## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 FORM 10-Q

otin  oti	QUARTERLY REPORT PURSU. OF 1934	ANT TO SECTION 13	OR 15(d) OF THE SE	CCURITIES EXCHAN	GE ACT
		the quarterly period e	nded June 30, 2019		
		Or			
	TRANSITION REPORT PURSUA OF 1934		OR 15(d) OF THE SE	CCURITIES EXCHAN	GE ACT
		<b>Commission File Num</b>			
		DF	LTA		
				<b>\</b>	
		DELTA AIR LI act name of registrant as sp	· · · · · · · · · · · · · · · · · · ·		
	Delaware			58-0218548	
(State or oth	her jurisdiction of incorporation or organi	zation)	(I.R.	S. Employer Identification	No.)
	Post Office Box 20706				
	Atlanta , Georgia			30320-6001	
(1	Address of principal executive offices)			(Zip Code)	
	Registrant's te	lephone number, includi	ng area code: ( 404 ) 715	-2600	
	Title of each class	Name	of each exchange on which		Trading Symbol
Common	Stock, par value \$0.0001 per share		New York Stock Excha	inge	DAL
	k whether the registrant (1) has filed all re orter period that the registrant was require				
		Yes ☑ No			
	k whether the registrant has submitted ele during the preceding 12 months (or for su				e 405 of Regulation S-T
		Yes ☑ No			
	k whether the registrant is a large accelerations of "large accelerated filer," "accelerated				
	Large Accelerated Filer	☑ Accelerated	Filer □	Non-accelerated Filer □	
		Smaller Reporting Con	npany   Emer	ging Growth Company $\square$	
	company, indicate by check mark if the rided pursuant to Section 13(a) of the Excl		o use the extended transition	on period for complying wi	th any new or revised financia
Indicate by check mark	k whether the registrant is a shell compan	y (as defined in Rule 12b-	2 of the Exchange Act).		
		Yes □ No	Ø		
	Number of shares ou	tstanding by each class of	common stock, as of June	230, 2019 :	
	Common Sto	ck, \$0.0001 par value - 65	60,200,617 shares outstand	ling	
	This document i	s also available through o	ur website at http://ir.delta	a.com/.	

## **Table of Contents**

	Page
Forward Looking Statements	1
Report of Independent Registered Public Accounting Firm	2
Part I. Financial Information	
Item 1. Financial Statements	<u>3</u>
Consolidated Balance Sheets	<u>3</u>
Condensed Consolidated Statements of Operations and Comprehensive Income	<u>4</u>
Condensed Consolidated Statements of Cash Flows	<u>5</u>
Consolidated Statements of Stockholders' Equity	<u>6</u>
Notes to the Condensed Consolidated Financial Statements	<u>7</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>21</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	<u>40</u>
Item 4. Controls and Procedures	<u>40</u>
Part II. Other Information	
Item 1. Legal Proceedings	<u>40</u>
Item 1A. Risk Factors	<u>40</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>41</u>
Item 6. Exhibits	<u>42</u>
<u>Signature</u>	<u>43</u>

Unless otherwise indicated, the terms "Delta," "we," "us" and "our" refer to Delta Air Lines, Inc. and its subsidiaries.

## FORWARD-LOOKING STATEMENTS

Statements in this Form 10-Q (or otherwise made by us or on our behalf) that are not historical facts, including statements about our estimates, expectations, beliefs, intentions, projections or strategies for the future, may be "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from historical experience or our present expectations. Known material risk factors applicable to Delta are described in "Item 1A. Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended December 31, 2018 ("Form 10-K"), other than risks that could apply to any issuer or offering. All forward-looking statements speak only as of the date made, and we undertake no obligation to publicly update or revise any forward-looking statements to reflect events or circumstances that may arise after the date of this report.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders of Delta Air Lines, Inc.

## **Results of Review of Interim Financial Statements**

We have reviewed the accompanying consolidated balance sheet of Delta Air Lines, Inc. (the Company) as of June 30, 2019, the related condensed consolidated statements of operations and comprehensive income, and the consolidated statements of stockholders' equity for the three-month and six-month periods ended June 30, 2019 and 2018, the condensed consolidated statements of cash flows for the six-month periods ended June 30, 2019 and 2018 and the related notes (collectively referred to as the "condensed consolidated interim financial statements"). Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated interim financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of Delta Air Lines, Inc. as of December 31, 2018, the related consolidated statements of operations, comprehensive income, cash flows, and stockholders' equity for the year then ended, and the related notes (not presented herein); and in our report dated February 15, 2019, we expressed an unqualified audit opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2018, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

## **Basis for Review Results**

These financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the SEC and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial statements consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Ernst & Young LLP

Atlanta, Georgia July 11, 2019

## DELTA AIR LINES, INC. Consolidated Balance Sheets (Unaudited)

(in millions, except share data)		June 30, 2019		December 31, 2018	
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	2,009	\$	1,56	
Accounts receivable, net of an allowance for uncollectible accounts of \$14 and \$12 at June 30, 2019 and December 31, 2018, respectively		2,844		2,314	
Fuel inventory		590		592	
Expendable parts and supplies inventories, net of an allowance for obsolescence of \$96 and \$102 at June 30, 2019 and December 31, 2018, respectively		493		463	
Prepaid expenses and other		1,198		1,400	
Total current assets		7,134		6,340	
Noncurrent Assets:					
Property and equipment, net of accumulated depreciation and amortization of \$17,005 and \$15,823 at June 30, 2019 and December 31, 2018, respectively		30,165		28,33:	
Operating lease right-of-use assets		5,906		5,99	
Goodwill		9,781		9,78	
Identifiable intangibles, net of accumulated amortization of \$868 and \$862 at June 30, 2019 and December 31, 2018, respectively		4,824		4,830	
Cash restricted for airport construction		893		1,130	
Other noncurrent assets		3,815		3,850	
Total noncurrent assets		55,384		53,920	
Fotal assets	\$	62,518	\$	60,26	
LIABILITIES AND STOCKHOLDERS' EQUITY			<u> </u>		
Current Liabilities:					
Current maturities of long-term debt and finance leases	\$	2,281	\$	1,51	
Current maturities of operating leases		841		95.	
Air traffic liability		6,616		4,66	
Accounts payable		3,359		2,97	
Accrued salaries and related benefits		2,617		3,28	
Loyalty program deferred revenue		3,048		2,98	
Fuel card obligation		1,067		1,07	
Other accrued liabilities		1,335		1,11	
Total current liabilities		21,164		18,57	
Noncurrent Liabilities:					
Long-term debt and finance leases		7,710		8,25	
Pension, postretirement and related benefits		8,516		9,16	
Loyalty program deferred revenue		3,606		3,65	
Noncurrent operating leases		5,539		5,80	
Other noncurrent liabilities		2,025		1,132	
Total noncurrent liabilities		27,396		28,00	
Commitments and Contingencies					
Stockholders' Equity:					
Common stock at \$0.0001 par value; 1,500,000,000 shares authorized, 659,145,280 and 688,136,306 shares issued at June 30, 2019 and December 31, 2018, respectively		_		_	
Additional paid-in capital		11,201		11,67	
Retained earnings		10,686		10,039	
Accumulated other comprehensive loss		(7,694)		(7,82	
Treasury stock, at cost, 8,944,663 and 8,191,831 shares at June 30, 2019 and		(235)		(19)	
December 31, 2018, respectively		( )			

Total liabilities and stockholders' equity

\$

62,518

\$

60,266

# DELTA AIR LINES, INC. Condensed Consolidated Statements of Operations and Comprehensive Income (Unaudited)

	Three Months	Ended	Six Months Ended June 30,				
(in millions, except per share data)	 2019		2018		2019	2018	
Operating Revenue:							
Passenger	\$ 11,368	\$	10,546	\$	20,622	\$	19,311
Cargo	186		223		378		425
Other	982		1,006		2,008		2,007
Total operating revenue	12,536		11,775		23,008		21,743
Operating Expense:							
Salaries and related costs	2,752		2,668		5,391		5,252
Aircraft fuel and related taxes	2,291		2,341		4,269		4,195
Regional carriers expense, excluding fuel	905		863		1,798		1,701
Depreciation and amortization	713		583		1,328		1,186
Contracted services	657		540		1,288		1,084
Passenger commissions and other selling expenses	538		511		965		938
Aircraft maintenance materials and outside repairs	434		427		910		862
Landing fees and other rents	442		425		861		814
Profit sharing	518		404		739		592
Ancillary businesses and refinery	316		494		667		987
Passenger service	322		300		593		563
Aircraft rent	107		97		209		191
Other	413		438		842		850
Total operating expense	10,408		10,091		19,860		19,215
Operating Income	2,128		1,684		3,148		2,528
Non-Operating Expense:							
Interest expense, net	(75)		(79)		(158)		(170)
Unrealized gain/(loss) on investments, net	(82)		(238)		18		(220)
Miscellaneous, net	(64)		19		(155)		(19)
Total non-operating expense, net	(221)		(298)		(295)		(409)
Income Before Income Taxes	1,907		1,386		2,853		2,119
Income Tax Provision	(464)		(350)		(680)		(525)
Net Income	\$ 1,443	\$	1,036	\$	2,173	\$	1,594
Basic Earnings Per Share	\$ 2.22	\$	1.49	\$	3.30	\$	2.28
Diluted Earnings Per Share	\$ 2.21	\$	1.49	\$	3.29	\$	2.27
Cash Dividends Declared Per Share	\$ 0.35	\$	0.31	\$	0.70	\$	0.61
Comprehensive Income	\$ 1,515	\$	1,111	\$	2,304	\$	1,609

## DELTA AIR LINES, INC. Condensed Consolidated Statements of Cash Flows (Unaudited)

	Six Months	Six Months Ended June 30						
(in millions)	2019		2018					
Net Cash Provided by Operating Activities	\$ 5,223	\$	4,270					
Cash Flows from Investing Activities:								
Property and equipment additions:								
Flight equipment, including advance payments	(2,226	)	(2,263)					
Ground property and equipment, including technology	(694	)	(580)					
Purchase of short-term investments			(118)					
Redemption of short-term investments	206		421					
Purchase of equity investments	(89	)	_					
Other, net	132		70					
Net cash used in investing activities	(2,671	)	(2,470)					
Cash Flows from Financing Activities:								
Payments on long-term debt and finance lease obligations	(2,450	)	(2,093)					
Repurchase of common stock	(1,593	)	(925)					
Cash dividends	(461	)	(430)					
Proceeds from short-term obligations	1,750		_					
Proceeds from long-term obligations	500		3,124					
Other, net	(17	)	(69)					
Net cash used in financing activities	(2,271	)	(393)					
Net Increase in Cash, Cash Equivalents and Restricted Cash Equivalents	281		1,407					
Cash, cash equivalents and restricted cash equivalents at beginning of period	2,748		1,853					
Cash, cash equivalents and restricted cash equivalents at end of period	\$ 3,029	\$	3,260					
Non-Cash Transactions:								
Right-of-use assets acquired under operating leases	\$ 357	\$	576					
Operating leases converted to finance leases	189		_					
Flight and ground equipment acquired under finance leases	158		33					

The following table provides a reconciliation of cash, cash equivalents and restricted cash equivalents reported within the Consolidated Balance Sheets to the total of the same such amounts shown above:

	 Jun		
(in millions)	2019		2018
Current assets:			
Cash and cash equivalents	\$ 2,009	\$	1,886
Restricted cash included in prepaid expenses and other	127		48
Noncurrent assets:			
Cash restricted for airport construction	893		1,326
Total cash, cash equivalents and restricted cash equivalents	\$ 3,029	\$	3,260

## DELTA AIR LINES, INC. Consolidated Statements of Stockholders' Equity (Unaudited)

	Common S		Additional	Retained	Accumulated Other	Treas		
(in millions, except per share data)	Shares	Amount	Paid-In Capital	Earnings	Comprehensive Loss		Amount	Total
Balance at December 31, 2018	688	\$ —	\$ 11,671	\$ 10,039	\$ (7,825)	8	\$ (198) \$	13,687
Net income	_	_	_	730	_	_	_	730
Dividends declared	_	_	_	(232)	_	_	_	(232)
Other comprehensive income	_	_	_	_	59	_	_	59
Shares of common stock issued and compensation expense associated with equity awards (Treasury shares withheld for payment of taxes, \$49.75 (1) per share)	2	_	27	_	_	1	(35)	(8)
Stock options exercised	_	_	_	_	_	_	_	_
Stock purchased and retired	(26)	_	(444)	(881)	_	_	_	(1,325)
Balance at March 31, 2019	664	_	11,254	9,656	(7,766)	9	(233)	12,911
Net income	_	_	_	1,443	_	_	_	1,443
Dividends declared	_	_	_	(229)	_	_	_	(229)
Other comprehensive income	_	_	_	_	72	_	_	72
Shares of common stock issued and compensation expense associated with equity awards (Treasury shares withheld for payment of taxes, \$55.06 (1) per share)	_	_	31	_	_	_	(2)	29
Stock options exercised	_	_	_	_	_	_	_	_
Stock purchased and retired	(5)	_	(84)	(184)		_	_	(268)
Balance at June 30, 2019	659	\$ —	\$ 11,201	\$ 10,686	\$ (7,694)	9	\$ (235) \$	13,958

<sup>(1)</sup> Weighted average price per share.

