



# UTKALHACKS 2.0

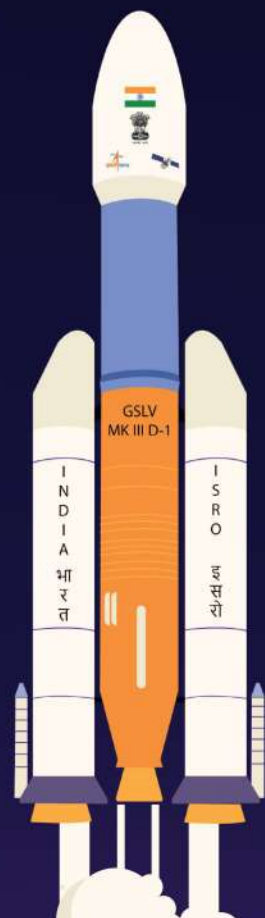
## Sponsorship Prospectus

Organised By:



**Emisha**

[www.utkalhacks.tech](http://www.utkalhacks.tech)



# TODAY'S HACKATHON SYSTEM IS BROKEN!

- Nothing useful hacks are being created at a hackathon – the lack of time, direction and objective, fuels the creation of Vaporware.
- Participants tend to focus on the shiny thing, but they don't necessarily follow that up with a delivery model that will truly transform their initiative.
- The problem is that the **organizers** running hackathons haven't changed what is behind the curtain in the way of resources, methods, processes and tooling. Which is why half the time ideas fall off the side of the desk after an event.

## A NEW FRAMEWORK FOR UTKALHACKS

We have developed a unique framework for our Hackathon. Our Hackathon is divided into four milestones.

- HackWeek - A month long Bootcamp season
- SprintDay - A day of ideation and prototyping
- HackDay - The inception of new innovation
- PitchDay - The D-day





# WHAT IS HACKWEEK?

HackWeek is a month long season where we organize a lot of Workshops and Bootcamps in various colleges in Bhubaneswar related to various topics like:

- UI/UX
- Frontend Development
- Backend Development
- Deployment and DevOps Basics
- Blockchain 101 Workshop
- Introduction to ML & Data Science

# WHAT IS SPRINTDAY?

**SprintDay** is all about working on the problem statement, brainstorming and prototyping before jumping into solving the problem.

On **SprintDay** teams will collaborate with UI / UX **Designers** and will begin working on their ideas on site. We will invite some expert mentors who will conduct a **Design Sprint** that will help them understand the problems first, develop their idea and the prototype. Most of the of **SprintDay** is about understanding the problem and developing prototypes.

# WHY SPRINT DAY?

At a typical Hackathon, it's often observed that people often start working on those problems which are not even problems and end-up wasting time on those projects which are not at all viable.

# ACTIVITIES IN A SPRINTDAY?

It's generally a five-step process:

- Map out ideas and choose a target
- Sketch Competing Solutions
- Decide on best
- Build a realistic prototype
- Test with mentors and members

“Solve the surface first, the surface is important”

## HACKDAY - THE INCEPTION OF A NEW INNOVATION.

The second and third day will be considered as, HackDay where participants will actually start working on the prototype that they have designed on SprintDay. And at the end of third day they'll deliver a practice pitch of their hack, and receive feedback on their presentation before delivering a final pitch to a panel of judges.

## PITCHDAY - THE D-DAY

The fourth day of the Hackathon is known as the PitchDay where shortlisted teams will be invited to deliver the final pitch to a panel of judges and win cash prizes and pilot opportunity with VC partners.



# GLIMPSE FROM UTKALHACKS 1.0



**200+ ATTENDEES**  
**7 BOOTCAMPS**  
Conducted in  
**7 COLLEGES**

# GLIMPSES FROM UTKALHACKS 1.0



**HACKDAY**  
**120+ ATTENDEES**



# GLIMPSE FROM UTKALHACKS 1.0



**Prashant Biswal**  
Evangelist, Startup Odisha



**Swosti Mishra**  
Executive Director,  
TIE, BBSR



**Nirmal Hota**  
Project Lead,  
Mindfire Solutions



**Tadit Dash**  
Microsoft MVP,  
TEDx Speaker



**Surya Narayan Barik**  
R&D, Processmap



**Priyabarta Pati**  
Software engineer,  
Kare4U Healthcare



**Jayanti Mohapatra**  
Founder, Manikastu



**Rashmi R. Sahu**  
Sr. Mission Associate,  
Startup Odisha



**Karan Shaw**  
Tech Lead,  
Nextright Pvt. Ltd

**HACKDAY**  
**15 SPEAKERS & JUDGES**

# BRANDING AVENUE

## (SOCIAL MEDIA SHOUT-OUT)



**Emisha** @emishacommunity · 07 Mar ▾

Team Emisha is super excited to announce [@github](#) as the Platinum Sponsor for [#UtkalHacks](#).  
GitHub brings together the world's largest community of developers to discover, share & build better softwares. Check out [github.com](#)  
[#github](#) [#opensource](#) [#hackathon](#)



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**Emisha** @emishacommunity · 07 Mar ▾

Using [@elastic](#) services is like having your own Mission Control, only Better. ❤️  
As an open source company, they focus & invest heavily to build products that best meet users' needs and in building a strong community.

