AGCY COLLECTIVE LLC\THE

Master: 0DPG38

9930 JOHNNYCAKE RDG RD STE 3D

CONCORD, OH 44060 *Phone:* (440) 856-5111

Region: All Regions
SE: All SEs

TRAVELERST

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Show Names (with Less Data)

					Current Year-to-Date F			esults		Prior Year-to-Date Results					Prior Year-end Results			
					Policies	PIF		Loss	Written		Policies	Written			Policies	Loss	Written	
		Agency Location BOCA RATON, FL	380	BNB 27	in Force 397	Growth 0.8%	Retention 73.3%	39.7%	\$220,077	BNB 29	374	\$224,474		132	in Force 394	Ratio 80.6%	\$910,876	
0CFB98		COOPERSTOWN, NY	482	8	272	(0.4%)	88.0%	59.7%	\$88,949	9	259	\$86,394	1,836	46	273	18.2%	\$388,068	
0CFD19	PUTNAM BOB AGCY INC	COOPERSTOWN, NY	0	0	1	0.0%	100.0%	0.0%	\$400	0	1	\$381	2	0	1	0.0%	\$755	
0CFL08	JONES\TOM\INS URANCE	TUSCUMBIA, AL	11	2	5	25.0%		0.0%	\$1,461	0	0	\$0	53	6	4	0.0%	\$8,582	
0CFZ69	FLEMING ISLAND INSURANCE	GAINESVILLE, FL	29	2	41	(8.9%)	73.9%	33.3%	\$21,829	0	46	\$30,041	105	5	45	145.0%	\$113,273	
0CFZ70	FLEMING ISLAND INSURANCE	GAINESVILLE, FL	0	0	0	0.0%			\$0	0	0	\$0	0	0	0		\$0	
0CGQ81	PUTNAM\BOB\A GENCY	COOPERSTOWN, NY	2	0	21	0.0%	85.7%	21.5%	\$5,766	0	21	\$7,903	213	3	21	27.4%	\$26,173	
0CJH39	PANICHELLE FINANCIAL GRP	LATROBE, PA	1	0	1	0.0%		0.0%	\$0	0	0	\$0	1	1	1	69.5%	\$1,490	
0CMY16	ABE GT & ASSOCIATES INC	CHICAGO, IL	78	14	289	0.3%	79.0%	141.8%	\$77,165	10	271	\$71,707	363	81	288	100.9%	\$333,049	
0CQK62	NOBLES INS AGENCY INC	RALEIGH, NC	48	13	27	92.9%	100.0%	0.0%	\$19,732	2	9	\$4,893	53	9	14	96.7%	\$18,287	
	ASSOCIATES	LIBERTYVILLE, IL	162	1	28	12.0%	600.0%	1.1%	\$4,923	1	1	\$556	705	23	25	351.6%	\$25,754	
0CRP38	MORELAND INSURANCE LLC	IMPERIAL, NE	347	26	116	28.9%	83.3%	13.0%	\$48,522	3	66	\$6,214	978	43	90	17.7%	\$145,110	
0CSP88	KLC INS INC DBA FAMILY S	INDIANAPOLIS, IN	203	6	413	(4.0%)	81.8%	66.5%	\$96,614	19	440	\$130,849	638	71	430	63.0%	\$587,378	
0CSS81	ROGER HENRY INS	MUSCLE SHOALS, AL	8	2	97	(3.0%)	86.7%	56.2%	\$50,251	0	98	\$43,215	53	10	100	33.0%	\$164,837	
	GROUP	BOCA RATON, FL	0	0	1	0.0%		0.0%	\$0	0	0	\$0	1	1	1	0.0%	\$2,244	
	LLC	ORO VALLEY, AZ	21	3	59	(6.3%)	86.7%	143.1%	\$15,121	0	60	\$18,479	63	6	63	19.1%	\$66,154	
0DGN87	PATRICK SCHUMACHER INS	LODI, CA	77	16	220	4.8%	92.9%	(13.0%)	\$78,080	5	196	\$54,550	269	30	210	27.5%	\$304,284	
0DJF18	THAI CHANG AGENCY INC	BERKELEY LAKE, GA	436	49	462	4.3%	73.8%	40.5%	\$211,430	43	340	\$154,089	1,597	221	443	54.0%	\$687,142	
0DLF81	POLICY SOURCE LLC\THE	CEDAR PARK, TX	309	0	442	(4.3%)	78.9%	89.3%	\$115,603	12	455	\$140,695	1,048	100	462	97.0%	\$695,581	
0DLK97	KUTNEY INSURANCE AGENCY	HUGHESVILLE, PA	0	0	49	(2.0%)	89.1%	1.0%	\$18,330	0	55	\$18,158	0	0	50	25.0%	\$48,014	

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Show Names (with Less Data)

