

# Bayesian Modelling of Loss Curves in Insurance

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# Structure of Talk

- Loss Curves
- Chain Ladder Modelling (package `ChainLadder`)
- Loss Growth Modelling
- Expanding the Model
- Posterior Predictive Checks
- Summary

# Loss Curves

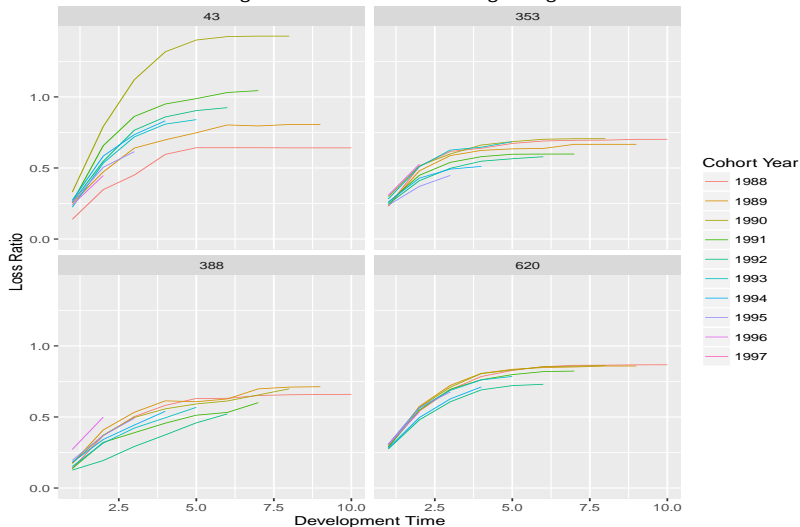
```
use_grcode <- c(43,353,388,620)

ppauto_ss_dt <- ppauto_dt[GRCODE %in% use_grcode
                           ][DevelopmentYear < 1998
                           ][, .(grcode      = GRCODE
                                ,accyear     = AccidentYear
                                ,devlag      = DevelopmentLag
                                ,premium      = EarnedPremDIR_B
                                ,cumloss      = CumPaidLoss_B
                                ,loss_ratio   = CumPaidLoss_B / EarnedPremDIR_B)]

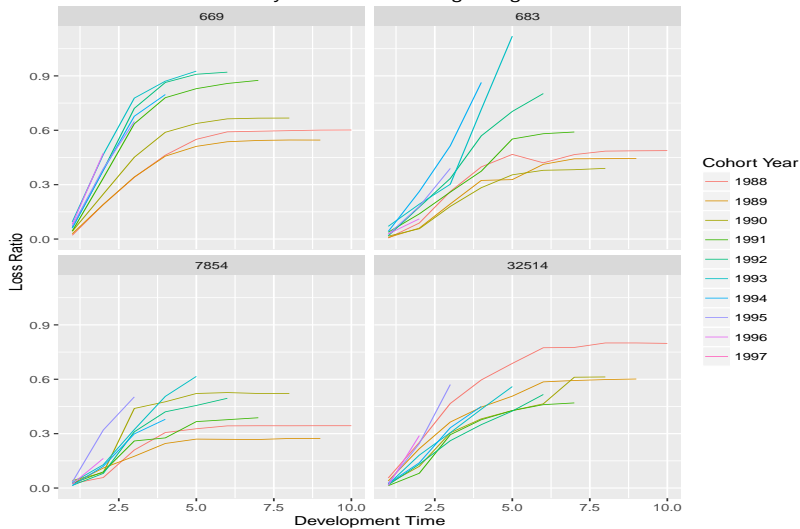
print(dcast(ppauto_ss_dt[grcode == 43]
            ,grcode + accyear + premium ~ devlag
            ,value.var = 'cumloss'),digits=3)
```

##	grcode	accyear	premium	1	2	3	4	5	6	7	8	9	10
## 1:	43	1988	957	133	333	431	570	615	615	615	614	614	614
## 2:	43	1989	3695	934	1746	2365	2579	2763	2966	2940	2978	2978	NA
## 3:	43	1990	6138	2030	4864	6880	8087	8595	8743	8763	8762	NA	NA
## 4:	43	1991	17533	4537	11527	15123	16656	17321	18076	18308	NA	NA	NA
## 5:	43	1992	29341	7564	16061	22465	25204	26517	27124	NA	NA	NA	NA
## 6:	43	1993	37194	8343	19900	26732	30079	31249	NA	NA	NA	NA	NA
## 7:	43	1994	46095	12565	26922	33867	38338	NA	NA	NA	NA	NA	NA
## 8:	43	1995	51512	13437	26012	31677	NA	NA	NA	NA	NA	NA	NA
## 9:	43	1996	52481	12604	23446	NA	NA	NA	NA	NA	NA	NA	NA
## 10:	43	1997	56978	12292	NA	NA	NA	NA	NA	NA	NA	NA	NA

