

PROPOSITION COMMERCIALE



LE MAS DES CITRONNIERS

HÔTEL***

COLLIOURE - 66

Friday 6th August 2021

Dear Kathryn,

Further to your e-mail, I am pleased to send you our proposal in our **Hotel*** LE MAS DES CITRONNIERS & Hotel**** LA CASA PAÏRAL** in Collioure for your stay **IAST** with **40** people.

Check in : Wednesday, October 27th 2021

Check out : Saturday, October 30th 2021

3 nights with **26** bedrooms distributed as follows:

🚩 **Hotel*** LE MAS DES CITRONNIERS**: 12 singles and 9 twins

🚩 **Hotel**** LA CASA PAÏRAL**: 5 twins *(as we don't have enough twin bedded rooms in the other hotel)*

Please find enclosed the details of your event.

This is a first proposal, do not hesitate to come back to us to complete or personalize this offer.

This contract is valid for 10 days from the date of dispatch of the contract.

Beyond these 10 days, without return of this contract, the deposit requested and the general sales conditions signed by a duly authorized person, the hotel reserves the right to modify the proposed conditions, prices and availability of this offer.

Don't hesitate to contact us for any further information.




Yours sincerely,

Laetitia CHARFADI
Groups & Events Department

Alix Lormand
General Director

PRICES FOR GROUPS

Hotel*** LE MAS DES CITRONNIERS

-  **SINGLE BED AND BREAKFAST = 105€** per room & per night
-  **TWIN BED AND BREAKFAST = 115€** per room & per night
-  **City Tax : 1.65 €** per person and per night

Hotel*** LA CASA PAIRAL

-  **TWIN BED AND BREAKFAST = 150€** per room & per night
-  **City Tax : 2.50 €** per person and per night

Pour vos déjeuners et dîners, nous vous proposons des restaurants partenaires :

Chez Simone

Tél : [04 34 29 93 47](tel:0434299347)

Côté Patio

Tél : 04 68 82 00 71

Email : contact@cotepatio.fr

Can Pla

Tél : [04 68 82 10 00](tel:0468821000)

Email : canplarestaurant@gmail.com

Le jardin de Collioure

Tél : 04 68 95 12 52

Email : contact@lejardindecollioure.com

CHARTRE SANITAIRE COVID GROUPES ET SEMINAIRES

Les engagements de la SAS Hôtel Le Mas des Citronniers***

- Port du masque systématique (source : protocole national du 8 avril 2021 - si masque grand public en tissu il doit porter la norme filtration garantie supérieur à 90%)
- Mise à disposition gel hydroalcoolique et masque chirurgical
 - Respect des gestes barrières
 - Aération des pièces (salle de réunion, chambre etc...)
- Protocole de nettoyage de l'établissement assuré selon les protocoles de nettoyages HCR avant et après chaque location de salle , pendant la pause du déjeuner (aération, nettoyage, désinfection)
- le personnel d'accueil et nettoyage porte un masque homologué et respecte le protocole national pour assurer la santé et la sécurité des salariés et des clients en entreprises
- Capacité d'accueil selon la disposition de la salle : distanciation physique entre chaque participant d'une réunion et Respect de la jauge maximale (1 personne pour 4m²)
 - Mise à disposition de bouteilles d'eau individuelles
- Pour les restaurations, des tables de 6 personnes maximum seront mises en place

Les engagements du client :

- Respecter les gestes barrières au sein de l'établissement d'accueil
- Systématiser le port du masque
- Tous les participants du séminaire ne présentent aucun symptôme

From August 1, 2021, a valid Health Pass will be required to access the meeting and catering areas of our hotels.

Three conditions give access to the Health Pass:

- Double dose of vaccine, including the second dose of vaccine taken for more than 7 days
- Certificate of negative PCR or antigen test, carried out for less than 48 hours by a healthcare professional
- A certificate attesting to recovery from COVID-19 over 11 days and less than 6 months.