					Current Year-to-Date Res			esults	I	Prior Year-to-Date Results				Its Prior Yea		d Result	S
					Policies	PIF		Loss	Written		Policies				Policies	Loss	Written
	Agency Name	Agency Location	Quotes		in Force		Retention		Premium	BNB		Premium		BNB	in Force	Ratio	Premium
	BROWN INS GROUP INC	DRIPPING SPRINGS, TX	190	9	147	(1.3%)	73.1%	54.8%	\$35,707	24	67	\$32,658	672	127	149	107.3%	\$208,490
0DLV38	HERITAGE INS AGCY	CICERO, NY	133	9	127	2.4%	91.4%	42.8%	\$35,732	11	105	\$27,781	626	41	124	19.8%	\$147,525
0DMD39	CHAPMAN INS GROUP INC	COVINGTON, GA	369	38	406	3.6%	77.8%	64.2%	\$196,489	47	324	\$144,496	1,172	187	392	48.2%	\$695,841
0DMH08	LSH INC	LITHONIA, GA	190	27	117	13.6%	75.0%	41.6%	\$70,476	18	76	\$41,765	705	65	103	19.6%	\$178,903
0DMH68	AUSBAND AGENCY INC	MCDONOUGH, GA	79	13	94	11.9%	94.4%	10.0%	\$66,621	16	54	\$36,799	353	55	84	16.3%	\$159,342
0DMH74	NEEDHAM GRP	GREENSBORO, NC	48	7	96	3.2%	64.2%	34.9%	\$49,279	12	95	\$62,339	341	42	93	136.5%	\$169,013
0DMN17	RANDALL CRANE & ASSOC	WINDER, GA	433	65	409	12.4%	84.2%	21.9%	\$228,782	59	221	\$143,928	1,595	238	364	61.1%	\$650,651
0DMN66		SIMI VALLEY, CA	19	7	36	20.0%	93.3%	29.3%	\$31,474	6	15	\$19,437	104	22	30	347.9%	\$78,751
0DMR15	JAC INS AGENCY LLC	FAIRPORT, NY	63	10	39	30.0%	77.8%	43.6%	\$14,120	3	18	\$6,431	292	21	30	55.2%	\$30,071
0DMS38	MOREHEAD AGENCY LLC	LEES SUMMIT, MO	103	14	63	23.5%	90.0%	72.4%	\$24,212	1	40	\$6,138	253	16	51	49.7%	\$69,369
0DMY01		GOLD RIVER, CA	2	0	13	0.0%	100.0%	2.2%	\$4,798	4	9	\$4,584	36	9	13	2.7%	\$15,366
0DMY51	AGENCY OF TOMORROW	GRANITE BAY, CA	18	7	51	13.3%	90.6%	24.1%	\$22,635	4	32	\$14,639	76	21	45	3.4%	\$94,383
0DMZ43		WOODSTOCK, GA	43	5	66	6.5%	92.9%	(0.5%)	\$45,986	13	28	\$28,179	220	50	62	75.4%	\$136,009
0DNC99	AMRITT\THOMA S AGCY	HIRAM, GA	109	17	85	21.4%	88.4%	26.8%	\$60,292	11	43	\$25,027	143	46	70	32.2%	\$127,124
0DND23	POTTER INS AGENCY INC	BIG STONE GAP, VA	48	4	12	50.0%	100.0%	8.6%	\$2,724	0	8	\$0	105	0	8	94.0%	\$6,735
0DND57	RIELLI INS & FIN		77	22	173	8.8%	90.9%	10.6%	\$52,255	25	44	\$25,858	518	153	159	25.2%	\$194,107
0DND94	HALO INS AGENCY INC	CEDAR PARK, TX	124	13	78	20.0%	96.8%	13.9%	\$30,649	6	31	\$12,587	387	46	65	273.5%	\$84,602
0DNF40		HENDERSONVILL E. NC	67	7	79	5.3%	86.7%	21.7%	\$23,626	15	30	\$12,836	342	61	75	18.9%	\$70,534
0DNG28	THE JAMES AGENCY LLC	HATTIESBURG, MS	175	14	182	1.7%	82.9%	67.7%	\$119,793	32	129	\$99,857	606	103	179	23.1%	\$306,615
0DNG77	GRAVES COSBY SELLMAN INS	URBANA, OH	98	6	50	11.1%	96.4%	94.5%	\$13,980	14	28	\$8,188	370	33	45	47.5%	\$36,411
0DNH46	CYNTHIA WOLTZ INS	JAMESTOWN, NY	4	1	10	11.1%	100.0%	1314.4%	\$5,615	7	9	\$6,599	302	9	9	160.3%	\$10,208
0DNM42	MARKIN INS & FIN SVCS	SUFFERN, NY	306	7	96	1.1%	76.0%	199.8%	\$47,403	31	75	\$58,104	1,348	80	95	11.7%	\$204,663
0DNV82	CHAPMAN INS GROUP INC	COVINGTON, GA	1	0	19	(5.0%)	81.3%	62.3%	\$12,301	49	16	\$11,219	76	73	20	42.7%	\$38,036

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Show Names (with Less Data) TOTAL LOB: Information as of: Mar 2022 **Current Year-to-Date Results Prior Year-to-Date Results Prior Year-end Results** Policies PIF Written Policies Policies Written Loss Written Loss Sub-Code Agency Name Agency Location Quotes BNB Retention Ratio Premium BNB in Force **BNB** Ratio **Premium** in Force Growth Premium Quotes in Force 0DNW00 BATES COVINGTON, GA 33 95 33.8% 81.6% 71.4% \$61.041 9 38 \$17.259 374 51 22.1% \$135.516 **INSURANCE** GRP\THE 0DNW16 KISER AGENCY ASHEVILLE, NC 31 13 67 19.6% 81.6% 48.4% \$19,726 3 38 \$12,991 97 28 56 (9.8%)\$65,116 INC\THE 0DNY34 WINSTEAD\BAR ELKTON, MD 85 6 74 1.4% 79.4% 34 73 16.0% \$19,788 13 522 56 13.1% \$16,163 \$90,287 RY E 0DPG38 AGCY CONCORD, OH 38 0 0.0% \$0 0 0 \$0 16 0 0 \$0 1 COLLECTIVE LLC\THE 0DPG95 BURICK\JESSIC ERIE, PA 23 8 29 38.1% 87.5% 115.2% \$8,008 3 8 \$1.139 49 19 21 0.0% \$18,764 A INS AGCY 0DPL46 MCHUGH ROCKLEDGE, PA 20 1 3 200.0% 200.0% 0.0% \$2,941 1 \$608 151 1 0.0% \$1,306 1 1 **INSURANCE** LLC 0DPM24 YOUNG GAITHERSBURG. 36 3 12 33.3% 80.0% 0.0% \$1.674 0 5 \$257 79 5 9 113.6% \$14.915 **INSURANCE** MD INC 0DPM75 MASSABNI INS HYATTSVILLE, 10 3 (2.7%)90.0% (2.3%)\$24,219 15 20 \$20,812 158 32 37 34.8% \$43,853 36 & FIN INC MD 0DPM89 JC GLOBAL INS ANAHEIM, CA 13 33 (10.8%)96.7% 16.9% \$7,175 9 30 \$8.647 126 17 37 4.1% \$41,764 SERVICES 0DPN03 ARVEY INS **HENDERSONVILL** 19 6 101 6.3% 92.7% 1.4% \$24.082 1 82 \$12.930 64 24 95 9.3% \$101.561 AGENCY INC E. NC 0DPN04 ALLEN\MICHELL VILLA RICA, GA 137 30 337 5.0% 89.0% 68.0% \$160,414 51 227 \$114,186 681 173 321 52.6% \$490,566 **E**\AGENCY 0DPN06 HODGE FLORENCE, SC 146 22 425 1.0% 88.4% 149.5% \$182,438 51 319 \$156,630 734 193 421 32.4% \$744,896 **ETHRIDGE INSURANCE** 0DPN12 JACKSON INS CHARLOTTE. NC 0 1 0.0% 50.0% 0.0% \$564 2 \$517 3 0.0% \$481 1 **GROUP INC** 0DPN14 BEACH MYRTLE BEACH. 61 12 74.8% \$20.958 13 336 66 73.4% 74 12.1% 77.6% 58 \$10.926 32 \$81,667 **INSURANCE** GREENVILLE, SC 6.7% 94.4% 46.2% 0DPN19 STANSELL 101 17 190 \$76,689 19 124 \$57,063 391 82 178 21.0% \$213,982 AGENCY LLC 0DPN21 COMPASS CONCORD, NC 132 17 337 (0.3%)85.7% 5.1% \$91,896 33 300 \$82,218 500 115 338 60.3% \$396,834 **AGENCY** LLC\THE 0DPN23 APPLETREE **PEACHTREE** 112 14 133 7.3% 85.4% 102.2% \$52.952 24 82 \$40,245 506 81 124 31.3% \$200,849 **INSURANCE** CITY, GA 0DPN30 EAGAN\JAMES BROOKFIELD, CT 0 24 0.0% 94.7% 0.0% (\$64)0 19 (\$81) 85 7 24 (14.2%)\$30,876 0DPN37 GREG MAULDIN, SC 190 15 231 3.1% 90.8% 64.7% \$81,543 12 173 \$61,609 1,078 77 224 230.7% \$292,435 HOUSTON INS INC 0DPN49 BTJ 150 243 (1.2%)20 221 942 78 246 33.5% NASHVILLE, TN 14 80.1% 31.1% \$88.841 \$74.170 \$343.617 INSURANCE INC