	Common Stock Additional		Additional	Retained	Accumulated Other	Treasu	ry Stock		
(in millions, except per share data)	Shares	Amount	Paid-In Capital	Earnings	Comprehensive Loss	Shares	Amount	Total	
Balance at December 31, 2017	715	\$ —	\$ 12,053 \$	8,256	\$ (7,621)	7	\$ (158) \$	12,530	
Net income	_	_	_	557	_	_	_	557	
Change in accounting principle and other	_	_	_	(139)	(106)	_	_	(245)	
Dividends declared	_	_	_	(216)	_	_	_	(216)	
Other comprehensive income	_	_	_	_	46	_	_	46	
Shares of common stock issued and compensation expense associated with equity awards (Treasury shares withheld for payment of taxes, \$55.08 (1) per share)	1	_	10	_	_	1	(36)	(26)	
Stock options exercised	1	_	1	_	_	_	_	1	
Stock purchased and retired	(6)	_	(97)	(228)	_	_	_	(325)	
Balance at March 31, 2018	711	_	11,967	8,230	(7,681)	8	(194)	12,322	
Net income	_	_	_	1,036	_	_	_	1,036	
Change in accounting principle and other	_	_	_	(13)	_	_	_	(13)	
Dividends declared	_	_	_	(213)	_	_	_	(213)	
Other comprehensive income	_	_	_	_	75	_	_	75	
Shares of common stock issued and compensation expense associated with equity awards (Treasury shares withheld for payment of taxes, \$52.99 (1) per share)	_	_	29	_	_	_	(2)	27	
Stock options exercised	_	_	_	_	_	_	_	_	
Stock purchased and retired	(12)	_	(189)	(411)	_	_	_	(600)	
Balance at June 30, 2018	699	\$ —	\$ 11,807 \$	8,629	\$ (7,606)	8	\$ (196) \$	12,634	

<sup>(1)</sup> Weighted average price per share.

## DELTA AIR LINES, INC. Notes to the Condensed Consolidated Financial Statements (Unaudited)

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of Delta Air Lines, Inc. and our wholly owned subsidiaries and have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information. Consistent with these requirements, this Form 10-Q does not include all the information required by GAAP for complete financial statements. As a result, this Form 10-Q should be read in conjunction with the Consolidated Financial Statements and accompanying Notes in our Form 10-K for the year ended December 31, 2018.

Management believes the accompanying unaudited Condensed Consolidated Financial Statements reflect all adjustments, including normal recurring items, considered necessary for a fair statement of results for the interim periods presented.

Due to seasonal variations in the demand for air travel, the volatility of aircraft fuel prices and other factors, operating results for the three and six months ended June 30, 2019 are not necessarily indicative of operating results for the entire year.

We reclassified certain prior period amounts to conform to the current period presentation. Unless otherwise noted, all amounts disclosed are stated before consideration of income taxes.

#### Recent Accounting Standards

Comprehensive Income . In February 2018, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2018-02, "Income Statement—Reporting Comprehensive Income (Topic 220)." This standard provides an option to reclassify stranded tax effects within accumulated other comprehensive income/(loss) ("AOCI") to retained earnings due to the U.S. federal corporate income tax rate change in the Tax Cuts and Jobs Act of 2017. This standard is effective for interim and annual reporting periods beginning after December 15, 2018. We adopted this standard effective January 1, 2019 with the election not to reclassify \$1.2 billion of stranded tax effects, primarily related to our pension plans, from AOCI to retained earnings.

## NOTE 2 . REVENUE RECOGNITION

#### Passenger Revenue

Passenger revenue is primarily composed of passenger ticket sales, loyalty travel awards and travel-related services performed in conjunction with a passenger's flight.

	Three Months Ended June 30,				Six Months Ended June 30,			
(in millions)		2019	2018		2019	2018		
Ticket	\$	9,969 \$	9,308	\$	17,957 \$	16,961		
Loyalty travel awards		751	680		1,442	1,298		
Travel-related services		648	558		1,223	1,052		
Total passenger revenue	\$	11,368 \$	10,546	\$	20,622 \$	19,311		

We recognized approximately \$3.4 billion in passenger revenue during the six months ended June 30, 2019 that was recorded in our air traffic liability balance at December 31, 2018. We expect the remaining balance of the December 31, 2018 liability to be recognized by the end of 2019.

#### Other Revenue

	Three Months Ended June 30,				ix Months Ended .	led June 30,	
(in millions)	2019	)	2018	20	019	2018	
Loyalty program	\$	484 \$	358	\$	958 \$	705	
Ancillary businesses and refinery		330	522		699	1,042	
Miscellaneous		168	126		351	260	
Total other revenue	\$	982 \$	1,006	\$	2,008 \$	2,007	

## Loyalty Program

Our SkyMiles loyalty program generates customer loyalty by rewarding customers with incentives to travel on Delta. This program allows customers to earn mileage credits by flying on Delta, Delta Connection and other airlines that participate in the loyalty program. When traveling, customers earn redeemable mileage credits based on the passenger's loyalty program status and ticket price. Customers can also earn mileage credits through participating companies such as credit card companies, hotels, car rental agencies and ridesharing companies. To facilitate transactions with participating companies, we sell mileage credits to non-airline businesses, customers and other airlines. Mileage credits are redeemable by customers in future periods for air travel on Delta and other participating airlines, membership in our Sky Club and other program awards. During the six months ended June 30, 2019 and 2018, total cash sales from marketing agreements related to our loyalty program were \$2.0 billion and \$1.7 billion, respectively, which are allocated to travel and other performance obligations.

Our most significant contract to sell mileage credits relates to our co-brand credit card relationship with American Express. Our agreements with American Express provide for joint marketing, grant certain benefits to Delta-American Express co-branded credit card holders ("cardholders") and American Express Membership Rewards program participants, and allow American Express to market its services or products using our customer database. Cardholders earn mileage credits for making purchases using co-branded cards, and certain cardholders may also check their first bag for free, are granted discounted access to Delta Sky Club lounges and receive priority boarding and other benefits while traveling on Delta. Additionally, participants in the American Express Membership Rewards program may exchange their points for mileage credits under the loyalty program. We sell mileage credits at agreed-upon rates to American Express which are then provided to their customers under the co-brand credit card program and the Membership Rewards program.

We account for marketing agreements, including those with American Express, consistent with the accounting method that allocates the consideration received to the individual products and services delivered. We allocate the value based on the relative selling prices of those products and services, which generally consist of award travel, priority boarding, baggage fee waivers, lounge access and the use of our brand. We determine our best estimate of the selling prices by considering a discounted cash flow analysis using multiple inputs and assumptions, including: (1) the expected number of miles awarded and number of miles redeemed, (2) equivalent ticket value ("ETV") for the award travel obligation, (3) published rates on our website for baggage fees, discounted access to Delta Sky Club lounges and other benefits while traveling on Delta and (4) brand value.

Effective January 1, 2019, we amended our co-brand agreement with American Express, and we also amended other agreements with American Express during the current year. The new agreements increase the value we receive and extend the terms to 2029. The products and services delivered are consistent with previous agreements, and we continue to use the accounting method that allocates the consideration received based on the relative selling prices of those products and services.

We defer the amount for award travel obligation as part of loyalty program deferred revenue and recognize loyalty travel awards in passenger revenue as the mileage credits are used for travel. Revenue allocated to services performed in conjunction with a passenger's flight, such as baggage fee waivers, is recognized as travel-related services in passenger revenue when the related service is performed. Revenue allocated to access Delta Sky Club lounges is recognized as miscellaneous in other revenue as access is provided. Revenue allocated to the remaining performance obligations, primarily brand value, is recorded as loyalty program in other revenue over time as miles are delivered.

Current Activity of the Loyalty Program. Mileage credits are combined in one homogeneous pool and are not separately identifiable. As such, the revenue is comprised of miles that were part of the loyalty deferred revenue balance at the beginning of the period as well as miles that were issued during the period.

The table below presents the activity of the current and noncurrent loyalty liability and includes miles earned through travel and miles sold to participating companies, which are primarily through marketing agreements.

(in millions)	2019	2018
Balance at January 1	\$ 6,641 \$	6,321
Mileage credits earned	1,542	1,550
Travel mileage credits redeemed	(1,443)	(1,298)
Non-travel mileage credits redeemed	(86)	(82)
Balance at June 30	\$ 6,654 \$	6,491

The timing of mileage redemptions can vary widely; however, the majority of new miles are redeemed within two years .

## Revenue by Geographic Region

Operating revenue for the airline segment is recognized in a specific geographic region based on the origin, flight path and destination of each flight segment. The majority of the revenues of the refinery, consisting of fuel sales to the airline, have been eliminated in the Condensed Consolidated Financial Statements. The remaining operating revenue for the refinery segment is included in the domestic region. Our passenger and operating revenue by geographic region (as defined by the U.S. Department of Transportation) is summarized in the following tables:

		r Rev	Revenue			
	 Three Months End		Six Months Ended June 30,			
(in millions)	 2019	2018		2019	2018	
Domestic	\$ 8,071 \$	7,416	\$	14,784 \$	13,697	
Atlantic	1,880	1,771		2,983	2,841	
Latin America	760	722		1,615	1,553	
Pacific	657	637		1,240	1,220	
Total	\$ 11,368 \$	10,546	\$	20,622 \$	19,311	

	Operating Revenue										
		Three Months Ende	ed June 30,	Six Months Ended June 30,							
(in millions)		2019	2018		2019	2018					
Domestic	\$	8,787 \$	8,244	\$	16,274 \$	15,355					
Atlantic		2,136	1,997		3,452	3,250					
Latin America		838	791		1,802	1,708					
Pacific		775	743		1,480	1,430					
Total	\$	12,536 \$	11,775	\$	23,008 \$	21,743					

## NOTE 3. FAIR VALUE MEASUREMENTS

Other fixed income securities

Foreign currency exchange contracts

Long-term investments

Hedge derivatives, net Fuel hedge contracts

Interest rate contracts

## Assets (Liabilities) Measured at Fair Value on a Recurring Basis

	June 30,			
(in millions)	2019		Level 1	Level 2
Cash equivalents	\$ 1,6	18 \$	1,648 \$	_
Restricted cash equivalents	1,0	20	1,020	_
Long-term investments	1,1	35	980	205
Hedge derivatives, net				
Fuel hedge contracts		(4)	(18)	14
Interest rate contracts		52	_	62
Foreign currency exchange contracts		3	_	3
	December 31			
(in millions)	2018	,	Level 1	Level 2
Cash equivalents	\$ 1,2	22 \$	1,222 \$	
Restricted cash equivalents	1,1	33	1,183	_
Short-term investments				
U.S. government and agency securities		50	45	5
Asset- and mortgage-backed securities		36	_	36
Corporate obligations		90	_	90

Cash Equivalents and Restricted Cash Equivalents. Cash equivalents generally consist of money market funds. Restricted cash equivalents generally consist of money market funds, time deposits, commercial paper and negotiable certificates of deposit, which primarily relate to proceeds from debt issued to finance a portion of the construction costs for the new terminal facilities at the LaGuardia Airport. The fair value of these cash equivalents is based on a market approach using prices generated by market transactions involving identical or comparable assets.

27

15

(3)

880

20

1,084

27

204

(5)

(3)

Short-Term Investments. The fair values of our short-term investments were based on a market approach using industry standard valuation techniques that incorporated observable inputs such as quoted market prices, interest rates, benchmark curves, credit ratings of the security or other observable information and were recorded in prepaid expenses and other on the Consolidated Balance Sheet ("balance sheet").

Long-Term Investments. Our long-term investments that are measured at fair value primarily consist of equity investments, which are valued based on market prices or other observable transactions and are recorded in other noncurrent assets on our balance sheet. See Note 4, "Investments," for further information on our equity investments.

Hedge Derivatives. A portion of our derivative contracts are negotiated over-the-counter with counterparties without going through a public exchange. Accordingly, our fair value assessments give consideration to the risk of counterparty default (as well as our own credit risk). Such contracts are classified as Level 2 within the fair value hierarchy. The remainder of our hedge contracts are comprised of futures contracts, which are traded on a public exchange. These contracts are classified within Level 1 of the fair value hierarchy.

- Fuel Contracts. Our fuel hedge portfolio consists of options, swaps and futures. Option and swap contracts are valued under income approaches using option pricing models and discounted cash flow models, respectively, based on data either readily observable in public markets, derived from public markets or provided by counterparties who regularly trade in public markets. Futures contracts and options on futures contracts are traded on a public exchange and valued based on quoted market prices.
- · Interest Rate Contracts. Our interest rate derivatives are swap contracts, which are valued based on data readily observable in public markets.
- Foreign Currency Exchange Contracts. Our foreign currency derivatives consist of forward contracts and are valued based on data readily observable in public markets.

