## **Advanced Econometrics**

#### Ordered Data and Count Data Models

- Ordered data
- Count Data Models
  - The Poisson Regression Model
  - Overdispersion
  - Heterogeneity and the Negative Binomial Regression Model
  - Hurdle and Zero-Inflated Poisson Models.

- In some problems, the variate of interest assumes more than two discrete outcomes, but these are inherently *ordered*.
- Examples that have appeared in the literature include the following: Bond ratings; Results of taste tests; Surveys on the degree of satisfaction with some service; The level of insurance coverage taken by a consumer: none, part, or full; Employment: unemployed, part time, or full time

• Zavoina and McElvey (1975) modelled ordered data using the following latent variable framework:

$$Y_i^* = \mathbf{X}_i' \boldsymbol{\beta}_0 + u_i, \qquad Y_i = \left\{ \begin{array}{ll} 0 & Y_i^* \leq \mu_0 \\ 1 & \mu_0 < Y_i^* \leq \mu_1 \\ 2 & \mu_1 < Y_i^* \leq \mu_2 \\ \vdots & \vdots \\ J-1 & \mu_{J-1} < Y_i^* \leq \mu_{J-1} \\ J & \mu_{J-1} < Y_i^* \end{array} \right.$$

where the *threshold parameters* are such that  $0 = \mu_0 < \mu_1 < \cdots < \mu_{I-1}$  and  $Y_i^*$  is a latent variable.

- If the distribution of  $u_i$  is specified, the *unknown parameters*  $\beta$  and  $\mu_2, \dots, \mu_{I-1}$  can be estimated by maximum likelihood.
- Assume that  $u_i$  has distribution function  $F(\cdot)$  and is independent of  $X_i$ .

Notice that

$$p_{0}(\mathbf{X}_{i}, \boldsymbol{\beta}_{0}) = \mathcal{P}(Y_{i} = 0|\mathbf{X}_{i}) = \mathcal{P}(\mathbf{X}_{i}'\boldsymbol{\beta}_{0} + u_{i} \leq 0|\mathbf{X}_{i})$$

$$= \mathcal{P}(u_{i} \leq -\mathbf{X}_{i}'\boldsymbol{\beta}_{0}|\mathbf{X}_{i})$$

$$= F(-\mathbf{X}_{i}'\boldsymbol{\beta}_{0})$$

$$p_{1}(\mathbf{X}_{i}, \boldsymbol{\beta}_{0}) = \mathcal{P}(Y_{i} = 1|\mathbf{X}_{i}) = \mathcal{P}(0 < \mathbf{X}_{i}'\boldsymbol{\beta}_{0} + u_{i} \leq \mu_{1}|\mathbf{X}_{i})$$

$$= \mathcal{P}(u_{i} \leq \mu_{1} - \mathbf{X}_{i}'\boldsymbol{\beta}_{0}|\mathbf{X}_{i}) - \mathcal{P}(u_{i} < -\mathbf{X}_{i}'\boldsymbol{\beta}_{0}|\mathbf{X}_{i})$$

$$= F(\mu_{1} - \mathbf{X}_{i}'\boldsymbol{\beta}_{0}) - F(-\mathbf{X}_{i}'\boldsymbol{\beta}_{0})$$

$$\vdots$$

$$\begin{aligned}
p_{j}(\mathbf{X}_{i}, \boldsymbol{\beta}_{0}) &= \mathcal{P}\left(Y_{i} = j | \mathbf{X}_{i}\right) = \mathcal{P}\left(\mu_{j-1} < \mathbf{X}_{i}' \boldsymbol{\beta}_{0} + u_{i} \leq \mu_{j} | \mathbf{X}_{i}\right) \\
&= \mathcal{P}\left(u_{i} \leq \mu_{j} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0} | \mathbf{X}_{i}\right) - \mathcal{P}\left(u_{i} < \mu_{j-1} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0} | \mathbf{X}_{i}\right) \\
&= F\left(\mu_{j} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0}\right) - F\left(\mu_{j-1} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0}\right) \\
&\vdots \\
p_{J}(\mathbf{X}_{i}, \boldsymbol{\beta}_{0}) &= \mathcal{P}\left(Y_{i} = J | \mathbf{X}_{i}\right) = \mathcal{P}\left(\mu_{J-1} < u_{i} + \mathbf{X}_{i}' \boldsymbol{\beta}_{0} | \mathbf{X}_{i}\right) \\
&= \mathcal{P}\left(u_{i} > \mu_{J-1} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0} | \mathbf{X}_{i}\right) \\
&= 1 - \mathcal{P}\left(u_{i} \leq \mu_{J-1} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0} | \mathbf{X}_{i}\right) \\
&= 1 - F\left(\mu_{J-1} - \mathbf{X}_{i}' \boldsymbol{\beta}_{0}\right).
\end{aligned}$$

