## Web usage mining

## Aim:

## **Program:**

```
import numpy as np # linear algebra
import pandas as pd # data processing, CSV file I/O (e.g. pd.read_csv)

import os
for dirname, _, filenames in os.walk('/kaggle/input'):
    for filename in filenames:
        print(os.path.join(dirname, filename))
```

```
import pandas as pd import re

# Define the log file path 
log_file_path = '/kaggle/input/web-server-access-logs/access.log'

# Define the regex pattern to extract information from log lines 
regex_pattern = r'^(?P<client>\S+)\S+ (?P<userid>\S+)\[(?P<datetime>[\w:/]+\s[+\-]\d{4}\])\] "(?P<method>[A-Z]+) (?P<request>[^ "]+)? HTTP/[0-9.]+" (?P<status>[0-9]{3}) (?P<siz e>[0-9]+|-) "(?P<referer>[^"]*)" "(?P<user_agent>[^"]*)"'

# Define the column names 
columns = ['client', 'userid', 'datetime', 'method', 'request', 'status', 'size', 'referer', 'user_agent']

# Read the first 10000 rows of the log file into a list of dictionaries using regex pattern matching 
log_data = []
```

```
'userid': match.group('userid'),
                      'datetime': match.group('datetime'),
                      'method': match.group('method'),
                      'request': match.group('request'),
                      'status': match.group('status'),
                      'size': match.group('size'),
                      'referer': match.group('referer'),
                      'user_agent': match.group('user_agent')
                 })
           else:
                print("Error: Line does not match regex pattern:", line)
# Create DataFrame from the list of dictionaries
logs df = pd.DataFrame(log data, columns=columns)
from datetime import datetime
import pytz
def parse_datetime(x):
     try:
           dt = datetime.strptime(x[1:-7], '%d/%b/%Y:%H:%M:%S')
           dt tz = int(x[-6:-3])*60+int(x[-3:-1])
           return dt.replace(tzinfo=pytz.FixedOffset(dt tz))
     except ValueError:
           return '-'
logs_df['status'] = logs_df['status'].astype(int)
logs_df['size'] = logs_df['size'].astype(int)
logs_df['datetime'] = logs_df['datetime'].apply(parse_datetime)
logs_df.drop(columns=['userid'], inplace=True)
duplicate_count = logs_df.duplicated().sum()
# Display the count of duplicates
print("Number of duplicates:", duplicate_count)
# Drop the duplicates
logs_df = logs_df.drop_duplicates()
logs_df.head()
```

	client	userid	datetime	method	request	status	Si
0	54.36.149.41	ĸ	22/Jan/2019:03:56:14 +0330	GET	/filter/27 13%20%D9%85%DA%AF%D8%A7%D9%BE%DB%8C	200	30
1	31.56.96.51	-	22/Jan/2019:03:56:16 +0330	GET	/image/60844/productModel/200x200	200	56
2	31.56.96.51	8	22/Jan/2019:03:56:16 +0330	9:03:56:16 GET /image/61474/productModel/200x200			
3	40.77.167.129	52	22/Jan/2019:03:56:17 +0330	GET	/image/14925/productModel/100x100	200	16
4	91.99.72.15	n	22/Jan/2019:03:56:17 +0330	GET	/product/31893/62100/%D8%B3%D8%B4%D9%88%D8%A7%	200	41
4 11							

## Q1. 10 people who visited the site frequently

```
frequent_visitors = logs_df.groupby(['client', 'user_agent']).size().reset_index(name='count ').sort_values(by='count', ascending=False)

# Select the top 10 frequent visitors
top_10 = frequent_visitors.head(10)

index = 0

# Display the top 3 frequent visitors
for i, row in top_3.iterrows():
    print(f"{index + 1}. Client: {row['client']}, User Agent: {row['user_agent']}, Count: {row['count']}\n")
    index += 1
```

