


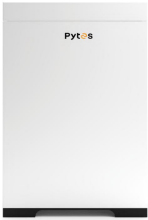











## Price Proposal

Date: 2月27日

To:

Model	Pic	Details	Unit Price	Unit	MOQ	Remark
E-BOX-48100R	  	LFP battery pack	US\$2,000	PC		MRSP PRICE (End user) California 2100USD
		Voltage: 51.2V	US\$1,500	PC	SAMPLE	order at one time
		Capacity: 100Ah				
		Energy: 5.12kWh	US\$1,525	PC	12-59PCS	order at one time
		BMS and cable set is included. 10 years standard warranty, 6000 cycles DOD 90%	US\$1470-1500	PC	60-350pcs	order at one time
Forrest RB		Indoor cabinet designed to hold 1-6pcs E-box-48100R, with bus bar	US\$818	PC	1	
R Box IP 64		Outdoor cabinet only, designed for 2pcs E-box-48100R, can mount on wall, also can stand on ground beside wall	US\$499	PC	1	
R Box	 	Indoor cabinet only, designed for 2pcs E-box-48100R, can mount on wall, also can stand on ground beside wall	US\$299	PC	1	
Communication HUB		for communication between batteries and battery to inverter, one pc can support 56 pcs total 280KWH batteries connection in parallel, HUB is a must for more than 8pc batteries in single system	US\$450	PC	1	
Power Cable Set		2m long cable set from battery to charger/load/busbar	US\$50	pair	1	
Communication cable		communication cable between battery and charger/inverter	US\$5	PC	1	
Bus Bar		300A, 2pcs/pair	US\$100	pair	1	

Battery Bracket		brackets set for E-Box-48100R, one pair includes 2pcs	US\$50	pair	1
Sol Ark Inverter		(SA-12K) - Sol-Ark 12K 120/240/208V-3P 10-Year Standard Warranty, NEMA-3R	US\$6,050	PC	
Sol Ark Inverter		(SA-Limitless-15K) - Sol-Ark 15K 120/240/208V-3P 10-Year Standard Warranty, NEMA-3R	US\$7,200	PC	

**IncoTerms:** **EXW** PYTES USA warehouse

**Payment Terms:** to be discussed

**Period of Validity:** The one month from quotation date