# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-0**

**☑** QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2021

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 001-5424

DELTA

# **DELTA AIR LINES, INC.**

(Exact name of registrant as specified in its charter)

Delaware 58-0218548

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

30320-6001

Post Office Box 20706

Atlanta, Georgia
(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (404) 715-2600

Securities registered pursuant to Section 12(b) of the Act

Title of each class	Title of each class Trading Symbol Name of each exchange on whi				
Common Stock, par value \$0.0001 per share	DAL	New York Stock Exchange			
Indicate by check mark whether the registrant (1) has filed all 12 months (or for such shorter period that the registrant was required)	1 1	3 or 15(d) of the Securities Exchange Act of 1934 during the preceding on subject to such filing requirements for the past 90 days.			
	Yes ☑ No □				
Indicate by check mark whether the registrant has submitted el (§232.405 of this chapter) during the preceding 12 months (or for	3 3	required to be submitted pursuant to Rule 405 of Regulation S-T vas required to submit such files).			
,		ecclerated filer, a smaller reporting company, or an emerging growth," and "emerging growth company" in Rule 12b-2 of the Exchange Act.			
Large accelerated filer	✓ Accelerated filer □	Non-accelerated filer □			
	Smaller reporting company $\square$	Emerging growth company $\square$			
If an emerging growth company, indicate by check mark if the accounting standards provided pursuant to Section 13(a) of the Ex-	•	tended transition period for complying with any new or revised financia			
Indicate by check mark whether the registrant is a shell compa	ny (as defined in Rule 12b-2 of the Exc	change Act).			
	Yes □ No 🗷				
Number of shares or	utstanding by each class of common sto	ock, as of March 31, 2021:			
Common So	tock, \$0.0001 par value - 639,661,387 s	shares outstanding			
This document	t is also available through our website a	t http://ir.delta.com/			

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Unless otherwise indicated or the context otherwise requires, the terms "Delta," "we," "us" and "our" refer to Delta Air Lines, Inc. and its subsidiaries.

#### FORWARD-LOOKING STATEMENTS

Statements in this Form 10-Q (or otherwise made by us or on our behalf) that are not historical facts, including statements about our estimates, expectations, beliefs, intentions, projections or strategies for the future, may be "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from historical experience or our present expectations. Known material risk factors applicable to Delta are described in "Item 1A. Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended December 31, 2020 ("Form 10-K"), other than risks that could apply to any issuer or offering. All forward-looking statements speak only as of the date made, and we undertake no obligation to publicly update or revise any forward-looking statements to reflect events or circumstances that may arise after the date of this report except as required by law.

Delta Air Lines, Inc. 2021 March Form 10-Q

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Delta Air Lines. Inc.

#### **Results of Review of Interim Financial Statements**

We have reviewed the accompanying consolidated balance sheet of Delta Air Lines, Inc. (the Company) as of March 31, 2021, the related condensed consolidated statements of operations and comprehensive loss, cash flows and stockholders' equity for the three-month periods ended March 31, 2021 and 2020, and the related notes (collectively referred to as the "condensed consolidated interim financial statements"). Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated interim financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of December 31, 2020, the related consolidated statements of operations, comprehensive loss, cash flows, and stockholders' equity for the year then ended, and the related notes (not presented herein); and in our report dated February 12, 2021, we expressed an unqualified audit opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2020, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

#### **Basis for Review Results**

These financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the SEC and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial statements consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Ernst & Young LLP

Atlanta, Georgia April 15, 2021

Delta Air Lines, Inc. 2021 March Form 10-Q

# DELTA AIR LINES, INC. Consolidated Balance Sheets (Unaudited)

(Unaudited)	M	Iarch 31,	Dec	ember 31,
(in millions, except share data)		2021	2020	
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	8,460	\$	8,307
Short-term investments		5,575		5,789
Accounts receivable, net of an allowance for uncollectible accounts of \$75 and \$89		1,837		1,396
Fuel inventory		457		377
Expendable parts and supplies inventories, net of an allowance for obsolescence of \$176 and \$188		371		355
Prepaid expenses and other		1,153		1,180
Total current assets		17,853		17,404
Noncurrent Assets:				
Property and equipment, net of accumulated depreciation and amortization of \$17,922 and \$17,511		26,862		26,529
Operating lease right-of-use assets		5,577		5,733
Goodwill		9,753		9,753
Identifiable intangibles, net of accumulated amortization of \$885 and \$883		6,009		6,011
Cash restricted for airport construction		1,223		1,556
Equity investments		1,929		1,665
Deferred income taxes, net		2,306		1,988
Other noncurrent assets		1,571		1,357
Total noncurrent assets		55,230		54,592
Total assets	\$	73,083	\$	71,996
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Current maturities of debt and finance leases	\$	2,983	\$	1,732
Current maturities of operating leases		653		678
Air traffic liability		5,105		4,044
Accounts payable		3,432		2,840
Accrued salaries and related benefits		2,182		2,086
Loyalty program deferred revenue		2,439		1,777
Fuel card obligation		1,100		1,100
Other accrued liabilities		2,794		1,670
Total current liabilities		20,688		15,927
Noncurrent Liabilities:		· ·		
Debt and finance leases		26,061		27,425
Noncurrent air traffic liability		250		500
Pension, postretirement and related benefits		10,396		10,630
Loyalty program deferred revenue		4,846		5,405
Noncurrent operating leases		5,568		5,713
Other noncurrent liabilities		4,792		4,862
Total noncurrent liabilities		51,913		54,535
Commitments and Contingencies				
Stockholders' Equity:				
Common stock at \$0.0001 par value; 1,500,000,000 shares authorized, 649,361,047 and 647,352,203 shares issued		_		_
Additional paid-in capital		11,326		11,259
Accumulated deficit		(1,605)		(428)
Accumulated other comprehensive loss		(8,960)		(9,038)
Treasury stock, at cost, 9,699,660 and 9,169,683 shares		(279)		(259)
Total stockholders' equity		482		1,534
	\$		\$	71,996
Total liabilities and stockholders' equity	\$	73,083	\$	71,9

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

# DELTA AIR LINES, INC. Condensed Consolidated Statements of Operations and Comprehensive Loss (Unaudited)

	Three	Three Months Ended March 3		
(in millions, except per share data)	2021		2020	
Operating Revenue:				
Passenger	\$	2,748 \$	7,569	
Cargo		215	152	
Other		1,187	871	
Total operating revenue		4,150	8,592	
Operating Expense:				
Salaries and related costs		2,202	2,862	
Aircraft fuel and related taxes		1,017	1,595	
Ancillary businesses and refinery		706	219	
Contracted services		519	748	
Landing fees and other rents		493	550	
Depreciation and amortization		492	678	
Regional carrier expense		401	577	
Aircraft maintenance materials and outside repairs		294	469	
Passenger service		118	273	
Passenger commissions and other selling expenses		110	398	
Aircraft rent		104	100	
Restructuring charges		(44)	_	
Government grant recognition		(1,186)	_	
Other		322	533	
Total operating expense		5,548	9,002	
Operating Loss		(1,398)	(410	
Non-Operating Expense:				
Interest expense, net		(361)	(79	
Impairments and equity method losses		(54)	(260	
Gain/(loss) on investments, net		262	(112	
Miscellaneous, net		36	254	
Total non-operating expense, net		(117)	(197	
Loss Before Income Taxes		(1,515)	(607	
Income Tax Benefit		338	73	
Net Loss	\$	(1,177) \$	(534	
Basic Loss Per Share	\$	(1.85) \$	(0.84	
Diluted Loss Per Share	\$	(1.85) \$	(0.84	
Cash Dividends Declared Per Share	\$	— \$	0.40	
Comprehensive Loss	\$	(1,099) \$	(443	

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

# DELTA AIR LINES, INC. Condensed Consolidated Statements of Cash Flows (Unaudited)

	Three Montl	Three Months Ended March 31,					
(in millions)	2021		2020				
Net Cash Provided by Operating Activities	\$ 69	1 \$	358				
Cash Flows from Investing Activities:							
Property and equipment additions:							
Flight equipment, including advance payments	(13	2)	(629)				
Ground property and equipment, including technology	(30	6)	(308)				
Purchase of short-term investments	(3,16	1)	_				
Redemption of short-term investments	3,37	1	_				
Purchase of equity investments	-	_	(2,099)				
Other, net	16	8	65				
Net cash used in investing activities	(6	0)	(2,971)				
Cash Flows from Financing Activities:							
Proceeds from short-term obligations	_	_	2,882				
Proceeds from long-term obligations	92	4	3,962				
Payments on debt and finance lease obligations	(1,77	5)	(1,238)				
Repurchase of common stock	-	_	(344)				
Cash dividends	_	_	(260)				
Fuel card obligation	-	_	364				
Other, net	6	1	(22)				
Net cash (used in)/provided by financing activities	(79	0)	5,344				
Net (Decrease)/Increase in Cash, Cash Equivalents and Restricted Cash Equivalents	(15	9)	2,731				
Cash, cash equivalents and restricted cash equivalents at beginning of period	10,05	5	3,730				
Cash, cash equivalents and restricted cash equivalents at end of period	\$ 9,89	6 \$	6,461				
Non-Cash Transactions:							
Flight and ground equipment acquired under finance leases	\$ 47	3 \$	184				
Right-of-use assets acquired under operating leases	•	0	55				
Other financings	20		_				
		-					

The following table provides a reconciliation of cash, cash equivalents and restricted cash equivalents reported within the Consolidated Balance Sheets to the total of the same such amounts shown above:

	March 31,				
(in millions)		2021	2020		
Current assets:					
Cash and cash equivalents	\$	8,460 \$	5,967		
Restricted cash included in prepaid expenses and other		213	39		
Noncurrent assets:					
Cash restricted for airport construction		1,223	455		
Total cash, cash equivalents and restricted cash equivalents	\$	9,896 \$	6,461		

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

# DELTA AIR LINES, INC. Consolidated Statements of Stockholders' Equity (Unaudited)

_	Common S	tock	Additional		Accumulated Other	Treasury	Stock	
(in millions, except per share data)	Shares A	Amount	Paid-In Capital	Accumulated Deficit		Shares	Amount	Total
Balance at December 31, 2020	647 \$	<b>—</b> \$	11,259	\$ (428)	\$ (9,038)	9 \$	(259) \$	1,534
Net loss	_	_	_	(1,177)	_	_	_	(1,177)
Other comprehensive income	_	_	_	_	78	_	_	78
Common stock issued for employee equity awards <sup>(1)</sup>	2	_	23	_	_	1	(20)	3
Government grant warrant issuance	_	_	44	_	_	_	_	44
Balance at March 31, 2021	649 \$	<b>—</b> \$	11,326	\$ (1,605)	\$ (8,960)	10 \$	(279) \$	482

<sup>(1)</sup> Treasury shares were withheld for payment of taxes, at a weighted average price per share of \$38.35 in the March 2021 quarter.

	Common	Stock	- Additional	Retained	Accumulated Other	Treasury	y Stock	
(in millions, except per share data)	Shares	Amount	Paid-In Capital	Earnings	Comprehensive Loss	Shares	Amount	Total
Balance at December 31, 2019	652 \$	_	\$ 11,129 \$	12,454	\$ (7,989)	9 \$	(236) \$	15,358
Net loss	_	_	_	(534)	_	_	_	(534)
Dividends declared	_	_	_	(257)	_	_	_	(257)
Other comprehensive income	_	_	_	_	91	_	_	91
Common stock issued for employee equity awards <sup>(1)</sup>	1	_	29	_	_	1	(34)	(5)
Stock purchased and retired	(6)	_	(104)	(240)	_	_	_	(344)
Balance at March 31, 2020	647 \$	_	\$ 11,054 \$	11,423	\$ (7,898)	10 \$	(270) \$	14,309

<sup>(1)</sup> Treasury shares were withheld for payment of taxes, at a weighted average price per share of \$56.48 in the March 2020 quarter.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

Delta Air Lines, Inc. 2021 March Form 10-Q

# DELTA AIR LINES, INC. Notes to the Condensed Consolidated Financial Statements (Unaudited)

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of Delta Air Lines, Inc. and our consolidated subsidiaries and have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information. Consistent with these requirements, this Form 10-Q does not include all the information required by GAAP for complete financial statements. As a result, this Form 10-Q should be read in conjunction with the Consolidated Financial Statements and accompanying Notes in our Form 10-K for the year ended December 31, 2020.

Management believes the accompanying unaudited Condensed Consolidated Financial Statements reflect all adjustments, including normal recurring items, considered necessary for a fair statement of results for the interim periods presented.

Due to impacts from the COVID-19 pandemic and the uncertain pace of recovery, seasonal variations in the demand for air travel, the volatility of aircraft fuel prices and other factors, operating results for the three months ended March 31, 2021 are not necessarily indicative of operating results for the entire year.

We reclassified certain prior period amounts to conform to the current period presentation. Unless otherwise noted, all amounts disclosed are stated before consideration of income taxes.

### Regional Carrier Expense

We previously allocated certain costs (such as landing fees and other rents, salaries and related costs and contracted services) to regional carrier expense in our Condensed Consolidated Statements of Operations and Comprehensive Loss ("income statement") based on relevant statistics (such as passenger counts). Beginning in the March 2021 quarter we are no longer performing this allocation and have reclassified the costs presented in prior periods to align with this presentation. This reclassification better reflects the nature of, and how management views, these regional carrier related expenses. This allocation was approximately \$900 million in 2020, including \$325 million in the March 2020 quarter, and \$1.4 billion in 2019, including \$355 million in the March 2019 quarter. The remaining amounts in regional carrier expense represent payments to our regional carriers under capacity purchase agreements and the expenses of our wholly owned regional subsidiary, Endeavor Air, Inc.

Delta Air Lines, Inc. 2021 March Form 10-Q

#### NOTE 2. REVENUE RECOGNITION

#### Passenger Revenue

	1	hree Months Ended	March 31,
(in millions)		2021	2020
Ticket	\$	2,277 \$	6,511
Loyalty travel awards		241	543
Travel-related services		230	515
Total passenger revenue	\$	2,748 \$	7,569

We recognized approximately \$822 million and \$2.8 billion in passenger revenue during the three months ended March 31, 2021 and 2020, respectively, that had been recorded in our air traffic liability balance at the beginning of those periods.

In March 2021, we announced the extension of the validity of all passenger tickets and travel credits expiring in 2021 or purchased in 2021 to December 2022. In addition, we have waived change fees for all tickets purchased through April 30, 2021, as well as eliminated change fees for domestic and international tickets originating from North America with the exception of Basic Economy tickets.

#### Other Revenue

	T	March 31,	
(in millions)		2021	2020
Ancillary businesses and refinery	\$	726 \$	223
Loyalty program		368	474
Miscellaneous		93	174
Total other revenue	\$	1,187 \$	871

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes refinery sales to third parties, aircraft maintenance services we provide to third parties and our vacation wholesale operations.

Loyalty Program. Our SkyMiles loyalty program allows customers to earn mileage credits ("miles") by flying on Delta, Delta Connection and other airlines that participate in the loyalty program. Customers can also earn miles through participating companies, such as credit card companies, hotels, car rental agencies and ridesharing companies, who purchase miles from us. Our most significant contract to sell miles relates to our co-brand credit card relationship with American Express. During the three months ended March 31, 2021 and 2020, total cash sales from marketing agreements related to our loyalty program were \$760 million and \$992 million, respectively, which are allocated to travel and other performance obligations.

Current Activity of the Loyalty Program. Miles are combined in one homogeneous pool and are not separately identifiable. Therefore, the revenue is comprised of miles that were part of the loyalty program deferred revenue balance at the beginning of the period as well as miles that were issued during the period.

The table below presents the activity of the current and noncurrent loyalty program deferred revenue and includes miles earned through travel and miles sold to participating companies, which are primarily through marketing agreements.

Loyalty program activity

zojanej program accivioj		
(in millions)	2021	2020
Balance at January 1	\$ 7,182 \$	6,728
Miles earned	354	660
Travel miles redeemed	(241)	(543)
Non-travel miles redeemed	(10)	(28)
Balance at March 31	\$ 7,285 \$	6,817

The timing of mile redemptions can vary widely; however, the majority of miles have historically been redeemed within two years of being earned.

