ALEX CLEVELAND

Denver, CO
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GitHub: *https://github.com/AClevel5*
Portfolio: https://aclevel5.github.io/Alex-Cleveland-Portfolio/

SUMMARY

Full Stack Web Developer with a background in sales and management. Innovative problem solver with creating efficient processes always in mind. Unending desire to learn and grow. Earned a certificate in Full Stack Web Development from Denver University Boot Camp.

TECHNICAL SKILLS

Languages: JavaScript ES6+, CSS3, HTML5, SQL
Tools: React, MongoDB, MySQL, Express, NoSQL, Apollo/GraphQL, Node, Handlebars, jQuery, Bootstrap, Bulma, GitHub

EXPERIENCE

Key Account Representative   *2019* – Current
Trimark USA   **Denver, CO**
- Build strong relationships with customers, vendors, and organizational staff that promotes loyalty, collaboration, and increased revenue.
- 18M+ sales in 2022
- Consistently revise processes to help the team operate at the highest level
- Quickly resolve any issues that arrive on projects
- Contract with 3rd party trades such as architects, general contractors, and end users to efficiently execute on jobs
- Manage and organize coordinators, designers, estimators, project managers, and other internal team members as it relates to the account

Software Sales Account Executive   2018 – 2019
Bezlio   **Akron, OH**
- Created a variety of targeted outbound campaigns to bring in new business
- Listened to customers to provide feedback to development team
- Managed all inbound support and sales for a software with 300k+ users
- Attended various trade shows and user groups to promote our SaaS enterprise software
- Adapted and pivoted with haste in an everchanging start-up environment

PROJECTS

Pristine Clean | github.com/AClevel5/pristine-clean-v2 | pristine-clean.herokuapp.com/
- Application to manage a cleaning business. Enables you to track shifts, employee's availability, incidents, time off requests. Provides employees instructions at job sites as well as directions to get there.
- Responsible MongoDB, Models, Queries, Mutations, Resolvers, and rendering the data.
- JavaScript, React, Mongo/Mongoose, GraphQL, BCrypt, JWT, Bootstrap

HiKamp | github.com/AClevel5/hiKamp | https://hikamp.herokuapp.com/
- Application to get National Parks Campsite data. After login you can access data such fees, regulations, campsite contact information, and more. Has an interactive map that allows for satellite view.
- Responsible for the backend of this application.
- HTML5, Bulma, JavaScript, Node, Express, Bootstrap, Handlebars, BCrypt

Powder Bound | github.com/AClevel5/ski-planner | https://aclevel5.github.io/ski-planner/
- An application to get live weather conditions, directions, and snow conditions to plan the perfect day for skiing.
- Took on the styling and formatting of this application as well as some of the page rendering logic.
- HTML5, CSS3, JavaScript, JQuery, Bulma, Leaflet

EDUCATION

Certificate in Full Stack Web Development: Denver University, Denver, CO

Bachelor of Business Administration: Kent State University, Kent, OH