



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



In our quality is best thing,compare to another company

which brand you like and that is way we will do to best sastified to you

do you expect the another picture of the disign...

most affortable things will do in our company for example (cheap price and big quality

which design is best for the room

fnish it fast and make it good

his interior is looking good and price also super,i want to design to make

early fnished the work..

we will give the best design in your house & show at your design in our website

go to check our website and look at the outlok of the design

affort to do the best interior design in cheapest price and best quality

compare the quality of the product to another product

awasome works

will refer your company to my friends & relatives

thankyou for giving the best outlook of my house.

your interior design is so affortable price



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?