# Revenue by Geographic Region

Operating revenue for the airline segment is recognized in a specific geographic region based on the origin, flight path and destination of each flight segment. A significant portion of the refinery segment's revenues typically consists of fuel sales to support the airline, which is eliminated in the Condensed Consolidated Financial Statements. The remaining operating revenue for the refinery segment is included in the domestic region. Our passenger and operating revenue by geographic region is summarized in the following tables:

Passenger revenue by geographic region

	 Passenger Revenue		
	 Three Months Ended March 31		
(in millions)	2021	2020	
Domestic	\$ 2,280 \$	5,601	
Atlantic	142	818	
Latin America	264	765	
Pacific	62	385	
Total	\$ 2,748 \$	7,569	

Operating revenue by geographic region

		Operating Revenue Three Months Ended March 31,					
(in millions)		2021	2020				
Domestic	\$	3,368 \$	6,267				
Atlantic		267	994				
Latin America		381	863				
Pacific		134	468				
Total	\$	4,150 \$	8,592				

#### NOTE 3. FAIR VALUE MEASUREMENTS

#### Assets Measured at Fair Value on a Recurring Basis

a	]	March 31,			
(in millions)		2021	Level 1	Level 2	Level 3
Cash equivalents	\$	6,004 \$	6,004 \$	— \$	_
Restricted cash equivalents		1,436	1,436	_	_
Short-term investments		5,575	3,564	2,011	_
Long-term investments		1,673	895	557	221

(in millions)	Dec	cember 31, 2020	Level 1	Level 2	Level 3
Cash equivalents	\$	5,755 \$	5,755 \$	— \$	_
Restricted cash equivalents		1,747	1,747	_	_
Short-term investments		5,789	3,919	1,870	_
Long-term investments		1,417	948	38	431

Cash Equivalents and Restricted Cash Equivalents. Cash equivalents generally consist of money market funds. Restricted cash equivalents are recorded in prepaid expenses and other and cash restricted for airport construction on the Consolidated Balance Sheet ("balance sheet") and generally consist of money market funds, time deposits, commercial paper and negotiable certificates of deposit, which primarily relate to proceeds from debt issued to finance, among other things, a portion of the construction costs for our new terminal facilities at New York's LaGuardia Airport. The fair value of these cash equivalents is based on a market approach using prices generated by market transactions involving identical or comparable assets.

Short-Term Investments. Short-term investments consist of U.S. government securities. The fair values of these investments are based on a market approach using industry standard valuation techniques that incorporate observable inputs such as quoted market prices, interest rates, benchmark curves, credit ratings of the security and other observable information.

At March 31, 2021, the estimated fair value of our short-term investments was \$5.6 billion, which approximates cost. Of these investments, \$4.7 billion are expected to mature in one year or less, with the remainder maturing during 2022. Investments with maturities beyond one year when purchased are classified as short-term investments if they are expected to be available to support our short-term liquidity needs.

Long-Term Investments. Our long-term investments that are measured at fair value primarily consist of equity investments, which are valued based on market prices or other observable transactions and inputs, and are recorded in equity investments on our balance sheet. In the March 2021 quarter, due to its agreement to merge with Aspirational Consumer Lifestyle Corp ("Aspirational"), a publicly-traded special purpose acquisition company, our investment in Wheels Up was classified as Level 2. In addition, our equity investments in private companies are classified as Level 3 in the fair value hierarchy as their equity is not traded on a public exchange and our valuations incorporate certain unobservable inputs, including non-public equity issuances and forecasts provided by our investees. Fair value measurement using unobservable inputs is inherently uncertain, and a change in significant inputs could result in different fair values. See Note 4, "Investments," for further information on our equity investments.

#### **NOTE 4. INVESTMENTS**

We have developed strategic relationships with a number of airlines and airline services companies through joint ventures and other forms of cooperation and support, including equity investments. Our equity investments reinforce our commitment to these relationships and generally enhance our ability to offer input to the investee on strategic issues and direction, in some cases through representation on the board of directors.

Changes in the valuation of investments accounted for at fair value are recorded in gain/(loss) on investments in our income statement within non-operating expense and are driven by changes in stock prices, other valuation techniques for investments in companies without publicly-traded shares and foreign currency fluctuations. We recorded gains of \$262 million and losses of \$112 million on our fair value investments during the three months ended March 31, 2021 and 2020, respectively.

Our share of Unifi Aviation's financial results is recorded in contracted services in our income statement as this entity is integral to the operations of our business, while our share of other equity method investees' financial results is recorded in impairments and equity method losses in our income statement under non-operating expense. If an investment accounted for under the equity method experiences a loss in value that is determined to be other than temporary, we will reduce our carrying value of the investment to fair value and record the loss in impairments and equity method losses in our income statement.

Equity investments ownership interest and carrying value

	Accounting Treatment	Ownersh	ip Interest	Carryin	g Value	
(in millions)		March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020	
Wheels Up	Fair Value	24 %	24 %	\$ 520 5	\$ 210	
Hanjin-KAL	Fair Value	13 %	13 %	447	512	
Air France-KLM	Fair Value	9 %	9 %	225	235	
China Eastern	Fair Value	3 %	3 %	219	201	
Unifi Aviation	Equity Method	49 %	49 %	165	154	
Other investments	Various			353	353	
Equity investments				\$ 1,929	1,665	

Wheels Up. In February 2021, Wheels Up entered into a definitive agreement to become publicly-traded via a merger with Aspirational. The transaction is expected to close in the June 2021 quarter. We account for our investment using the fair value option, as this election better reflects the economics of our ownership interest, and we have recorded our investment primarily based on Aspirational's stock price and information included in its public filings.

Other Investments. This category includes various investments that are accounted for at fair value or under the equity method, depending on our ownership interest and the level of influence conveyed by our investment. Included in this category are our investments in Grupo Aeroméxico, LATAM Airlines Group S.A. ("LATAM") and Virgin Atlantic, all of which are undergoing in-court or out-of-court restructurings, and the carrying values of these investments remain zero at March 31, 2021. In order to support our relationships with these carriers, we have provided them with strategic and operational assistance through their restructurings. We have notes payable of \$480 million, which are recorded in current maturities of debt and finance leases, and receivables from those partners recorded within other noncurrent assets as of March 31, 2021.

**NOTE 5. DEBT** 

Summary of outstanding debt by category

	I	Maturit	y	Interest R	ate(s) Per	Annum at	t Ma	rch 31,	December 31,
(in millions)		Dates		Ma	rch 31, 2	021	2	2021	2020
Unsecured notes	2021	to	2029	2.90%	to	7.38%	\$	5,350 \$	5,350
Unsecured Payroll Support Program Loan		2030			1.00%			1,648	1,648
Unsecured Payroll Support Program Extension Loan		2031			1.00%			828	_
Financing arrangements secured by SkyMiles assets:									
SkyMiles Notes <sup>(1)</sup>	2023	to	2028	4.50%	and	4.75%		6,000	6,000
SkyMiles Term Loan <sup>(1)(2)</sup>	2023	to	2027		4.75%			3,000	3,000
Financing arrangements secured by slots, gates and/or routes:									
2020 Senior Secured Notes		2025			7.00%			3,500	3,500
2020 Term Loan		n/a			n/a			_	1,493
2018 Revolving Credit Facility <sup>(2)</sup>	2021	to	2023		Undrawı	1		_	_
Financing arrangements secured by aircraft:									
Certificates <sup>(1)</sup>	2021	to	2028	2.00%	to	8.02%		2,518	2,633
Notes <sup>(1)(2)</sup>	2021	to	2033	0.77%	to	5.75%		1,350	1,284
NYTDC Special Facilities Revenue Bonds, Series 2020 <sup>(1)</sup>	2026	to	2045	4.00%	to	5.00%		1,511	1,511
NYTDC Special Facilities Revenue Bonds, Series 2018 <sup>(1)</sup>	2022	to	2036	4.00%	to	5.00%		1,383	1,383
Other financings <sup>(1)(2)</sup>	2021	to	2030	2.25%	to	8.75%		611	412
Other revolving credit facilities <sup>(2)</sup>	2021	to	2022		Undrawı	1		_	_
Total secured and unsecured debt								27,699	28,214
Unamortized (discount)/premium and debt issue cost, net and other								(226)	(240)
Total debt								27,473	27,974
Less: current maturities								(2,671)	(1,443)
Total long-term debt							\$	24,802 \$	26,531

<sup>(1)</sup> Due in installments

#### Unsecured Payroll Support Program Extension Loans

The Consolidated Appropriations Act, 2021 was enacted on December 27, 2020, and included an extension of the payroll support program created under the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") providing an additional \$15 billion in grants and loans to be used for airline employee wages, salaries and benefits. In January 2021, we entered into a payroll support program extension agreement with the U.S. Department of the Treasury. In the March 2021 quarter, we received \$2.9 billion in payroll support payments, which must be used exclusively for the payment of employee wages, salaries and benefits and is conditioned on our agreement to refrain from conducting involuntary employee layoffs or furloughs from the date of the extension agreement through March 2021. Other conditions include prohibitions on share repurchases and dividends through March 2022 and certain limitations on executive compensation until October 2022. The Department of Transportation also has the authority until March 1, 2022 to require airlines that received payroll support program funds to maintain scheduled air service deemed necessary to any point served by the airline before March 1, 2020.

These support payments consisted of approximately \$2.0 billion in a grant and \$828 million in an unsecured 10-year low interest loan. The loan bears interest at an annual rate of 1.00% for the first five years and the applicable Secured Overnight Financing Rate ("SOFR") plus 2.00% in the final five years. In return, we entered into a promissory note for the \$828 million and issued warrants to the U.S. Department of the Treasury to acquire approximately 2.1 million shares of Delta common stock, representing approximately 0.3% of our outstanding shares. These warrants have an initial exercise price of \$39.73 per share, subject to adjustment in certain cases, and a five-year term. We have recorded the value of the promissory note and warrants on a relative fair value basis as \$784 million of noncurrent debt, net of discount, and \$44 million in additional paid in capital, respectively.

<sup>(2)</sup> Certain financings are comprised of variable rate debt. All variable rates are equal to LIBOR (generally subject to a floor) or another index rate, in each case plus a specified margin.

We have participated in the initial payroll support program, and as described above, the first extension of the payroll support program. A summary of the amounts received and warrants issued to date under these programs is set forth in the following table:

#### Summary of payroll support program activity

(in millions, except percentages)	Tota	al Amount	mount Grant		Number of Warrants	Percentage of Outstanding Shares at March 31, 2021	
Payroll Support Program (PSP1)	\$	5,594 \$	3,946 \$	1,648	6.8	1.1	%
First Payroll Support Program Extension (PSP2) (1)		2,861	2,033	828	2.1	0.3	%

<sup>(1)</sup> During the March 2021 quarter \$1.2 billion of this grant was recognized in government grant recognition in our income statement and \$847 million is deferred in other accrued liabilities on our balance sheet as of March 31, 2021.

The American Rescue Plan Act of 2021 was enacted on March 11, 2021, and included a second extension of the payroll support program providing an additional \$14 billion in grants and loans to be used for airline employee wages, salaries and benefits. We expect to enter into similar agreements as those discussed above with the U.S. Department of the Treasury. Based on the share of funds we received from the first extension of the payroll support program, and the similar structures of both extensions, we estimate that we will receive approximately \$2.7 billion, consisting of \$1.9 billion in a grant and \$800 million in an unsecured 10-year low interest loan. However, the actual amounts received and the allocation between the grant and loan could differ from our estimates. These payments are expected to be conditioned on our agreement to refrain from conducting involuntary employee layoffs or furloughs through September 2021 or the date on which assistance provided under the agreement is exhausted, whichever is later. Other conditions would include prohibitions on share repurchases and dividends through September 2022 and certain limitations on executive compensation until April 2023. In return, we expect to enter into a promissory note for the amount of the loan and to issue warrants to the U.S. Department of the Treasury to acquire shares of Delta common stock in an amount to be determined consistent with the structure of the prior warrant issuances.

#### 2020 Term Loan

In 2020 we entered into a \$1.5 billion term loan secured by certain slots, gates and routes. In the March 2021 quarter we repaid in full the term loan, which was scheduled to mature in April 2023, and incurred a \$56 million loss on extinguishment of debt, which is recorded in miscellaneous, net in non-operating expense in the income statement.

#### Availability Under Revolving Facilities

As of March 31, 2021, we had approximately \$2.6 billion undrawn and available under our revolving credit facilities. In addition, we had outstanding letters of credit as of March 31, 2021, including approximately \$400 million that reduced the availability under our revolving credit facilities and approximately \$300 million that did not affect the availability of our revolving credit facilities.

# Fair Value of Debt

Market risk associated with our fixed- and variable-rate debt relates to the potential reduction in fair value and negative impact to future earnings, respectively, from an increase in interest rates. The fair value of debt, shown below, is principally based on reported market values, recently completed market transactions and estimates based on interest rates, maturities, credit risk and where applicable, underlying collateral. Debt is primarily classified as Level 2 within the fair value hierarchy.

#### Fair value of outstanding debt

(in millions)	March 31, 2021	December 31, 2020
Net carrying amount	\$ 27,473 \$	27,974
Fair value	\$ 29,500 \$	29,800

#### Covenants

Our debt agreements contain various affirmative, negative and financial covenants. We were in compliance with the covenants in these debt agreements at March 31, 2021.

#### NOTE 6. EMPLOYEE BENEFIT PLANS

#### Employee benefit plans net periodic (benefit) cost

	Pension Benefits			Other Postretirement and Postemployment Benefits		
(in millions)		2021	2020	2	021	2020
Three Months Ended March 31,						
Service cost	\$	— \$	_	\$	21 \$	24
Interest cost		146	175		29	28
Expected return on plan assets		(375)	(343)		(9)	(11)
Amortization of prior service credit		_	_		(2)	(2)
Recognized net actuarial loss		89	75		15	10
Net periodic (benefit) cost	\$	(140)\$	(93)	\$	54 \$	49

Service cost is recorded in salaries and related costs in our income statement, while all other components are recorded within miscellaneous, net under non-operating expense.

We have no minimum funding requirements for our defined benefit pension plans in 2021, however we voluntarily contributed \$1.0 billion to these plans in April 2021.

#### NOTE 7. COMMITMENTS AND CONTINGENCIES

#### Aircraft Purchase Commitments

Our future aircraft purchase commitments totaled approximately \$13.4 billion at March 31, 2021:

#### Aircraft purchase commitments

(in millions)	Total
Nine months ending December 31, 2021	\$ 750
2022	2,480
2023	2,310
2024	2,960
2025	2,750
Thereafter	2,110
Total	\$ 13,360

## Legal Contingencies

We are involved in various legal proceedings related to employment practices, environmental issues, antitrust matters and other matters concerning our business. We record liabilities for losses from legal proceedings when we determine that it is probable that the outcome in a legal proceeding will be unfavorable and the amount of loss can be reasonably estimated. Although the outcome of the legal proceedings in which we are involved cannot be predicted with certainty, we believe that the resolution of current matters will not have a material adverse effect on our Condensed Consolidated Financial Statements.

#### **Other Contingencies**

#### General Indemnifications

We are the lessee under many commercial real estate leases. It is common in these transactions for us, as the lessee, to agree to indemnify the lessor and the lessor's related parties for tort, environmental and other liabilities that arise out of or relate to our use or occupancy of the leased premises. This type of indemnity would typically make us responsible to indemnified parties for liabilities arising out of the conduct of, among others, contractors, licensees and invitees at, or in connection with, the use or occupancy of the leased premises. This indemnity often extends to related liabilities arising from the negligence of the indemnified parties but usually excludes any liabilities caused by either their sole or gross negligence or their willful misconduct.

Our aircraft and other equipment lease and financing agreements typically contain provisions requiring us, as the lessee or obligor, to indemnify the other parties to those agreements, including certain of those parties' related persons, against virtually any liabilities that might arise from the use or operation of the aircraft or other equipment.