- 1. Client: 66.249.66.194, User Agent: Mozilla/5.0 (Linux; Android 6.0.1; N exus 5X Build/MMB29P) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/41.0.2 272.96 Mobile Safari/537.36 (compatible; Googlebot/2.1; +http://www.google.com/bot.html), Count: 778
- 2. Client: 66.249.66.91, User Agent: Mozilla/5.0 (compatible; Googlebot/2. 1; +http://www.google.com/bot.html), Count: 739
- 3. Client: 130.185.74.243, User Agent: Mozilla/5.0 (Windows NT 6.1; rv:42.
- 0) Gecko/20100101 Firefox/42.0, Count: 660

```
Q2. Sessions and the page views per each session
```

```
sessions = logs_df.groupby(['client', 'user_agent'])
session info = \prod
for (client, user_agent), session_data in sessions:
     # Extract timestamps and page views for the session
     timestamps = session_data['datetime'].tolist()
     pages = session_data['request'].tolist()
     # Store session information in a tuple
     session info.append((client, user agent, timestamps, pages))
# Display at least 3 sessions and their page views per session
for i, (client, user_agent, timestamps, pages) in enumerate(session_info[:3], start=1):
     print(f"Session {i} - Client: {client}, User Agent: {user_agent}")
     for timestamp, page in zip(timestamps, pages):
          print(f" Timestamp: {timestamp}, Page: {page}")
     print()
Session 1 - Client: 104.156.210.196, User Agent: Dalvik/2.1.0 (Linux; U; A
ndroid 8.0.0; SM-A720F Build/R16NW)
    Timestamp: 2019-01-02 04:20:00+00:33,
Session 2 - Client: 104.194.24.33, User Agent: Mozilla/5.0 (Linux; Android
8.0.0; SM-G955F) AppleWebKit/
    Timestamp: 2019-01-02 03:57:00+00:33,
Session 3 - Client: 104.194.24.54, User Agent: Dalvik/2.1.0 (Linux; U; And
roid 6.0.1; SM-G900H Build/MMB29K)
    Timestamp: 2019-01-02 04:24:00+00:33,
SESSION_THRESHOLD_SECONDS = 10 * 60
# Sort the logs_df by client, user_agent, and datetime
logs df sorted = logs df.sort values(by=['client', 'user agent', 'datetime'])
# Initialize empty lists to store session information
session_info = []
# Initialize variables for tracking sessions
current client = None
current_user_agent = None
current_session_start = None
current session end = None
current_session_pages = []
```

```
for index, row in logs df sorted.iterrows():
     # Check if the client or user_agent has changed, or if the time gap exceeds the threshol
d
     if (row['client'] != current_client or row['user_agent'] != current_user_agent or
                (current_session_start and (row['datetime'] - current_session_end).secon
ds > SESSION THRESHOLD SECONDS)):
          # If so, store the current session information
          if current session start:
                session_info.append((current_client, current_user_agent, current_session_
start, current_session_end, current_session_pages))
               # Check if we have at least five sessions, if so, break the loop
               if len(session info) >= 5:
                     break
          # Start a new session
          current_client = row['client']
          current user agent = row['user agent']
          current session start = row['datetime']
          current session end = row['datetime']
          current_session_pages = [(row['datetime'], row['request'])]
     else:
          # Otherwise, add the page to the current session
          current_session_pages.append((row['datetime'], row['request']))
          # Update session end time
          current_session_end = row['datetime']
# Display session information for at least 3 sessions
index = 0
for session in session info:
     print(f"Session {index+1}")
     print("Client:", session[0])
     print("User Agent:", session[1])
     print("Session Start Time:", session[2])
     print("\n\n")
Session 1
Client: 104.156.210.196
User Agent: Dalvik/2.1.0 (Linux; U; Android 8.0.0; SM-A720F Build/R16NW)
Session Start Time: 2019-01-02 04:20:00+00:33
Session 2
Client: 104.194.24.33
User Agent: Mozilla/5.0 (Linux; Android 8.0.0; SM-G955F) AppleWebKit/537.3
6 (KHTML, like Gecko) Chrome/71.0.3578.99 Mobile Safari/537.36
Session Start Time: 2019-01-02 03:57:00+00:33
```

```
session_df = pd.DataFrame(session_info)
# Set the columns
session_df.columns = ['client', 'user_agent', 'start_time', 'end_time', 'pages']
session_df['pages'] = session_df['pages'].apply(lambda x: [page[1] for page in x])
session_df.head(2)
```

	client	user_agent	start_time	end_time	pages
0	104.156.210.196	Dalvik/2.1.0 (Linux; U; Android 8.0.0; SM-A720	2019-01-02 04:20:00+00:33	2019-01-02 04:20:00+00:33	[/image/32768?name=24xs450- 33.jpg&wh=200x200]
1	104.194.24.33	Mozilla/5.0 (Linux; Android 8.0.0; SM-G955F) A	2019-01-02 03:57:00+00:33	2019-01-02 03:57:00+00:33	[/amp-helper-frame.html? appld=a624a1c1-0c93-46

### Q3. Pages that are frequently visited together with a support ratio not less than 25%

```
import pandas as pd
from mlxtend.preprocessing import TransactionEncoder
from mlxtend.frequent_patterns import apriori, association_rules

pages_accessed = session_df['pages'].tolist()
te = TransactionEncoder()
onehot = te.fit_transform(pages_accessed)

# Convert the one-hot encoded DataFrame into a DataFrame
df = pd.DataFrame(onehot, columns=te.columns_)
frequent_itemsets = apriori(df, min_support=0.25, use_colnames=True)
```

```
filter_frequent_itemsets = frequent_itemsets[frequent_itemsets['itemsets'].apply(lambda x: len(x)) > 1]
# Display frequent itemsets
print("Frequent Itemsets:")
filter_frequent_itemsets
```

	support	itemsets
2	0.4	(/image/33888?name=model-b2048u-1jpg&wh=200x200, /image/11947?name=11947-1-fw.jpg&wh=200x200))