#### **NOTE 4. INVESTMENTS**

## Long-Term Investments

We have developed strategic relationships with a number of airlines and airline services companies through equity investments and other forms of cooperation and support. Our equity investments reinforce our commitment to strategic relationships, which improve our coordination with these companies and enable our customers to seamlessly connect to more destinations while enjoying a consistent, high-quality travel experience.

## Equity Method Investments

We account for our investments in Aeroméxico, Virgin Atlantic and AirCo Aviation Services, LLC ("AirCo"), the parent company of DAL Global Services, LLC ("DGS"), under the equity method of accounting. Our portion of Aeroméxico's and Virgin Atlantic's financial results are recorded in miscellaneous, net in our Condensed Consolidated Statements of Operations and Comprehensive Income ("income statement") under non-operating expense, and our share of AirCo's financial results is recorded in contracted services in our income statement as this entity is integral to the operations of our business. If an equity method investment experiences a loss in fair value that is determined to be other than temporary, we will reduce our basis in the investment to fair value and record the loss in unrealized gain/(loss) on investments.

- Aeroméxico . Our non-controlling investment in Grupo Aeroméxico, the parent company of Aeroméxico, is accounted for under the equity method because Grupo Aeroméxico's corporate bylaws (as authorized by the Mexican Foreign Investment Commission) limit our voting interest to 49%. However, due to Aeroméxico's share repurchase program, our equity stake in Grupo Aeroméxico has increased to 51%. The investment is recorded at \$841 million as of June 30, 2019.
- Virgin Atlantic. We have a non-controlling 49% equity stake in Virgin Atlantic Limited, the parent company of Virgin Atlantic Airways, and similar non-controlling interests in certain affiliated Virgin Atlantic companies. Our investment in these Virgin Atlantic companies is recorded at \$365 million as of June 30, 2019.
- *AirCo* . We have a non-controlling 49% equity stake in AirCo which is recorded at \$111 million as of June 30, 2019 . AirCo is a subsidiary of Argenbright Holdings, LLC that provides aviation-related services, ground support equipment maintenance and security.

## Fair Value Investments

We account for the following investments at fair value with adjustments to fair value recognized in unrealized gain/(loss) on investments within non-operating expense in our income statement. During the three and six months ended June 30, 2019, we recorded a loss of \$82 million and a gain of \$18 million, respectively, on our fair value investments. These results were driven by changes in stock prices and foreign currency fluctuations.

- · Air France-KLM. We own 9% of the outstanding shares of Air France-KLM, which are recorded at \$361 million as of June 30, 2019.
- GOL. We own 9% of the outstanding capital stock of GOL Linhas Aéreas Inteligentes, the parent company of VRG Linhas Aéreas (operating as GOL), through ownership of its preferred shares. Our ownership stake is recorded at \$279 million as of June 30, 2019.

Additionally, GOL has a \$300 million five -year term loan facility with third parties, which we have guaranteed. Our guaranty is secured by GOL's ownership interest in Smiles, GOL's publicly traded loyalty program. Because GOL remains in compliance with the terms of its loan facility, we have not recorded a liability on our balance sheet as of June 30, 2019.

- China Eastern. We own a 3% equity interest in China Eastern, which is recorded at \$275 million as of June 30, 2019.
- Korean. During the June 2019 quarter, we acquired 4% of the outstanding shares of Hanjin-KAL, the largest shareholder of Korean Air. This investment is recorded at \$66 million as of June 30, 2019.
- Alclear Holdings, LLC ("CLEAR"). We own a 7% equity interest in CLEAR.
- Republic Airways. We own a 17% equity interest in Republic Airways Holdings Inc.

#### NOTE 5. DERIVATIVES AND RISK MANAGEMENT

Changes in fuel prices, interest rates and foreign currency exchange rates impact our results of operations. In an effort to manage our exposure to these risks, we enter into derivative contracts and adjust our derivative portfolio as market conditions change. We recognize derivative contracts at fair value on our balance sheet.

## Fuel Price Risk

Our derivative contracts to hedge the financial risk from changing fuel prices are primarily related to Monroe's refining margins.

#### Interest Rate Risk

Our exposure to market risk from adverse changes in interest rates is primarily associated with our long-term debt obligations. Market risk associated with our fixed and variable rate long-term debt relates to the potential reduction in fair value and negative impact to future earnings, respectively, from an increase in interest rates.

#### Foreign Currency Exchange Risk

We are subject to foreign currency exchange rate risk because we have revenue and expense denominated in foreign currencies. To manage exchange rate risk, we execute both our international revenue and expense transactions in the same foreign currency to the extent practicable. From time to time, we may also enter into foreign currency option and forward contracts.

## Hedge Position as of June 30, 2019

(in millions)	Volume		Final Maturity Date	E	Prepaid Expenses and Other	Other Noncurrent Assets	0	ther Accrued Liabilities	Other Noncurren Liabilities	t	Hedge Derivatives,	
Designated as hedges												
Interest rate contracts (fair value hedges)	1,883	U.S. dollars	April 2028	\$	8	\$ 59	\$	(5)	\$ -	-	\$ 6	62
Not designated as hedges												
Foreign currency exchange contracts	397	Euros	December 2020		13			_	(10	))		3
Fuel hedge contracts	180	gallons - crude oil and refined products	December 2019		46	_		(50)	_	-	(	(4)
Total derivative contracts		_		\$	67	\$ 59	\$	(55)	\$ (10	))	\$ 6	61

## Hedge Position as of December 31, 2018

(in millions)	Volume		Final Maturity Date	Ex	Prepaid penses and Other	Othe	er Noncurrent Assets	Other Accrued Liabilities	Other Noncurrent Liabilities	Hedge Derivatives, net
Designated as hedges										
Interest rate contracts (fair value hedges)	1,893	U.S. dollars	April 2028	\$	_	\$	8	\$ (7)	\$	\$ 1
Foreign currency exchange contracts	6,934	Japanese yen	November 2019		1		_	_	_	1
Not designated as hedges										
Foreign currency exchange contracts	397	Euros	December 2020		13		_	_	(17)	(4)
Fuel hedge contracts	219	gallons - crude oil and refined products	December 2019		30		_	(15)	_	15
Total derivative contracts				\$	44	\$	8	\$ (22)	\$ (17)	\$ 13

## Balance Sheet Location of Hedged Item in Fair Value Hedges

	Caı	rrying Amount o	f Hedge Instruments	Cumulative Amount of Fair Value Hed Adjustments				
(in millions)	Ju	ne 30, 2019	December 31, 2018	June 30, 2019	December 31, 2018			
Current maturities of long-term debt and finance leases	\$	(21) \$	(11)	\$ (4) \$	7			
Long-term debt and finance leases	\$	(1,912) \$	(1,870)	\$ (59) \$	(8)			

## Offsetting Assets and Liabilities

We have master netting arrangements with our counterparties giving us the right to offset hedge assets and liabilities. However, we have elected not to offset the fair value positions recorded on our balance sheets. The following table shows the net fair value positions by counterparty had we elected to offset.

(in millions)	Prepaid Exp and Oth		Oth	er Noncurrent Assets	C	Other Accrued Liabilities	Ot	her Noncurrent Liabilities	Hedge	e Derivatives, net
June 30, 2019										
Net derivative contracts	\$	34	\$	59	\$	(22)	\$	(10)	\$	61
December 31, 2018										
Net derivative contracts	\$	35	\$	_	\$	(13)	\$	(9)	\$	13

## Designated Hedge Gains (Losses)

Gains (losses) related to our foreign currency exchange contracts designated as hedges are as follows:

	Gai	n (Loss) Reclassified Earnings (	Gain (Loss) Recognized in Other Comprehensive Income			
(in millions)		2019	2018	2019	2018	
Three Months Ended June 30,						
Foreign currency exchange contracts	\$	— \$	(2)	\$ (1) \$	9	
Six Months Ended June 30,						
Foreign currency exchange contracts	\$	1 \$	3	\$ - \$	_	

<sup>[1]</sup> Earnings on our designated foreign currency exchange contracts are recorded in passenger revenue in the income statement.

## Not Designated Hedge Gains (Losses)

Gains (losses) related to our foreign currency exchange and fuel contracts are as follows:

Location of Gain (Loss) Recognized in Income		Amount of Gain (Loss) Recognize Income				
(in millions)			2019	2018		
Three Months Ended June 30,						
Foreign currency exchange contracts	Unrealized gain/(loss) on investments, net	\$	(3) \$	22		
Fuel hedge contracts	Aircraft fuel and related taxes		19	(94)		
Total		\$	16 \$	(72)		
Six Months Ended June 30,						
Foreign currency exchange contracts	Unrealized gain/(loss) on investments, net	\$	7 \$	6		
Fuel hedge contracts	Aircraft fuel and related taxes		(36)	(92)		
Total		\$	(29) \$	(86)		

## Credit Risk

To manage credit risk associated with our fuel price, interest rate and foreign currency hedging programs, we evaluate counterparties based on several criteria including their credit ratings.

## NOTE 6. DEBT

The following table summarizes our debt:

	N	ty	Interest Rate(s) (1) Per Annum at				June 30,	December 31,	
(in millions)		Dates	1	June	30, 20	)19		2019	2018
Unsecured notes	2020	to	2028	2.60%	to	4.38%	\$	4,050	\$ 4,050
Financing arrangements secured by aircraft:									
Certificates (2)	2019	to	2027	3.20%	to	8.02%		2,031	1,837
Notes (2)	2019	to	2025	2.62%	to	6.37%		1,507	1,787
NYTDC Special Facilities Revenue Bonds, Series 2018 (2)	2022	to	2036	4.00%	to	5.00%		1,383	1,383
Other financings (2)(3)	2019	to	2030	3.40%	to	8.75%		200	251
2018 Unsecured Revolving Credit Facility	2021	to	2023	undrawn	V	ariable		_	_
Other revolving credit facilities	2020	to	2021	undrawn	V	ariable		_	<u> </u>
Total secured and unsecured debt								9,171	9,308
Unamortized premium and debt issue cost, net and other								125	60
Total debt								9,296	9,368
Less: current maturities								(2,087)	(1,409)
Total long-term debt							\$	7,209	\$ 7,959

<sup>(1)</sup> Certain aircraft and other financings are comprised of variable rate debt. All variable rates are equal to LIBOR (generally subject to a floor) or another index rate, in each case plus a specified margin.

## 2019 Unsecured Term Loan

In February 2019, we entered into a \$1 billion term loan issued by two lenders, which was subsequently repaid by the end of the June 2019 quarter. We used the net proceeds of the term loan to accelerate planned 2019 repurchases under our share repurchase program.

## 2019-1 EETC

During 2019, we completed a \$500 million offering of Pass Through Certificates, Series 2019-1 ("2019-1 EETC") utilizing a pass through trust. This amount is included in Certificates in the table above. The details of the 2019-1 EETC, which is secured by 14 aircraft, are shown in the table below:

(in millions)	Total Principal	Fixed Interest Rate	Issuance Date	Final Maturity Date
2019-1 Class AA Certificates	\$ 425	3.204%	March 2019	April 2024
2019-1 Class A Certificates	75	3.404%	March 2019	April 2024
Total	\$ 500			

## Availability Under Revolving Credit Facilities

The table below shows availability under revolving credit facilities, all of which were undrawn, as of June 30, 2019:

## (in millions)

2018 Unsecured Revolving Credit Facility	\$ 2,650
Other revolving credit facilities	450
Total availability under revolving credit facilities	\$ 3,100

<sup>(2)</sup> Due in installments.

<sup>(3)</sup> Primarily includes unsecured bonds and debt secured by certain accounts receivable and real estate.

## Fair Value of Debt

Market risk associated with our fixed- and variable-rate long-term debt relates to the potential reduction in fair value and negative impact to future earnings, respectively, from an increase in interest rates. The fair value of debt, shown below, is principally based on reported market values, recently completed market transactions and estimates based on interest rates, maturities, credit risk and underlying collateral. Long-term debt is primarily classified as Level 2 within the fair value hierarchy.

(in millions)	June 30, 2019	December 31, 2018
Total debt at par value	\$ 9,171	9,308
Unamortized premium and debt issue cost, net and other	125	60
Net carrying amount	\$ 9,296 \$	9,368
Fair value	\$ 9,600 \$	9,400

## **Covenants**

We were in compliance with the covenants in our financings at June 30, 2019.

## NOTE 7. EMPLOYEE BENEFIT PLANS

The following table shows the components of net periodic (benefit) cost:

	 Pension Bene	Other Postretirement and Postemployment Benefits			
(in millions)	2019	2018	2019	2018	
Three Months Ended June 30,					
Service cost	\$ — \$	_ \$	3 21 \$	21	
Interest cost	208	195	34	32	
Expected return on plan assets	(296)	(329)	(12)	(17)	
Amortization of prior service credit	_	_	(2)	(7)	
Recognized net actuarial loss	72	66	9	10	
Settlements	2	4	_	_	
Net periodic (benefit) cost	\$ (14) \$	(64)	50 \$	39	
Six Months Ended June 30,					
Service cost	\$ — \$	_ \$	42 \$	43	
Interest cost	417	390	68	63	
Expected return on plan assets	(593)	(659)	(24)	(34)	
Amortization of prior service credit	_	_	(5)	(13)	
Recognized net actuarial loss	145	134	20	18	
Settlements	2	4	_	_	
Net periodic (benefit) cost	\$ (29) \$	(131) \$	5 101 \$	77	

Service cost is recorded in salaries and related costs in the income statement while all other components are recorded within miscellaneous under non-operating expense.

