AGCY COLLECTIVE LLC\THE:AGCY COLLECTIVE

Master: 0DPG38

9930 JOHNNYCAKE RDG RD STE 3D

CONCORD, OH 44060 **Phone:** (440) 856-5111

Region: All Regions
SE: All SEs



This report represents the results for this master agency filtered on the items above.

National Program: N/A

National Distribution Agent Group: N/A Account Group: N/A Account Group: N/A Account Name: N/A

Prime Active Apptd Last Next PIF Booked Written	Loss
Code Agency Name Segment Region Sales Executive Underwriter Agcy Year Meeting Meeting Count Quotes New Bus Premium	Ratio
0CFB98 PUTNAM\BOB\AGENC Profit Northeast Reynolds,Fernando T Spooner,Theresa M Yes 9999 1/31/2022 293 484 8 \$94,715	57.6%
0CFD19 PUTNAM\BOB\AGENC LowProd Northeast Fang,Jessica Simmons,Renee M Yes 9999 1 0 0 \$400	0.0%
0CFZ69 FLEMING ISLAND INS ProtGrow Southern Mallins, Jaimie A Widener, Clark Yes 9999 12/28/2021 41 29 2 \$21,829	33.3%
OCMY16 ABE GT & ASSOCIATE Profit Mid-West Miceli, Mike F Anderson, Taylor D Yes 2008 3/8/2022 289 78 14 \$77,165	141.8%
0CQK62 NOBLES INS AGENCY LowProd Southern Soto,Danny Jordan,Bradley A Yes 2019 3/3/2022 28 49 13 \$19,732	0.0%
0CQQ55 KELLY\JAMES\& ASSC Conv Mid-West Fitzgerald,Katy S Ballew,Terra R Yes 2009 2/10/2022 28 162 1 \$4,923	1.1%
0CRP38 MORELAND INSURAN ProtGrow Mid-West Walton,Colin L Cheatam,Brandi Yes 2009 2/22/2022 116 347 26 \$48,522	13.0%
OCSP88 KLC INS INC DBA FAN SolidPerf Mid-West Cline,Jon Wright,JohnK Yes 2009 3/2/2022 413 203 6 \$96,614	66.5%
0CSS81 HENRY\ROGER\INSUI ProtGrow Southern Whitaker-Jordan,Mechel Clapp,Patrick S Yes 2009 2/11/2022 4/5/2022 97 8 2 \$50,251	56.2%
0CTT17 KEYSTONE INSURAN Portfolio Southern Stanford,Lisa Coffman,Ama Yes 9999 3/15/2022 398 380 27 \$220,077	39.6%
0CWQ74 A-Z INSURANCE LLC ProtGrow Western Kenyon, Jared L UNKNOWN Yes 9999 2/10/2022 4/7/2022 59 21 3 \$15,121	143.1%
0DGN87 PATRICK SCHUMACH Portfolio California Cole,Antoine M Sollie,Austin A Yes 9999 2/10/2022 220 77 16 \$78,080	(13.0%)
0DJF18 THAI CHANG AGENC\ Portfolio Southern Glover, C. Brian Haglund, Misty L Yes 2020 3/30/2022 462 438 49 \$211,430	40.5%
0DLF81 POLICY SOURCE LLC Portfolio South Central Losee, Amber H Carr, Stuart P Yes 2018 2/10/2022 443 309 0 \$115,603	89.3%
0DLK97 KUTNEY INSURANCE ProtGrow Mid-Atlantic Barnaba,Neal P Swingle,Vince Yes 2018 3/2/2022 49 0 0 \$18,330	1.0%
0DLR50 BROWN INSURANCE Conv South Central Bailey, Tanner S Skeie, Jami A Yes 9999 1/25/2022 147 190 9 \$35,707	54.8%
0DLV38 HERITAGE INSURANC ProtGrow Northeast Warner, Christina L Spooner, Theresa M Yes 2018 3/2/2022 139 219 11 \$40,533	56.0%
0DMD39 CHAPMAN INSURANC SolidPerf Southern Reed, Jordan K Harbison, Jason Yes 2018 3/22/2022 425 370 38 \$208,790	64.1%
0DMH08 LSH INC Profit Southern Womack,Cynthia Gautreaux,Nicholas A Yes 2019 3/22/2022 117 190 27 \$70,476	41.6%
0DMH68 AUSBAND AGENCY IN LowProd Southern Reed, Jordan K Gautreaux, Nicholas A Yes 2019 9/10/2021 5/5/2022 94 79 13 \$66,621	10.0%
0DMH74 NEEDHAM GROUP IN ProtGrow Southern Soto, Danny Jordan, Bradley A Yes 2019 3/21/2022 96 63 7 \$49,279	34.9%
0DMN17 CRANE\RANDALL\& A Conv Southern Lively,Cindy Harbison,Jason Yes 2019 9/24/2021 410 434 65 \$228,782	21.9%
0DMN66 WJ SAUNDERS INSUF LowProd California Senna, Eric S Skeie, Jami A Yes 2019 3/10/2022 4/4/2022 36 19 7 \$31,474	29.3%
0DMR15 JAC INSURANCE AGE LowProd Northeast Caci,Dawn M Spooner,Theresa M Yes 2019 12/8/2021 39 63 10 \$14,120	43.6%
0DMS38 MOREHEAD AGENCY Conv South Central Sheek,Phil E Dailey,Dana M Yes 2019 3/15/2022 63 103 14 \$24,212	72.4%
0DMY01 FRED SIMMONS INSU LowProd California Davis, Diana O'Shogay, Allie N Yes 2019 2/15/2022 4/6/2022 13 2 0 \$4,798	2.2%
0DMY51 AGENCY OF TOMORF LowProd California Davis, Diana O'Shogay, Allie N Yes 2019 3/2/2022 51 18 7 \$22,635	24.1%
0DMZ43 PIEDMONT INSURAN(LowProd Southern Lauria, Mansi Carter, Michael S Yes 2019 1/12/2022 66 43 5 \$45,986	(0.5%)
0DNC99 AMRITT\THOMAS\AGE LowProd Southern Lauria,Mansi Gautreaux,Nicholas A Yes 9999 3/14/2022 85 109 17 \$60,292	26.8%
0DND23 POTTER INSURANCE LowProd Mid-Atlantic Hampton, Kimberly A Ensworth, Frank E Yes 2019 2/3/2022 12 48 4 \$2,724	8.6%
0DND57 RIELLI INSURANCE & LowProd California Cole, Antoine M Sollie, Austin A Yes 2019 12/15/2021 173 77 22 \$52,255	10.6%
0DND94 HALO INSURANCE AC LowProd South Central McDaniel-Kang, Katie Skeie, Jami A Yes 2019 2/22/2022 78 124 13 \$30,649	13.9%

