

Arkadiy Klyukin

San Mateo, San Francisco Bay Area, CA

June 4, 2024

Colliers Talent Acquisition Team

San Francisco, CA

Dear Colliers Hiring Manager,

I am writing to express my interest in the Valuation Specialist position at Colliers, as advertised. As a seasoned professional with over 5 years of experience in commercial real estate valuation and capital markets, I believe I can make a significant contribution to your team.

Through my previous roles I have gained hands-on experience in executing complex financial transactions, managing risk, and providing superior customer service. I have demonstrated proficiency in managing portfolios within stringent financial limits, utilizing advanced statistical analysis techniques to evaluate trade risk, and leading the adoption of Agile methodologies to enhance trading tools and desk infrastructure.

Additionally, I have a proven track record of fostering strong relationships with internal and external stakeholders, providing key support to sales teams and clients, and consistently surpassing PnL and market share key performance indicators. I am also proficient in Microsoft Office applications and have a strong understanding of US GAAP and IFRS accounting standards.

I am confident that my skills, coupled with my genuine passion for real estate valuation, make me an excellent fit for this role. I look forward to the opportunity to discuss how I can contribute to the success of your team.

Thank you for considering my application. I look forward to the possibility of working with you.

Sincerely,

Arkadiy Klyukin