# Arkadiy Klyukin, CFA\*, CQF, FRM Authorized to work in the US,

Summary

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With over three years of specialized experience in trade operations within financial markets, I have amassed a robust set of skills and a comprehensive understanding of various financial instruments and operational strategies. My previous roles have equipped me with the expertise in facilitating high-frequency trading (HFT), managing complex derivatives, and improving trading strategies and technologies, which align seamlessly with the core responsibilities required by Natixis Investment Managers

# Experience

Gazprombank, one of the largest domestic banks with an extensive international market presence Interest Rates Trader | Fixed Income, Currencies and Commodities desk, Capital Markets

Oct 2018 - Jan 2023

Moscow, RF

Green Card

- Managed and executed trades across multiple currencies and derivatives, enhancing liquidity and ensuring market stability.
- → Leveraged advanced analytics to perform risk assessments and develop trading strategies, significantly reducing financial risk.
- Collaborated with cross-functional teams, including legal and compliance, to ensure adherence to regulatory standards and smooth operation of trade settlements.
- Provided strategic insights and support to the sales team, aiding in client relationship management and tailored financial solutions.
- → Led technology upgrades and process optimizations, improving trading system efficiency and response times Relevant Projects:
- ✓ Spearheaded the development of an Interest Rate Options pricing engine, improving accuracy and market competitiveness.
- ✓ Implemented new valuation adjustments frameworks (XVA) for the Russian market, optimizing trading strategies and regulatory compliance.
- ✓ Played a key role in the setup and integration of a front-office system (Calypso), enhancing trade processing and operational reliability.
- ✓ Developed and launched liquidity solutions for Interest Rate products on major platforms, boosting market presence and client service capabilities

Promsvyazbank, one of the top privately held local banks, with cutting-edge technologies in trading

Nov 2012 - Sep 2018 Moscow, B.F.

- e-FX Trader  $\mid$  electronic FX and Precious Metals trading desk
  - → Directed high-frequency trading operations, focusing on risk management and operational efficiency across G10 and CIS currencies.
  - Achieved significant market share through the development and integration of an electronic pricing engine, leading to top performance in the industry.
  - Managed a team of sales professionals and developers, fostering innovation and ensuring alignment with business goals.
  - → Enhanced customer experience and operational connectivity by providing liquidity solutions and maintaining robust client relations Relevant Projects:
  - ✓ Developed a proprietary trading application and smart order matching engine, increasing trade execution speed and accuracy.
  - ✓ Led technological advancements, including the integration of UDP protocols and colocation strategies, to enhance trading infrastructure.
  - ✓ Implemented statistical arbitrage strategies, optimizing liquidity management and market positioning

### Education

CQF Institute, Fitch | Quantitative finance programm, Leading Professor: Dr. Paul Wilmott Quantitative Finance Charter

London, UK Jan 2022 – Jul 2022

New Economic School | Morgan Stanley programm, Rector: Dr. Sergey Guriev

Moscow, RF Sep 2013 - Jul 2015

Masters in Finance
National Research Nuclear University "MEPHI" | Applied Maths in Economics programm

Moscow, RF Sep 2007 - Jul 2012

National Research Nuclear University "MEPHI" | Applied Maths in Economics programm Economist Mathematician

## Certificates

CFA Charter\*, CFA Institute | FRM Charter, GARP | CQF Certificate, CQF Institute | SIE Passed, FINRA

#### Skills

Math: statistics, econometrics, quantitative finance, portfolio optimization, machine learning, reinforcement learning
Programming: C#, Python, .NET, QuantLib, QuickFIX, sklearn, pyfolio, Git, WPF, sockets, multithreading, bash, SQL, VBA, LATEX
Software: Numerix, Calypso, Murex, Misys Summit, Refinitiv, Bloomberg, Reuters Dealing, 360T, FXAll, FastMatch, Integral, MS Excel
Protocols: FIX, FAST, PLAZAII, Bloomberg API, numerous ECN APIs, Open AI API, SSH Other Interests: PCB Design, 3D, Rowing

## **Awards**

Won trading competition "Algorithmus 2012", nomination "Stable Income" (highest sharpe ratio).

Asset class: Equities. Strategy: fractal MA, B. Mandelbrot

<sup>\*</sup> Successfully completed all three levels of the CFA program, currently in the process of obtaining membership