

Microsoft Films

By Aaron Bastian



Outline

Analysis Goals

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Data & Analysis

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Recommendations

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Thank You

Analysis Goals



1. Discover which types of films are currently performing "the best" at the box office.
2. Define **"the best"** as the **most profitable**.
 - a. Thus made my deductions based on metrics of:
 - i. **Net profit**
 - ii. **Return on investment (ROI)**
3. Using these metrics, find correlations to movie **genres, actors, directors, and writers**.
4. Create actionable recommendations to guide the development of successful films.

Net Profit vs ROI



- Both are good ways of representing profitability.
- **Net profit** does not take cost into account.
- **Return on Investment (ROI)** does take cost into account.
- Both were used as a new streaming service may need big feature films, and other smaller “filler” films with lower budgets.

Data



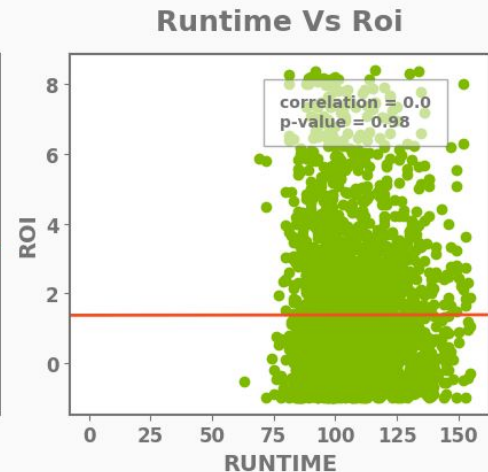
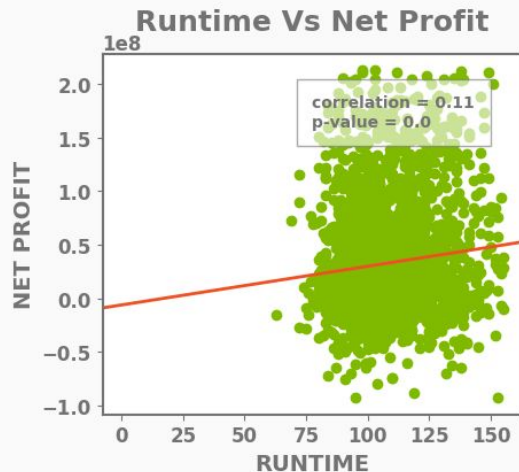
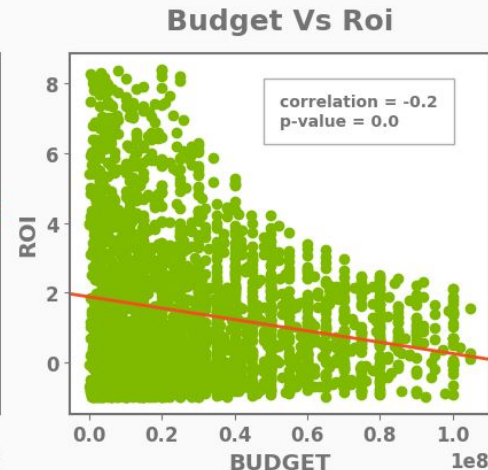
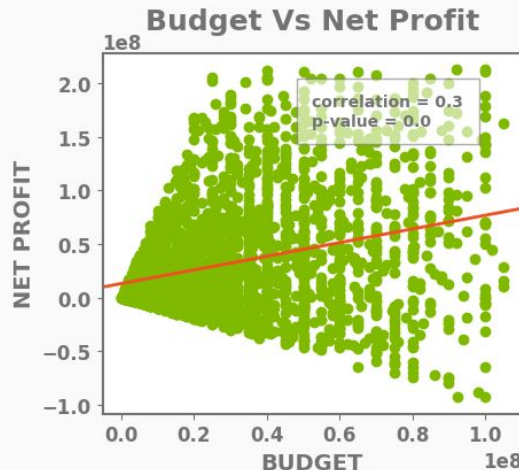
- **TMDB 5000 Movie Dataset**
 - Contains information about movie:
 - Title
 - Profit
 - Budget
 - Genre
 - Cast
 - Crew
 - Runtime
- Outliers were removed based on Net profit and ROI.

Analyses

Budget and Runtime Analysis

- Increase in budget leads to higher net profit.
 - Spend more to make more
 - Weak correlation
- Increase in budget leads to a smaller return on investment.
 - Weak correlation
- No correlation between the length of a film and either net profit or ROI.

