Abhilash Chaurasiya

Bengaluru,Karnataka

📞 +91-9538450441 ✉ abhilash.vc888@gmail.com 🔗 Linkedin 🔗 Github

EDUCATION

Holy Mother Senior Secondary School　　　　　　　　　　　　　　　　　　　　**06 2012 – 06 2013**
*12th - **Percentage - 60%***　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Kota, India*

DSCE　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　**06 2014 – 08 2016**
*B-tech - Telecommunication - **College Dropped Out***　　　　　　　　　　　　　*Bengaluru, India*

AchieversIT ↗　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　**08 2024 – 01 2025**
Mern Stack Developer　　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Bengaluru, India*

Outskill ↗　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　**Online**
Generative AI Mastermind

SKILLS

- HTML
- CSS
- BOOTSTRAP
- JAVASCRIPT
- REACT
- REDUX
- REDUX-TOOLKIT
- NODE.JS
- EXPRESS.JS
- MONGODB
- SQL
- GENERATIVE AI

COURSEWORK

- Strong understanding of data flow
- Strong problem solving skills
- Good understanding of git and version control
- Critical thinking skills
- Proactive and self-motivated
- Excellent communication skills

PROFESSIONAL EXPERIENCE

Caliber Foods　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　**04 2016 – 04 2017**
<u>*Founder*</u>　　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Bengaluru, Karnataka, India*

- Launched and managed Caliber Food, a monthly subscription-based food service offering systematic lunch and dinner plans through a proprietary coupon system.
- Oversaw end-to-end operations, including staff recruitment and management, ensuring efficient daily workflows and high service standards.
- Managed inventory and stock control, optimizing procurement and minimizing waste while maintaining consistent food quality.
- Designed and executed marketing strategies to grow the customer base, boost brand visibility, and drive recurring revenue.
- Gained hands-on experience in business development, customer engagement, and operational logistics in a fast-paced entrepreneurial environment.

Big Belly　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　**04 2017 – 03 2018**
<u>*Founder*</u>　　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Bengaluru, Karnataka, India*

- Launched and scaled Big Belly, a hybrid B2B and B2C food venture, overseeing all facets of business development, operations, and growth strategy.
- Led end-to-end marketing initiatives including branding, digital campaigns, and customer engagement strategies, resulting in a growing and loyal customer base.
- Executed detailed business planning and strategic roadmaps to align with market trends and operational goals.
- Managed cross-functional staff, including hiring, training, and daily team oversight to ensure high service quality and operational efficiency.
- Developed and maintained robust inventory systems, optimizing procurement and reducing waste to enhance profitability.
- Built and maintained relationships with both individual customers and B2B clients, ensuring high satisfaction and repeat business.
- Hands-on involvement in daily operations, problem-solving, and process improvement to ensure smooth execution from kitchen to customer.

Eat 'N' Drink

05 2018 – 04 2020

Founder

Kota, Rajasthan, India

- Founded and successfully operated Eat 'N' Drink, a 24/7 takeaway and delivery-focused food venture, well-known across the entire Landmark city Location for quality, service, and convenience
- Built and managed a profitable operation with strong visibility on major food delivery platforms, including Zomato and Swiggy.
- Oversaw all aspects of daily operations, from kitchen workflow to customer service, ensuring seamless execution around the clock.
- Recruited, trained, and supervised staff, fostering a motivated team culture and maintaining consistent service standards.
- Implemented effective digital marketing strategies across social media and food apps, significantly boosting brand reach and customer engagement.
- Developed and maintained inventory systems to ensure supply chain efficiency, cost control, and minimal wastage.
- Prioritized exceptional customer experience, leading to high retention rates, strong word-of-mouth referrals, and a loyal customer base.
- Turned Eat 'N' Drink into a landmark favorite and consistently profitable venture through smart planning and operational excellence.

No Broker

03 2021 – 05 2022

Customer Support Executive

Bengaluru, Karnataka, India

- Handled both inbound and outbound calls to assist customers in property buying, selling, and rental services.
- Promoted and sold subscription plans for property listings, ensuring clients understood the benefits of premium features.
- Provided detailed guidance to property owners and tenants, ensuring a smooth experience throughout the platform.
- Maintained excellent customer satisfaction through timely support, personalized recommendations, and clear communication.
- Worked closely with the sales and operations teams to ensure leads were followed up efficiently and closed on time.

Projects

- **Tech E-commerce Website** ↗

  - HTML
  - CSS

- **Flower E-commerce Website** ↗

  - HTML
  - CSS
  - Bootstrap

- **Crypto Website** ↗

  - HTML
  - CSS
  - Bootstrap
  - Javascript

- **Tic Tac Toe Game Website** ↗

  - HTML
  - CSS
  - Bootstrap
  - Javascript

- **Weather Prediction Website** ↗

  - HTML

- CSS
- Bootstrap
- Javascript

- **Tech Website(Using JS)** ⬈

  - HTML
  - CSS
  - Bootstrap
  - Javascript

- **Mart Website(Using React-redux)** ⬈

  - HTML
  - CSS
  - Bootstrap
  - Javascript
  - React
  - Redux

- **Solved more than 700 problems in DSA**