

# Technical Report: Real-Time Economic Analytics Platform

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# 1 Project Overview

The objective of this project is to develop a digital platform composed of two main interfaces: **Accountant (Comptable)** and **Administrator**. The system is designed to handle high-volume transactional data, process it in real-time using Big Data technologies, and provide advanced economic insights (Product Winners/Lossers, Client Retention) to decision-makers.

## 2 System Architecture

The system follows a **Lambda Architecture** approach, handling both batch processing (uploading files) and stream processing (real-time analytics).

### 2.1 Workflow Description

1. **Data Ingestion (Interface Comptable):** The accountant uploads data (Stock, Sales, Clients) via CSV/Excel files.
2. **Parsing & Queuing:** The backend parses the files and pushes raw data events into **Apache Kafka** topics.
3. **Stream Processing (Apache Spark):** Spark Structured Streaming consumes Kafka topics to perform economic analysis (Profit calculation, Dead stock detection).
4. **Storage Layer:**
  - **Hot Storage (MongoDB):** Stores processed KPIs for the Admin Dashboard.
  - **Cold Storage (HDFS):** Stores raw and processed data for historical auditing.
5. **Visualization (Interface Admin):** The Admin dashboard subscribes to real-time updates to display "Winner Products", "Loss Risks", and "Eligible Reductions".

## 3 Data Modeling & Conception

The data structure is designed to support analytical queries.

### 3.1 Table Definitions

#### 3.1.1 1. Products Table (Master Data)

Stores static and pricing information about items.

- `product_id` (UUID): Unique Identifier.
- `name` (String): Product Name.
- `category` (String): Classification.
- `buy_price` (Decimal): Cost of goods sold.
- `sell_price` (Decimal): Retail price.
- `min_margin_threshold` (Float): Minimum acceptable profit margin.

### 3.1.2 2. Stock Table (Inventory)

Used to track inventory health and expiry.

- `stock_id` (UUID): Unique Identifier.
- `product_id` (FK): Reference to Product.
- `quantity` (Integer): Current count.
- `batch_no` (String): Traceability batch number.
- `expiry_date` (Date): Critical for detecting "Loss" products.
- `last_movement` (Timestamp): Date of last activity.

### 3.1.3 3. Sales/Facteur Table (Transactions)

The primary source for "Winner" analysis.

- `invoice_id` (UUID): Unique Identifier.
- `client_id` (FK): Reference to Client.
- `items` (Array<Object>): List of products sold in this invoice.
- `total_amount` (Decimal): Final invoice value.
- `timestamp` (DateTime): Exact time of purchase.

### 3.1.4 4. Clients Table

Used for loyalty and reduction algorithms.

- `client_id` (UUID): Unique Identifier.
- `name` (String): Client Name.
- `total_revenue_generated` (Decimal): Lifetime Value (LTV).
- `loyalty_tier` (String): Standard, Silver, Gold.

## 4 Backend Logic & Functions (Spark & Kafka)

This section details the core processing logic implemented in the backend.

### 4.1 Apache Kafka Configuration

The system utilizes specific topics to segregate data flow:

- `topic-raw-sales`: Incoming sales data from CSV uploads.
- `topic-inventory-updates`: Stock level changes.
- `topic-analytics-results`: Output of Spark processing (consumed by Admin Dashboard).

## 4.2 Spark Streaming Functions

The following logic is implemented using PySpark/Scala Spark.

### 4.2.1 Function 1: calculate\_product\_winner()

**Goal:** Identify top-performing products over a specific time window (Weekly/Monthly).

```
1 def calculate_product_winner(sales_df, product_df):
2     # Join Sales with Product to get Margin
3     # Margin = (Sell_Price - Buy_Price) * Quantity_Sold
4
5     result = sales_df \
6         .join(product_df, "product_id") \
7         .withColumn("profit", (col("sell_price") - col("buy_price")) * col("
8 qty")) \
9         .groupBy("product_id") \
10        .agg(sum("profit").alias("total_profit")) \
11        .orderBy(desc("total_profit"))
12
13     return result.limit(10) # Top 10 Winners
```

Listing 1: Pseudo-code for Winner Logic

### 4.2.2 Function 2: detect\_loss\_products()

**Goal:** Identify products that are costing money (Dead stock or Expiring soon).

```
1 def detect_loss_products(stock_df):
2     current_date = now()
3
4     # Condition 1: Expiry date is within 7 days
5     # Condition 2: No movement (sales) in 30 days
6
7     loss_list = stock_df.filter(
8         (col("expiry_date") < date_add(current_date, 7)) |
9         (col("last_movement") < date_sub(current_date, 30))
10    )
11
12     return loss_list
```

Listing 2: Pseudo-code for Loss Logic

### 4.2.3 Function 3: apply\_client\_reduction()

**Goal:** Automatically flag clients eligible for discounts.

```
1 def apply_client_reduction(client_df, current_sales):
2     # Threshold for discount
3     REVENUE_THRESHOLD = 10000
4
5     updated_clients = client_df \
6         .withColumn("new_total", col("total_revenue_generated") +
7 current_sales) \
8         .withColumn("eligible_promo",
9             when(col("new_total") > REVENUE_THRESHOLD, True)
10            .otherwise(False)
11        )
12
13     return updated_clients
```

Listing 3: Pseudo-code for Reduction Logic

## 5 Technology Stack

Layer	Technology	Role
Frontend	React.js / Angular	User Interfaces (Comptable & Admin)
Backend API	Node.js / Spring Boot	CSV Parsing, Kafka Producer, API
Message Broker	<b>Apache Kafka</b>	Real-time data decoupling
Processing	<b>Apache Spark</b>	Analytics, Aggregation, Logic
NoSQL DB	<b>MongoDB</b>	Storing JSON results for Dashboards
Data Lake	<b>HDFS</b>	Archiving raw CSVs and Parquet files

Table 1: Project Technology Stack

## 6 Conclusion

This architecture ensures that the "Comptable" can work with familiar tools (Excel/CSV) while the "Admin" receives high-level, real-time strategic data processed by a robust Big Data pipeline. The separation of concerns via Kafka ensures the system is scalable and fault-tolerant.