

S. N O	YE AR	MA JO R	SUB	U NI T	CHAP TER	P A R T	Q.TYPE	QUESTION	CO	KL	QL	MA RK	<<	>>
1	2020	BEC	19MEE C1015	1	1	A	DESC	Define Organization.	CO 1	Remember	Easy	2	E	D
2	2020	BEC	19MEE C1015	1	1	A	DESC	Define Management.	CO 1	Remember	Easy	2	E	D
3	2020	BEC	19MEE C1015	1	1	A	DESC	List the functions of management.	CO 1	Remember	Easy	2	E	D
4	2020	BEC	19MEE C1015	1	1	A	DESC	List any three management Roles.	CO 1	Remember	Easy	2	E	D
5	2020	BEC	19MEE C1015	1	1	A	DESC	List the general skills possessed by a successful manager.	CO 1	Remember	Easy	2	E	D
6	2020	BEC	19MEE C1015	1	1	A	DESC	List the specific skills possessed by a successful manager.	CO 1	Remember	Mode rate	2	E	D
7	2020	BEC	19MEE C1015	1	1	A	DESC	List the different approaches of management.	CO 1	Remember	Mode rate	2	E	D
8	2020	BEC	19MEE C1015	1	1	A	DESC	List any three universal principles of management stated by Henri Fayol.	CO 1	Remember	Mode rate	2	E	D
9	2020	BEC	19MEE C1015	1	1	A	DESC	State Universal process approach.	CO 1	Remember	Mode rate	2	E	D
10	2020	BEC	19MEE C1015	1	1	A	DESC	State Scientific management approach.	CO 1	Remember	Mode rate	2	E	D
11	2020	BEC	19MEE C1015	1	1	A	DESC	Classify the environmental factors of an organization.	CO 1	Unders tand	Diffic ult	2	E	D
12	2020	BEC	19MEE C1015	1	1	A	DESC	Classify business environment.	CO 1	Unders tand	Diffic ult	2	E	D
13	2020	BEC	19MEE C1015	1	1	A	DESC	List the strategies to be followed in an International business.	CO 1	Remember	Diffic ult	2	E	D
14	2020	BEC	19MEE C1015	1	1	A	DESC	State the Four Strategic Objectives of management.	CO 1	Remember	Diffic ult	2	E	D
15	2020	BEC	19MEE C1015	1	1	A	DESC	Explain about Human relations movement.	CO 1	Unders tand	Diffic ult	2	E	D
16	2020	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about Universal Management approach and also explain about Henry Fayol's 14 universal principles of management.	CO 1	Remember	Easy	15	E	D
17	2020	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about the general and specific skills a successful manager should possess.	CO 1	Unders tand	Easy	7	E	D
18	2020	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about (a) Universal process approach (b) Operational approach	CO 1	Unders tand	Easy	8	E	D

