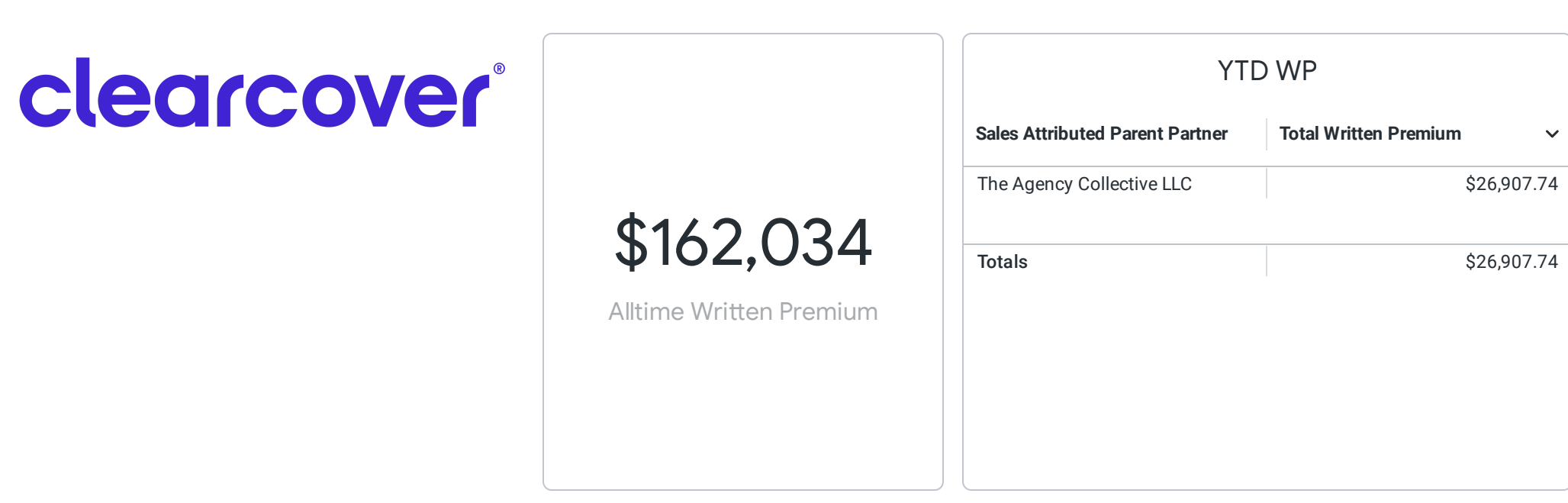


YTD PRODUCTION RESULTS

Parent Partner Name is The Agency Collective LLC Created Date this year to second