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9930 JOHNNYCAKE RDG RD STE 3D

CONCORD, OH 44060 *Phone:* (440) 856-5111

Region:

All Regions

SE: All SEs



	7 10116. (440) 000 0111								master agency intered on the items above.								
Prime Code	Agency Name	Segment	Region	Sales Executive	Underwriter	Active Agcy	Apptd Year	Last Meeting	Next Meeting	PIF Count	Quotes	Booked New Bus	Written Premium	Loss Ratio			
0DNF40	MARKETPLACE 4 INS	SolidPerf	Southern	Truitt,Thomas L	Moffett,Nathanael S	Yes	2020	8/4/2021		80	81	7	\$23,531	21.5%			
0DNG28	THE JAMES AGENCY	SolidPerf	Southern	Nanney, Jarrell L	McLemore, Angie	Yes	2019	3/24/2022	4/26/2022	182	175	14	\$119,793	67.7%			
0DNG77	GRAVES COSBY SELI	LowProd	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2019	9/9/2021		50	98	6	\$13,980	94.5%			
0DNH46	CYNTHIA WOLTZ INSI	UnSeg	Northeast	TERM-AGENT	Spooner,Theresa M	No	2019			10	4	1	\$5,615	1314.4%			
0DNM42	MARKIN INSURANCE	Conv	Northeast	Nicolas,Steve	Spooner,Theresa M	Yes	2019	2/24/2022		96	306	7	\$47,403	199.8%			
0DNW00	BATES INSURANCE G	LowProd	Southern	Lively,Cindy	Gautreaux, Nicholas A	Yes	2020	9/21/2021		95	118	33	\$61,041	71.4%			
0DNW16	KISER AGENCY INC\T	LowProd	Southern	Truitt,Thomas L	Jordan, Bradley A	Yes	2020	3/2/2022	4/7/2022	69	35	13	\$19,726	47.5%			
0DNY34	WINSTEAD\BARRY E	Conv	Mid-Atlantic	Barnaba,Neal P	UNKNOWN	Yes	2020	3/31/2022		74	85	6	\$19,788	16.0%			
0DPG38	AGENCY COLLECTIVE	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	3/15/2022		0	38	1	\$0				
0DPG95	BURICK\JESSICA INSI	LowProd	Mid-Atlantic	Davidson,Sue	UNKNOWN	Yes	2020	1/19/2022	4/5/2022	29	23	8	\$8,008	115.2%			
0DPL46	MCHUGH INSURANCE	LowProd	Mid-Atlantic	King,Pearl E	UNKNOWN	Yes	2020	3/17/2022		3	20	1	\$2,941	0.0%			
0DPM24	YOUNG INSURANCE I	LowProd	Mid-Atlantic	Johnson,Jerome	Ensworth,Frank E	Yes	2020	10/27/2020		12	36	3	\$1,674	0.0%			
0DPM75	MASSABNI INSURANC	LowProd	Mid-Atlantic	Johnson,Jerome	Carter, Michael S	Yes	2020	1/24/2022		36	10	3	\$24,219	(2.3%)			
0DPM89	JC GLOBAL INSURAN	LowProd	California	Bello,Eric O	Rueb, Becky M	Yes	2020	3/31/2022		33	13	1	\$7,175	16.9%			
0DPN03	ARVEY INSURANCE A	ProtGrow	Southern	Truitt,Thomas L	Moffett,Nathanael S	Yes	2020	3/30/2022		102	20	6	\$24,526	1.4%			
0DPN04	MICHELLE ALLEN AGI	SolidPerf	Southern	Reed,Jordan K	Haglund,Misty L	Yes	2020	3/30/2022		337	137	30	\$160,414	68.0%			
0DPN06	HODGE ETHRIDGE IN	SolidPerf	Southern	Burris, Cynthia M	Davis,Pete	Yes	2020			425	146	22	\$182,438	149.5%			