#### **Q5.** Association rules with lift values not less than 2.05

```
rules = association_rules(frequent_itemsets, metric='lift', min_threshold=2.05)
print("Association Rules with Lift > 2.05:\n")
for index, rule in rules.iterrows():
    antecedents = ', '.join(list(rule['antecedents']))
    consequents = ', '.join(list(rule['consequents']))
    support = rule['support']
```

```
confidence = rule['confidence']
lift = rule['lift']
print(f"Rule {index+1}: {antecedents} -> {consequents}'')
print(f"Support: {support:.4f}, Confidence: {confidence:.4f}, Lift: {lift:.4f}\n'')
```

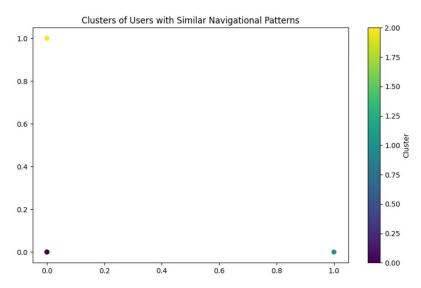
Association Rules with Lift > 2.05:

```
Rule 1: /image/33888?name=model-b2048u-1-.jpg&wh=200x200 -> /image/11947?n ame=11947-1-fw.jpg&wh=200x200 Support: 0.4000, Confidence: 1.0000, Lift: 2.5000 Rule 2: /image/11947?name=11947-1-fw.jpg&wh=200x200 -> /image/33888?name=m odel-b2048u-1-.jpg&wh=200x200 Support: 0.4000, Confidence: 1.0000, Lift: 2.5000
```

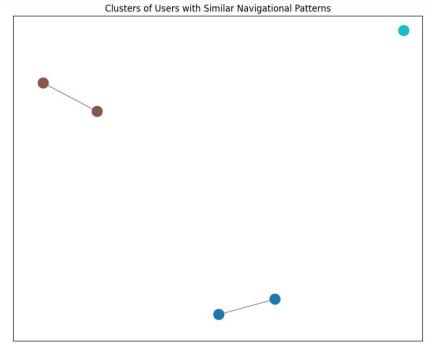
#### Q7. Graph that shows clusters of users with similar navigational patterns

```
import numpy as np
import matplotlib.pyplot as plt
from sklearn.decomposition import PCA
from sklearn.cluster import KMeans
from sklearn.preprocessing import StandardScaler

patterns = onehot
kmeans = KMeans(n_clusters=3, n_init=10)
clusters = kmeans.fit_predict(patterns)
plt.figure(figsize=(10, 6))
plt.scatter(patterns[:, 0], patterns[:, 1], c=clusters, cmap='viridis')
plt.title('Clusters of Users with Similar Navigational Patterns')
plt.colorbar(label='Cluster')
plt.show()
```



```
import networkx as nx
import matplotlib.pyplot as plt
G = nx.Graph()
for i in range(len(patterns)):
     # Assign cluster as a node attribute
     G.add_node(i, label=f"User {i}", cluster=clusters[i])
for i in range(len(patterns)):
     for j in range(i + 1, len(patterns)):
           if clusters[i] == clusters[j]:
                G.add_edge(i, j)
plt.figure(figsize=(10, 8))
pos = nx.spring_layout(G)
node_color = [clusters[node] for node in G.nodes()]
nx.draw_networkx_nodes(G, pos, node_color=node_color, cmap=plt.cm.tab10, node_size
=200)
# Draw edges
nx.draw_networkx_edges(G, pos, alpha=0.5)
plt.title('Clusters of Users with Similar Navigational Patterns')
# plt.axis('off')
plt.show()
```



## **Access log Analysis**

## Aim:

## **Program:**

```
import numpy as np # linear algebra
import pandas as pd # data processing, CSV file I/O (e.g. pd.read_csv)

import os
for dirname, _, filenames in os.walk('/kaggle/input'):
    for filename in filenames:
        print(os.path.join(dirname, filename))
```

```
import re import os import time from tqdm import tqdm common_regex = '^(?P<client>\S+) \S+ (?P<userid>\S+) \[(?P<datetime>[^\]]+)\] "(?P<me thod>[A-Z]+) (?P<request>[^ "]+)? HTTP/[0-9.]+" (?P<status>[0-9]{3}) (?P<size>[0-9]+|-)' combined_regex = '^(?P<client>\S+) \S+ (?P<userid>\S+) \[(?P<datetime>[^\]]+)\] "(?P<me thod>[A-Z]+) (?P<request>[^ "]+)? HTTP/[0-9.]+" (?P<status>[0-9]{3}) (?P<size>[0-9]+|-) "(?P<referrer>[^"]*)" "(?P<useragent>[^"]*)' columns = ['client', 'userid', 'datetime', 'method', 'request', 'status', 'size', 'referer', 'user_agent']
```

```
def logs_to_df(logfile, output_dir, errors_file):
    with open(logfile) as source_file:
        linenumber = 0
        parsed_lines = []
    for line in tqdm(source_file):
        try:
        log_line = re.findall(combined_regex, line)[0]
            parsed_lines.append(log_line)
        except Exception as e:
        with open(errors_file, 'at') as errfile:
            print((line, str(e)), file=errfile)
        continue
        linenumber += 1
        if linenumber % 250_000 == 0:
```

df = pd.DataFrame(parsed\_lines, columns=columns)
df.to\_parquet(f'{output\_dir}/file\_{linenumber}.parquet')
parsed\_lines.clear()

else:

df = pd.DataFrame(parsed\_lines, columns=columns)
df.to\_parquet(f'{output\_dir}/file\_{linenumber}.parquet')
parsed\_lines.clear()

mkdir parquet\_dir

logs\_to\_df(logfile='/kaggle/input/web-server-access-logs/access.log', output\_dir='parquet\_dir', errors\_file='errors.txt')

