# Bridging the Lexical Chasm: Statistical Approaches to Answer-Finding

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**Abstract** This paper investigates whether a machine can automatically learn the task of finding, within a large collection of candidate responses, the answers to questions. The learning process consists of inspecting a collection of answered questions and characterizing the relation between question and answer with a statistical model. For the purpose of learning this relation, we propose two sources of data: Usenet FAQ documents and customer service call-center dialogues from a large retail company. We will show that the task of "answerfinding" differs from both document retrieval and traditional question-answering, presenting challenges different from those found in these problems. The central aim of this work is to discover, through theoretical and empirical investigation, those statistical techniques best suited to the answer-finding problem.

#### 1 Introduction

Searching the web or skimming a lengthy manual to find the answer to a specific question can be a tedious exercise. Moreover, for a large retail company, employing a battalion of customer-support personnel to perform this same task on behalf of telephone customers can be an expensive proposition. A recent study has concluded that providing help to a single customer via a live telephone operator can cost a company \$20 to \$25 per call [8]. In this paper, we investigate statistical techniques for automating the process of answer-finding. The ultimate goal is a system which, equipped with a large collection of prepackaged answers, can automatically identify the best response to a user's query.

The approach we take is heavily inspired by machine learning. Starting from a large collection of answered questions, the algorithms we describe learn lexical correlations between questions and answers. For instance,

- Questions containing the word why are more likely, in general, to be paired with an answer beginning with the word because.
- A question containing the word vacation is likely to be paired with an answer containing one of the words {flight, trip, cruise}.

The rest of this paper explores a series of algorithms for mining correlations between questions and answers automatically from a corpus of answered questions. To serve as a collection of answered questions, we have assembled two types of datasets:

#### Usenet FAQ

What is ViewKit? Is there a free version?

ViewKit is an enhanced version of the C++/Motif framework that ...

What's the difference between strong AI and

Strong AI makes the bold claim that computer can be made to think on a level (at least) equal to humans ...

How can I get my cisco to talk to a thirdparty router over a serial link?

You need to tell your cisco to use the same link-level protocol as the other router; by default, ciscos ...

#### Ben & Jerry's FAQ

Do you use only free range dairy?

Hello. Well, other than putting up fences so they won't wander to East Pakistan. ...

Do you still sell Chubby Hubby T Shirts? If so, where can I find one? Thanks.

Hello. We no longer sell Chubby Hubby T Shirts. Sorry. To see what we do sell, ...

I have been reading about your new smoothie product for six months or so. Is it being distributed anywhere in Lincoln NE?

We are sorry to tell you that our frozen smothies have no distribution in Nebraska...

Figure 1: Excerpts from two of the question/answer corpora used here. Left: Q/A pairs from the Usenet comp.\* newsgroups. Right: Q/A pairs from Ben & Jerry's customer support.

Usenet FAQs: A collection of Usenet frequently-asked question (FAQ) documents. This dataset, a dynamic entity available publicly on the web<sup>1</sup>, presently contains several thousand individual FAQ documents, totalling hundreds of megabytes. The topics of these documents range from libertarianism to livestock predators to programming in Fortran. For experimental purposes, we selected a set of 200 documents from the comp.\* Usenet hierarchy containing 1800 questions.

Call-center dialogues: A collection of questions submitted by customers to Ben & Jerrys, along with the answer supplied by a company representative. This dataset contained 5145 question/answer pairs. When necessary, we also used data from an Air Canada call center containing 2889 question/answer pairs.

One can cast answer-finding as a traditional document retrieval problem by considering each answer as an isolated document and viewing the query as just another (albeit smaller) document. Traditional tfidf-based ranking of answers will reward candidate answers with many

The Usenet FAQ collection is available at ftp://rtfm.mit.edu and http://www.faqs.org. The Ben & Jerrys dataset is proprietary.

words in common with the query.

Employing traditional vector-space retrieval to find answers seems attractive, since tf·idf is a standard, time-tested algorithm in the toolbox of any IR professional. However, the experiments reported in this paper demonstrate that standard tf·idf retrieval performs poorly compared with techniques that "learn" to locate answers by inspection of a collection of answered questions.

#### 1.1 The lexical chasm

In ranking documents by relevance to a query, traditional information retrieval systems place a large emphasis on lexical similarity between document and query: the closer the distribution of words in a candidate document is to the query, the more relevant is the question. Most users of document retrieval systems have this model in mind, and in formulating their query they usually employ terms that they expect would appear in a relevant document. But users who submit questions to an answerfinding system can't be expected to anticipate the lexical content of an optimal response: there is often very little overlap between the terms in a question and the terms appearing in its answer. For example, the best response to the question Where's a good place to get dinner? might be Zaphod's Bar and Grill has great fajitas. which have no tokens in common.