0DPN12	JACKSON INSURANC	UnSeg	Southern	TERM-AGENT	Powers,Tiffany R	No	2020			1	0	0	\$564	0.0%			
0DPN14	BEACH INSURANCE	ProtGrow	Southern	Chapman,Krissy A	Powers,Tiffany R	Yes	2020	3/1/2022		75	61	12	\$20,958	74.1%			
0DPN19	STANSELL AGENCY L	SolidPerf	Southern	Romano,Evelyn P	Haglund,Misty L	Yes	2020	2/2/2022		190	101	17	\$76,689	46.2%			
0DPN21	COMPASS AGENCY L	SolidPerf	Southern	Chapman,Krissy A	Powers,Tiffany R	Yes	2020	10/20/2020		345	159	17	\$93,278	5.0%			
0DPN23	APPLETREE INSURAN	Conv	Southern	Reed,Jordan K	Haglund,Misty L	Yes	2020	3/17/2022		133	112	14	\$52,952	102.2%			
0DPN30	EAGAN\JAMES J	LowProd	New England	Mullins,Patricia R	Greene,Paul	Yes	2020	1/21/2021		24	6	0	(\$64)	0.0%			
0DPN37	GREG HOUSTON INSI	Conv	Southern	Romano,Evelyn P	Haglund,Misty L	Yes	2020	6/16/2021		231	190	15	\$81,543	64.7%			
0DPN49	BTJ INSURANCE INC	Portfolio	Southern	Cranston,Patrick J	Jackson,Lindsay E	Yes	2020	2/15/2022		243	150	14	\$88,841	31.1%			
0DPN54	PLEMONS INC	SolidPerf	Southern	McNabb,April P	Haglund,Misty L	Yes	2020	3/31/2022	4/26/2022	152	100	8	\$69,790	61.5%			
0DPN79	LAURIE INSURANCE (SolidPerf	Southern	Chapman,Krissy A	Powers,Tiffany R	Yes	2020	10/21/2020		347	302	58	\$126,588	75.3%			
0DPN88	KING\DAVID\INSURAN	ProtGrow	South Central	Munger,Sean T	McRae,Mary K	Yes	2020	3/16/2022		98	164	8	\$44,675	245.0%			
0DPN95	CRISMORE AGENCY I	Conv	South Central	Lockhart, Jonathan R	Montinez,Beverly	Yes	2020	1/12/2022		380	347	47	\$125,278	84.1%			
0DPN99	ESSIGMANN & ASSO(LowProd	Southern	Lauria,Mansi	Haglund, Misty L	Yes	2020	11/30/2021		20	2	0	\$2,018	0.0%			
0DPP01	HUNT INSURANCE GF	Conv	South Central	Munger,Sean T	McRae,Mary K	Yes	2020	3/16/2022		36	376	8	\$26,752	(14.8%)			
0DPP08	ESSIGMANN & ASSO(ProtGrow	Southern	Lauria,Mansi	Haglund,Misty L	Yes	2020	3/3/2022		203	92	17	\$92,724	107.2%			
0DPP12	DRAZICK INSURANCE	Conv	Mid-Atlantic	Dillon,Mike W	Swingle,Vince	Yes	2020	3/4/2022		115	357	20	\$37,900	22.7%			
0DPP13	WADE HUNT INSURAI	Conv	South Central	Munger,Sean T	McRae,Mary K	Yes	2020	3/8/2022		105	305	10	\$36,071	150.1%			
0DPP15	ESSIGMANN & ASSO(SolidPerf	Southern	McNabb,April P	Haglund, Misty L	Yes	2020	3/22/2022		296	128	29	\$128,393	19.5%			
0DPP22	CLYBURN\JOHN\INSU	Conv	Mid-Atlantic	Abel, Anthony D	Brown,Brittany D	Yes	2020	3/30/2022		212	562	38	\$86,662	68.8%			
Addit	tional Details - Master Co	de			Page 2 of 6	6						Printe	ed on 04/04/20)22 02:56 PM			

AGCY COLLECTIVE LLC\THE:AGCY COLLECTIVE

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9930 JOHNNYCAKE RDG RD STE 3D

