

Project Report on Lease Management

DEVELOPER – (Long – Term)

Introduction:

A lease management project involves creating a system or application to efficiently handle the processes related to leasing real estate properties, equipment, or other assets. The goal is to streamline and automate various tasks associated with lease agreements, ensuring accurate record-keeping, compliance with regulations, and effective communication between parties involved.

Milestone – 01 : Create Salesforce Org

Go To [developers.salesforce.com/Signup](https://developers.salesforce.com/signup)

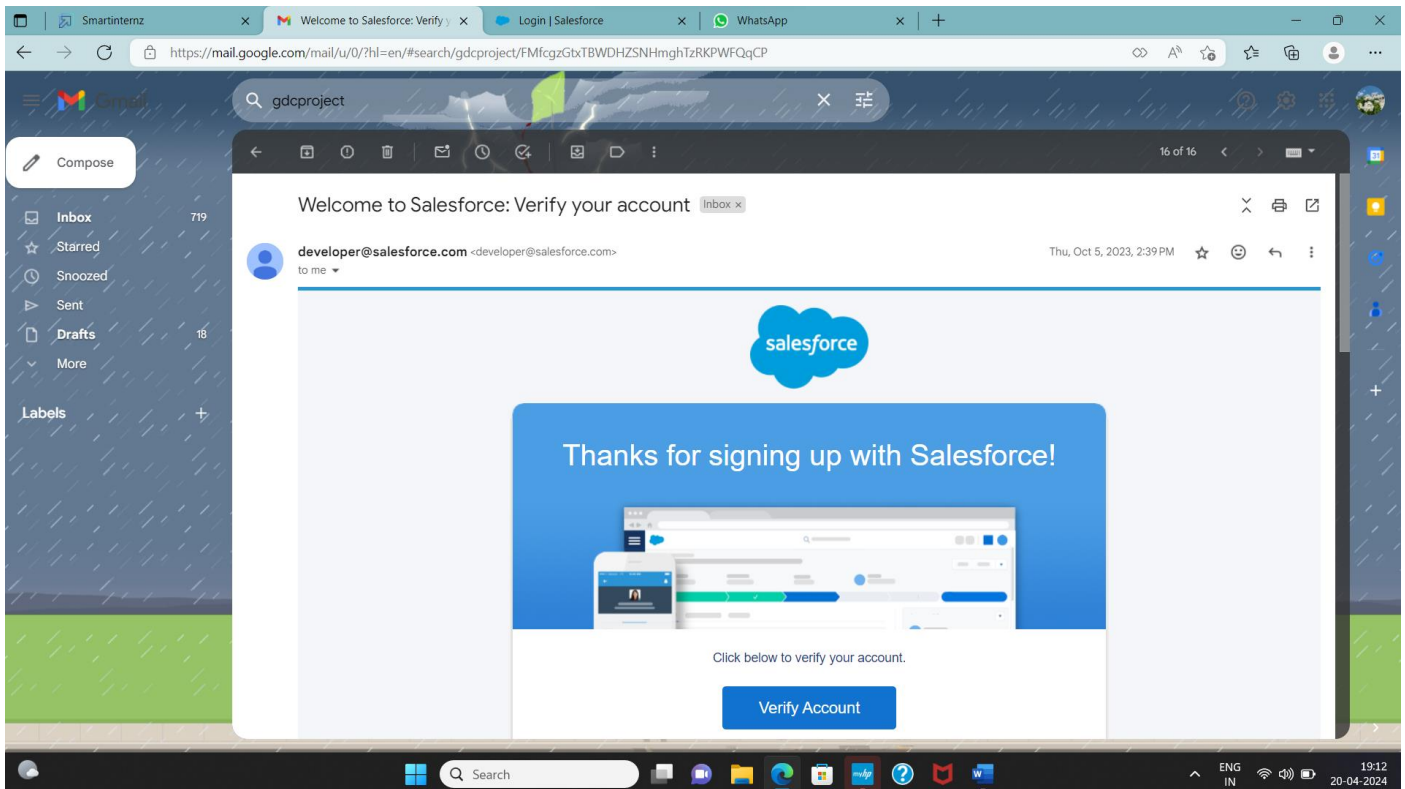
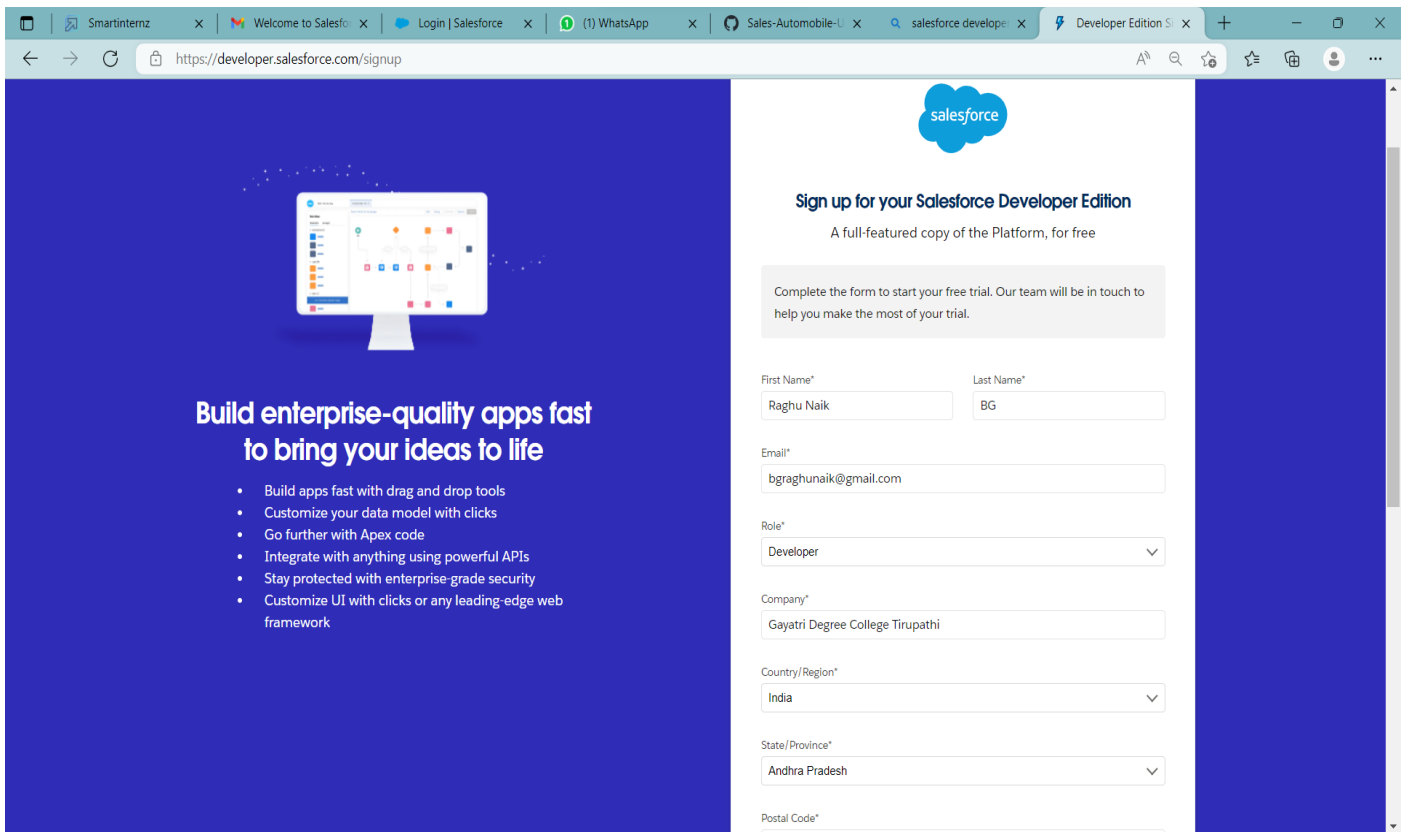
Click on sign up.

On the sign-up form, enter the following details:

1. First name & Last name – SREENIVASULU ABHITHA
2. Email – abhithanov30@gmail.com
3. Role: **Developer**
4. Company: GAYATRI DEGREE COLLEGE - TIRUPATI
5. County: India
6. Postal Code: 517501
7. Username: abhithanov30@gdctirupathi.com8. Password : Gayatri@123

Account Activation:

Go to the inbox of the email that you used while signing up. Click on the verify account to activate your account. The email may take 5-10mins, as wait,



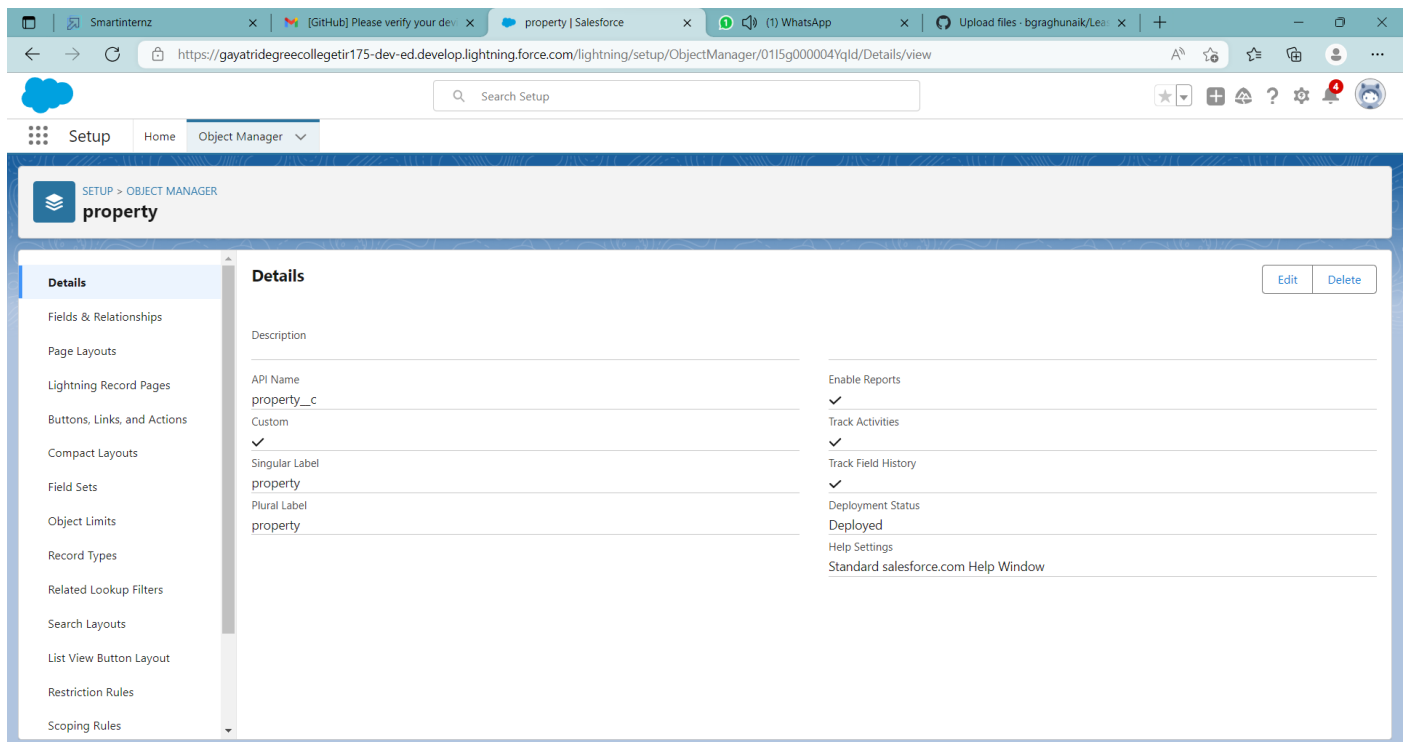
Login to Your Salesforce Account

1. Go to salesforce.com and click on login.
2. Enter the username and password that you just created.
3. After login this is the home page which you will see.