PROPOSAL

LE MAS DES CITRONNIERS

22 Avenue de la République

66190 COLLIOURE

N°TVA intracommunautaire

FR 236 342 006 20

PRO FORMA DU 06/08/2021

IAST Group 27-30 octobre 2021

DATE	QUANTITE	DESIGNATION	PUTTC	PU HT	TVA 10% sur PU	TVA 20% sur PU	TOTAL TTC
27/10/2021	12.00	SINGLE B&B - Hotel*** Le Mas des Citronniers	105.00 €	95.45 €	9.55 €	0.00 €	1 260.00 €
	9.00	TWIN B&B - Hotel*** Le Mas des Citronniers	115.00 €	104.55 €	10.45 €	0.00 €	1 035.00 €
	30.00	CITY TAX - Hotel*** Le Mas des Citronniers	1.65 €	1.50 €	0.15 €	0.00 €	49.50 €
	5.00	TWIN B&B - Hotel**** La Casa Pairal	150.00 €	136.36 €	13.64 €	0.00 €	750.00 €
	10.00	CITY TAX - Hotel**** La Casa Pairal	2.50 €	2.27 €	0.23 €	0.00 €	25.00 €
28/10/2021	12.00	SINGLE B&B - Hotel*** Le Mas des Citronniers	105.00 €	95.45 €	9.55 €	0.00 €	1 260.00 €
	9.00	TWIN B&B - Hotel*** Le Mas des Citronniers	115.00 €	104.55 €	10.45 €	0.00 €	1 035.00 €
	30.00	CITY TAX - Hotel*** Le Mas des Citronniers	1.65 €	1.50 €	0.15 €	0.00 €	49.50 €
	5.00	TWIN B&B - Hotel**** La Casa Pairal	150.00 €	136.36 €	13.64 €	0.00 €	750.00 €
	10.00	CITY TAX - Hotel**** La Casa Pairal	2.50 €	2.27 €	0.23 €	0.00 €	25.00 €
29/10/2021	12.00	SINGLE B&B - Hotel*** Le Mas des Citronniers	105.00 €	95.45 €	9.55 €	0.00 €	1 260.00 €
	9.00	TWIN B&B - Hotel*** Le Mas des Citronniers	115.00 €	104.55 €	10.45 €	0.00 €	1 035.00 €
	30.00	CITY TAX - Hotel*** Le Mas des Citronniers	1.65 €	1.50 €	0.15 €	0.00 €	49.50 €
	5.00	TWIN B&B - Hotel**** La Casa Pairal	150.00 €	136.36 €	13.64 €	0.00 €	750.00 €
	10.00	CITY TAX - Hotel**** La Casa Pairal	2.50 €	2.27 €	0.23 €	0.00 €	25.00 €
TOTAL GENERAL ESTIMATIF			TTC		9 358.50 €		
			dont TVA 10%		850.77 €		
			dont TVA 20%		- €		
			TOTAL TVA		850.77 €		
			TOTAL HT		8 507.73 €		
			arrhes à verser		2 807.55 €		

Quote established excluding city tax to be paid on site

No options are held on bedrooms.

To confirm the reservation, please return this signed quote with your agreement form.

Upon signature of the contract/proposal, the Client agrees to pay a deposit corresponding to 30% of the total amount including VAT of the services reserved for the event.

The amount due must be paid upon receipt of the invoice after the event.

GENERAL CONDITIONS OF SALE FOR GROUPS AND SEMINARS

Article 1. Designation of the parties.

This document defines the conditions under which Hotel **Le Mas des Citronniers SA** is bound with the legal or natural person with whom it deals and who is referred to herein as the person in charge. If the customer or person liable is not the organiser or if the organiser involves an intermediary, they are jointly and severally liable for all obligations arising from the contract.

Article 2. Booking.

Any event taking place at **Le Mas des Citronniers SA** will be subject to a proposal. This proposal lists the various services, the number of people, the dates and the services to be provided. The signature of the quotation by the responsible person entails a contractual relationship, which implies the firm and definitive reservation of all the services stipulated in the quotation. The person in charge undertakes by this signature to pay a deposit representing 30% of the total amount on the date stipulated on the quotation. This signature implies acceptance of and compliance with the general terms and conditions of sale. Any subsequent modification of the initial proposal can only be made in writing.

Article 3. Down payments.

A deposit of 30% (unless otherwise provided for in the contract/forecast) calculated on the total amount including VAT of the reserved event must be paid according to the following schedule.

If the Client does not pay the deposit at the time of confirmation of the reservation, **Le Mas des Citronniers SA** may not block the reserved areas. In any event, the Client shall be liable for the instalments specified in the contract/quotation. The Contract shall therefore be terminated at the Client's sole discretion.

Upon signature of the contract/quotation, the Client undertakes to pay a deposit corresponding to 30% of the total amount including VAT of the services reserved for the event.

The total balance must be settled at the end of the event.

It is hereby recalled that prepaid amounts do not bear interest.

Article 4. Cancellation.

In the event of total or partial cancellation of services or rentals, **Le Mas des Citronniers SA** will receive

• 1/ TOTAL CANCELLATION

Changing the date of the event is considered as a total cancellation and gives rise to the application of the cancellation conditions specified below.

Is also a cancellation, the failure to pay the contractual installments. In the event of non-compliance with payment deadlines, the Hotel shall have the right to demand immediate payment of the balance of the event from the Client, with the Client's payment to be received by the Hotel within 8 days of the date of the Hotel's written request. If payment is not made within this period, the event will be considered cancelled by the Client and the Hotel may claim damages for the damage suffered.

In the event of total cancellation, the Hotel will retain as a penalty or invoice the Customer as indicated below:

- 60 days or more before arrival: no cancellation fees;
- Between 59 and 30 days before arrival: the deposit will be kept;
- Between 29 and 15 days before arrival: 50% of the packages will be invoiced;
- Between 14 days and the arrival of the group: 100% of the packages will be invoiced.