## NOTE 8. COMMITMENTS AND CONTINGENCIES

#### Aircraft Purchase Commitments

Our future aircraft purchase commitments, which enable our fleet transformation, totaled \$14.1 billion at June 30, 2019 :

(in millions)	 Total
Six months ending December 31, 2019	\$ 1,030
2020	3,250
2021	3,250
2022	2,800
2023	1,860
Thereafter	1,930
Total	\$ 14,120

Our future aircraft purchase commitments included the following aircraft at June 30, 2019:

Aircraft Type	Purchase Commitments
A220-100	27
A220-300	50
A321-200	44
A321-200neo	100
A330-900neo	33
A350-900	12
CRJ-900	9
Total	275

## MD-90 Fleet Retirement

As part of our ongoing fleet transformation, during the June 2019 quarter we committed to accelerating the retirement of our MD-90 fleet. This fleet will now be retired by the end of 2022, which is approximately two years earlier than previously planned. The decision to permanently retire 31 aircraft resulted in accelerated depreciation of \$91 million during the June 2019 quarter, which is recorded in depreciation and amortization in our income statement.

## Legal Contingencies

We are involved in various legal proceedings related to employment practices, environmental issues, antitrust and other matters concerning our business. We record liabilities for losses from legal proceedings when we determine that it is probable that the outcome in a legal proceeding will be unfavorable and the amount of loss can be reasonably estimated. Although the outcome of the legal proceedings in which we are involved cannot be predicted with certainty, we believe that the resolution of current matters will not have a material adverse effect on our Condensed Consolidated Financial Statements.

#### Other Contingencies

## General Indemnifications

We are the lessee under many commercial real estate leases. It is common in these transactions for us, as the lessee, to agree to indemnify the lessor and the lessor's related parties for tort, environmental and other liabilities that arise out of or relate to our use or occupancy of the leased premises. This type of indemnity would typically make us responsible to indemnified parties for liabilities arising out of the conduct of, among others, contractors, licensees and invitees at, or in connection with, the use or occupancy of the leased premises. This indemnity often extends to related liabilities arising from the negligence of the indemnified parties but usually excludes any liabilities caused by either their sole or gross negligence or their willful misconduct.

Our aircraft and other equipment lease and financing agreements typically contain provisions requiring us, as the lessee or obligor, to indemnify the other parties to those agreements, including certain of those parties' related persons, against virtually any liabilities that might arise from the use or operation of the aircraft or other equipment.

We believe that our insurance would cover most of our exposure to liabilities and related indemnities associated with the commercial real estate leases and aircraft and other equipment lease and financing agreements described above. While our insurance does not typically cover environmental liabilities, we have insurance policies in place as required by applicable environmental laws.

Some of our aircraft and other financing transactions include provisions that require us to make payments to preserve an expected economic return to the lenders if that economic return is diminished due to specified changes in law or regulations. In some of these financing transactions, we also bear the risk of changes in tax laws that would subject payments to non-U.S. lenders to withholding taxes.

We cannot reasonably estimate our potential future payments under the indemnities and related provisions described above because we cannot predict (1) when and under what circumstances these provisions may be triggered and (2) the amount that would be payable if the provisions were triggered because the amounts would be based on facts and circumstances existing at such time.

#### Other

We have certain contracts for goods and services that require us to pay a penalty, acquire inventory specific to us or purchase contract-specific equipment, as defined by each respective contract, if we terminate the contract without cause prior to its expiration date. Because these obligations are contingent on our termination of the contract without cause prior to its expiration date, no obligation would exist unless such a termination occurs.

## NOTE 9. ACCUMULATED OTHER COMPREHENSIVE LOSS

The following tables show the components of accumulated other comprehensive loss:

(in millions)	 sion and Other De fit Liabilities (3)	erivative Contracts and Other	Available-for-Sale Investments		Total
Balance at January 1, 2019 (net of tax effect of \$1,492)	\$ (7,925) \$	100	\$	- \$	(7,825)
Changes in value (net of tax effect of \$2)	6	1	_	-	7
Reclassifications into earnings (net of tax effect of \$38) (1)	124	_	_	-	124
Balance at June 30, 2019 (net of tax effect of \$1,452)	\$ (7,795) \$	101	\$	- \$	(7,694)

Balance at January 1, 2018 (net of tax effect of \$1,400)	\$ (7,812) \$	85 \$	106 \$	(7,621)
Changes in value (net of tax effect of \$1)	_	4	_	4
Reclassifications into retained earnings (net of tax effect of \$61) (2)	_	_	(106)	(106)
Reclassifications into earnings (net of tax effect of \$35) (1)	111	6	_	117
Balance at June 30, 2018 (net of tax effect of \$1,426)	\$ (7,701) \$	95 \$	— \$	(7,606)

<sup>(1)</sup> Amounts reclassified from AOCI for pension and other benefit liabilities and for derivative contracts designated as foreign currency cash flow hedges are recorded in miscellaneous and in passenger revenue, respectively, in the income statement.

<sup>(2)</sup> The reclassification into retained earnings relates to our investments in GOL, China Eastern and other previously designated available-for-sale investments, and the related conversion to accounting for changes in fair value of these investments from AOCI to the income statement.

<sup>(3)</sup> Includes \$ 688 million of deferred income tax expense primarily related to pension and other benefit obligations that will not be recognized in net income until these obligations are fully extinguished. We consider all income sources, including other comprehensive income, in determining the amount of tax benefit allocated to continuing operations.

## NOTE 10. SEGMENTS

## **Refinery Operations**

Our refinery segment operates for the benefit of the airline segment by providing jet fuel to the airline segment from its own production and through jet fuel obtained through agreements with third parties. The refinery's production consists of jet fuel, as well as non-jet fuel products. We use several counterparties to exchange the non-jet fuel products produced by the refinery for jet fuel consumed in our airline operations. The gross fair value of the products exchanged under these agreements during the three and six months ended June 30, 2019 was \$1.1 billion and \$1.8 billion, respectively, compared to \$1.1 billion and \$2.0 billion, respectively for the three and six months ended June 30, 2018.

## Segment Reporting

Segment results are prepared based on our internal accounting methods described below, with reconciliations to consolidated amounts in accordance with GAAP. Our segments are not designed to measure operating income or loss directly related to the products and services included in each segment on a stand-alone basis.

(in millions)	Airline Refinery		Intersegment Sales/Other	Consolidated	
Three Months Ended June 30, 2019					
Operating revenue:	\$ 12,496 \$	1,501		\$ 12,536	
Sales to airline segment			\$ (307) (1)		
Exchanged products			$(1,078)^{-(2)}$		
Sales of refined products			(76) <sup>(3)</sup>		
Operating income	2,091	37	<del>_</del>	2,128	
Interest expense (income), net	84	(9)	_	75	
Depreciation and amortization	688	25	_	713	
Total assets, end of period	60,685	1,833	_	62,518	
Capital expenditures	1,552	8	_	1,560	
Three Months Ended June 30, 2018					
Operating revenue:	\$ 11,559 \$	1,667		\$ 11,775	
Sales to airline segment			\$ (275) <sup>(1)</sup>		
Exchanged products			(1,096) (2)		
Sales of refined products			$(80)^{(3)}$		
Operating income	1,639	45	_	1,684	
Interest expense (income), net	87	(8)	_	79	
Depreciation and amortization	567	16	_	583	
Total assets, end of period	58,137	2,528	_	60,665	
Capital expenditures	1,567	13		1,580	

<sup>(1)</sup> Represents transfers, valued on a market price basis, from the refinery to the airline segment for use in airline operations. We determine market price by reference to the market index for the primary delivery location, which is New York Harbor, for jet fuel from the refinery.

<sup>(2)</sup> Represents value of products delivered under our exchange agreements, as discussed above, determined on a market price basis.

<sup>(3)</sup> These sales were at or near cost; accordingly, the margin on these sales is de minimis.

(in millions)	Air	rline	Refinery	Sales/Other	Consolidated
Six Months Ended June 30, 2019					
Operating revenue:	\$	22,920	\$ 2,785		\$ 23,008
Sales to airline segment				\$ (578) (1)	
Exchanged products				$(1,811)^{-(2)}$	
Sales of refined products				$(308)^{(3)}$	
Operating income		3,145	3	_	3,148
Interest expense (income), net		177	(19)	_	158
Depreciation and amortization		1,280	48	_	1,328
Capital expenditures		2,902	18	_	2,920
Six Months Ended June 30, 2018					
Operating revenue:	\$	21,314	\$ 3,158		\$ 21,743
Sales to airline segment				\$ (537) (1)	
Exchanged products				$(1,972)^{-(2)}$	
Sales of refined products				(220) (3)	
Operating income		2,439	89	_	2,528
Interest expense (income), net		182	(12)	_	170
Depreciation and amortization		1,154	32		1,186
Capital expenditures		2,815	28	_	2,843

<sup>(1)</sup> Represents transfers, valued on a market price basis, from the refinery to the airline segment for use in airline operations. We determine market price by reference to the market index for the primary delivery location, which is New York Harbor, for jet fuel from the refinery.

## NOTE 11. EARNINGS PER SHARE

We calculate basic earnings per share by dividing net income by the weighted average number of common shares outstanding, excluding restricted shares. We calculate diluted earnings per share by dividing net income by the weighted average number of common shares outstanding plus the dilutive effect of outstanding share-based awards, including stock options and restricted stock awards. Antidilutive common stock equivalents excluded from the diluted earnings per share calculation are not material. The following table shows the computation of basic and diluted earnings per share:

	Three Months Ended June 30,				Six Months Ended June 30,			
(in millions, except per share data)		2019	2018		2019	2018		
Net income	\$	1,443 \$	1,036	\$	2,173 \$	1,594		
Basic weighted average shares outstanding		650	695		658	699		
Dilutive effect of share-based awards		2	2		2	2		
Diluted weighted average shares outstanding		652	697		660	701		
Basic earnings per share	\$	2.22 \$	1.49	\$	3.30 \$	2.28		
Diluted earnings per share	\$	2.21 \$	1.49	\$	3.29 \$	2.27		

<sup>(2)</sup> Represents value of products delivered under our exchange agreements, as discussed above, determined on a market price basis.

<sup>(3)</sup> These sales were at or near cost; accordingly, the margin on these sales is de minimis.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### June 2019 Quarter Financial Highlights

Our pre-tax income for the June 2019 quarter was \$1.9 billion, representing a \$521 million increase compared to the corresponding prior year quarter primarily resulting from a 6.5% percent increase in revenue and non-fuel unit cost below inflation. Pre-tax income, adjusted (a non-GAAP financial measure) was \$2.0 billion, an increase of \$379 million compared to the corresponding prior year period. Adjustments for the June 2019 quarter were primarily related to unrealized losses on our equity investments.

Revenue. Compared to the June 2018 quarter, our operating revenue increased \$761 million, or 6.5%, primarily from growth in all components of passenger revenue with premium product ticket revenue driving nearly half of the improvement and double digit growth in loyalty and maintenance, repair and overhaul ("MRO") revenue. The improvement in operating revenue, partially offset by 4.7% higher capacity, generated a 1.6% increase in total revenue per available seat mile ("TRASM") and a 3.8% increase in TRASM, adjusted (a non-GAAP financial measure) compared to the June 2018 quarter.

Operating Expense. Total operating expense increased \$317 million, or 3.1%. Our consolidated operating cost per available seat mile ("CASM") decreased 1.5% to 14.51 cents compared to the June 2018 quarter, primarily due to lower fuel costs, our One Delta efficiency initiative and higher capacity. Non-fuel unit costs ("CASM-Ex" a non-GAAP financial measure) increased 1.4% to 10.15 cents compared to the June 2018 quarter.

Non-Operating Results. Total non-operating expense was \$221 million in the June 2019 quarter, \$77 million less than the June 2018 quarter, primarily due to a decrease in unrealized losses on our equity investments, partially offset by lower pension income.

Free Cash Flow. Strong earnings during the quarter resulted in \$3.3 billion of operating cash flows, which enabled our investment into the business including \$1.2 billion of flight equipment-related capital expenditures on aircraft purchases and cabin enhancements. These results generated \$1.8 billion of free cash flow (a non-GAAP financial measure) compared to \$1.4 billion in the June 2018 quarter.

The non-GAAP financial measures for pre-tax income, adjusted, TRASM, adjusted, CASM-Ex and free cash flow, used above, are defined and reconciled in "Supplemental Information" below.