Milestone – 02: Creation of Objects :

Object – Property

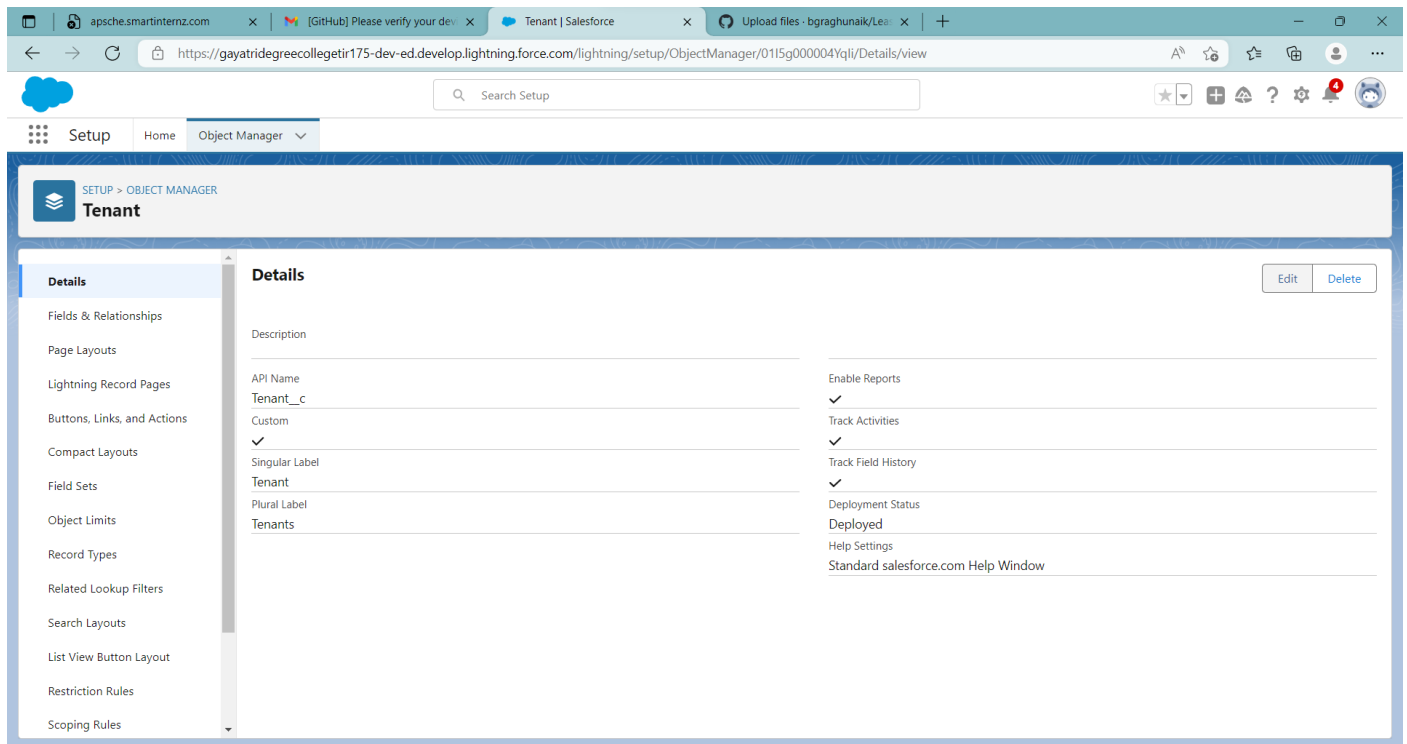
1. Click on the gear icon and then select Setup.
2. Click on the object manager tab just beside the home tab.
3. After the above steps, have a look on the extreme right you will find a Create Dropdown click on that and select Custom Object.
4. On the Custom Object Definition page, create the object as follows:
5. Label: Property
6. Plural Label: Property
7. Record Name: Property Name
8. Check the Allow Reports
9. Check the Allow Search
10. Click Save



Object – Tenant

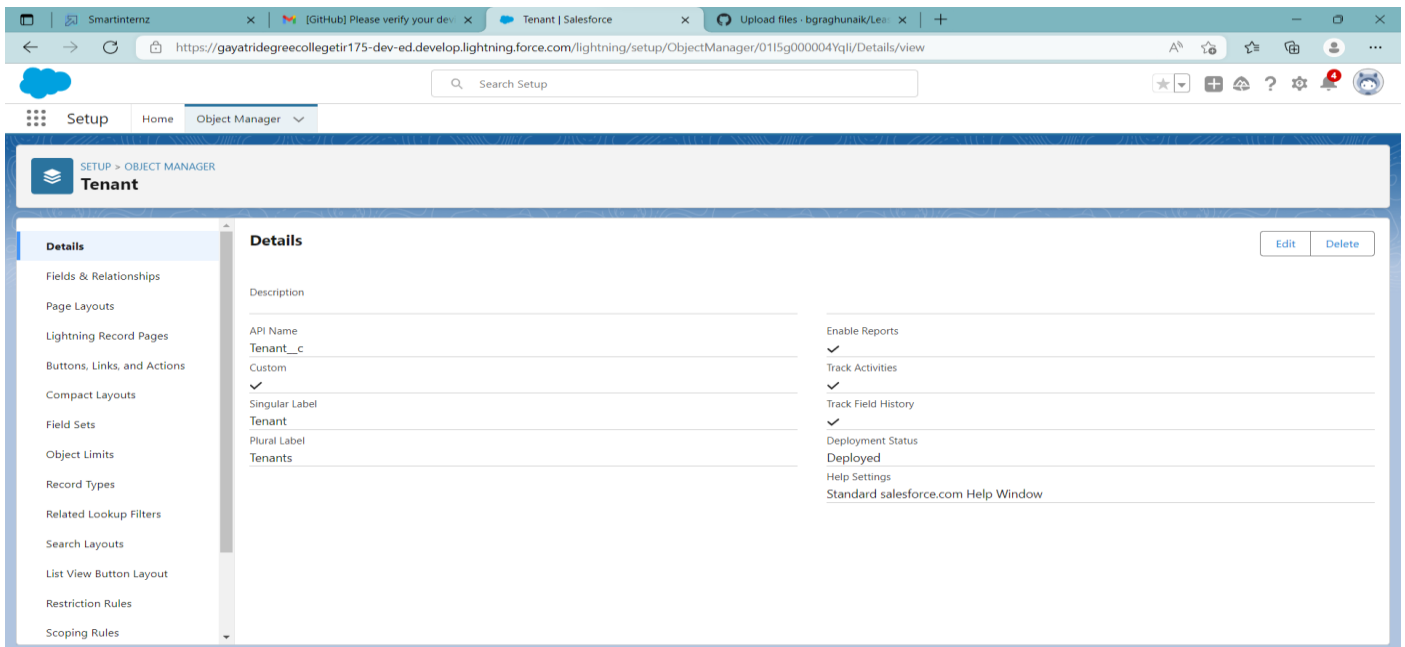
1. Click on the gear icon and then select Setup.
2. Click on the object manager tab just beside the home tab.
3. After the above steps, have a look on the extreme right you will find a Create Dropdown click on that and select Custom Object.

4. On the Custom Object Definition page, create the object as follows:
5. Label: Tenant
6. Plural Label: Tenants
7. Record Name: Tenant Name
8. Check the Allow Reports
9. Check the Allow Search
10. Click Save



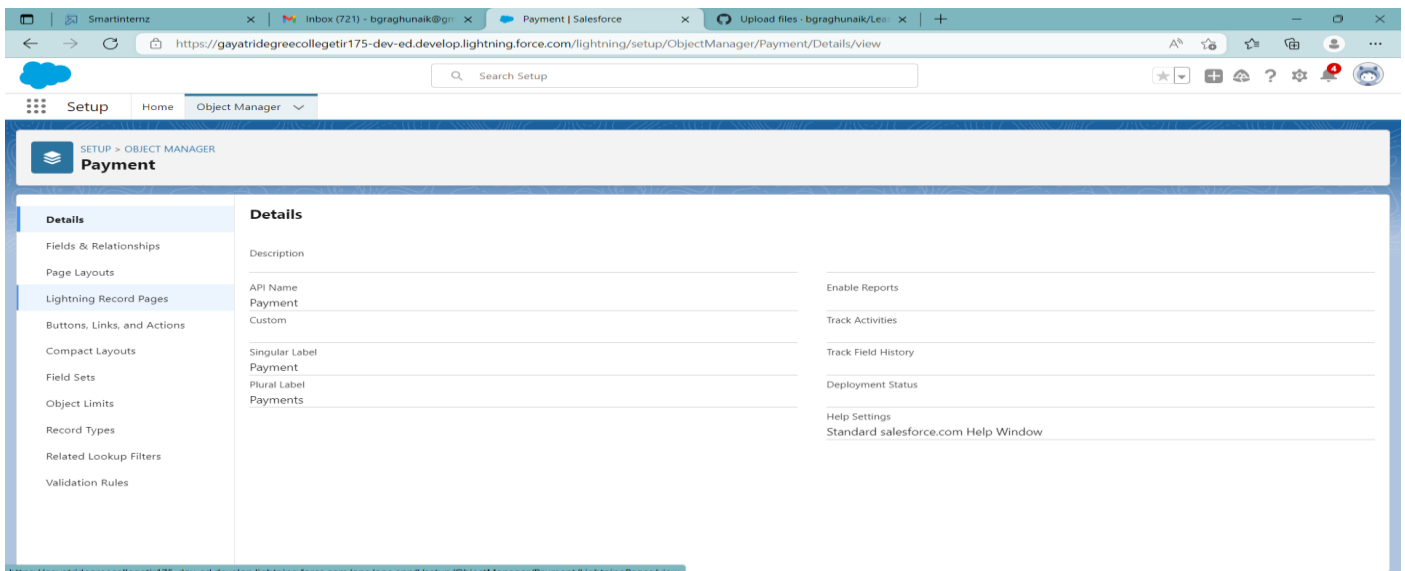
Object – Tenant

1. Click on the gear icon and then select Setup.
2. Click on the object manager tab just beside the home tab.
3. After the above steps, have a look on the extreme right you will find a Create Dropdown click on that and select Custom Object
4. On the Custom Object Definition page, create the object as follows:
5. Label: Tenant
6. Plural Label: Tenants
7. Record Name: Tenant Name
8. Check the Allow Reports
9. Check the Allow Search
10. Click Save