### Snapshot of Loss Curves for 10 Years of Private Passenger Auto Insurance for Single Organisation



### Snapshot of Loss Curves for 10 Years of Product Liability Insurance for Single Organisation



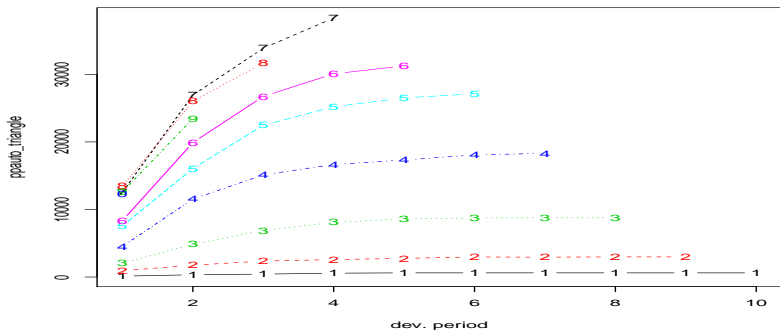
# Chain Ladder

## Standard R approach is ChainLadder

```
ppauto_mat <- as.matrix(dcast(ppauto_ss_dt[grcode == 43]
                             , accyear ~ devlag
                             , value.var = 'cumloss')[,-1,with=FALSE])

ppauto_triangle <- as.triangle(ppauto_mat)

plot(ppauto_triangle)
```



```

ppauto_mack <- MackChainLadder(ppauto_triangle, est.sigma = "Mack")

ppauto_mack$f

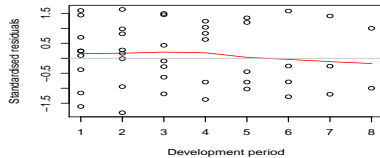
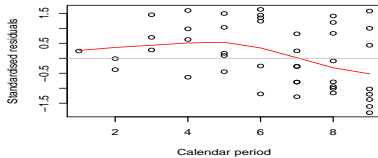
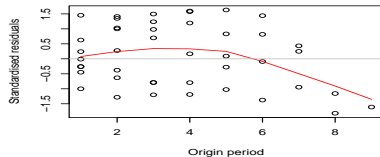
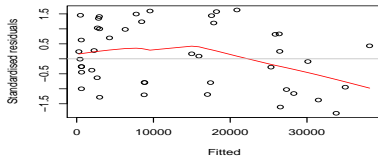
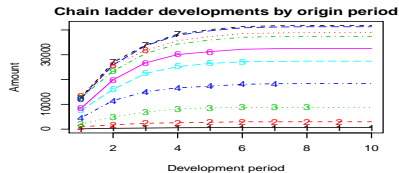
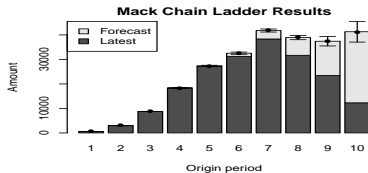
## [1] 2.10486 1.29968 1.12655 1.04671 1.03069 1.00743 1.00292 1.00000 1.00000 1.00000

ppauto_mack$FullTriangle

##          dev
## origin    1    2    3    4    5    6    7    8    9   10
## 1      133   333  431.0  570.0  615.0  615.0  615.0  614.0  614.0  614.0
## 2      934  1746  2365.0  2579.0  2763.0  2966.0  2940.0  2978.0  2978.0  2978.0
## 3     2030  4864  6880.0  8087.0  8595.0  8743.0  8763.0  8762.0  8762.0  8762.0
## 4     4537 11527 15123.0 16656.0 17321.0 18076.0 18308.0 18361.5 18361.5 18361.5
## 5     7564 16061 22465.0 25204.0 26517.0 27124.0 27325.6 27405.5 27405.5 27405.5
## 6     8343 19900 26732.0 30079.0 31249.0 32208.1 32447.6 32542.4 32542.4 32542.4
## 7    12565 26922 33867.0 38338.0 40128.7 41360.4 41667.9 41789.6 41789.6 41789.6
## 8    13437 26012 31677.0 35685.7 37352.5 38499.0 38785.2 38898.6 38898.6 38898.6
## 9    12604 23446 30472.3 34328.5 35932.0 37034.8 37310.1 37419.2 37419.2 37419.2
## 10   12292 25873 33626.6 37882.0 39651.4 40868.4 41172.3 41292.6 41292.6 41292.6

```

```
plot(ppauto_mack)
```

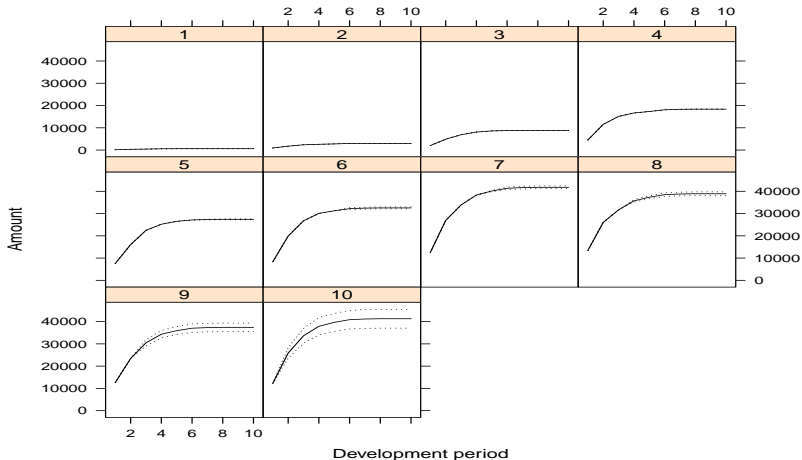


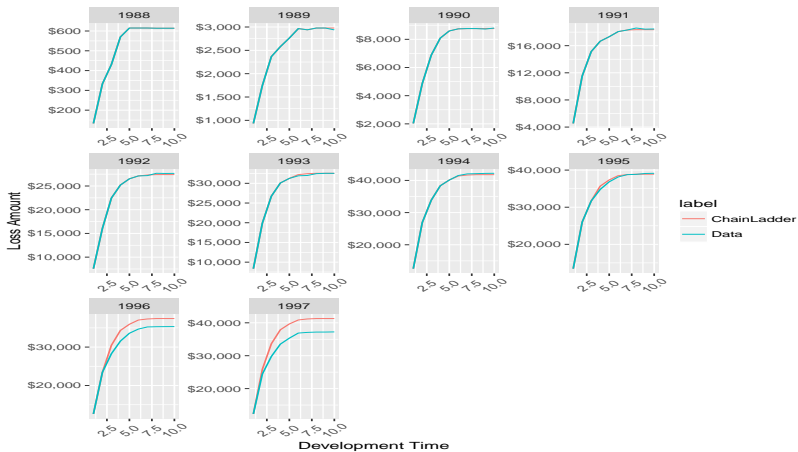


```
plot(ppauto_mack, lattice = TRUE)
```

### Chain ladder developments by origin period

— Chain ladder dev.      ..... Mack's S.E.





