



### PIZZA SALES REPORT

SQL PROJECT







### RETRIVE TOTAL NUMBER OF ORDER PLACED W

SELECT

COUNT(\*) AS TOTAL\_ORDERS\_COUNT

**FROM** 

PUBLIC."orders";

	total_orders_count bigint
1	21350

# CALCULATE THE TOTAL REVENUE GENERATED FROM PIZZA SALES.

```
SELECT
```

SUM(OD.QUANTITY \* PZS.PRICE) AS

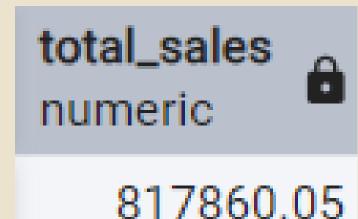
TOTAL\_SALES

FROM

PUBLIC."order\_details" AS OD

INNER JOIN PUBLIC."pizzas" AS PZS ON

 $OD.PIZZA_ID = PZS.PI$ 



# IDENTIFY THE HIGHEST-PRICED PIZZA.



SELECT PT.NAME, PZS.PRICE
FROM PUBLIC."pizzas" PZS
JOIN PUBLIC."pizza\_types" PT ON
PZS.PIZZA\_TYPE\_ID = PT.PIZZA\_TYPE\_ID
ORDER BY PZS.PRICE DESC
LIMIT 1;

name	price
character varying (200)	numeric
The Greek Pizza	35.95

# IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED



```
SELECT
 COUNT(OD.PIZZA_ID),
 PZS.SIZE
FROM
 PUBLIC."order details" AS OD
 INNER JOIN PIZZAS AS PZS ON
OD.PIZZA ID = PZS.PIZZA ID
GROUP BY
 PZS.SIZE
ORDER BY
 COUNT(OD.PIZZA ID) DESC
LIMIT
```

count bigint	size character varying (200)	•
18526	L	

## LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES.



SELECT PT.NAME, SUM(OD.QUANTITY) FROM PUBLIC."order\_details" AS OD INNER JOIN PUBLIC."pizzas" AS PZS ON OD.PIZZA\_ID = PZS.PIZZA\_ID INNER JOIN PIZZA\_TYPES AS PT ON PZS.PIZZA\_TYPE\_ID = PT.PIZZA\_TYPE\_ID **GROUP BY** PT.NAME ORDER BY SUM(OD.QUANTITY) DESC LIMIT

5;

name character varying (200)	count bigint
The Classic Deluxe Pizza	2416
The Barbecue Chicken Pizza	2372
The Hawaiian Pizza	2370
The Pepperoni Pizza	2369
The Thai Chicken Pizza	2315

# JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED.



**SELECT** 

PT.CATEGORY,

SUM(OD.QUANTITY)

FROM

PUBLIC."order\_details" AS OD

INNER JOIN PUBLIC."pizzas" AS PZS ON

 $OD.PIZZA_ID = PZS.PIZZA_ID$ 

INNER JOIN PUBLIC."pizza\_types" AS PT ON

 $PZS.PIZZA_TYPE_ID = PT.PIZZA_TYPE_ID$ 

GROUP BY

PT.CATEGORY

ORDER BY

SUM(OD.QUANTITY) DESC;

category character varying (200)	numeric •
Classic	14888
Supreme	11987
Veggie	11649
Chicken	11050

## DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY.

```
SELECT
 EXTRACT(HOUR FROM time) AS order hour,
 COUNT(order id) AS total orders
FROM
 public."orders"
GROUP BY
 order_hour
ORDER BY
 total_orders DESC;
```

	order_hour numeric	total_orders bigint
1	12	2520
2	13	2455
3	18	2399
4	17	2336
5	19	2009
6	16	1920
7	20	1642
8	14	1472
9	15	1468
10	11	1231
11	21	1198
12	22	663
13	23	28
14	10	8
15	9	1

## JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS.



SELECT
CATEGORY,
COUNT(NAME) AS COUNT\_OF\_PIZZA
FROM
PUBLIC."pizza\_types"
GROUP BY
CATEGORY
ORDER BY

COUNT(NAME) DESC;

category character varying (200)	count_of_pizza bigint
Veggie	9
Supreme	9
Classic	8
Chicken	6

# GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZAS ORDERED PER DAY.

```
SELECT
ROUND(AVG(Daily_Total), 0) AS Avg_Pizzas_Per_Day
FROM (
SELECT
 O.DATE,
 SUM(OD.QUANTITY) AS Daily Total
FROM PUBLIC."orders" O
JOIN PUBLIC."order_details" OD ON O.ORDER_ID =
OD.ORDER ID
GROUP BY O.DATE
) AS DailyOrders;
```

avg\_pizzas\_per\_day numeric



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## DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE.



```
SELECT
DATA_TABLE.NAME,
SUM(DATA_TABLE.QUANTITY * DATA_TABLE.PRICE) AS
REVENUE
FROM
(SELECT * FROM
 PUBLIC."order details" AS OD
 INNER JOIN PUBLIC."pizzas" AS PZS ON OD.PIZZA ID =
PZS.PIZZA ID
 INNER JOIN PIZZA TYPES AS PT ON PZS.PIZZA TYPE ID
= PT.PIZZA TYPE ID
) AS DATA_TABLE
GROUP BY
DATA TABLE.NAME
ORDER BY
SUM(DATA_TABLE.QUANTITY * DATA_TABLE.PRICE) DESC
LIMIT 3;
```

name character varying (200)	revenue numeric
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768.00
The California Chicken Pizza	41409.50

## ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME.

```
WITH REVENUE_DETAILS AS (
  SELECT
     os.date,
     pt.category,
     SUM(od.quantity * pzs.price) AS daily_revenue
  FROM
     public."order_details" AS od
  INNER JOIN
     public."pizzas" AS pzs ON od.pizza_id = pzs.pizza_id
  INNER JOIN
     public."pizza_types" AS pt ON pzs.pizza_type_id = pt.pizza_type_id
  INNER JOIN
     public."orders" AS os ON od.order_id = os.order_id
  GROUP BY
     os.date, pt.category
SELECT
  date,
  category,
  daily_revenue,
  SUM(daily_revenue) OVER (
     PARTITION BY category
     ORDER BY date
  ) AS cumulative_revenue
FROM
  REVENUE_DETAILS
ORDER BY
  category, date;
```

category character varying (200)	category_revenue numeric
Classic	26.9
Supreme	25.5
Chicken	24.0
Veggie	23.7

### DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.



```
WITH TEMP AS (
 SELECT
 PT.NAME,
 PT.CATEGORY,
 SUM(OD.QUANTITY * PZ.PRICE) AS REVENUE
 FROM
 PUBLIC."order_details" AS OD
 INNER JOIN PUBLIC."pizzas" AS PZ ON OD.PIZZA_ID = PZ.PIZZA_ID
 INNER JOIN PUBLIC."pizza_types" AS PT ON PZ.PIZZA_TYPE_ID = PT.PIZZA_TYPE_ID
 GROUP BY
 PT.NAME,
 PT.CATEGORY
SELECT * FROM
 SELECT
 TEMP.CATEGORY,
 TEMP.NAME,
 TEMP.REVENUE,
 DENSE RANK() OVER (
  PARTITION BY
  TEMP.CATEGORY
  ORDER BY
  TEMP.REVENUE DESC
 ) AS RANK FROM TEMP
) WHERE RANK <= 3
```

date date	category character varying (200)	daily_revenue numeric	cumulative_revenue numeric
2015-01-01	Chicken	667.00	667.00
2015-01-02	Chicken	552.00	1219.00
2015-01-03	Chicken	763.50	1982.50
2015-01-04	Chicken	505.00	2487.50
2015-01-05	Chicken	551.25	3038.75
2015-01-06	Chicken	567.25	3606.00
2015-01-07	Chicken	477.00	4083.00
2015-01-08	Chicken	563.25	4646.25

### CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.

```
WITH REVENUE AS (
SELECT
 SUM(OD.QUANTITY * PZS.PRICE) AS TOTAL_REVENUE
FROM
 PUBLIC."order_details" AS OD
 INNER JOIN PUBLIC. "pizzas" AS PZS ON OD. PIZZA_ID = PZS. PIZZA_ID
 INNER JOIN PIZZA_TYPES AS PT ON PZS.PIZZA_TYPE_ID = PT.PIZZA_TYPE_ID
SELECT PT.CATEGORY,
ROUND((
 SUM(OD.QUANTITY * PZS.PRICE) / (
 SELECT TOTAL_REVENUE FROM REVENUE)
) * 100, 1) AS CATEGORY_REVENUE
FROM
PUBLIC."order_details" AS OD
INNER JOIN PUBLIC."pizzas" AS PZS ON OD.PIZZA_ID = PZS.PIZZA_ID
INNER JOIN PIZZA TYPES AS PT ON PZS.PIZZA TYPE ID = PT.PIZZA TYPE ID
GROUP BY
PT.CATEGORY
ORDER BY
ROUND((
 SUM(OD.QUANTITY * PZS.PRICE) / (SELECT TOTAL_REVENUE)
 FROM REVENUE)) * 100,1) DESC;
```

category character varying (200)	name character varying (200)	revenue numeric	rank bigint
Chicken	The Thai Chicken Pizza	43434.25	1
Chicken	The Barbecue Chicken Pizza	42768.00	2
Chicken	The California Chicken Pizza	41409.50	3
Classic	The Classic Deluxe Pizza	38180.5	1
Classic	The Hawaiian Pizza	32273.25	2
Classic	The Pepperoni Pizza	30161.75	3
Supreme	The Spicy Italian Pizza	34831.25	1
Supreme	The Italian Supreme Pizza	33476.75	2
Supreme	The Sicilian Pizza	30940.50	3
Veggie	The Four Cheese Pizza	32265.70	1
Veggie	The Mexicana Pizza	26780.75	2
Veggie	The Five Cheese Pizza	26066.5	3

#### Pizza Sales Analytics: Insights & Action Plan

Key Findings:

#### Revenue & Volume

- Total revenue: \$817,860 from 21,350 orders
- Avg. 138 pizzas sold daily

#### **Product Performance**

- Top pizza: Thai Chicken (\$43.4K revenue)
- Most ordered: Classic Deluxe (2,416 orders)
- Highest-priced: Greek Pizza (\$35.95)

#### **Customer Behavior**

- Peak hours: 12 PM (2,520 orders), 6 PM (2,399 orders)
- Size preference: Large (L) pizzas = 87% of orders

#### <u>Category Trends</u>

- Classic pizzas drive 27% of revenue (highest share)
- Veggie/Supreme categories have most varieties (9 types each) but lower sales

Area	Action
Peak Hour Optimization	Bundle "Lunch Rush Combos" + staff surge scheduling
Menu Engineering	Highlight Thai Chicken in ads/menu
Upselling	Train staff to recommend Large (L) size upgrades
Off-Peak Boost	Launch "Early Bird" breakfast pizzas (9–11 AM)
Inventory Focus	Stock 2X dough/toppings before 12 PM & 5 PM rushes