## Results of Operations - Three Months Ended June 30, 2019 and 2018

## **Operating Revenue**

	 Three Months En	ded June 30,	_	
(in millions)	2019	2018	Increase (Decrease)	% Increase (Decrease)
Ticket - Main cabin	\$ 5,938 \$	5,644	\$ 294	5.2 %
Ticket - Business cabin and premium products	4,031	3,664	367	10.0 %
Loyalty travel awards	751	680	71	10.4 %
Travel-related services	648	558	90	16.1 %
Total passenger revenue	\$ 11,368 \$	10,546	\$ 822	7.8 %
Cargo	186	223	(37)	(16.7)%
Other	982	1,006	(24)	(2.4)%
Total operating revenue	\$ 12,536 \$	11,775	\$ 761	6.5 %
TRASM (cents)	17.47¢	17.19¢	0.28¢	1.6 %
Third-party refinery sales (1)	(0.06)	(0.32)	0.26	NM
DGS sale adjustment (1)		(0.09)	0.09	NM
TRASM, adjusted (cents)	17.42¢	16.78¢	0.63¢	3.8 %

<sup>(1)</sup> For additional information on adjustments to TRASM, see "Supplemental Information" below.

## Ticket and Loyalty Travel Awards Revenue

Ticket, including both main cabin and business cabin and premium products, and loyalty travel awards revenue increased \$661 million and \$71 million, respectively, compared to the June 2018 quarter. Business cabin and premium products ticket revenue includes revenues from fare products other than main cabin, including Delta One, Delta Premium Select, First Class and Comfort+. The growth in ticket revenue was enabled by both business and leisure demand strength, continued expansion of our Branded Fare products as we capitalize on new aircraft deliveries that include more premium seats and an increase in premium load factor.

## Passenger Revenue by Geographic Region

Increase (Decrease)
vs. Three Months Ended June 30, 2018

		100 111100 111011110 11111110 0 0 2010						
(in millions)	onths Ended 2 30, 2019	Passenger Revenue	RPMs (Traffic)	ASMs (Capacity)	Passenger Mile Yield	PRASM	Load Factor	
Domestic	\$ 8,071	8.8%	7.8 %	5.1 %	0.9 %	3.6 %	2.3 pts	
Atlantic	1,880	6.1%	4.2 %	4.6 %	1.9 %	1.5 %	(0.4) pts	
Latin America	760	5.2%	(0.4)%	(2.4)%	5.6 %	7.8 %	1.7 pts	
Pacific	657	3.2%	7.4 %	9.7 %	(3.9)%	(5.9)%	(1.8) pts	
Total	\$ 11,368	7.8%	6.3 %	4.7 %	1.4 %	2.9 %	1.3 pts	

Passenger revenue increased \$822 million, or 7.8%, compared to the June 2018 quarter. Passenger revenue per available seat mile ("PRASM") increased 2.9%, and passenger mile yield increased 1.4% on 4.7% higher capacity. Load factor increased 1.3 points from the prior year quarter to 88.0%.

Unit revenue of the domestic region increased 3.6%, resulting from our commercial initiatives, including our premium products, as well as high load factors driven by a combination of strong business demand, the Easter holiday shifting into the second quarter in 2019 and limited industry capacity growth.

Passenger revenue related to our international regions increased 5.3% year-over-year on capacity increases in the Atlantic and Pacific regions and yield growth in Latin America. This growth in passenger revenue was achieved despite the negative impact of foreign currency fluctuations.

In the Atlantic, unit revenue increased due to growth in premium product demand and strong U.S. point of sale. These increases were partially offset by foreign currency fluctuations between the U.S. dollar and the Euro and British pound and the cessation of flying operations for our partner airline in India, Jet Airways.

Unit revenue increased in Latin America for the third consecutive quarter as a result of yield growth, mainly in Mexico beach markets and Brazil. Our joint cooperation agreement with Aeroméxico continues to generate revenue growth in both the beach and business markets of Mexico. Brazil benefited from reduced industry capacity resulting from both domestic and international carriers exiting certain markets between the United States and Brazil.

Unit revenue decreased in the Pacific region primarily due to double-digit capacity growth to China and Korea from new routes introduced over the last year, reduced business demand due to an extended Japanese holiday period and foreign currency fluctuations. Despite these challenges, our joint venture with Korean has enabled solid traffic growth, marking its one year anniversary during the June 2019 quarter.

## Other Revenue

		Three Months Ended	June 30,		
(in millions)	-	2019	2018	Increase (Decrease)	% Increase (Decrease)
Loyalty program	\$	484 \$	358	\$ 126	35.2 %
Ancillary businesses and refinery		330	522	(192)	(36.8)%
Miscellaneous		168	126	42	33.3 %
Total other revenue	\$	982 \$	1,006	\$ (24)	(2.4)%

Loyalty Program. Loyalty program revenues relate to brand usage by third parties and other performance obligations embedded in mileage credits sold, including redemption of mileage credits for non-travel awards.

Effective January 1, 2019, we amended our co-brand agreement with American Express, and we also amended other agreements with American Express during the March quarter. The new agreements increase the value we receive and extend the terms to 2029. Under the agreements, we sell mileage credits to American Express and allow American Express to market its services or products using our brand and customer database. The products and services sold with the mileage credits (such as award travel, priority boarding, baggage fee waivers, lounge access and the use of our brand) are consistent with previous agreements. We continue to use the accounting method that allocates the consideration received based on the relative selling prices of those products and services.

With the amended agreements, the relative value of the brand component has increased, resulting in an additional \$140 million primarily within other revenue during the June 2019 quarter. Including this amount, we expect the amended agreements to generate incremental revenues of approximately \$500 million during 2019.

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes aircraft maintenance services we provide to third parties, our vacation wholesale operations, our private jet operations and refinery sales to third parties. Refinery sales to third parties, which are at or near cost, decreased \$176 million compared to the June 2018 quarter. June 2018 quarter results also included \$61 million of revenue from DGS, which was sold in December 2018 and is no longer reflected in ancillary businesses and refinery. These decreases were mitigated by growth in our MRO revenues, which increased \$39 million to \$209 million during the June 2019 quarter.

Miscellaneous. Miscellaneous revenue is primarily composed of lounge access and codeshare revenues.

## **Operating Expense**

	T	hree Months	Ended June 30,		
(in millions)	2	019	2018	Increase (Decrease)	% Increase (Decrease)
Salaries and related costs	\$	2,752	\$ 2,66	8 \$	3.1 %
Aircraft fuel and related taxes		2,291	2,34	1  (50)	(2.1)%
Regional carriers expense, excluding fuel		905	86	3 42	4.9 %
Depreciation and amortization		713	58	3 130	22.3 %
Contracted services		657	54	117	21.7 %
Passenger commissions and other selling expenses		538	51	27	5.3 %
Aircraft maintenance materials and outside repairs		434	42	7	1.6 %
Landing fees and other rents		442	42	5 17	4.0 %
Profit sharing		518	40-	114	28.2 %
Ancillary businesses and refinery		316	49	1 (178)	(36.0)%
Passenger service		322	30	) 22	7.3 %
Aircraft rent		107	9	7 10	10.3 %
Other		413	43	3 (25)	(5.7)%
Total operating expense	\$	10,408	\$ 10,09	1 \$ 317	3.1 %

Aircraft Fuel and Related Taxes. Fuel expense decreased \$50 million compared to the prior year quarter primarily due to an approximately 5% decrease in the market price per gallon of fuel, partially offset by a 3% increase in consumption.

The table below shows the impact of hedging and the refinery on fuel expense and average price per gallon, adjusted (non-GAAP financial measures):

			. <u></u>	Averag		
	 Three Months Ende	d June 30,		Three Months End		
(in millions, except per gallon data) (1)	 2019	2018	Change	2019	2018	Change
Fuel purchase cost (2)	\$ 2,318 \$	2,361 \$	(43) \$	2.11 \$	2.21 \$	(0.10)
Fuel hedge impact	10	25	(15)		0.02	(0.02)
Refinery segment impact	(37)	(45)	8	(0.03)	(0.04)	0.01
Total fuel expense	\$ 2,291 \$	2,341 \$	(50) \$	2.08 \$	2.19 \$	(0.11)
MTM adjustments and settlements (3)	(10)	(24)	14	_	(0.02)	0.02
Total fuel expense, adjusted	\$ 2,282 \$	2,317 \$	(35) \$	2.08 \$	2.17 \$	(0.10)

<sup>(1)</sup> The reconciliation above may not calculate exactly due to rounding.

Depreciation and Amortization . The increase in depreciation and amortization primarily results from \$91 million of accelerated depreciation due to the decision to early retire our MD-90 fleet by the end of 2022, new aircraft deliveries, including A350-900, A321-200, B-737-900 and A220-100 aircraft, and fleet modifications. We expect depreciation expense on the MD-90 fleet to moderate in future periods as 31 aircraft were permanently retired in the June 2019 quarter. See Note 8 of the Notes to the Condensed Consolidated Financial Statements for additional information on the planned early retirement of our MD-90 fleet.

Contracted Services. The increase in contracted services expense predominantly relates to services performed by DGS that were recorded in salaries and related costs prior to the sale of that business in December 2018.

*Profit Sharing* . Our profit sharing program pays 10% to all eligible employees for the first \$2.5 billion of annual profit and 20% of annual profit above \$2.5 billion.

Market price for jet fuel at airport locations, including related taxes and transportation costs.

<sup>(3)</sup> Mark-to-market ("MTM") adjustments and settlements include the effects of the derivative transactions disclosed in Note 5 of the Notes to the Condensed Consolidated Financial Statements. For the reason fuel expense is adjusted for MTM adjustments and settlements, see "Supplemental Information" below.

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes expenses associated with aircraft maintenance services we provide to third parties, our vacation wholesale operations, our private jet operations and refinery sales to third parties. Refinery sales to third parties, which are at or near cost, decreased \$176 million compared to the June 2018 quarter. In addition, costs related to services performed by DGS on behalf of third parties were recorded in ancillary businesses and refinery prior to the sale of that business in December 2018. These decreases were partially offset by growth in our MRO business, as discussed above.

## Results of Operations - Six Months Ended June 30, 2019 and 2018

## **Operating Revenue**

	 Six Months E	Ende	d June 30,	_	
(in millions)	2019		2018	Increase (Decrease)	% Increase (Decrease)
Ticket - Main cabin	\$ 10,659	\$	10,267	\$ 392	3.8 %
Ticket - Business cabin and premium products	7,298		6,694	604	9.0 %
Loyalty travel awards	1,442		1,298	144	11.1 %
Travel-related services	1,223		1,052	171	16.3 %
Total passenger revenue	\$ 20,622	\$	19,311	\$ 1,311	6.8 %
Cargo	378		425	(47)	(11.1)%
Other	2,008		2,007	1	<u> </u>
Total operating revenue	\$ 23,008	\$	21,743	\$ 1,265	5.8 %
TRASM (cents)	17.15¢		16.99¢	0.16¢	0.9 %
Third-party refinery sales (1)	(0.07)		(0.33)	0.26	NM
DGS sale adjustment (1)	_		(0.09)	0.09	NM
TRASM, adjusted (cents)	17.08¢	;	16.57g	0.51¢	3.1 %

<sup>(1)</sup> For additional information on adjustments to TRASM, see "Supplemental Information" below.

## Ticket and Loyalty Travel Awards Revenue

Ticket, including both main cabin and business cabin and premium products, and loyalty travel awards revenue increased \$996 million and \$144 million, respectively, compared to the six months ended June 30, 2018. Business cabin and premium products ticket revenue includes revenues from fare products other than main cabin, including Delta One, Delta Premium Select, First Class and Comfort+. The growth in ticket revenue was enabled by business demand strength, continued expansion of our Branded Fare products as we capitalize on new aircraft deliveries that include more premium seats and an increase in premium load factor.

Passenger Revenue by Geographic Region

Inc	crease (Decre	ease)
vs. Six Mo	nths Ended J	une 30, 2018

			vs. Six Months Ended June 30, 2016									
C Tr		onths Ended	Passenger	DDM. (T., ec.)	ASM (Commit)	Passenger Mile	DD 4 CM	Landenda				
(in millions)	Jun	e 30, 2019	Revenue	RPMs (Traffic)	ASMs (Capacity)	Yield	PRASM	Load Factor				
Domestic	\$	14,784	7.9%	7.0 %	5.5 %	0.9 %	2.3 %	1.2 pts				
Atlantic		2,983	5.0%	4.7 %	5.0 %	0.3 %	<u> </u>	(0.3) pts				
Latin America		1,615	4.0%	(0.2)%	(0.8)%	4.2 %	4.9 %	0.5 pts				
Pacific		1,240	1.7%	4.6 %	6.4 %	(2.8)%	(4.4)%	(1.5) pts				
Total	\$	20,622	6.8%	5.6 %	4.8 %	1.1 %	1.8 %	0.6 pts				

Passenger revenue increased \$1.3 billion, or 6.8%, compared to the six months ended June 30, 2018. PRASM increased 1.8% and passenger mile yield increased 1.1% on 4.8% higher capacity. Load factor increased 0.6 points from the prior year period to 85.6%.

Unit revenues of the domestic region increased 2.3%, resulting from our commercial initiatives, including our premium products, as well as high load factors driven by a combination of strong business demand and limited industry capacity growth.

Passenger revenue related to our international regions increased 4.0% year-over-year on capacity increases in the Atlantic and Pacific regions and yield growth in Latin America. This growth in passenger revenue was achieved despite the negative impact of foreign currency fluctuations.