Object – Payment for tenanat

1. Click on the gear icon and then select Setup.
2. Click on the object manager tab just beside the home tab.
3. After the above steps, have a look on the extreme right you will find a Create Dropdown click on that and select Custom Object.
4. On the Custom Object Definition page, create the object as follows:
5. Label: Payment for tenanat
6. Plural Label: Payment
7. Record Name: Payment Name
8. Check the Allow Reports
9. Check the Allow Search
10. Click Save



Object – lease

1. Click on the gear icon and then select Setup.
2. Click on the object manager tab just beside the home tab.
3. After the above steps, have a look on the extreme right you will find a Create Dropdown click on that and select Custom Object.
4. On the Custom Object Definition page, create the object as follows:
5. Label: lease
6. Plural Label: lease
7. Record Name: lease Name
8. Check the Allow Reports
9. Check the Allow Search
10. Click Save

Milestone – 03: What Is A Tab:

A tab is like a user interface that is used to build records for objects and to view the records in the objects.

To create a Tab:(Property)

Go to setup page >>type Tabs in Quick Find bar >> click on tabs >> New (under custom object tab)

Select Object(property) >> Select the tab style >> Next (Add to profiles page) keep it as default >> Next (Add to Custom App) uncheck the include tab .

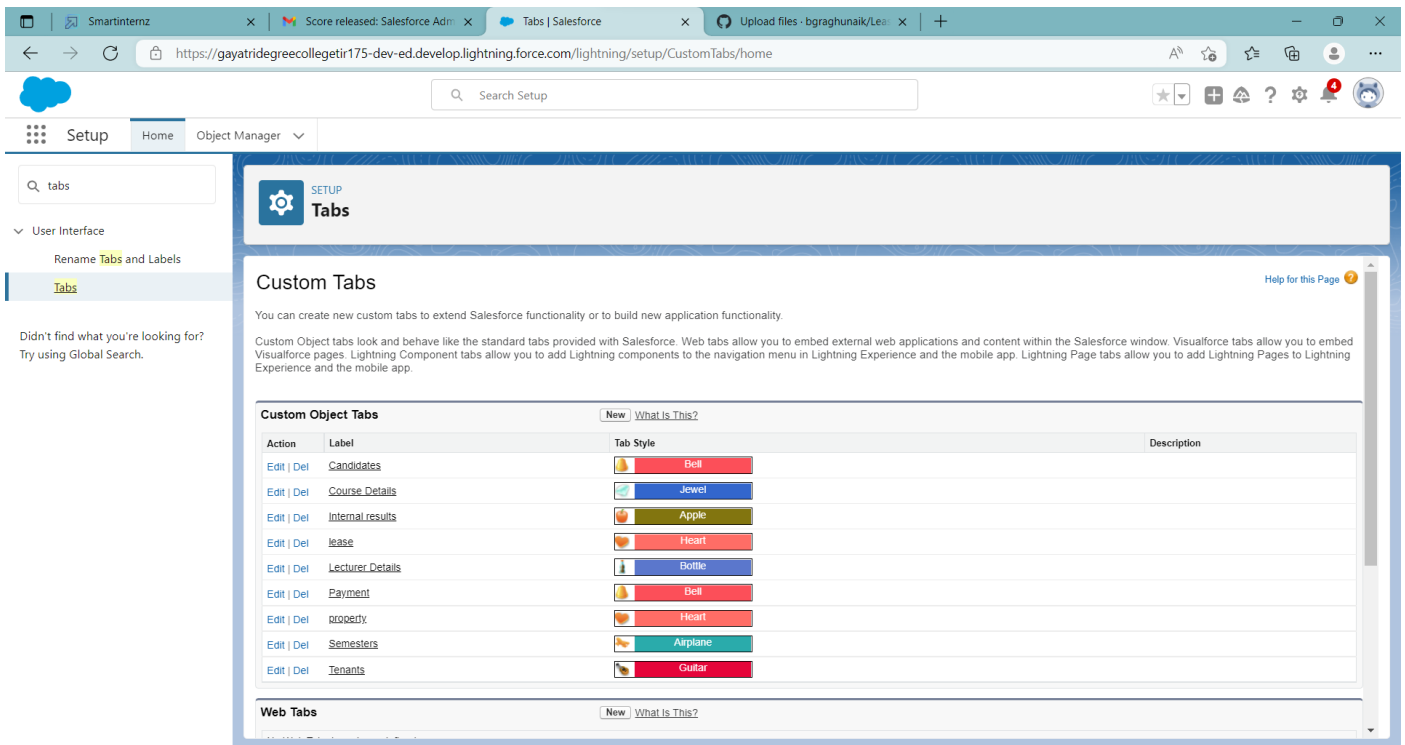
Make sure that the Append tab to users' existing personal customizations is checked.

Click save

Creating Remaining Tabs

Now create the Tabs for the remaining Objects, they are “Payment for tenant, lease, tenant”.

Follow the same steps as mentioned in Activity -1 .

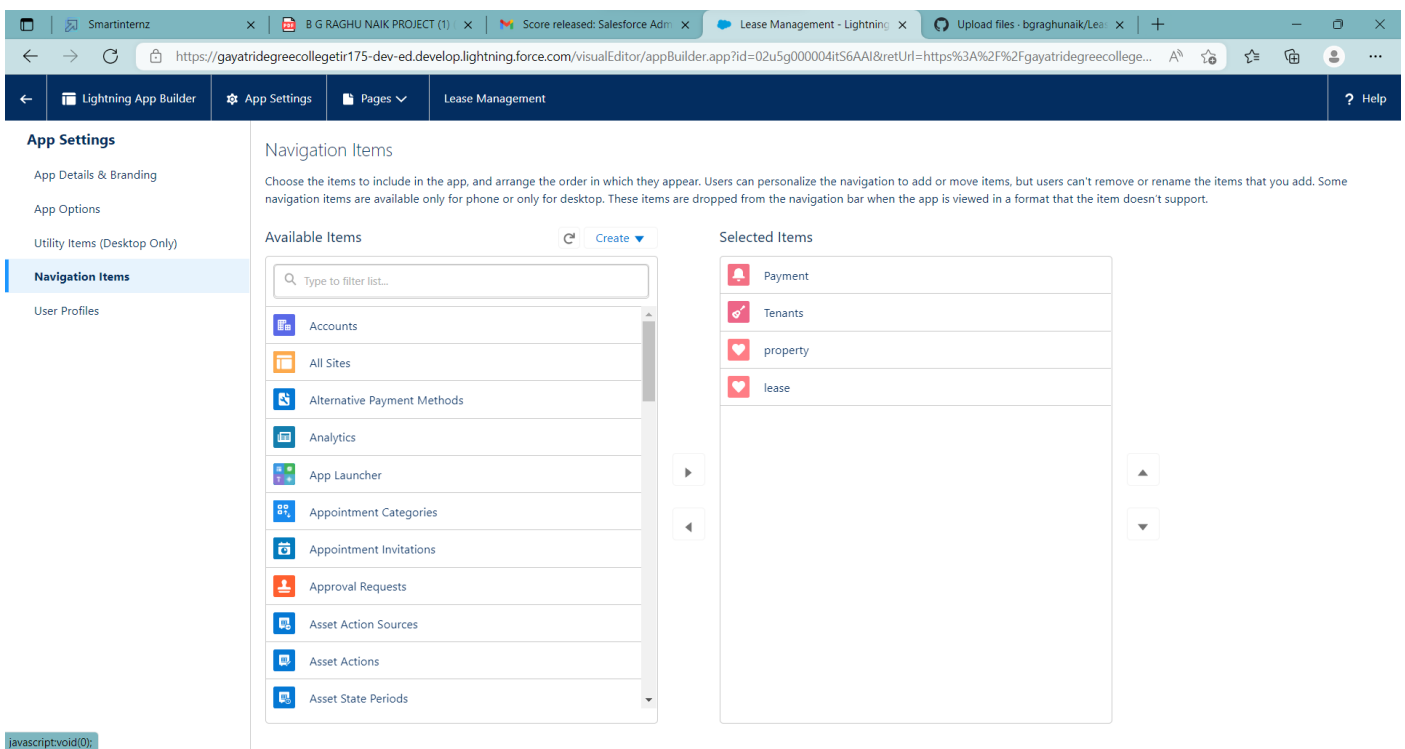
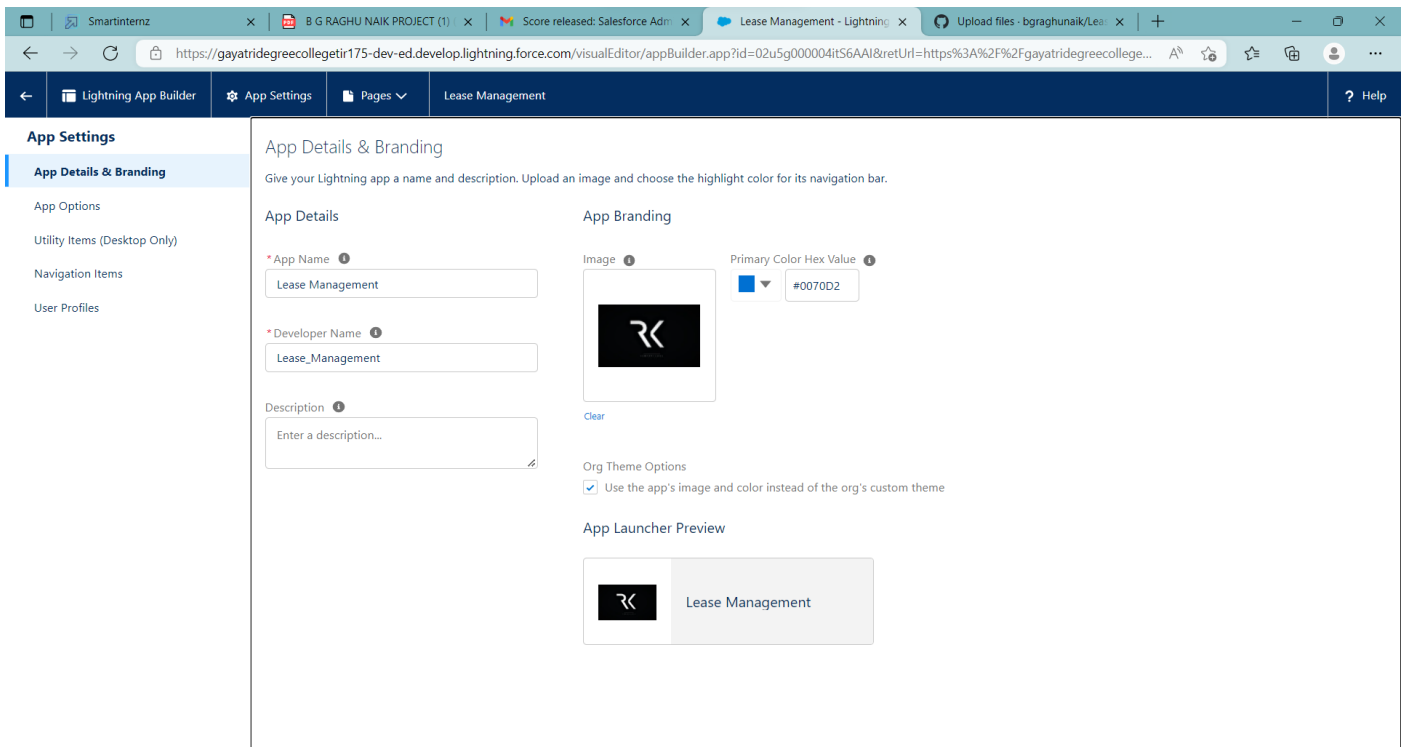