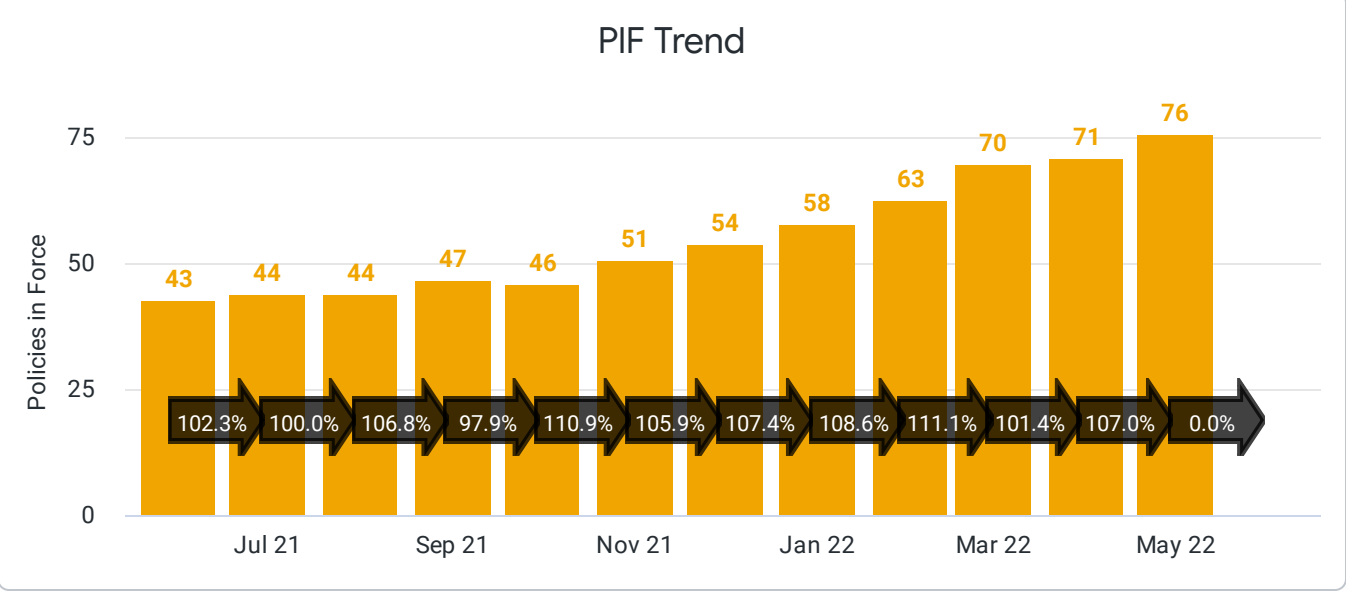
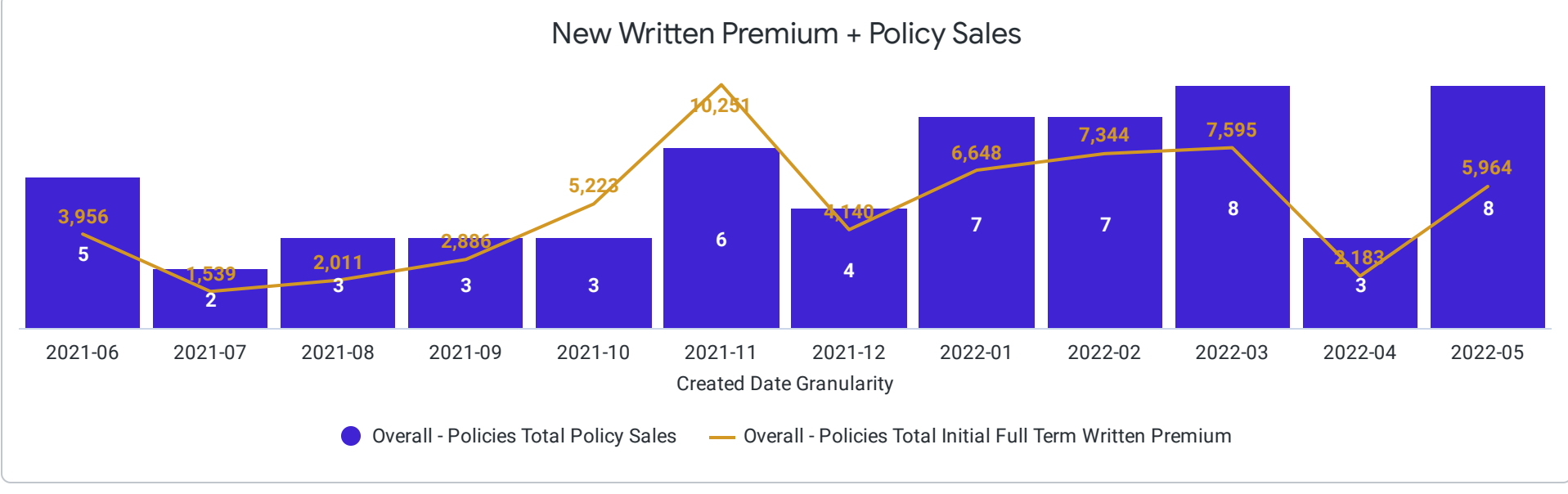


\$162,034

Alltime Written Premium

YTD WP	
Sales Attributed Parent Partner	Total Written Premium
The Agency Collective LLC	\$26,907.74
Totals	\$26,907.74