CONCORD, OH 44060 *Phone:* (440) 856-5111

Region: All Regions

SE: All SEs



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Prime Code Agency Name	Segment	Region	Sales Executive	Underwriter	Active Agcy	Apptd Year	Last Meeting	Next Meeting	PIF Count	Quotes	Booked New Bus	Written Premium	Loss Ratio
0DPP23 HOMETOWN INSURAI	SolidPerf	Southern	Lively,Cindy	Haglund, Misty L	Yes	2020	2/24/2022		216	67	13	\$62,756	109.8%
0DPP44 KRIS D ROGERS & AS	Profit	Southern	Glover,C. Brian	Haglund, Misty L	Yes	2020	3/10/2022		201	161	23	\$99,587	55.1%
0DPP56 MALHOTRA & ASSOC	LowProd	Mid-West	Muecke,Dawn M	Koenig,Tammy S	Yes	2020	11/4/2021		15	16	0	\$351	0.0%
0DPP57 TROY\ED\INSURANCE	Conv	Mid-Atlantic	Minella, Michele	UNKNOWN	Yes	2020	2/1/2022	6/10/2022	34	19	5	\$11,570	678.8%
0DPP63 SHEETS INSURANCE	Conv	Mid-Atlantic	D'Andrea,Mario P	Moore,Hollie	Yes	2020	3/8/2022		267	617	43	\$115,811	86.0%
0DPP65 CRANE\RANDALL\& A	SolidPerf	South Central	Munger,Sean T	McRae,Mary K	Yes	2020	3/23/2022		169	54	10	\$42,953	14.2%
0DPP90 THE ORRINO AGCY IN	LowProd	Mid-Atlantic	King,Pearl E	UNKNOWN	Yes	2020	3/29/2022		39	82	6	\$13,350	218.5%
0DPQ01 GIELLO\MATT\AGENC	ProtGrow	Mid-Atlantic	Gravitt,Benjamin T	Ensworth,Frank E	Yes	2020	2/24/2022		67	69	7	\$27,714	96.6%
0DPQ09 BRYAN ZANE TERRY	SolidPerf	Western	Irish,Stacie M	UNKNOWN	Yes	2020	1/6/2022		167	131	20	\$75,727	15.9%
0DPQ12 MCDONALD INSURAN	SolidPerf	Southern	Cranston,Patrick J	DeHart,Tim	Yes	2020	3/29/2022		163	288	27	\$54,926	77.7%
0DPQ19 PLATT INSURANCE G	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	2/3/2022		50	45	5	\$16,014	119.1%
0DPQ22 KAREEM JONES AGE	Conv	Mid-Atlantic	Davidson,Sue	Ensworth,Frank E	Yes	2020	3/9/2022		60	69	11	\$20,152	(22.7%)
0DPQ41 CLEMSON INSURANC	SolidPerf	Southern	Romano, Evelyn P	Haglund, Misty L	Yes	2020	3/23/2022		368	195	38	\$112,805	91.5%
0DPQ45 KUTNEY INSURANCE	ProtGrow	Mid-Atlantic	Barnaba,Neal P	Swingle,Vince	Yes	2020	3/2/2022	4/7/2022	127	172	3	\$32,809	49.6%
0DPQ66 URBANIA INS AGENC	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	10/7/2021		46	23	3	\$16,922	29.1%
0DPQ77 AYRES BRACKFIELD	Conv	Southern	Ellis,William	Jackson,Lindsay E	Yes	2020	2/16/2022		388	153	55	\$95,102	38.1%
0DPQ98 NAPOLES INSURANC	LowProd	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2020	7/27/2021		69	81	17	\$19,716	0.0%
0DPR16 THOMAS J ANTINORA	ProtGrow	Northeast	Zulka,Timothy J	Sarraino,Christine M	Yes	2020	3/8/2022	4/6/2022	60	27	3	\$16,142	7.5%
0DPR21 MATHIS\KIM\AGENCY	LowProd	Northeast	TERM-AGENT	Sarraino, Christine M	No	2020	11/3/2021		1	0	0	\$795	0.0%
0DPR25 HAWSEY & ASSOCIAT	ProtGrow	Southern	Guerrera, Dan	UNKNOWN	Yes	2020	9/23/2021	4/28/2022	80	123	21	\$47,646	107.4%
0DPR27 LANCE MEINERS INSI	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	2/11/2022		66	63	14	\$24,853	32.9%
0DPR29 MCGLOTHIN INSURAL	Conv	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2020	1/13/2021		9	110	4	\$4,057	0.0%
0DPR30 SCROGGS\GERALD\II	SolidPerf	Southern	Romano, Evelyn P	Haglund, Misty L	Yes	2020	2/2/2022		149	162	36	\$71,007	53.1%
0DPR33 RUBIN INSURANCE A	Portfolio	Mid-Atlantic	Johnson, Jerome	Brown,Brittany D	Yes	2020	2/10/2022		448	287	60	\$163,654	40.6%
0DPR46 STANLEY INSURANCE	SolidPerf	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2020	9/29/2021		112	141	4	\$17,582	16.2%
0DPR65 MCAFEE INSURANCE	SolidPerf	Mid-Atlantic	D'Andrea,Mario P	Moore,Hollie	Yes	2020	3/31/2022		94	153	13	\$15,201	14.9%
0DPR80 KARI BALL INSURANC	LowProd	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	No	2020	1/28/2021		4	0	0	\$1,744	0.0%
0DPR85 ROBERT JACKSON AC	LowProd	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2020	8/19/2021		35	39	5	\$11,501	164.7%
0DPR91 LUCZKOWSKI INSUR/	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	2/10/2021		6	0	0	\$0	0.0%
0DPR92 MEQUELL GREEN INS	LowProd	Mid-Atlantic	Abel, Anthony D	Swingle,Vince	Yes	2020	11/5/2021		30	41	8	\$7,182	7.2%
0DPR95 GAFFNEY INSURANC	ProtGrow	Southern	Cranston,Patrick J	DeHart,Tim	Yes	2020	2/16/2022		78	157	13	\$37,736	(14.3%)
0DPS06 SOLIMAN INSURANCE	SolidPerf	Western	Castellano,Rachel I	UNKNOWN	Yes	2020			104	405	20	\$30,317	40.7%
0DPS36 SCOTT PHILLIPS INSU	LowProd	Mid-Atlantic	Minella, Michele	UNKNOWN	Yes	2020	3/15/2022		11	10	1	\$4,169	0.0%
0DPS42 VICTOR F DE VITO	Conv	Northeast	Giglio,Taylor R	Spooner,Theresa M	Yes	2020	3/8/2021		53	252	6	\$24,199	0.0%
0DPS49 ROGERS\BETH\AGEN	LowProd	Northeast	Zulka,Timothy J	Rigley, Angela M	Yes	2020	3/31/2022	4/8/2022	8	25	3	\$3,020	0.0%
0DPS53 MERRELL INS GROUF	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	3/22/2022		5	7	0	\$8,082	0.0%
Additional Details - Master Cod	de			Page 3 of 6	6						Printe	d on 04/04/20	022 02:56 PM