# Loss Growth Modelling

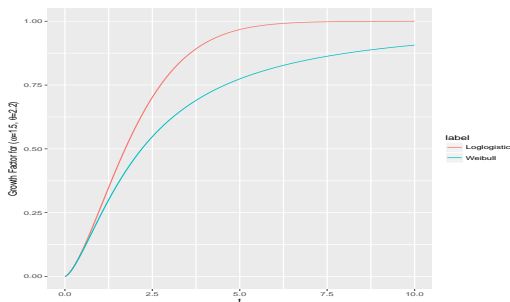
Model growth cumulative losses as function  
Scale losses by premium

$$g(t; \omega, \theta) = 1 - \exp\left(-\left(\frac{t}{\theta}\right)^\omega\right)$$

Loglogistic Function

$$g(t; \omega, \theta) = \frac{t^\omega}{t^\omega + \theta\omega}$$

Weibull Function



Start with the Weibull model

$$g(t; \omega, \theta) = \frac{t^\omega}{t^\omega + \theta^\omega}$$

Treat as hierarchical model - group by Accident Year

$$\text{Loss}_{Y,t} \sim \text{Normal}(\mu_{L,Y,t}, \sigma_L)$$

where

$$\mu_{L,Y,t} = \text{LR}_Y \times P_Y \times g(t; \omega, \theta)$$

$$\sigma_L = P_Y \times \sigma$$

$$\text{LR}_Y \sim \text{Lognormal}(\mu_{\text{LR}}, \sigma_{\text{LR}})$$

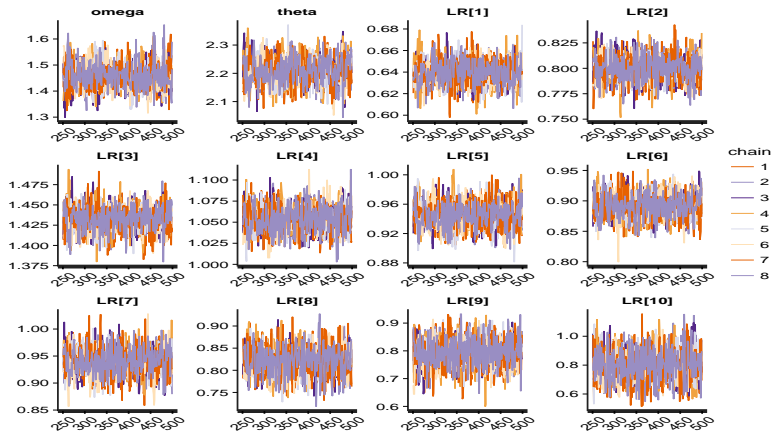
Normal prior for  $\mu_{\text{LR}}$ . Lognormal prior for  $\omega$ ,  $\theta$ ,  $\sigma_{\text{LR}}$ ,  $\sigma$ .

```
functions {  
  real growth_factor_weibull(real t, real omega, real theta) {  
    real factor;  
  
    factor <- 1 - exp(-(t/theta)^omega);  
  
    return(factor);  
  }  
  
  real growth_factor_loglogistic(real t, real omega, real theta) {  
    real factor;  
  
    factor <- ((t^omega) / (t^omega + theta^omega));  
  
    return(factor);  
  }  
}  
  
data {  
  int<lower=0,upper=1> growthmodel_id;  
  
  int n_data;  
  int n_time;  
  int n_cohort;  
  
  int cohort_id[n_data];  
  int t_idx[n_data];  
  
  real<lower=0> t_value[n_time];  
  
  real premium[n_cohort];  
  real loss[n_data];  
  
  int cohort_maxtime[n_cohort];  
}
```

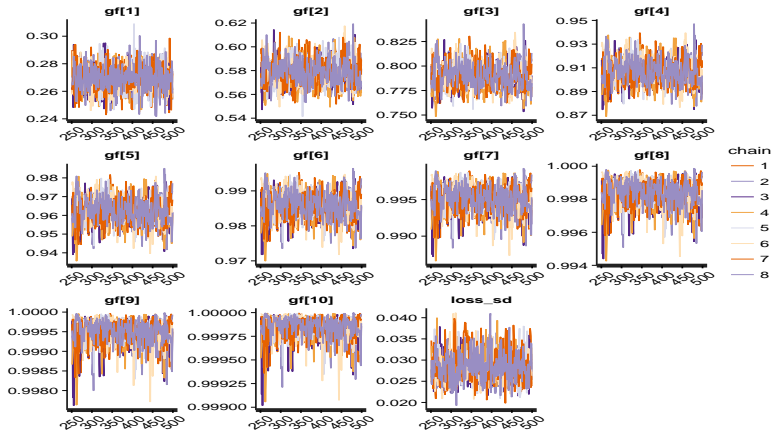
```
parameters {  
  real<lower=0> omega;  
  real<lower=0> theta;  
  
  real<lower=0> LR[n_cohort];  
  
  real mu_LR;  
  real<lower=0> sd_LR;  
  
  real<lower=0> loss_sd;  
}  
  
transformed parameters {  
  real gf[n_time];  
  real loss_mean[n_cohort, n_time];  
  
  for(i in 1:n_time) {  
    if(growthmodel_id == 1) {  
      gf[i] <- growth_factor_weibull (t_value[i], omega, theta);  
    } else {  
      gf[i] <- growth_factor_loglogistic(t_value[i], omega, theta);  
    }  
  }  
  
  for(i in 1:n_data) {  
    loss_mean[cohort_id[i], t_idx[i]] <- LR[cohort_id[i]] * premium[cohort_id[i]] * gf[t_idx[i]];  
  }  
}
```

```
model {  
  mu_LR ~ normal(0, 0.5);  
  sd_LR ~ lognormal(0, 0.5);  
  
  LR ~ lognormal(mu_LR, sd_LR);  
  
  loss_sd ~ lognormal(0, 0.7);  
  
  omega ~ lognormal(0, 1);  
  theta ~ lognormal(0, 1);  
  
  for(i in 1:n_data) {  
    loss[i] ~ normal(loss_mean[cohort_id[i], t_idx[i]], premium[cohort_id[i]] * loss_sd);  
  }  
}
```