More generally, questions often contain terms that differ from, but are related to, the terms in the matching answer. The group of terms {what, when, where, why, how} will typically appear more frequently in questions than answers, for example. The legal vocabularies for questions and answers are the same, but the probability distributions over those vocabularies are different for questions and their answers.

Furthermore, the probability distribution for terms in the answer is linked to the probability distribution of the terms in the question. Thus there is both a mismatch between the terms in queries and the terms in responses matching those queries, as well as a correspondence between the mismatched terms in the query and response. For example, in a where question, the response frequently contains the words {near, adjacent, street, on} and so forth.

We refer to this combination of a vocabulary mismatch and linkage between query and response vocabularies as a *lexical chasm*. The query is on one side of the chasm and the response on the other side. The vocabularies on the two sides of the chasm are the same, but the distributions differ on each side of the chasm. The distributions on the two sides of the chasm are linked at the semantic and discourse levels.

This chasm suggests that traditional bag-of-words retrieval might be less effective at matching questions to responses than matching keywords to documents. To bridge the lexical chasm, an IR system must adopt a strategy that rises from the lexical level towards the semantic level. All the approaches we describe in this paper do this. For instance, latent semantic indexing can be interpreted as learning the linkage between the two probability distributions on opposite sides of the chasm by discovering and then exploiting intermediate concepts that link the two sides.

Traditional IR systems based on the tf-idf ranking criterion [11] suffer from a particular form of the lexical gap problem, namely the problem of synonymy: a query containing the term Constantinople ought to

fetch documents about Istanbul, but doing so requires a step beyond comparing the word frequency histograms in query and candidate documents. Synonymy has received much attention within the document retrieval community recently, and researchers have applied a variety of heuristic and statistical techniques—including pseudorelevance feedback, local context analysis, and probabilistic models of synonymy [7; 13; 2]. We anticipate that although document retrieval and answer-finding are distinct problems, there will be cross-fertilization between these areas. In fact, in Section 3 we apply adapted versions of query expansion and statistical translation to the answer-finding problem.

#### 1.2 Strategies for answer-finding

The first learning technique we discuss, ADAPTIVE TFIDF, is an extension of the tf·idf algorithm. The idea is to adjust the *idf*-weights of each word so as to maximize retrieval of the correct answer for each question in the training set. Adaptive tf·idf doesn't represent an attempt to bridge the aforementioned lexical gap, but merely to exploit labeled training data to improve the baseline tf·idf performance.

AUTOMATIC QUERY EXPANSION, a simple yet effective technique in traditional document retrieval, is a strategy for refining a query by adding terms to it. In Section 2 we introduce a technique for learning, from a collection of answered questions, which answer words (like circa and yesterday) are most strongly correlated with a questionword (like when). Equipped with this information, the system can then automatically add these answer words to "help" a query containing that word.

The next technique we introduce, STATISTICAL TRANS-LATION MODELS, explicitly attempt to bridge the lexical gap between questions and answers by characterizing the co-occurrence between one word in a query and another word in an answer. The idea is to calculate the entries of a two-dimensional stochastic matrix, where the i,jth cell reflects the likelihood that an answer containing the word j corresponds to a question containing word i.

LATENT VARIABLE MODELS may be thought of in this context as a strategy for performing soft clustering of questions and answers. The clustering is "soft" in the sense that each question and answer belongs, to a varying degree, to each cluster; the clusters are akin to topics.

Table 1 summarizes the techniques we investigate in this paper.

tfidf	Traditional vector-space approach: how closely do the term frequencies in the question and candidate answer match?
adaptive tfidf	tfidf + machine learning: adjust term weights to optimize performance on training Q/A pairs
query expansion	Learn which answer terms appear with which question terms by inspecting training data, in order to pad new questions
statistical translation	From training Q/A pairs, construct a statistical model for how a query "translates" to its answer.
latent variable models	Each question and answer arises from a mix of (unseen) topics; characterize these topics by inspection of training Q/A pairs.

Table 1: Five statistical techniques to answer-finding.

The paper proceed as follows. The next section describes the statistical learning approaches we applied to the answer-finding problem. Since there is much to answer-finding not described in this paper, Section 4 discusses some promising extensions of this work. Section 5 describes the work in question-answering and document retrieval which we feel is most closely related to ours.

