one domestic bond)
 - Eurobonds trade in national bond market of a country other than the currency country, in the Eurobond market

	Issue	Currency	Trade
Domestic	Local	Local	Local
Foreign	Foreign	Local	Local
Eurobonds	Α	В	Not B
Global	Global bond = Eurobond + Domestic bond market		

Issuing Entities

- Sovereign
 - Treasury of the issuing country
- Corporate
 - Well-known corporation, subsidiary or holding company
- Quasi-government
 - o Agency bond
- SPE/SPV 特殊目的载体
 - Owning specific assets and issuing bond
 - o Bankruptcy remote entities/vehicles
 - Securitized bonds
 - At lower interest rate
 - Off-balance sheet for originator

Source of Repayment

- Supranational
 - o Repayment of previous loan
 - o Paid-in capital from members
- Sovereign / national government
 - Tax and print money
- Non-sovereign government/ local government
 - o General taxes, project revenue, specific taxes
- Corporate
 - o cash flow from operation
- SPE
 - o Cash flow of financial asset

Issuer	Bond	Repay	Feature
Supranational		Repayment of previous loan	Multilateral agency
		Paid-in capital from members	
Sovereign/national government	Sovereign	Tax	
		Print money	
Non-sovereign/local government	Non- sovereign	General taxes	
		project revenue	
		specific taxes	
Quasi-government	Agency		
Corporate		Cash flow from operations	
SPE/SPV	Securitized	Cash flow from financial assets	Bankruptcy remote lower interest rate Off-balance sheet for originator
Most European companies	Covered		Bankruptcy remote On-the-balance sheet recourse

Secured and unsecured bonds

- Unsecured bonds 无担保债券
 - o A claim to the overall assets and cash flow of the issuer
- Secured bonds 担保债券
 - o Backed by a claim to **specific** assets
 - o reduced the risk of default
 - Lower yields

Collateral

- Collateral
 - Assets pledged in secured bonds
- Seniority
 - o **Priority** in the event of **bankruptcy or liquidation**
 - Secured bond > unsecured bond
 - Senior unsecured debt > subordinated/junior debt

Secured Debt/Bonds

- Equipment trust certificates
 - o Backed by equipment
- Collateral trust bonds
 - Backed by finance assets (stocks and bonds)
- Debenture
 - o refers to unsecured debt in US
 - bonds collateralized by specific assets in Great Britain and some other countries
- MBS
 - A pool of mortgages

Covered bonds

- Most in European countries
- **on the** balance sheet
 - o Similar to asset-backed securities, but the asset remains on the balance sheet
- bankruptcy remote
 - Special legislation protects the assets in the event insolvency
- Recourse
 - o Provide recourse to the issuing firm
 - Replace or augment non-performing assets in the cover pool

Credit enhancement 信用增信

- Internal (built-in features) or external, increase credit quality and decrease yield
- Internal
 - o Overcollateralization hard 超额担保
 - Collateral pledged value > debt par value
 - o Cash reserve fund 准备金
 - Make up credit losses
 - Excess spread account soft 超额利差
 - Yield on the underlying assets > Yield on the bond
 - Excess cash flow-> excess spread trust account
 - o Tranches 分级
 - Tranches with different seniority
 - waterfall structure
 - Senior > junior/mezzanine > equity
- External
 - o Surety bond insurance 保险担保

- Issued by insurance company, promise to make up shortfall
- o Bank guarantees 银行担保
 - Issued by bank, similar to surety bond
- Letters of credit 第三方担保
 - Promise to lend money to the issuing entity
- External limitation
 - Deterioration of credit quality of the guarantee will reduce the credit quality of the covered issues
 - Subject to third-party (counterparty) risk
- External limitation Solution Cash collateral account
 - Issuer immediately borrows the credit enhancement amount and invest it in highly rated short-term commercial paper.
 - Mitigate counterparty risk

Taxation

- Interests income **ordinary taxable income** 利息税
 - Most are ordinary taxable income
 - Some municipal government in US are tax free
- Capital gain or loss capital gains income 资本利得税
 - Sell it prior to maturity
 - o Capital gains rate is **lower** tax rate than ordinary income
 - o Long-term capital gains income
 - Hold it for a long time, lower tax rate
- Original issue discount (OID) only amortized interest income tax
 - Pure-discount bond
 - sold at a significant discount to par
 - Gains over tenor as price moves towards par -> interest income
 - o Amortization 摊销法
 - A portion of discount from par is **taxable** interest income
 - Tax basis increase each year
 - No capital gains tax liability at maturity
- Bond issued at a premium
 - o A symmetric treatment similar to OID
 - o Reduce the taxable portion of coupon interest payment 减少税基