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					Policies	PIF		Loss	Written		Policies	Written			Policies	Loss	Written	
		Agency Location KENNESAW, GA	Quotes 95	BNB 7	in Force 151	Growth 1.3%	Retention 84.6%	Ratio 61.6%	\$67,021	BNB 22	in Force 130	\$57,874	Quotes 348	BNB 61	in Force 149	Ratio 60.0%	Premium \$248,221	
0DPN79		CHARLOTTE, NC	253	58	344	15.4%	88.8%	76.0%	\$127,010		169	\$50,791	1,045	195	298	41.0%	\$333,461	
0DPN88	KING\DAVID\INS URANCE	COPPELL, TX	164	8	98	4.3%	90.5%	245.0%	\$44,675	6	63	\$28,063	609	42	94	155.5%	\$181,221	
	CRISMORE AGENCY LLC\THE	KIRKWOOD, MO	183	30	353	3.8%	82.7%	85.0%	\$98,661	22	202	\$60,174	1,747	187	340	53.1%	\$469,737	
0DPN99	ESSIGMANN & ASSOC INC	CALHOUN, GA	2	0	20	(20.0%)	66.7%	0.0%	\$2,018	0	24	\$8,573	159	4	25	41.0%	\$34,844	
0DPP01	HUNT INS GROUP LLC	GRAND PRAIRIE, TX	376	8	36	24.1%	88.9%	(14.8%)	\$26,752	5	9	\$13,332	691	27	29	140.9%	\$74,214	
0DPP08	ESSIGMANN & ASSOC INC	CEDARTOWN, GA	92	17	203	2.5%	78.0%	107.2%	\$92,724	4	214	\$69,365	160	23	198	65.0%	\$340,932	
0DPP12	DRAZICK INS & FINANCIAL	CANONSBURG, PA	357	20	115	13.9%	89.6%	22.7%	\$37,900	13	67	\$24,858	1,527	51	101	24.7%	\$116,300	
0DPP13	WADE HUNT INSURANCE	DENTON, TX	305	10	105	7.1%	85.1%	150.1%	\$36,071	5	67	\$14,518	1,061	52	98	34.8%	\$200,375	
0DPP15	ESSIGMANN & ASSOC INC	POWDER SPRINGS, GA	128	29	296	4.2%	84.5%	19.5%	\$128,393	19	219	\$122,672	374	114	284	40.5%	\$580,730	
0DPP22		VIRGINIA BEACH, VA	560	38	212	21.8%	97.4%	68.8%	\$86,662	26	78	\$41,881	1,763	131	174	46.0%	\$207,002	
0DPP23	HOMETOWN INSURANCE LLC	DACULA, GA	67	13	216	5.4%	90.4%	109.8%	\$62,756	18	156	\$54,882	309	83	205	44.0%	\$341,028	
0DPP44		WOODSTOCK, GA	161	23	201	6.3%	80.5%	55.1%	\$99,587	31	123	\$54,659	679	124	189	34.6%	\$349,264	
0DPP56	MALHOTRA & ASSOCIATES	MANSFIELD, OH	16	0	15	0.0%	81.8%	0.0%	\$351	2	11	\$1,633	227	10	15	0.7%	\$17,681	
0DPP57	TROY\ED\INS AGENCY INC	PLAINS, PA	19	5	34	6.3%	77.8%	678.8%	\$11,570	9	18	\$8,439	1,427	31	32	7.9%	\$45,711	
0DPP63	SHEETS INS AGENCY LLC	BEAR, DE	617	43	267	19.2%	104.5%	86.0%	\$115,811	27	89	\$51,048	2,672	169	224	26.1%	\$346,565	
0DPP65	RANDALL CRANE & ASSOC	LEWISVILLE, TX	54	10	169	(4.5%)	255.9%	14.2%	\$42,953	26	34	\$28,642	263	120	177	16.5%	\$278,178	
0DPP90	THE ORRINO AGCY INC	RICHBORO, PA	82	6	39	14.7%	63.2%	218.5%	\$13,350	6	19	\$7,763	282	28	34	32.5%	\$46,762	
0DPQ01	GIELLO\MATT\A GENCY	BROOMALL, PA	69	7	67	8.1%	92.2%	96.6%	\$27,714	14	51	\$27,133	417	30	62	24.9%	\$77,172	
0DPQ06	YANAK\DAN\INS AGENCY	SANDUSKY, OH	0	0	0	0.0%			\$0	0	0	\$0	30	0	0		\$0	
0DPQ09		LAS VEGAS, NV	131	20	167	10.6%	82.4%	15.9%	\$75,727	11	142	\$49,852	470	46	151	8.1%	\$281,339	