Milestone – 04: Lightning App

Create The Lease Management App

1. From Setup, enter App Manager in the Quick Find and select App Manager.
2. Click New Lightning App.
3. Enter Candidate Lease Management as the App Name, then click next
4. Under App Options, leave the default selections and click next.
5. Under Utility Items, leave as is and click Next.
6. From Available Items, Payment for tenant, Tenants, property, lease and Dashboards and move them to Selected Items.
7. Click Next.

From Available Profiles, select System Administrator and move it to Selected Profiles. Click Save & Finish



Milestone – 04: Fields

When we talk about Salesforce, Fields represent the data stored in the columns of a relational database. It can also hold any valuable information that you require for a specific object. Hence, the overall searching, deletion, and editing of the records become simpler and quicker.

Types of Fields

1. Standard Fields
2. Custom Fields

To create fields in an object:

1.Go to setup >> click on Object Manager >> type object name(property) in search bar
click on the object

2.Now click on “Fields & Relationships” >> New

3.Select Data Type as a “Text”

4.Click on next

5.5. Fill the Above as following:

Field Label: Name

Field Name : gets auto generated

Length : 25

Required :check box

Click on Next >> Next >> Save and new.

2. To create another fields in an object:

Go to setup >> click on Object Manager >>type object name(property) in search bar >>click
on the object.

Now click on “Fields & Relationships” >>New

Select Data type as a “Long Text” and Click on Next

Fill the Above as following:

Field Label : Address

Field Name : gets auto generated

Click on Next >> Next >> Save and new.

3. To create another fields in an object:

Go to setup >> click on Object Manager >>type object name(property) in search bar >> click
on the object.

- Now click on “Fields & Relationships” >> New
- Select Data type as a “picklist” and Click on Next
- Fill the Above as following:
- Field Label : Type
- Field Name : gets auto generated

Enter values, with each value separated by a new line

Enter these values

1BHK

2BHK

3BHK

Click on Next >> Next >> Save and new.

To create another fields in an object:

Go to setup >> click on Object Manager >> type object name(property) in search bar >> click on the object.

Now click on “Fields & Relationships” >> New

Select Data type as a “Text” and Click on Next

- Fill the Above as following:
- Field Label : sfqt
- Field Name : gets auto generated
- Length : 18
- Click on Next >> Next >> Save.

1.Go to setup >> click on Object Manager >> type object name(Tenant) in search bar >> click on the object.

2. Now click on “Fields & Relationships” >> New

3. Select Data type as a “Email” and Click on Next

4. Fill the Above as following:

Field Label : Email

Field Name : gets auto generated

Click on required check box

Click on Next >> Next >> Save and new.

To create another fields in an object:

Go to setup >> click on Object Manager >> type object name(Tenant) in search bar >> click on the object.

Now click on “Fields & Relationships” >> New

Select Data type as a “phone” and Click on Next

Fill the Above as following:

Field Label : Phone

Field Name : gets auto generated

Click on Next >> Next >> Save and new

To create another fields in an object:

Go to setup >> click on Object Manager >> type object name(Tenant) in search bar >> click on the object.

Now click on “Fields & Relationships” >>New

Select Data type as a “picklist” and Click on Next

Fill the Above as following:

Field Label : status

Field Name : gets auto generated

Enter values, with each value separated by a new line

Enter these values

Stay

Leaving

Click on Next >> Next >> Save

The screenshot shows the Salesforce Setup interface. The breadcrumb trail is 'SETUP > OBJECT MANAGER'. The main heading is 'property'. The left sidebar shows a list of setup options, with 'Fields & Relationships' selected. The main content area is titled 'Fields & Relationships' and shows a list of 8 fields, sorted by Field Label. The fields are:

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Address	Address__c	Long Text Area(32768)		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Name	Name__c	Text(25)		
Owner	OwnerId	Lookup(User,Group)		✓
property Name	Name	Text(80)		✓
sqft	sqft__c	Text(18)		
Type	Type__c	Picklist		

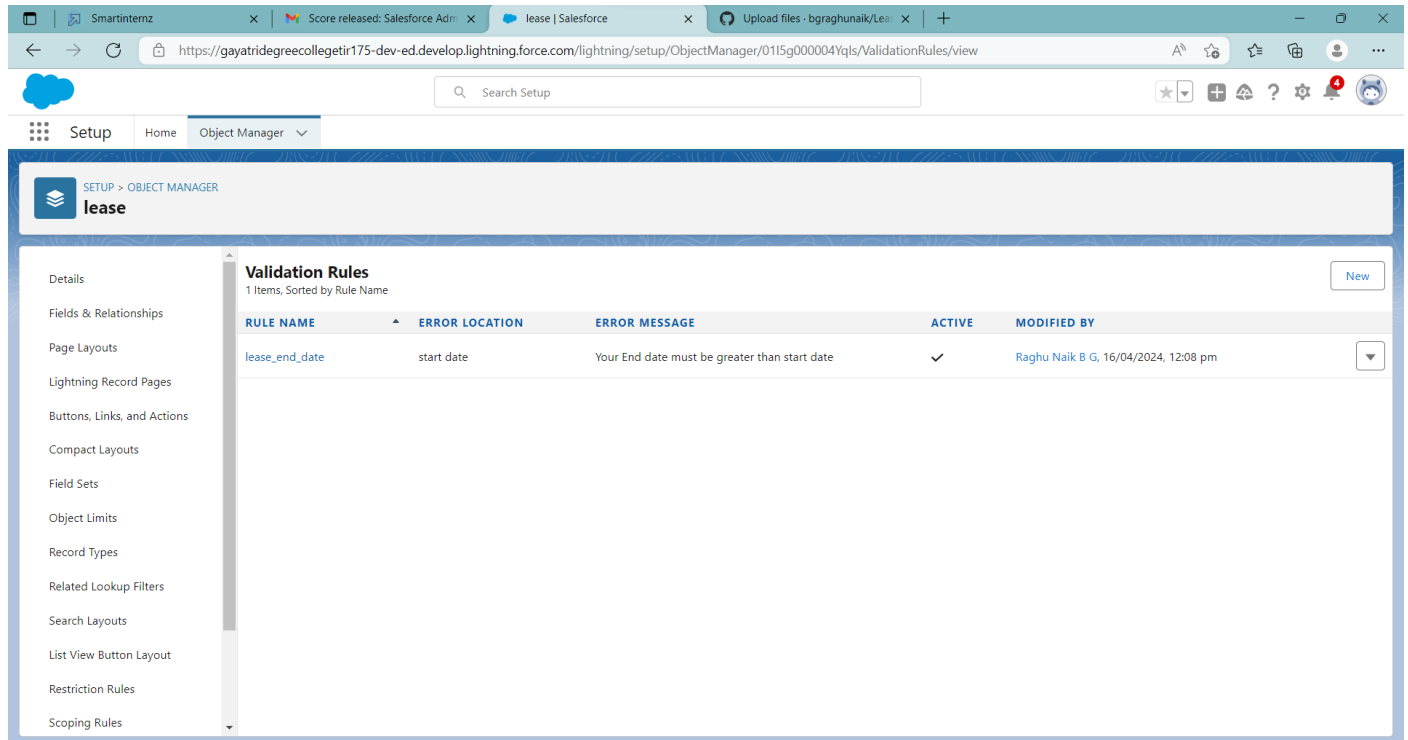
Creation Of Lookup Fields

Creation of Lookup Field on Lease Object :

Go to setup>> click on Object Manager >> type object name(Lease) in the search bar >> click on the object.

Milestone – Validation Rule:

Validation rules are applied when a user tries to save a record and are used to check if the data meets specified criteria. If the criteria are not met, the validation rule triggers an error message and prevents the user from saving the record until the issues are resolved.