Cash flow Structure 现金流结构

- Bullet structure
- amortizing loan
- Sinking fund provisions

Bullet structure 子弹结构 (定期付息、到期还本)

- coupons: periodic interest payment
- **balloon** payment 气球型支付
 - o principle (a lump sum) and final interest at maturity

amortizing loan 摊销债券 (等额本息,定期付息还本)

- periodic payment = interest + some principal
- full amortizing 完全摊销 (等额本息、最后本金为 0)
 - o principal is **fully** paid off at maturity
- partially amortizing 部分摊销 (等额本息,最后还有一笔本金)
 - o some remaining principle at maturity
 - o a balloon payment at maturity
 - unlike bullet structure, pay only outstanding principal
 - o The **coupon** payment is **higher or equal** than full amortizing
 - Because less principle is paid, so interest is higher
 - The first interests are the same

Sinking fund provisions - prepayment - 加速偿债基金条款(提前还本金)

- repayment of principal through a series of payment over the life of issue
- redeem amount
 - o the amount can decline or increase each year
- redeem price
 - o can be different from par
 - o interest rate rise -> market price fall -> issuer buy bond from market
- Advantages
 - o Reduce credit risk because of periodic redemption and reduced principal
- Disadvantages (similar to call feature, increase reinvestment risk)
 - o Interest rate **fall** -> market price increase
 - o Issuer: randomly select outstanding bonds to redeem
 - o Bondholder: suffer a loss because redeem price < market price
 - More reinvestment risk, invest a lower yield

Coupon-payment structure 息票利率结构

- Floating-rate coupon
- Step-up coupon
- Deferred coupon
- Credit-linked coupon
- Payment-in-kind coupon
- Index-linked coupon

Floating-Rate notes (FRN) or floaters 浮动利率

- Floaters: interest depend on current market rate of interest
- Reference rate 基准利率
 - Market rate of interest
- Margin/spread 利差
 - o interest rate = reference rate + margin (or spread) in basis points
- Variable-rate note 可变利率
 - Margin above reference rate is not fixed
- Cap and floor 上限和下限
 - The upper rate or lower rate of the interest rate regardless of reference rate
- Collar both a cap and a floor

- Inverse floater 逆浮动利率
 - Coupon rate increases when reference rate decreases or expected interest rate will decline
 - Interest rate = fixed-rate floating rate

Step-up coupon 递增债券 (利率增加、市场利率上升保护、但是可以被赎回)

- Coupon rate increases over time according to predetermined schedule
- call feature
 - o allows the firm to redeem bond at a set price at each step-up date
 - o if new coupon rate > market yield -> call it
- higher yield
 - o when credit rating fall -> high yield to compensate high risk
- market rate increase -> protect bondholder
- market rate decrease -> issuer will call it, increase reinvestment risk

Deferred/split coupon bond 递延债券 (delay to pay coupon)

- regular coupon does not **begin** until a period of time after issuance
- use to finance a large project
- offer bondholder tax advantages in some jurisdictions
- example
 - o zero-coupon bond

Credit-linked coupon bond 信用挂钩

- coupon rate increase when rating fall
- protect against credit downgrade, but could have wrong-way risk, leading to high probability of default

Payment-in-kind (PIK) bond 实物支付债券(借新债偿旧债)

- pay bond interest with more bonds 发额外债券用于支付利息
- make coupon payments by increasing the principal amount of outstanding bonds
- high leverage and high level of debt
- higher yields

Index-linked bond 指数挂钩

- coupon payment and/or principle value is based on index
 - Commodity index, equity index
- Equity-linked notes (ETN)
 - No periodic payment
 - Payment at maturity is based on an equity index
- Inflation-linked bonds (linker) 通胀指数
 - Most common, payment based on an inflation index (i.e., CPI)
- Principal **protected** bonds 本金保护
 - Will pay not less than par value at maturity even if index has decreases

