Talent Acquisition Manager Version

Summary

Arkadiy Klyukin, CFA*, CQF, FRM Authorized to work in the US,

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Green Card

Bringing forth a strong background in quantitative finance and derivatives trading, I specialize in managing portfolios, executing client transactions, and providing liquidity in various asset classes. Leveraging my skills in data interpretation, risk assessment, and trade strategy development, I have consistently optimized profitability and reduced financial risk. I have an extensive track record of meeting performance indicators, fostering growth, and maintaining market dominance. Skilled in enhancing trading tools and infrastructure, I have improved efficiency and trade accuracy. My expertise extends to negotiating derivative trading legal frameworks and collaborating with cross-functional teams to ensure process alignment and regulatory compliance. I possess a deep understanding of asset and derivative pricing, coupled with a strong ability to operate well in a team environment, manage concurrent projects, and adapt quickly to new methods

Experience

Gazprombank, one of the largest domestic banks with an extensive international market presence

Oct 2018 - Jan 2023

Derivatives Trader | Fixed Income, Currencies and Commodities desk, Capital Markets

Moscow, RF

- Market making and executing client transactions in various currencies for FX spot, FX Derivatives (Options and Forwards), STIR, and xCCY transactions.
- → Providing liquidity in precious metals and commodities for forwards, futures, and options transactions.
- Conducting thorough market analysis and presenting findings to management, sales teams, and clients.
- ➡ Interpreting statistical data to assess trade risk and generating trade ideas.
- Improving trading tools and desk infrastructure by developing and optimizing in-house technology.
- → Working with legal and tax teams on technical topics such as Libor Fallback protocol and SOFR transition, ISDA, Dodd Frank legal/regulatory compliance framework

Relevant Projects:

- ✓ Implemented a new Interest Rates Option pricing engine.
- ✓ Launched new instruments pricing and liquidity providing, adhering to ISDA regulations.
- ✓ Developed and integrated electronic pricing engine, achieving PnL goals, and top market share

Promsvyazbank, one of the top privately held local banks, with cutting-edge technologies in trading e-FX Trader | electronic FX and Precious Metals trading desk

Nov 2012 - Sep 2018 Moscow, RF

- → Executed electronic client trades and provided liquidity in G10 and CIS currencies.
- Monitored and managed risks in commodities transactions: energy, agricultural, metals flow trading.
- → Developed franchise relationships with key clients, ensuring the best client experience

Relevant Projects:

- ✓ Developed a feeds collecting and smart order matching engine from scratch.
- ✓ Added short term IR liquidity providing/absorbing to/from WL single-bank platform.
- ✓ Developed a proprietary client-server trading application for FX basket trading

Education

CQF Institute, Fitch | Quantitative finance programm, Leading Professor: Dr. Paul Wilmott Quantitative Finance Charter

New Economic School | Morgan Stanley programm, Rector: Dr. Sergey Guriev Masters in Finance

National Research Nuclear University "MEPHI" | Applied Maths in Economics programm Economist Mathematician

London, UK Jan 2022 - Jul 2022

Moscow, RF Sep 2013 - Jul 2015

Moscow, RF Sep 2007 - Jul 2012

Certificates

CFA Charter*, CFA Institute FRM Charter, GARP CQF Certificate, CQF Institute SIE Passed, FINRA

Skills

Math: statistics, econometrics, quantitative finance, portfolio optimization, machine learning, reinforcement learning Programming: C#, Python, .NET, QuantLib, QuickFIX, sklearn, pyfolio, Git, WPF, sockets, multithreading, bash, SQL, VBA, IATEX Software: Numerix, Calypso, Murex, Misys Summit, Refinitiv, Bloomberg, Reuters Dealing, 360T, FXAll, FastMatch, Integral, MS Excel Protocols: FIX, FAST, PLAZAII, Bloomberg API, numerous ECN APIs, Open AI API, SSH Other Interests: PCB Design, 3D, Rowing

Awards

Won trading competition "Algorithmus 2012", nomination "Stable Income" (highest sharpe ratio). Asset class: Equities. Strategy: fractal MA, B. Mandelbrot

* Successfully completed all three levels of the CFA program, currently in the process of obtaining membership