We believe that our insurance would cover most of our exposure to liabilities and related indemnities associated with the commercial real estate leases and aircraft and other equipment lease and financing agreements described above. While our insurance does not typically cover environmental liabilities, we have insurance policies in place as required by applicable environmental laws.

Some of our aircraft and other financing transactions include provisions that require us to make payments to preserve an expected economic return to the lenders if that economic return is diminished due to specified changes in laws or regulations. In some of these financing transactions, we also bear the risk of changes in tax laws that would subject payments to non-U.S. lenders to withholding taxes.

We cannot reasonably estimate our potential future payments under the indemnities and related provisions described above because we cannot predict (1) when and under what circumstances these provisions may be triggered and (2) the amount that would be payable if the provisions were triggered because the amounts would be based on facts and circumstances existing at such time.

#### Other

We have certain contracts for goods and services that require us to pay a penalty, acquire inventory specific to us or purchase contract-specific equipment, as defined by each respective contract, if we terminate the contract without cause prior to its expiration date. Because these obligations are contingent on our termination of the contract without cause prior to its expiration date, no obligation would exist unless such a termination occurs.

#### NOTE 8. ACCUMULATED OTHER COMPREHENSIVE LOSS

#### Components of accumulated other comprehensive loss

(in millions)		on and Other t Liabilities <sup>(2)</sup>	Other	Total	
Balance at January 1, 2021 (net of tax effect of \$1,764)	\$	(9,078) \$	40 \$	(9,038)	
Reclassifications into earnings (net of tax effect of \$23) <sup>(1)</sup>		78	_	78	
Balance at March 31, 2021 (net of tax effect of \$1,741)	\$	(9,000) \$	40 \$	(8,960)	
Balance at January 1, 2020 (net of tax effect of \$1,549)	\$	(8,095)\$	106 \$	(7,989)	

Balance at January 1, 2020 (net of tax effect of \$1,549)	\$ (8,095) \$	106 \$	(7,989)
Changes in value (net of tax effect of \$3)	_	21	21
Reclassifications into earnings (net of tax effect of \$21) <sup>(1)</sup>	70	_	70
Balance at March 31, 2020 (net of tax effect of \$1,531)	\$ (8,025) \$	127 \$	(7,898)

<sup>(1)</sup> Amounts reclassified from AOCI for pension and other benefit liabilities are recorded in miscellaneous, net in non-operating expense in our income statement.

<sup>(2)</sup> Includes approximately \$750 million of deferred income tax expense primarily related to pension and other benefit obligations that will not be recognized in net income until these obligations are fully extinguished. We consider all income sources, including other comprehensive income, in determining the amount of tax benefit allocated to results from operations.

#### **NOTE 9. SEGMENTS**

#### **Refinery Operations**

Our refinery segment operates for the benefit of the airline segment by providing jet fuel to the airline segment from its own production and through jet fuel obtained through agreements with third parties. The refinery's production consists of jet fuel, as well as non-jet fuel products. Due to the decrease in demand for jet fuel caused by the COVID-19 pandemic, the refinery has shifted production to more non-jet fuel products. We use several counterparties to exchange the non-jet fuel products produced by the refinery for jet fuel consumed in our airline operations. The gross fair value of the products exchanged under these agreements during the three months ended March 31, 2021 and 2020 was \$503 million and \$831 million, respectively.

#### Segment Reporting

Segment results are prepared based on our internal accounting methods described below, with reconciliations to consolidated amounts in accordance with GAAP. Our segments are not designed to measure operating income or loss directly related to the products and services included in each segment on a stand-alone basis.

Financial information by segment

(in millions)	Airline	Refinery	Intersegment Sales/Other		Consolidated
Three Months Ended March 31, 2021	- THI IIIC	remery	Suics/Other		Consonance
Operating revenue:	\$ 3,610 \$	1,047		\$	4,150
Sales to airline segment			\$ — (1)	)	
Exchanged products			$(503)^{(2)}$	)	
Sales of refined products			(4) (3)	)	
Operating loss	(1,273)	(125)	_		(1,398)
Interest expense, net	360	1	_		361
Depreciation and amortization	492	24	(24) (4	)	492
Total assets, end of period	71,505	1,578	_		73,083
Fair value obligations, end of period <sup>(5)</sup>		(346)	_		(346)
Capital expenditures	425	13	_		438
					_
Three Months Ended March 31, 2020					
Operating revenue:	\$ 8,592 \$	1,184		\$	8,592
Sales to airline segment			\$ (210) (1)	)	
Exchanged products			(831) (2	)	
Sales of refined products			(143) (3	)	
Operating (loss)/income	(439)	29	_		(410)
Interest expense (income), net	80	(1)	_		79
Depreciation and amortization	678	25	(25) (4	)	678
Total assets, end of period	66,864	1,874	_		68,738
Fair value obligations, end of period <sup>(5)</sup>		(33)	_		(33)
Capital expenditures	926	11	_		937

<sup>(1)</sup> Represents transfers, valued on a market price basis, from the refinery to the airline segment for use in airline operations. We determine market price by reference to the market index for the primary delivery location, which is New York Harbor, for jet fuel from the refinery.

<sup>(2)</sup> Represents value of products delivered under our exchange agreements, as discussed above, determined on a market price basis.

<sup>(3)</sup> These sales were at or near cost; accordingly, the margin on these sales is de minimis.

<sup>(4)</sup> Refinery segment operating results, including depreciation and amortization, are included within aircraft fuel and related taxes in our income statement.

<sup>(5)</sup> The fair values of these obligations, which are related to renewable fuel compliance costs, are based on quoted market prices and other observable information and are classified as Level 2 in the fair value hierarchy.

# NOTE 10. LOSS PER SHARE

We calculate basic loss per share and diluted loss per share by dividing net loss by the weighted average number of common shares outstanding, excluding restricted shares. Antidilutive common stock equivalents excluded from the diluted loss per share calculation are not material. The following table shows the computation of basic and diluted loss per share:

Basic and diluted loss per share

	Three Months End					
(in millions, except per share data)		2021	2020			
Net loss	\$	(1,177)\$	(534)			
Basic weighted average shares outstanding		636	637			
Dilutive effect of share-based awards		_	_			
Diluted weighted average shares outstanding		636	637			
Basic loss per share	\$	(1.85) \$	(0.84)			
Diluted loss per share	\$	(1.85) \$	(0.84)			

Delta Air Lines, Inc. 2021 March Form 10-Q

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our Condensed Consolidated Financial Statements and the related notes and other financial information included elsewhere in this Quarterly Report on Form 10-Q and our audited consolidated financial statements and related notes included in our 2020 Annual Report on Form 10-K.

Our business and operating results for 2021 continue to be significantly impacted by the COVID-19 pandemic. However, as described further below, we have seen improvement in our business during the March 2021 quarter, which we expect to continue throughout 2021. Given the drastic and unprecedented impact of the pandemic on our operating results in 2020, we believe that for the financial overview discussion below, a comparison of our results in 2021 to 2019 allows for an understanding of the full impact of the COVID-19 pandemic and the progress of our recovery. Throughout the remainder of this management's discussion and analysis, we present results for 2021, 2020 and 2019, and our commentary includes comparisons of 2021 results to both 2020 and 2019 results.

#### March 2021 Quarter Financial Overview

Our pre-tax loss for the March 2021 quarter was \$1.5 billion, including the \$1.2 billion benefit related to recognition of a portion of the first payroll support program extension grant during the quarter. This represents a \$2.5 billion decrease compared to the March 2019 quarter primarily resulting from a 60% decrease in revenue. Pre-tax loss, adjusted (a non-GAAP financial measure) was \$2.9 billion, a decrease of \$3.8 billion compared to the March 2019 quarter.

Revenue. Compared to the March 2019 quarter, our operating revenue decreased \$6.3 billion, or 60%, due to reduced demand resulting from the COVID-19 pandemic.

Operating Expense. Total operating expense in the March 2021 quarter decreased \$3.9 billion, or 41%, compared to the March 2019 quarter, primarily resulting from lower volume-related expenses, mainly fuel and passenger commissions and other selling expenses, recognition of the first payroll support program extension grant and significant cost reduction measures taken across all aspects of our operation in response to the COVID-19 pandemic. Total operating expense, adjusted (a non-GAAP financial measure) for the March 2021 quarter decreased \$3.1 billion, or 33%, compared to the March 2019 quarter.

Non-Operating Results. Total non-operating expense was \$117 million in the March 2021 quarter, \$43 million higher than the March 2019 quarter, primarily due to higher interest expense as a result of our increased debt due to financing arrangements entered into during 2020, partially offset by mark-to-market gains on our equity investments.

Cash Flow. Our cash, cash equivalents, short-term investments and aggregate principal amount committed and available to be drawn under our revolving credit facilities ("liquidity") at March 31, 2021 was \$16.6 billion. During the March 2021 quarter, operating activities provided \$691 million, which included \$2.0 billion from the first payroll support program extension grant. Also during the quarter we incurred \$60 million of investing cash outflows, primarily from capital expenditures related to our airport redevelopment projects, the purchase of aircraft and fleet modifications, partially offset by the net redemption of short-term investments. These results generated \$710 million of free cash flow (a non-GAAP financial measure) in the March 2021 quarter. Additionally, during the March 2021 quarter we repaid \$1.8 billion on our debt and finance leases, of which \$1.5 billion was early repayment of the term loan secured by certain of our slots, gates and routes and issued \$924 million of debt primarily in connection with the first payroll support program extension.

The above non-GAAP financial measures for pre-tax loss, adjusted, operating expense, adjusted, and free cash flow are defined and reconciled in "Supplemental Information" below.

Environmental Sustainability. In February 2020, we announced plans to invest \$1.0 billion over the next 10 years in our effort to achieve carbon neutrality from March 1, 2020 forward, a commitment we have reiterated despite the challenges faced during the COVID-19 pandemic. Our carbon neutrality plan seeks to balance immediate actions (such as carbon offset credits from projects that maintain, protect and expand forests) and long-term solutions (such as sustainable aviation fuel and carbon sequestration technologies). We plan to spend more than \$30 million in 2021 to address 13 million metric tons of carbon emissions generated by our airline segment from March 1 to December 31, 2020 through carbon offset credits, including \$20 million on credits that we purchased and retired during the March 2021 quarter.

Delta Air Lines, Inc. 2021 March Form 10-O

#### Results of Operations - Three Months Ended March 31, 2021, 2020 and 2019

#### **Operating Revenue**

	 Three Mont	hs Ended March 31,		- 2021 vs. 2020	2021 vs. 2019	
(in millions) <sup>(1)</sup>	2021	2020	2019	% Increase (Decrease)	% Increase (Decrease)	
Ticket - Main cabin	\$ 1,399 \$	3,798 \$	4,721	(63) %	(70) %	
Ticket - Business cabin and premium products	878	2,713	3,267	(68) %	(73) %	
Loyalty travel awards	241	543	692	(56) %	(65) %	
Travel-related services	230	515	574	(55) %	(60) %	
Total passenger revenue	\$ 2,748 \$	7,569 \$	9,254	(64) %	(70) %	
Cargo	215	152	192	41 %	12 %	
Other	1,187	871	1,026	36 %	16 %	
Total operating revenue	\$ 4,150 \$	8,592 \$	10,472	(52) %	(60) %	
TRASM (cents)	10.34 ¢	14.59 ¢	16.78 ¢	(29) %	(38) %	
Third-party refinery sales <sup>(2)</sup>	(1.35)	_	(0.08)	NM	NM	
Delta Private Jets adjustment <sup>(2)</sup>	_		(0.07)	NM	(100) %	
TRASM, adjusted	9.00 ¢	14.59 ¢	16.63 ¢	(38) %	(46) %	

<sup>(1)</sup> This reconciliation may not calculate exactly due to rounding.

#### Operating Revenue

Compared to the March 2019 quarter, our operating revenue decreased \$6.3 billion, or 60%, due to reduced demand resulting from the COVID-19 pandemic. The decrease in operating revenue, on a 36% decrease in capacity, resulted in a 38% decrease in total revenue per available seat mile ("TRASM") and a 46% decrease in TRASM, adjusted compared to the March 2019 quarter. The revenue declines compared to the March 2020 quarter are attributable to these same factors, with the impact of the pandemic largely limited to the month of March in 2020.

The increase in third-party refinery sales resulted from the refinery's shift to producing more non-jet fuel products due to the decline in demand for jet fuel. See "Refinery Segment" below for additional details on the refinery's operations during the March 2021 quarter.

Passenger revenue during the month of March 2021 was approximately 50% higher than the month of February 2021, which is a higher increase than we have historically experienced in prior years between February and March. The length and severity of the reduction in travel demand due to the COVID-19 pandemic are uncertain, but with continued distribution of effective vaccines and easing of travel advisories and restrictions, we believe customer confidence will continue to grow, leading to increased demand in the spring and summer of 2021. The increase in passenger revenue from February 2021 to March 2021 is indicative of this increasing demand. We expect widespread vaccination to result in sustained demand improvement going forward, with recovery of domestic demand preceding the recovery of international demand in most regions.

We have historically generated cargo revenues in domestic and international markets through the use of cargo space on regularly scheduled passenger aircraft. Reduced industry capacity as a result of the COVID-19 pandemic drove a significant increase in our cargo yield, and our cargo revenue, in the March 2021 quarter compared to the March 2020 and March 2019 quarters, in contrast to the decreases experienced in passenger revenue.

<sup>(2)</sup> For additional information on adjustments to TRASM, see "Supplemental Information" below.

#### Passenger Revenue by Geographic Region

# Increase (Decrease) vs. Three Months Ended March 31, 2020

(in millions)	 Months Ended ch 31, 2021	Passenger Revenue	RPMs (Traffic)	ASMs (Capacity)	Passenger Mile Yield	PRASM	Load Factor
Domestic	\$ 2,280	(59) %	(50) %	(27) %	(18) %	(44) %	(23) pts
Atlantic	142	(83) %	(84) %	(63) %	7 %	(53) %	(40) pts
Latin America	264	(65) %	(53) %	(6) %	(27) %	(63) %	(40) pts
Pacific	62	(84) %	(91) %	(58) %	75 %	(61) %	(60) pts
Total	\$ 2,748	(64) %	(58) %	(32) %	(13) %	(47) %	(28) pts

# Increase (Decrease) vs. Three Months Ended March 31, 2019

		vs. Three Months Elided March 51, 2017							
(in millions)	 Ionths Ended th 31, 2021	Passenger Revenue	RPMs (Traffic)	ASMs (Capacity)	Passenger Mile Yield	PRASM	Load Factor		
Domestic	\$ 2,280	(66) %	(57) %	(27) %	(21) %	(53) %	(34) pts		
Atlantic	142	(87) %	(87) %	(68) %	1 %	(59) %	(47) pts		
Latin America	264	(69) %	(59) %	(11) %	(26) %	(65) %	(46) pts		
Pacific	62	(89) %	(94) %	(69) %	77 %	(65) %	(68) pts		
Total	\$ 2,748	(70) %	(65) %	(36) %	(15) %	(54) %	(38) pts		

Passenger revenue decreased \$4.8 billion, or 64%, compared to the March 2020 quarter. Passenger revenue per available seat mile ("PRASM") decreased 47%, and passenger mile yield decreased 13% on 32% lower capacity. Load factor decreased 28 points from the March 2020 quarter to 45%.

Passenger revenue decreased \$6.5 billion, or 70%, compared to the March 2019 quarter. PRASM decreased 54%, and passenger mile yield decreased 15% on 36% lower capacity. Load factor decreased 38 points from the March 2019 quarter to 45%.

In March 2021, we announced the extension of the validity of all passenger tickets and travel credits expiring in 2021 or purchased in 2021 to December 2022. In addition, we have waived change fees for all tickets purchased through April 30, 2021, as well as eliminated change fees for domestic and international tickets originating from North America with the exception of Basic Economy tickets. We do not expect these policy changes to materially affect our revenue in future periods.