10365152it [02:26, 70811.95it/s]

# logs\_df = pd.read\_parquet('parquet\_dir/') logs\_df

	client	userid	datetime	method	request	status	size	referer
0	37.152.163.59	15	22/Jan/2019:12:38:27 +0330	GET	/image/29314? name=%D8%AF%DB%8C%D8%A8%D8%A7- 7.j		1105	https://www.zanbil.ir/
1	37.152.163.59	ā	22/Jan/2019:12:38:27 +0330	GET	GET /static/images/zanbil-kharid.png		358	https://www.zanbil.ir/
2	85.9.73.119	œ	22/Jan/2019:12:38:27 +0330	GET	ET //statio/images/next.png		3045	https://znbl.ir/static/b
3	37.152.163.59	37.152.163.59 - 22/Jan/2019:12:38:27 +0330 GET //image/29314? name=%D8%AF%DB%8C%D8%A8%D8%A7-4.j		200	1457	https://www.zanbil.ir/		
4	85.9.73. <mark>1</mark> 19	12	22/Jan/2019:12:38:27 +0330	GET	/static/images/checked.png	200	1083	https://znbl.ir/static/b
***	***	-	1944		\$##\$	are:		
10364860	86.104.110.254	c	26/Jan/2019:16:01:31 +0330	GET	/settings/logo	200	4120	https://www.zanbil.ir/
10364861	5.125.254.169	ii	26/Jan/2019:16:01:31 +0330	GET	/image/5/brand	200	2171	https://www.zanbil.ir/
10364862	65.49.68.192	12	26/Jan/2019:16:01:31 +0330	GET	/image/64648/productModel/150x150	200	5318	https://www.zanbil.ir/l

df = logs\_df.query("request.str.contains('.css') == False and request.str.contains('.png') == F alse and request.str.contains('.jpg') == False and request.s

	client	userid	datetime	method	request	status	size	referer
5	37.152.163.59 - 22/Jan/2019:12:38:27 +0330		GET	/static/images/loading.gif	200	7370	https://www.zanbil.ir/prod	
6	77.245.233.52	4	22/Jan/2019:12:38:27 +0330	GET	/image/11082/productType/240x180	200	12458	https://www.zanbil.ir/brov
7	37.27.128.139	10	22/Jan/2019:12:38:27 +0330	7 GET /browse/Tablet-Arm- Chair/%D8%B5%D9%86%D8%AF%D9 200 30804		https://www.zanbil.ir/brov		
8	77.245.233.52	2	22/Jan/2019:12:38:27 +0330	GET	/image/851/mainSlide	200	89859	https://www.zanbil.ir/brov
9	77.245.233.52	2	22/Jan/2019:12:38:27 +0330	GET	/image/848/mainSlide	200	93168	https://www.zanbil.ir/brow
22		22.5		222				122
10364860	86.104.110.254	8	26/Jan/2019:16:01:31 +0330	GET	/settings/logo	200	4120	https://www.zanbil.ir/m/bi
10364861	5.125.254,169	*	26/Jan/2019:16:01:31 +0330	GET	/image/5/brand	200	2171	https://www.zanbil.ir/m/fil
10364862	65.49.68.192	74	26/Jan/2019:16:01:31 +0330	GET	/image/64846/productModel/150x150	200	5318	https://www.zanbil.ir/brov
10364863	5.125.254.169	<b>19</b>	26/Jan/2019:16:01:31 +0330	GET	/image/1/brand	200	3924	https://www.zanbil.ir/m/fil
10364864	65.49.68.192	4	26/Jan/2019:16:01:31 +0330	GET	/image/56698/productModel/150x150	200	3570	https://www.zanbil.ir/brov
4.1								

