

# Arkadiy Klyukin, CQF, FRM

☎ 650 888 8387 | @ arkadiy.klyukin@gmail.com | 🌐 aa-kl.github.io | 🔖 aa-kl | in aa-kl | 📧 @aa\_tgm

## Summary

IR Derivatives trader with extensive hands-on experience in quantitative research, systematic trading, derivatives structuring and programming (languages: Python, VBA, C#) Built and implemented various types of trading models and algorithms: market making, order execution algorithms, decision-based trading, and statistical arbitrage. Comprehensive knowledge of sell-side risk management systems, trading and market technical microstructure. Developed tools for manual and autonomous trading, auxiliary tools for discretionary trading, multithreaded algorithms, high-frequency trading, and machine learning techniques implementation. Continuously focused on adding value to everything that is within reach, deep-diving into every aspect. Visa status: legally authorized to work in the US.

## Experience

**Gazprombank**, one of the largest domestic banks with an extensive international market presence Oct 2018 – Dec 2022  
IR Derivatives Trader | Fixed Income, Currencies and Commodities trading desk Moscow, RF

- ➔ Market making in G10 and EMEA IR derivatives: IRS, OIS, xCCY, Key Rate IRS, STIR FX swaps
- ➔ Liquidity providing in Key Rate IRS and Caps/Floors to market with continuously growing market share
- ➔ Managing portfolio abiding by various types of limits, dv01 by ccY and by time buckets, basis risk limits, VaR limits, counterparty specific limits. Consistently exceeded PnL goals, growing year to year
- ➔ Participation in the development of IR Derivatives products market section on local exchange MOEX
- ➔ Serving ALM department to improve portfolios allocation and hedging
- ➔ Providing internal sales team and institutional clients with pricing, trade ideas, participating in tailored products design
- ➔ Improving trading tools and desk infrastructure, developing and optimizing in-house technology to increase efficiency and improve information flow
- ➔ Working closely with legal and tax teams on technical topics such as Libor Fallback protocol and SOFR transition

### Relevant Projects:

- ✓ Developed IR D1 rub pricing tool, launched providing liquidity in interest rate products to MOEX, to Bloomberg screen and bbtI (C#, VBA, Bloomberg API)
- ✓ Elaborated and implemented IR option pricing engine with volatility surface calibration and modeling (Black-76)
- ✓ Launched new instruments pricing (Key Rate IRS and Caps/Floors, FX-implied swap, etc)
- ✓ Formed and implemented new FVA and ColVA approaches for rub market instruments, exploited arbitrage between approaches on the market
- ✓ Participation in front office system (Calypso) integration from scratch on every level, from pricing models homologation and validation to straight-through processing and workstation tools and reports design

**Promsvyazbank**, one of top 2 privately held local banks, with cutting-edge technologies in trading Nov 2012 – Sep 2018  
e-fx Trader | electronic FX and Commodities trading desk Moscow, RF

- ➔ Electronic market making and flow trading in G10, and CIS currencies (STIR and FX)
- ➔ Consistently exceeded annual PnL goals, developed and integrated electronic pricing engine which led to becoming top 1-2 bank in terms of trading volume
- ➔ Providing liquidity to ECNs, corp and retail clients, banks WL trading platform
- ➔ Coverage of all business and technical aspects of electronic trading (prime brokers, legal, infrastructure vendors)
- ➔ Commodities: energy/agricultural/metals flow trading

### Relevant Projects:

- ✓ Developed feeds collecting and smart order matching engine from scratch (C#, FIX, SQL)
- ✓ Integrated statistical arbitrage algorithms (CME-MOEX), retail customers flow, and high correlated ccY-pairs liquidity extraction into the order routing and matching circuit
- ✓ Added short term IR liquidity providing/absorbing to/from WL single-bank platform
- ✓ Established transition to UDP protocols, added feeds from the exchange-traded D1 derivatives market (FAST, Plaza)
- ✓ Placed engine segments to LD4, Equinix, MOEX collocations which improved roundtrip dramatically
- ✓ Developed proprietary client-server trading application for FX basket trading (FIX, Sockets, WPF)

## Education

**CQF Institute, Fitch** | Quantitative finance programm, Leading Professor: Dr. Paul Wilmott London, UK  
Quantitative Finance Charter Jan 2022 – Jul 2022

**New Economic School** | Morgan Stanley programm, Rector: Dr. Sergey Guriev Moscow, RF  
Master in Finance Sep 2013 – Jul 2015

**National Research Nuclear University "MEPHI"** | Applied Maths in Economics programm Moscow, RF  
Economist Mathematician Sep 2007 – Jul 2012

## Certificates

SIE Passed, FINRA || FRM Certified, GARP || CFA Level III Candidate, CFA Institute

## Skills

**Math:** statistics, econometrics, quantitative finance, portfolio optimization, machine learning, reinforcement learning  
**Programming:** C#, Python, .NET, QuantLib, QuickFIX, sklearn, pyfolio, Git, Unix/Linux, WPF, sockets, multithreading, bash, SQL, VBA,  $\text{\LaTeX}$ , Numerix, Calypso, Murex, Misys Summit, Bloomberg, Reuters Dealing  
**Protocols:** FIX, FAST, PLAZAII, numerous ECN APIs, SSH **Other Interests:** FPGA, PCB Design, 3D Modelling, Rowing

## Awards

Won trading competition "Algorithmus 2012", nomination "Stable Income" (highest sharpe ratio). Asset class: Equity.  
Strategy: fractal MA, B. Mandelbrot