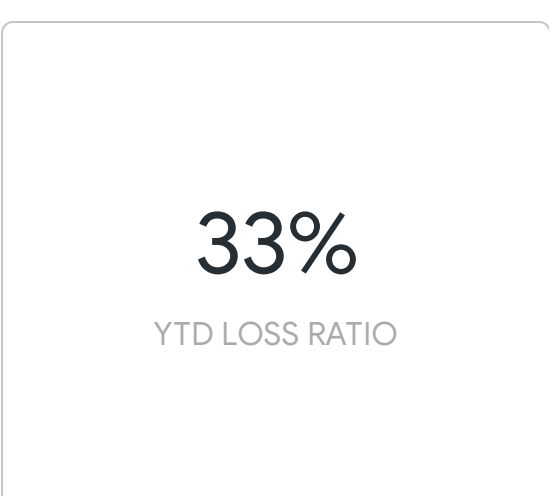
TWP - By Agency		
Sales Attributed Partner Name	Effective Date	Total Written Premium
Ceo Insurance & Financial Services, Inc.	2020-10-16	\$41,101.07
Jim Kelly Ins Agency Inc	2020-10-09	\$34,407.13
Courtney Insurance Services, Inc.	2021-01-06	\$16,987.50
Insurance Professional Agency LLC	2020-12-02	\$16,394.16
Isakson Insurance Agency Inc	2020-10-09	\$15,894.90
Blue Insurance Group	2021-10-12	\$9,317.91
LSH Inc	2021-08-20	\$8,701.93
Regal Insurance Services LLC	2021-01-27	\$5,100.31
Massabini Insurance & Financial Services, Inc.	2021-05-28	\$4,761.02
Totals		\$162,033.59



WEEKLY NB - By Agency																		
Created Date	2022-05-15	2022-05-08	2022-05-01	2022-04-17	2022-04-10	2022-03-27	2022-03-20	2022-03-13	2022-02-27	2022-02-13	2022-02-06	2022-01-30	2022-01-23	2022-01-16	2022-01-09	2022-01-02	Total	
Sales Attributed Partner Name	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	
Ceo Insurance & Financial Services, ...	2	2	1	1	1	2	0	0	0	0	0	1	1	1	1	0	13	
Jim Kelly Ins Agency Inc	1	0	1	0	0	0	0	0	0	0	1	0	0	0	0	0	3	
Jones Insurance Group, LLC	1	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	2	
Blue Insurance Group	0	0	0	0	0	1	3	1	0	0	0	0	0	0	0	1	6	
Insurance Professional Agency Inc	0	0	0	0	0	0	0	0	0	2	0	0	0	0	1	0	3	
LSH Inc	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	0	2	
Isakson Insurance Agency Inc	0	0	0	0	0	0	0	0	1	1	1	0	1	0	0	0	4	
Totals	4	2	2	1	2	3	3	1	1	4	3	1	2	1	2	1	33	

MONTHLY NB -OVERALL													
Created Date	2022-05	2022-04	2022-03	2022-02	2022-01	2021-12	2021-11	2021-10	2021-09	2021-08	2021-07	2021-06	Total
Sales Attributed Parent Partner	Policy Count ▼	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count
The Agency Collective LLC	8	3	8	7	7	4	6	3	3	3	2	5	59
Totals	8	3	8	7	7	4	6	3	3	3	2	5	59

MONTHLY NB - By State													
Created Date	2022-05	2022-04	2022-03	2022-02	2022-01	2021-12	2021-11	2021-10	2021-09	2021-08	2021-07	2021-06	Total
State	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count	Policy Count
AZ	5	2	2	4	6	1	1		2	1		1	25
WI	2												2
OK	1			1									2
IL			5	1	1	1	2	2			1	2	15
OH									1	2			3
CA							1						3
GA		1		1		1	1	1					5
TX			1				1				1		3
MD							1						1
Totals	8	3	8	7	7	4	6	3	3	3	2	5	59