# df2 = df[df['method'].str.contains("POST") == False] df2

	client	userid	datetime	method	request	status	size	referer
5	37.152.163.59	-	22/Jan/2019:12:38:27 +0330	GET	/static/images/loading.gif	200	7370	https://www.zanbil.ir/pro
6	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/11082/productType/240x180	200	12458	https://www.zanbil.ir/brov
7	37.27.128.139	-	22/Jan/2019:12:38:27 +0330	GET	/browse/Tablet-Arm- Chair/%D8%B5%D9%86%D8%AF%D9	200	30604	https://www.zanbil.ir/brov
8	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/851/mainSlide	200	89859	https://www.zanbil.ir/brov
9	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/848/mainSlide	200	93168	https://www.zanbil.ir/brov
10364860	86.104.110.254	-	26/Jan/2019:16:01:31 +0330	GET	/settings/logo	200	4120	https://www.zanbil.ir/m/bi
10364861	5.125.254.169	-	26/Jan/2019:16:01:31 +0330	GET	/image/5/brand	200	2171	https://www.zanbil.ir/m/fil
10364862	65.49.68.192	-	26/Jan/2019:16:01:31 +0330	GET	/image/64646/productModel/150x150	200	5318	https://www.zanbil.ir/brov
10364863	5.125.254.169	-	26/Jan/2019:16:01:31 +0330	GET	/image/1/brand	200	3924	https://www.zanbil.ir/m/fil
10364864	65.49.68.192	-	26/Jan/2019:16:01:31 +0330	GET	/image/56698/productModel/150x150	200	3570	https://www.zanbil.ir/brov
4								<b>+</b>

# df3 = df2.query("status.str.contains('200') == True") df3

	client	userid	datetime	method	request	status	size	referer
5	37.152.163.59	-	22/Jan/2019:12:38:27 +0330	GET	/static/images/loading.gif	200	7370	https://www.zanbil.ir/pro
6	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/11082/productType/240x180	200	12458	https://www.zanbil.ir/bro
7	37.27.128.139	-	22/Jan/2019:12:38:27 +0330	GET	/browse/Tablet-Arm- Chair/%D8%B5%D9%86%D8%AF%D9		30604	https://www.zanbil.ir/bro
8	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/851/mainSlide	200	89859	https://www.zanbil.ir/bro
9	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/848/mainSlide	200	93168	https://www.zanbil.ir/bro
10364860	86.104.110.254	-	26/Jan/2019:16:01:31 +0330	GET	/settings/logo	200	4120	https://www.zanbil.ir/m/b
10364861	5.125.254.169	-	26/Jan/2019:16:01:31 +0330	GET	/image/5/brand	200	2171	https://www.zanbil.ir/m/f
10364862	65.49.68.192	-	26/Jan/2019:16:01:31 +0330	GET	/image/64846/productModel/150x150	200	5318	https://www.zanbil.ir/bro
10364863	5.125.254.169	-	26/Jan/2019:16:01:31 +0330	GET	/image/1/brand	200	3924	https://www.zanbil.ir/m/f
10364864	65.49.68.192	-	26/Jan/2019:16:01:31 +0330	GET	/image/56698/productModel/150x150	200	3570	https://www.zanbil.ir/bro
4								b

## df3.client

```
5
             37.152.163.59
6
             77.245.233.52
7
             37.27.128.139
8
             77.245.233.52
9
             77.245.233.52
                  . . .
10364862
              65.49.68.192
10364863
             5.125.254.169
10364864
              65.49.68.192
```

## df3.client.nunique()

147899

## print(df3.groupby('client').get\_group('37.152.163.59'))

```
client userid
                                                datetime method
5
        37.152.163.59
                           - 22/Jan/2019:12:38:27 +0330
                                                            GET
56
        37.152.163.59
                              22/Jan/2019:12:38:27 +0330
                                                            GET
186
        37.152.163.59
                           - 22/Jan/2019:12:38:31 +0330
                                                            GET
7863700
        37.152.163.59
                           - 22/Jan/2019:12:38:01 +0330
                                                            GET
7863704 37.152.163.59
                           - 22/Jan/2019:12:38:01 +0330
                                                            GET
                                                            . . .
. . .
9828922
        37.152.163.59
                           - 26/Jan/2019:12:57:13 +0330
                                                            GET
9828925 37.152.163.59
                           - 26/Jan/2019:12:57:14 +0330
                                                            GET
9828928 37.152.163.59
                           - 26/Jan/2019:12:57:14 +0330
                                                            GET
9828991 37.152.163.59
                           - 26/Jan/2019:12:57:15 +0330
                                                            GET
9828993 37.152.163.59
                           - 26/Jan/2019:12:57:15 +0330
                                                            GET
                                                  request status
                                                                   size
5
                                                                   7370
                               /static/images/loading.gif
                                                             200
56
                                 /site/alexaGooleAnalitic
                                                             200
                                                                   323
                               /static/images/favicon.ico
                                                                    152
186
                                                             200
7863700
        /product/29314/%DA%A9%D8%A7%D9%84%D8%B3%DA%A9%...
                                                             200
                                                                  41580
7863704
       /image/%7B%7BbasketItem.id%7D%7D?type=productM...
                                                             200
                                                                      5
9828922
                                           /filter/p62,b5
                                                             200
                                                                  34238
9828993
                                 /site/alexaGooleAnalitic
                                                             200
                                                                    323
```