The screenshot shows the Salesforce Setup interface. The left sidebar contains a navigation menu with options like Details, Fields & Relationships, Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, Related Lookup Filters, Search Layouts, List View Button Layout, Restriction Rules, and Scoping Rules. The main content area is titled 'Validation Rules' and shows a table with one rule named 'lease_end_date'. The table has columns for Rule Name, Error Location, Error Message, Active status, and Modified By. The rule is active and was modified by Raghu Naik B G on 16/04/2024 at 12:08 pm. The error message is 'Your End date must be greater than start date' and the error location is 'start date'.

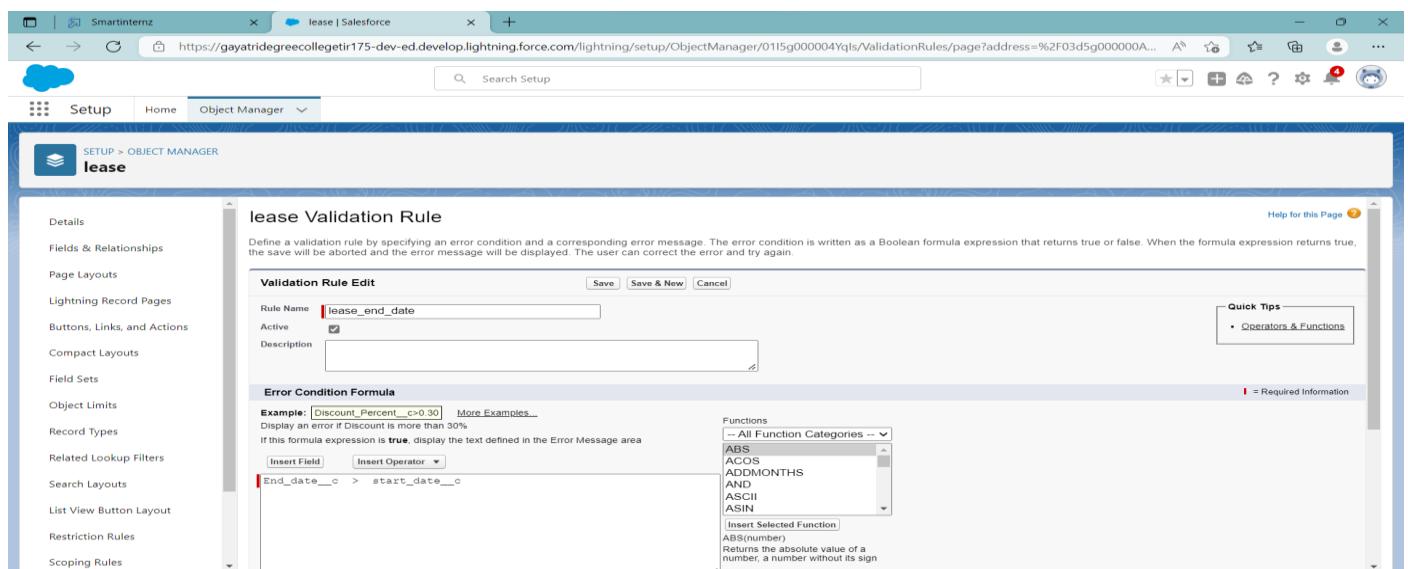
RULE NAME	ERROR LOCATION	ERROR MESSAGE	ACTIVE	MODIFIED BY
lease_end_date	start date	Your End date must be greater than start date	✓	Raghu Naik B G, 16/04/2024, 12:08 pm

1,Go to the setup page >> click on object manager >> From drop down click edit for Lease object.

2.Click on the validation rule >> click New.

3.Go to the setup page >> click on object manager >> From drop down click edit for Lease object. Click on the validation rule >> click New.

Enter the Error Message as “Your End date must be greater than start date”, select the Error location as Field and select the field as “start date”, and click Save.



The screenshot shows the 'Validation Rule Edit' page in Salesforce. The page title is 'lease Validation Rule'. The 'Rule Name' is 'lease_end_date'. The 'Active' checkbox is checked. The 'Error Condition Formula' is 'End_date__c > start_date__c'. The 'Error Message' is 'Your End date must be greater than start date'. The 'Error Location' is 'Field'. The 'Field' is 'start_date__c'. The 'Functions' list includes ABS, ACOS, ADDMONTHS, AND, ASCII, ASIN, and ABS(number). The 'Quick Tips' section includes 'Operators & Functions'.

Validation Rule Edit

Rule Name: lease_end_date

Active: ☒

Description:

Error Condition Formula

Example: Discount_Percent__c > 0.30
Display an error if Discount is more than 30%
If this formula expression is true, display the text defined in the Error Message area

Insert Field: End_date__c > Insert Operator: start_date__c

Functions: ABS, ACOS, ADDMONTHS, AND, ASCII, ASIN, ABS(number)

Quick Tips: Operators & Functions

Milestone – Email Templates

To create Email Template:

1. Go to setup in quick find box enter email template >> click on classic Email Template.
2. Click on >> New Email Template===>Choose text

Folder : Unfiled public Classic Email templates

Click on available for use

3. Email Template Name is “tenant leaving”
4. Template Unique Name : Auto populated
5. Subject : ” request for approve the leave”
6. Email body :

Dear {!Tenant__c.CreatedBy},

Please approve my leave

7. Save

The screenshot displays the Salesforce 'Classic Email Templates' setup interface. The left sidebar shows the navigation menu with 'Email' selected. The main content area shows the 'tenant leaving' template. The 'Email Template Detail' section includes fields for 'Email Template Name' (tenant leaving), 'Template Unique Name' (tenant_leaving), 'Encoding' (Unicode (UTF-8)), 'Author' (Raghu Naik B.G.), 'Description' (request for approve the leave), 'Created By' (Raghu Naik B.G.), and 'Modified By' (Raghu Naik B.G.). The 'Available For Use' checkbox is checked. Below the details, the 'Email Template' section shows the 'Subject' (request for approve the leave) and the 'Email body' (Dear {!Tenant__c.CreatedBy}, Please approve my leave).

To create Email Template:

1. Go to setup in quick find box enter email template >> click on classic Email Template.
2. Click on >> New Email Template===>Choose text

Folder : Unfiled public Classic Email templates

Click on available for use

3. Email Template Name is "Leave approved"

4. Template Unique Name : Auto populated

5. Subject : " Leave approved"

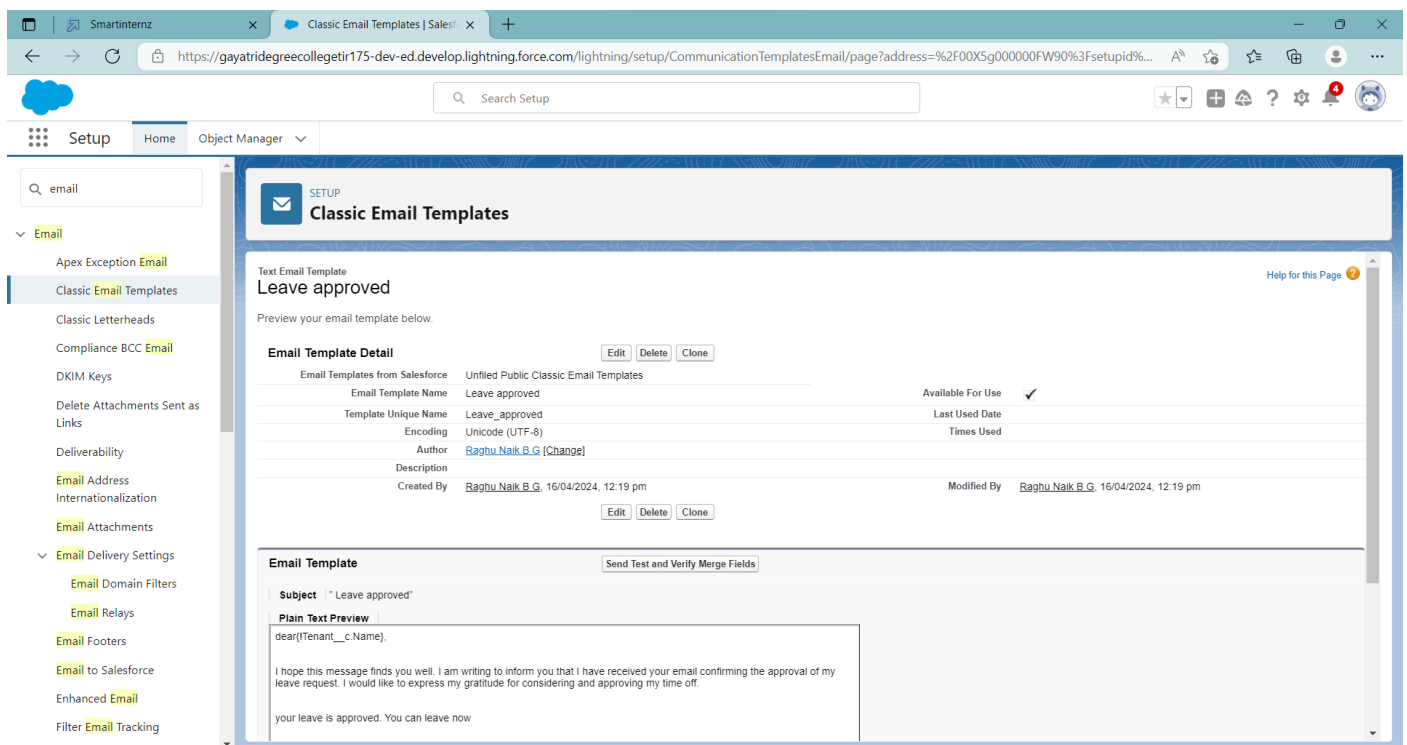
6. Email body :

dear{!Tenant__c.Name},

I hope this message finds you well. I am writing to inform you that I have received your email confirming the approval of my leave request. I would like to express my gratitude for considering and approving my time off

your leave is approved. You can leave now

7. Save



The screenshot displays the Salesforce Classic Email Templates setup interface. The left sidebar shows the navigation menu with 'Email' selected. The main content area shows the 'Leave approved' template details. The 'Email Template Detail' section includes fields for 'Email Template Name' (Leave approved), 'Template Unique Name' (Leave_approved), 'Encoding' (Unicode (UTF-8)), 'Author' (Raghu Naik B.G.), and 'Description'. The 'Available For Use' checkbox is checked. The 'Email Template' section shows the 'Subject' as 'Leave approved' and the 'Plain Text Preview' as:

```
dear{!Tenant__c.Name},

I hope this message finds you well. I am writing to inform you that I have received your email confirming the approval of my leave request. I would like to express my gratitude for considering and approving my time off.

your leave is approved. You can leave now
```