#### Domestic

Passenger unit revenue related to our domestic region for the March 2021 quarter decreased 53% with capacity down 27% compared to the March 2019 quarter as a result of reduced demand due to the COVID-19 pandemic and our policy to block middle seats on flights through April 30, 2021. The revenue decline compared to the March 2020 quarter is attributable to these same factors, with the impact of the pandemic largely limited to the month of March in 2020.

We are planning for improvement to the demand environment, primarily from leisure customers, to continue throughout 2021, though still lower than the comparable periods in 2019. Throughout the latter half of the March 2021 quarter we have seen leisure customer bookings continue to improve, ending the quarter down approximately only 25% from March 2019 quarter levels. We remain optimistic about the ultimate recovery of business travel but are unable to predict the timing or extent of that recovery. As a result, we are planning for our domestic capacity to be approximately 20% lower in the June 2021 quarter than the June 2019 quarter.

#### International

Passenger revenue related to our international regions decreased 81% with capacity down 51% compared to the March 2019 quarter, with similar declines compared to the March 2020 quarter. The reductions in revenue and capacity presented in the tables above were a result of continued reduced demand and government travel directives and quarantines significantly limiting or suspending air travel due to the COVID-19 pandemic. Additionally, many countries have implemented international testing requirements, which has slowed demand in the short-term but is expected to enable the long-term recovery of international air travel.

We expect this significantly lower demand environment to continue for an extended period, with improvement expected after the recovery in domestic travel. As a result, we are planning for our international capacity to be approximately 50% lower in the June 2021 quarter than the June 2019 quarter. In each of the international regions, we continue to monitor government travel directives and customer demand and will adjust flight schedules accordingly.

The Atlantic and Pacific regions continue to be the most impacted by the restrictions described above. In December 2020, we became the first U.S. airline to offer flights between the U.S. and Europe that allow customers to avoid quarantine upon arrival after testing negative for the virus prior to travel and upon arrival in Amsterdam and Rome. We plan to continue this program to Rome through the June 2021 quarter, while also adding more routes and frequencies, including the addition of Milan as a destination.

The Latin America region has shown the most recovery of the international regions, with improving demand for leisure destinations in the Caribbean, Mexico and Central America. We expect that trend to continue into the June 2021 quarter with the recovery in the Atlantic and Pacific regions lagging behind Latin America.

#### Other Revenue

	ths Ended March 31,	,	2021 - 2020	2021 - 2010	
(in millions)	2021	2020	2019	2021 vs. 2020 % Increase (Decrease)	2021 vs. 2019 % Increase (Decrease)
Ancillary businesses and refinery	\$ 726 \$	223 \$	369	NM	97 %
Loyalty program	368	474	474	(22) %	(22) %
Miscellaneous	93	174	183	(47) %	(49) %
Total other revenue	\$ 1,187 \$	871 \$	1,026	36 %	16 %

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes refinery sales to third parties, aircraft maintenance services we provide to third parties and our vacation wholesale operations. Refinery sales to third parties, which are at or near cost, increased approximately \$540 million and \$490 million compared to the March 2020 and March 2019 quarters, respectively. The increase in third-party refinery sales resulted from the refinery's shift to producing more non-jet fuel products due to the decline in demand for jet fuel. The increase in refinery sales was partially offset by declines in revenue from aircraft maintenance services we provide to third parties, which decreased due to the reduction in flights operated worldwide. The March 2019 quarter results also included \$52 million of revenue from Delta Private Jets, which was combined with Wheels Up in January 2020 and is no longer reflected in ancillary businesses and refinery.

Loyalty Program. Loyalty program revenues relate to brand usage by third parties and other performance obligations embedded in miles sold, including redemption of miles for non-travel awards. These revenues are mainly driven by customer spend on American Express cards, which declined at a less severe rate than air travel.

Miscellaneous. Miscellaneous revenue is primarily composed of lounge access and codeshare revenues. The volume of these transactions has fallen compared to the March 2020 and March 2019 quarters due to the impact of, and our response to, the COVID-19 pandemic, including reduced capacity and the temporary closure of certain lounges. We expect to reopen nearly all of our lounges by July 2021.

#### **Operating Expense**

	 Three Mor	ths Ended March 3	1,	- 2021 vs. 2020	2021 vs. 2019
(in millions)	2021	2020	2019		% Increase (Decrease)
Salaries and related costs	\$ 2,202 \$	2,862 \$	2,732	(23) %	(19) %
Aircraft fuel and related taxes	1,017	1,595	1,978	(36) %	(49) %
Ancillary businesses and refinery	706	219	351	NM	NM
Contracted services	519	748	709	(31) %	(27) %
Landing fees and other rents	493	550	524	(10) %	(6) %
Depreciation and amortization	492	678	615	(27) %	(20) %
Regional carrier expense	401	577	538	(31) %	(25) %
Aircraft maintenance materials and outside repairs	294	469	476	(37) %	(38) %
Passenger service	118	273	288	(57) %	(59) %
Passenger commissions and other selling expenses	110	398	474	(72) %	(77) %
Aircraft rent	104	100	102	4 %	2 %
Restructuring charges	(44)	_	_	NM	NM
Government grant recognition	(1,186)	_	_	NM	NM
Profit sharing	_	_	220	NM	(100) %
Other	322	533	445	(40) %	(28) %
Total operating expense	\$ 5,548 \$	9,002 \$	9,452	(38) %	(41) %

In response to the reduced demand and related reduction in revenue following the onset of the COVID-19 pandemic in early 2020, we quickly reduced capacity to more closely align with demand, implemented cost saving initiatives related to our fleet and operations, offered employees voluntary separation programs and delayed or eliminated nearly all discretionary spending.

As a result, most operating expense line items decreased significantly in the March 2021 quarter compared to the March 2020 and 2019 quarters. Operating expense decreased primarily due to the voluntary separation programs described below, the many cost reduction measures and programs implemented in response to the COVID-19 pandemic and the reduction in volume and selling-related costs. During 2021, as distribution of effective vaccines continues, travel restrictions and advisories ease and customer confidence continues to grow, we expect revenue and capacity to return and operating expense to increase. However, we believe that a portion of the cost savings achieved during 2020 was structural in nature, which we expect to contribute to a lower non-fuel unit cost in the future as capacity is restored.

The discussion below is focused largely on the changes in certain operating expense line items compared to the March 2020 and March 2019 quarters that were not primarily driven by the reduction in capacity or revenue. These include many of the cost reduction measures and programs we implemented in response to the COVID-19 pandemic.

Salaries and Related Costs. The decrease in salaries and related costs compared to the March 2020 and March 2019 quarters is primarily due to actions taken as a result of decreased demand for air travel due to the COVID-19 pandemic. In the second half of 2020, approximately 18,000 employees elected to participate in voluntary separation programs, reducing our workforce by approximately 20%. Additionally, approximately 13,000 employees took voluntary unpaid leaves of absence during the March 2021 quarter.

Beginning in March 2020 and continuing through December 2020, salaries were reduced by 100% for our CEO and 50% for our other officers. In addition, work hours were reduced by 25% for all other management and most front-line employee work groups. On January 1, 2021, employees were restored to full work hours and we plan to recall approximately 1,700 pilots between March and October that had been placed on inactive status.

Aircraft Fuel and Related Taxes. Fuel expense decreased \$961 million compared to the March 2019 quarter primarily due to a 43% decrease in consumption and a 18% decrease in the market price of jet fuel. Fuel expense decreased \$578 million compared to the March 2020 quarter primarily due to a 38% decrease in consumption and an 11% decrease in the market price of jet fuel. Consumption decreased on a combination of reduced capacity and improved fuel efficiency on an available seat mile basis. Additionally, during the March 2021 quarter, we purchased and retired approximately \$20 million of carbon offset credits which relate to approximately 60% of the 13 million metric tons of carbon emissions generated by our airline segment from March 1 to December 31, 2020. In the table below, these costs are shown in environmental sustainability impact.

The table below also shows the impact of hedging and the refinery on fuel expense and average price per gallon.

#### Fuel expense and average price per gallon

					_	Average Price Per Gallon				
	Three Months Ended March 31, 2			2021 vs. 2019	Three Mont	rch 31,	2021 vs. 2019			
(in millions, except per gallon data)		2021	2020	2019	Increase (Decrease)	2021	2020	2019	Increase (Decrease)	
Fuel purchase cost <sup>(1)</sup>	\$	895 \$	1,631 \$	1,936 \$	(1,041) \$	1.64 \$	1.85 \$	2.01 5	(0.37)	
Environmental sustainability impact		20	_	_	20	0.04	_	_	0.04	
Fuel hedge impact		(23)	(7)	8	(31)	(0.04)	(0.01)	0.01	(0.05)	
Refinery segment impact		125	(29)	34	91	0.23	(0.03)	0.04	0.19	
Total fuel expense	\$	1,017 \$	1,595 \$	1,978 \$	(961) \$	1.87 \$	1.81 \$	2.06 \$	(0.19)	

<sup>(1)</sup> Market price for jet fuel at airport locations, including related taxes and transportation costs.

Ancillary Businesses and Refinery. Ancillary businesses and refinery includes expenses associated with refinery sales to third parties, aircraft maintenance services we provide to third parties and our vacation wholesale operations. Increased expenses were primarily related to refinery sales to third parties, which are at or near cost. Due to the decrease in demand for jet fuel, the refinery has shifted production to more non-jet fuel products, which increased the sales to third parties compared to the March 2019 quarter. The refinery cost of sales increased approximately \$540 million and approximately \$490 million compared to the March 2020 and March 2019 quarters, respectively. The increase in refinery costs was partially offset by lower expenses related to aircraft maintenance services we provide to third parties due to the reduction in flights operated worldwide. In addition, \$44 million of costs related to services performed by Delta Private Jets in the March 2019 quarter were recorded in ancillary businesses and refinery prior to the combination of that business with Wheels Up in January 2020.

Regional Carrier Expense. Regional carrier expense decreased compared to the March 2020 and March 2019 quarters due to lower utilization of these carriers as a result of the overall reduced capacity.

We previously allocated certain costs (such as landing fees and other rents, salaries and related costs and contracted services) to regional carrier expense in our income statement based on relevant statistics (such as passenger counts). Beginning in the March 2021 quarter we are no longer performing this allocation and have reclassified the costs presented in prior periods to align with this presentation. This reclassification better reflects the nature of, and how management views, these regional carrier related expenses. This allocation was approximately \$900 million in 2020, including \$325 million in the March 2020 quarter, and \$1.4 billion in 2019, including \$355 million in the March 2019 quarter. The remaining amounts in regional carrier expense represent payments to our regional carriers under capacity purchase agreements and the expenses of our wholly owned regional subsidiary, Endeavor Air, Inc.

Aircraft Rent. Most aircraft operating lease expenses are recorded in aircraft rent and are contractually fixed. Therefore, aircraft rent did not decline as our other operating expense line items did compared to the March 2020 and March 2019 quarters.

Restructuring charges. During 2020, we recorded restructuring charges, including certain accruals, following strategic business decisions in response to the COVID-19 pandemic. In the March 2021 quarter, we recognized \$44 million of adjustments to certain of those restructuring charges, representing changes in our estimates.

Government Grant Recognition. In January 2021, we entered into a payroll support program extension agreement with the U.S. Department of the Treasury. In the March 2021 quarter, we received \$2.9 billion in payroll support payments, which must be used exclusively for the payment of employee wages, salaries and benefits. The support payments included a grant of \$2.0 billion that is being recognized as contra-expense in 2021 over the period that the funds are expected to benefit. We expect to fully recognize the grant proceeds from this first payroll support program extension by the end of the June 2021 quarter.

We additionally expect to receive approximately \$2.7 billion, including a grant of \$1.9 billion, under a second extension of the payroll support program. The grant will also be recognized as contra-expense in 2021 over the period that the funds are expected to benefit. The amounts of the second extension of the payroll support program are estimated based on our share, and the structure of, the first extension of the payroll support program although actual amounts could differ from our estimates. See Note 5 of the Notes to the Condensed Consolidated Financial Statements for additional information on the payroll support program extensions.

#### **Non-Operating Results**

	 Three Mon	ths Ended March	31,	2021 vs. 2020	2021 vs. 2019
(in millions)	2021	2020	2019	Favorable (Unfavorable)	Favorable (Unfavorable)
Interest expense, net	\$ (361) \$	(79) \$	(83) \$	(282) \$	(278)
Impairments and equity method losses	(54)	(260)	(54)	206	_
Gain/(loss) on investments, net	262	(112)	100	374	162
Miscellaneous, net	36	254	(37)	(218)	73
Total non-operating expense, net	\$ (117)\$	(197)\$	(74) \$	80 \$	(43)

Interest expense, net. Interest expense increased compared to the prior year periods as a result of financing arrangements entered into during 2020. See Note 5 of the Notes to the Condensed Consolidated Financial Statements for additional information on recent financings. As a result of the increase in our outstanding debt since the onset of the COVID-19 pandemic, interest expense, net in the March 2021 quarter was \$361 million. However, we have begun reducing the total amount of interest expense by paying down our debt in addition to periodic amortization payments and scheduled maturities. This began with early repayments made during the December 2020 quarter and continued with the early repayment of our \$1.5 billion secured term loan in the March 2021 quarter. We expect interest expense in the June 2021 quarter to be approximately \$350 million.

Impairments and equity method losses. Impairments and equity method losses reflects our share of LATAM's and Grupo Aeroméxico's equity method results prior to their respective bankruptcy filings, and our share of Virgin Atlantic's equity method results. See Note 4 of the Notes to the Condensed Consolidated Financial Statements for additional information on our equity investments.

Gain/(loss) on investments, net. Gain/(loss) on investments, net reflects the gains and losses on our equity investments measured at fair value on a recurring basis. The March 2021 quarter gain is primarily due to the mark-to-market adjustment on our investment in Wheels Up. See Note 4 of the Notes to the Condensed Consolidated Financial Statements for additional information on our equity investments.

Miscellaneous, net. Miscellaneous, net primarily includes pension and related benefit/(expense), foreign exchange gains/(losses) and charitable contributions. The March 2020 quarter included the \$240 million gain recognized as a result of the combination of Delta Private Jets with Wheels Up in January 2020.

#### **Income Taxes**

During 2021 interim periods, we will calculate our income tax expense by applying to any pre-tax loss/income an effective tax rate determined as if the year to date period is the annual period. Using this method, for the three months ended March 31, 2021 our effective tax rate was 22%. We believe that, at this time, this method for determining the effective tax rate is more reliable than projecting an annual effective tax rate due to the uncertainty of estimating annual pre-tax loss/income due to the impact of the COVID-19 pandemic.

#### **Refinery Segment**

The refinery operated by our subsidiaries Monroe Energy, LLC and MIPC, LLC (collectively, "Monroe") primarily produces gasoline, diesel and jet fuel. Monroe exchanges the non-jet fuel products the refinery produces with third parties for jet fuel consumed in our airline operations. Historically, the jet fuel produced and procured through exchanging gasoline and diesel fuel produced by the refinery provided approximately 200,000 barrels per day, or approximately 75%, of our pre-COVID-19 pandemic consumption, for use in our airline operations. We believe that the jet fuel supply resulting from the refinery's operation contributes to reducing the market price of jet fuel and thus lowers our cost of jet fuel compared to what it otherwise would be.

The refinery's production has also been altered by the dramatic change in economic conditions caused by the COVID-19 pandemic. During the March 2021 quarter, the refinery operated at 60% - 90% of normal production levels, largely due to the significant decrease in the demand for jet fuel, and expects production levels at the high end of that range during the June 2021 quarter, subject to market conditions. Additionally, due to the decrease in demand for jet fuel, the refinery has shifted production to more non-jet fuel products. We plan to continue to exchange those non-jet fuel products for jet fuel to the extent needed based on jet fuel demand.