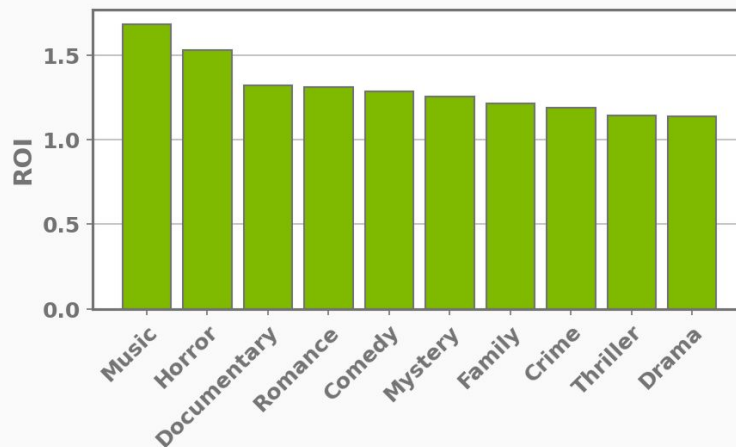
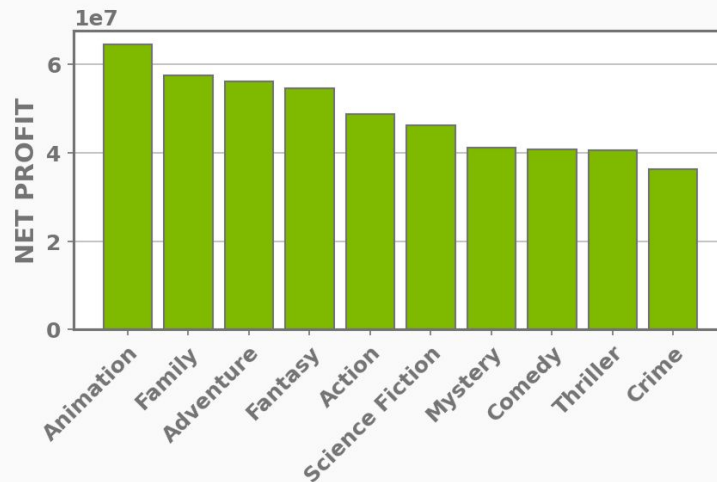
Linear Regression Correlations



Genre Analysis

- High net profit genres have larger budgets
 - Eg. Animation or Fantasy
- High ROI genres have smaller budgets
 - Eg. Horror or Documentary

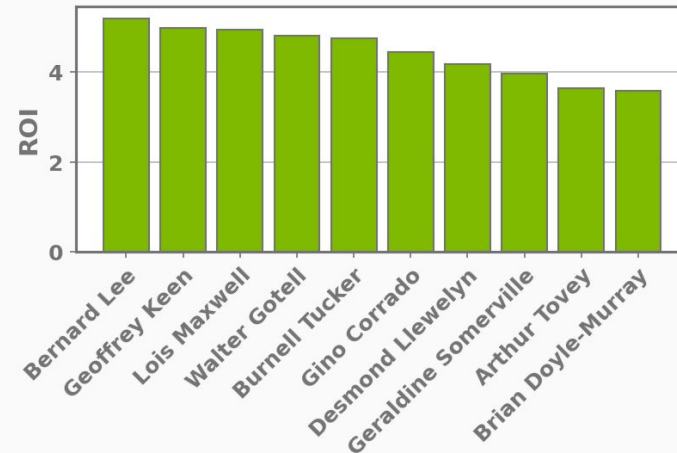
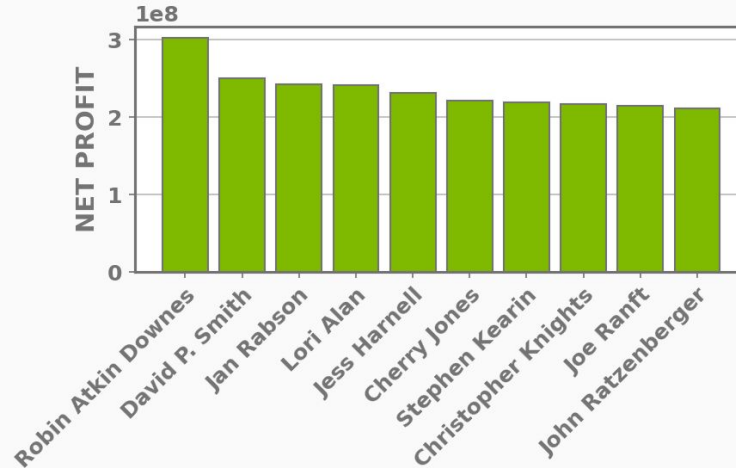
Most Profitable Genres



Cast / Actor Analysis

- Only actors that have been in more than 5 films were analyzed.
 - More likely to reflect their effect on the film than vice versa.
 - Reduced the number of small characters in successful films skewing the results.
- The actors do not seem to have a large effect on the film's success with outliers excluded.

