


































































































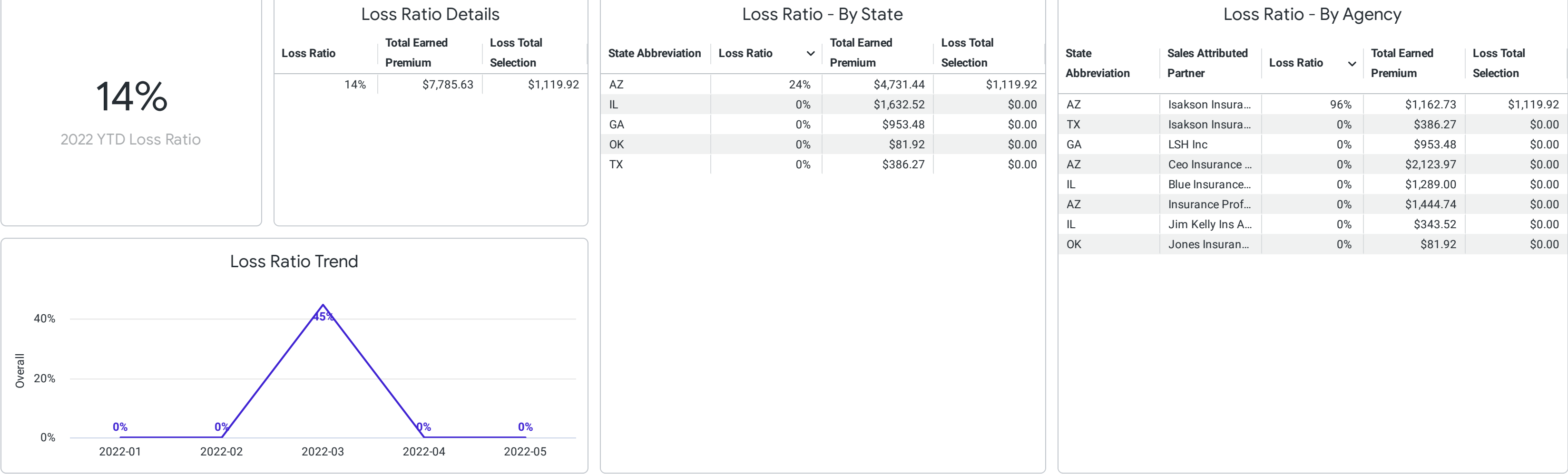


| Created Date                            | < 2022-05-01   | 2022-04-17  | 2022-04-10  | 2022-03-27  | 2022-03-20  | 2022-03-13  | 2022-02-27  | 2022-02-13  | 2022-02-06  | 2022-01-30  | 2022-01-23  | 2022-01-16   | 2022-01-09  | 2022-01-02  | Total        |
|---|--|---|---|---|---|---|---|---|---|---|---|--|---|---|--------------|
| Sales Attributed Partner Name           | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count  | Policy Count   | Policy Count  | Policy Count  | Policy Count |
| Jim Kelly Ins Agency Inc                | 1             |    |    |    |    |    |    |    |    | 1  |    |    |    |    | 2            |
| Blue Insurance Group                    |               |    |    | 1  | 3  | 1  |    |    |    |    |    |     |    | 1  | 6            |
| Ceo Insurance & Financial Services, LLC |               | 1  | 1  | 2  |    |    |    |    |    | 1  | 1  | 1  | 1  |    | 8            |
| Insurance Professional Agency Inc       |               |    |    |    |    |    |    |    | 2  |    |    |     |    | 1  | 3            |
| LSH Inc                                 |               |    | 1  |    |    |    |    |    | 1  |    |    |     |    |    | 2            |
| Isakson Insurance Agency Inc            |               |    |    |    |    |    | 1  | 1  | 1  |    | 1  |     |    |    | 4            |
| Jones Insurance Group, LLC              |               |    |    |    |    |    |    |    | 1  |    |    |     |    |    | 1            |
| Totals                                  | 1  | 1   | 2   | 3   | 3   | 1   | 1   | 4   | 3   | 1   | 2   | 1  | 2   | 1   | 26           |

| MONTHLY NB - By Parent Partner  |   |              |              |              |              |              |              |
|---------------------------------|---|--------------|--------------|--------------|--------------|--------------|--------------|
| Created Date                    | < | 2022-05      | 2022-04      | 2022-03      | 2022-02      | 2022-01      | Total        |
| Sales Attributed Parent Partner |   | Policy Count | Policy Count | Policy Count | Policy Count | Policy Count | Policy Count |
| The Agency Collective LLC       |   | 1            | 3            | 8            | 7            | 7            | 26           |
| Totals                          |   | 1            | 3            | 8            | 7            | 7            | 26           |

| Created Date | < | 2022-05      | 2022-04      | 2022-03      | 2022-02      | 2022-01      | Total        |
|--------------|---|--------------|--------------|--------------|--------------|--------------|--------------|
| State        |   | Policy Count | Policy Count | Policy Count | Policy Count | Policy Count | Policy Count |
| WI           |   |              | 1            | 0            | 0            | 0            | 1            |
| AZ           |   |              | 2            | 2            | 4            | 6            | 14           |
| IL           |   |              | 0            | 0            | 1            | 1            | 7            |
| GA           |   |              | 0            | 1            | 1            | 0            | 2            |
| TX           |   |              | 0            | 0            | 1            | 0            | 1            |
| OK           |   |              | 0            | 0            | 0            | 1            | 1            |
| Totals       |   |              | 1            | 3            | 8            | 7            | 26           |

[illegible]