• Therefore, the log-likelihood function is simply

$$\log L(\theta) = \sum_{i=1}^{n} \sum_{j=0}^{J} \mathbf{1} (Y_i = j) \log [p_j(\mathbf{X}_i, \boldsymbol{\beta})]$$

- As in all discrete choice models, the variance of  $u_i$  is *not identified*.
- The *ordered-probit* and *ordered-logit* are the most used special cases of this model.

• For the *ordered-probit* 

$$F\left(\mu_j - \mathbf{X}_i' \boldsymbol{\beta}_0 | \mathbf{X}_i\right) = \Phi\left(\mu_j - \mathbf{X}_i' \boldsymbol{\beta}_0\right)$$

• For the ordered-logit

$$F\left(\mu_{j} - \mathbf{X}_{i}'\boldsymbol{\beta}_{0}|\mathbf{X}_{i}\right) = \frac{\exp\left(\mu_{j} - \mathbf{X}_{i}'\boldsymbol{\beta}_{0}\right)}{1 + \exp\left(\mu_{j} - \mathbf{X}_{i}'\boldsymbol{\beta}_{0}\right)}$$

 Interpreting coefficients requires some care. For instance in the ordered probit model we have

$$\begin{array}{lcl} \frac{\partial p_0(\mathbf{X}_i,\boldsymbol{\beta}_0)}{\partial x_k} & = & -\beta_{0k}\phi(-\mathbf{X}_i'\boldsymbol{\beta}_0), \\ \frac{\partial p_J(\mathbf{X}_i,\boldsymbol{\beta}_0)}{\partial x_k} & = & \beta_{0k}\phi(\mu_{J-1}-\mathbf{X}_i'\boldsymbol{\beta}_0) \\ \frac{\partial p_j(\mathbf{X}_i,\boldsymbol{\beta}_0)}{\partial x_k} & = & \beta_{0k}[\phi(\mu_{j-1}-\mathbf{X}_i'\boldsymbol{\beta}_0)-\phi(\mu_j-\mathbf{X}_i'\boldsymbol{\beta}_0)], j=1,...,J-1 \end{array}$$

• For 1 < j < J, the sign of  $\partial p_j(\mathbf{X}_i, \boldsymbol{\beta}_0) \partial x_k$  is ambiguous. It depends on  $|\mu_{j-1} - \mathbf{X}_i' \boldsymbol{\beta}_0|$  versus  $|\mu_j - \mathbf{X}_i' \boldsymbol{\beta}_0|$  (remember,  $\phi(\cdot)$  is symmetric about zero).

• The OP and OL models allow us to obtain the *sign of the partial effects* on  $\mathcal{P}(Y > j | \mathbf{X}_i)$ : for a continuous variable  $x_h$ . For the OP model

$$\frac{\partial \mathcal{P}(Y_i > j | \mathbf{X}_i)}{\partial x_h} = \beta_h \phi(\mu_j - \mathbf{X}_i' \boldsymbol{\beta}),$$

If  $\beta_h > 0$ , an increase in  $x_h$  increases the probability that  $Y_i$  is greater than any value j.

• Of course the we can interpret the sign of the parameters in the *latent variable model*.

- A closely related model can be used for grouped data.
- Example: Income reported in non-overlapping intervals
- In this case, the threshold parameters are the limits of the intervals.
- The main difference is that, for *J* > 0, the variance of *u<sub>i</sub>* is
   identified because the thresholds give information on the scale of
   *u<sub>i</sub>*.