								(c) Behavioral approach.						
19	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about different approaches of management.	CO 1	Unders tand	Mode rate	15	E	D
20	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain about Four Strategies Emerging from the Integration-Responsiveness Framework in detail.	CO 1	Unders tand	Mode rate	15	E	D
21	20 20	BEC	19MEE C1015	1	1	B	DESC	Eplain in detail about 10 different roles performed by managers concluded by Mintzberg.	CO 1	Unders tand	Diffic ult	15	E	D
22	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about Management Functions (Planning,Organizing,Leadi ng,Controlling) with examples.	CO 1	Unders tand	Mode rate	7	E	D
23	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about the environmental factors of an organization.	CO 1	Unders tand	Mode rate	8	E	D
24	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about the trends and challenges of management in global scenario.	CO 1	Unders tand	Diffic ult	8	E	D
25	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain in detail about Operations management,Human relations movement,Theory X and Y.	CO 1	Unders tand	Diffic ult	7	E	D
26	20 20	BEC	19MEE C1015	1	1	B	DESC	Explain short notes on Managing by objective Strategies.	CO 1	Unders tand	Mode rate	8	E	D
27	20 20	BEC	19MEE C1015	1	1	B	DESC	Eplain the roles proposed by Mintzberg.	CO 1	Unders tand	Mode rate	7	E	D
28	20 20	BEC	19MEE C1015	2	1	A	DESC	Define planning.	CO 2	Reme mber	Easy	2	E	D
29	20 20	BEC	19MEE C1015	2	1	A	DESC	State Intellectual Process planning.	CO 2	Reme mber	Easy	2	E	D
30	20 20	BEC	19MEE C1015	2	1	A	DESC	State the Importance of planning.	CO 2	Reme mber	Easy	2	E	D
31	20 20	BEC	19MEE C1015	2	1	A	DESC	state the need for Purpose of Planning.	CO 2	Reme mber	Easy	2	E	D
32	20 20	BEC	19MEE C1015	2	1	A	DESC	List the Features of a Good Plan.	CO 2	Reme mber	Easy	2	E	D
33	20 20	BEC	19MEE C1015	2	1	A	DESC	List the steps involved in planning process.	CO 2	Reme mber	Mode rate	2	E	D
34	20 20	BEC	19MEE C1015	2	1	A	DESC	List the type of plans.	CO 2	Reme mber	Mode rate	2	E	D
35	20 20	BEC	19MEE C1015	2	1	A	DESC	List the limitations of planning.	CO 2	Reme mber	Mode rate	2	E	D
36	20 20	BEC	19MEE C1015	2	1	A	DESC	Define objective.	CO 2	Reme mber	Mode rate	2	E	D
37	20 20	BEC	19MEE C1015	2	1	A	DESC	List the Requirements of Sound Objectives.	CO 2	Reme mber	Mode rate	2	E	D
38	20 20	BEC	19MEE C1015	2	1	A	DESC	List any two Advantages of objectives.	CO 2	Reme mber	Diffic ult	2	E	D

39	20 20	BEC	19MEE C1015	2	1	A	DESC	Define Managing through Objectives.	CO 2	Remember	Difficult	2	E	D
40	20 20	BEC	19MEE C1015	2	1	A	DESC	Define Strategic Management.	CO 2	Remember	Difficult	2	E	D
41	20 20	BEC	19MEE C1015	2	1	A	DESC	Define Policy making.	CO 2	Remember	Difficult	2	E	D
42	20 20	BEC	19MEE C1015	2	1	A	DESC	Define Decision Making.	CO 2	Remember	Difficult	2	E	D
43	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about the steps involved in planning.	CO 2	Understand	Easy	15	E	D
44	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about Managing by objective (MBO) Strategies.	CO 2	Understand	Mode rate	15	E	D
45	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about types of planning and Differentiate Strategic and Tactical Plans.	CO 2	Understand	Mode rate	15	E	D
46	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about policy making and Guidelines for effective Policy Making.	CO 2	Understand	Difficult	15	E	D
47	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about Guidelines for setting objectives.	CO 2	Understand	Easy	7	E	D
48	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about SMART (Specific , Measurable , Achievable , Relevant ,Time) in Setting Objectives.	CO 2	Understand	Mode rate	7	E	D
49	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about Stages of strategic-management process.	CO 2	Understand	Difficult	7	E	D
50	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain about The TOWS Matrix: A Modern tool for analysis of the situation	CO 2	Understand	Mode rate	8	E	D

