

## Measures:

Sno	Measures	Description / Purpose	DAX FORMULA	TABLE
1	Revenue	To get the total revenue_realized	Revenue = SUM(fact_bookings[revenue_realized])	fact_bookings
2	Total Bookings	To get the total number of bookings happened	Total Bookings = COUNT(fact_bookings[booking_id])	fact_bookings
3	Total Capacity	To get the total capacity of rooms present in hotels	Total Capacity =	fact_aggregated_bookings
4	Total Successful Bookings	To get the total succesful bookings happened for all hotels	Total Succesful Bookings = SUM(fact_aggregated_bookings[succesful_bookings])	fact_aggregated_bookings
5	Occupancy %	Occupancy means total successful bookings happened to the	Occupancy % = DIVIDE([Total Succesful Bookings],[Total Capacity],0)	fact_aggregated_bookings
6	Average Rating	Get the average ratings given by the customers	Average Rating = AVERAGE(fact_bookings[ratings_given])	fact_bookings
7	No of days	To get the total number of days present in the data. In our case, we have data from May to July. So 92 days.	No of days = DATEDIFF(MIN(dim_date[date]),MAX(dim_date[date]),DAY ) +1	dim_date
8	Total cancelled bookings	To get the "Cancelled" bookings out of all Total bookings happened	Total cancelled bookings = CALCULATE([Total Bookings],fact_bookings[booking_status]="Cancelled")	fact_bookings
9	Cancellation %	calculating the cancellaton percentage.	Cancellation % = DIVIDE([Total cancelled bookings],[Total Bookings])	fact_bookings
10	Total Checked Out	To get the successful 'Checked out' bookings out of all Total bookings happened	Total Checked Out = CALCULATE([Total Bookings],fact_bookings[booking_status]="Checked Out")	fact_bookings
11	Total no show bookings	To get the "No Show" bookings out of all Total bookings happened  ("No show" means those customers who neither cancelled nor attend to their booked rooms)	Total no show bookings = CALCULATE([Total Bookings],fact_bookings[booking_status]="No Show")	fact_bookings
12	No Show rate %	calculating the no show percentage.	No Show rate % = DIVIDE([Total no show bookings],[Total Bookings])	fact_bookings
13	Booking % by Platform	To show the percentage contribution of each booking platform for bookings in hotels.  We have booking platforms like makeyourtrip, logtrip, tripster etc)	Booking % by Platform = DIVIDE([Total Bookings], CALCULATE([Total Bookings], ALL(fact_bookings[booking_platform])))*100	fact_bookings
14	Booking % by Room class	To show the percentage contribution of each room class over total rooms booked.  We have room classes like Standard, Elite, Premium, Presidential.	Booking % by Room class = DIVIDE([Total Bookings], CALCULATE([Total Bookings], ALL(dim_rooms[room_class])))*100	fact_bookings, dim_rooms

	<p>Calculate the ADR(Average Daily rate)</p> <p>It is the ratio of revenue to the total rooms booked/sold. It is the measure of the average paid for rooms sold in a given time period</p>		
15 ADR	calculate the realisation percentage.	$\text{ADR} = \text{DIVIDE}([ \text{Revenue} ], [ \text{Total Bookings} ], 0)$	fact_bookings
16 Realisation %	<p>It is nothing but the succesful "checked out" percentage over all bookings happened.</p>	$\text{Realisation \%} = 1 - ([ \text{Cancellation \%} ] + [ \text{No Show rate \%} ])$	fact_bookings
17 RevPAR	<p>Calculate the RevPAR(Revenue Per Available Room)</p> <p>RevPAR represents the revenue generated per available room, whether or not they are occupied. RevPAR helps hotels measure their revenue generating performance to accurately price rooms. RevPAR can help hotels measure themselves against other properties or brands.</p>	$\text{RevPAR} = \text{DIVIDE}([ \text{Revenue} ], [ \text{Total Capacity} ])$	fact_bookings, fact_agg_bookings
18 DBRN	<p>calculate DBRN(Daily Booked Room Nights)</p> <p>This metrics tells on average how many rooms are booked for a day considering a time period</p>	$\text{DBRN} = \text{DIVIDE}([ \text{Total Bookings} ], [ \text{No of days} ])$	fact_bookings, dim_date
19 DSRN	<p>calculate DSRN(Daily Sellable Room Nights)</p> <p>This metrics tells on average how many rooms are ready to sell for a day considering a time period</p>	$\text{DSRN} = \text{DIVIDE}([ \text{Total Capacity} ], [ \text{No of days} ])$	fact_agg_bookings, dim_date
20 DURN	<p>This metric tells on average how many rooms are succesfully utilized by customers for a day considering a time period</p>	$\text{DURN} = \text{DIVIDE}([ \text{Total Checked Out} ], [ \text{No of days} ])$	fact_bookings, dim_date