In the Atlantic, unit revenue was flat due to growth in premium product demand and strong U.S. point of sale, which were offset by foreign currency fluctuations between the U.S. dollar and the Euro and British pound and increased capacity in the region as we invested in new routes to our hubs in Amsterdam and Paris.

Unit revenue increased in Latin America as a result of yield growth, mainly in Mexico and Brazil. Our joint cooperation agreement with Aeroméxico continues to generate revenue growth in both the beach and business markets of Mexico. Brazil benefited from reduced industry capacity resulting from both domestic and international carriers exiting certain markets between the United States and Brazil.

Unit revenue decreased in the Pacific region primarily due to double-digit capacity growth to China and Korea from new routes introduced over the last year, reduced business demand due to an extended Japanese holiday period and foreign currency fluctuations. Despite these challenges, our joint venture with Korean has enabled solid traffic growth, marking its one year anniversary during the six months ended June 30, 2019.

## Other Revenue

	 Six Months Ended	June 30,	_	
(in millions)	2019	2018	Increase (Decrease)	% Increase (Decrease)
Loyalty program	\$ 958 \$	705	\$ 253	35.9 %
Ancillary businesses and refinery	699	1,042	(343)	(32.9)%
Miscellaneous	351	260	91	35.0 %
Total other revenue	\$ 2,008 \$	2,007	\$ 1	<u> </u>

Loyalty Program. Loyalty program revenues relate to brand usage by third parties and other performance obligations embedded in mileage credits sold, including redemption of mileage credits for non-travel awards.

Effective January 1, 2019, we amended our co-brand agreement with American Express, and we also amended other agreements with American Express during the March quarter. The new agreements increase the value we receive and extend the terms to 2029. Under the agreements, we sell mileage credits to American Express and allow American Express to market its services or products using our brand and customer database. The products and services sold with the mileage credits (such as award travel, priority boarding, baggage fee waivers, lounge access and the use of our brand) are consistent with previous agreements. We continue to use the accounting method that allocates the consideration received based on the relative selling prices of those products and services.

With the amended agreements, the relative value of the brand component has increased, resulting in an additional \$270 million primarily within other revenue during the six months ended June 30, 2019. Including this amount, we expect the amended agreements to generate incremental revenues of approximately \$500 million during 2019.

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes aircraft maintenance services we provide to third parties, our vacation wholesale operations, our private jet operations and refinery sales to third parties. Refinery sales to third parties, which are at or near cost, decreased \$340 million compared to the six months ended June 30, 2018. The 2018 results also included \$121 million of revenue from DGS, which was sold in December 2018 and is no longer reflected in ancillary businesses and refinery. These decreases were mitigated by growth in our MRO revenues, which increased \$102 million to \$437 million during the six months ended June 30, 2019.

Miscellaneous. Miscellaneous revenue is primarily composed of lounge access and codeshare revenues.

## **Operating Expense**

	 Six Months Ended Ju	une 30,		
(in millions)	2019	2018	Increase (Decrease)	% Increase (Decrease)
Salaries and related costs	\$ 5,391 \$	5,252	\$ 139	2.6 %
Aircraft fuel and related taxes	4,269	4,195	74	1.8 %
Regional carriers expense, excluding fuel	1,798	1,701	97	5.7 %
Depreciation and amortization	1,328	1,186	142	12.0 %
Contracted services	1,288	1,084	204	18.8 %
Passenger commissions and other selling expenses	965	938	27	2.9 %
Aircraft maintenance materials and outside repairs	910	862	48	5.6 %
Landing fees and other rents	861	814	47	5.8 %
Profit sharing	739	592	147	24.8 %
Ancillary businesses and refinery	667	987	(320)	(32.4)%
Passenger service	593	563	30	5.3 %
Aircraft rent	209	191	18	9.4 %
Other	842	850	(8)	(0.9)%
Total operating expense	\$ 19,860 \$	19,215	\$ 645	3.4 %

Aircraft Fuel and Related Taxes. Fuel expense increased \$74 million compared to the prior year due to a 3% increase in consumption and reduced profitability at our refinery, which were partially offset by an approximately 4% decrease in the market price per gallon of fuel.

The table below shows the impact of hedging and the refinery on fuel expense and average price per gallon, adjusted (non-GAAP financial measures):

					Average	n	
	Six Months Ended June 30,				Six Months Ended	l June 30,	
(in millions, except per gallon data) (1)		2019	2018	Change	2019	2018	Change
Fuel purchase cost (2)	\$	4,255 \$	4,289 \$	(34) \$	2.06 \$	2.14 \$	(0.08)
Fuel hedge impact		17	(5)	22	0.01	_	0.01
Refinery segment impact		(3)	(89)	86	_	(0.04)	0.04
Total fuel expense	\$	4,269 \$	4,195 \$	74 \$	2.07 \$	2.10 \$	(0.03)
MTM adjustments and settlements (3)		(17)	4	(21)	(0.01)	_	(0.01)
Total fuel expense, adjusted	\$	4,252 \$	4,199 \$	52 \$	2.06 \$	2.10 \$	(0.03)

<sup>(1)</sup> The reconciliation above may not calculate exactly due to rounding.

Depreciation and Amortization. The increase in depreciation and amortization primarily results from \$91 million of accelerated depreciation due to the decision to early retire our MD-90 fleet by the end of 2022, new aircraft deliveries, including A350-900, A321-200, B-737-900 and A220-100 aircraft, and fleet modifications. We expect depreciation expense on the MD-90 fleet to moderate in future periods as 31 aircraft were permanently retired in the June 2019 quarter. See Note 8 of the Notes to the Condensed Consolidated Financial Statements for additional information on the planned early retirement of our MD-90 fleet.

Contracted Services. The increase in contracted services expense predominantly relates to services performed by DGS that were recorded in salaries and related costs prior to the sale of that business in December 2018.

*Profit Sharing* . Our profit sharing program pays 10% to all eligible employees for the first \$2.5 billion of annual profit and 20% of annual profit above \$2.5 billion.

Market price for jet fuel at airport locations, including related taxes and transportation costs.

MTM adjustments and settlements include the effects of the derivative transactions disclosed in Note 5 of the Notes to the Condensed Consolidated Financial Statements. For additional information and the reason for adjusting fuel expense, see "Supplemental Information" below.

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes expenses associated with aircraft maintenance services we provide to third parties, our vacation wholesale operations, our private jet operations and refinery sales to third parties. Refinery sales to third parties, which are at or near cost, decreased \$340 million compared to the six months ended June 30, 2018. In addition, costs related to services performed by DGS on behalf of third parties were recorded in ancillary businesses and refinery prior to the sale of that business in December 2018. These decreases were partially offset by growth in our MRO business, as discussed above.

Non-Operating Results	 Three Months Ende	ed June 30,		 Six Months Ended	June 30,	
(in millions)	2019	2018	Favorable (Unfavorable)	2019	2018	Favorable (Unfavorable)
Interest expense, net	\$ (75) \$	(79) \$	4	\$ (158) \$	(170) \$	12
Unrealized gain/(loss) on investments, net	(82)	(238)	156	18	(220)	238
Miscellaneous, net	(64)	19	(83)	(155)	(19)	(136)
Total non-operating expense, net	\$ (221) \$	(298) \$	77	\$ (295) \$	(409) \$	114

Interest expense decreased compared to the prior year periods as a result of lower interest rates on our debt.

Unrealized gain/(loss) on investments reflects the unrealized gains and losses on our equity investments in GOL, China Eastern, Air France-KLM and Korean. See Note 4 of the Notes to the Condensed Consolidated Financial Statements for additional information on our equity investments.

Miscellaneous, net is primarily composed of our proportionate share of earnings/losses from our equity investments in Virgin Atlantic and Grupo Aeroméxico, pension-related benefits/costs, charitable contributions and foreign exchange gains/losses. Our equity investment earnings and foreign exchange gains/losses vary and impact the comparability of miscellaneous, net from period to period.

#### Income Taxes

We project that our annual effective tax rate for 2019 will be between 23% and 24%. In certain interim periods, we may have adjustments to our net deferred tax liabilities as a result of changes in prior year estimates and tax laws enacted during the period, which will impact the effective tax rate for that interim period.

## **Refinery Segment**

The refinery ("Monroe") primarily produces gasoline, diesel and jet fuel. Monroe exchanges the non-jet fuel products the refinery produces with third parties for jet fuel consumed in our airline operations. The jet fuel produced and procured through exchanging gasoline and diesel fuel produced by the refinery provides approximately 200,000 barrels per day for use in our airline operations. We believe that the jet fuel supply resulting from the refinery's operation contributes to reducing the market price of jet fuel and thus lowers our cost of jet fuel compared to what it otherwise would be.

The refinery recorded operating revenue of \$1.5 billion and \$2.8 billion in the three and six months ended June 30, 2019, compared to \$1.7 billion and \$3.2 billion in the three and six months ended June 30, 2018 are primarily composed of \$1.1 billion and \$1.8 billion of non-jet fuel products exchanged with third parties to procure jet fuel, \$307 million and \$578 million of sales of jet fuel to the airline segment and \$76 million and \$308 million of non-jet fuel product sales. Refinery revenues decreased compared to the prior year period due to lower costs of crude oil leading to lower pricing for associated refined products and lower refinery run rates.

The refinery recorded operating income of \$37 million and \$3 million in the three and six months ended June 30, 2019, compared to operating income of \$45 million and \$89 million in three and six months ended June 30, 2018.

A refinery is subject to annual U.S. Environmental Protection Agency requirements to blend renewable fuels into the gasoline and on-road diesel fuel it produces. Alternatively, a refinery may purchase renewable energy credits, called Renewable Identification Numbers ("RINs"), from third parties in the secondary market. The refinery purchases the majority of its RINs requirement in the secondary market.

For more information regarding the refinery's results, see Note 10 of the Notes to the Condensed Consolidated Financial Statements.

## **Operating Statistics**

	T	Three Months Ended June 30,			% Increase	6 Increase Six Months Ended June 30,				% Increase
Consolidated (1)		2019		2018	(Decrease)		2019		2018	(Decrease)
Revenue passenger miles (in millions)		63,173		59,406	6.3 %		114,790		108,682	5.6 %
Available seat miles (in millions)		71,754		68,514	4.7 %		134,169		127,967	4.8 %
Passenger mile yield		18.00¢		17.75¢	1.4 %		17.96¢		17.77¢	1.1 %
PRASM		15.84¢		15.39¢	2.9 %		15.37¢		15.09¢	1.8 %
TRASM		17.47¢		17.19¢	1.6 %		17.15¢		16.99¢	0.9 %
TRASM, adjusted (2)		17.42¢		16.78¢	3.8 %		17.08¢		16.57¢	3.1 %
CASM		14.51¢		14.73¢	(1.5) %		14.80¢		15.02¢	(1.5) %
CASM-Ex (2)		10.15¢		10.00¢	1.4 %		10.57¢		10.50¢	0.6 %
Passenger load factor		88.0%	o	86.7%	1.3 pts		85.6%	, D	84.9%	0.6 pts
Fuel gallons consumed (in millions)		1,099		1,067	3.0 %		2,061		2,003	2.9 %
Average price per fuel gallon (3)	\$	2.08	\$	2.19	(5.0) %	\$	2.07	\$	2.10	(1.4) %
Average price per fuel gallon, adjusted (3)(4)	\$	2.08	\$	2.17	(4.4) %	\$	2.06	\$	2.10	(1.6) %

Includes the operations of our regional carriers under capacity purchase agreements.

Non-GAAP financial measure defined and reconciled to TRASM and CASM, respectively, in "Supplemental Information" below. (2)

<sup>(3)</sup> Includes the impact of fuel hedge activity and refinery segment results.

Non-GAAP financial measure defined and reconciled to average fuel price per gallon in "Results of Operations" for the three and six months ended June 30, 2019 and 2018.

## **Fleet Information**

As part of our fleet transformation, during the quarter we took delivery of 29 mainline aircraft and 3 CRJ-900 aircraft, and removed 11 aircraft from our active fleet. Our operating aircraft fleet and commitments at June 30, 2019 are summarized in the following table:

		Current	Fleet (1)	_	Commitments		
Aircraft Type	Owned	Finance Lease	Operating Lease	Total	Average Age	Purchase	Options
B-717-200	3	16	72	91	17.8	_	
B-737-700	10	_	_	10	10.4	_	_
B-737-800	73	4	_	77	17.8	_	_
B-737-900ER	88	_	42	130	2.8	_	_
B-757-200	91	7	2	100	21.9	_	_
B-757-300	16	_	_	16	16.4	_	_
B-767-300ER	56	_	_	56	23.1	_	_
B-767-400ER	21	_	_	21	18.5	_	_
B-777-200ER	8	_	_	8	19.6	_	_
B-777-200LR	10	_	_	10	10.3	_	_
A220-100	17	1	_	18	0.3	27	_
A220-300	_	_		_	_	50	50
A319-100	55	_	2	57	17.3	_	_
A320-200	55	3	4	62	23.9	_	_
A321-200	49	3	31	83	1.4	44	_
A321-200neo	_	_		_	_	100	100
A330-200	11	_	_	11	14.3	_	_
A330-300	28	_	3	31	10.5	_	_
A330-900neo	2	_	_	2	0.1	33	_
A350-900	13	_		13	1.3	12	_
MD-88	63	11	_	74	28.6	_	_
MD-90	34	_	_	34	22.2	_	_
Total	703	45	156	904	15.3	266	150

<sup>(1)</sup> Excludes certain aircraft we own, lease or have committed to purchase (including 9 CRJ-900 aircraft) that are operated by regional carriers on our behalf shown in the table below.