• 2/ PARTIAL CANCELLATION

A partial cancellation corresponds to a reduction in the amount of the contract regardless of its origin: reduction in the duration of the event, the number of people and/or the services ordered. In the event of partial cancellation, the cancellation fees incurred by the customer are as follows:

For any event:

- 30 days or more before arrival: possibility to cancel without charge up to 10% of the total amount including VAT of the event, beyond 100% of the cancelled amounts will be charged;
- Between 29 and 15 days before arrival: possibility to cancel without charge up to 20% of the total amount including VAT of the event, beyond 100% of the cancelled amounts will be charged;
- Less than 15 days before arrival: 100% of the cancelled amounts will be invoiced.

3 / COVID -19 HEALTH CONTEXT

In the event of a government decision preventing you from going to the destination, making the stay or preventing our establishments from providing services, your stay may be postponed free of charge to a later date, subject to availability at the time of the change of dates of stay. We will keep the deposit and offer you a credit note valid for 18 months to be used at SA Hôtel le Mas des Citronniers.

Le Mas des Citronniers SA shall be exempt from any liability, without compensation, for the partial or total non-performance of a contract resulting from a fortuitous event, due to a third party or an act of force majeure. The events of force majeure referred to here are all accidental losses resulting from a fortuitous event, from a third party or from an event of force majeure.

HÔTEL***

Article 5. Services.**• PRICES AND REGULATIONS**

The hotel is required to provide the services ordered and defined with the guest. Supplements to the benefits provided for must be paid by their beneficiaries before leaving the premises; otherwise, they must be paid by the company or body that approved the contract. The prices indicated on the contract at the time of signature will not be modified until the end of the event.

The organiser is required to pay the hotel the agreed price for these services. This also applies to services and expenses related to the event provided by the hotel to third parties.

Hotel invoices without a due date are due without discount within 15 days.

In the event of failure to meet the due date, the hotel is entitled to charge a late payment penalty equivalent to one and a half times the Banque de France's legal interest rate.

Article 6. Data considered in the preparation of invoices.

Catering services will be invoiced based on the number of people confirmed in writing to the Groups & Seminars Department at least 8 clear days before the date of the event. When the number of participants is higher than announced, invoicing will be based on the actual number of participants.

Article 7. Schedules.

The room rental includes the room, tables, chairs and linen, video projector, screen and flipchart.

The lounges are available from 08:00 to 18:00 for study days and from 19:00 to 23:00 for study evenings; beyond these hours, the management of **Le Mas des Citronniers SA** reserves the right to charge overtime at the rate in effect at the time of signing the contract.

Article 8. Responsibility of the organizer.

The lessee undertakes to respect the tranquility of the premises and the guests already present in the hotel. The costs incurred as a result of customer complaints may be reflected in the final invoice for the event.

Exhibits or other objects, including personal items brought by the organiser, shall be placed in the premises of the event or in the hotel at the organiser's risk. Once the event is over, exhibits or other objects must be removed immediately. If the organiser fails to do so, the hotel is entitled to have the collection carried out at the customer's expense. If the objects have remained in the event premises, the hotel is entitled to charge the rent for the premises for the period concerned.

ROOM RENTAL

The lessee undertakes to return the premises in the condition in which they were delivered to him. Any material damage will be the subject of a report by both parties and will be repaired in the same way by the lessee.

The client must also be insured for "Civil Liability" with a company known to be solvent, under the terms of article 1382 and following of the Civil Code covering any damage that may be caused to the building and its surroundings, including parking lots, facilities, installations and other property belonging to **Le Mas des Citronniers SA**.

Article 9. Equipment and handling.

When, at the customer's request, the hotel provides the organiser with technical and other equipment belonging to third parties, it acts in the name, by mandate and on behalf of the organiser's customer. The customer is obliged to treat this equipment with the greatest care and to return it correctly and in working order. He releases the hotel from any liability with regard to claims by third parties arising from this assignment. As the hotel does not have manpower or handling equipment, it is the client's responsibility to provide, if necessary, the equipment and personnel necessary for this task to be carried out properly.

Article 10. Provision of food and beverages.

As a matter of principle, it is forbidden for the organiser to bring food and drinks. Only a written agreement with the hotel's banquet department allows this rule to be waived. In this case, a flat rate is charged to cover overhead costs.

Article 11. Indirect contributions and official authorizations.

In the event of a commercial event, exhibition or presentation organised by the customer in the hotel's meeting rooms that may fall within the scope of Article 1 of the Order of 11 September 1945, the customer must have complied with the obligation laid down in Article 2 of the said Order and must have obtained the approval and authorisation of the official authorities under the conditions laid down in Article 1 of the Order of 7 April 1970 adopted pursuant to Article 5 of the Decree of 10 October 1969 on the approval system for commercial events.

Article 12. Litigation.

Any dispute arising from the use of the premises or equipment shall be subject to the jurisdiction of the Perpignan District Court.

Client signature with date and mention "read and approved".