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Barcelona, Spain

International Finance Corporation (IFC)

Barcelona, February 20th, 2020

Dear Sir or Madam,

I am applying to the Operations Analyst position at the International Finance Corporation in Washington D.C. I am currently pursuing my master's degree in International Trade, Finance and Development at Barcelona Graduate School of Economics (GSE).

I am a development economist with extensive experience in economic analysis, financial reporting and analysis and portfolio management. Most importantly, I have worked for four years at the Interamerican Development Bank (IDB) as operations analyst where I was involved in portfolio review and project management over a 218 million-dollar portfolio. At the IDB, I was able to work in a very multicultural environment which has enhanced my ability to adapt and to understand cultural differences as well as different styles of work. I have worked as well in the private sector as junior consultant in charge of market analysis, business development and strategies.

As operations analyst at the IDB, I have also been involved in the coordination and relationship management with different stakeholders, partners and clients (including government institutions, development finance institutions and NGOs), extensive research, the preparation of papers, briefs and presentations, data analysis and economic impact models. I also supported the IDB's investment team in project identification, procurement and preparation of investment-related documents. I gained experience at identifying bottlenecks and addressing them through suitable and innovative approaches.

My rigorous training in Economics in combination with my field experience working on development issues have equipped me with a sound knowledge of the theory and praxis of economic analysis and policies. At Barcelona Graduate School of Economics, I have gained a lot of experience in economic analysis and research focusing on emerging markets. I am convinced that I will be able to bring valuable contributions to the Manufacturing, Agribusiness & Services (MAS) Department while generating new ideas and critical thinking.

I am fluent in English, French and Spanish and I have working proficiency in Portuguese. Moreover, I have extensive experience working with MS Office, Eviews and Stata. My key strengths are a collaborative style of work, result orientation, communication, financial and credit skills, creativity and openness to new ideas. My master's degree at GSE Barcelona has allowed me to further enhance and strengthen my analytical skills.

I would like to work for IFC as Operations Analyst since I am very interested in private sector development in developing and emerging market countries. I believe that successful and dynamic private businesses are key for the economic development of these countries. I would like to use the knowledge I gained during my studies in economics, finance, trade and development as well as my experience working as operations analyst at the IDB to contribute to the development of the private sector and fostering economic growth in these countries. At a later stage of my career, I would like to use the knowledge in private sector development and financing I gained at the IFC in order to contribute to improving the investment climate and fostering investment and private sector development in my home country, Haiti.

I enjoy working on challenging projects and actively participating in decision making processes as well as working in an international and diverse environment with colleagues of different nationalities and cultural backgrounds. I would be delighted to get the opportunity to work as a for the IFC. I am looking forward to hearing from you soon.

Yours sincerely,

Pierre François D. André