#### df3

	client	userid	datetime	method	request	status	size	referer
5	37.152.163.59	-	22/Jan/2019:12:38:27 +0330	GET	/static/images/loading.gif	200	7370	https://www.zanbil.ir/pro
6	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/11082/productType/240x180	200	12458	https://www.zanbil.ir/brov
7	37.27.128.139	-	22/Jan/2019:12:38:27 +0330	GET	/browse/Tablet-Arm- Chair/%D8%B5%D9%86%D8%AF%D9		30604	https://www.zanbil.ir/brov
8	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/851/mainSlide	200	89859	https://www.zanbil.ir/brov
9	77.245.233.52	-	22/Jan/2019:12:38:27 +0330	GET	/image/848/mainSlide	200	93168	https://www.zanbil.ir/brov
	•••		***					
10364860	86.104.110.254	-	26/Jan/2019:16:01:31 +0330	GET	/settings/logo	200	4120	https://www.zanbil.ir/m/b
10364861	5.125.254.169	-	26/Jan/2019:16:01:31 +0330	GET	/image/5/brand	200	2171	https://www.zanbil.ir/m/fi
10364862	65.49.68.192	-	26/Jan/2019:16:01:31 +0330	GET	/image/64646/productModel/150x150	200	5318	https://www.zanbil.ir/brov
10364863	5.125.254.169	-	26/Jan/2019:16:01:31 +0330	GET	/image/1/brand	200	3924	https://www.zanbil.ir/m/fi
10364864	65.49.68.192	-	26/Jan/2019:16:01:31 +0330	GET	/image/56698/productModel/150x150	200	3570	https://www.zanbil.ir/brov
4		<b>.</b>						

## **Clickstream Sales Analysis**

## Aim:

## **Program:**

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
```

(165474, 14)

	year	month	day	order	country	session ID	page 1 (main category)	page 2 (clothing model)	colour	location	model photography	price	price 2	page
0	2008	4	1	1	29	1	1	A13	1	5	1	28	2	1
1	2008	4	1	2	29	1	1	A16	1	6	1	33	2	1
2	2008	4	1	3	29	1	2	B4	10	2	1	52	1	1

#### Defining Goals and Variables ¶

#### Questions / Goals

- 1. When do sales peak?
- 2. What type of clothing sells most? What type of clothing sells most per month?
- 3. Does a correlation exist between price and page, and, if so, how strongly are price and product placement related?

#### **Predictions**

- 1. I expect sales to peak in June, as buyers purchase clothing for vacation months / outdoor months.
- 2. No strong feelings / expectations of what to find
- 3. I believe higher priced items will be located towards the front page, in order to maximize profits.

#### **Chosen Variables**

The columns which will be relevant for this analysis are (as defined in the uploaded data):

- MONTH -> from April (4) to August (8)
- DAY -> day number of the month
- PAGE 1 (MAIN CATEGORY) -> concerns the main product category:
  - 1-trousers
  - 2-skirts
  - 3-blouses
  - 4-sale
- PRICE -> price in US dollars
- PAGE -> page number within the e-store website (from 1 to 5)

	Month	Day	Туре	Price	Page
0	April	1	Trousers	28	1
1	April	1	Trousers	33	1
2	April	1	Skirts	52	1
3	April	1	Skirts	38	1
4	April	1	Skirts	52	1

```
### Number of goods sold each month

csmsm = csdf.Month.value_counts()

fig , ax = plt.subplots(figsize = [14,6])

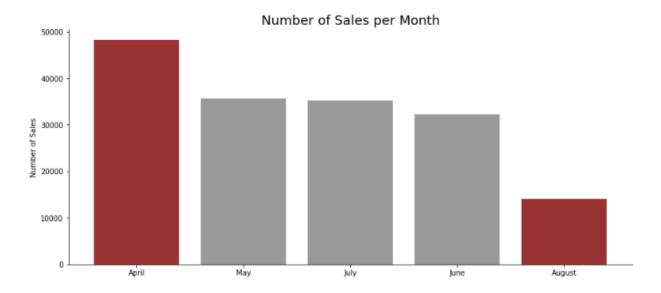
ax.bar(csmsm.keys(), csmsm.values, color=['maroon','gray','gray','gray','maroon'], alpha=.8)

ax.set_title('Number of Sales per Month', fontsize = 18)

ax.set_ylabel('Number of Sales')

ax.spines[['right', 'top']].set_visible(False)