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Sub-Code	Agency Name	Agency Location	Quotes	BNB	Policies in Force	PIF Growth	Retention	Loss Ratio	Written Premium	BNB	Policies	Written Premium	Quotes	BNB	Policies in Force	Loss Ratio	Written Premium
	MCDONALD INSURANCE LLC	BRENTWOOD, TN		27	163	9.4%	76.2%	77.7%	\$54,926	18	63	\$29,320	1,345	112	149	81.6%	\$222,586
0DPQ19	PLATT INS GROUP LLC	WARREN, OH	45	5	50	11.1%	94.3%	119.1%	\$16,014	11	35	\$10,789	251	23	45	5.4%	\$43,084
0DPQ22	KAREEM JONES AGENCY\THE	ALIQUIPPA, PA	69	11	60	15.4%	85.0%	(22.7%)	\$20,152	8	40	\$10,603	335	26	52	50.0%	\$46,286
0DPQ41	CLEMSON INSURANCE INC	CENTRAL, SC	195	38	367	8.6%	95.0%	91.6%	\$112,805	44	179	\$74,882	925	226	338	60.0%	\$372,461
0DPQ45	KUTNEY INSURANCE AGENCY	WILLIAMSPORT, PA	172	3	127	2.4%	89.0%	49.6%	\$32,809	6	118	\$24,762	525	26	124	20.8%	\$119,621
0DPQ66	URBANIA INS AGENCY INC	MENTOR, OH	23	3	46	4.5%	88.9%	29.1%	\$16,922	3	36	\$10,572	147	14	44	90.6%	\$40,739
0DPQ77		KNOXVILLE, TN	153	55	388	11.8%	88.2%	38.1%	\$95,102	71	178	\$50,178	741	272	347	21.9%	\$271,803
0DPQ98	NAPOLES INS SERVICES LLC	DAYTON, OH	81	17	69	19.0%	76.9%	0.0%	\$19,716	8	39	\$12,536	340	34	58	53.0%	\$48,377
0DPR16		ROCHESTER, NY	27	3	60	3.4%	94.2%	7.5%	\$16,142	6	52	\$12,754	84	14	58	41.8%	\$56,679
0DPR21	MATHIS\KIM\AG ENCY INC	LEROY, NY	0	0	1	(50.0%)	50.0%	0.0%	\$795	0	2	\$1,129	8	0	2	0.0%	\$1,611
0DPR25	HAWSEY & ASSOCIATES INC	MADISON, MS	123	21	80	27.0%	85.7%	107.4%	\$47,646	9	35	\$19,925	465	45	63	73.4%	\$107,944
	HARLAN ROSSMANN AGENCY	GOLDEN VALLEY, MN	0	0	0	0.0%			\$0	0	0	\$0	0	0	0		\$0
0DPR27	MEINERS\LANC E INS AGENCY	AVON LAKE, OH	63	14	66	26.9%	90.2%	32.9%	\$24,853	7	41	\$9,720	156	28	52	(22.0%)	\$41,836
0DPR29	MCGLOTHIN INS AND CO	DUBLIN, OH	110	4	9	28.6%	25.0%	0.0%	\$4,057	2	8	\$1,873	390	7	7	0.0%	\$8,877
0DPR30		GREENVILLE, SC	162	36	149	26.3%	88.3%	53.1%	\$71,007	12	77	\$32,520	401	68	118	61.3%	\$154,800
0DPR33	RUBIN INS AGENCY LLC	GAITHERSBURG, MD	287	60	448	11.2%	87.1%	40.6%	\$163,654	45	295	\$117,976	806	209	403	62.0%	\$581,147
0DPR46	STANLEY INS GROUP LLC	HILLIARD, OH	141	4	112	0.9%	85.1%	16.2%	\$17,582	10	87	\$16,223	614	46	111	163.6%	\$100,422
0DPR65	MCAFEE INS AGENCY LLC	NEWARK, DE	153	13	94	1.1%	68.2%	14.9%	\$15,201	5	66	\$12,278	573	45	93	87.9%	\$112,070
0DPR80	KARI BALL INS AGENCY	MOUNT VERNON, OH	0	0	4	0.0%	80.0%	0.0%	\$1,744	0	5	\$1,738	0	0	4	0.0%	\$2,749
0DPR85	ROBERT JACKSON AGCY\THE	COLUMBUS, OH	39	5	35	12.9%	92.9%	164.7%	\$11,501	2	14	\$3,715	237	19	31	0.3%	\$31,576