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9930 JOHNNYCAKE RDG RD STE 3D

CONCORD, OH 44060 *Phone:* (440) 856-5111

Region: All Regions
SE: All SEs

TRAVELERS

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Prime Code Agency Name	Segment	Region	Sales Executive	Underwriter	Active Agcy	Apptd Year	Last Meeting	Next Meeting	PIF Count	Quotes	Booked New Bus	Written Premium	Loss Ratio
0DPS58 METTS INSURANCE A		Southern	O'Neill,Brian	Kemp,Connie S	Yes	2020	2/8/2022		310	358	38	\$140,755	27.8%
0DPS62 SCHEELER INSURANCE	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	3/29/2022		8	1	1	\$3,727	0.0%
0DPS75 DEWBERRY INSURAN	LowProd	Mid-Atlantic	D'Andrea,Mario P	UNKNOWN	Yes	2020	3/29/2022		16	14	2	\$5,871	2.3%
0DPS81 SLYMAN INSURANCE	LowProd	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2020	4/21/2021		4	17	1	\$2,314	0.0%
0DPS97 JILL E CLINGER AGEN	LowProd	Mid-West	Prues,Mary L	Thomas,Kimberley J	Yes	2020	3/11/2022		12	14	4	\$6,978	0.0%
0DPT00 HAGY\HAROLD E	Conv	Mid-Atlantic	Dietrich, Carina A	UNKNOWN	Yes	2020	3/9/2022		22	108	3	\$3,852	0.0%
0DPT05 SKALA INSURANCE A	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	3/11/2022		33	79	4	\$2,298	0.0%
0DPT09 DITSLER INSURANCE	Conv	Mid-West	Roberts,Bobby J	Moore,Hollie	Yes	2020			266	141	34	\$94,469	15.2%
0DPT24 IPROTECT INSURANC	SolidPerf	Southern	Cooney,Erin A	Widener, Clark	Yes	2020	11/29/2021	4/20/2022	148	387	31	\$69,449	34.2%
0DPT25 GROVE INSURANCE (SolidPerf	Mid-West	Cline,Jon	Wright,JohnK	Yes	2020	2/8/2022		78	99	5	\$17,119	8.9%
0DPT31 SARDILLI INSURANCE	SolidPerf	New England	Chambers, Jessica G	Taylor,Janice	Yes	2020	3/15/2022		164	96	36	\$61,541	5.5%
0DPT32 NOMA\DAVID	LowProd	California	Campos,Sergio	Rucker,Adam N	Yes	2020	12/16/2021		25	52	2	\$18,785	28.8%
0DPT33 SINES INSURANCE AC	Conv	Western	Irish,Stacie M	UNKNOWN	Yes	2020	3/31/2022		169	139	24	\$82,261	57.5%
0DPT35 CEDARWOOD FINAN(LowProd	California	Davis,Diana	O'Shogay,Allie N	Yes	2020	1/25/2022	4/8/2022	26	27	4	\$9,122	7.1%
0DPT36 RCK FAMILY INC	Profit	Mid-Atlantic	Dillon,Mike W	Swingle,Vince	Yes	2020	3/17/2022		62	125	7	\$23,477	54.7%
0DPT42 ESHBAUGH INS SERV	LowProd	Mid-West	Reid,Michelle E	Thomas,Kimberley J	Yes	2020	3/25/2022	4/7/2022	65	154	20	\$24,806	278.5%
0DPT44 ANDREW SCHOCH AC	LowProd	Mid-West	Prues,Mary L	Thomas,Kimberley J	Yes	2020	9/7/2021	4/8/2022	7	1	0	\$2,072	0.0%
0DPT51 DANSBY GROUP LLC	UnSeg	South Central	TERM-AGENT	McRae,Mary K	No	2020	11/6/2020		2	2	0	\$0	0.0%
0DPT55 NIHILL INSURANCE S	LowProd	South Central	McDaniel-Kang,Katie	Rochow,Cathy	Yes	2020			14	26	1	\$1,723	0.0%
0DPT63 CLEVELAND INSURAN	LowProd	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	10/7/2020		7	24	1	\$1,273	0.0%
0DPT67 CEO INSURANCE & FI	Conv	Western	Stark,Stacee	UNKNOWN	Yes	2020			96	577	30	\$31,862	126.9%
0DPT70 MARK S RADOSEVIC	Conv	Mid-West	Reid,Michelle E	Thomas,Kimberley J	Yes	2020	2/22/2022		75	77	8	\$16,877	(10.0%)
0DPT73 THE DAVID T CHUDY!	ProtGrow	Southern	Romano, Evelyn P	Haglund, Misty L	Yes	2020	3/2/2022		63	49	3	\$21,279	(24.8%)
0DPT88 RICHARDS\SCOTT\AG	UnSeg	Southern	TERM-AGENT	Widener, Clark	No	2020	3/12/2021		0	8	0	\$0	
0DPT99 THE BOATWRIGHT AC	LowProd	Mid-Atlantic	Gravitt,Benjamin T	Swingle,Vince	Yes	2020	3/15/2022		49	17	0	\$10,582	49.5%
0DPV11 HURLEY INSURANCE	SolidPerf	Mid-Atlantic	Gravitt,Benjamin T	Ensworth,Frank E	Yes	2020	3/4/2022		78	48	4	\$19,652	281.6%
0DPV18 JAMES\JEFFREY\INSU	Profit	Mid-Atlantic	Lowe,Jeff G	Roberts, Tammy	Yes	2020	2/23/2022		164	174	14	\$53,536	20.4%
0DPV45 CAPRETTA INSURANC	Conv	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2020	9/29/2021		64	80	4	\$16,121	1042.2%
0DPV75 DISABATINO FINANCI	LowProd	Mid-Atlantic	D'Andrea,Mario P	UNKNOWN	Yes	2020	5/27/2021		20	11	0	\$923	1.2%
0DPV81 ALLEN INSURANCE G	SolidPerf	South Central	Bailey,Tanner S	Carr,Stuart P	Yes	2020	3/22/2022		56	36	1	\$47,218	49.8%
0DPV84 BRANDT DAVIS INSUI	SolidPerf	Mid-West	Roberts,Bobby J	Moore,Hollie	Yes	2020	3/31/2022		293	209	64	\$119,622	22.8%
0DPV88 THOMPSON\MIKE\INS	LowProd	South Central	TERM-AGENT	Schackart,Michelle	No	2020	3/10/2022		40	57	4	\$28,014	41.1%
0DPV95 SINGH AGENCY INC	Conv	Northeast	Garnar,Gail	Ralston,Fallon P	Yes	2020	3/21/2022		156	1,119	11	\$117,313	58.0%
0DPV99 DIMONDA\JOSEPH J\/	LowProd	Northeast	Garnar, Gail	Ralston,Fallon P	Yes	2020	2/4/2022		57	115	12	\$30,401	78.3%
0DPW55 PAPAS & ASSOCIATE	LowProd	Mid-West	Prues,Mary L	Thomas,Kimberley J	Yes	2020	3/21/2022		9	25	1	\$749	0.0%
0DPW64 NICK WEYBRIGHT AG	ProtGrow	Mid-West	Cline,Jon	Wright, John K	Yes	2020	2/16/2022		133	64	5	\$47,752	33.4%
Additional Details - Master Co	de			Page 4 of 6	6						Printe	d on 04/04/20	J22 02:56 PI