To create Email Template:

1. Go to setup in quick find box enter email template >> click on classic Email Template.

2. Click on >>New Email Template===>Choose text

Folder : Unfiled public Classic Email templates

Click on available for use

3. Email Template Name is "Leave rejected"

4. Template Unique Name : Auto populated

5. Subject : " Leave rejected"

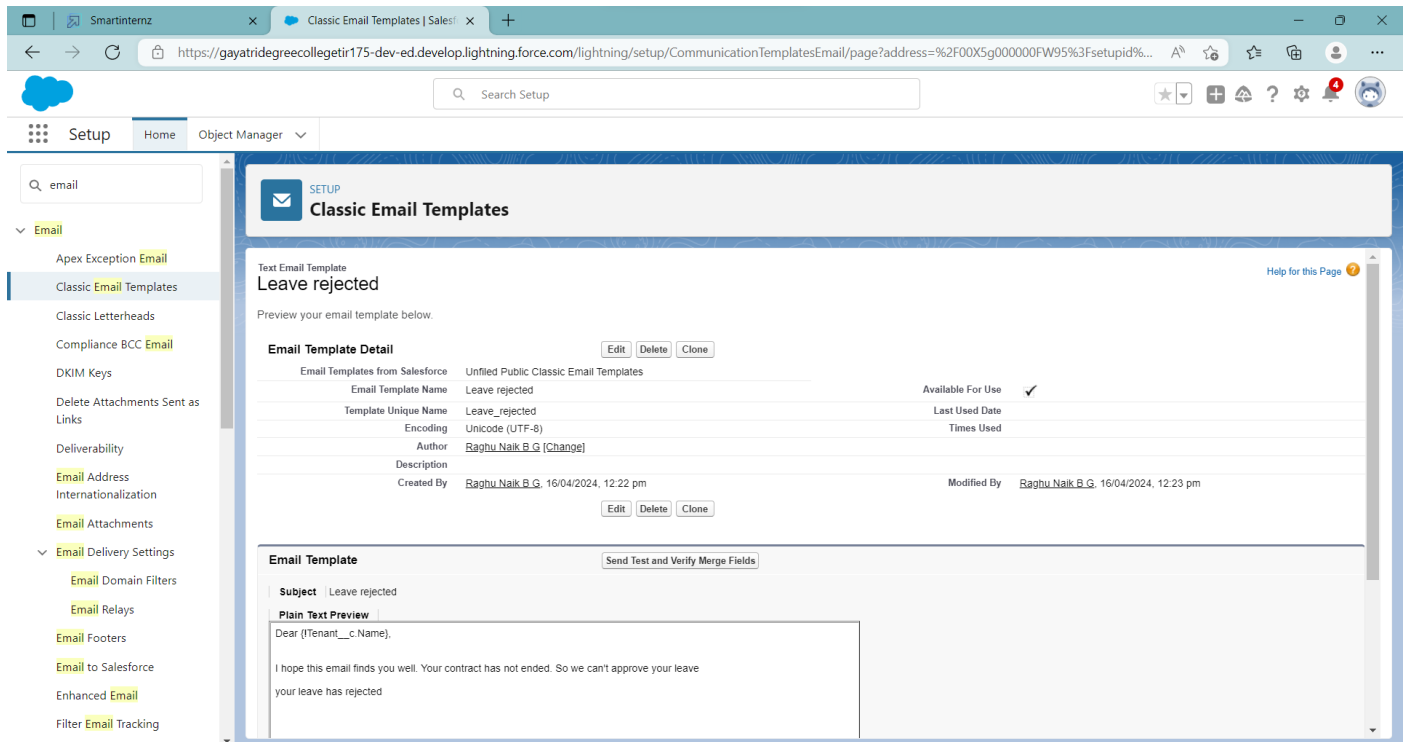
6. Email body :

Dear {!Tenant__c.Name},

I hope this email finds you well. Your contract has not ended. So we can't approve your leave

your leave has rejected

7. Save



The screenshot shows the Salesforce Setup page for Classic Email Templates. The left sidebar contains a search bar and a list of email-related settings. The main content area displays the details for a template named 'Leave rejected'. The details include the email template name, unique name, encoding, author, and description. Below the details is a preview of the email content, which includes a subject line 'Leave rejected' and a body text starting with 'Dear {!Tenant__c Name}, I hope this email finds you well. Your contract has not ended. So we can't approve your leave your leave has rejected'.

Milestone – Approval Process :

What Is Approval Process In Salesforce?

The Approval Process is an automated process that an org uses to approve records in Salesforce. For example, When In the organization, someone is not able to decide a particular thing then he can ask someone else for approval. So, for such frequent cases or situations, one can define the approval process. So, Users can take benefit of such an approval process whenever needed.

Records submitted for approval are approved by the user(s) in the organization. These users are called Approvers. A single Approval process is bound to a single object because when a rule is defined, this object influences the fields that will be available to set the criteria.

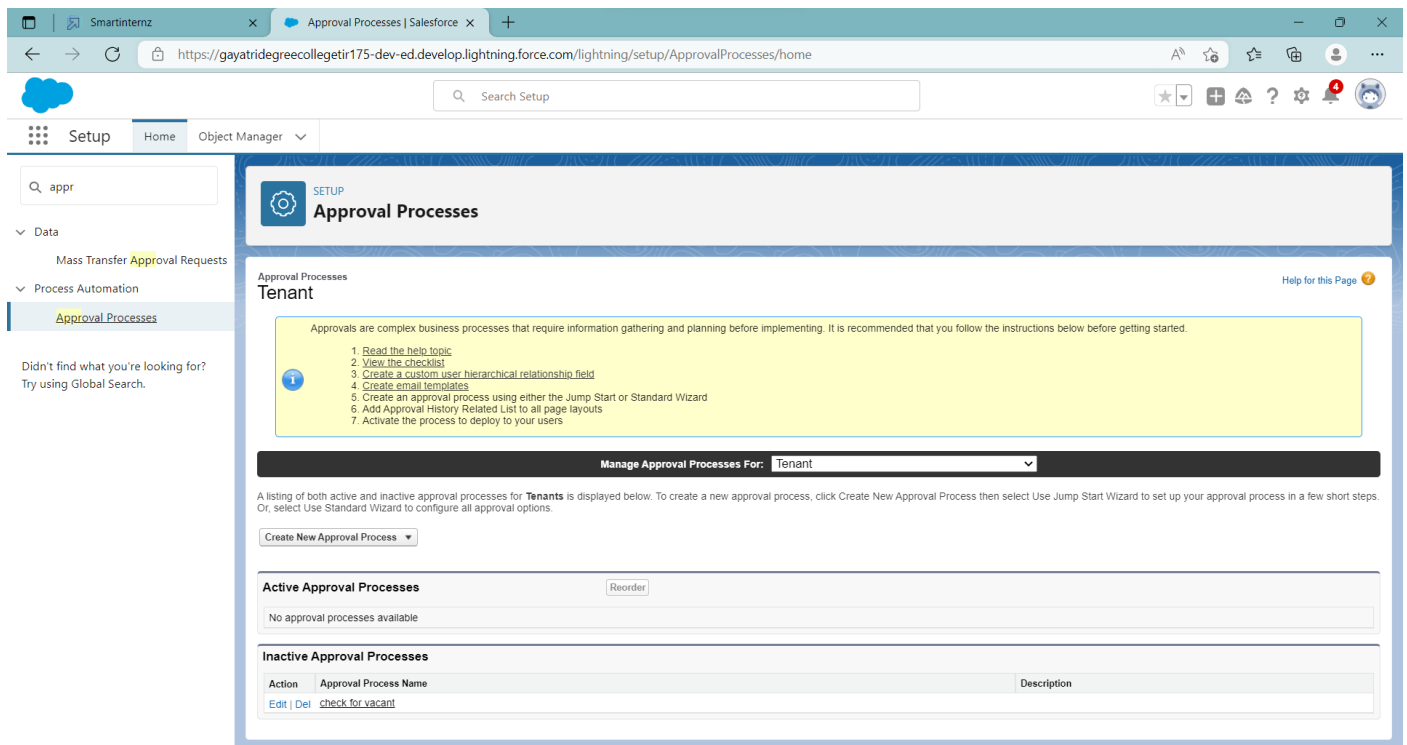
An approval process consists of finalizing the basic properties of the approval process (as shown in the below image), approval steps, and actions to be executed.

Actions In Salesforce Approval Process

To create fields in an object:

- 1.Go to setup >> Approval Processes in quick find bar>>click on it.
- .Manage Approval Process For >> “Tenant” from the drop down.