# The Poisson Regression Model

- In many relevant applications, the variate of interest is *the count* of the number of occurrences of some event in a given period of time (rare events).
- Examples include: number of accidents, number of patents, number of takeovers, number of purchases, number of doctor visits, number of jobs and number of trips.
- These data have some very specific characteristics:
  - Discreteness;
  - non-negative;
  - Many zeros and a long right-hand tail.
- In this context, standard linear models are *not appealing* because:
  - The conditional expectation is necessarily non-negative;
  - The data is intrinsically heteroskedastic;
  - Do not allow the computation of the probability of events of interest.

# The Poisson Regression Model

 The basic model for count data is the *Poisson regression*, defined by

$$\mathcal{P}\left(Y_{i}=j|\mathbf{X}_{i}\right)=\frac{\exp\left(-\lambda(\mathbf{X}_{i},\boldsymbol{\beta}_{0})\right)\lambda(\mathbf{X}_{i},\boldsymbol{\beta}_{0})^{j}}{j!}, \qquad j=0,1,2,\ldots$$

$$E(Y_i|\mathbf{X}_i) = Var(Y_i|\mathbf{X}_i) = \lambda(\mathbf{X}_i,\boldsymbol{\beta}_0)$$

Notice, however, that

$$\operatorname{Var}(Y_i) = \operatorname{E}_x \left[ \lambda(\mathbf{X}_i, \boldsymbol{\beta}_0) \right] + \operatorname{Var}_x \left[ \lambda(\mathbf{X}_i, \boldsymbol{\beta}_0) \right] \ge \operatorname{E}_x \left[ \lambda(\mathbf{X}_i, \boldsymbol{\beta}_0) \right] = \operatorname{E}(Y_i).$$
 where in general, the following specification is adopted:  $\lambda(\mathbf{X}_i, \boldsymbol{\beta}_0) = \exp(\mathbf{X}_i' \boldsymbol{\beta}_0).$ 

• Therefore,

$$\frac{\partial \mathbf{E}(Y_i|\mathbf{X}_i)}{\partial \mathbf{X}_i} = \exp\left(\mathbf{X}_i'\boldsymbol{\beta}_0\right)\boldsymbol{\beta}_0$$

• ML estimation of  $\beta_0$  is straightforward.



# The Poisson Regression Model

 The log-likelihood function, likelihood equations and the Hessian are given by

$$\log L(\beta) = \sum_{i=1}^{n} \left[ -\exp\left(\mathbf{X}_{i}'\boldsymbol{\beta}\right) + \left(\mathbf{X}_{i}'\boldsymbol{\beta}\right) Y_{i} - \log\left(Y_{i}!\right) \right] 
\frac{\partial \log L(\widehat{\boldsymbol{\beta}})}{\partial \beta} = \sum_{i=1}^{n} \left[ Y_{i} - \exp\left(\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}}\right) \right] \mathbf{X}_{i} = 0 
\frac{\partial^{2} \log L(\beta)}{\partial \beta \partial \beta'} = -\sum_{i=1}^{n} \exp\left(\mathbf{X}_{i}'\boldsymbol{\beta}\right) \mathbf{X}_{i} \mathbf{X}_{i}'$$

- Notice that the Hessian is *negative definite* for all X and  $\beta$ , which facilitates the estimation and ensures the uniqueness of the maximum, **if it exists**.
- The MLE has the usual properties. In particular

$$\sqrt{n}\left(\hat{\boldsymbol{\beta}}_{ML} - \boldsymbol{\beta}_{0}\right) \overset{d}{\to} \mathcal{N}\left(0, \mathbb{E}\left(\exp(\mathbf{X}_{i}'\boldsymbol{\beta}_{0})\mathbf{X}_{i}\mathbf{X}_{i}'\right)^{-1}\right)$$

• As usual, inference can be performed using the LR, W and LM tests.