# 2 Statistical models for answer-finding

This section discusses several increasingly sophisticated techniques for building and using an answer-finding system. We begin with tfidf as a baseline. Two of the following four methods build on tfidf. The methods, however, are equally applicable to many other retrieval algorithms. Each section presents empirical results comparing that method to the appropriate baseline method.

#### 2.1 tf idf

Given an m-word query  $\mathbf{q} = \{q_1, q_2, \dots q_m\}$ , an n-word answer  $\mathbf{a} = \{a_1, a_2, \dots a_n\}$  and a set of N recognized words, one can represent  $\mathbf{q}$  and  $\mathbf{a}$  each as a vector of word frequencies  $\vec{\mathbf{q}}$  and  $\vec{\mathbf{a}}$ . By  $\vec{\mathbf{a}}_k$  we mean the frequency with which the kth word appears in  $\mathbf{a}$ .

A common measure of the similarity between two word frequency vectors  $\vec{\mathbf{a}}$  and  $\vec{\mathbf{q}}$  is the cosine distance between them:

$$score(\mathbf{q}, \mathbf{a}) \stackrel{\text{def}}{=} \frac{\vec{\mathbf{q}} \cdot \vec{\mathbf{a}}}{||\vec{\mathbf{q}}|| \cdot ||\vec{\mathbf{a}}||}$$
(1)
$$= \frac{\sum_{w \in \mathbf{q}, \mathbf{a}} f_{\mathbf{q}}(w) \cdot f_{\mathbf{a}}(w)}{\sqrt{\sum_{w \in \mathbf{q}} f_{\mathbf{q}}(w)^{2} \cdot \sum_{w \in \mathbf{a}} f_{\mathbf{a}}(w)^{2}}},$$

where  $f_{\mathbf{d}}(w)$  is the number of times word w appears in document  $\mathbf{d}$ . This scoring function weighs each word equally, even though knowing the frequency of a word like fractal in a document tells us much more about the document than knowing the frequency of words like and. Inverse document frequency (idf) weighting is a popular IR method for weighting terms by their "information content," taken to be related to the frequency with which documents contain that term [11]. In our case, a document is an answer; we denote the entire set of answers by  $\mathcal{D}$ , and weight each term w according to

$$\lambda_w \stackrel{\text{def}}{=} idf(w) = \log \left( \frac{\mid \mathcal{D} \mid}{\mid \{d \in \mathcal{D} : f_d(w) > 0\} \mid} \right).$$
 (2)

Given these weights, we compute a weighted score<sup>2</sup>

$$score(\mathbf{q}, \mathbf{a}) = \frac{\sum_{w \in \mathbf{q}, \mathbf{a}} \lambda_w^2 \cdot f_{\mathbf{q}}(w) \cdot f_{\mathbf{a}}(w)}{\sqrt{\sum_{w \in \mathbf{q}} f_{\mathbf{q}}(w)^2 \cdot \sum_{w \in \mathbf{a}} f_{\mathbf{a}}(w)^2}}.$$
 (3)

Baseline results for traditional tf·idf are included below where appropriate.

# 2.2 Adaptive tf idf

tf·idf performs reasonably well despite its simplicity. Given a training set of question-answer pairs, however,

Usenet comp.\* FAQs

	Mean	I P
baseline 2 - adaptive 2 -	1.90	- 0.878

Air Canada Call Center FAQ

Method	Median	P	Harmonic Mean	P
baseline adaptive	$\frac{10.0}{7.4}$	- 0.003	$\frac{3.60}{3.22}$	- 0.005

Ben & Jerry's Call Center FAQ

Method	Median	р	Harmonic Mean	Р
baseline adaptive	16.6 13.0	0.033	3.91 3.69	0.003

Table 2: Experiments with adaptive tf·idf on the Usenet, and two call-center datasets. The numbers here are averaged over 5 runs of randomly selected testing set of 10% of the document sets. p values are paired t-statistics for the test that the adaptive tf·idf outperforms the baseline.

there is room for improvement. One approach is to do some form of hillclimbing for each w to bring a question and its corresponding answer "closer"—raise  $score(\mathbf{q}, \mathbf{a})$ , that is. An intuitive and effective form of hillclimbing is to do gradient descent on  $\lambda$ . The gradient of (3) with respect to term weight is

$$\frac{\partial score(\mathbf{q}, \mathbf{a})}{\partial \lambda_{in}} = \left(\frac{2}{\lambda_{in}}\right) score(\mathbf{q}, \mathbf{a}) \tag{4}$$

We can bring q and the correct answer  $a^*$  closer together—raise score(q, a), that is—by iteratively setting

$$\lambda_w \leftarrow \lambda_w + \gamma \left(\frac{2}{\lambda_w}\right) score(q, a) \text{ for all } w,$$

where  $0 < \gamma \le 1$  is a learning rate parameter.