	<p>To get the revenue change percentage week over week.</p> <p>Here, revcw for current week revpw for previous week</p>	<pre>Revenue WoW change % = Var selv = IF(HASONEFILTER(dim_date[wn]),SELECTEDVALUE(dim_date[wn]),MAX(dim_date[wn])) var revcw = CALCULATE([Revenue],dim_date[wn]= selv) var revpw = CALCULATE([Revenue],FILTER(ALL(dim_date),dim_date[wn]= selv-1))  return</pre>
21 Revenue WoW change %		<pre>DIVIDE(revcw,revpw,0)-1</pre> <p>dim_date</p>
	<p>To get the occupancy change percentage week over week.</p> <p>Here, revcw for current week revpw for previous week</p>	<pre>Occupancy WoW change % = Var selv = IF(HASONEFILTER(dim_date[wn]),SELECTEDVALUE(dim_date[wn]),MAX(dim_date[wn])) var revcw = CALCULATE([Occupancy %],dim_date[wn]= selv) var revpw = CALCULATE([Occupancy %],FILTER(ALL(dim_date),dim_date[wn]= selv-1))  return</pre>
22 Occupancy WoW change %		<pre>DIVIDE(revcw,revpw,0)-1</pre> <p>dim_date</p>
	<p>To get the ADR(Average Daily rate) change percentage week over week.</p> <p>Here, revcw for current week revpw for previous week</p>	<pre>ADR WoW change % = Var selv = IF(HASONEFILTER(dim_date[wn]),SELECTEDVALUE(dim_date[wn]),MAX(dim_date[wn])) var revcw = CALCULATE([ADR],dim_date[wn]= selv) var revpw = CALCULATE([ADR],FILTER(ALL(dim_date),dim_date[wn]= selv-1))  return</pre>
23 ADR WoW change %		<pre>DIVIDE(revcw,revpw,0)-1</pre> <p>dim_date</p>

24 Revpar WoW change %

To get the RevPar(Revenue Per Available Room) change percentage week over week.

Here,  
revcw for current week  
revpw for previous week

```
Revpar WoW change % =  
Var selv =  
IF(HASONEFILTER(dim_date[wn]),SELECTEDVALUE(dim_date[wn]),MAX(dim_date[wn]))  
var revcw = CALCULATE([RevPAR],dim_date[wn]= selv)  
var revpw =  
CALCULATE([RevPAR],FILTER(ALL(dim_date),dim_date[wn]= selv-1))  
  
return
```

DIVIDE(revcw,revpw,0)-1 dim\_date

25 Realisation WoW change %

To get the Realisation change percentage week over week.

Here,  
revcw for current week  
revpw for previous week

```
Realisation WoW change % =  
Var selv =  
IF(HASONEFILTER(dim_date[wn]),SELECTEDVALUE(dim_date[wn]),MAX(dim_date[wn]))  
var revcw = CALCULATE([Realisation %],dim_date[wn]= selv)  
var revpw = CALCULATE([Realisation %],FILTER(ALL(dim_date),dim_date[wn]= selv-1))  
  
return
```

DIVIDE(revcw,revpw,0)-1 dim\_date

26 DSRN WoW change %

To get the DSRN(Daily Sellable Room Nights) change percentage week over week.

Here,  
revcw for current week  
revpw for previous week

```
DSRN WoW change % =  
Var selv =  
IF(HASONEFILTER(dim_date[wn]),SELECTEDVALUE(dim_date[wn]),MAX(dim_date[wn]))  
var revcw = CALCULATE([DSRN],dim_date[wn]= selv)  
var revpw =  
CALCULATE([DSRN],FILTER(ALL(dim_date),dim_date[wn]= selv-1))  
  
return
```

DIVIDE(revcw,revpw,0)-1 dim\_date