- The Poisson model imposes (conditional) *equidispersion*, which is very restrictive.
- There are many possible causes for overdispersion:
  - Measurement error;
  - Misspecification of the conditional mean;
  - Neglected heterogeneity (random parameter variation).
- Applied economists tend to focus on the neglected heterogeneity issue, assuming

$$E(Y_i|\mathbf{X}_i, \varepsilon_i) = \exp(\mathbf{X}_i'\boldsymbol{\beta}_0 + \varepsilon_i)$$

$$E(\exp(\varepsilon_i)|\mathbf{X}_i) = 1, \quad Var(\exp(\varepsilon_i)|\mathbf{X}_i) = \sigma^2$$

• In this particular case

$$\mathrm{E}(Y_i|\mathbf{X}_i) = \mathrm{E}(\lambda(\mathbf{X}_i,\boldsymbol{\beta}_0)|\mathbf{X}_i) = \mathrm{E}_{\boldsymbol{\epsilon}}\left[\exp(\mathbf{X}_i'\boldsymbol{\beta}_0 + \boldsymbol{\epsilon}_i)|\mathbf{X}_i\right] = \exp(\mathbf{X}_i'\boldsymbol{\beta}_0)$$

- Therefore, this sort of neglected heterogeneity does not change the form of the conditional expectation of  $Y_i$ .
- Gourieroux, Monfort and Trognon (1984) proved the following *powerful result*: If  $E(Y_i|X_i) = \lambda(X_i, \beta_0)$  is correctly specified and the Likelihood function is constructed using a probability distribution which does not necessarily correspond to the true distribution of the data, but belongs to the *family of linear exponential distributions*, then the *Quasi-Maximum Likelihood* estimator is consistent for  $\beta_0$ .

- The family of linear exponential distributions includes the Poisson Distribution, the Normal Distribution (with fixed variance). the binomial (with fixed number of trials), the gamma distribution (with fixed shape parameter)
- In this particular context the *Quasi-Maximum Likelihood* estimator is sometimes called *Pseudo-Maximum Likelihood Estimator* by some authors.
- Inference is done using the results presented previously for the Quasi-Maximum Likelihood estimator. In particular since the Poisson pseudo-MLE is consistent in presence of this sort of misspecification, valid inference can be based on

$$\begin{split} & \sqrt{n} \left( \widehat{\boldsymbol{\beta}} - \boldsymbol{\beta}_0 \right) \overset{d}{\to} \mathcal{N} \left( 0, A^{-1} B A^{-1} \right) \\ A &= & \mathrm{E} \left[ \exp(\mathbf{X}_i' \boldsymbol{\beta}_0) \mathbf{X}_i \mathbf{X}_i' \right] \qquad B = \mathrm{E} \left[ \left( y_i - \exp(\mathbf{X}_i' \boldsymbol{\beta}_0) \right)^2 \mathbf{X}_i \mathbf{X}_i' \right] \end{split}$$

#### Note that

$$Var(Y_i|\mathbf{X}_i) = E_{\varepsilon} \left[ \exp(\mathbf{X}_i'\boldsymbol{\beta}_0 + \varepsilon_i) \right] + Var_{\varepsilon} \left[ \exp(\mathbf{X}_i'\boldsymbol{\beta}_0 + \varepsilon_i) \right]$$
$$= \exp(\mathbf{X}_i'\boldsymbol{\beta}_0) + \sigma^2 \exp(2\mathbf{X}_i'\boldsymbol{\beta}_0).$$

- The presence of *overdispersion* can be tested by testing  $H_0: \sigma^2 = 0$ .
- This can be done using the following LM (IM) test statistic (Cox, 1983, and Chesher, 1984)

$$T = \sum_{i=1}^{n} \frac{\left(Y_{i} - \exp(\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}})\right)^{2} - Y_{i}}{\sqrt{2\sum_{i=1}^{n} \exp(2\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}})}} \xrightarrow{d} \mathcal{N}\left(0,1\right)$$

• Alternatively, we can regress

$$\left[\left(Y_{i}-\exp(\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}})\right)^{2}-Y_{i}\right]\exp(-\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}}) \text{ on } \exp(\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}}) \text{ (or on a constant or other functions of } \exp(\mathbf{X}_{i}'\widehat{\boldsymbol{\beta}})) \text{ and test the significance of the regressor (Cameron & Trivedi, 1986).}$$

- All these tests can also detect *underdispersion*.
- Overdispersion tests are overplayed in the literature:
  - 1 in practice, the null is almost always rejected;
  - (a) if this is the only source of misspecification, the **Poisson** pseudo-MLE is still consistent.
- Other specification tests are available, like the *RESET* test which tests if the specification  $E(Y_i|\mathbf{X}_i) = \exp(\mathbf{X}_i'\boldsymbol{\beta}_0)$  is correct. This test can be performed by checking the significance of the additional regressor  $\left(\mathbf{X}_i'\widehat{\boldsymbol{\beta}}\right)^2$ .