Unfortunately, merely bringing the question and answer closer together is not sufficient, for the weight update may also bring other, incorrect answers closer to the question. What we really want to do is hillclimb on the retrieved rank of the correct answer. Rank is a discrete combinatorial quantity, so there is no easy way to hillclimb on rank directly. Instead, we apply the following heuristic: for all question/answer pairs in the training set for which the system did not rank the correct answer first, hillclimb up on the the correct answer and hillclimb down on all incorrect answers scoring better than the correct one:

$$\lambda_w \leftarrow \lambda_w + \gamma \left(\frac{2}{\lambda_w}\right) score(\mathbf{q}, \mathbf{a}^*)$$

$$\lambda_w \leftarrow \lambda_w - \gamma \left(\frac{2}{\lambda_w}\right) score(\mathbf{q}, \mathbf{a}')$$

where the second update is applied for all  $\mathbf{a}'$  satisfying  $score(\mathbf{q}, \mathbf{a}') > score(\mathbf{q}, \mathbf{a}^*)$ .

We hold out a portion of the training set for validation, and hillclimb until performance on that set stops improving. This idea—of adjusting parameters to increase the score of the correct answer while decreasing the score of incorrect answers—is somewhat related to the emerging technique of discriminative training.

<sup>&</sup>lt;sup>2</sup>In addition to variations on computation of idfweights, there are variations on how they are incorporated into the cosine distance. The formulation given here is the one that gave the best ab initio median rank retrieval before learning was applied.

Table 2 presents the results of a 5-fold experiment on three datasets. The rows labeled "baseline" show the performance of unadjusted tf·idf, while "adaptive" represents tf·idf with learned idf factors. While we see some improvements on all datasets, the greatest improvements are realized on the call center data. We speculate that the greater size and homogeneity of these datasets provide more opportunity for improvement by adjusting idf factors.

#### 2.3 Query expansion

With this strategy we finally begin to attempt to bridge the lexical chasm between questions and answers. In the context of document retrieval, traditional query expansion typically involves adding words to the query which are likely synonyms of (or at least related to) words in the original query. When we have access to a training set of paired questions and responses, however, we have the opportunity for a more focused kind of expansion: learn a mapping between query terms and their counterparts in the responses (like why  $\rightarrow$  because, site  $\rightarrow$  http, and windows  $\rightarrow$  Microsoft) and add those terms to the query that the mapping suggests will appear in the answer.

We learn this mapping by calculating the mutual information between query terms and answer terms in the training set:

$$I(u, v) = H(p(v \in \mathbf{a}))$$

$$-p(u \in \mathbf{q})H(p(v \in \mathbf{a} \mid u \in \mathbf{q}))$$

$$-p(u \notin \mathbf{q})H(p(v \in \mathbf{a} \mid u \notin \mathbf{q}))$$

where  $w \in \mathbf{q}$  is shorthand for a binary random value:

$$w \in \mathbf{q} = \begin{cases} 1 & \text{if word } w \text{ appears in } \mathbf{q} \\ 0 & \text{otherwise,} \end{cases}$$

and  $p(u \in \mathbf{a} \mid v \in \mathbf{q})$  denotes the conditional probability of u appearing in an answer if v appears in the corresponding query. The function  $H(\cdot)$  is the entropy:

$$H(p) = -p \log_2(p) - (1-p) \log_2(1-p)$$

Using this formula, we can determine the top n terms in the answer terms that are correlated with any question term. These can then be used to expand a query in the hope that adding the additional terms will result in better performance against a testing set. To expand a query means to augment the query with the k words having the highest mutual information to each term in the query.

The results reported in Table 3, show that adding "synonymous" terms clearly helps up to a point. Even adding a single term per query term manages to improve effective performance on the harmonic mean rank metric by just over 50%. For the Usenet data the median is not affected, while for the call-center data set, the median is significantly reduced in the case of one and two synonyms. The mean rank does increase in both cases, reflecting the fact that in some cases, adding additional terms to the query adds more noise than signal to the query. The uniform improvements in performance in both cases are significant given the wide variation between the two datasets—not just in terms of size, but also in terms of mean query length, answer length and range of topics covered.