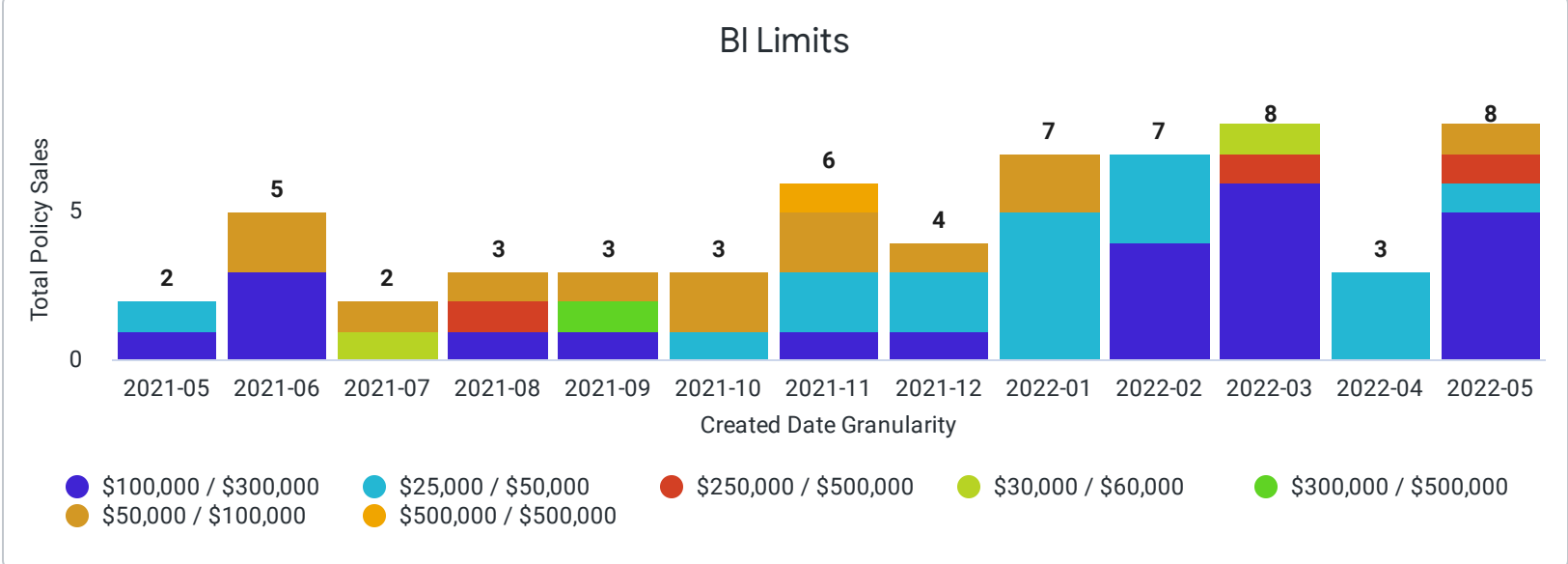
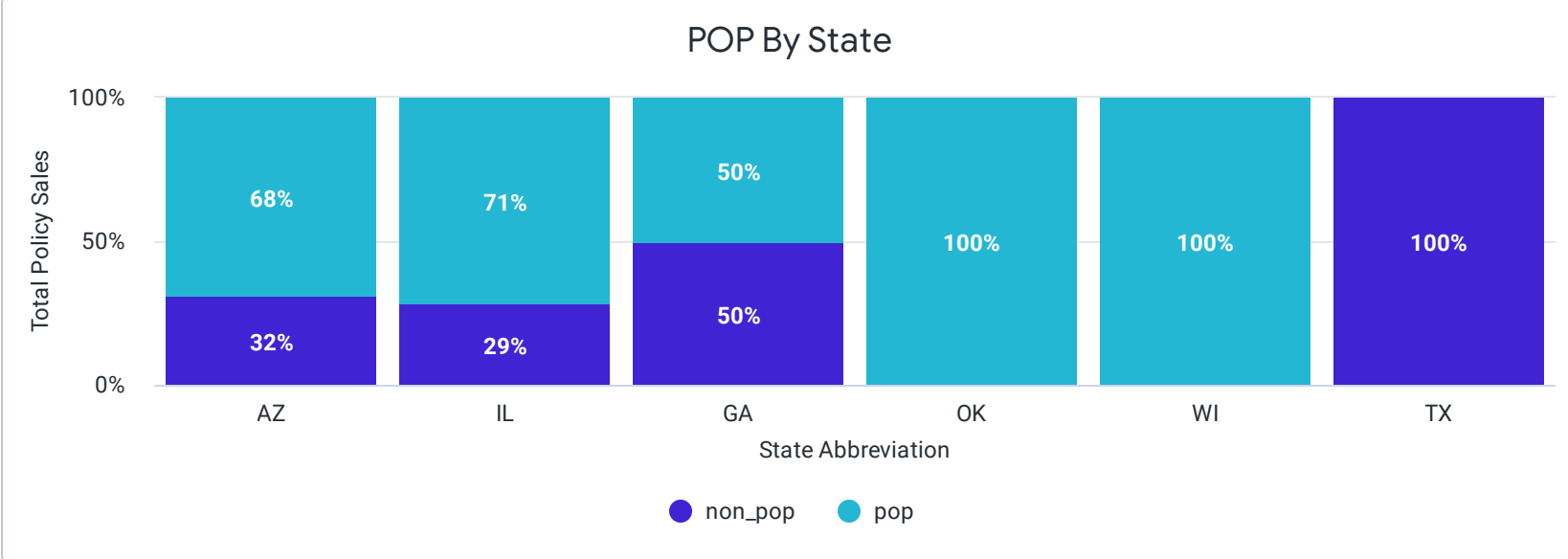