plt.show()
```



```
### Dataframes for each month
csau = csdf.loc[csdf['Month'] == 'August']
csin =csdf.loc[csdf['Month'] == 'June']
csjl = csdf.loc[csdf['Month'] == 'July']
csmy = csdf.loc[csdf['Month'] == 'May']
csap = csdf.loc[csdf['Month'] == 'April']
fig, axs = plt.subplots(nrows=4, ncols = 2, figsize=[14,18])
axs[0,0].bar(csap.Day.value_counts().keys(), csap.Day.value_counts().values, color='violet'
axs[0,0].set_title('Sales per Day in April', fontsize=18)
axs[0,0].spines[['right', 'top']].set visible(False)
axs[0,1].bar(csmy.Day.value_counts().keys(), csmy.Day.value_counts().values, color='spri
nggreen')
axs[0,1].set title('Sales per Day in May', fontsize=18)
axs[0,1].spines[['right', 'top']].set_visible(False)
axs[1,0].bar(csjn.Day.value counts().keys(), csjn.Day.value counts().values, color='slatebl
ue')
axs[1,0].set_title('Sales per Day in June', fontsize=18)
axs[1,0].spines[['right', 'top']].set visible(False)
axs[1,1].bar(csjl.Day.value_counts().keys(), csjl.Day.value_counts().values, color='coral')
axs[1,1].set title('Sales per Day in July', fontsize=18)
axs[1,1].spines[['right', 'top']].set_visible(False)
```

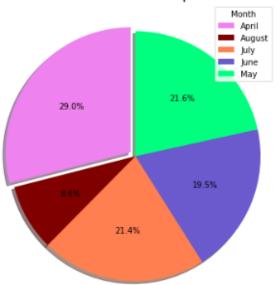
```
axs[2,0].bar(csau.Day.value_counts().keys(), csau.Day.value_counts().values, color='maroo
n', alpha=.8)
axs[2,0].set_title('Sales per Day in August', fontsize=18)
axs[2,0].spines[['right', 'top']].set_visible(False)
axs[2,1].scatter(csdf.Day.value_counts().keys(), csdf.Day.value_counts().values, color='di
mgray')
axs[2,1].set_title('Sales per Day Each Month', fontsize = 18)
axs[2,1].spines[['right', 'top']].set_visible(False)
csna = csdf.loc[csdf['Month'] != 'August']
csnac = csna.Month.value_counts()
axs[3,0].scatter(csna.Day.value_counts().keys(), csna.Day.value_counts().values, color='ma
roon')
axs[3,0].set_title('Sales per Day, April - July', fontsize = 18)
axs[3,0].spines[['right', 'top']].set_visible(False)
axs[3,1].bar(csnac.keys(), csnac.values, color=['maroon','gray','gray','gray'], alpha=.8)
axs[3,1].set_title('Number of Sales, April - July', fontsize = 18)
axs[3,1].spines[['right', 'top']].set_visible(False)
plt.show()
```



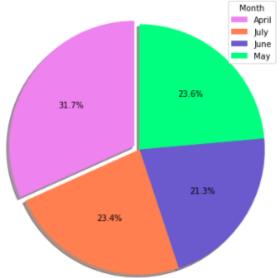


```
csmp = csdf[['Month', 'Price']]
csmpna = csna[['Month', 'Price']]
csmp2 = csmp.groupby('Month').sum()
csmpna2 = csmpna.groupby('Month').sum()
11 = csmp2.index
12 = csmpna2.index
fig, ax = plt.subplots(nrows=1, ncols=2, figsize=[14,7])
ax[0].pie(csmp2.Price, explode=(0.05, 0, 0, 0, 0), autopct='%1.1f%%',
           shadow=True, startangle=90, colors=['violet', 'maroon', 'coral', 'slateblue', 'springgree
n'])
ax[0].axis('equal')
ax[0].set_title("Share of Total Revenue per Month", fontsize=18)
ax[0].legend(11, title="Month", loc="upper right")
ax[1].pie(csmpna2.Price, explode=(0.05, 0, 0, 0), autopct='%1.1f%%',
           shadow=True, startangle=90, colors=['violet', 'coral', 'slateblue', 'springgreen'])
ax[1].axis('equal')
ax[1].set_title("Share of Total Revenue, April - July", fontsize=18)
ax[1].legend(12, title="Month", loc="upper right")
plt.show()
```

## Share of Total Revenue per Month







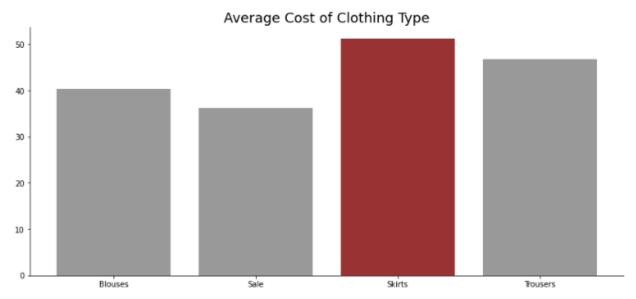
```
### Number of types of clothing sold
csctc = csdf.Type.value_counts()
### Monetary amount sold per type of clothing
csctr = csdf[['Type', 'Price']]
cscts = csctr.groupby('Type').sum()
cscta = csctr.groupby('Type').mean()

csct = cscts
csct['Total'] = csctc
csct['Average'] = cscta['Price']
csct = csct.rename(columns={'Price' : 'Value'})

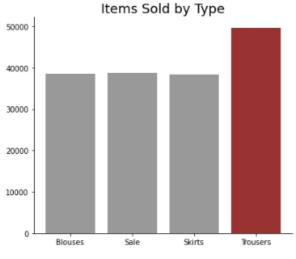
fig, ax = plt.subplots(figsize = [14,6])