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Region: All Regions
SE: All SEs

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Prime Code Agency Name	Segment	Region	Sales Executive	Underwriter	Active Agcy	Apptd Year	Last Meeting	Next Meeting	PIF Count	Quotes	Booked New Bus	Written Premium	Loss Ratio
0DPW82 FOWLER\JOSEPH P	LowProd	Southern	TERM-AGENT	Moffett,Nathanael S	No	2020	9/1/2021		19	2	0	(\$1,204)	0.0%
0DPW88 WADE TIMOTHY P INC	LowProd	Mid-Atlantic	King,Pearl E	Ensworth,Frank E	Yes	2020	2/23/2022	4/5/2022	9	20	1	\$1,574	0.0%
0DPX15 GLUCKLE\DAVID\INSL	LowProd	Mid-West	Prues,Mary L	Thomas,Kimberley J	Yes	2020	1/21/2022		23	32	5	\$8,738	58.0%
0DPX40 SAXON AGENCY\THE	UnSeg	South Central	TERM-AGENT	Carr,Stuart P	No	2020	3/15/2021		0	0	0	\$0	0.0%
0DPY13 HOSTETLER INSURAL	UnSeg	Mid-West	TERM-AGENT	Thomas,Kimberley J	No	2020	7/16/2021		7	89	0	\$3,116	0.0%
0DPY39 BILL MEENAN AGENC	UnSeg	South Central	TERM-AGENT	Carr,Stuart P	No	2020	3/22/2021		7	19	0	\$8,003	134.3%
0DPY60 MILLER INSURANCE /	UnSeg	South Central	TERM-AGENT	Tollers,Kyle R	No	2020			0	1	0	\$0	
0DPZ14 CSI INSURANCE LLC	LowProd	Mid-West	Prues,Mary L	Thomas,Kimberley J	Yes	2020	3/2/2022		13	78	2	\$790	0.0%
0DPZ55 ISAKSON INSURANCE	SolidPerf	Western	Banks,Tami L	UNKNOWN	Yes	2020	2/24/2022		137	205	25	\$57,205	261.0%
0DQC29 BROWN BROTHERS /	LowProd	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2020	8/3/2021		27	4	1	\$8,936	0.0%
0DQC98 ELEMENTARY INSURA	LowProd	Southern	Lawson, Joanell	Foley,Brent H	Yes	2020	3/10/2022		14	38	2	\$4,154	(78.9%)
0DQC99 INSURANCE ALLIANC	SolidPerf	Western	Johnson, Jeremy L	Mead,Deborah M	Yes	2020	3/4/2022		139	113	17	\$49,962	16.2%
0DQD10 STONE\JOHN PATRIC	LowProd	Northeast	Cranston,Kim D	Spooner,Theresa M	Yes	2020	7/13/2021		0	2	0	\$0	
0DQD37 MARKETPLACE 4 INS	LowProd	Southern	Guerrera,Dan	Widener, Clark	Yes	2021	7/7/2021		40	52	6	\$22,177	43.6%
0DQD96 MORAIS AGENCY	LowProd	Northeast	Nicolas,Steve	Spooner,Theresa M	Yes	2020	2/23/2022		4	5	1	\$4,117	0.0%
0DQF76 BLUE INSURANCE GF	ProtGrow	Mid-West	Miceli,Mike F	Stanford, Andie	Yes	2020	3/4/2022		62	105	3	\$21,550	1.0%
0DQG02 PLW & ASSOCIATES I	Conv	Southern	Lively,Cindy	Holland,Linc	Yes	2020	3/3/2022		148	503	25	\$74,973	223.6%