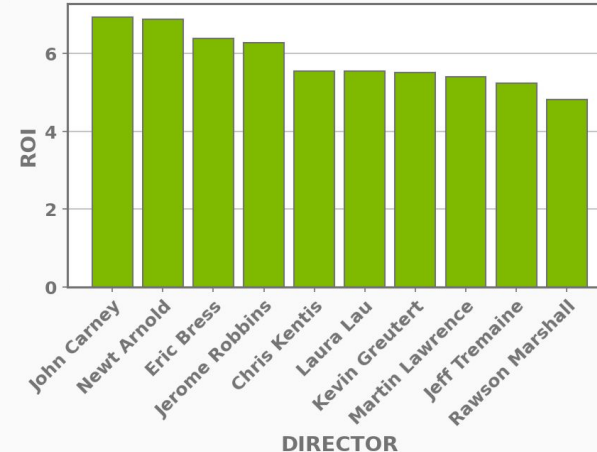
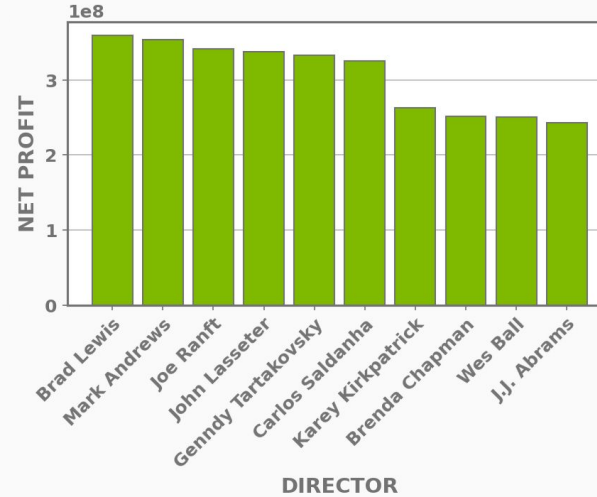
Highest Valued Actors



Director Analysis

- Only directors that have directed **more than 3 films** were analyzed.
 - More likely to reflect their effect on the film than vice versa.
- Top directors by net profit include more big names than by ROI.
- Will show more in the recommendations.

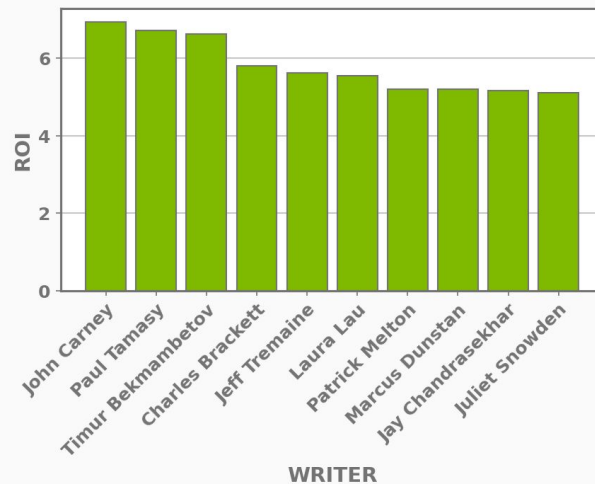
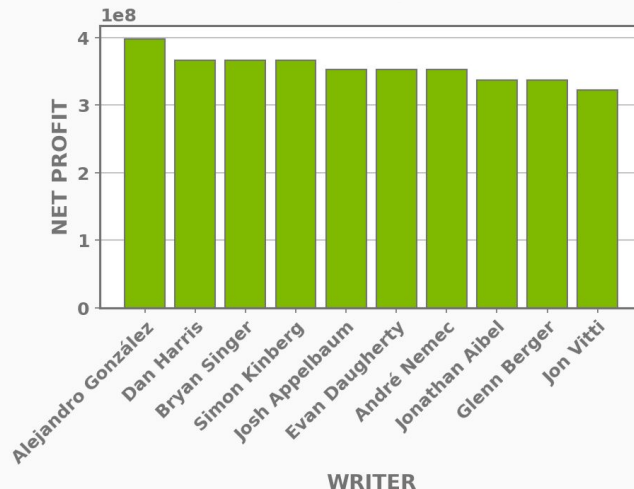
Highest Valued Directors



Writer Analysis

- Only directors that have directed **more than 3 films** were analyzed.
 - More likely to reflect their effect on the film than vice versa.

