



**YAD ALI**

Business Development Manager

*“ Professional Business Developer with More than Four years Experience in the Business Development Process. Involved in Product Testing and Development Of new Business Opportunities. “*

## PROFESSIONAL SKILLS

Google Analytics

Public Communication

Email Marketing

Sales and Marketing

Teamwork

Research

## FOLLOW ME



twitter.com/yadali



linkedin.com/yadali



facebook.com/yadali



Dribbble.com/yadali

## HOBBIES AND INTEREST



Reading



Traveling



Music



Photography



## WORK EXPERIENCE

Business Development Manager

Air State Solution

09/2014-09/2018

New York USA

Successfully managed \$2-\$3 million Budget projects and Successfully Achieved the project schedule goals.

Business Development Manager

Air State Solution

09/2014-09/2018

New York USA

Developed and implemented new marketing sales plans and define the Strategy for the next five years.

Business Development Manager

Air State Solution

09/2014-09/2018

New York USA

Ensured that new clients will grow into a loyal customers based on specialist Nick market by implementing new programs.



## EDUCATION ATTAINMENT

Master in Computer Science (MCS) and Business Administration (BBA)

University of Chicago, USA

09/2006-09/2009

Subject that we have studied in MCS and Business Administration are Database, Networking, Object Oriented Programming, Artificial Intelligence and Business Ethics.

Bachelor in Computer Science (BCS)

University of Chicago, USA

09/2004-09/2006

Subject that we have studied in BCS and Business Administration are Database, Networking, Object Oriented Programming, Artificial Intelligence and Business Ethics.



## HONOR AND AWARDS

Excellence and Customer Partnering awards

2017-2018

Sales Individuals and Business Development Awards

2018-2019



## LANGUAGE PROFICIENCY

English



French



French



Urdu



## REFERENCES

Available on Request