

# ANGELO ROSARIO

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## EDUCATION

### San Jose State University

B.S. in Management Information Systems | GPA: 3.8 | Gary J. Sbona MIS Honors Program

San Jose, CA

Dec 2025

## SKILLS AND CERTIFICATIONS

**Soft Skills:** Fast learner, Time Management, Excellent Communication (Verbal & Written), Collaboration, Mentoring, Tenacious, Curious, Relentless Learner.

**Tools:** Smartsheet, Lucidchart, Excel, Word, Asana, Slack, G-suite, Zoom, Quickbooks, Salesforce, VS Code, PyCharm, Jupyter Notebook

**Certifications:** Google PMP (July 2024), CAPM (In Progress)

## EXPERIENCE

### Founder

December 2019 – Present

Angelo's Automotive Detailing

San Jose, CA

- Founded an automotive detailing business, prioritizing quality work and customer experience, providing services to 70+ customers. Formulated business vision, goals, and objectives to foster unforgettable experiences.
- Mentor and train close friends, equipping those individuals with valuable teamwork and collaboration skills, provided opportunities for growth both financially and professionally.
- Adapted business model through the use of customer feedback, analyzing and restructuring to improve processes, leading to a profit of \$10,000 within the first 3 months.

### Salesforce Lab Assistant

May 2024 – Present

San Jose State University Department of MIS

San Jose, CA

- Guide business students in comprehending the process of developing enterprise databases and mobile/web applications through the Salesforce platform.
- Assisted 200+ students in completing lab manuals by using Salesforce technology to build web-based database applications with object relationships.

### Assistant General Manager

May 2023 – May 2024

Teaspoon

San Jose, CA

- Coached a struggling barista, recognized the potential for leadership, and took a hands-on approach to prioritize improvement, resulting in the individuals receiving 2 promotions and winning most improved within Q1 2024.
- Cultivated strong vendor and supplier partnerships through effective communication, securing invaluable industry insights to deliver premium-quality products.
- Produced comprehensive weekly sales reports, instrumental in surpassing monthly sales objectives by 7-13 during Q4 2023.

## PROJECTS

### MISconnect | Personal Project

March 2024 – Present

- Recognizing a critical need from personal experience, I am creating an online platform to connect SJSU's MIS student community. Targeting a fall 2024 launch, the goal is to achieve 500 active members initially and ideally over 1,000, fostering networking, knowledge sharing, and community building.

### Live Analytics Dashboard | Fundamentals of MIS

Jan 2024 – May 2024

- Performed sales data analysis on 10,000 records using Google Collab and Python, driving margin growth from 1% to 38% for a product category and 10% annual profit increase. As part of a team of 3, leveraged analysis insights to collaborate cross-functionally and develop a live analytics dashboard for key stakeholders.

### Inventory Management System | System Analysis & Design

Sept 2023 – Oct 2023

- Led a dynamic team of 5 through the planning and analysis phases of SDLC for a client with a subpar system, gathered requirements, conducted user interviews, developed DFDs and use case diagrams, and gained hands-on experience in agile project management and cross-functional collaboration.