3. Click on “Create New Approval Process” >> Use standard setup wizard.



3. Click on “Create New Approval Process” >> Use standard setup wizard.

4. Process Name “check for vacant” >> Click Next.

5. Field “Tenant:status” >> Operator : Not equals , Value >> Click on the lookup filter icon and select “Leaving”.

6. Click insert field, then click Next.

7. Next Automated Approver determined by “None” from the drop down.

8. Select the “Administrators ONLY can edit records during the approval process”. Then Next

Click on next leave the email template click on next

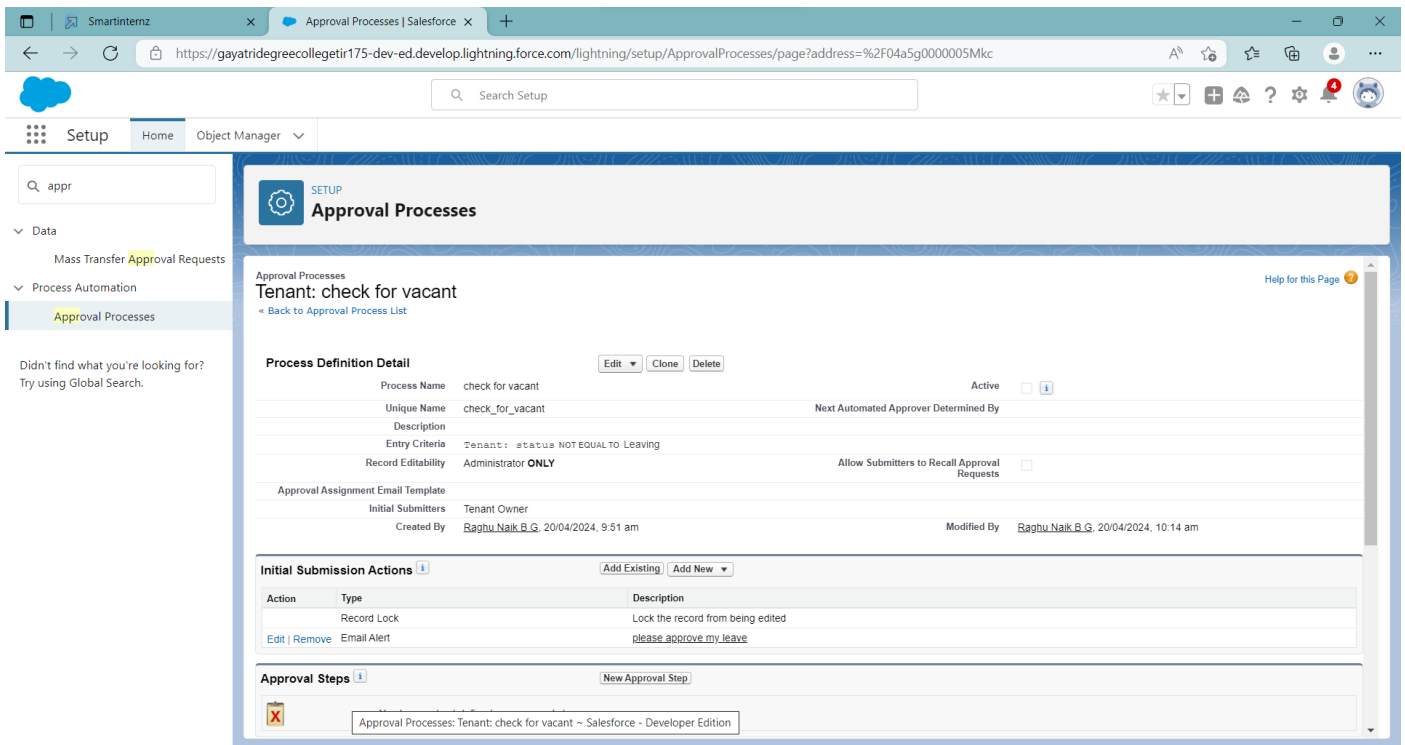
10. From the available fields select >> Tenant Name, and then add >> Add it to the selected. Then Next.

Make sure Display approver history is checked.

And under security settings check the “Allow approvers to access the approval page only from within the Salesforce application. (Recommended)” option.

11. Submitter type Search >> Owner, Allowed Submitters >> Property Owner. Then Next.

Then click save.



Final Rejection Action

1. Under final rejection action click on add new and then select email alert.
2. Description: "your request for leave is rejected".
3. unique name : auto populated
4. Email template : leave rejected
5. Recipient type : Email field
6. Available Recipients : Email field : Email
7. From Email address : Current user's email
8. Click save

Milestone - Apex Trigger :

Use case:

The tenant and property are in a master-detail relationship, wherein each tenant is associated with only one property. When a tenant attempts to create a new record with an existing property, an error should be displayed, indicating that a tenant can have only one property.

Write a code to achieve this requirement using Salesforce developer skills to fulfill the Managers requirement.

Create An Apex Trigger

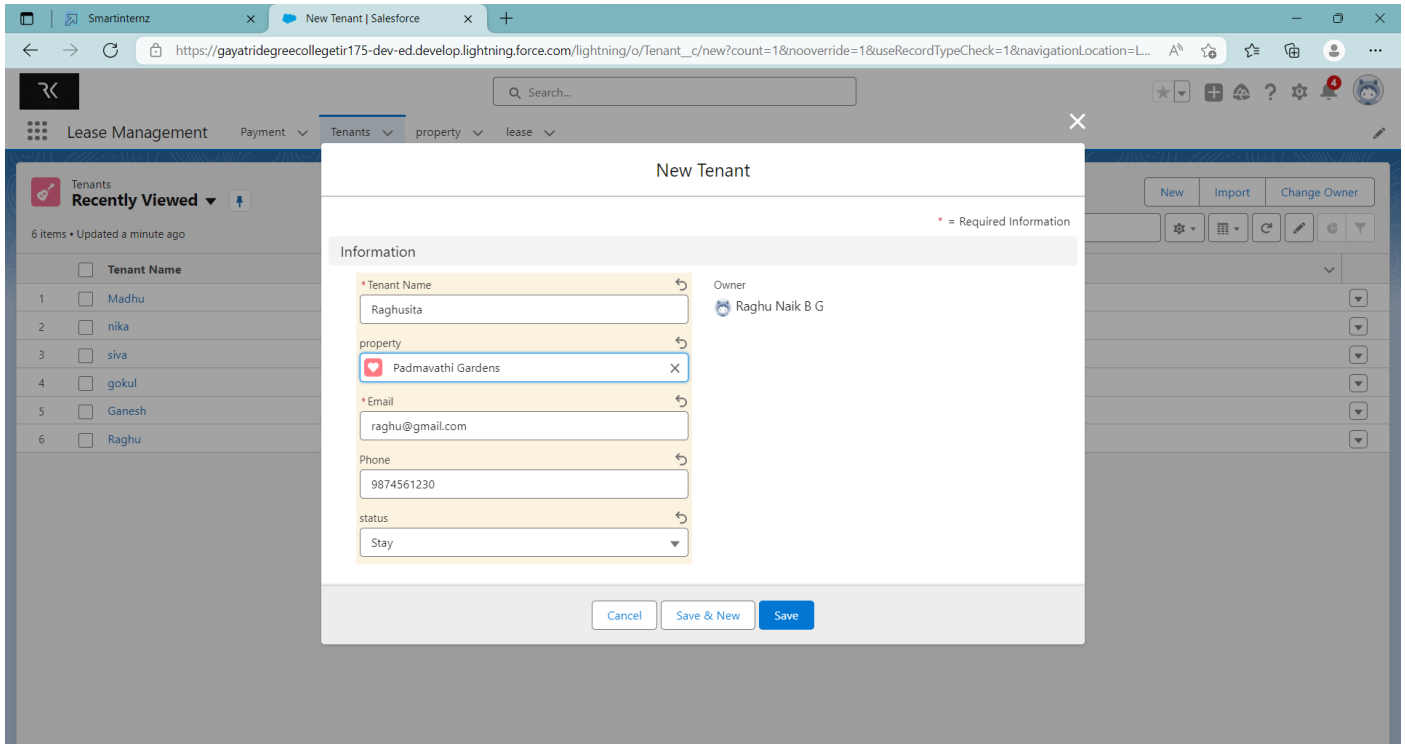
1. To create a new Apex Class follow the below steps:

Click on the file >> New ? Apex Class.

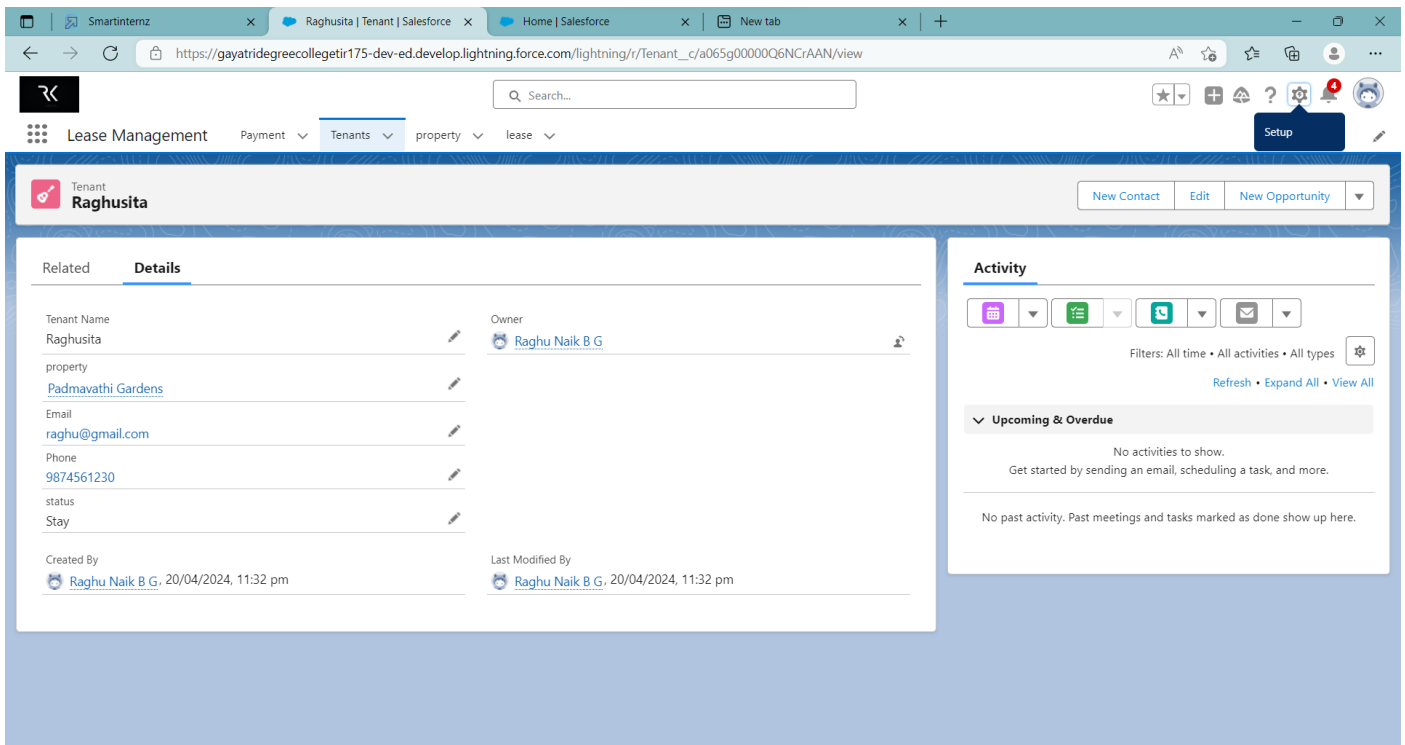
2. Give the Apex Trigger name as “test”, and select “Tenant__c” from the dropdown for Object.

3. Click Submit.

Now write the code logic here



The screenshot shows the 'New Tenant' form in a Salesforce application. The form is titled 'New Tenant' and has a 'Cancel' button and a 'Save & New' button. The form fields are: Tenant Name (Raghusita), property (Padmavathi Gardens), Email (raghu@gmail.com), Phone (9874561230), and status (Stay). The form is part of a 'Lease Management' application.