Inflation-linked bonds 通胀挂钩债券

- Indexed-annuity bonds 年金
 - Fully amortizing bonds with the periodic payments directly adjusted for inflation or deflation
- Indexed zero-coupon bonds 零息债券
 - Payment at maturity is adjusted for inflation
- **interest**-indexed bonds 利息 非摊销
 - Coupon rate is adjusted for inflation while the principle value remains unchanged
- Capital-indexed bonds (most common) 本金 非摊销
 - Treasury inflation protected securities (TIPS)
 - Coupon rate remains constant, principal vale is increased by the rate of inflation (or decreased by deflation)
 - Once the capital is adjusted, subsequent coupon is calculated using the new principle.
 - new principal = principle × infaltion rate × t
 - new coupon = new principle × coupon rate
 - o Example
 - 1000 par with 8% semi-annual coupon rate, if the CPI increase by 6%, what is the new principle and coupon?
 - Principle = 1000*(1+6%/2) =1030
 - interest=1030*(1+8%/2) =41.2

contingency provision/embedded options

- contingency provision
 - a contract describes that an action that may be taken if an event actually occurs
- straight/option-free bonds
 - o bonds with no contingency provisions
- embedded options
 - o contingency provisions in bond indentures
- types
 - o callable bonds
 - o puttable bonds
 - o convertible bonds
 - warrants
 - contingent convertible bonds (CoCo)

Callable bonds

- call option
 - o issuer has the right to **redeem all or part** of bond at specific price (**call price**)
- call schedule
 - o a series of date and price that can be redeemed
- call protection/lockout period 锁定期
 - the first few years
 - o the period is called lockout period, cushion, deferment period
- first **call** date 首次赎回日

- o first date which can be callable
- o call premium: call price par value
- first par call date 首次平价赎回日
 - o first date which call price equals to par value
- when to call
 - o market interest rate **decrease**
 - o credit quality has increased
- risk
 - o more reinvestment risk for bondholder
- pricing from bondholder 低价格、高收益
 - o callable bond price = bond price − call option price
 - o callable bond means the investor sells a callable option to issuer
 - low price and higher yield
- exercise style
 - o American: any time after the first call date
 - o European: only called on the specified call data
 - Bermuda: can be called on specified dates after the first call date, often on coupon payment dates
- Make-whole call provision
 - Goal
 - Reduce the higher interest on callable bond
 - Still preserve the option to redeem
 - Call price
 - Not fixed
 - a lump-sum based on PV of future coupon not received
 - o callable price >= market value
 - o call is unlikely except special situations (acquisition or restructuring)
 - o interest rate fall
 - no upper limit prices
 - Actually, penalize the issuer for calling the bond

Puttable bonds

- Put option
 - Bondholder can sell to investor at specified price
- when to call
 - o market interest rate increase
 - o credit quality has decreased
- pricing from bondholder 高价格、低收益
 - puttable bond price = bond price + put option price
 - o puttable bond means the investor buys a puttable option
 - high price and lower yield

Convertible Bonds

- convertible
 - o gives the bondholder to exchange bond for common stocks
- pricing from bondholder 高价格、低收益

- convertible bond price = bond price + convert option price
- o convertible bond means the investor buys a convertible option
- high price and lower yield
- conversion
 - o conversion price
 - the price per share at which bond (at its par value) may be converted to common stock
 - o conversion ratio
 - conversion ratio = $\frac{\text{bond par value}}{\text{conversion price}}$
 - o conversion value
 - conversion value = $\frac{\text{bond par value}}{\text{conversion price}} \times \text{stock market price}$
 - conversion parity
 - at parity: conversion value = bond's price
 - above parity: conversion value > bond's price
 - below parity: conversion value < bond's price</p>
- problem
 - o may not convert even if conversion value is higher than bond's par value
- solution call provision
 - o call price less than conversion value
 - o force bondholder to convert

Warrants

- give bondholder chance to **buy** additional common shares
- sweetener, make debt more attractive because potential upside profit

Contingent convertible bonds (CoCo)

- bond that convert to common equity automatically if a specific event occurs
- issued by some European banks
- banks must maintain equity financing to meet regulation
- automatically convert -> reduce debt and increase equity

	Callable	Puttable	Convertible	Warrants	СоСо
Option	Call	Put	Conversion		conversion
Exercise	Manual	Manual	Manual	Manual	Automatic
Who benefit	Issuer	bondholder	Bondholder	Bondholder	Issuer
Price	Lower	Higher	Higher	Higher	
Callable price	callable bond price = bond price - call option price				
Puttable price	puttable bond price = bond price + put option price				
Yield	Higher	Lower	Lower	Lower	
Exercise when	Decrease	Increase			
interest					
Exercise when	Increase	Decrease			
credit quality					

