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BROWN UNIVERSITY

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Office Contact Information

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Personal Information: Male, Argentinian and Italian citizen

Undergraduate Studies:

BS, Economics, Universidad Nacional de La Plata, 2011

Graduate Studies:

MA, Economics, Universidad Nacional de La Plata, 2015

MA, Economics, Brown University, 2017

Brown University, 2016 to present Ph.D. Candidate in Economics

<u>Thesis Title</u>: "Firms as Tax Collectors" <u>Expected Completion Date</u>: May 2022

References:

Professor John Friedman Professor Kenneth Chay
Department of Economics Department of Economics

Brown University Brown University

john_friedman@brown.edu kenneth_chay@brown.edu

Research Economist Pierre Bachas Development Research Group The World Bank pbachas@worldbank.org

Research and Teaching Fields:

Public Economics, Development Economics, Labor Economics

Teaching Experience:

Spring 2019 Labor Economics, Brown University, TA for Professor Kenneth Chay

Fall 2020 Spring 2020 Fall 2021

Spring 2021 Industrial Organization, Brown University, TA for Professor Manuel Lancastre Economic Development, Brown University, TA for Professor Aaron Weisbord

Summer 2019 Econometrics, Brown University Pre-College Program, Instructor

Fall 2018 Development and the International Economy, Brown University, TA for Professor

Bryce Steinberg

Professional Activities:

Presentations

Fall 2021 Applied Microeconomics Lunch Seminar, Brown University, NBER Business

Taxation in a Federal System, 6th Zurich Conference on Public Finance in

Developing Countries

Research Experience and Other Employment:

2019-2020 World Bank, Research Assistant for Pierre Bachas and Anne Brockmeyer

Summer 2018 Brown University, Research Assistant for Professor Emily Oster

2012-2015 Universidad Nacional de La Plata, Research Assistant for Professor Irene Brambilla

Honors, Scholarships, and Fellowships:

2018-2021 Graduate Student Scholarship, Brown University

2016-2017 Fulbright Fellowship

Publications:

"Exports of Argentina and Brazil under the Generalized System of Preferences" (with Facundo Albornoz and Irene Brambilla). *Ensayos Económicos*, 1(74), pp. 27-55 (2016).

Research Papers:

"Firms as Tax Collectors" (with Darío Tortarolo) (Job Market Paper)

The use of firms as tax collectors on behalf of others is widespread around the world. We study the direct and indirect implications of delegating tax collection duties on firms. Our research design exploits an unexpected and major reform to the withholding regime of the Turnover Tax in the City of Buenos Aires where a substantial number of big firms were appointed to act as Collection Agents (CAs) based on a predetermined revenue threshold. By combining rich firm-to-firm administrative data along with quasi-experimental methods, our evidence shows that: (i) firms newly appointed as CAs do not experience any real effects on their business activity; (ii) firms with commercial ties to CAs increase their self-reported income; (iii) on net the government collects more tax revenue. We argue that withholding imposes a lower bound on self-reported income, especially for downstream firms. Taken together, our paper suggests that withholding can be an effective tool to improve tax collection without hurting firms in developing countries.