# Stan Output

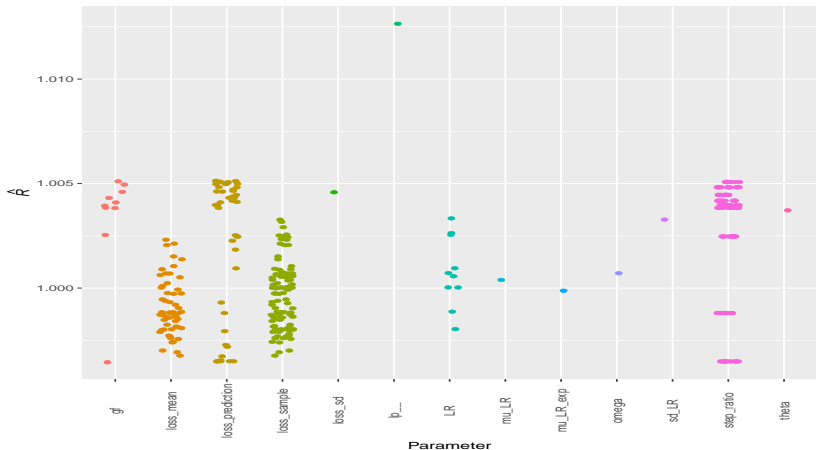




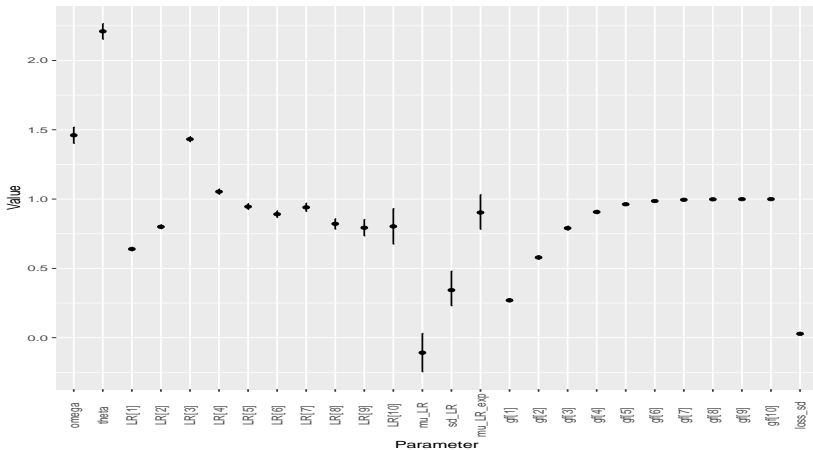


## Check simple diagnostics:

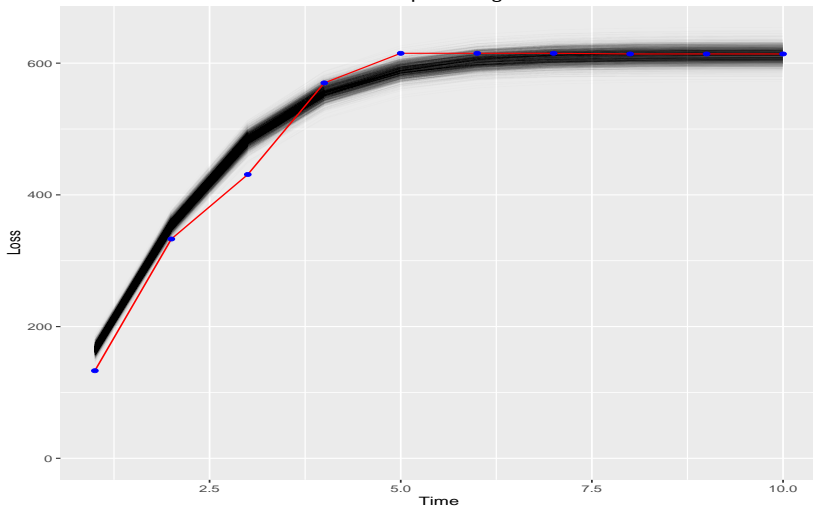
```
## Warning: Removed 110 rows containing missing values (geom_point).
```



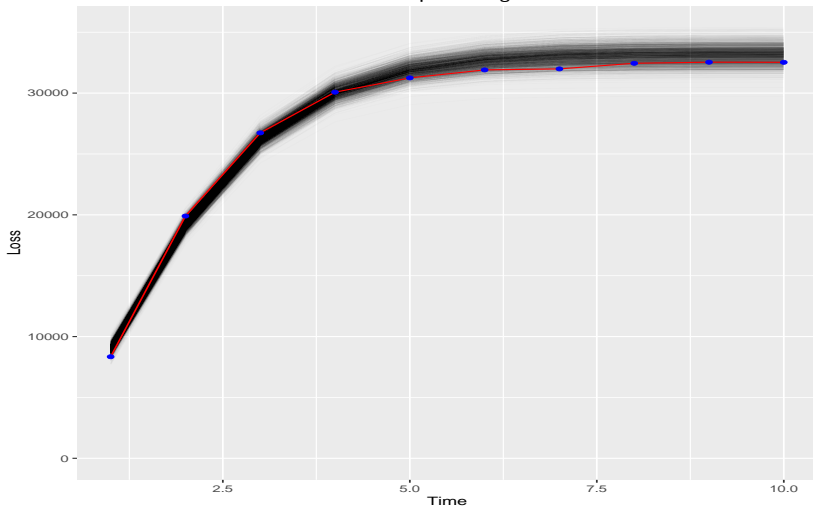
Check parameter values:



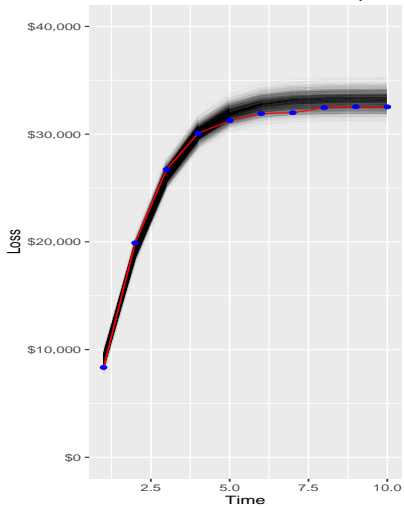
Plot of 1988 Year Loss Development Against Posterior Distribution



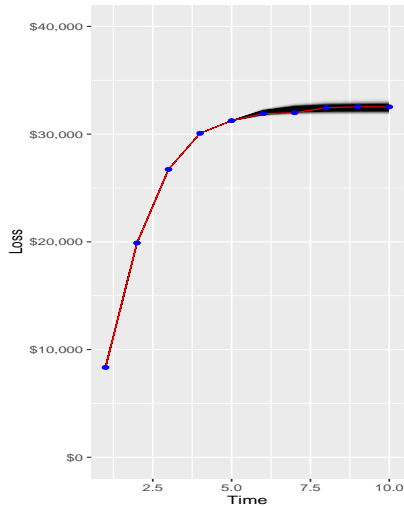
Plot of 1993 Year Loss Development Against Posterior Distribution



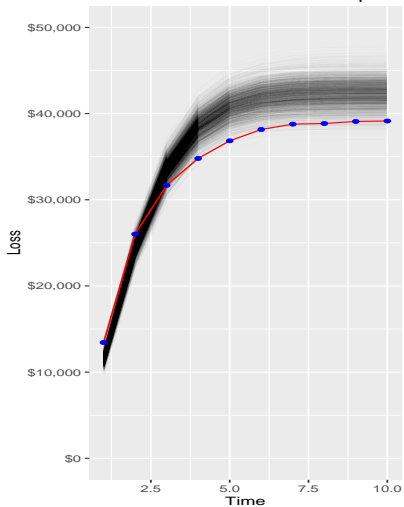
Plot of 1993 Year Loss Developmen



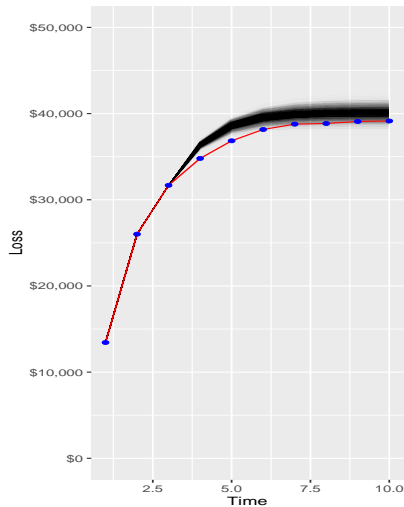
Plot of 1993 Year Loss Prediction



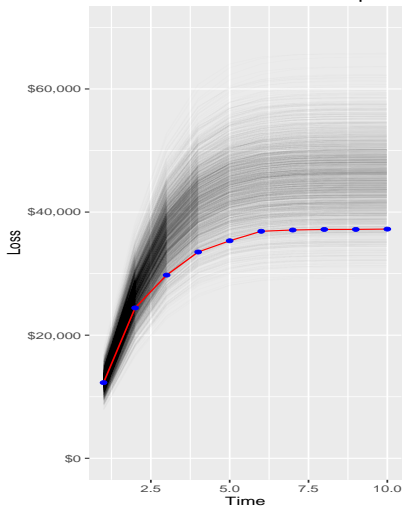
Plot of 1995 Year Loss Developmen



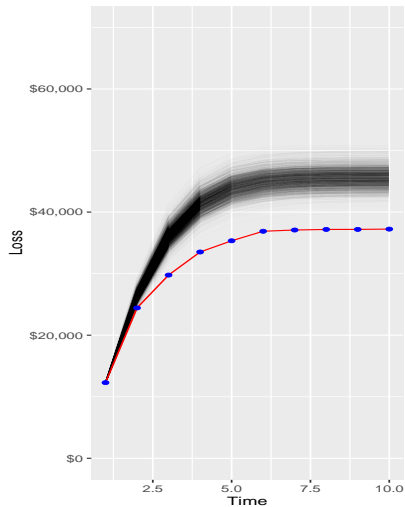
Plot of 1995 Year Loss Prediction



Plot of 1997 Year Loss Developmen



Plot of 1997 Year Loss Prediction





# Model Iteration

How might we expand this model?