Usenet comp. \* FAQs

				Harmonic	
	syn	Median	Р	Mean	р
ı	0	3	-	4.17	-
	1	3	-	2.08	< 0.001
	2	3	-	2.08	< 0.001
	3	3	-	2.09	< 0.001
	4	3.2	0.374	2.10	< 0.001

Ben & Jerry's Call Center FAQ

syn	Median	р	Harmonic Mean	Р
0	17.25 $11.20$	0.002	6.35 $3.11$	- <0.001
2	11.20 $14.60$	0.002 $0.075$	3.11 $3.25$	< 0.001
3	$17.20 \\ 20.00$	0.468	3.38 3.49	<0.001 <0.001

Table 3: Experiments with query expansion in tf-idf on the Usenet and the call-center datasets. Performance is shown on two different metrics: the median rank, and the harmonic mean rank (the inverse of the mean inverse rank). The numbers here are averaged over 5 runs of randomly selected testing set of 10% of the document sets. p values are paired t-statistics for the test that the expanded queries outperform the baseline.

#### 2.4 Statistical translation

The idea that a computer could automatically learn to translate text by inspection of a large quantity of bilingual text computer was first contemplated by Warren Weaver a half century ago [12]. Accurate automated translation of free text still appears to be years away, but the algorithms developed for statistical machine translation (MT) have recently been applied with promising results to the problem of document retrieval and summarization [2]. Here we describe how one can apply these same algorithms to the problem of question-answering.

By "translation model," we mean a conditional probability distribution  $p(\mathbf{t} \mid \mathbf{s})$  over sequences of words  $\mathbf{t} = \{t_1, t_2, \dots, t_m\}$  in one language, given a sequence of words  $\mathbf{s} = \{s_1, s_2, \dots, s_n\}$  in another language. The value  $p(\mathbf{t} \mid \mathbf{s})$  is the probability that, when presented with the source sequence  $\mathbf{s}$ , an expert translator will translate it to the target  $\mathbf{t}$ . A reasonable French-English translation model p, for instance, should have the property that

p(Le président Lincoln a été un bon avocat | President Lincoln was a good lawyer)

is much higher than

 $p(\mbox{\it Je}\mbox{\it me}\mbox{\it bross\'e}\mbox{\it les}\mbox{\it dents}\,|\mbox{\it President Lincoln}$  was a good lawyer).

We apply the MT framework to question-answering as follows. The notion of "source" language corresponds to the answers, and the "target" language corresponds to the questions. As with the LM approach, we then equate the relevance of an answer  $\mathbf{a}$  to a question  $\mathbf{q}$  with the quantity  $p(\mathbf{q} \mid \mathbf{a})$ .

There are reasons to think the translation approach might work well for question-answering: trained on a sufficient amount of question/answer pairs, the translation model should learn how answer-words "translate to" question-words, bridging the lexical chasm. For instance, words like at, location, place, street, directions will all translate with reasonably high probability to the question-word where.

Usenet comp. \* FAQs

Method	Median	Р	Harmonic Mean	Р
baseline translation	3.00 1.60	0.008	$4.12 \\ 1.72$	< 0.001

Ben & Jerry's Call Center FAQ

Method	Median	р	Harmonic Mean	р
baseline translation	$16.6 \\ 25.2$	-	$6.25 \\ 3.41$	- <0.001

Table 4: Experiments with statistical translation on the Usenet, and a call-center dataset. The numbers here are averaged over 5 runs of randomly selected testing set of 10% of the document sets. p values are unpaired t-statistics for the test that the translation model outperforms the baseline.

The translation model we use in this work is derived from the IBM family of translation models [3]. These models rely on an alignment, which we denote by  $\alpha$ , between sequences of words, capturing how subsets of answer words conspire to produce each question word. Using  $\alpha$ , we can decompose  $p(\mathbf{q} \mid \mathbf{a})$  as

$$p(\mathbf{q} \mid \mathbf{a}) = \sum_{\alpha} p(\mathbf{q}, \alpha \mid \mathbf{a}) = \sum_{\alpha} p(\mathbf{q} \mid \alpha, \mathbf{a}) p(\alpha \mid \mathbf{a}) \quad (5)$$

Assuming that exactly one source word is responsible for a given target word, we can write

$$p(\mathbf{q} \mid \alpha, \mathbf{a}) = \prod_{i=1}^{m} \tau(t_i \mid s_{a_i})$$
 (6)

Here  $s_{a_i}$  is the answer word aligned with the *i*th query word, and  $\tau(q \mid a)$  is a parameter of the model—the probability that the answer word a is paired with the question word q in the alignment.