• The assumption that  $Y_i$  has a Poisson distribution conditional of  $\mathbf{X}_i$  and  $\varepsilon_i$  with mean  $\lambda_i = \exp(\mathbf{X}_i'\boldsymbol{\beta}_0 + \varepsilon_i)$ , leads to the compound Poisson regression model

$$\begin{split} \mathcal{P}(Y_i &= j | \mathbf{X}_i, \varepsilon_i) = \frac{\exp[-\exp(\mathbf{X}_i' \boldsymbol{\beta}_0 + \varepsilon_i)] \exp(\mathbf{X}_i' \boldsymbol{\beta}_0 + \varepsilon_i)^j}{j!} \\ \mathcal{P}(Y_i &= j | \mathbf{X}_i) = \int\limits_{-\infty}^{+\infty} \frac{\exp[-\exp(\mathbf{X}_i' \boldsymbol{\beta}_0 + \varepsilon_i)] \exp(\mathbf{X}_i' \boldsymbol{\beta}_0 + \varepsilon_i)^j}{j!} g(\varepsilon_i) d\varepsilon_i \end{split}$$

where  $g(\varepsilon_i)$  is the density function of  $\varepsilon_i$  and we assumed that  $\mathbf{X}_i$  and  $\varepsilon_i$  are independent.

- This model can be made operational in different ways:
  - Pseudo maximum likelihood estimation (discussed previously);
  - **2** *Parametric estimation* for specified  $g(\varepsilon_i)$ ;
  - **Semiparametric estimation** of  $\beta_0$  and  $g(\varepsilon_i)$ .

- If  $g(\varepsilon_i)$  is specified, the MLE can be obtained, but the estimator may not be robust to departures from the additional distributional assumptions.
- Assuming that  $\exp(\varepsilon_i) \sim \Gamma(\sigma^{-2}, \sigma^2)$ ,  $\mathcal{P}(Y_i = j | \mathbf{X}_i)$  is given by the **negative-binomial** (Cameron and Trivedi (1986).denote it as NegBin II) model:

$$\mathcal{P}(Y_i = j | \mathbf{X}_i) = \frac{\Gamma(j + \sigma^{-2}) \left[ 1 + \sigma^{-2} \exp(-\mathbf{X}_i' \boldsymbol{\beta}_0) \right]^{-j}}{\Gamma(\sigma^{-2}) \Gamma(j+1) \left( 1 + \sigma^2 \exp(\mathbf{X}_i' \boldsymbol{\beta}_0) \right)^{\sigma^{-2}}}.$$
 (1)

- The Poisson model is obtained as a limiting case when  $\sigma^2 \to 0$ , but  $H_0: \sigma^2 = 0$  cannot be tested with a standard LR or W test.
- If the model (1) is misspecified but  $\mathrm{E}(Y_i|\mathbf{X}_i) = \exp(\mathbf{X}_i'\boldsymbol{\beta}_0)$  is correct and  $\sigma^{-2}$  is fixed, the **negative-binomial Psedo-MLE** estimator is consistent for  $\boldsymbol{\beta}_0$  This follows from the results of Gourieroux, Monfort and Trognon (1984) and the fact that the *negative-binomial distribution* with  $\sigma^{-2}$  fixed is a member of the family of linear exponential distributions

- The score test for  $H_0$ :  $\sigma^2 = 0$  is the overdispersion test studied before.
- Other parametric alternatives to the Poisson regression are available.
- A *semiparametric alternative* is to assume that  $\varepsilon$  has a discrete distribution with Q support points  $\alpha_1, \ldots, \alpha_Q$  and corresponding probabilities  $\pi_1, \ldots, \pi_Q$ , leading to

$$\mathcal{P}(Y_i = j | \mathbf{X}_i) = \sum_{q=1}^{Q} \frac{\exp[-\exp(\mathbf{X}_i'\boldsymbol{\beta} + \alpha_q)] \exp(\mathbf{X}_i'\boldsymbol{\beta}_0 + \alpha_q)^j}{j!} \pi_q,$$