0DQG24 SCHACKOW\DARR\IN	ProtGrow	Southern	Gosier,Ryan	UNKNOWN	Yes	9999	9/9/2021		105	356	3	\$45,175	19.2%
0DQL74 STONECREST INSUR.	NewAgt	California	Davis,Diana	O'Shogay,Allie N	Yes	2021	1/4/2022	4/6/2022	16	17	7	\$10,819	0.0%
0DQL93 KEVIN J. HALPIN AGE	NewAgt	Mid-Atlantic	Smith,Kristie L	Swingle,Vince	Yes	2021	2/17/2022		41	68	6	\$14,471	0.0%
0DQM32 ALLING AGENCY LLC	NewAgt	Mid-Atlantic	TERM-AGENT	Swingle,Vince	No	2021	5/13/2021		1	0	1	\$1,991	323.9%
0DQP20 BARIBAULT\RUSSELL	NewAgt	Mid-Atlantic	Gravitt,Benjamin T	Cox,Jaquise	Yes	2022	3/29/2022		60	123	3	\$11,242	30.4%
0DQP22 BRADY AGENCY LLC\	NewAgt	Southern	Truitt,Thomas L	Moffett,Nathanael S	Yes	2021	3/3/2022		48	240	5	\$4,868	0.0%
0DQP26 OLD NATIONAL INSUF	NewAgt	Southern	Cooney,Erin A	Jackson,Lindsay E	Yes	2021	3/2/2022	4/21/2022	28	68	3	\$13,315	49.7%
0DQQ09 SOUTHEAST MINNES	NewAgt	Mid-West	Schiltz,David E	Neel,Dorri	Yes	2021	3/16/2022		7	0	0	\$5,515	1154.5%
0DQR98 WHITLEY INSURANCE	NewAgt	Southern	Soto,Danny	Powers, Tiffany R	Yes	2021	3/21/2022		31	43	4	\$3,724	66.4%
0DQS00 SUEING INSURANCE	NewAgt	Southern	Cranston,Patrick J	DeHart,Tim	Yes	2021	3/8/2022		28	33	10	\$12,949	0.0%
0DQS38 PROVIDENCE INSUR/	NewAgt	Southern	Womack,Cynthia	Holland,Linc	Yes	2021	1/26/2022		501	968	92	\$167,893	65.2%
0DQT21 MAWAKII INSURANCE	NewAgt	Western	Johnson, Jeremy L	UNKNOWN	Yes	2021	9/21/2021	4/5/2022	0	23	0	\$0	
0DQY18 ATKINS & ASSOCIATE	NewAgt	Southern	Romano,Evelyn P	Duarte,Eric	Yes	2021	1/12/2022		28	90	9	\$8,542	0.0%
0DQY99 AREAWIDE INSURANC	NewAgt	South Central	Lambert,Lisa	McRae,Mary K	Yes	2021	2/22/2022		103	171	43	\$73,677	20.7%
0DRF23 NICHOLAS INSURANC	NewAgt	Mid-Atlantic	Barnaba,Neal P	Swingle,Vince	Yes	2021	2/23/2022		13	80	6	\$7,628	0.0%
0DRF45 OXYGEN INSURANCE	NewAgt	Western	Banks,Tami L	Kruiswyk,Tom	Yes	2021	2/25/2022		119	499	42	\$71,304	73.0%
0DRG24 HUNZIKER-NAGEL IN	NewAgt	Mid-West	Detmers, Joshua M	Ballew,Terra R	No	2021	10/26/2021		0	12	0	\$0	
0DRH34 RAWSON & ASSOCIA	NewAgt	Southern	Nanney, Jarrell L	UNKNOWN	Yes	2021	2/15/2022		12	30	1	\$5,099	0.0%
0DRM26 JONES INSURANCE G	NewAgt	South Central	McCalip,Tammy L	Wright,JohnK	Yes	2021	3/8/2022	4/5/2022	219	265	53	\$80,402	24.7%
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TRAVELERS