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Show Names (with Less Data) LOB: **TOTAL** Information as of: Mar 2022 **Current Year-to-Date Results Prior Year-to-Date Results Prior Year-end Results** Policies PIF Written Policies Policies Written Loss Written Loss Sub-Code Agency Name Agency Location Quotes BNB **Growth Retention** Ratio Premium BNB in Force Premium Quotes BNB Ratio **Premium** in Force in Force 0DPR91 LUCZKOWSKI CHESTERLAND. 0 0 6 0.0% 100.0% 0.0% \$0 0 6 (\$280)17 0 6 99.9% \$7.793 INS AGNCY INC OH 0DPR92 MEQUELL GLEN ALLEN, VA 41 8 30 30.4% 100.0% 7.2% \$7,182 2 8 (\$911)17 23 3.8% \$18,354 118 **GREEN INSURANCE** 0DPR95 GAFFNEY GALLATIN, TN 157 13 78 16.4% 95.0% (14.3%)13 40 \$17,981 380 42 67 75.2% \$37,736 \$85,105 **INSURANCE AGENCY** 0DPS06 SOLIMAN INS GLENDALE. AZ 405 20 104 10.6% 85.5% 40.7% \$30.317 921 56 94 176.2% 11 55 \$16,760 \$124.536 AND FNCL 100.0% 0DPS36 SCOTT BLOOMSBURG. 10 1 11 10.0% 0.0% \$4,169 4 5 \$3,670 40 11 10 22.3% \$12,654 **PHILLIPS** PA **INSURANCE** 0.0% 0DPS42 VICTOR F DE LATHAM, NY 252 53 8.2% 88.4% \$24,199 43 820 17 49 81.7% \$53,411 6 8 \$16.773 VITO 0DPS49 **BETH ROGERS** ROCHESTER, NY 3 8 60.0% 0.0% \$3.020 0 0 \$0 76 5 5 0.0% \$5.419 AGENCY INC 0DPS53 MERRELL INS PARMA HEIGHTS. 0 5 0.0% 100.0% 0.0% \$8,082 5 5 \$6,536 19 5 5 0.0% \$6,632 **GROUP LLC** OH 0DPS58 METTS SUMMERVILLE, 38 79.2% 27.8% 36 293 357 310 5.8% \$140,755 207 \$88,514 1,347 157 34.6% \$467,476 **INSURANCE** SC AGCY INC 0DPS62 SCHEELER INS SANDUSKY, OH 8 14.3% 100.0% 0.0% \$3.727 0 2 \$0 22 5 7 0.0% \$7.132 AGENCY LTD 0DPS75 DEWBERRY INS WILMINGTON, DE 2 16 (11.1%)76.9% 2.3% \$5,871 9 13 \$12,202 128 13 18 6.6% \$35,549 **AGENCY** 3 0DPS81 **SLYMAN INS** GAHANNA, OH 17 4 33.3% 100.0% 0.0% \$2,314 1 \$919 51 4 0.0% \$3,351 **GROUP INC** 0 0 0 0 \$0 0DPS96 LAMBERT\MICH MAYFIELD 0 0.0% \$0 0 \$0 0 0 AEL E HEIGHTS, OH 0DPS97 JILL E CLINGER DEFIANCE. OH 14 4 12 50.0% 120.0% 0.0% \$6.978 0 5 \$1.090 29 3 8 58.9% \$12.549 AGCY LLC ODPTOO HAGY\HAROLD SCIOTA, PA 108 3 22 15.8% 120.0% 0.0% \$3,852 2 15 \$1,315 306 3 19 0.0% \$25,353 0DPT05 SKALA INS CHAGRIN FALLS. 79 4 33 10.0% 100.0% 0.0% \$2,298 3 8 \$1,294 332 25 30 0.0% \$25,038 AGENCY LLC 0DPT09 DITSLER LOUISVILLE, KY 141 34 266 4.3% 84.4% 15.2% \$94,469 38 179 \$38,498 744 125 255 29.8% \$274,764 **INSURANCE AGENCY** 0DPT24 IPROTECT ATHENS, AL 387 31 148 23.3% 81.3% 34.2% \$69,449 17 32 \$29,171 1,454 123 120 39.6% \$174,252 **INSURANCE** 0DPT25 GROVE INS BROWNSBURG. 99 5 78 5.4% 84.0% 8.9% \$17,119 10 25 \$7,088 463 63 74 362.9% \$87,916 COMPANY INC IN 0DPT31 SARDILLI SOUTHINGTON. 96 36 164 25.2% 108.5% 5.5% \$61,541 16 59 \$21.699 311 93 131 5.2% \$174.398 **INSURANCE** CT AGCY 0DPT32 NOMA\DAVID SANTA CLARITA. 52 2 25 4.2% 61.9% 28.8% \$18,785 1 21 \$21,212 232 13 24 0.0% \$44,513 CA

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9930 JOHNNYCAKE RDG RD STE 3D

CONCORD, OH 44060 *Phone:* (440) 856-5111

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This report represents the results for this master agency filtered on the items above.

Show Names (with Less Data)

					Current Year-to-Date Results									Its Prior Ye		Year-end Results	
Cult Carlo	A way ay Nama	Annoulleastion	Overton	DND	Policies	PIF	Detention	Loss	Written	DND	Policies		Overton	DND	Policies	Loss	Written
	Agency Name SINES INS AGENCY LLC	Agency Location HENDERSON, NV	Quotes 139	BNB 24	in Force 169	Growth 10.5%	Retention 82.1%	Ratio 57.5%	\$82,261	BNB 8	134	\$61,241	Quotes 658	BNB 44	in Force 153	Ratio 38.4%	\$232,102
0DPT35	CEDARWOOD FIN & INS	DAVIS, CA	27	4	26	36.8%	175.0%	7.1%	\$9,122	1	4	\$1,807	152	21	19	2.6%	\$22,323
0DPT36	RCK FAMILY INC	MCCLELLANDTO WN. PA	125	7	62	1.6%	81.1%	54.7%	\$23,477	27	37	\$22,107	571	63	61	40.1%	\$63,633
0DPT42	ESHBAUGH INS SERVICES	BARBERTON, OH	154	20	65	38.3%	72.0%	278.5%	\$24,806	5	25	\$9,193	418	33	47	146.8%	\$44,597
0DPT44	ANDREW SCHOCH AGENCY LLC	BUCYRUS, OH	1	0	7	0.0%	100.0%	0.0%	\$2,072	0	3	\$0	23	4	7	0.0%	\$5,217
	THE DANSBY GROUP LLC	MCKINNEY, TX	2	0	2	0.0%	100.0%	0.0%	\$0	0	2	(\$47)	24	0	2	0.0%	\$2,568
			26	1	14	7.7%	100.0%	0.0%	\$1,723	0	6	\$0	117	8	13	4.4%	\$14,964
	CLEVELAND INS ADVSR INC		24	1	7	16.7%	100.0%	0.0%	\$1,273	0	2	\$0	126	4	6	4.0%	\$7,997
	CEO INS & FIN SVCS LLC		577	30	96	23.1%	57.9%	126.9%	\$31,862	8	57	\$14,225	1,765	46	78	19.4%	\$123,805
0DPT70	RADOSEVIC INSURANCE	NORTH CANTON, OH	77	8	75	(1.3%)	63.6%	(10.0%)	\$16,877	12	55	\$18,379	369	49	76	39.9%	\$72,572
0DPT73	DAVID T CHUDYK AGENCY	SENECA, SC	49	3	63	1.6%	92.6%	(24.8%)	\$21,279	9	54	\$18,045	144	23	62	89.9%	\$66,018
0DPT88	SCOTT RICHARDS AGCY LLC	HOOVER, AL	8	0	0	0.0%	0.0%		\$0	0	4	(\$18)	93	0	0	0.0%	\$450
0DPT99	BOATWRIGHT AGY\THE	NEWTOWN SQUARE, PA	17	0	49	(2.0%)	97.6%	49.5%	\$10,582	2	41	\$15,018	62	12	50	26.2%	\$68,640
0DPV11	HURLEY INS AGENCY LLC	GLEN MILLS, PA	48	4	78	4.0%	115.4%	281.6%	\$19,652	7	26	\$13,485	191	56	75	14.2%	\$70,909
		HILLS, PA	174	14	164	6.5%	101.3%	20.4%	\$53,536	29	77	\$17,780	1,228	128	154	67.1%	\$132,583
	CAPRETTA INS AGENCY INC		80	4	64	0.0%	83.1%	1042.2%	\$16,121	4	71	\$19,317	292	6	64	26.6%	\$54,025
	DISABATINO FIN SRVCS LLC		11	0	20	(13.0%)	60.0%	1.2%	\$923	2	20	\$4,248	76	12	23	37.4%	\$30,875
0DPV81	INSURANCE GROUP	HICKORY CREEK, TX		1	56	(3.4%)	93.8%	49.8%	\$47,218	25	32	\$40,334	235	51	58	80.1%	\$138,572
	INS AGENCY	LOUISVILLE, KY	209	64	293	21.6%	92.1%	22.8%	\$119,622	64	126	\$58,216	761	206	241	138.4%	\$304,762
	THOMPSON\MIK	,	57	4	40	2.6%	76.7%	41.1%	\$28,014	2	30	\$8,577	250	19	39	59.7%	\$80,058
0DPV95	SINGH AGENCY INC	GREAT NECK, NY	1,077	10	153	(0.6%)	82.4%	58.5%	\$114,809	28	136	\$110,624	5,294	62	154	97.9%	\$332,287