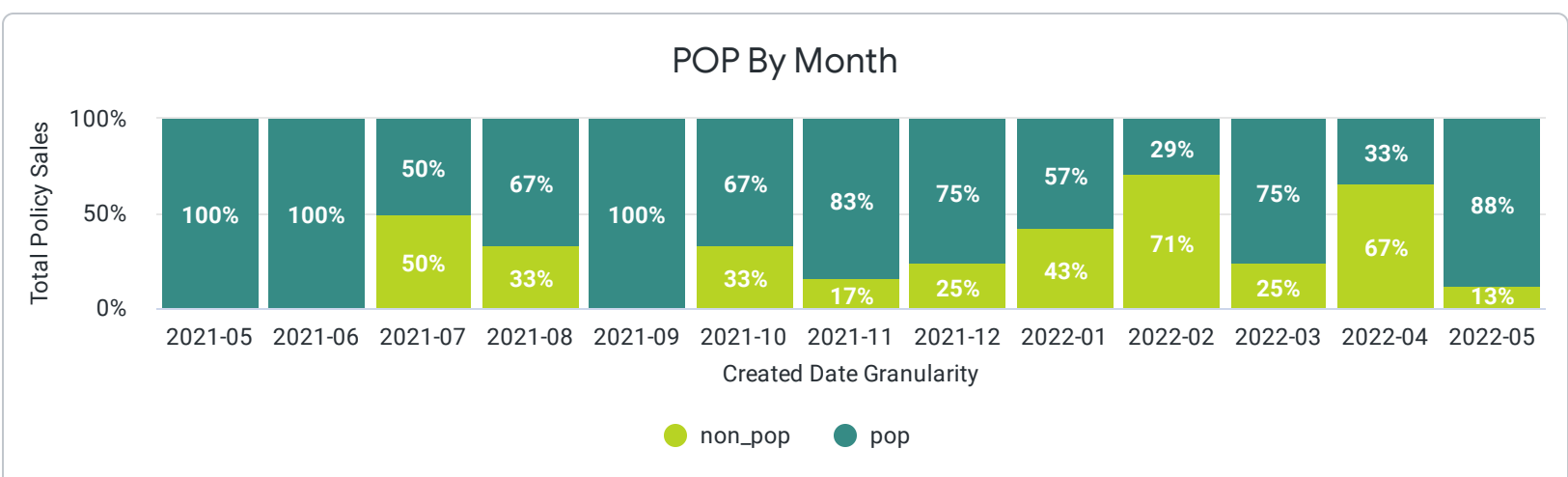
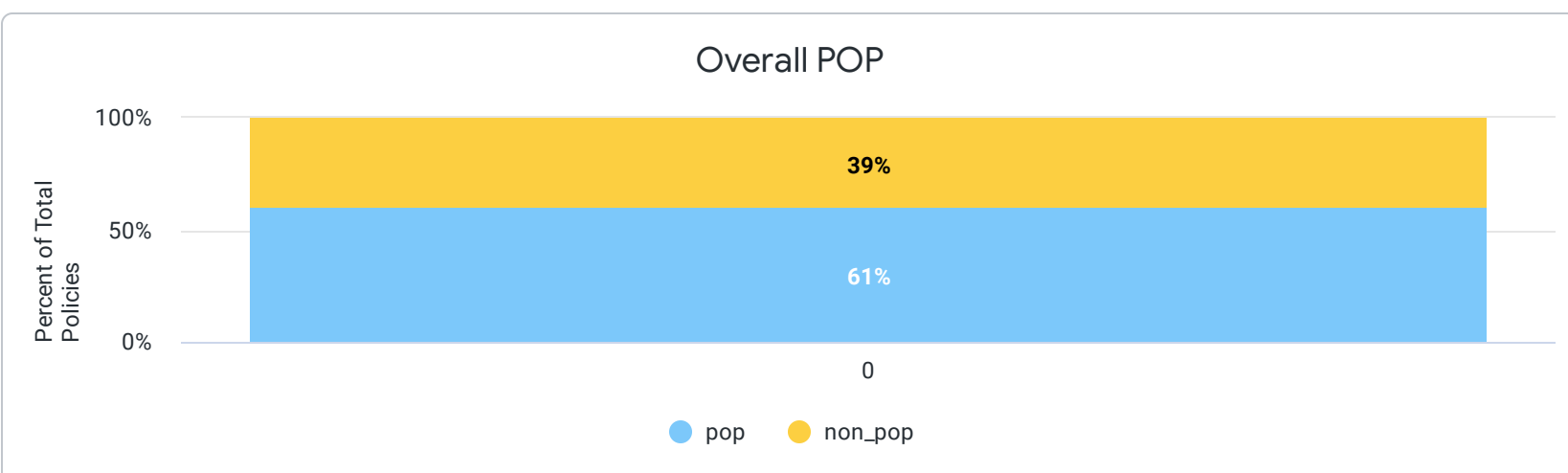