Allow  $\omega$  and  $\theta$  to be part of the hierarchy:

$$\omega \rightarrow \omega_Y$$

$$\theta \rightarrow \theta_Y$$

Each Accident Year has individual  $(\omega_Y, \theta_Y)$  with

$$\omega_Y \sim \text{Lognormal}(\mu_\omega, \sigma_\omega)$$

$$\theta_Y \sim \text{Lognormal}(\mu_\theta, \sigma_\theta)$$

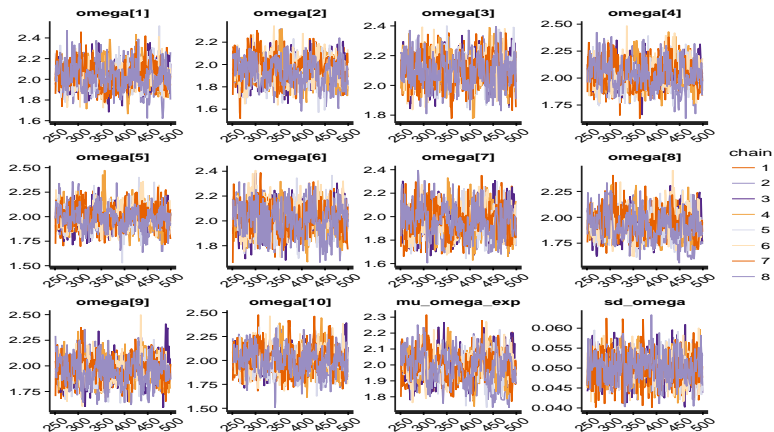
$$\mu_\omega \sim \text{Normal}(0, 1)$$

$$\sigma_\omega \sim \text{Lognormal}(-3, 0.1)$$

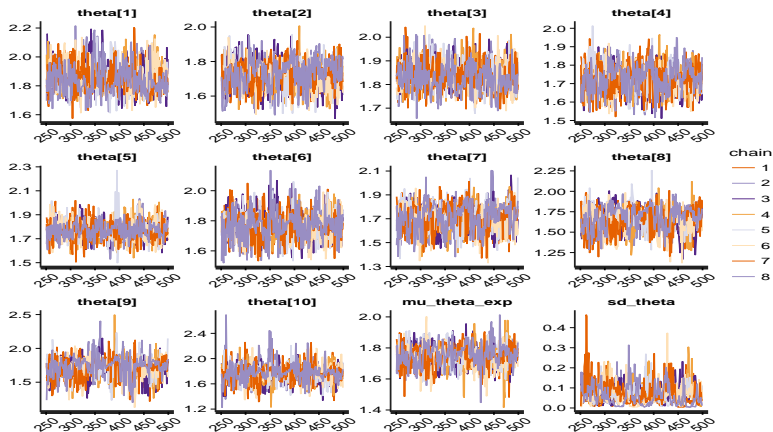
$$\mu_\theta \sim \text{Normal}(0, 1)$$

$$\sigma_\theta \sim \text{Lognormal}(-3, 0.1)$$

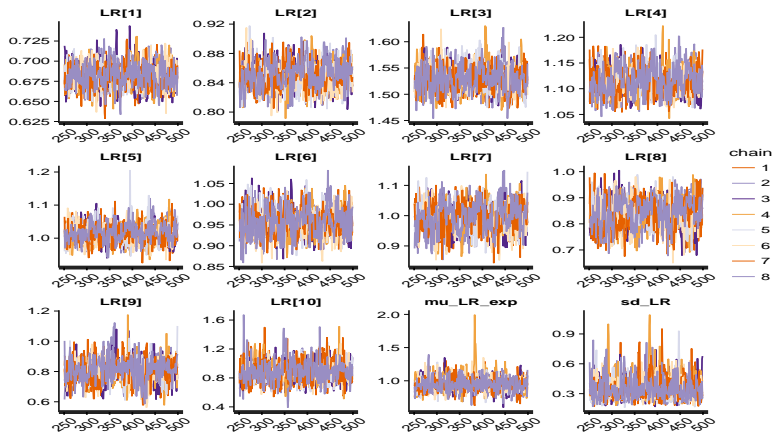
# Individual Parameters - $\omega$



# Individual Parameters - $\theta$

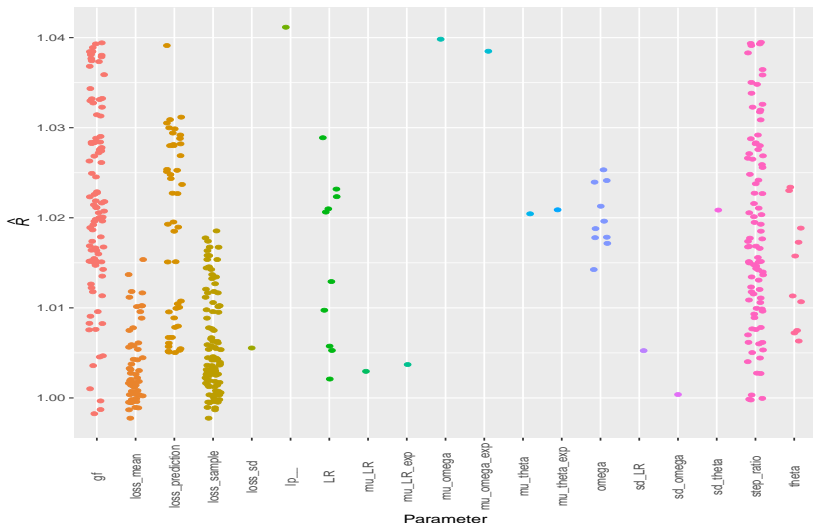


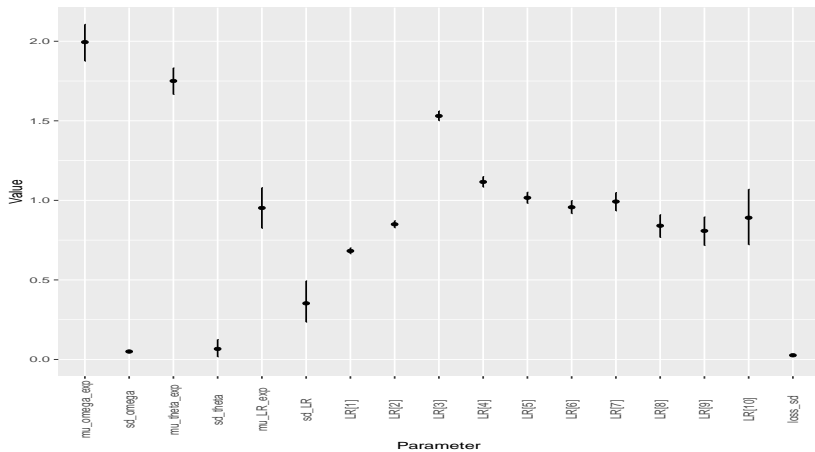
# Individual Parameters - LR



# Convergence Diagnostics

```
## Warning: Removed 110 rows containing missing values (geom_point).
```





# Problems with the Model

- Trouble with code
- Divergent transitions — had to raise `adapt_delta`
- Would not rely on output
- Data is very sparse for later Accident Years
- May revisit once other insurers added

# Multiple Insurers

Use hierarchical model for multiple insurers