Refinery segment financial information

	 Three Mon	ths Ended March	31,	2021 vs. 2020	2021 vs. 2019
(in millions, except per gallon data)	2021	2020	2019	% Increase (Decrease)	% Increase (Decrease)
Exchange products	\$ 503 \$	831 \$	732	(39) %	(31) %
Sales of refined products	4	143	232	(97) %	(98) %
Sales to airline segment	_	210	271	NM	NM
Third party refinery sales	540	_	48	NM	NM
Operating revenue	\$ 1,047 \$	1,184 \$	1,283	(12) %	(18) %
Operating (loss)/income	\$ (125)\$	29 \$	(34)	NM	NM
Refinery segment impact on average price per fuel gallon	\$ 0.23 \$	(0.03) \$	0.04	NM	NM

Refinery revenues decreased compared to the March 2020 and March 2019 quarters due to lower refinery run rates during the quarter, as well as lower pricing for refined products. The operating loss was higher in the March 2021 quarter as compared to the March 2019 quarter, which was mainly driven by the reduction in revenue and an increase in Renewable Identification Numbers ("RINs") compliance costs discussed below, and was partially offset by cost savings resulting from decreased production levels.

A refinery is subject to annual U.S. Environmental Protection Agency requirements to blend renewable fuels into the gasoline and on-road diesel fuel it produces. Alternatively, a refinery may purchase RINs, from third parties in the secondary market. The Monroe refinery purchases the majority of its RINs requirement in the secondary market. Observable RINs prices increased throughout the March 2021 quarter, with Monroe incurring \$158 million in RINs compliance costs during the March 2021 quarter as compared to \$27 million and \$15 million in the March 2020 and March 2019 quarters, respectively.

For more information regarding the refinery's results, see Note 9 of the Notes to the Condensed Consolidated Financial Statements.

# **Operating Statistics**

	T	ree M	onths Ended March 31	2021 vs. 2020 % Increase	2021 vs. 2019 % Increase	
Consolidated <sup>(1)</sup>	2021		2020	2019	(Decrease)	(Decrease)
Revenue passenger miles (in millions)	17,948		43,062	51,617	(58) %	(65) %
Available seat miles (in millions)	40,118		58,885	62,416	(32) %	(36) %
Passenger mile yield	15.31	¢	17.58 ¢	17.93	¢ (13)%	(15) %
PRASM	6.85	¢	12.85 ¢	14.83	¢ (47)%	(54) %
TRASM	10.34	¢	14.59 ¢	16.78	¢ (29)%	(38) %
TRASM, adjusted <sup>(2)</sup>	9.00	¢	14.59 ¢	16.63	¢ (38)%	(46) %
CASM	13.83	¢	15.30 ¢	15.14	¢ (10)%	(9) %
CASM-Ex <sup>(2)</sup>	13.01	¢	12.58 ¢	11.49	¢ 3 %	13 %
CASM, adjusted <sup>(2)</sup>	15.61	¢	15.30 ¢	14.99	¢ 2 %	4 %
Passenger load factor	45	%	73 %	83 %	6 (28) pts	(38) pts
Fuel gallons consumed (in millions)	545		880	962	(38) %	(43) %
Average price per fuel gallon <sup>(3)</sup>	\$ 1.87	\$	1.81 \$	2.06	3 %	(9) %
Average price per fuel gallon, adjusted <sup>(2)(3)</sup>	\$ 1.91	\$	1.82 \$	2.04	5 %	(6) %

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Includes the operations of our regional carriers under capacity purchase agreements.

Non-GAAP financial measure defined and reconciled to TRASM, CASM and average fuel price per gallon, respectively, in "Supplemental Information" below.

Includes the impact of fuel hedge activity, refinery segment results and environmental sustainability activity.

#### **Fleet Information**

Our operating aircraft fleet, purchase commitments and options at March 31, 2021 are summarized in the following table. As of March 31, 2021, less than 10% of our mainline and regional aircraft were temporarily parked.

Mainline aircraft information by fleet type

		Curren	t Fleet <sup>(1)</sup>			Commitn	Commitments(2)	
Fleet Type	Owned	Finance Lease	Operating Lease	Total	Average Age (Years)	Purchase	Options	
B-717-200	9	30	11	50	20.0			
B-737-800	73	4	_	77	19.6			
B-737-900ER	81	_	49	130	4.6			
B-757-200	93	7	_	100	23.6			
B-757-300	16	_	_	16	18.1			
B-767-300ER	36	_	_	36	24.4			
B-767-400ER	21	_	_	21	20.3			
A220-100	37	4	_	41	1.5	4		
A220-300	7	_	_	7	0.4	43	50	
A319-100	55	_	2	57	19.1			
A320-200	51	_	4	55	25.1			
A321-200	55	22	36	113	2.6	14		
A321-200neo	<u> </u>	_	_	_	_	100	100	
A330-200	11	_	_	11	16.0			
A330-300	28	_	3	31	12.2			
A330-900neo	3	1	4	8	1.2	29		
A350-900	13	_	2	15	2.7	20		
Total	589	68	111	768	13.7	210	150	

<sup>(1)</sup> Excludes certain aircraft we own or lease or that are operated by regional carriers on our behalf shown in the table below.

The table below summarizes the aircraft operated by regional carriers on our behalf at March 31, 2021.

Regional aircraft information by carrier

Carrier	CRJ-200	CRJ-700	CRJ-900	Embraer 170	Embraer 175	Total
Endeavor Air, Inc.(1)	45	13	101	_	_	159
SkyWest Airlines, Inc.	_	5	40	_	68	113
Republic Airline, Inc.	_	_	_	18	41	59
Total	45	18	141	18	109	331

<sup>(1)</sup> Endeavor Air, Inc. is a wholly owned subsidiary of Delta.

<sup>&</sup>lt;sup>(2)</sup> Purchase commitments include one A330-900neo lease commitment in 2021 incremental to our order book with Airbus.

#### **Financial Condition and Liquidity**

As of March 31, 2021, we had \$16.6 billion in cash, cash equivalents, short-term investments and aggregate principal amount committed and available to be drawn under our revolving credit facilities. We expect to meet our liquidity needs for the next twelve months with cash and cash equivalents, short-term investments, government assistance under the payroll support program extensions, restricted cash equivalents and cash flows from operations. We expect to meet our long-term liquidity needs with cash flows from operations and financing arrangements.

#### Sources and Uses of Liquidity

Operating Activities

Operating activities in the three months ended March 31, 2021 provided \$691 million compared to providing \$1.9 billion in the three months ended March 31, 2019. As described above, we are planning for domestic demand recovery throughout 2021, with sustained demand improvement expected during the second half of 2021. If the demand environment evolves in that manner, we expect to generate positive cash flows from operations, including funds received from the government support programs described in "Financing Activities" below, during 2021.

Our operating cash flow is impacted by the following factors:

Seasonality of Advance Ticket Sales. We sell tickets for air travel in advance of the customer's travel date. When we receive a cash payment at the time of sale, we record the cash received on advance sales as deferred revenue in air traffic liability. The air traffic liability typically increases during the winter and spring months as advanced ticket sales grow prior to the summer peak travel season and decreases during the summer and fall months. However, the current reduction in demand for air travel due to the COVID-19 pandemic has resulted in a lower level of advance bookings and the associated cash received than we have historically experienced.

Domestic demand improved throughout the latter half of the March 2021 quarter as consumers gained confidence to travel and began buying tickets for travel further in advance. New bookings for travel departures beyond 60 days nearly equaled our historical booking patterns, driving an extension of the booking curve and reversing a three-quarter trend of decline in our air traffic liability. Travel credits represented approximately 50% of the air traffic liability as of March 31, 2021. See Note 2 of the Notes to the Condensed Consolidated Financial Statements for additional information on travel credits and our air traffic liability.

Fuel. Fuel expense represented approximately 18% of our total operating expense for the three months ended March 31, 2021. The market price for jet fuel is volatile, which can impact the comparability of our periodic cash flows from operations. As demand increases and capacity returns, we expect fuel consumption to increase compared to the comparable period of 2020, although we still expect it to be lower than the comparable period in 2019.

Employee Benefit Obligations. We sponsor defined benefit pension plans for eligible employees and retirees. These plans are closed to new entrants and are frozen for future benefit accruals. Our funding obligations for these plans are governed by the Employee Retirement Income Security Act, as modified by the Pension Protection Act of 2006. We have no minimum funding requirements for our defined benefit pension plans in 2021. However, we voluntarily contributed \$1.0 billion to these plans during April 2021 and we are evaluating up to \$1.0 billion of additional voluntary contributions later in the year. At this level of funding, investment returns are expected to satisfy future benefit payments, which we believe would eliminate further material voluntary or required cash contributions to the plans, under the terms of the Pension Protection Act of 2006. Estimates of future funding requirements are based on various assumptions and could vary materially from actual funding requirements. Assumptions include, among other things, the actual and projected market performance of assets, statutory requirements and demographic data for participants.

Voluntary Separation Programs. In 2020, we recorded a \$3.4 billion charge associated with voluntary early retirement and separation programs and other employee benefit charges. Approximately \$150 million of this charge was disbursed in cash payments to participants in the March 2021 quarter. We anticipate that a total of approximately \$600 million in cash payments will be made to participants in 2021 with the remaining payments in 2022 and beyond.

Government Support Programs. See "Financing Activities" below for discussion of the impact to our liquidity from the payroll support program extensions.

#### Investing Activities

Short-Term Investments. During the three months ended March 31, 2021, we redeemed a net of \$210 million in short-term investments. See Note 3 of the Notes to the Condensed Consolidated Financial Statements for further information on these investments.

Capital Expenditures. Our capital expenditures were \$438 million and \$1.4 billion for the three months ended March 31, 2021 and 2019, respectively. Our capital expenditures during the three months ended March 31, 2021 were primarily related to our airport redevelopment projects, the purchases of aircraft, fleet modifications and technology enhancements.

We have committed to future aircraft purchases and have obtained, but are under no obligation to use, long-term financing commitments for a substantial portion of the purchase price of the aircraft. Excluding the airport project discussed below, our expected 2021 capital expenditures of approximately \$2.5 billion will be primarily for aircraft, including deliveries and advance deposit payments, as well as aircraft modifications and technology enhancements.

New York-LaGuardia Redevelopment. As part of the terminal redevelopment project at LaGuardia Airport, we are partnering with the Port Authority of New York and New Jersey ("Port Authority") to replace Terminals C and D with a new state-of-the-art terminal facility. Construction is underway and will be phased to limit passenger inconvenience and, due to an acceleration effort that commenced in 2020, completion is now expected in 2025.

We currently expect our project costs to be approximately \$3.5 billion and we bear the risks of project construction, including any potential cost over-runs. Using funding primarily provided by existing financing arrangements, we expect to spend approximately \$900 million on this project during 2021, of which \$218 million was incurred in the three months ended March 31, 2021.

#### Financing Activities

Debt and Finance Leases. In the three months ended March 31, 2021, we repaid approximately \$1.8 billion on our debt and finance leases, of which \$1.5 billion was the early repayment of the term loan secured by certain of our slots, gates and routes. We plan to continue paying down our debt, in addition to periodic amortization and scheduled maturities, during the remainder of 2021.

The principal amount of our debt and finance leases was \$29.3 billion at March 31, 2021.

Government Support Programs. The Consolidated Appropriations Act, 2021 was enacted on December 27, 2020, and included an extension of the payroll support program created under the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") providing an additional \$15 billion in grants and loans to be used for airline employee wages, salaries and benefits. In January 2021, we entered into a payroll support program extension agreement with the U.S. Department of the Treasury. In the March 2021 quarter, we received \$2.9 billion in payroll support payments, which must be used exclusively for the payment of employee wages, salaries and benefits and is conditioned on our agreement to refrain from conducting involuntary employee layoffs or furloughs from the date of the extension agreement through March 2021. Other conditions include prohibitions on share repurchases and dividends through March 2022 and certain limitations on executive compensation until October 2022. The Department of Transportation also has the authority until March 1, 2022 to require airlines that received payroll support program funds to maintain scheduled air service deemed necessary to any point served by the airline before March 1, 2020.

These support payments consisted of approximately \$2.0 billion in a grant and \$828 million in an unsecured 10-year low interest loan. The loan bears interest at an annual rate of 1.00% for the first five years and the applicable Secured Overnight Financing Rate ("SOFR") plus 2.00% in the final five years. In return, we entered into a promissory note for the \$828 million and issued warrants to the U.S. Department of the Treasury to acquire approximately 2.1 million shares of Delta common stock, representing approximately 0.3% of our outstanding shares. These warrants have an initial exercise price of \$39.73 per share, subject to adjustment in certain cases, and a five-year term. We have recorded the value of the promissory note and warrants on a relative fair value basis as \$784 million of noncurrent debt, net of discount, and \$44 million in additional paid in capital, respectively.

The American Rescue Plan Act of 2021 was enacted on March 11, 2021, and included a second extension of the payroll support program providing an additional \$14 billion in grants and loans to be used for airline employee wages, salaries and benefits. We expect to enter into similar agreements as those discussed above with the U.S. Department of the Treasury. Based on the share of funds we received from the first extension of the payroll support program, and the similar structures of both extensions, we estimate that we will receive approximately \$2.7 billion, consisting of \$1.9 billion in a grant and \$800 million in an unsecured 10-year low interest loan. However, the actual amounts received and the allocation between the grant and loan could differ from our estimates. These payments are expected to be conditioned on our agreement to refrain from conducting involuntary employee layoffs or furloughs through September 2021 or the date on which assistance provided under the agreement is exhausted, whichever is later. Other conditions would include prohibitions on share repurchases and dividends through September 2022 and certain limitations on executive compensation until April 2023. In return, we expect to enter into a promissory note for the amount of the loan and to issue warrants to the U.S. Department of the Treasury to acquire shares of Delta common stock in an amount to be determined consistent with the structure of the prior warrant issuances.

#### Undrawn Lines of Credit

As of March 31, 2021, we had approximately \$2.6 billion undrawn and available under our revolving credit facilities. In addition, we had outstanding letters of credit as of March 31, 2021, including approximately \$400 million that reduced the availability under our revolving credit facilities and approximately \$300 million that did not affect the availability of our revolving credit facilities.

#### Covenants

We were in compliance with the covenants in these debt agreements at March 31, 2021.

#### **Critical Accounting Estimates**

For information regarding our Critical Accounting Estimates, see the "Critical Accounting Estimates" section of "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K.

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#### **Supplemental Information**

We sometimes use information ("non-GAAP financial measures") that is derived from the Condensed Consolidated Financial Statements but that is not presented in accordance with GAAP. Under the Securities and Exchange Commission rules, non-GAAP financial measures may be considered in addition to results prepared in accordance with GAAP but should not be considered a substitute for or superior to GAAP results. The reconciliations presented below of the non-GAAP measures used in this 10-Q may not calculate exactly due to rounding.

#### Pre-tax (loss)/income, adjusted

The following table shows a reconciliation of pre-tax (loss)/income (a GAAP measure) to pre-tax (loss)/income, adjusted (a non-GAAP financial measure). In the current period, pre-tax (loss)/income, adjusted excludes the following items directly related to the impact of COVID-19 and our response for comparability with the prior period:

- Restructuring charges. During 2020, we recorded restructuring charges, including certain accruals, following strategic business decisions in response to the COVID-19 pandemic. In the March 2021 quarter, we recognized \$44 million of adjustments to certain of those restructuring charges, representing changes in our estimates.
- Government grant recognition. We recognized \$1.2 billion of the grant proceeds from the first payroll support program extension as a contra-expense. We are recognizing the grant proceeds as contra-expense based on the periods that the funds are intended to compensate and expect to use all proceeds from the first payroll support program extension by the end of the June 2021 quarter.
- Impairments and equity method losses. These adjustments relate to recording our share of the losses recorded by our equity method investees.
- Loss on extinguishment of debt. This adjustment relates to early termination of a portion of our debt that was incurred during the COVID-19 pandemic.

We also regularly adjust pre-tax (loss)/income for the following items to determine pre-tax (loss)/income, adjusted for the reasons described below.

