**MUHAMMED SUHAIL B.C**

Sales Associate | Time House LLC

Abu Dhabi | +971 527862278 | suhailpadne@gmail.com

More than 2 years of experience in Sales and marketing Jobs in multinational companies. Multi-qualified and performance -focused Sales Associate with 2 years experience in retail sales and a reputation for exceeding performance benchmarks. Highly skilled at leveraging consultative sales techniques to up selling products and exceed sales targets. Demonstrated leadership skills that align teams and strengthen brand loyalty through exceptional customer service.Seeking to apply diverse sales experience to take next career step with a retail organization dedicated to providing world class customer service and producing strong team leaders.

**Career Outline**

Time House LLC

Abu Dhabi, United Arab Emirates

May 2018 – current

<https://www.timehousecompany.com/>

Scope of work and responsibilities;

* Responsible for creating a sales environment that enhances the buying experience. Also in charge of driving the full sales lifecycle, from initial contact to demonstrations and sale.    
  Duties;
* Ensuring that all customers receive excellent service through direct salesmanship, and prompt and courteous service.
* Assisting customers with questions, needs and purchases.
* Attending weekly sales meetings.
* Cultivating successful relationships with retail customers.
* Completing each transaction in a quick and efficient manner.
* Identifying customer requirements.
* Preparing merchandise for display.
* Assisting customers with purchase decisions.
* Assisting in physical inventory counts.
* Implementing all visual merchandising standards.
* Setting up merchandise on the sales floor.
* Making sure that customers receive receipts on all purchases.
* Helping customers try on or fit merchandise.
* Watching out for loss prevention through leakage and theft.



**Skills**

Sales & Marketing Support | MS applications (Word , Excel - | Client relationship management | Interpersonal skills | Organizational abilities | problem solver | Quick learner | Result & detail oriented | Positive & flexible attitude | Active team member |Passion for career growth

**Education**

** Bachelor Of Computer Application at JAIN COLLAGE, BANGALORE INDIA**.

** Airport Management And Customer Service at APPTECH, BANGALORE INDIA**.

**Achievements And Recognition**

** Brand sales Man Of the Year 2018**

**Personal Information**

Indian, DOB: 01.04.1994

Marital status: Single

Languages Known**:** English, Hindi, Malayalam and basic Arabic.

Visa status: Residence Visa

Current address: Abu Dhabi, United Arab Emirates