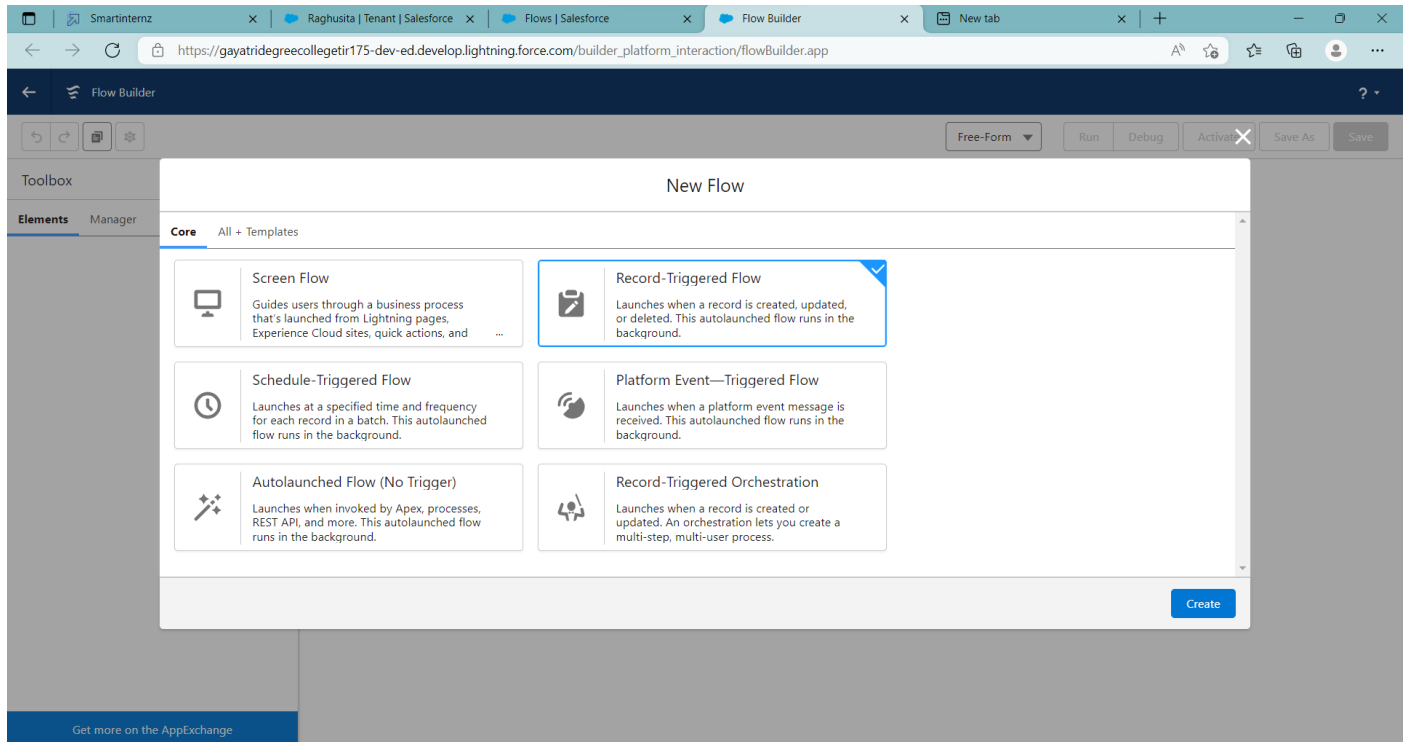


The screenshot shows the 'Tenant Details' page for 'Raghusita' in a Salesforce application. The page displays the tenant's information, including their name, property, email, phone, and status. It also shows the owner's name, 'Raghu Naik B G', and the creation and last modified dates. The page includes a 'Setup' button and a 'New Opportunity' button.

Milestone – Flows :

What is a flow ?

In Salesforce, a flow is a tool that automates complex business processes. Simply put, it collects data and then does something with that data. Flow Builder is the declarative interface used to build individual flows.



Create Flow For Monthly Payment

Go to setup >> type Flow in quick find box >> Click on the Flow and Select the New Flow.

Select the record Triggered flow. Click on create.

3. Under Object select "Payment for tenant". Click on A record is updated.

4. Set Entry Conditions

Under Condition Requirements

All Conditions are met

Field: check_for_payment__c

Operator: Equals

Value : paid

5. Click on : Every time a record is updated and meets the condition requirements

6. Click on : Actions and related records, done

n action search for send email then click on send email (check below image)

8. Label : send email

API Name : send_email

Flow Builder interface showing the initial setup of a Record-Triggered Flow. The flow starts with a 'Start' node (Record-Triggered Flow) and ends with an 'End' node. The right sidebar shows the 'Select Object' panel with 'Payment for tenant' selected, and the 'Configure Trigger' panel with 'A record is created' selected. The 'Set Entry Conditions' panel shows 'None' for Condition Requirements.

9. Label : send email

10. API Name : send_email

11. Enable Body

12. Click on new resource

Under resource type select “Text Template”

API Name : emailbody

Under body: (paste the below text)

Dear {!\$Record.Tenant__r.Name},

We hope this email finds you well. We are writing to inform you that we have successfully received your monthly payment. Thank you for your prompt and diligent payment.

Flow Builder interface showing the configuration of the 'Send Email' action. The flow diagram shows a 'Start' node, a 'Run Immediately' node, and a 'Send Email' action node. The right sidebar shows the 'Edit Send Email' panel with the 'Body' field set to '{!emailbody}' and the 'Recipient Address List' field set to '{!\$Record.null__NotFound.Email__c}'.

14. Click Done.

15. Enable recipient Address List

Paste this `{!$Record.Tenant__r.Email__c}`

16. Click Done

17. Enable subject

Paste this `>> Confirmation of Successful Monthly Payment`

18. Click on save

Flow label : monthly payment

Flow API Name : monthly_payment

Click on activate

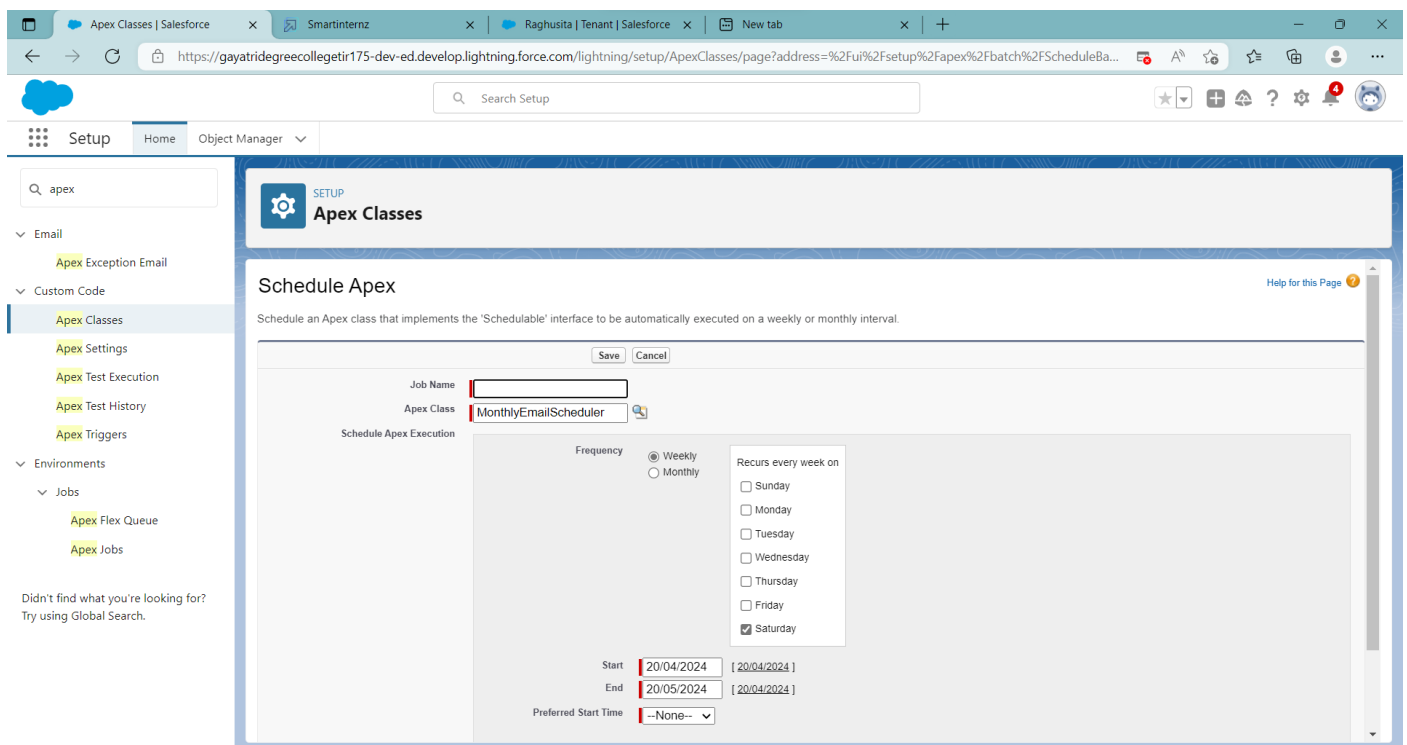
Milestone - Schedule Class :

Create An Apex Class

1. To create a new Apex Class follow the below steps:

Click on the file `>> New >> Apex Class`.

2. Enter class name as MonthlyEmailScheduler.



Schedule Apex Class

Enter Apex class in quick find box

Select schedule Apex

Milestone- TEST PROJECT REVIEW :

Apex Classes | Salesforce

Smartinternz

Raghusita | Tenant | Salesforce

New tab

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Lease Management

Payment

Tenants

property

lease

Q Search...

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+

🔍

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⚙️

🔔

👤

Tenant

Raghusita

New Contact

Edit

New Opportunity

Related

Details

Tenant Name

Raghusita

property

Padmavathi Gardens

Email

raghu@gmail.com

Phone

9874561230

status

Stay

Owner

Raghu Naik B G

Created By

Raghu Naik B G, 20/04/2024, 11:32 pm

Last Modified By

Raghu Naik B G, 20/04/2024, 11:32 pm

Activity

📅

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Filters: All time • All activities • All types

Refresh • Expand All • View All

Upcoming & Overdue

No activities to show.

Get started by sending an email, scheduling a task, and more.

No past activity. Past meetings and tasks marked as done show up here.

THE END