If  $\mathbf{q}$  contains m words and  $\mathbf{a}$  contains n words, there are  $n^m$  alignments between  $\mathbf{a}$  and  $\mathbf{q}$ . Assuming all these alignments are a priori equally likely, we can write

$$p(\mathbf{q} \mid \mathbf{a}) = \frac{p(m \mid \mathbf{a})}{n^m} \sum_{a} m \prod_{i=1}^{m} \tau(t_i \mid s_{a_i})$$
 (7)

Given a collection of bilingual sentences

$$C = \{(\mathbf{q}_1, \mathbf{a}_1), (\mathbf{q}_2, \mathbf{a}_2), (\mathbf{q}_3, \mathbf{a}_3) \dots, \}$$

the likelihood method suggests that one should adjust the parameters of (7) in such a way that the model assigns as high a probability as possible to  $\mathcal{C}$ . This maximization must be performed, of course, subject to the constraints  $\sum_{q} \tau(q \mid a) = 1$  for all terms a. One can use the EM algorithm for this purpose, as developed by Brown et al [3].

Having learned the word-to-word synonymy parameters from the training data, a translation-based system is then ready to perform answer-finding as follows. Starting from an input question  $\mathbf{q}$ , rank each answer according to  $p(\mathbf{q} \mid \mathbf{a})$  via (7). The sum in (7) is over an exponential number of alignments, but one can calculate this value efficiently by rearranging the sum and product.

Space limitations prohibit a detailed explanation of the training or ranking mechanism, but the interested reader may fill in the details by consulting the references [3].

As Table 4 indicates, statistical translation can lead to significant ranking improvements. The only exception is the median rank on the Ben & Jerry's problem. Interestingly, while the median rank falls, the harmonic mean rises considerably. The harmonic mean is more sensitive to smaller numbers (documents with higher rank). This suggests a higher fraction of correct documents ranked close to the top than with tf·idf—the behavior we expect from an answer-finding system.

#### 2.5 Latent Variable Models

We can combine several ideas from the previous two sections to form yet another approach to the problem. Statistical translation effectively builds a full joint p.d.f. to probabilistically "translate" words in the question to words that should appear in the answer. Aside from the data and memory requirements of building the full p.d.f., there may be other advantages to finding a "compressed" representation. Latent variable models such as LSA [5] and PLSI [9] have demonstrated that factored representations can capture some semantic information, by forcing the model to represent words used in similar contexts to be mapped to each other.

One factored model of translation is  $p(w_a|w_q) = \sum_z p(w_a|z)p(z|w_q)$ , where z is a vector of factors that mix to produce an observation. The quantities  $p(w_a|z)$  and  $p(z|w_q)$  are found probabilistically, by applying the EM algorithm [6] to observed question-answer document pairs. Empirically, the derived factors frequently correspond to "topics" or "aspects" covered by a document, with semantically similar terms covered by a common factor.

Hofmann [9] demonstrates how PLSI can be mixed with tf idf to improve retrieval performance on standard IR problems. His model however, uses the standard two-way, term-document factoring, translating answer terms to other answer terms; it is unable to represent the two different types of documents (questions and answers) found in FAQs, or their distinct word distributions. Explicitly distinguishing these documents and their vocabularies, and linking them via common latent factors yields a four-way factoring (see Figure 2).

The latent variable model may be justified by a factored generative model of question answering. With some probability  $p(\mathbf{z})$ , the user is interested in some topic, represented by the mixture of factors  $\mathbf{z}$ . Based on this interest she constructs a question document  $\mathbf{q}$ , drawing her words from a topic-specific distribution of question words,  $p(w_q|\mathbf{z})$ . We assume that for each topic, or mix thereof, there is a distribution of answer documents  $p(\mathbf{a}|\mathbf{z})$ , with vocabularies drawn from an independent, but (probably) overlapping word distribution  $p(w_a|\mathbf{z})$ . Our task is to find the answer document most closely matching the topic that evoked the question:  $\arg\max_a p(\mathbf{a}|\mathbf{q})$ .