The following table summarizes the aircraft fleet operated by regional carriers on our behalf at June 30, 2019:

_						
Carrier	CRJ-200	CRJ-700	CRJ-900	Embraer 170	Embraer 175	Total
Endeavor Air, Inc. (1)	42	5	109	_	_	156
SkyWest Airlines, Inc.	77	17	42	_	54	190
Compass Airlines, Inc.	_	_	_	_	36	36
Republic Airways, Inc.	_			22	16	38
GoJet Airlines, LLC	_	20	7	_	_	27
Total	119	42	158	22	106	447

<sup>(1)</sup> Endeavor Air, Inc. is a wholly owned subsidiary of Delta.

## **Financial Condition and Liquidity**

We expect to meet our cash needs for the next twelve months with cash flows from operations, cash and cash equivalents, restricted cash equivalents and financing arrangements. As of June 30, 2019, we had \$5.1 billion in unrestricted liquidity, consisting of \$2.0 billion in cash and cash equivalents and \$3.1 billion in available revolving credit facilities. During the six months ended June 30, 2019, we used existing cash, cash received from financings and cash generated from operations to fund capital expenditures of \$2.9 billion and return \$2.1 billion to shareholders.

## Sources of Liquidity

Operating Activities

We generated cash flows from operations of \$5.2 billion and \$4.3 billion in the six months ended June 30, 2019 and 2018, respectively. We expect to continue generating cash flows from operations during the remainder of 2019.

Our operating cash flows are impacted by the following factors:

Seasonality of Advance Ticket Sales. We sell tickets for air travel in advance of the customer's travel date. When we receive a cash payment at the time of sale, we record the cash received on advance sales as deferred revenue in air traffic liability. The air traffic liability increases during the winter and spring as advanced ticket sales grow prior to the summer peak travel season and decreases during the summer and fall months.

Fuel. Fuel expense represented approximately 21% of our total operating expenses for the six months ended June 30, 2019. The market price for jet fuel is volatile, which can impact the comparability of our periodic cash flows from operations.

Pension Contributions. We have no minimum funding requirements in 2019. However, we voluntarily contributed \$500 million to our qualified defined benefit pension plans during the June 2019 quarter. During the March 2018 quarter we also voluntarily contributed \$500 million to our qualified defined benefit pension plans.

*Profit Sharing.* Our broad-based employee profit sharing program provides that for each year in which we have an annual pre-tax profit, as defined by the terms of the program, we will pay a specified portion of that profit to employees. In determining the amount of profit sharing, the program defines profit as pre-tax profit adjusted for profit sharing and certain other items. During the six months ended June 30, 2019, we accrued \$739 million in profit sharing expense based on the year-to-date performance and current expectations for 2019 profit.

We paid \$1.3 billion in profit sharing in February 2019 related to our 2018 pre-tax profit in recognition of our employees' contributions toward meeting our financial goals.

## Investing Activities

Capital Expenditures. Our capital expenditures were \$2.9 billion and \$2.8 billion for the six months ended June 30, 2019 and 2018, respectively. Our capital expenditures during the six months ended June 30, 2019 were primarily related to the purchases of A350-900, A330-900neo, A321-200, B-737-900ER, A220-100 and CRJ-900 aircraft and cabin enhancements throughout our fleet.

We have committed to future aircraft purchases and have obtained, but are under no obligation to use, long-term financing commitments for a substantial portion of the purchase price of certain aircraft. Our expected 2019 investments of \$4.4 billion will be primarily for (1) aircraft, including deliveries of A321-200s, A220-100s, B-737-900ERs, A330-900neos, A350-900s and CRJ-900s, along with advance deposit payments for these and A321-200neos and A220-300s as well as (2) aircraft modifications, the majority of which relate to cabin enhancements throughout our fleet.

Equity Investment. During the June 2019 quarter, we acquired 4% of the outstanding shares of Hanjin-KAL, the largest shareholder of Korean Air, for \$89 million. Subject to regulatory approval, we intend to increase our equity stake up to 10% of Hanjin-KAL's outstanding shares.

Los Angeles International Airport ("LAX") Construction. During 2016, we executed a modified lease agreement with the City of Los Angeles ("the City"), which owns and operates LAX, and announced plans to modernize, upgrade and connect Terminals 2 and 3 at LAX. Under the lease agreement, we have relocated certain airlines and other tenants located in Terminals 2 and 3 to Terminals 5 and 6 and undertaken various initial projects to enable operations from Terminals 2 and 3 during the project. We are now designing and constructing the redevelopment of Terminal 3 and enhancement of Terminal 2, which also includes rebuild of the ticketing and arrival halls and security checkpoint, construction of core infrastructure to support the City's planned airport people mover, ramp improvements and construction of a secure connector to the north side of the Tom Bradley International Terminal. Construction is expected to be completed by 2024.

Under the lease agreement and subsequent project component approvals by the City's Board of Airport Commissioners, the City has appropriated to date approximately \$1.6 billion to purchase completed project assets. The lease allows for a maximum reimbursement by the City of \$1.8 billion. Costs we incur in excess of such a maximum will not be reimbursed by the City.

A substantial majority of the project costs will be funded through the Regional Airports Improvement Corporation ("RAIC"), a California public benefit corporation, using an \$800 million revolving credit facility provided by a group of lenders. The credit facility was executed during 2017, and we have guaranteed the obligations of the RAIC under the credit facility. Loans made under the credit facility will be repaid with the proceeds from the City's purchase of completed project assets. Using funding provided by cash flows from operations and/or the credit facility, we expect to spend approximately \$230 million on this project during 2019, of which \$92 million was incurred in the six months ended June 30, 2019.

New York-LaGuardia Redevelopment. As part of the terminal redevelopment project at LaGuardia Airport, we are partnering with the Port Authority of New York and New Jersey (the "Port Authority") to replace Terminals C and D with a new state-of-the-art terminal facility consisting of 37 gates across four concourses connected to a central headhouse. The terminal will feature a new, larger Delta Sky Club, wider concourses, more gate seating and 30 percent more concessions space than the existing terminals. The facility will also offer direct access between the parking garage and terminal and improved roadways and drop-off/pick-up areas. The design of the new terminal will integrate sustainable technologies and improvements in energy efficiency. Construction will be phased to limit passenger inconvenience and is expected to be completed by 2026.

In connection with the redevelopment, during 2017, we entered into an amended and restated terminal lease with the Port Authority with a term through 2050. Pursuant to the lease agreement we will (1) fund (through debt issuance and existing cash) and undertake the design, management and construction of the terminal and certain off-premises supporting facilities, (2) receive a Port Authority contribution of \$600 million to facilitate construction of the terminal and other supporting infrastructure, (3) be responsible for all operations and maintenance during the term of the lease and (4) have preferential rights to all gates in the terminal subject to Port Authority requirements with respect to accommodation of designated carriers. We currently expect our net project cost to be approximately \$3.3 billion and we bear the risks of project construction, including any potential cost over-runs. Using funding provided by cash flows from operations and/or financing arrangements, we expect to spend approximately \$530 million on this project during 2019, of which \$277 million was incurred in the six months ended June 30, 2019.

## Financing Activities

Debt and Finance Leases. In February 2019, we entered into a \$1 billion term loan issued by two lenders, which was subsequently repaid by the end of the June 2019 quarter. We used the net proceeds of the term loan to accelerate planned 2019 repurchases under our share repurchase program.

In the March 2019 quarter, we completed a \$500 million offering of Pass Through Certificates, Series 2019-1 ("2019-1 EETC") through a pass through trust. The net proceeds of the offering are being used for general corporate purposes, including to refinance debt maturing during 2019.

The principal amount of debt and finance leases was \$9.9 billion at June 30, 2019.

Capital Return to Shareholders. During the six months ended June 30, 2019, we repurchased and retired 31 million shares of our common stock at a cost of \$1.6 billion.

In the June 2019 quarter, the Board of Directors approved and we paid a quarterly dividend of \$0.35 per share, for total cash dividends of \$229 million. In addition, on July 10, 2019, the Board of Directors approved and we will pay a quarterly dividend of \$0.4025 per share to shareholders of record as of July 25, 2019.

#### Undrawn Lines of Credit

We have \$3.1 billion available in undrawn revolving lines of credit. These credit facilities include covenants customary for financing of this type. If we are not in compliance with these covenants, we may be required to repay amounts borrowed under the credit facilities or we may not be able to draw on them.

#### Covenants

We were in compliance with the covenants in our financings at June 30, 2019.

#### **Critical Accounting Policies and Estimates**

Except as set forth below, for information regarding our Critical Accounting Policies and Estimates, see the "Critical Accounting Policies and Estimates" section of "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K.

#### Loyalty Program

Our SkyMiles loyalty program generates customer loyalty by rewarding customers with incentives to travel on Delta. This program allows customers to earn mileage credits by flying on Delta, Delta Connection and other airlines that participate in the loyalty program. When traveling, customers earn redeemable mileage credits based on the passenger's loyalty program status and ticket price. Customers can also earn mileage credits through participating companies such as credit card companies, hotels, car rental agencies and ridesharing companies. To facilitate transactions with participating companies, we sell mileage credits to non-airline businesses, customers and other airlines. Mileage credits are redeemable by customers in future periods for air travel on Delta and other participating airlines, membership in our Sky Club and other program awards.

Our most significant contract to sell mileage credits relates to our co-brand credit card relationship with American Express. Our agreements with American Express provide for joint marketing, grant certain benefits to Delta-American Express co-branded credit card holders and American Express Membership Rewards program participants, and allow American Express to market its services or products using our customer database. Cardholders earn mileage credits for making purchases using co-branded cards, and certain cardholders may also check their first bag for free, are granted discounted access to Delta Sky Club lounges and receive priority boarding and other benefits while traveling on Delta. Additionally, participants in the American Express Membership Rewards program may exchange their points for mileage credits under the loyalty program. We sell mileage credits at agreed-upon rates to American Express which are then provided to their customers under the co-brand credit card program and the Membership Rewards program.

We account for marketing agreements, including those with American Express, consistent with the accounting method that allocates the consideration received to the individual products and services delivered. We allocate the value based on the relative selling prices of those products and services, which generally consist of award travel, priority boarding, baggage fee waivers, lounge access and the use of our brand. We determine our best estimate of the selling prices by considering a discounted cash flow analysis using multiple inputs and assumptions, including: (1) the expected number of miles awarded and number of miles redeemed, (2) ETV for the award travel obligation, (3) published rates on our website for baggage fees, discounted access to Delta Sky Club lounges and other benefits while traveling on Delta and (4) brand value.

Effective January 1, 2019, we amended our co-brand agreement with American Express, and we also amended other agreements with American Express during the current year. The new agreements increase the value we receive and extend the terms to 2029. The products and services delivered are consistent with previous agreements, and we continue to use the accounting method that allocates the consideration received based on the relative selling prices of those products and services.

We defer the amount for award travel obligation as part of loyalty program deferred revenue and recognize loyalty travel awards in passenger revenue as the mileage credits are used for travel. Revenue allocated to services performed in conjunction with a passenger's flight, such as baggage fee waivers, is recognized as travel-related services in passenger revenue when the related service is performed. Revenue allocated to access Delta Sky Club lounges is recognized as miscellaneous in other revenue as access is provided. Revenue allocated to the remaining performance obligations, primarily brand value, is recorded as loyalty program in other revenue over time as miles are delivered.

## Recent Accounting Standards

Comprehensive Income . In February 2018, the FASB issued ASU No. 2018-02, "Income Statement—Reporting Comprehensive Income (Topic 220)." This standard provides an option to reclassify stranded tax effects within AOCI to retained earnings due to the U.S. federal corporate income tax rate change in the Tax Cuts and Jobs Act of 2017. This standard is effective for interim and annual reporting periods beginning after December 15, 2018. We adopted this standard effective January 1, 2019 with the election not to reclassify \$1.2 billion of stranded tax effects, primarily related to our pension plans, from AOCI to retained earnings.

## **Supplemental Information**

We sometimes use information ("non-GAAP financial measures") that is derived from the Condensed Consolidated Financial Statements, but that is not presented in accordance with GAAP. Under the U.S. Securities and Exchange Commission rules, non-GAAP financial measures may be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. The reconciliations presented below of the non-GAAP measures used in this 10-Q may not calculate exactly due to rounding.

## Pre-tax income, adjusted

The following table shows a reconciliation of pre-tax income (a GAAP measure) to pre-tax income, adjusted (a non-GAAP financial measure). We adjust pre-tax income for the following items to determine pre-tax income, adjusted, for the reasons described below.