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S.N O	YE AR	MA JO R	SUB	UNI T	CHAPT ER	PA RT	Q.TY PE	QUESTION	CO	KL	QL	MA RK	«	»
51	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about Types of Policies.	CO 2	Understand	Difficult	8	E	D
52	20 20	BEC	19MEE C1015	2	1	B	DESC	Explain in detail about the types of decision making.	CO 2	Understand	Easy	8	E	D
53	20 20	BEC	19MEE C1015	2	2	B	DESC	Explain the Guidelines for effective Policy Making,	CO 2	Understand	Moderate	8	E	D
54	20 20	BEC	19MEE C1015	2	2	B	DESC	Differentiate Strategic and Tactical Plans in detail.	CO 2	Understand	Moderate	7	E	D
55	20 20	BEC	19MEE C1015	3	1	A	DESC	Define the term organization.	CO 3	Remember	Easy	2	E	D
56	20 20	BEC	19MEE C1015	3	1	A	DESC	Define formal organization.	CO 3	Remember	Easy	2	E	D
57	20 20	BEC	19MEE C1015	3	1	A	DESC	Define informal organization.	CO 3	Remember	Easy	2	E	D

58	20 20	BEC	19MEE C1015	3	1	A	DESC	Differentiate between formal and informal organization.	CO 3	Understand	Easy	2	E	D
59	20 20	BEC	19MEE C1015	3	1	A	DESC	Define Departmentation by Function.	CO 3	Remember	Moderate	2	E	D
60	20 20	BEC	19MEE C1015	3	1	A	DESC	Define the Advantages of Departmentation by Function.	CO 3	Remember	Moderate	2	E	D
61	20 20	BEC	19MEE C1015	3	1	A	DESC	state the Two-dimensional structure of organization.	CO 3	Remember	Difficult	2	E	D
62	20 20	BEC	19MEE C1015	3	1	A	DESC	Define Authority.	CO 3	Remember	Difficult	2	E	D
63	20 20	BEC	19MEE C1015	3	1	A	DESC	Define centralization.	CO 3	Remember	Easy	2	E	D
64	20 20	BEC	19MEE C1015	3	1	A	DESC	Define decentralization.	CO 3	Remember	Difficult	2	E	D
65	20 20	BEC	19MEE C1015	3	1	A	DESC	Differentiate between centralization and decentralization.	CO 3	Remember	Difficult	2	E	D
66	20 20	BEC	19MEE C1015	3	1	A	DESC	State the advantages of centralization.	CO 3	Remember	Difficult	2	E	D
67	20 20	BEC	19MEE C1015	3	1	A	DESC	Differentiate between authority and responsibility.	CO 3	Remember	Moderate	2	E	D
68	20 20	BEC	19MEE C1015	3	1	A	DESC	Define receptiveness.	CO 3	Remember	Moderate	2	E	D
69	20 20	BEC	19MEE C1015	3	1	A	DESC	List advantages of effective delegation.	CO 3	Remember	Moderate	2	E	D
70	20 20	BEC	19MEE C1015	3	1	B	DESC	Differentiate between formal and informal organization and also explain about Organization Chart.	CO 1	Understand	Easy	15	E	D
71	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain in detail about Factors determining an Effective Span and principles of organizing.	CO 3	Understand	Moderate	15	E	D
72	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain about Departmentation by Function and state its advantages and limitations.	CO 3	Understand	Moderate	8	E	D
73	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain about Departmentation by Products, its advantages and limitations.	CO 3	Understand	Easy	8	E	D