New Common		Convert	Buy	Convert
equity				
Risk to	Reinvestment			
bondholder				
Penalize or force	Make-whole	Call		
		provision		

Fixed-income markets: Issuance, trading, funding

Global fixed-income market

- type of issuer
 - o Government, corporate, structured finance
 - o Corporate: financial and non-financial
 - o Largest issuer: financial corporation and government
- Credit quality
 - S&P, Moody's, and Fitch
 - o Investment grade
 - S&P and Fitch: AAA, AA, A, BBB
 - Moody: Aaa, Aaa, Aa, Baa3
 - o Noninvestment grade: junk bond, speculative bond, high-yield bond
- Original maturity
 - Money market: original maturity <= one year
 - Treasury bills (by government)
 - commercial paper (by corporation)
 - Certificate of deposit (bank banks)
 - negotiable certificates of deposit
 - Capital market: original maturity > one year
- Coupon structure
 - Fixed-rated
 - o Floating-rate
 - Depend on short-term market reference rate
 - Attractive to variable-rate sources of funds (liabilities), such as banks

Currency denomination

Majority: dollar or euros

Geography

- Domestic, foreign, Eurobond, global
- Developed markets
- Emerging market
 - Less well-established, higher yields
- Indexing
 - o Index-linked bonds
 - Cash flow on some bonds are based on index.
 - Inflation-linked bonds
 - Issued primarily by governments and some high credit quality corporations
- Tax status
 - US tax exempt bond: municipalities, munis
 - Lower yield

Reference rate

- London Interbank Offer rate (LIBOR)
 - For several currencies and maturities
- Expected rate for unsecured loans between banks in the interbank money market
- Reference rate must match the frequency of the coupon rate

Primary markets

- Sale of **newly issued** bonds
- Public offering
 - o Sale to public
 - By investment bank
- Private placement
 - Sold to qualified investors

Primary market Offering

- Underwritten offering
 - Buy from firms and sell them
 - o Large issuer, **lead underwriter** heads a **syndicate** of investment banks
- Grey market
 - The trading prior to offering date provides additional information about demand and market clearing price
- Best efforts offering
 - o Based on commission, do not commit to purchase
- Auction
 - Government bonds
 - US Treasury securities
- Shelf registration
 - o Registered with regulator in its aggregated value with a master prospectus
 - Issued over time when needs to raise funds
 - Only financially sound companies are granted this option

Secondary markets

- Trading of previously issued bonds
- Some in Exchange, most in dealer or OTC market
- Clearing and settlement system
 - Money market: day
 - o Government bond: day or T+1
 - Corporate: T+2 or T+3

Sovereign bonds

- By sovereign governments baked by taxing power
- Highest credit quality
 - o free of default risk
 - Collect taxes and print money
- Credit rating
 - Local currency bond > foreign currency bond
 - Cannot print foreign money and it depends on exchange rate
- On-the-run vs off-the-run
 - o Trading is active for on-the-run, liquid, **benchmark** bonds
 - o On-the-run: most recent issue

Non-sovereign government bonds

- Issued by states, provinces, counties
- Payment supported by
 - o Project revenue, general tax, special tax

Agency or quasi-government

- US, government-sponsored enterprises (GSEs)
- Some are backed by national government

Supranational bonds

- Multilateral agencies: World banks, IMF, Asian Development banks
- · High credit quality and liquid

Corporation

- Bank debt
- Commercial paper
- Corporate bonds

Bank Debt 银行债务

- Most are Libor-based, variable-rate loans
- Bilateral loan: only one bank
- Syndicated loan: more than one bank, a group of banks

Commercial paper 商业票据 – corporation (short-term unsecured 短期非担保)

- Short-term unsecured debt securities, larger creditworthy corporations
- Interest rate < bank loan interest 比银行利率低
- More credit risk and less liquidity
- Yield: Discount yield or add-on-yield
- Maturities
 - US, maturity <= 270, exempt from SEC registration
 - Eurocommercial paper (ECP), maturity <= 364
 - One day: overnight paper
 - o Most in 90 days
- Rollover risk
 - Most are rolled over for longer term
 - Credit quality decrease or systemic financial distress
- Liquidity enhancement or backup liquidity lines 流动性增强
 - To get acceptable rate on commercial paper, corporations maintain backup lines of credit with banks
 - Banks agrees to provide funds when paper maturities except in case of material adverse change
- US commercial paper
 - Currency: denominated in US dollar
 - Yield: Discount basis
 - Maturity: overnight to 270 days, exempt from SEC registration
 - Settlement: T+0