Each insurer gets own set of loss ratios and growth curves:

$$LR \rightarrow LR_{I,Y}$$

$$\omega \rightarrow \omega_I$$

$$\theta \rightarrow \theta_I$$

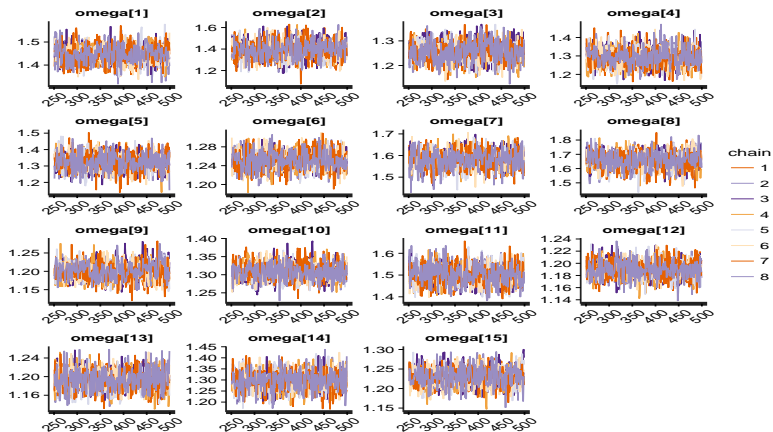
Put hierarchy on top of this

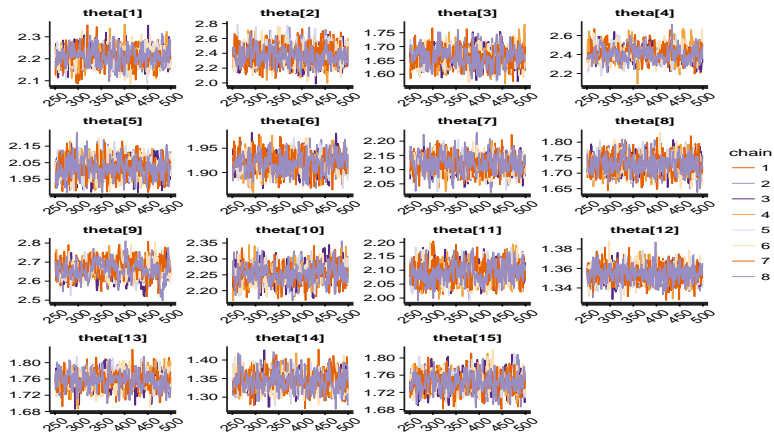
Start with 15 insurers



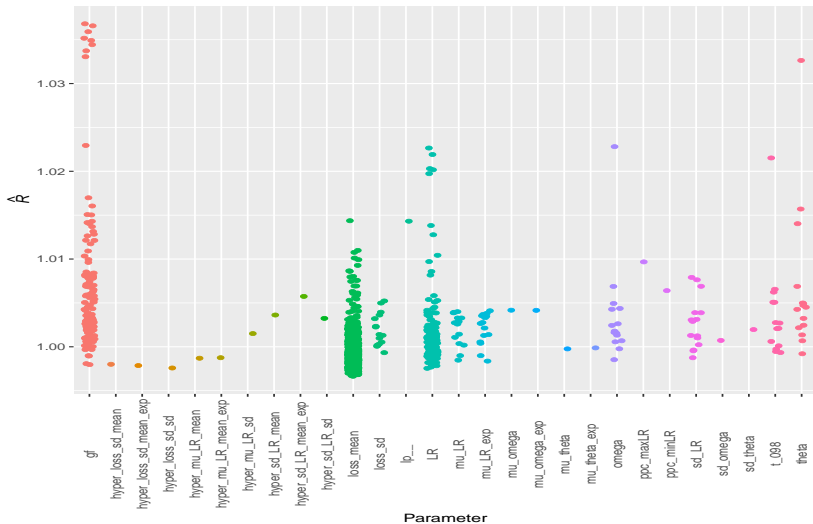
# Multiple Insurers

```
model {  
  mu_LR ~ normal (hyper_mu_LR_mean, hyper_mu_LR_sd);  
  sd_LR ~ lognormal(hyper_sd_LR_mean, hyper_sd_LR_sd);  
  
  loss_sd ~ lognormal(hyper_loss_sd_mean, hyper_loss_sd_sd);  
  
  omega ~ lognormal(mu_omega, sd_omega);  
  theta ~ lognormal(mu_theta, sd_theta);  
  
  mu_omega ~ normal(0, 1);  
  sd_omega ~ lognormal(-3, 0.1);  
  mu_theta ~ normal(0, 1);  
  sd_theta ~ lognormal(-3, 0.1);  
  
  hyper_mu_LR_mean ~ normal(0, 1);  
  hyper_mu_LR_sd ~ lognormal(0, 1);  
  hyper_sd_LR_mean ~ normal(0, 1);  
  hyper_sd_LR_sd ~ lognormal(0, 1);  
  
  hyper_loss_sd_mean ~ normal(0, 1);  
  hyper_loss_sd_sd ~ lognormal(0, 0.1);  
  
  for(i in 1:n_data) {  
    loss[i] ~ normal(loss_mean[org_id[i], cohort_id[i], t_idx[i]], premium[i] * loss_sd[org_id[i]]);  
  }  
  
  for(j in 1:n_org) {  
    LR[j] ~ lognormal(mu_LR[j], sd_LR[j]);  
  }  
}
```