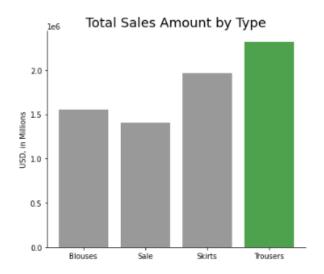
ax.bar(csct.index, csct.Average, color = ['gray', 'gray', 'maroon', 'gray'], alpha = .8)
ax.set_title('Average Cost of Clothing Type', fontsize=18)
ax.spines[['right', 'top']].set_visible(False)

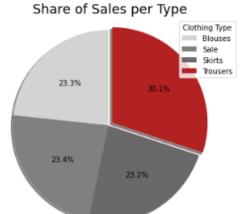
plt.show()
```

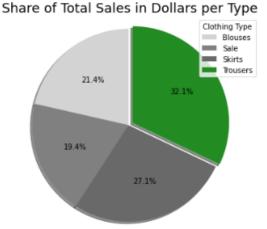


```
fig, axs = plt.subplots(nrows=2, ncols = 2, figsize=[14, 12])
axs[0,0].bar(csct.index, csct.Total,
               color=['gray', 'gray', 'gray', 'maroon'], alpha=.8)
axs[0,0].set_title('Items Sold by Type', fontsize=18)
axs[0,0].spines[['right', 'top']].set_visible(False)
axs[0,1].bar(csct.index, csct.Value,
               color=['gray', 'gray', 'gray', 'forestgreen'], alpha=.8)
axs[0,1].set_title('Total Sales Amount by Type', fontsize=18)
axs[0,1].set_ylabel('USD, in Millions')
axs[0,1].spines[['right', 'top']].set_visible(False)
axs[1,0].pie(csct.Total, explode=(0, 0, 0.05), autopct='%1.1f%%',
           shadow=True, startangle=90,
           colors=['lightgray', 'gray', 'dimgray', 'firebrick'])
axs[1,0].axis('equal')
axs[1,0].set title("Share of Sales per Type", fontsize=18)
axs[1,0].legend(csct.index, title="Clothing Type", loc="upper right")
axs[1,1].pie(csct.Value, explode=(0, 0, 0.05), autopct='%1.1f%%',
           shadow=True, startangle=90,
           colors=['lightgray', 'gray', 'dimgray', 'forestgreen'])
axs[1,1].axis('equal')
axs[1,1].set_title("Share of Total Sales in Dollars per Type", fontsize=18)
axs[1,1].legend(csct.index, title="Clothing Type", loc="upper right")
plt.show()
```









csdf.corr()

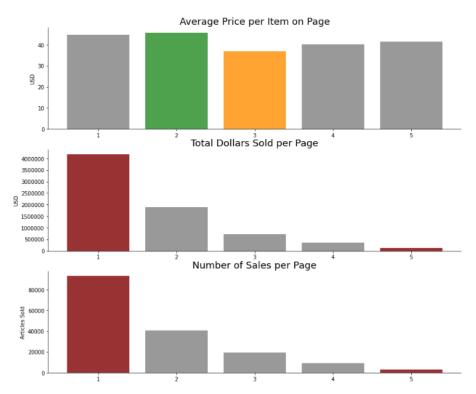
	Day	Price	Page
Day	1.000000	-0.002818	0.011125
Price	-0.002818	1.000000	-0.150455
Page	0.011125	-0.150455	1.000000

cspp = csdf[['Price', 'Page']]

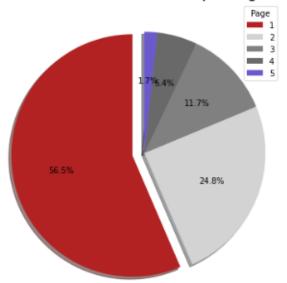
ppavg = cspp.groupby('Page').mean()
pptot = cspp.groupby('Page').sum()
ppcnt = cspp.Page.value\_counts()

ppdf = ppavg
ppdf['Total'] = pptot.Price
ppdf['Count'] = ppcnt

```
ppdf = ppdf.rename(columns={'Price':'Average'})
fig, axs = plt.subplots(nrows=3, ncols = 1, figsize=[14, 12])
axs[0].bar(ppdf.index, ppdf.Average,
               color=['gray', 'forestgreen', 'darkorange', 'gray', 'gray'], alpha=.8)
axs[0].set_title('Average Price per Item on Page', fontsize=18)
axs[0].set_ylabel('USD')
axs[1].bar(ppdf.index, ppdf.Total,
                color=['maroon', 'gray', 'gray', 'gray', 'maroon'], alpha=.8)
axs[1].set_title('Total Dollars Sold per Page', fontsize=18)
axs[1].set ylabel('USD')
axs[1].ticklabel_format(useOffset=False, style='plain')
axs[2].bar(ppdf.index, ppdf.Count,
               color=['maroon', 'gray', 'gray', 'gray', 'maroon'], alpha=.8)
axs[2].set title('Number of Sales per Page', fontsize=18)
axs[2].set_ylabel('Articles Sold')
for ax in axs:
     ax.yaxis.grid(False)
     ax.spines[['right', 'top']].set_visible(False)
plt.show()
```



## Share of Number of Sales per Page



### Share of Total Sales Dollars per Page