Prime Code	Agency Name	Segment	Region	Sales Executive	Underwriter	Active Agcy	Apptd Year	Last Meeting	Next Meeting	PIF Count	Quotes	Booked New Bus	Written Premium	Loss Ratio
	MOORE AGENCY INC	NewAgt	Northeast	Nicolas,Steve	Bolinger,Nikki	Yes	2021	2/23/2022		2	4	1	\$2,491	0.0%
0DRR48	DAYLIGHT INSURANC	NewAgt	Mid-West	Hoffer,Amy A	Thomas,Kimberley J	Yes	2021	11/9/2021		1	4	0	\$0	0.0%
0DRS21	SHIELD INSURANCE	NewAgt	Southern	Cooney,Erin A	Clapp,Patrick S	Yes	2021	2/15/2022	4/5/2022	517	65	6	\$166,022	81.7%
0DRS39	METRO CHOICE INSU	LowProd	Southern	Glover, C. Brian	UNKNOWN	Yes	2022	3/29/2022		0	8	0	\$0	
0DRS88	MCGUIRE INSURANC	NewAgt	Mid-West	Roberts,Bobby J	Moore,Hollie	Yes	2021	3/10/2022		41	237	27	\$26,554	0.0%
0DRS89	ALL CITY INSURANCE	NewAgt	Northeast	Kaye,Laura	Amodie,Kathy	Yes	2021	3/31/2022		15	67	15	\$17,269	0.0%
0DRT88	HOFFMAN\TODD\AGE	NewAgt	Southern	Glover, C. Brian	Harbison,Jason	Yes	2021	3/29/2022		50	88	17	\$63,562	0.0%
0DRV38	INTEGRITY SERVICES	NewAgt	Mid-Atlantic	Dietrich, Carina A	Ensworth,Frank E	Yes	2022	3/8/2022		0	5	0	\$0	
0DRV79	AC NETWORK LLC\TH	NewAgt	Mid-West	Pillen,Randy	Thomas,Kimberley J	Yes	2022	2/8/2022		4	23	0	\$0	309.6%
0DRX78	NEILL INSURANCE BF	NewAgt	South Central	McCafferty,Taylor A	Carr,Stuart P	Yes	2022	2/21/2022		19	97	19	\$31,595	0.0%
0DRY21	GUARDIAN INSURANC	NewAgt	Southern	Ellis,William	Jackson,Lindsay E	Yes	2022	3/10/2022		44	194	45	\$54,221	0.0%
0DRY92	ARCHER INSURANCE	NewAgt	South Central	Munger,Sean T	McRae,Mary K	Yes	2022	3/4/2022		2	8	2	\$1,706	0.0%
0DRY98	GALSTER\RICK\III INS	NewAgt	Mid-Atlantic	Abel, Anthony D	Brown,Brittany D	Yes	2022	3/3/2022		22	166	22	\$41,049	0.0%
0DRZ24	RONDON INSURANCE	NewAgt	South Central	McCalip,Tammy L	Wright, John K	Yes	2022			8	132	8	\$7,600	0.0%
0DSC43	C&C INSURANCE GRO	NewAgt	Southern	O'Neill,Brian	UNKNOWN	Yes	2022	3/10/2022		15	49	16	\$19,896	0.0%
0DSD21	VOLK INSURANCE LL	NewAgt	Western	Fay,Jennipher K	UNKNOWN	Yes	2022	3/9/2022	4/6/2022	0	2	0	\$0	
0DSD42	WENHOLD INSURANC	NewAgt	Mid-Atlantic	King,Pearl E	UNKNOWN	Yes	2022		4/7/2022	2	17	2	\$594	0.0%
0EH155	LACY WEST-THOMAS	LowProd	Southern	Mallins, Jaimie A	Moffett,Nathanael S	Yes	9999	3/6/2020		20	1	0	\$10,879	(89.6%)
0HU320	PANICHELLE FINANC	ProtGrow	Mid-Atlantic	Dillon,Mike W	Swingle,Vince	Yes	2020	2/23/2022	4/7/2022	516	103	11	\$128,620	47.3%
0PL268	OAKBRIDGE INSURAN	SolidPerf	Southern	Womack,Cynthia	Harbison,Jason	Yes	2020	2/9/2022		918	162	54	\$410,477	251.4%
0TG613	C QUICK INSURANCE	ProtGrow	Northeast	Reynolds,Fernando T	Barilli,Heidi	Yes	9999	2/28/2022		163	45	1	\$61,926	3.7%
0WK660	JONES\TOM\INSURAN	Portfolio	Southern	Whitaker-Jordan, Mechel	Clapp,Patrick S	Yes	9999	3/1/2022		354	13	2	\$143,580	36.0%