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This report represents the results for this master agency filtered on the items above.

Show Names (with Less Data)

					Current Year-to-Date Results								ults Prior Year-en			d Results	
Sub Code	Agency Name	Agoney Legation	Quotes	BNB	Policies in Force	PIF	Retention	Loss Ratio	Written Premium	BNB		Written Premium	Ouetee	BNB	Policies in Force	Loss Ratio	Written Premium
	JOSEPH J DIMONDA AGENCY	Agency Location WANTAGH, NY	115	12	57	23.9%	82.4%	78.3%	\$30,401	7	17	\$11,903	283	41	46	100.1%	\$78,358
0DPW55	PAPAS & ASSOCIATES LLC	AKRON, OH	25	1	9	12.5%	100.0%	0.0%	\$749	1	3	\$1,021	151	8	8	0.0%	\$7,960
0DPW64	NICK WEYBRIGHT AGNCY INC	INDIANAPOLIS, IN	64	5	133	0.8%	85.7%	33.4%	\$47,752	18	119	\$36,946	311	47	132	42.2%	\$164,414
0DPW82	FOWLER\JOSEP H P	GREENSBORO, NC	2	0	19	(9.5%)	70.0%	0.0%	(\$1,204)	3	10	\$1,455	252	16	21	2.2%	\$22,040
0DPW88	WADE TIMOTHY P INC	-	20	1	9	12.5%	100.0%	0.0%	\$1,574	0	1	(\$45)	98	11	8	49.8%	\$12,831
0DPX15	GLUCKLE\DAVI D\INS AGCY	SYLVANIA, OH	32	5	23	27.8%	122.2%	58.0%	\$8,738	5	9	\$4,181	128	14	18	50.9%	\$18,778
0DPX40	THE SAXON AGENCY	MCKINNEY, TX	0	0	0	(100.0%)	0.0%	0.0%	\$0	1	3	\$2,693	37	1	1	0.0%	\$2,535
0DPY00		CLYDE, OH	0	0	0	0.0%			\$0	0	0	\$0	1	0	0		\$0
0DPY13	HOSTETLER INS GROUP LLC	CANTON, OH	89	0	7	(12.5%)	80.0%	0.0%	\$3,116	4	5	\$3,674	516	7	8	13.2%	\$5,926
0DPY25	MALHOTRA & ASSOC LLC	MANSFIELD, OH	0	0	0	0.0%			\$0	0	0	\$0	0	0	0		\$0
0DPY39	BILL MEENAN AGENCY	CARROLLTON, TX	19	0	7	0.0%	100.0%	134.3%	\$8,003	5	7	\$6,871	69	5	7	294.8%	\$12,121
0DPY60	MILLER INS AGENCY INC	WACO, TX	1	0	0	0.0%			\$0	0	0	\$0	12	0	0		\$0
0DPZ14	CSI INSURANCE	TIFFIN, OH	78	2	13	18.2%	100.0%	0.0%	\$790	0	3	(\$703)	323	8	11	273.5%	\$10,692
0DPZ55	ISAKSON INS AGENCY INC	MESA, AZ	205	25	137	18.1%	85.5%	261.0%	\$57,205	15	83	\$29,504	600	65	116	10.0%	\$168,171
0DQC29	BROWN BROTHERS AGCY INC	GALLIPOLIS, OH	4	1	27	3.8%	100.0%	0.0%	\$8,936	8	10	\$7,248	77	25	26	0.0%	\$24,057
0DQC98	ELEMENTARY INS AGENCY	TAMPA, FL	38	2	14	16.7%	100.0%	(78.9%)	\$4,154	2	7	\$2,900	132	11	12	63.3%	\$18,210
0DQC99	INSURANCE ALLIANCE LLC	SUMNER, WA	90	11	127	1.6%	71.6%	17.5%	\$44,456	26	81	\$34,036	329	91	125	30.6%	\$134,367
0DQD10	STONE\JOHN PATRICK	HOLLEY, NY	2	0	0	0.0%			\$0	0	0	\$0	18	0	0		\$0
0DQD37	-	WOODSTOCK, GA	52	6	40	122.2%		43.6%	\$22,177	0	0	\$0	129	15	18	34.2%	\$20,899
0DQD96	MORIAS AGENCY	CHESTER, NY	5	1	4	33.3%	100.0%	0.0%	\$4,117	2	2	\$2,432	86	3	3	0.0%	\$4,867
0DQF76		WARRENVILLE, IL	105	3	62	5.1%	86.7%	1.0%	\$21,550	19	30	\$17,728	303	52	59	11.9%	\$63,426
Sub-Code	Details Report						Pag	a 8 of 11							Printed on	04/04/202	2 02.55 PM