74	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain about Departmentation by Territory, its advantages and disadvantages.	CO 3	Under stand	Easy	7	E	D
75	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain about Line and Staff Authority and list the merits and demerits.	CO 3	Under stand	Mod erate	7	E	D
76	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain in detail about career strategies in detail.	CO 3	Under stand	Mod erate	15	E	D
77	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain in detail about training and performance appraisal in detail.	CO 3	Under stand	Diffi cult	15	E	D
78	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain in detail about orientation career in detail.	CO 3	Under stand	Diffi cult	7	E	D
79	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain in detail about selection and recruitment in detail.	CO 3	Under stand	Mod erate	7	E	D
80	20 20	BEC	19MEE C1015	3	1	B	DESC	Differentiate between centralization and decentralization in detail.	CO 3	Under stand	Mod erate	8	E	D
81	20 20	BEC	19MEE C1015	3	1	B	DESC	Explain in detail about personal attitude towards delegation detail.	CO 3	Under stand	Diffi cult	8	E	D
82	20 20	BEC	19MEE C1015	4	1	A	DESC	Define creativity.	CO 4	Reme mber	Easy	2	E	D
83	20 20	BEC	19MEE C1015	4	1	A	DESC	Define Innovation.	CO 4	Reme mber	Easy	2	E	D
84	20 20	BEC	19MEE C1015	4	1	A	DESC	List the functions of creativity.	CO 4	Reme mber	Easy	2	E	D
85	20 20	BEC	19MEE C1015	4	1	A	DESC	List the functions of innovation.	CO 4	Reme mber	Easy	2	E	D
86	20 20	BEC	19MEE C1015	4	1	A	DESC	State the need for creativity.	CO 4	Reme mber	Easy	2	E	D
87	20 20	BEC	19MEE C1015	4	1	A	DESC	State the need for innovation in an organization.	CO 4	Reme mber	Mod erate	2	E	D
88	20 20	BEC	19MEE C1015	4	1	A	DESC	Define motivation in terms of Directing in an organization.	CO 4	Reme mber	Mod erate	2	E	D
89	20 20	BEC	19MEE C1015	4	1	A	DESC	Define satisfaction in terms of Directing in an organization.	CO 4	Reme mber	Mod erate	2	E	D
90	20 20	BEC	19MEE C1015	4	1	A	DESC	List the need for motivation theories in leadership directing.	CO 4	Reme mber	Mod erate	2	E	D
91	20 20	BEC	19MEE C1015	4	1	A	DESC	State any one leadership theories.	CO 4	Reme mber	Mod erate	2	E	D
92	20 20	BEC	19MEE C1015	4	1	A	DESC	State any one motivation theories.	CO 4	Reme mber	Diffi cult	2	E	D

93	20 20	BEC	19MEE C1015	4	1	A	DESC	List the hurdles to effective communication.	CO 4	Remember	Difficult	2	E	D
94	20 20	BEC	19MEE C1015	4	1	A	DESC	state how to overcome hurdles to effective communication.	CO 4	Remember	Difficult	2	E	D
95	20 20	BEC	19MEE C1015	4	1	A	DESC	State organization culture.	CO 4	Remember	Difficult	2	E	D
96	20 20	BEC	19MEE C1015	4	1	A	DESC	List the types of culture.	CO 4	Remember	Difficult	2	E	D
97	20 20	BEC	19MEE C1015	4	1	B	DESC	Explain in detail about creativity and innovation in directing an organization.	CO 4	Understand	Easy	15	E	D
98	20 20	BEC	19MEE C1015	4	1	B	DESC	Explain in detail about motivation and satisfaction in directing an organization.	CO 4	Understand	Moderate	15	E	D
99	20 20	BEC	19MEE C1015	4	1	B	DESC	Explain in detail about motivation theories and leadership theories in directing an organization.	CO 4	Understand	Moderate	15	E	D
100	20 20	BEC	19MEE C1015	4	1	B	DESC	Explain in detail about elements and types of culture also managing cultural diversity in directing an organization.	CO 4	Understand	Difficult	15	E	D

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S.N O	YEA R	MAJO R	SUB	U NI T	CHAPT ER	PART	Q.T YP E	QUESTION	C O	KL	QL	MA RK	<<	>>
101	202 0	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about motivational theories with relevant examples in detail.	C O 4	Understand	Easy	8	E	D
102	202 0	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about leadership theories with relevant examples in detail.	C O 4	Understand	Moderate	8	E	D
103	202 0	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about communication and its hurdles in detail.	C O 4	Understand	Moderate	8	E	D
104	202 0	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about organization cultures with relevant examples in detail.	C O 4	Understand	Difficult	8	E	D
105	202 0	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about elements and types of culture with	C O 4	Understand	Difficult	7	E	D