- MTM adjustments and settlements on hedges. Mark-to-market ("MTM") adjustments are defined as fair value changes recorded in periods other than the settlement period. Such fair value changes are not necessarily indicative of the actual settlement value of the underlying hedge in the contract settlement period. Settlements represent cash received or paid on hedge contracts settled during the applicable period.
- Equity investment MTM adjustments. We adjust for our proportionate share of our equity method investee, Virgin Atlantic's, hedge portfolio MTM adjustments (recorded in non-operating expense) to allow investors to understand and analyze our core operational performance in the periods shown.
- MTM adjustments on investments. Unrealized gains/losses result from our equity investments that are accounted for at fair value in non-operating expense. These gains/losses are driven by changes in stock prices, foreign currency fluctuations and other valuation techniques for investments in companies without publicly-traded shares. Adjusting for these gains/losses allows investors to better understand and analyze our core operational performance in the periods shown.
- Delta Private Jets adjustment. Because we combined Delta Private Jets with Wheels Up in January 2020, we have excluded the impact of Delta Private Jets from 2019 results for comparability.

Pre-tax (loss)/income, adjusted reconciliation

	Three Months Ended March 31,				
(in millions)		2021	2020	2019	
Pre-tax (loss)/income	\$	(1,515)\$	(607) \$	946	
Adjusted for:					
Restructuring charges		(44)	_	_	
Government grant recognition		(1,186)	_	_	
Impairments and equity method losses		54	_	_	
Loss on extinguishment of debt		56	_	_	
MTM adjustments and settlements on hedges		(23)	(7)	8	
Equity investment MTM adjustments		_	69	(21)	
MTM adjustments on investments		(262)	123	(100)	
Delta Private Jets adjustment		_	_	(1)	
Pre-tax (loss)/income, adjusted	\$	(2,919)\$	(422) \$	831	

#### Operating Expense, adjusted

The following table shows a reconciliation of operating expense (a GAAP measure) to operating expense, adjusted (a non-GAAP financial measure). In the current period, operating expense, adjusted excludes restructuring charges and government grant recognition, which, as discussed above under the heading pre-tax (loss)/income, adjusted, are directly related to the impact of the COVID-19 pandemic and our response. We also adjust operating expense for MTM adjustments and settlements on hedges and Delta Private Jets for the same reasons described above under the heading pre-tax (loss)/income, adjusted. We also adjust operating expense for the following item for the reasons described below.

• Third-party refinery sales. Refinery sales to third parties, and related expenses, are not related to our airline segment. Operating expense, adjusted therefore provides a more meaningful comparison of operating expenses from our airline operations to the rest of the airline industry.

Operating expense, adjusted reconciliation

		Three Months Ended March 31,			
(in millions)		2021	2020	2019	
Operating expense	\$	5,548 \$	9,002 \$	9,452	
Adjusted for:					
Restructuring charges		44	_	_	
Government grant recognition		1,186	_	_	
MTM adjustments and settlements on hedges		23	7	(8)	
Third-party refinery sales		(540)	_	(48)	
Delta Private Jets adjustment		_	_	(42)	
Operating expense, adjusted	\$	6,261 \$	9,009 \$	9,354	

#### Fuel Expense, adjusted

The following table shows a reconciliation of fuel expense (a GAAP measure) to fuel expense, adjusted (a non-GAAP financial measure). We adjust for MTM adjustments and settlements on hedges and Delta Private Jets for the same reasons described under the heading pre-tax (loss)/income, adjusted.

Fuel expense, adjusted reconciliation

	Average P			Price Per Gallor	1		
		Three Months Ended March 31,			Three Months Ended March 31,		
(in millions, except per gallon data)		2021	2020	2019	2021	2020	2019
Total fuel expense	\$	1,017 \$	1,595 \$	1,978 \$	1.87 \$	1.81 \$	2.06
MTM adjustments and settlements on hedges		23	7	(8)	0.04	0.01	(0.01)
Delta Private Jets adjustment		_	_	(7)	_	_	(0.01)
Total fuel expense, adjusted	\$	1,040 \$	1,602 \$	1,963 \$	1.91 \$	1.82 \$	2.04

#### TRASM, adjusted

The following table shows a reconciliation of TRASM (a GAAP measure) to TRASM, adjusted (a non-GAAP financial measure). We adjust TRASM for refinery sales to third parties for the same reason described above under the heading operating expense, adjusted. We adjust for Delta Private Jets for the same reason described above under the heading pre-tax (loss)/income, adjusted.

TRASM, adjusted reconciliation

	Thre	Three Months Ended March 31,		
	2021	2020	2019	
TRASM (cents)	10.34 ¢	14.59 ¢	16.78 ¢	
Adjusted for:				
Third-party refinery sales	(1.35)	_	(0.08)	
Delta Private Jets adjustment	<u> </u>	_	(0.07)	
TRASM, adjusted	9.00 ¢	14.59 ¢	16.63 ¢	

#### CASM-Ex

The following table shows a reconciliation of operating cost per available seat mile ("CASM") (a GAAP measure) to CASM-Ex (a non-GAAP financial measure). In the current period, CASM-Ex excludes restructuring charges and government grant recognition, which, as discussed above under the heading pre-tax (loss)/income, adjusted, are directly related to the impact of the COVID-19 pandemic and our response. We adjusted for refinery sales to third parties for the same reason described above under the heading operating expense, adjusted. We adjust for Delta Private Jets for the same reason described above under the heading pre-tax (loss)/income, adjusted. We also adjust CASM for the following items to determine CASM-Ex for the reasons described below.

- Aircraft fuel and related taxes. The volatility in fuel prices impacts the comparability of year-over-year financial performance. The adjustment for aircraft fuel and related taxes allows investors to better understand and analyze our non-fuel costs and year-over-year financial performance.
- *Profit sharing*. We adjust for profit sharing because this adjustment allows investors to better understand and analyze our recurring cost performance and provides a more meaningful comparison of our core operating costs to the airline industry.

#### CASM-Ex reconciliation

	Three	Three Months Ended March 31,			
	2021	2020	2019		
CASM (cents)	13.83 ¢	15.30 ¢	15.14 ¢		
Adjusted for:					
Restructuring charges	0.11	_	_		
Government grant recognition	2.96	_	_		
Aircraft fuel and related taxes	(2.54)	(2.72)	(3.17)		
Third-party refinery sales	(1.35)	_	(0.08)		
Profit sharing	_	_	(0.35)		
Delta Private Jets adjustment	<del>_</del>	_	(0.05)		
CASM-Ex	13.01 ¢	12.58 ¢	11.49 ¢		

#### CASM, adjusted

The following table shows a reconciliation of CASM (a GAAP measure) to CASM, adjusted (a non-GAAP financial measure). In the current period, CASM, adjusted excludes restructuring charges and government grant recognition, which, as discussed above under the heading pre-tax (loss)/income, adjusted, are directly related to the impact of the COVID-19 pandemic and our response. We also adjust CASM for MTM adjustments and settlements on hedges and for Delta Private Jets for the same reason described above under the heading pre-tax (loss)/income, adjusted. We adjust for refinery sales to third parties for the same reason described above under the heading operating expense, adjusted.

CASM, adjusted reconciliation

	Three I	Three Months Ended March 31,		
	2021	2020	2019	
CASM (cents)	13.83 ¢	15.30 ¢	15.14 ¢	
Adjusted for:				
Restructuring charges	0.11	_	_	
Government grant recognition	2.96	_	_	
MTM adjustments and settlements on hedges	0.06	0.01	(0.01)	
Third-party refinery sales	(1.35)	_	(0.08)	
Delta Private Jets adjustment	<del>-</del>	_	(0.07)	
CASM, adjusted	15.61 ¢	15.30 ¢	14.99 ¢	

## Free Cash Flow

We present free cash flow because management believes this metric is helpful to investors to evaluate the company's ability to generate cash that is available for use for debt service or general corporate initiatives. Adjustments include:

- Net redemptions of short-term investments. Net redemptions of short-term investments represent the net purchase and sale activity of investments and marketable securities in the period, including gains and losses. We adjust for this activity to provide investors a better understanding of the company's free cash flow generated by our operations.
- Strategic investments and related. Cash flows related to our investments in and related transactions with other airlines are included in our GAAP investing activities. We adjust for this activity because it provides a more meaningful comparison to our airline industry peers.
- Net cash flows related to certain airport construction projects and other. Cash flows related to certain airport construction projects are included in our GAAP operating activities and capital expenditures. We have adjusted for these items, which were primarily funded by cash restricted for airport construction, to provide investors a better understanding of the company's free cash flow and capital expenditures that are core to our operational performance in the periods shown.

## Free cash flow reconciliation

	Three Months Ended March 31,			
(in millions)	_	2021	2020	2019
Net cash provided by operating activities	\$	691 \$	358 \$	1,942
Net cash used in investing activities		(60)	(2,971)	(1,096)
Adjusted for:				
Net redemptions of short-term investments		(210)	_	(206)
Strategic investments and related		(19)	2,099	_
Net cash flows related to certain airport construction projects and other		308	353	111
Total free cash flow	\$	710 \$	(161)\$	751

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from the information provided in "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our Form 10-K.

## ITEM 4. CONTROLS AND PROCEDURES

Our management, including our Chief Executive Officer and Interim Co-Chief Financial Officers, performed an evaluation of our disclosure controls and procedures, which have been designed to permit us to effectively identify and timely disclose important information. Our management, including our Chief Executive Officer and Interim Co-Chief Financial Officers, concluded that the controls and procedures were effective as of March 31, 2021 to ensure that material information was accumulated and communicated to our management, including our Chief Executive Officer and Interim Co-Chief Financial Officers, as appropriate to allow timely decisions regarding required disclosure.

During the three months ended March 31, 2021, we did not make any changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

"Item 3. Legal Proceedings" of our Form 10-K includes a discussion of our legal proceedings. There have been no material changes from the legal proceedings described in our Form 10-K.

## ITEM 1A. RISK FACTORS

"Item 1A. Risk Factors" of our Form 10-K includes a discussion of our known material risk factors, other than risks that could apply to any issuer or offering. There have been no material changes from the risk factors described in our Form 10-K.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table presents information with respect to purchases of common stock we made during the March 2021 quarter. The table reflects shares withheld from employees to satisfy certain tax obligations due in connection with grants of stock under the Delta Air Lines, Inc. Performance Compensation Plan (the "Plan"). The Plan provides for the withholding of shares to satisfy tax obligations. It does not specify a maximum number of shares that can be withheld for this purpose. The shares of common stock withheld to satisfy tax withholding obligations may be deemed to be "issuer purchases" of shares that are required to be disclosed pursuant to this Item.

Shares purchased / withheld from employee awards during the March 2021 quarter

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans	Approximate Dollar Value (in millions) of Shares That May Yet be Purchased Under the Plan
January 2021	18,484	\$ 40.17	18,484	\$
February 2021	508,982	\$ 38.24	508,982	\$ —
March 2021	2,511	\$ 47.23	2,511	\$ —
Total	529,977		529,977	

## **ITEM 6. EXHIBITS**

- (a) Exhibits
- 3.1(a) Delta's Amended and Restated Certificate of Incorporation (Filed as Exhibit 3.1 to Delta's Current Report on Form 8-K as filed on April 30, 2007).\*
- 3.1 (b) Amendment to Amended and Restated Certificate of Incorporation (Filed as Exhibit 3.1 to Delta's Current Report on Form 8-K as filed on June 27, 2014).\*
- 3.2 Delta's Bylaws (Filed as Exhibit 3.1 to Delta's Current Report on Form 8-K as filed on February 8, 2019).\*
- 10.1 Model Award Agreement for the Delta Air Lines, Inc. 2021 Long-Term Incentive Plan
- 15 Letter from Ernst & Young LLP regarding unaudited interim financial information
- 31.1 Certification by Delta's Chief Executive Officer with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2021
- 31.2 <u>Certification by Delta's Interim Co-Chief Financial Officer and Senior Vice President Finance and Controller with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2021</u>
- 31.3 Certification by Delta's Interim Co-Chief Financial Officer and Senior Vice President Business Development and Financial Planning with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2021
- 32 Certification pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code by Delta's Chief Executive Officer and Senior Vice Presidents and Interim Co-Chief Financial Officers with respect to Delta's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2021
- 101.INS Inline XBRL Instance Document The instance document does not appear in the interactive data file because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH Inline XBRL Taxonomy Extension Schema Document
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB Inline XBRL Taxonomy Extension Labels Linkbase Document
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document
- The cover page from this Quarterly Report on Form 10-Q for the quarter ended March 31, 2021, formatted in Inline XBRL (included in Exhibit 101)

<sup>\*</sup> Incorporated by reference.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Delta Air Lines, Inc. (Registrant)

/s/ William C. Carroll

William C. Carroll

Interim Co-Chief Financial Officer and Senior Vice President - Finance and

Controller

(Co-Principal Financial Officer and Principal Accounting Officer)

April 15, 2021

# DELTA AIR LINES, INC. 2021 LONG-TERM INCENTIVE PROGRAM AWARD AGREEMENT

Date of this Agreement: Grant Date:

# [Participant]

This Award Agreement (the "Agreement") describes the terms of your long-term incentive program award (the "Award") under the Delta Air Lines, Inc. Performance Compensation Plan (the "Plan") for 2021 (the "2021 LTIP"). Capitalized terms that are used but not otherwise defined in this Agreement have the meaning set forth in the Plan. For this Award to remain effective, you must accept the Award in accordance with Section 9 on or before the date that is 30 calendar days after the date of this Agreement (the "Acceptance Date"). If you do not accept the Award as required, the Award and this Agreement will become void and of no further effect as of 5:00 p.m. Eastern Time on the Acceptance Date.

- 1. <u>Summary of Award</u>. Your Award will include Restricted Stock, a Performance Award and a NonQualified Stock Option ("*Option*") as described below. Terms applicable to your Award, including the lapsing of the Restrictions on your Restricted Stock, vesting and form of payment, if any, of your Performance Award, the exercisability of your Option and the forfeitability of your Award, are included in Appendix A to this Agreement.
- (a) Restricted Stock. You are hereby awarded, on the Grant Date above (the "Grant Date"), [NUMBER] Shares of Restricted Stock.
  - (b) Performance Award. You are hereby awarded, on the Grant Date, a Performance Award with a target value of [AMOUNT].
- (c) Non-Qualified Stock Option. You are hereby awarded, on the Grant Date, an Option exercisable for [NUMBER] Shares. The exercise price of the Option will be the closing price of a Share on the New York Stock Exchange on the Grant Date.
- **2. Restrictive Covenants.** In exchange for the Award, you hereby agree as follows:
  - (a) Confidential or Proprietary Information
  - You acknowledge that, during the term of your employment with Delta Air Lines, Inc. ("Delta" or the "Company"), you had access to, and acquired knowledge of, non-public, secret, confidential and proprietary documents, materials and other information, in tangible and intangible form (including, without limitation, retained mental impressions), of and relating to Delta and its businesses and existing and prospective customers, vendors, partners, investors and associated third parties, and other persons and entities that have entrusted documents, materials or information to Delta in confidence (collectively "Confidential or Proprietary Information"). You hereby agree that you will hold in a fiduciary capacity for the benefit of Delta, and shall not directly or indirectly make use of, on your own behalf or on behalf of others, or disclose to any person, concern or entity, any Confidential or Proprietary Information, whether or not such Confidential or Proprietary Information was developed or compiled by you and whether or not you were previously authorized to access or use such Confidential or Proprietary Information. You understand and agree that Confidential or Proprietary Information developed or compiled by you in the course of your employment with Delta is subject to the terms and conditions of this Agreement as if Delta furnished the same Confidential or

Proprietary Information to you in the first instance. You understand and acknowledge that your confidentiality obligations under this Agreement shall continue until five years after your Termination of Employment; *provided* that the confidentiality obligation for Confidential or Proprietary Information consisting of Trade Secrets (as defined in Section 2(b)) shall remain in effect for so long as governing law allows.

