**Arkadiy Klyukin** 936 Shoreline Dr San Mateo, San Francisco Bay Area, CA

July 9, 2023

## **Nomura Talent Acquisition Team**

New York

Dear Nomura Bank Hiring Manager,

I am excited to apply for the Interest Rates Swaps Trade Support position at Nomura. With more than five years of experience in IR swaps trading, liquidity providing, and portfolio management in both Emerging and Developed markets currencies and IR derivatives, as well as extensive expertise in market infrastructure and coding, I am confident that I have the skills and experience necessary to excel in this role.

At previous companies, I was responsible for managing a portfolio of IR and FX derivatives and consistently exceeded PnL goals year over year. I also played a key role in the development of IR Derivatives products market section on the exchange and served the ALM department to improve portfolios allocation and hedging.

In addition to my experience in market making and portfolio management, I have extensive experience in programming and have developed pricing and trading tools as well as desk infrastructure. For example, I developed and used numerous pricing tools for IR options which allowed for quick and accurate pricing of complex option structures. I also managed to automate various trading tasks, such as order entry and risk management.

I am confident that my experience and skills make me an excellent candidate for the IR Spot and IR Derivatives Trade Support position at Nomura. Thank you for considering my application, I look forward to the opportunity to discuss my qualifications further.

I hold a valid work visa L2S and am authorized to work for any employer in the US.

Sincerely, Arkadiy Klyukin