- For a given Q, estimation of  $\beta$ ,  $\alpha_1, \ldots, \alpha_Q$  and  $\pi_1, \ldots, \pi_{Q-1}$  can be performed by ML.
- This model can be interpreted as *semiparametric approximation* to a compound Poisson model with unspecified distribution.
- This leads to a consistent estimator if *Q* is *allowed to increase* at an appropriate rate;
- In practice, the value of *Q* has to be chosen (for example using an information criterion);
- Inference is complicated by the fact that the number of parameters is not fixed;

- In some cases, the population may be contaminated by individuals for which  $Y_i \equiv 0$ .
- There are two ways to model this type of data. The *Zero-Inflated Poisson Model* and the *Hurdle Model*
- The Zero-Inflated Poisson Model: The zero outcome can arise from one of two regimes. In one regime, the outcome is always zero. In the other, the usual Poisson process is at work
- Let  $Z_i$  be a bernoulli random variable such that

$$Z_{i} = \begin{cases} 0 & \text{with } P(Z_{i} = 0 | \mathbf{X}_{i}) = p_{i} \\ 1 & \text{with } P(Z_{i} = 1 | \mathbf{X}_{i}) = 1 - p_{i} \end{cases}$$

where  $p_i$  can be a function of the regressors.

- Let  $\mathcal{P}(Y_i = j | \mathbf{X}_i, Z_i = 1) = \pi_i(j; \beta_0)$ , j = 0, 1, ... be the Poisson probability function.
- Let  $P(Y_i = 0 | \mathbf{X}_i, Z_i = 0) = 1$ .
- Note that

$$\begin{split} \mathcal{P}(Y_i = 0 | \mathbf{X}_i) &= \mathcal{P}(Z_i = 0 | \mathbf{X}_i) \mathcal{P}\left(Y_i = 0 | \mathbf{X}_i, Z_i = 0\right) \\ &+ \mathcal{P}(Z_i = 1 | \mathbf{X}_i) \mathcal{P}\left(Y_i = 0 | \mathbf{X}_i, Z_i = 1\right) \\ &= \mathcal{P}(Z_i = 0 | \mathbf{X}_i) + \mathcal{P}(Z_i = 1 | \mathbf{X}_i) \mathcal{P}\left(Y_i = 0 | \mathbf{X}_i, Z_i = 1\right) \\ &= p_i + (1 - p_i) \pi_i\left(0; \beta_0\right) \end{split}$$

• Additionally for j > 0:

$$\mathcal{P}(Y_i = j|\mathbf{X}_i) = \mathcal{P}(Z_i = 1|\mathbf{X}_i)\mathcal{P}(Y_i = j|\mathbf{X}_i, Z_i = 1)$$
  
=  $(1 - p_i)\pi_i(j; \beta_0)$ 

Notice that

$$E(Y_i|\mathbf{X}_i) = \sum_{j=0}^{\infty} j\mathcal{P}(Y_i = j|\mathbf{X}_i) = \sum_{j=1}^{\infty} j\mathcal{P}(Y_i = j|\mathbf{X}_i)$$
$$= (1 - p_i)E(Y_i|\mathbf{X}_i, Z_i = 1)$$

- Therefore the standard pseudo maximum likelihood result does not hold here if  $p_i$  depends on  $X_i$ .
- Then, the log-likelihood function for this *zero-inflated* (Mullahy, 1986) model can bewritten as

$$\log L(\beta) = \sum_{i=1}^{n} \log\{ [p_i + (1 - p_i) \, \pi_i \, (0; \beta)]^{\mathbf{1}(Y_i = 0)} \times [(1 - p_i) \, \pi_i \, (Y_i; \beta)]^{\mathbf{1}(Y_i > 0)} \}$$

- The *Hurdle Model* (Mullahy, 1986): A different extension of the basic count data model is obtained by letting the zero and positive observations be generated by different mechanisms.
- In his formulation, a binary probability model determines whether a zero or a nonzero outcome occurs, then, in the latter case we observe always a positive integer 1, 2, 3, ...
- Consider the Bernoulli random variable

$$W_i = \begin{cases} 1 & \text{with } \mathcal{P}\left(W_i = 1 | \mathbf{X}_i\right) = 1 - q_i \\ 0 & \text{with } \mathcal{P}\left(W_i = 0 | \mathbf{X}_i\right) = q_i \end{cases}$$

where  $q_i$  may depend on  $X_i$ .