								relevant examples in detail.						
106	2020	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about managing cultural diversities with relevant examples in detail.	C O 4	Under stand	Easy	7	E	D
107	2020	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about creativity and innovation in an organization with relevant examples in detail.	C O 4	Under stand	Moderate	7	E	D
108	2020	BEC	19MEE C1015	4	1	B	DE SC	Explain in detail about the ways to overcome the hurdles to effective communication in detail.	C O 4	Under stand	Moderate	7	E	D
109	2020	BEC	19MEE C1015	5	1	A	DE SC	State the process of controlling.	C O 5	Under stand	Easy	2	E	D
110	2020	BEC	19MEE C1015	5	1	A	DE SC	List any 2 types of control.	C O 5	Under stand	Easy	2	E	D
111	2020	BEC	19MEE C1015	5	1	A	DE SC	State controlling.	C O 5	Under stand	Easy	2	E	D
112	2020	BEC	19MEE C1015	5	1	A	DE SC	List the basic control process.	C O 5	Under stand	Easy	2	E	D
113	2020	BEC	19MEE C1015	5	1	A	DE SC	state feedback control	C O 5	Under stand	Easy	2	E	D
114	2020	BEC	19MEE C1015	5	1	A	DE SC	state feedback control.	C O 5	Under stand	Easy	2	E	D
115	2020	BEC	19MEE C1015	5	1	A	DE SC	List some budgetary control system.	C O 5	Under stand	Moderate	2	E	D
116	2020	BEC	19MEE C1015	5	1	A	DE SC	List the advantage of budgetary controlling.	C O 5	Remember	Moderate	2	E	D
117	2020	BEC	19MEE C1015	5	1	A	DE SC	List the limitations of budgetary controlling.	C O 5	Remember	Moderate	2	E	D
118	2020	BEC	19MEE C1015	5	1	A	DE SC	state purchase control.	C O 5	Remember	Moderate	2	E	D
119	2020	BEC	19MEE C1015	5	1	A	DE SC	Define cost control.	C O 5	Remember	Moderate	2	E	D
120	2020	BEC	19MEE C1015	5	1	A	DE SC	List the advantages of cost control.	C O 5	Remember	Difficult	2	E	D
121	2020	BEC	19MEE C1015	5	1	A	DE SC	List the limitations of cost control.	C O 5	Remember	Difficult	2	E	D

122	2020	BEC	19MEE C1015	5	1	A	DE SC	Define skill workers.	C O 5	Remember	Difficult	2	E	D
123	2020	BEC	19MEE C1015	5	1	A	DE SC	Define knowledge workers.	C O 5	Remember	Difficult	2	E	D
124	2020	BEC	19MEE C1015	5	1	A	DE SC	Differentiate between skill and knowledge workers.	C O 5	Remember	Difficult	2	E	D
125	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about process of controlling.	C O 5	Understand	Easy	15	E	D
126	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about types of control.	C O 5	Understand	Moderate	15	E	D
127	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about budgetary and non-budgetary types of control.	C O 5	Understand	Moderate	15	E	D
128	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about Managing productivity.	C O 5	Understand	Difficult	15	E	D
129	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about cost control.	C O 5	Understand	Difficult	8	E	D
130	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about purchase control.	C O 5	Understand	Moderate	8	E	D
131	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about Maintenance control.	C O 5	Understand	Easy	8	E	D
132	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about quality control.	C O 5	Understand	Moderate	8	E	D
133	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about any 2 types of control.	C O 5	Understand	Moderate	7	E	D
134	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about feedback control and its advantages and limitations.	C O 5	Understand	Moderate	7	E	D
135	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about basic control process.	C O 5	Understand	Easy	7	E	D
136	2020	BEC	19MEE C1015	5	1	B	DE SC	Explain in detail about aspects of budgetary control.	C O 5	Understand	Difficult	7	E	D