- (ii) For purposes of this Agreement, Confidential or Proprietary Information includes, but is not limited to, any information not generally known to the public, in spoken, printed, electronic or any other form or medium, relating directly or indirectly to any of the following, whether related to Delta or any existing or prospective customers, vendors, partners, investors or associated third parties of Delta, or of any other person or entity that has entrusted information to Delta in confidence: Trade Secrets; business processes, practices, policies, procedures and methods of operation; product and service development plans and strategies; business development plans and strategies; research development plans and strategies; plans, strategies and agreements related to the sale of assets; marketing and sale of repair and maintenance of aircraft for third parties; marketing, alliance, advertising and sales plans and strategies; techniques, ideas, know-how, concepts, technologies, processes, inventions, discoveries, developments, drawings, sketches, notes, unpublished patent applications, reports and original works of authorship; software, data, databases, algorithms, experimental processes and results; manuals, records, device specifications and configurations; existing or prospective agreements, contracts, negotiations and associated terms, plans and strategies; alliance agreements, plans and processes; pricing information and lists; customer lists, information, plans and strategies; supplier and vendor lists, information, plans and strategies; financial and accounting information, records and projections; financial and advertising plans and strategies; personnel data; compensation and incentive programs for employees; personally identifiable information regarding employees, contractors, applicants and others; and training plans and strategies. You understand and acknowledge that the above list is not exhaustive and that Confidential or Proprietary Information also includes other information that is marked or otherwise identified or treated as confidential or proprietary, or that would otherwise appear to a reasonable person to be confidential or proprietary in the context and circumstances in which the information is known or used.
- (iii) The term "Confidential or Proprietary Information" does not include information that has: (A) become generally available to the public by the act of one who has the right to disclose such information; (B) been independently developed and disclosed by others; and (C) otherwise entered the public domain through lawful means. Nothing in this Agreement is intended, or shall be construed, to limit the protections of any applicable law protecting confidential or proprietary information.

## (b) Trade Secrets

(i) You further acknowledge that, during the term of your employment with Delta, you had access to, and acquired knowledge of, Confidential or Proprietary Information that fits within the definition of "trade secrets" under the law of the State of Georgia and/or the law of the United States, including, without limitation, information regarding Delta's present and future operations; its financial operations; research and development plans and strategies; marketing plans and strategies; alliance agreements and relationships; its compensation and incentive programs for employees; the business methods used by Delta and its employees and existing and prospective customers, vendors, consultants, partners, investors and other associated third parties; and other information which derives

economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use, and is the subject of efforts that are reasonable under the circumstances to maintain its secrecy (each, a "*Trade Secret*"). You hereby agree that, for so long as such information remains a Trade Secret as defined by Georgia law and/or the law of the United States, you will hold in a fiduciary capacity for the benefit of Delta and will not directly or indirectly make use of, on your own behalf or on behalf of others, any Trade Secret, or transmit, reveal or disclose any Trade Secret to any person, concern or entity. Nothing in this Agreement is intended, or shall be construed, to limit the protections of any applicable law protecting trade secrets.

- (ii) You are notified by the virtue of this provision that the Defend Trade Secrets Act of 2016 (the "*DTSA*") provides for immunity from liability under any federal or state trade secret law for any confidential disclosure of a trade secret as defined by the DTSA that is made (A) in confidence to a federal, state or local government official, either directly or indirectly, or to an attorney if that disclosure is made solely for the purpose of reporting or investigating a suspected violation of law or (B) in a complaint or other document filed in a lawsuit or other proceeding, if such filing is made under seal.
- (c) Employee/Customer Non-Solicitation Agreement. During the term of your employment with Delta and during the [two]/[one]-year period following your Termination of Employment, you will not directly or indirectly (on your own behalf or on behalf of any other person, company, partnership, corporation or other entity) (i) employ or solicit for employment any individual who is a management or professional employee of Delta for employment with any entity or person other than Delta or encourage or induce any such person to terminate their employment with Delta or (ii) induce or attempt to induce any customer or prospective customer, supplier, licensee or other business relation of Delta to cease doing business with Delta or in any way interfere with the relationship between Delta and any customer, supplier, licensee or other business relation of Delta. The restrictions set forth in clause (i) shall be limited to those Delta management or professional employees who: (A) were employed by Delta during your employment in a supervisory or administrative job with Delta and (B) with whom you had material professional contact during your employment with Delta.

## (d) Non-Competition Agreement

- (i) You acknowledge and agree with the following:
  - (A) Delta competes in a worldwide air transportation market that includes passenger transportation and services, air cargo services, repair and maintenance of aircraft for third parties, vacation wholesale and refinery operations, and Delta's business is both domestic and international in scope;
  - (B) the airlines listed or described below and the related businesses listed on Exhibit 1 hereto are particular competitors to Delta and your employment or consulting with any of the listed or described entities would create more harm to Delta than would your possible employment or consulting with other companies;
  - (C) you have been and are closely involved in the planning for or the direction of critical components of Delta's operation and business and have developed or supplemented your expertise and skills as the result of such activities with Delta, and the use of such skills or disclosure of the details of such skills or knowledge to a competitor of Delta would be detrimental to Delta's legitimate business interests; and

- (D) the restrictions imposed by this Section 2(d) will not prevent you from earning a livelihood, given both the broad demand for the type of skills you possess as well as the large number of worldwide and domestic passenger and cargo air carriers and related businesses not included in Section 2(d)(ii) or Exhibit 1 hereto.
- (ii) During the term of your employment with Delta and for the [two[/[one]-year period following your Termination of Employment, you will not on your own behalf or on behalf of any person, firm, partnership, association, corporation or business organization, entity or enterprise, whether as an employee, consultant, partner or in any other capacity, provide services that are the same or similar to the services of the type conducted, authorized, offered or provided by either you or any other executive, key or professional employee of Delta or any of its subsidiaries/divisions on the Grant Date (or within two years prior to your Termination of Employment), to:
  - (A) any of the following entities (including any successors thereto), any airline alliances (including Star Alliance and Oneworld) or airline industry associations (including Airlines for America and International Air Transport Association) in which such entity participates, and any partially or wholly owned subsidiary or joint venture of such entity that operates an airline or a business operated by Delta as of the Grant Date: Alaska Air Group, Inc., American Airlines Group, Inc., Frontier Airlines, Inc., Jet Blue Airways Corporation, Southwest Airlines Co., Spirit Airlines, Inc., United Continental Holdings, Inc., Avianca S.A., Emirates Group, Etihad Airways P.J.S.C., International Consolidated Airlines Group, S.A. or Qatar Airways;
  - (B) any passenger or cargo air carrier that is more than 25% owned by Emirates Group, Etihad Airways P.J.S.C. or Qatar Airways;
  - (C) if not included in clause (A) or (B) above, any foreign air carrier that operates passenger or cargo service into the United States or its territories more than 35 flights per week for more than six months in any rolling 12-month period; provided, however, this clause (C) shall not apply to employment with LATAM Airlines Group S.A. or Delta profit sharing joint venture partners Aerovias de Mexico, S.A. de C.V. (Aeromexico), Air France KLM Group, Korean Air Lines Co., LTD or Virgin Atlantic Airways Limited, but shall apply to Campagnia Aerea Italiana S.p.A. (Alitalia); or
  - (D) any of the entities listed on Exhibit 1 hereto, *provided* that you (1) are employed by a Delta subsidiary or you have a significant role with and spend more than 75% of your time providing services to a Delta subsidiary or (2) are employed in Delta's TechOps or Delta Connection division.

These restrictions will apply to the territory over which you have responsibility on the Grant Date (or had responsibility for at the time of your Termination of Employment), which territory you acknowledge to be co-extensive with the cities encompassed by Delta's worldwide route structure as it exists as of the Grant Date, or the date of your Termination of Employment, as appropriate.

(iii) Nothing in this Section 2(d) will restrict your employment in any position, function, or role with any airline or entity not defined in Section 2(d) or Exhibit 1 hereto. Further, notwithstanding anything in this Section 2(d) to the contrary, these restrictions shall not apply to employment with Airco Aviation Services, LLC ("Airco"), or its wholly owned

subsidiaries, including DAL Global Services, LLC (d/b/a Unifi Services) for any period during which Delta owns at least 49% of Airco.

- (e) Return of Property. You hereby agree that all property belonging to Delta, including records, files, memoranda, reports and personnel information (including corporate records, benefit files, training records, customer lists, operating procedure manuals, safety manuals, financial statements, price lists and the like), relating to the business of Delta, whether in physical or electronic form, with which you come in contact in the course of your employment (hereinafter "Delta's Materials") shall, as between the parties hereto, remain the sole property of Delta. You hereby warrant that you will promptly return all originals and copies of Delta's Materials to Delta at the time your employment terminates.
- (f) No Statements. You hereby agree that you will not, both during the term of your employment with Delta and after your Termination of Employment, (i) make any oral or written statement to the news media, in any public forum, or to any business competitive with Delta concerning any actions or inactions by Delta or any of its current or former subsidiaries or Affiliates or any of their present or former officers, directors, or employees (the "Delta Parties"), relative to the Delta Parties' compliance with any state, federal or local law or rule or (ii) make any oral or written statement or take any other action that disparages or criticizes the Delta Parties, including, but not limited to, any such statement that damages the Delta Parties' good reputation or impairs their normal operations or activities.
- (g) Cooperation. You hereby agree that you will, both during the term of your employment with Delta and after your Termination of Employment, to the extent requested in writing and reasonable under the circumstances, cooperate with and serve in any capacity requested by Delta in any pending or future litigation or other legal matter in which Delta has an interest and regarding which you, by virtue of your employment with Delta, have knowledge or information relevant to the litigation or matter.
- (h) Clawback. If you are an officer of Delta at or above the Vice President level, you hereby agree that if the Committee determines that you have engaged in fraud or misconduct that caused, in whole or in part, the need for a required restatement of Delta's financial statements filed with the U.S. Securities and Exchange Commission, the Committee will review all incentive compensation awarded to or earned by you, including, without limitation, your Award, with respect to fiscal periods materially affected by the restatement and may recover from you all such incentive compensation to the extent the Committee deems appropriate after taking into account the relevant facts and circumstances. Any recoupment hereunder may be in addition to any other remedies that may be available to Delta under applicable law, including disciplinary action up to and including termination of employment.
- (i) Insider Trading Policy. You understand that you are subject to the Delta Air Lines, Inc. Insider Trading Policy, as in effect from time to time, and you are responsible for reading, understanding and complying with the policy, including the prohibitions against hedging and pledging of Delta Common Stock.
- (j) Former Employee Vendor Policy. You hereby agree that, during the one-year period following your Termination of Employment, you will be subject to and shall comply with Delta's Restriction on Former Employees' Work with Vendors policy, as in effect from time to time.

# 3. <u>Dispute Resolution</u>

(a) Arbitration. You hereby agree that, except as expressly set forth below, all disputes and any claims arising out of or under or relating to the Award or this Agreement, including, without limitation, any dispute or controversy as to the validity, interpretation, construction, application, performance, breach or enforcement of this Agreement or any of its terms, shall be submitted for and settled by mandatory, final and binding arbitration in accordance with the Commercial Arbitration Rules then prevailing of the American Arbitration Association. Unless an alternative locale is otherwise agreed

to in writing by the parties to this Agreement, the arbitration shall be conducted in Atlanta, Georgia. The arbitrator will apply Georgia law to the merits of any dispute or claim without reference to rules of conflicts of law. Any award rendered by the arbitrator shall provide the full remedies available to the parties under the applicable law and shall be final and binding on each of the parties hereto and their heirs, executors, administrators, successors and assigns and judgment may be entered thereon in any court having jurisdiction. You hereby consent to the personal jurisdiction of the state and federal courts in the State of Georgia with venue in Atlanta for any action or proceeding arising from or relating to any arbitration under this Agreement. The prevailing party in any such arbitration shall be entitled to an award by the arbitrator of all reasonable attorneys' fees and expenses incurred in connection with the arbitration. However, Delta will pay all fees associated with the American Arbitration Association and the arbitrator. All parties must initial here for this Section 3 to be effective:

 [Participant]			
Delta Air Lines Inc	Marlon I Sullivan	Senior Vice President _	Human Resources

- (b) Injunctive Relief in Aid of Arbitration; Forum Selection. You hereby acknowledge and agree that the provisions contained in Section 2 are reasonably necessary to protect the legitimate business interests of Delta and that any breach of any of these provisions will result in immediate and irreparable injury to Delta for which monetary damages will not be an adequate remedy. You further acknowledge that if any such provision is breached or threatened to be breached, Delta will be entitled to seek a temporary restraining order, preliminary injunction or other equitable relief in aid of arbitration in any court of competent jurisdiction without the necessity of posting a bond restraining you from continuing to commit any violation of the covenants, and you hereby irrevocably consent to the jurisdiction of the state and federal courts of the State of Georgia, with venue in Atlanta, which shall have jurisdiction to hear and determine any claim for a temporary restraining order, preliminary injunction or other equitable relief brought against you by Delta in aid of arbitration.
- (c) Consequences of Breach. Furthermore, you acknowledge that, in partial consideration for the Award described in this Agreement, Delta is requiring that you agree to and comply with the terms of Section 2, and you hereby agree that, without limiting any of the foregoing, should you violate any of the covenants included in Section 2, you will not be entitled to and shall not receive any Awards under the 2021 LTIP as set forth in this Agreement and any outstanding Awards will be forfeited.
- (d) Tolling. You further agree that in the event the enforceability of any of the restrictions as set forth in Section 2 are challenged and you are not preliminarily or otherwise enjoined from breaching such restriction(s) pending a final determination of the issues, then, if an arbitrator or upon review of any arbitrator's decision, a court, concludes that the challenged restriction(s) is enforceable, any applicable time period related to the challenged restriction set forth in Section 2 shall be deemed tolled upon the filing of the arbitration or action seeking injunctive or other equitable relief in aid of arbitration, whichever is first in time, until the dispute is finally resolved and all periods of appeal have expired.
- (e) Governing Law. Unless governed by federal law, this Agreement shall be governed by and construed in accordance with the laws of the State of Georgia, without regard to principles of conflicts of laws of that State.
- (f) Waiver of Jury Trial. TO THE MAXIMUM EXTENT PERMITTED BY LAW, YOU HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE THE RIGHT TO A TRIAL BY JURY IN CONNECTION WITH ANY MATTER ARISING OUT OF, UNDER,

IN CONNECTION WITH, OR IN ANY WAY RELATED TO THIS AGREEMENT. THIS INCLUDES, WITHOUT LIMITATION, ANY DISPUTE CONCERNING ANY COURSE OF CONDUCT, COURSE OF DEALING, STATEMENT (WHETHER VERBAL OR WRITTEN) OR ACTION OF DELTA OR YOU, OR ANY EXERCISE BY DELTA OR YOU OF OUR RESPECTIVE RIGHTS UNDER THIS AGREEMENT OR IN ANY WAY RELATING TO THIS AGREEMENT. YOU FURTHER ACKNOWLEDGE THAT THIS WAIVER IS A MATERIAL INDUCEMENT FOR DELTA TO ISSUE AND ACCEPT THIS AGREEMENT.