Our [#emisha](#) community happily welcomes them on board!!! 🙌



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**Emisha** @emishacommunity · 07 Mar ▾

Talent is everywhere, the opportunity is not! Our awesome platinum sponsor [@devfolioco](#) aims to solve this by helping organisers host [#kickass](#) [#community](#) hackathons and enabling a thriving developer ecosystem around excellent products!



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**Emisha** @emishacommunity · 15 Mar ▾

Excited 🥳 to announce [@TiEBhubaneswar](#) as one of our Association Partner for UtkalHacks. 🎉

TiE Bhubaneswar is fostering and building an eco-system for young entrepreneurs of Odisha.

[#hackathon](#) [#utkalhacks](#) [#getemisha](#)



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# BRANDING AVENUE (ON-STAGE SHOUT-OUT)



# BRANDING AVENUE

## (PARTNERED WORKSHOPS)



 **Figma**  
**workshop**

 **mongoDB®**



 **mongoDB®**  
**workshop**



 **workshop**



 **Crowdsource**  
**workshop**



# COMMITMENT TO DIVERSITY.

We're trying to encourage female students and differently-abled people to join our communities, learn, create and share their experiences.



# COMMITMENT TO SHARE LOVE.

Last year our team visited a nearby orphanage to conduct a small talk session about computer science and interacted with the young curious minds. One of our happiest moment from UtkalHacks.



# PAST SPONSORS



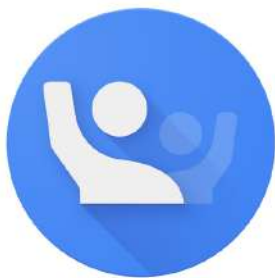
GitHub

Startup  
Odisha





# PAST SPONSORS



# SPONSORSHIP TIERS

\$500

\$700

\$1000

\$1500

Logo on Website



Social media shout-out



Offline promotion (Poster & Banner)



Promo video shout-out



Blog post shout-out



News letter promotion



Partnered Workshops



On-stage promotion



Logo on T-Shirt



On-Site Booth





# OTHER SPONSORSHIP OPPORTUNITIES

## MEDIA SPONSORSHIP

We're looking for media partners who can finance or secure media coverage by paying for an advertisement in a local paper, cover the cost of putting up a billboard, publicize our event through their social media channels, write an article in a publication or even publish a blog post about our Hackathon in their blog or website.

### BENEFITS

- Brand recognition in printing materials and on website
- Logo in banner

## IN-KIND SPONSORSHIP

We're looking for In-Kind Sponsorship who can donate Products, Services, API prizes, Food & Beverages, Venue, T-shirts, Stickers, Sippers and other swags to be raffled out in our Hackathon.

### BENEFITS

- Brand recognition in printing materials and on website
- Logo in banner

# CUSTOM SPONSORSHIPS

Let's work together to unlock a unique opportunity for your brand! Contact us today to discuss your business objectives and we'll build a sponsorship package that will help you achieve your goals.

## LET'S PARTNER UP!

We'd love to work with you.  
Here's where you can reach us.

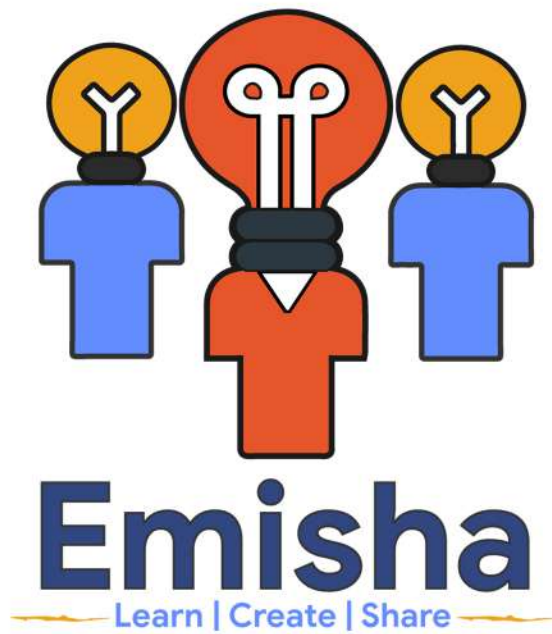


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