Empirically, simply maximizing this quantity does not perform well for practical sizes of z. Instead, we follow Hofmann's approach, and mix the factored model with tf idf as follows: We begin by finding the most likely

<sup>&</sup>lt;sup>3</sup>Notice that one again the order of prediction is in the "forward" direction: predicting the answer from the query. The two directions are in fact equivalent for the purposes of scoring answers if one assumes a uniform prior over answers.

factor mix for the question document—computing

$$\arg\max_{z} \prod_{w_q \in q} \sum_{z} p(w_q|z) p(z). \tag{8}$$

Given z, we know  $p(w_a|z)$  is the distribution of words we expect to see in the corresponding answer a. We generate a pseudo-answer a' as the weighted vector of words for which  $p(w_a|z)$  is non-negligible, and perform tf-idf retrieval of a using a' as the query. In practice, we have observed best performance when a' and the original question q are mixed, weighting terms in a' by  $\alpha$  and terms in q by  $1 - \alpha$ .

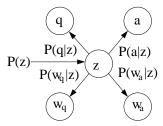


Figure 2: Four-way factored model of FAQ generation.

To build the factored model, we begin with a set of questions documents and corresponding answer documents, and search for a set of parameters p(z), p(q|z), p(a|z),  $p(w_q|z)$  and  $p(w_a|z)$  which maximize the likelihood of the training data. The remaining quantities, such as p(z|q), can then be computed with Bayes rule.

Maximizing likelihood is done by applying a form of the EM algorithm. We begin with an arbitrary assignment of likelihoods to p(q|z), p(a|z),  $p(w_q|z)$  and  $p(w_a|z)$ and estimate the unknown topic mixture as

$$p(z|q, a, w_q, w_a) = \frac{p(q|z)p(a|z)p(w_q|z)p(w_a|z)p(z)}{\sum_{z'} p(q|z')p(a|z')p(w_q|z')p(w_a|z')p(z')}.$$
 (9)

From the topic mixture estimates, we recompute the likelihood of the data for a given mixture. We define  $n(q, w_q)$  as the number of times word  $w_q$  appears in document q. Then, for all matching pairs of documents qand a we calculate:

$$p(q|z) = \sum_{w_q, a, w_a} \vartheta(q, a, w_q, w_a)/Z$$
 (10)

$$p(a|z) = \sum_{q, w_q, w_a} \vartheta(q, a, w_q, w_a)/Z$$
 (11)

$$p(w_q|z) = \sum_{q,a,w_a} \vartheta(q,a,w_q,w_a)/Z$$
 (12)

$$p(w_q|z) = \sum_{q,a,w_a} \vartheta(q,a,w_q,w_a)/Z$$
 (12)  
$$p(w_a|z) = \sum_{q,d_a,w_q} \vartheta(q,a,w_q,w_a)/Z$$
 (13)

where

$$\begin{split} \vartheta(q, a, w_q, w_a) & \stackrel{\text{def}}{=} & n(q, w_q) \cdot n(a, w_a) \cdot p(z|q, a, w_q, w_a) \\ Z & \stackrel{\text{def}}{=} & \sum_{q, w_q, a, w_a} \vartheta(q, a, w_q, w_a). \end{split}$$

By iteratively applying (9) and (10)-(13), we are guaranteed to converge to a locally optimal generative model of the data.

Usenet comp. \* FAQs

Method	Median	Р	Harmonic Mean	Р
baseline	2.00	-	1.86	-
latent	1.00	<0.001	1.30	<0.001

Air Canada Call Center FAQ

Method	Median	D	Harmonic Mean	D
baseline latent	10.8 4.80	0.003	3.65 2.42	<0.001

Ben & Jerry's Call Center FAQ

Method	Median	р	Harmonic Mean	р
baseline	16.0	-	$\frac{3.88}{2.67}$	-
latent	6.40	<0.001		<0.001

Table 5: Experiments with a latent variable on the Usenet, and two call-center datasets. The numbers here are averaged over 5 runs of randomly selected testing set of 10% of the document sets. p values are paired t-statistics for the test that the latent variable model outperforms the baseline.

As shown in Table 5, latent variable models improve on tf idf uniformly by significant margins. The harmonic mean ranks achieved by this method are consistently low, pointing to its ability to rank a large fraction of the correct answers at or near the top.

#### Discussion of experimental results

All of the techniques we present outperform tf.idf on the task of identifying the correct answer to a question from among a large pool of candidate answers. The techniques we have explored are diverse. What unifies them is the idea of exploiting the availability of a training corpus of question/answer pairs.

It appears that even rather unsophisticated methods such as adjusting idf factors or learning how to add answer terms to queries can enhance the performance of an answer-finding system. In order to make best use of the training corpus, however, our experiments suggest the use of more sophisticated probabilistic models.