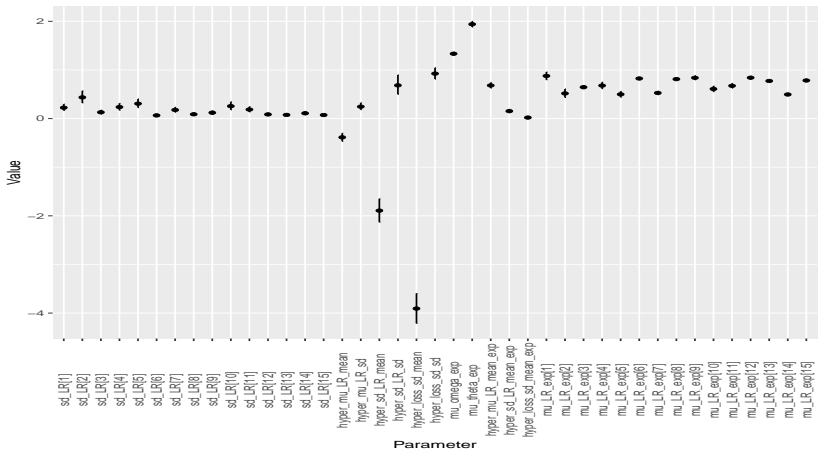




```
## Warning: Removed 676 rows containing missing values (geom_point).
```



Huge amount of parameters, so check interesting subset



# Model Checking

Promising on first pass

Lots of things going on

How do we check and understand model?

# Posterior Predictive Checks



# Posterior Predictive Checks

- Getting more and more emphasis
- Used to assess data aspects not modelled well
- Use sample to generate 'fake' data to compare
- Can also be used to generate predictions from data (clunky)
- No hard and fast rules
- How can we check our loss curve output?

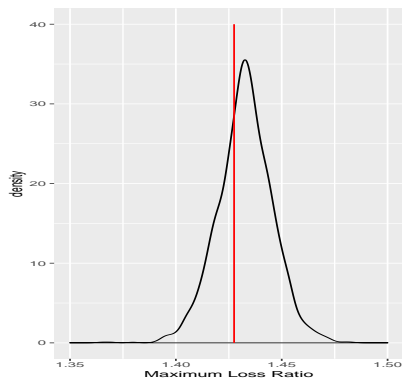
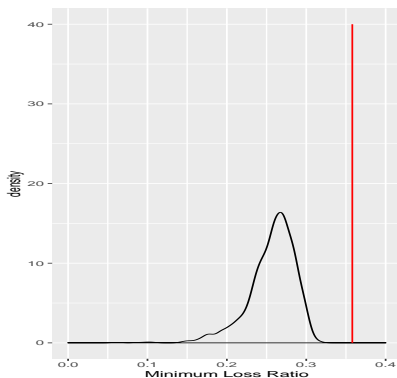


# LR Range

**Question:** Does model capture LR range well?

For each sample, track min/max of LR

Compare actual min/max LR with distributions (devlag  $\geq 8$  years)



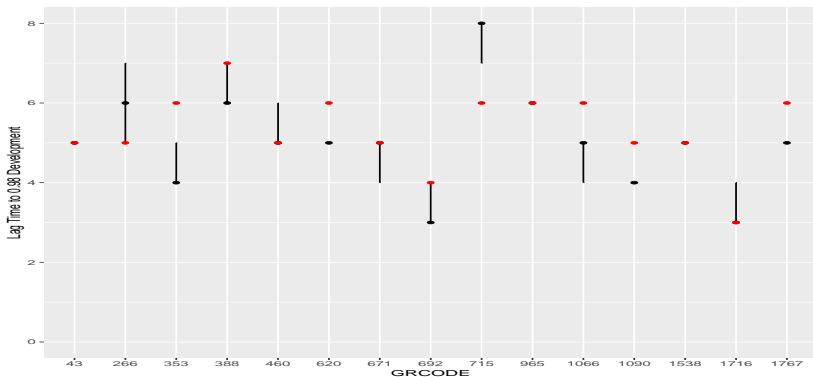
# LR Range

- Better than expected
- Max/Min very sample-dependent
- May be worth considering quantiles
- Data a little too aggregated perhaps

**Question:** Does model capture time to final development well?

For each sample, observe time at which  $gf$  exceeds 0.98

Take 25%/75% intervals of time for each insurer, compare to data



# Further Iterations

- Need better PPCs
- Further nesting for Insurer and Accident Year
- Look across product lines
- Try ADVI to help with iteration

# Conclusions

- Alternative to Chain Ladder
- Allows interesting views into data
- Data source used is crude
- More work required!

## Further Work

- Try out ADVI on the models
- Incorporate different  $\omega$  and  $\theta$  priors
- Generate fake data to try new approaches (change-point for example)
- Add hierarchy of product lines to model
- Write-up and contribute as Stan Case Study

# Get In Touch

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Slides and code available on BitBucket:  
[https://www.bitbucket.org/kaybenleroll/dublin\\_r\\_workshops](https://www.bitbucket.org/kaybenleroll/dublin_r_workshops)