- $\mathcal{P}(Y_i = 0 | \mathbf{X}_i, W_i = 0) = 1.$
- $\mathcal{P}(Y_i = 0 | \mathbf{X}_i, W_i = 1) = 0$ , and  $\mathcal{P}(Y_i = j | \mathbf{X}_i, W_i = 1) = \pi_i^*(j; \beta_0)$ , j = 1, 2, 3, ...
- In this case

$$\mathcal{P}(Y_i = 0|\mathbf{X}_i) = \mathcal{P}(W_i = 0|\mathbf{X}_i)P(Y_i = 0|\mathbf{X}_i, W_i = 0)$$
  
+ $\mathcal{P}(W_i = 1|\mathbf{X}_i)P(Y_i = 0|\mathbf{X}_i, W_i = 1) = q_i$ 

• Additionally for j = 1, 2, ...

$$\mathcal{P}(Y_i = j|\mathbf{X}_i) = \mathcal{P}(W_i = 0|\mathbf{X}_i)P(Y_i = j|\mathbf{X}_i, W_i = 0)$$

$$+\mathcal{P}(W_i = 1|\mathbf{X}_i)P(Y_i = j|\mathbf{X}_i, W_i = 1)$$

$$= \mathcal{P}(W_i = 1|\mathbf{X}_i)P(Y_i = j|\mathbf{X}_i, W_i = 0)$$

$$= (1 - q_i) \pi_i^* (j; \beta_0)$$

In this case we have

$$E(Y_i|\mathbf{X}_i) = \sum_{j=0}^{\infty} j\mathcal{P}(Y_i = j|\mathbf{X}_i) = \sum_{j=1}^{\infty} j\mathcal{P}(Y_i = j|\mathbf{X}_i)$$

$$= (1 - q_i) \sum_{j=1}^{\infty} j\pi_i^{\star} (j; \beta_0)$$

$$= (1 - q_i) E[Y_i|\mathbf{X}_i, W_i = 1]$$

 Again the standard pseudo maximum likelihood result does not hold here.

• Then, the likelihood function has the form

$$\log L(\beta) = \sum_{i=1}^{n} \{ \mathbf{1}(Y_{i} = 0) (\log q_{i}) + \mathbf{1}(Y_{i} > 0) \log (1 - q_{i}) + \mathbf{1}(Y_{i} > 0) \log [\pi_{i}^{*}(Y_{i}; \beta)] \}$$

- Notice that this function is separable.
- Correlated unobserved heterogeneity can be allowed for and integrated-out numerically.

• Usually,  $\pi_i^{\star}(j;\beta_0)$  is specified as a truncated Poisson of the form

$$\pi_{i}^{\star}\left(j;\beta_{0}\right)=rac{\exp\left(-\lambda_{i}\right)\lambda_{i}^{j}}{\left(1-\exp\left(-\lambda_{i}\right)\right)j!}, \qquad j>0,$$

with  $\lambda_i = \exp(\mathbf{X}_i' \beta_0)$ .

 However, in this model there is no real truncation and therefore an equally valid specification would be

$$\pi_i^{\star}\left(j;\beta_0\right) = \frac{\exp\left(-\lambda_i\right)\lambda_i^{j-1}}{(j-1)!}, \qquad j>0.$$

• When the truncated Poisson specification is used and  $q_i$  is specified as

$$q_i = \exp\left(-\exp\left(\mathbf{X}_i'\gamma_0\right)\right)$$
,

the null of no hurdle can be tested by testing  $H_0: \beta_0 = \gamma_0$ .

• In any case, consistency depends on the distributional assumptions.