# Extensions

It could be argued (as it has for the related problem of question-answering) that essentially linguistic-free approaches such as those described here are inherently limited: to really solve the answer-finding problem may involve a deep linguistic or even semantic analysis of the question. However, even within a purely lexical, statistical framework, there is much room for improvement. This section contains some of what we consider to be "low-hanging fruit" in the domain of answer-finding.

#### 4.1 Using the questions

The answer-finding approaches we investigated all view FAQ data as a collection of answers to be ranked. Of course, to each answer in a FAQ document corresponds a question. A real-world answer-retrieval system would exploit the questions as well as the answers when searching for the most appropriate answer to a new question.

For instance, if a user asks a question nearly identical to one already appearing in the database, the system clearly ought to recognize this and respond with the corresponding answer.

Pursuing this line of investigation here would have been difficult with our datasets. We would like to learn how a single question can have multiple representations, but our data do not contain multiple synonymous question. If more than one question were available for each answer, we could learn how to map a question onto a question/answer pair, rather than just onto an answer. Future research in FAQ answer finding would benefit tremendously from FAQ databases that keep track of alternate user questions that get mapped to each reply in the FAQ, and we are exploring ways to construct such a dataset.

## 4.2 Exploiting document structure

The experiments reported in this paper treat the question/answer pairs as isolated objects. In fact, they often occur as part of a larger document structure. There are several strategies for exploiting this structure to improve the accuracy of answer retrieval. One idea is to try to find not only the individual answer best matching the input question, but to find the best region—collection of answers, say. Giving a user a larger body of text which probably contains the correct answer is worse than providing just the answer, but better than providing the wrong region, or no region at all.

Another approach is to introduce a function of the position of an answer in an FAQ as a prior probability that the answer is appropriate. It may be, for example, that simpler, more general questions usually occur early in a user's manual, and people generally ask more general questions first; an obvious strategy in this case would be to bias towards the first several answers early in a dialogue with a user.

### 4.3 Exploiting question structure

The answers in an FAQ are more than just regular documents; they are answers to questions. Different types of questions lead to different types of answers. The correspondence between question types and answer types might be exploited to improve retrieval accuracy.

Suppose for the sake of argument that there are exactly five different kinds of questions: what, when, where, why, and how. Further suppose that FAQ questions (and user queries) are evenly divided, i.e., that 20% of queries are what queries, etc. Finally, assume that the type of a query can be identified with perfect accuracy, and that the type of an answer can also be identified with perfect accuracy. If we identify the type of the user's query as a why-type, and can identify which answers in the FAQ are answers to question of type why, then we need only search 20% of the answers for the best match to the user's query. This could lead to a dramatic improvement in the accuracy of the retrieved answers. Unfortunately, the problem of identifying question type has long been recognized as a difficult one. [10]. Is the question "How do I get to the World Trade Center" really a how-question, or could it be considered a Where-question?

#### 5 Related work

This paper focuses on the task of locating an answer within a large collection of candidate answers. This is to be contrasted with the problem of question-answering, a considerably more ambitious endeavor [1] requiring the construction of an answer by searching a large collection of text. Question answering systems are usually domain-specific and highly knowledge-intensive, applying sophisticated linguistic analysis to both the question and the text to be searched for an answer.

Somewhat more closely related to this work is the FAQ-FINDER system under development at U.C. Irvine [4]. The system attempts to locate, within a collection of Usenet FAQ documents, the most appropriate answer to an input question. The FAQ-FINDER system is similar to the work described in this paper in starting with atf-idfbased answer-scoring approach. In trying to bridge the lexical chasm, however, our paths diverge: FAQ-FINDER relies on a semantic network to establish correlations between related terms such as husband and spouse. In contrast, our approaches depend only on the availability of a suitable training set, and do not require external knowledge sources such as wide-coverage semantic network. Moreover, the machine learning approaches we discuss can adapt themselves to changes in terminology and usage patterns.

#### 6 Conclusions

This paper represents an empirical study into various statistical techniques for answer-finding, an emerging problem in IR related to both document retrieval and question-answering. Though we have restricted attention to linguistic-free approaches, we acknowledge the potential benefit of linguistic and semantic analysis of the question and answers, and expect that conquering the answer-finding question completely may require an arsenal of both statistical and linguistic weapons.

To allow for a quantitative analysis of the candidate algorithms, we employed two real-world datasets: a collection of Usenet FAQs and a set of customer-response dialogues. This study suggests that the more highly parametrized techniques of statistical translation and aspect models are best able to bridge the "lexical chasm" between questions and answers.

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