- o Can be sold, it is negotiable
- Eurocommercial paper (ECP)
 - Currency: denominated in any currency
 - Yield: add-on yield
 - o Maturity: overnight to 364 days
 - o Settlement: T+1
 - o Can be sold, it is negotiable

Corporate bonds 公司债券

- Serial bond issue 系列债券发行/分期偿还债券
 - o Issued with several maturity dates 不同的到期日期
 - o Similar to sinking fund provision, principle is redeemed periodically
 - o Difference: serial bond knows specific bonds will be redeemed
 - o sinking fund provision: more risk of redemption
- Term maturity structure 同时到期
 - o A bond that **does not** have a serial maturity structure
 - o All bonds maturing on the same date
- Maturity
 - o Short-term: <= 5 years</p>
 - Medium: 5 < maturity <= 12 years
 - Long: > 12 years
- Medium-term notes (MTN) 满足投资者不同期限需要
 - o Issued in various maturities, ranging from 9 months to 100 years
 - Fixed-or floating-rate coupon
 - o Longer-maturity is typically fixed-rate bonds
 - Most are issued by financial corporation that are bought by financial institutions

Structured financial instrument 结构化金融工具 (debt + derivative)

- Change the risk profile of an underlying debt security
- Often combined with a **debt** security with a **derivative**
- Yield enhancement instruments Credit-linked note (CLN) (bond CDS) 信用挂钩
 - Regular coupon payments
 - Investor buy bond and sell CDS
 - o Transfer credit risk to investor
 - Redemption
 - depends on whether a credit event occurs (i.e. credit default or rating downgrade)
 - if credit event does not occur, pay cash flow as scheduled (interest + par value at maturity)
 - otherwise, make a lower redemption payment
 - o yield is higher
- capital protected instrument 本金保护 (debt + call option)
 - o guarantee a minimum value at maturity as well as potential upside gain
 - if promise less principal, upside gains are greater because more calls can be purchased

• participation instrument 参与型

- o payment based on reference rate or equity index
- no capital protection
- floating-rate note 浮动型
- leveraged instruments 杠杆型 inverse floater 逆浮动
 - o pay floating, receive fixed
 - o pay rate = fixed $-L \times LIBOR$
 - L>1: leveraged inverse
 - 0 < L < 1: deleveraged inverse floater

Bank Short-term funding

- Customer (retail) deposit
 - Checking account
 - provide transaction service, pay no interest
 - Money market mutual funds
 - Less liquidity or less transaction service, pay periodic interest
 - saving account
 - Less liquidity or less transaction service, pay periodic interest

• Certificate of deposits (CDs) 存款凭证

- o Mature on specific dates, a range of short-term maturities
- o Interest bearing, can be sold in wholesale market
- Nonnegotiable CDs
 - Cannot be sold
 - withdrawals of funds often incur a significant penalty
- negotiable certificate of deposit
 - can be sold
 - large denomination (>1 million) negotiable CDs are an important funding source
 - less than one year, traded in domestic and Eurobond markets

• Central bank funds market 央行准备金

- o borrow excess **reserves** from other banks
- o central bank funds rate
 - affected by central bank's open market operations
 - US, it is called fed funds rate, affect short-term debt securities

Interbank funds

- Non-reserve on deposit with central bank
- o Unsecured, liquidity may decrease
- Up to one year

Repo 逆回购协议 (short-term, secured 短期有担保)

- One sells a security to another and will buy it back at a higher price
 - Use collateral
 - Repurchase price > selling price
- not regulated by Federal Reserve
- most comparable to a collateralized loan
- Maturity

- Overnight: one day
- o Term repo: longer
- Repo date
 - The date to purchase the asset back
- Repo margin / Haircut
 - o credit or loan = collateral market value \times (1 haircut)
 - o longer term -> higher
 - o high credit quality or collateral or borrower -> lower
 - o high demand or low supply of the security -> lower
- Repo rate
 - o repo price = selling price \times (1 + repo rate \times t)
 - o less than rate on bank loans or other short-term borrowing
 - o longer term -> higher
 - o high credit quality or collateral or borrower -> lower
 - o collateral is delivered to the lender -> lower
 - o interest rate of alternative funds is higher -> higher
- reverse repo agreement
 - o from the stand point of the fund lender