Highest Valued Writers



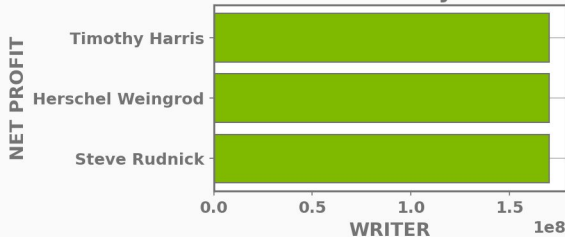
Recommendations

Putting it all together

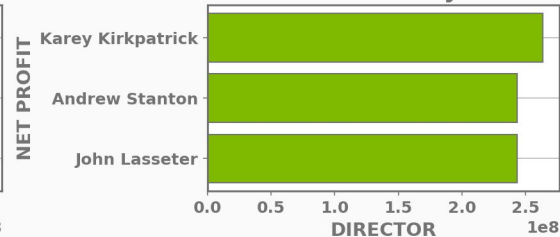
Films to Maximize Net Profit

- The top two genres by net profit are **Animation** and **Family**.
- Grouping the top Writers and Directors by these genres, two potential movies are:
 1. An **Animated film** written by **Timothy Harris** and directed by **Karey Kirkpatrick**.
 2. A **Family film** written by **Herschel Weingrod** and directed by **Michael Apted**.

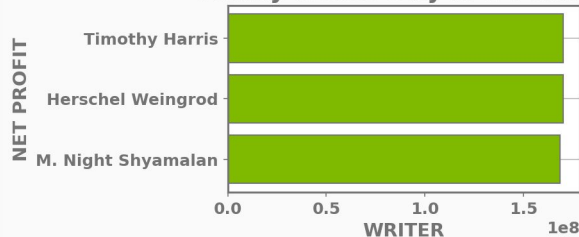
Animation Writer's by NET PROFIT



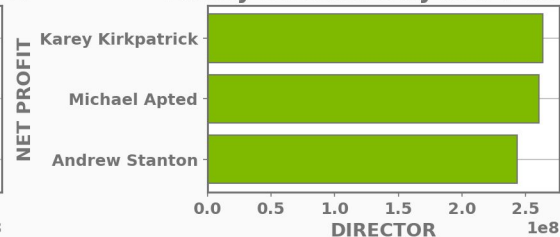
Animation Director's by NET PROFIT



Family Writer's by NET PROFIT



Family Director's by NET PROFIT



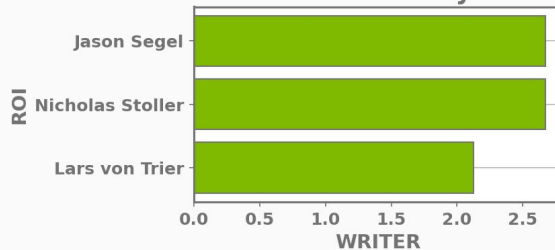
Films to Maximize Return on Investment

- The top two genres by ROI are **Music** and **Horror**.

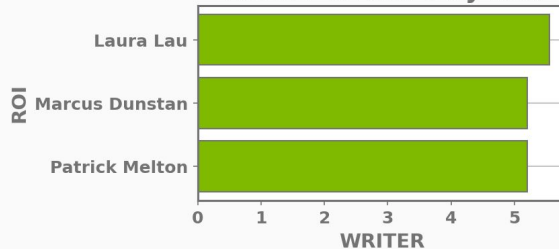
- Grouping the top Writers and Directors by these genres, two potential movies are:

1. A **Musical** film written by **Jason Segel** and directed by **Robert Wise**.
2. A **Horror** film written by **Laura Lau** and directed by **Scott Derrickson**.

Music Writer's by ROI



Horror Writer's by ROI



Music Director's by ROI



Horror Director's by ROI



Questions?

Thanks!

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