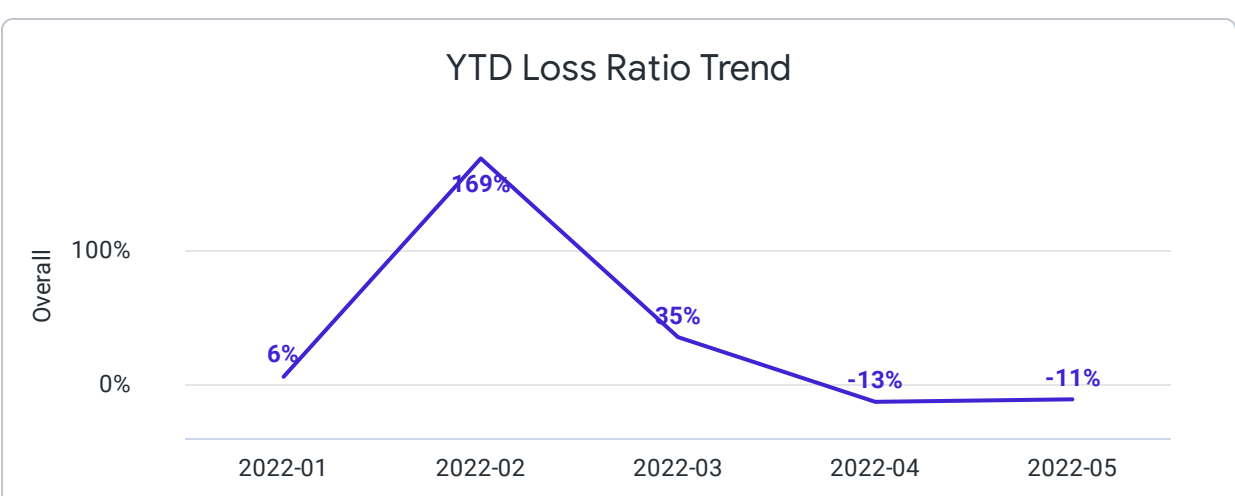
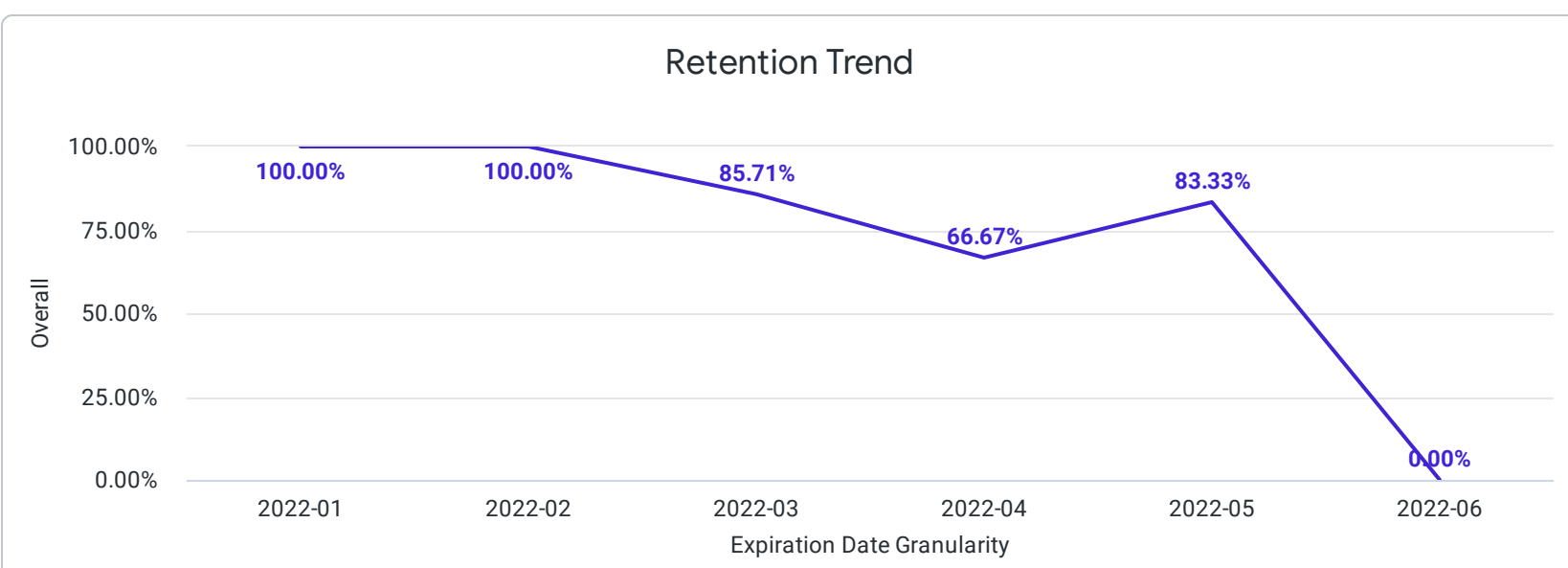