- MTM adjustments and settlements. MTM adjustments are defined as fair value changes recorded in periods other than the settlement period. Such fair value changes are not necessarily indicative of the actual settlement value of the underlying hedge in the contract settlement period. Settlements represent cash received or paid on hedge contracts settled during the period.
- Equity investment MTM adjustments. We record our proportionate share of earnings/loss from our equity investments in Virgin Atlantic and Aeroméxico in non-operating expense. We adjust for our equity method investees' hedge portfolio MTM adjustments to allow investors to better understand and analyze our core operational performance in the periods shown.
- Unrealized gain/loss on investments. We record the unrealized gains/losses on our equity investments in GOL, China Eastern, Air France-KLM and Korean, which are accounted for at fair value in non-operating expense. Adjusting for these gains/losses allows investors to better understand and analyze our core operational performance in the periods shown.
- DGS sale adjustment. Because we sold DGS in December 2018, we have excluded the impact of DGS from 2018 results for better comparability.

		Three Months Ended June 30,	
(in millions)	•	2019	2018
Pre-tax income	\$	1,907 \$	1,386
Adjusted for:			
MTM adjustments and settlements		10	24
Equity investment MTM adjustments		(2)	(22)
Unrealized gain/loss on investments		82	238
DGS sale adjustment		_	(9)
Pre-tax income, adjusted	\$	1,997 \$	1,617

## TRASM, adjusted

The following table shows a reconciliation of TRASM (a GAAP measure) to TRASM, adjusted (a non-GAAP financial measure).

- Third-party refinery sales. We adjust TRASM for refinery sales to third parties to determine TRASM, adjusted because these revenues are not related to our airline segment. TRASM, adjusted therefore provides a more meaningful comparison of revenue from our airline operations to the rest of the airline industry.
- DGS sale adjustment. We adjust for the DGS sale for the same reason described above under the heading pre-tax income, adjusted.

_	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
TRASM	17.47¢	17.19¢	17.15¢	16.99¢
Adjusted for:				
Third-party refinery sales	(0.06)	(0.32)	(0.07)	(0.33)
DGS sale adjustment	<del>_</del>	(0.09)	_	(0.09)
TRASM, adjusted	17.42¢	16.78¢	17.08¢	16.57¢

#### CASM-Ex

The following table shows a reconciliation of CASM (a GAAP measure) to CASM-Ex (a non-GAAP financial measure). We adjust CASM for the following items to determine CASM-Ex, for the reasons described below:

- Aircraft fuel and related taxes. The volatility in fuel prices impacts the comparability of year-over-year financial performance. The adjustment for aircraft fuel and related taxes allows investors to better understand and analyze our non-fuel costs and year-over-year financial performance.
- Ancillary businesses and refinery. We adjust for expenses related to aircraft maintenance we provide to third parties, our vacation wholesale operations, our private jet operations as well as refinery cost of sales to third parties. 2018 results also include staffing services performed by DGS. Because these businesses are not related to the generation of a seat mile, we adjust for the costs related to these areas to provide a more meaningful comparison of the costs of our airline operations to the rest of the airline industry.
- *Profit sharing*. We adjust for profit sharing because this adjustment allows investors to better understand and analyze our recurring cost performance and provides a more meaningful comparison of our core operating costs to the airline industry.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
CASM	14.51¢	14.73¢	14.80¢	15.02¢
Adjusted for:				
Aircraft fuel and related taxes	(3.19)	(3.42)	(3.18)	(3.28)
Ancillary businesses and refinery	(0.44)	(0.72)	(0.50)	(0.77)
Profit sharing	(0.72)	(0.59)	(0.55)	(0.46)
CASM-Ex	10.15¢	10.00¢	10.57¢	10.50¢

## Free Cash Flow

The following table shows a calculation of free cash flow. Adjustments include:

- Net redemptions of short-term investments. Net redemptions of short-term investments represent the net purchase and sale activity of investments and marketable securities in the period, including gains and losses. We adjust for this activity to provide investors a better understanding of the company's free cash flow generated by our operations.
- Net cash flows related to certain airport construction projects and other. Cash flows related to certain airport construction projects are included in our GAAP operating activities and capital expenditures. We have adjusted for these items, which were primarily funded by cash restricted for airport construction, to provide investors a better understanding of the company's free cash flow and capital expenditures that are core to our operational performance in the periods shown.

	Three Months Ended June 30,		
(in millions)		2019	2018
Net cash provided by operating activities	\$	3,273 \$	2,898
Net cash used in investing activities		(1,567)	(1,545)
Adjustments:			
Net redemptions of short-term investments		_	(4)
Net cash flows related to certain airport construction projects and other		65	43
Total free cash flow	\$	1,771 \$	1,392

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from the information provided in "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our Form 10-K.

## ITEM 4. CONTROLS AND PROCEDURES

Our management, including our Chief Executive Officer and Chief Financial Officer, performed an evaluation of our disclosure controls and procedures, which have been designed to permit us to effectively identify and timely disclose important information. Our management, including our Chief Executive Officer and Chief Financial Officer, concluded that the controls and procedures were effective as of June 30, 2019 to ensure that material information was accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

During the three months ended June 30, 2019, we did not make any changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

"Item 3. Legal Proceedings" of our Form 10-K includes a discussion of our legal proceedings. There have been no material changes from the legal proceedings described in our Form 10-K.

#### ITEM 1A. RISK FACTORS

"Item 1A. Risk Factors" of our Form 10-K includes a discussion of our risk factors. There have been no material changes from the risk factors described in our Form 10-K.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table presents information with respect to purchases of common stock we made during the June 2019 quarter. The total number of shares purchased includes shares repurchased pursuant to our \$5 billion share repurchase program, which was publicly announced on May 11, 2017 and will terminate no later than December 31, 2020. Some purchases made in the June 2019 quarter were made pursuant to a trading plan meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934.

In addition, the table includes shares withheld from employees to satisfy certain tax obligations due in connection with grants of stock under the Delta Air Lines, Inc. Performance Compensation Plan (the "Plan"). The Plan provides for the withholding of shares to satisfy tax obligations. It does not specify a maximum number of shares that can be withheld for this purpose. The shares of common stock withheld to satisfy tax withholding obligations may be deemed to be "issuer purchases" of shares that are required to be disclosed pursuant to this Item.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value (in m Shares That May Yet be Purchased Under Plan or Programs	,
April 2019	693,312	\$ 56.67	693,312	\$	1,735
May 2019	779,003	\$ 55.67	779,003	\$	1,690
June 2019	3,467,360	\$ 54.25	3,467,360	\$	1,500
Total	4,939,675		4,939,675		

# ITEM 6. EXHIBITS

(a) Exhibits

10.1	Terms of 2019 Restricted Stock Awards for Non-Employee Directors
15	Letter from Ernst & Young LLP regarding unaudited interim financial information
31.1	Certification by Delta's Chief Executive Officer with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2019
31.2	Certification by Delta's Executive Vice President and Chief Financial Officer with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2019
32	Certification pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code by Delta's Chief Executive Officer and Executive Vice President and Chief Financial Officer with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2019
101.INS	XBRL Instance Document - The instance document does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL document.
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Delta Air Lines, Inc. (Registrant)

/s/ William C. Carroll

William C. Carroll
Senior Vice President - Finance and Controller
(Principal Accounting Officer)

July 11, 2019

## TERMS OF 2019 RESTRICTED STOCK AWARD 1

**Participants:** All members of Delta's Board of Directors (the "Board") who are not employees of Delta ("Non-Employee Directors"), which includes the Chairman of the Board (the "Chairman"). These directors are:

Francis S. Blake (Chairman)	Michael P. Huerta
Daniel A. Carp	Jeanne P. Jackson
Ashton B. Carter	George N. Mattson
David G. DeWalt	Sergio A. L. Rial
William H. Easter III	Kathy N. Waller

Type of

Restricted Stock, as defined and granted under the Delta Air Lines, Inc. Performance Compensation Plan (the "

Award:

Performance Compensation Plan ").

Grant Date: June 20, 2019

Number of

**Shares:** 

The number of shares of Restricted Stock granted to each

Non-Employee Director other than the Chairman equals the result of the following formula: \$175,000 divided by Y, where

Y = the closing price of Delta Common Stock, par value \$0.0001 per share, on the New York Stock Exchange on the Grant Date.

The number of shares of Restricted Stock granted to the Chairman equals the result of the following formula: \$305,000 divided by Y.

**Partial** Any partial shares resulting from the above formula will be ignored and the aggregate shares of Restricted Stock for each **Shares:** Non-Employee Director will be rounded up to the nearest whole ten shares.

Vesting: Each grant awarded to a Non-Employee Director under the terms of this Attachment A (a "2019 Grant") will vest (the "Vesting Date") on the earlier of (1) June 20, 2020 and (2) the date of Delta's 2020 Annual Meeting of Stockholders, subject to such Non-Employee Director's continued service as a member of the Board on the Vesting Date.

<sup>&</sup>lt;sup>1</sup> In accordance with these terms, each Non-Employee Director other than the Chairman of the Board received 3,130 shares of Restricted Stock on June 20, 2019. This is equal to \$175,000 divided by \$55.97 (the closing price of Delta Common Stock on the New York Stock Exchange (" **NYSE**") on June 20, 2019), rounded up to the nearest whole ten shares. The Chairman of the Board received 5,450 shares of Restricted Stock on June 20, 2019. This is equal to \$305,000 divided by \$55.97 (the closing price of Delta Common Stock on the NYSE on June 20, 2019), rounded up to the nearest whole ten shares.

## **Accelerated**

**Vesting:** 

Notwithstanding the foregoing, accelerated vesting will occur prior to the Vesting Date as follows: individual 2019 Grants will immediately vest on the date such Non-Employee Director ceases to be a member of the Board due to death, Disability or Retirement. For purposes of the 2019 Grant, (1) " **Disability** " means the Non-Employee Director's inability to perform his or her duties as a member of the Board for a period of 180 or more days as a result of a demonstrable injury or disease and (2) " **Retirement** " means retiring from the Board (i) at or after age 52 with at least ten years of service as a director; (ii) at or after age 68 with at least five years of service as a director; or (iii) at the Non-Employee Director's mandatory retirement date.

**Forfeiture:**Except as expressly set forth above, a Non-Employee Director will immediately forfeit any unvested Restricted Stock on the date such Non-Employee Director ceases to be a member of the Board for any reason, other than due to death, Disability or Retirement.

**Dividends:** In the event a cash dividend is paid with respect to shares of Delta Common Stock at a time during which the 2019 Grant is unvested, the Non-Employee Director will be eligible to receive the dividend when the 2019 Grant vests.

July 11, 2019

The Board of Directors and Stockholders of Delta Air Lines, Inc.

We are aware of the incorporation by reference in the Registration Statements (Form S-3 No.'s 333-216463, 333-229720 and 333-230087, and Form S-8 No.'s 333-142424, 333-149308, 333-154818, 333-151060, and 333-212525) of Delta Air Lines, Inc. for the registration of its securities of our report dated July 11, 2019 relating to the unaudited condensed consolidated interim financial statements of Delta Air Lines, Inc. that are included in its Form 10-Q for the quarter ended June 30, 2019.

/s/ Ernst & Young LLP

#### I, Edward H. Bastian, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended June 30, 2019;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of Delta as of, and for, the periods presented in this report;
- 4. Delta's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for Delta and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to Delta, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of Delta's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in Delta's internal control over financial reporting that occurred during Delta's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, Delta's internal control over financial reporting; and
- 5. Delta's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to Delta's auditors and the Audit Committee of Delta's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect Delta's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in Delta's internal control over financial reporting.

July 11, 2019 /s/ Edward H. Bastian

Edward H. Bastian Chief Executive Officer

#### I, Paul A. Jacobson, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended June 30, 2019;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of Delta as of, and for, the periods presented in this report;
- 4. Delta's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for Delta and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to Delta, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles:
  - (c) Evaluated the effectiveness of Delta's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in Delta's internal control over financial reporting that occurred during Delta's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, Delta's internal control over financial reporting; and
- 5. Delta's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to Delta's auditors and the Audit Committee of Delta's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect Delta's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in Delta's internal control over financial reporting.

July 11, 2019 /s/ Paul A. Jacobson

Paul A. Jacobson

Executive Vice President and Chief Financial Officer

July 11, 2019 Securities and Exchange Commission 100 F Street, NE Washington, D.C. 20549

## Ladies and Gentlemen:

The certifications set forth below are hereby submitted to the Securities and Exchange Commission pursuant to, and solely for the purpose of complying with, Section 1350 of Chapter 63 of Title 18 of the United States Code in connection with the filing on the date hereof with the Securities and Exchange Commission of the quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended June 30, 2019 (the "Report").

Each of the undersigned, the Chief Executive Officer and the Executive Vice President and Chief Financial Officer, respectively, of Delta, hereby certifies that, as of the end of the period covered by the Report:

- 1. such Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Delta.

/s/ Edward H. Bastian

Edward H. Bastian

Chief Executive Officer

/s/ Paul A. Jacobson

Paul A. Jacobson

Executive Vice President and Chief Financial Officer