

Objectives:

To perform an in-depth evaluation of Blinkit's sales trends, customer experience, and inventory management by leveraging key performance indicators (KPIs) and data visualizations using analytical libraries, with the goal of uncovering actionable insights and areas for improvement.

KPI's Requirements

- 1. Total Sales: The overall revenue generated from all items sold.
- 2. Average Sales: The average revenue per sale.
- 3. Number of Items: The total count of different items sold.
- 4. Average Rating: The average customer rating for items sold.

Business Requirements: Chart's Requirements

1. Total Sales by Fat Content:

Objective: Analyze the impact of fat content on total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average

Rating) vary with fat content.

Chart Type: Pie Chart.

2. Total Sales by Item Type:

Objective: Identify the performance of different item types in terms of total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average

Rating) vary with item type **Chart Type:** Bar Chart.

3. Fat Content by Outlet for Total Sales:

Objective: Compare total sales across different outlets segmented by fat content.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average

Rating) vary with Total Sales.

Chart Type: Stacked Column Chart.

4. Total Sales by Outlet Establishment:

Objective: Evaluate how the age or type of outlet establishment influences total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average

Rating) vary with Outlet Establishment:

Chart Type: Line Chart.

5. Sales by Outlet Size:

Objective: Analyze the correlation between outlet size and total sales.

Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average

Rating) vary with Outlet Size **Chart Type:** Donut/ Pie Chart.

Thank You

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