YTD LOSS RATIO

YTD Loss Ratio Details		
Loss Ratio	YTD LOSS	YTD LOSS
	Domestic	Selection
33%	\$53,631.91	\$17,446.93

State	Loss Ratio	1996-1999 Premium	1996-1999 Loss Ratio Selection
AZ	17%	\$6,752.62	\$1,119.92
OK	0%	\$178.10	\$0.00
GA	0%	\$1,373.87	\$0.00
WI	0%	\$88.05	\$0.00
IL	0%	\$2,544.18	\$0.00
TX	0%	\$589.57	\$0.00

Loss Ratio - By Agency			
Name	Loss Ratio	Total Earned Premium	Loss Total Selection
Isakson Insurance ...	53%	\$2,107.67	\$1,119.92
Ceo Insurance & Fin...	0%	\$3,400.10	\$0.00
Jones Insurance Gr...	0%	\$172.50	\$0.00
LSH Inc	0%	\$1,359.92	\$0.00
Blue Insurance Group	0%	\$2,051.67	\$0.00
Insurance Professio...	0%	\$1,749.16	\$0.00
Jim Kelly Ins Agenc...	0%	\$544.01	\$0.00

[illegible]

Prior Month Sub-Agencies Launched (copy)				
	Effective Date	▼ Headquarters State Abbreviation	Parent Partner Name	Name
1	2022-04-11	AL	The Agency Collective LLC	Old National Insurance Inc

Conversion - By State							
	Identity Partner Created Month	2022-06	2022-05	2022-04	2022-03	2022-02	2022-01
	State Abbreviation	Quote Summary t-Bind Conversion	Quote Summary to Bind Conversion	Quote Summary to Bind Conversion	Quote Summary to Bind Conversion	Quote Summary to Bind Conversion	Quote Summary to Bind Conversion
1	OK	0	100.00%	0	0	100.00%	0
2	AZ	0	7.69%	4.17%	4.17%	4.55%	18.52%
3	GA	0	0.00%	12.50%	0.00%	0.00%	0.00%
4	IL	0	0.00%	0.00%	25.00%	9.09%	12.50%
5	TX	0	0.00%	0.00%	16.67%	0.00%	0.00%
6	WI	0	0.00%	0.00%	0	0	0.00%
7	AL	0	0	0	0	0	0
8	OH	0	0	0.00%	0.00%	0	0
9	LA	0	0	0	0	0	0
10	MO	0	0	0	0	0	0
11	CA	0	0	0	0	0	0
12	KY	0	0	0.00%	0.00%	0	0
13	MD	0	0	0	0	0	0

Disclosures

Metric	Definition
Total Written Premium	Total of New Business Premium and Renewal Premium
Policy Sales	Sale of new policies which were not in prior existence
Proof of Prior	Proof of prior insurance as derived from 3rd party report data (current carrier reports)
App-to-Quote Conversion	% of applications that returned a quote
Quote-to-bind Conversion	% of quotes returned that resulted in a bound policy
App Attach Rate	% of policies in which the customer has logged in and accessed the mobile application