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9930 JOHNNYCAKE RDG RD STE 3D

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TRAVELERST

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Show Names (with Less Data)

					Current Year-to-Date Results Policies PIF Loss				I	Prior Y	ear-to-Da	ate Resu	lts	Prior	Year-end	Results	
									Written		Policies	Written			Policies	Loss	Written
		Agency Location		BNB	in Force		Retention		Premium	BNB			Quotes	BNB	in Force	Ratio	Premium
0DQG02	PLW & ASSOCIATES INC	SNELLVILLE, GA	493	25	148	17.5%	172.7%	223.6%	\$74,973	14	22	\$29,790	1,396	110	126	31.9%	\$201,377
0DQG24	SCHACKOW\DA RR\INSURANCE	GAINESVILLE, FL	356	3	105	(0.9%)	79.7%	19.2%	\$45,175	1	123	\$52,143	773	5	106	92.3%	\$224,790
0DQG99	HERITAGE INS AGCY	CICERO, NY	80	2	12	20.0%	100.0%	162.0%	\$4,801	4	5	\$2,835	233	9	10	58.2%	\$16,822
0DQL74	STONECREST INS SVCS INC	CARMICHAEL, CA	17	7	16	33.3%	(50.0%)	0.0%	\$10,819	2	2	\$4,885	84	12	12	0.0%	\$21,136
0DQL93	KEVIN J HALPIN AGENCY	CHALFONT, PA	68	6	41	13.9%	88.9%	0.0%	\$14,471	9	9	\$9,221	367	42	36	47.6%	\$38,982
0DQM32		ALLISON PARK, PA	0	1	1	(75.0%)		323.9%	\$1,991	0	0	\$0	0	6	4	0.0%	\$5,235
0DQP14	SUMMIT WEST INS GRP INC		0	0	0	0.0%			\$0	0	0	\$0	68	0	0		\$0
0DQP20		SPRINGFIELD, PA	123	3	60	7.1%	95.0%	30.4%	\$11,242	2	20	\$6,532	458	43	56	15.7%	\$77,940
0DQP22		SPARTA, NC	181	5	48	11.6%		0.0%	\$4,868	0	0	\$0	439	42	43	0.5%	\$42,127
0DQP26	OLD NATIONAL INS INC	JASPER, AL	68	3	28	0.0%	120.0%	49.7%	\$13,315	0	10	\$1,189	263	21	28	53.2%	\$41,841
0DQQ09	SOUTHEAST MINNESOTA INS	ST CHARLES, MN	0	0	7	0.0%	100.0%	1154.5%	\$5,515	2	2	\$1,717	70	7	7	0.0%	\$5,101
0DQR98	WHITLEY INS TEAM INC	FREMONT, NC	34	4	31	14.8%	100.0%	66.4%	\$3,724	4	4	\$1,874	171	30	27	0.0%	\$24,279
0DQS00	SUEING INSURANCE AGENCY	NASHVILLE, TN	33	10	28	55.6%		0.0%	\$12,949	0	0	\$0	105	19	18	3.8%	\$16,324
0DQS38	PROVIDENCE INS ADVISORS	ATHENS, GA	968	92	501	20.4%	166.7%	65.2%	\$167,893	4	3	\$4,071	2,625	431	416	21.2%	\$670,986
0DQT21	MAWAKII INS AGENCY INC	KENT, WA	23	0	0	0.0%			\$0	0	0	\$0	137	0	0		\$0
0DQY18	ATKINS & ASSOC INS LLC	GREENVILLE, SC	90	9	28	7.7%		0.0%	\$8,542	0	0	\$0	212	30	26	1.7%	\$30,848
0DQY99	AREAWIDE INS ADVISORS	COLLEGE STATION, TX	171	43	103	74.6%		20.7%	\$73,677	0	0	\$0	274	44	59	0.0%	\$87,498
0DRF23	NICHOLAS INS SOLUTIONS	,	80	6	13	85.7%		0.0%	\$7,628	0	0	\$0	81	7	7	0.0%	\$7,140
0DRF45	OXYGEN INS GROUP LLC	CHANDLER, AZ	499	42	119	24.0%		73.0%	\$71,304	0	0	\$0	858	104	96	2.2%	\$135,923
0DRG24	HUNZIKER- NAGEL INSURANCE	CHANNAHON, IL	12	0	0	0.0%			\$0	0	0	\$0	39	0	0		\$0
0DRH34	RAWSON & ASSOCIATES INC	PEARL, MS	30	1	12	9.1%		0.0%	\$5,099	0	0	\$0	86	12	11	0.0%	\$15,183

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Show Na	mes (with Less	Data)										LO	в: то	TAL	Informat	ion as o	f: Mar 2022
							-Date Res	sults		Prior Y	'ear-to-Da		ılts	Prior	Year-end		S
Sub-Code	Agency Name	Agency Location	Quotes	BNB	Policies in Force	PIF Growth	Retention	Loss Ratio	Written Premium	BNB	Policies in Force		Quotes	BNB	Policies in Force	Loss Ratio	Written Premium
	INSURANCE ALLIANCE LLC	SUMNER, WA	23	6	12	50.0%		0.0%	\$5,506	0	0	\$0	17	10	8	0.0%	\$8,036
0DRM26		CONWAY, AR	265	53	219	34.4%		24.7%	\$80,402	0	0	\$0	668	157	163	8.1%	\$207,126
0DRM54	MOORE AGENCY INC\THE	NANUET, NY	4	1	2	100.0%		0.0%	\$2,491	0	0	\$0	9	1	1	0.0%	\$4,359
0DRR48		HILLIARD, OH	4	0	1	0.0%		0.0%	\$0	0	0	\$0	19	2	1	0.0%	\$239
0DRS21		DECATUR, AL	65	6	517	54.8%		81.7%	\$166,022	0	0	\$0	41	9	334	71.3%	\$81,548
0DRS39	METRO CHOICE INS AGENCY	CUMMING, GA	8	0	0	0.0%			\$0	0	0	\$0	1	0	0		\$0
0DRS88	MCGUIRE INS AGENCY INC	PRESTONSBURG,	237	27	41	192.9%		0.0%	\$26,554	0	0	\$0	184	14	14	0.0%	\$16,335
0DRS89	ALL CITY INS SVCS LLC	BROOKLYN, NY	17	4	4	0.0%		0.0%	\$4,109	0	0	\$0	26	0	0		\$0
0DRT13	CRISMORE AGENCY LLC\THE	KIRKWOOD, MO	164	17	27	170.0%		65.6%	\$26,617	0	0	\$0	31	10	10	0.0%	\$13,867
0DRT88	HOFFMAN\TOD D\AGENCY LLC	CUMMING, GA	88	17	50	733.3%		0.0%	\$63,562	0	0	\$0	19	6	6	0.0%	\$8,769
0DRV38	INTEGRITY SVCS AND SOL	WYOMISSING, PA	5	0	0	0.0%			\$0	0	0	\$0	0	0	0		\$0
0DRV79	AC NETWORK LLC\THE	CONCORD, OH	23	0	4	0.0%		309.6%	\$0	0	0	\$0	343	0	0		\$0
0DRX78	NEILL INSURANCE BROKERS	ROANOKE, TX	97	19	19	0.0%		0.0%	\$31,595	0	0	\$0	2	0	0		\$0
0DRY21	GUARDIAN INS PARTNERS	CHATTANOOGA, TN	194	45	44	0.0%		0.0%	\$54,221	0	0	\$0	1	0	0		\$0
0DRY41	HERITAGE INS AGCY	CICERO, NY	6	0	0	0.0%			\$0	0	0	\$0	0	0	0		\$0
0DRY92	ARCHER INS SOLUTIONS LLC	WAXAHACHIE, TX	8	2	2	0.0%		0.0%	\$1,706	0	0	\$0	0	0	0		\$0
0DRY98	GALSTER\RICK III INS	NORTH CHESTERFIELD, VA	165	22	22	0.0%		0.0%	\$41,049	0	0	\$0	0	0	0		\$0
0DRZ05	ALL CITY INS SVCS LLC	BROOKLYN, NY	50	11	11	0.0%		0.0%	\$13,160	0	0	\$0	0	0	0		\$0
0DRZ24	RONDON INS SVCS LLC	EDMOND, OK	132	8	8	0.0%		0.0%	\$7,600	0	0	\$0	0	0	0		\$0
0DRZ41 0DSC43	PLEMONS INC	KENNESAW, GA CHARLESTON, SC	5 49	1 16	1 15	0.0% 0.0%		0.0% 0.0%	\$2,769 \$19,896	0	0	\$0 \$0	0	0	0		\$0 \$0

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9930 JOHNNYCAKE RDG RD STE 3D

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21,110

(4.6%)

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9.2%

125.3%

12.1%

89.1%

1

23,975

CONCORD, OH 44060 **Phone:** (440) 856-5111 Region: All Regions SE: All SEs

TRAVELERS

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AGENCY INC

URANCE

URANCE

0WK660

0WK661

Total

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JONES\TOM\INS TUSCUMBIA, AL

JONES\TOM\INS TUSCUMBIA, AL

LOB: **TOTAL** Information as of: Mar 2022 **Current Year-to-Date Results Prior Year-to-Date Results Prior Year-end Results** Policies PIF Written Policies Written Policies Written Loss Loss **Sub-Code Agency Name** Agency Location Quotes BNB Growth Retention Ratio Premium BNB in Force Premium Quotes **BNB** in Force Ratio **Premium** in Force 0DSD21 VOLK COEUR D ALENE. 0 0.0% \$0 0 0 \$0 0 0 0 \$0 **INSURANCE** LLC 0DSD42 WENHOLD 2 2 0 0 0 \$0 SOUDERTON, PA 17 0.0% 0.0% \$594 0 \$0 0 **INSURANCE AGENCY ELIZABETHTOWN** 20 0.0% 22 0EH155 LACY WEST-0 86.4% (89.6%)\$10,879 0 \$9,132 33 20 41.7% \$30,843 1 **THOMAS** , NC **AGENCY** LATROBE, PA (1.2%)47.8% 5 0HU320 PANICHELLE 102 11 513 88.8% \$126,630 529 \$121,127 274 41 519 18.8% \$507,442 FINANCIAL GRP 0 0.0% \$0 0MF672 POLICY CEDAR PARK, TX 0 1 0.0% \$0 0 0 1 1 0.0% \$165 1 SOURCE LLC\THE 0MQ072 PANICHELLE LATROBE, PA 0 0 2 (33.3%)66.7% 0.0% \$1,990 1 3 \$2,971 1 3 0.0% \$4,869 1 FINANCIAL GRP 0NH737 JONES\TOM\INS TUSCUMBIA, AL 0 0 0 0.0% \$0 0 0 \$0 0 0 \$0 1 **URANCE** \$1,433,42 0PL268 OAKBRIDGE CANTON, GA 162 54 918 4.1% 88.8% 251.4% \$410,477 66 739 \$334,416 897 302 882 55.9% **INS AGENCY** LLC 0TG613 C QUICK INS WASHINGTONVIL 45 163 (2.4%)82.2% 3.7% \$61.926 3 185 \$63.244 94 16 167 65.5% \$293.788

37.8%

0.0%

69.8%

\$125.832

\$16,287

\$8,403,88 2,061

4

26

261

174

13,399

\$64,851

\$98,685

\$5,426,57 87,486

59

118

14

27

9,733

347

18

19,325

22.6%

31.8%

55.0%

\$465,364

\$94,657

\$27,603,6