- **4. Validity:** Severability. In the event that one or more of the provisions contained in this Agreement shall for any reason be held invalid, illegal or unenforceable in any respect, such holding shall not affect any other provisions in this Agreement, but this Agreement shall be construed as if such invalid, illegal or unenforceable provisions had never been contained herein. The invalidity, illegality or unenforceability of any provision or provisions of this Agreement will not affect the validity or enforceability of any other provision of this Agreement, which will remain in full force and effect.
- **Authority of the Committee.** You acknowledge and agree that the Committee has the sole and complete authority and discretion to construe and interpret the terms of this Agreement. All determinations of the Committee shall be final and binding for all purposes and upon all persons, including, without limitation, you and the Company and your heirs and its successors. The Committee shall be under no obligation to construe this Agreement or treat the Award in a manner consistent with the treatment provided with respect to other Awards or Participants.
- **Amendment.** This Agreement may not be amended or modified except by written agreement signed by you and Delta; *provided*, *however*, you acknowledge and agree that Delta may unilaterally amend the clawback provision set forth in Section 2(h) to the extent required to be in compliance with any applicable law or regulation or Delta's internal clawback policy, as it may be amended from time to time.
- **Acknowledgement; Electronic Delivery.** By signing this Agreement, you (a) acknowledge that you have had a full and adequate opportunity to read this Agreement and you agree with every term and provision herein, including, without limitation, the terms of Sections 2, 3, 4, 5, 6 and, if applicable, Exhibit 1 hereto; (b) agree, on behalf of yourself and on behalf of any designated beneficiary and your heirs, executors, administrators and personal representatives, to all of the terms and conditions contained in this Agreement and the Plan; and (c) consent to receive all material regarding any awards under the Plan, including any prospectuses, from the Company or a third party designated by the Company, electronically with an e-mail notification to your work e-mail address.
- **8. Entire Agreement.** This Agreement, together with the Plan (the terms of which are made a part of this Agreement and are incorporated into this Agreement by reference), constitute the entire agreement between you and Delta with respect to the Award.
- 9. Acceptance of this Award. If you agree to all of the terms of this Agreement and would like to accept this Award, you must sign and date this Agreement where indicated below and, if you do not accept the Award electronically, return an original signed version of this Agreement to Brittany Pemberton, either by hand or by mail to Department 936, P.O. Box 20706, Atlanta, Georgia 30320, as set forth on page 1 of this Agreement. If you have any questions regarding how to accept your Award, please contact Brittany Pemberton at 404-714-4011. Delta hereby acknowledges and agrees that its legal obligation to make the Award to you shall become effective when you sign this Agreement.
- 10. <u>Fractions</u>. Any calculation under the 2021 LTIP that results in a fractional amount will be rounded to two decimal points.
- 11. <u>Potential Reduction in Payments Due to Excise Tax</u>. In the event that a Participant becomes entitled to benefits under this Agreement, then such benefits, together with any payment or consideration

in the nature of value or compensation to or for the Participant's benefit under any other agreement with or plan of Delta, shall be subject to reduction as set forth in Section 4(e) of the Delta Air Lines, Inc. Officer and Director Severance Plan, which relates to the excise tax under Section 4999 of the Code.

12. Section 409A of the Code. To the extent required to be in compliance with Section 409A of the Code, and the regulations promulgated thereunder (together, "Section 409A"), notwithstanding any other provision of the Plan, (a) any payment or benefit to which a Participant is eligible with respect to the 2021 LTIP, including a Participant who is a "specified employee" as defined in Section 409A, shall be adjusted or delayed and (b) any term of the 2021 LTIP may be adjusted in such manner as to comply with Section 409A and maintain the intent of the 2021 LTIP to the maximum extent possible. More specifically, to the extent any payment provided to a Participant under the 2021 LTIP constitutes non exempted deferred compensation under Section 409A and the Participant is at the time of the Participant's Termination of Employment considered to be a "specified employee" pursuant to the Company's policy for determining such employees, the payment of any such non exempted amount and the provision of such non exempted benefits will be delayed for six months following the Participant's separation from service. Notwithstanding the foregoing, Delta shall not have any liability to any Participant or any other person if any payment is determined to constitute "nonqualified deferred compensation" within the meaning of Section 409A and does not satisfy the additional conditions applicable to nonqualified deferred compensation under Section 409A.

\* \* \* \*

You and Delta, each intending to be bound legally, agree to the matters set forth above by signing this Agreement, all as of the date set forth below.

By:	Name: Marlon J. Sullivan
	Title: Senior Vice President-Human Resource
	PARTICIPANT
	[PARTICIPANT]
	Date:

# **Subsidiary and Company Division Competitors**

- 1. If you are employed by, or you have a significant role with and spend more than 75% of your time providing services to **Delta Vacations**, **LLC**, the following entities, (including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: Apple Vacations; CheapCaribbean.com; Classic Vacations, LLC; Costco Travel; FC USA, Inc.; Sun Country Vacations; The Mark Travel Corporation; and Travel Impressions.
- 2. If you are employed by, or you have a significant role with and spend more than 75% of your time providing services to **Monroe Energy, LLC**, the following entities, (including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: PBF Energy Inc. and Phillips 66 Company.
- 3. If you are employed by, or you have a significant role with and spend more than 75% of your time providing services to **Endeavor Air, Inc.**, the following entities, (including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: Air Wisconsin Airlines Corporation; CommutAir; Envoy Air, Inc.; ExpressJet Airlines, Inc.; Horizon Air Industries, Inc.; Jazz Aviation, LP; Mesa Air Group, Inc.; Piedmont Airlines, Inc.; PSA Airlines, Inc.; Republic Airways Holdings Inc.; Skywest, Inc.; and Trans States Holdings, Inc.
- 4. If you are employed by the Company in its **TechOps division**, the following entities(including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: AAR Corp.; GE Aviation Service Operation LLP, GE Aviation Systems Group Limited, GE Aviation Systems North America, Inc. GE Aviation UK; Honeywell International , Inc.; Hong Kong Aircraft Engineering Company LTD (HAECO) (Americas and international); Lufthansa Technik AG; the MTU Maintenance businesses of MTU Aero Engines (domestic and international); Pratt & Whitney; Singapore Technologies Aerospace Ltd.; and United Technologies Corporation.
- 5. If you are employed by the Company in its **Delta Connection division**, the following entities (including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: Air Wisconsin Airlines Corporation; CommutAir; Envoy Air, Inc.; ExpressJet Airlines, Inc.; Horizon Air Industries, Inc.; Jazz Aviation, LP; Mesa Air Group, Inc.; Piedmont Airlines, Inc.; PSA Airlines, Inc.; Republic Airways Holdings Inc.; Skywest, Inc.; and Trans States Holdings, Inc.
- 7. If you are employed by, or you have a significant role with and spend more than 75% of your time providing services to **Delta Material Services**, **LLC**, the following entities, (including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: AAR Corp; AerSale, Inc.; AJ Walter Aviation Limited; GA Telesis, LLC; Unical Aviation, Inc.; and VAS Aero Services, LLC.
- 8. If you are employed by, or you have a significant role with and spend more than 75% of your time providing services to **Delta Flight Products, LLC**, the following entities, (including the successors thereto) and any corporate parent or any partially or wholly owned subsidiary of such entities shall be included as competitors under Section 2(d)(ii)(D) of this Agreement: Airbus SE; EnCore Aerospace LLC; Gulfstream Aerospace Corporation (excluding corporate parent); Hong Kong Aircraft Engineering Company Limited(HAECO); JAMCO Corporation; Panasonic Avionics Corporation (excluding corporate parent); Rockwell Collins, Inc.; ST Aerospace Group; Thales Group; The Boeing Company; and Zodiac Aerospace.

## APPENDIX A

The terms of this Appendix A shall apply to the Award set forth in this Agreement. Capitalized terms that are used but not otherwise defined in this Agreement have the meaning set forth in the Plan. For purposes of Appendix A, you are referred to as a "*Participant*."

## A. Restricted Stock

- 1. <u>Restrictions</u>. Until the restrictions imposed by this Section A (the "**Restrictions**") have lapsed pursuant to Section A.2 or A.3, a Participant will not be permitted to sell, exchange, assign, transfer or otherwise dispose of the Restricted Stock, and the Restricted Stock will be subject to forfeiture as set forth below.
- 2. <u>Lapse of Restrictions—Continued Employment</u>. Subject to the terms of the Plan and this Agreement, including this Section A, the Restrictions shall lapse and be of no further force or effect with respect to (a) fifty percent of the Shares of Restricted Stock on February 1, 2022 ("First RS Installment"); (b) twenty-five percent of the Shares of Restricted Stock on February 1, 2023 ("Second RS Installment"); and (c) twenty-five percent of the Shares of Restricted Stock on February 1, 2024 ("Third RS Installment").
- 3. <u>Lapse of Restrictions/Forfeiture upon Terminations of Employment [Occurring Prior to October 1, 2021]</u>. In addition to the other provisions of the Plan and this Agreement, [effective for Terminations of Employment that occur prior to October 1, 2021], the Restricted Stock and the Restrictions set forth in this Section A are subject to the following terms and conditions:
- (a) Without Cause or For Good Reason. Upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason (including the Termination of Employment of the Participant if he or she is employed by an Affiliate at the time the Company sells or otherwise divests itself of such Affiliate), subject to the Participant's execution of a waiver and release of claims in a form and manner satisfactory to the Company (a "Release"), with respect to any portion of the Restricted Stock subject to the Restrictions, the Restrictions shall immediately lapse on the Pro Rata RS Portion as of the date of such Termination of Employment. Upon the Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason, any Restricted Stock that remains subject to the Restrictions, other than the Pro Rata RS Portion, shall be immediately forfeited.
- "Pro Rata RS Portion" means, with respect to any RS Installment that is subject to the Restrictions at the time of a Participant's Termination of Employment, the number of Shares covered by such RS Installment multiplied by a fraction (i) the numerator of which is the number of calendar months<sup>1</sup> from the Grant Date to the date of such Termination of Employment, rounded up for any partial month and (ii) the denominator of which is 12 for the First RS Installment, 24 for the Second RS Installment and 36 for the Third RS Installment.<sup>2</sup>
- (b) *Voluntary Resignation*. Upon a Participant's Termination of Employment by reason of a voluntary resignation (other than for Good Reason or Retirement), any portion of the Restricted Stock subject to the Restrictions shall be immediately forfeited.
- (c) Retirement. Subject to Section A.3(f), upon a Participant's Termination of Employment by reason of Retirement, with respect to any portion of the Restricted Stock subject to the Restrictions, subject to the Participant's execution of a Release, the Restrictions shall immediately lapse on the Pro

<sup>&</sup>lt;sup>1</sup> For purposes of this Appendix A, one calendar month is calculated from the date of measurement to the same or closest numerical date occurring during the following month. For example, one calendar month from January 31, 2021 will elapse as of February 28, 2021, two months will elapse on March 31, 2021, and so on.

<sup>&</sup>lt;sup>2</sup> If this formula results in any fractional Share, the Pro Rata RS Portion will be rounded up to the nearest whole Share.

Rata RS Portion as of the date of such Termination of Employment. Pro Rata RS Portion has the meaning set forth in Section A.3(a). Upon a Participant's Termination of Employment by reason of Retirement, any Restricted Stock that remains subject to the Restrictions, other than the Pro Rata RS Portion, shall be immediately forfeited.

- (d) Death or Disability. Upon a Participant's Termination of Employment due to death or Disability, the Restrictions shall immediately lapse and be of no further force or effect as of the date of such Termination of Employment.
- (e) For Cause. Upon a Participant's Termination of Employment by the Company for Cause, any portion of the Restricted Stock subject to the Restrictions shall be immediately forfeited.
- (f) Retirement-Eligible Participants Who Incur a Termination of Employment for Other Reasons. If a Participant who is eligible for Retirement is or would be terminated by the Company without Cause, such Participant shall be considered to have been terminated by the Company without Cause for purposes of this Agreement rather than having retired, but only if the Participant acknowledges that, absent Retirement, the Participant would have been terminated by the Company without Cause. If, however, the employment of a Participant who is eligible for Retirement is terminated by the Company for Cause, then, regardless of whether the Participant is considered as a retiree for purposes of any other program, plan or policy of the Company, for purposes of this Agreement, the Participant's employment shall be considered to have been terminated by the Company for Cause.
- (g) <u>Change in Control</u>. Notwithstanding the foregoing and subject to Section 11 of this Agreement, upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason (including the Termination of Employment of the Participant if he or she is employed by an Affiliate at the time the Company sells or otherwise divests itself of such Affiliate) on or after a Change in Control but prior to the second anniversary of such Change in Control, with respect to any RS Installment that is not then vested, subject to the Participant's execution of a Release, any Restrictions in effect shall immediately lapse on the date of such Termination of Employment and be of no further force or effect as of such date.
- [4. <u>Lapse of Restrictions/Forfeiture upon Terminations of Employment Occurring On or After October 1, 2021</u>. Effective for Terminations of Employment that occur on or after October 1, 2021, the Restricted Stock and the Restrictions set forth in this Section A are subject to the following terms and conditions:
- (a) Qualifying Termination of Employment. Upon a Participant's Qualifying Termination of Employment (as such term is defined below), subject to the Participant's execution of a Release, with respect to any portion of the Restricted Stock subject to the Restrictions, the Restrictions shall lapse and be of no further force or effect as of the dates set forth in Section A.2 in the same manner and to the same extent as if the Participant's employment had continued.
- (b) Disqualifying Termination of Employment. Upon a Participant's Disqualifying Termination of Employment (as such term is defined below), any portion of the Restricted Stock subject to the Restrictions shall be immediately forfeited.
- (c) Death or Disability. Upon a Participant's Termination of Employment due to death or Disability, the Restrictions shall immediately lapse and be of no further force or effect as of the date of such Termination of Employment.
- (d) Change in Control. Notwithstanding the foregoing and subject to Section 11 of this Agreement, upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason on or after a Change in Control but prior to the second anniversary of such Change in Control, with respect to any portion of the Restricted Stock subject to the Restrictions, subject

to the Participant's execution of a Release, the Restrictions shall immediately lapse on the date of such Termination of Employment and be of no further force or effect as of such date.

(e) Death Following Qualifying Termination of Employment. If a Participant dies after incurring a Qualifying Termination of Employment, but before the dates set forth in Section A.2, with respect to any portion of the Restricted Stock subject to the Restrictions, the Restrictions shall immediately lapse and be of no further force or effect as of the date of the Participant's death.]

## [5. *Definitions*.

- (a) "Qualifying Termination of Employment" means a Participant's Termination of Employment (i) by the Company without Cause or (ii) by the Participant with or without Good Reason or by reason of Retirement.
  - (b) "Disqualifying Termination of Employment" means a Participant's Termination of Employment by the Company for Cause.]

# B. Option

- 1. <u>Exercise Period</u>. Subject to the terms of the Plan and this Agreement, an Option shall (a) vest and become exercisable with respect to one-third of the Option on each of the following "**Option Installment Vesting Dates**:" (i) February 1, 2022 (the "**First Option Installment**"); (ii) February 1, 2023 (the "**Second Option Installment**"); and (iii) February 1, 2024 (the "**Third Option Installment**"); and (b) be exercisable through and including the day immediately preceding the tenth anniversary of the Grant Date (the "**Expiration Date**").
- 2. <u>Change in Exercisability and Exercise Period upon Terminations of Employment [Occurring Prior to October 1, 2021]</u>. In addition to the other provisions of the Plan and this Agreement, [effective for Terminations of Employment that occur prior to October 1, 2021,] the exercisability of the Option and the exercise period set forth in this Section B are subject to the following terms and conditions:
- (a) Without Cause or For Good Reason. Upon a Participant's Terminations of Employment by the Company without Cause or by the Participant for Good Reason (including the Termination of Employment of the Participant if he or she is employed by an Affiliate at the time the Company sells or otherwise divests itself of such Affiliate), subject to the Participant's execution of a Release, the Pro Rata Option Portion of any Option Installment that is not exercisable at the time of such Termination of Employment (i) will vest and become exercisable under Section B.1 in the same manner and to the same extent as if the Participant's employment had continued and (ii) the entire then exercisable portion of the Option, as applicable, shall be exercisable during the period: (A) beginning on the applicable Option Installment Vesting Date and (B) ending on the earlier of (1) the later of the third anniversary of (x) such Termination of Employment or (y) the applicable Option Installment Vesting Date or (2) the Expiration Date. Upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason, any portion of the Option that is not exercisable at the time of such Termination of Employment, other than the Pro Rata Option Portion, shall be immediately forfeited.

"Pro Rata Option Portion" means, with respect to any Option Installment that is not exercisable at the time of a Participant's Termination of Employment, the number of Shares covered by such Option Installment multiplied by a fraction (i) the numerator of which is the number of calendar months from the Grant Date to the date of such Termination of Employment, rounded up for any partial month and (ii) the denominator of which is 12 for the First Option Installment, 24 for the Second Option Installment, and 36 for the Third Option Installment.<sup>3</sup>

(b) Voluntary Resignation. Upon a Participant's Termination of Employment by reason of a

<sup>&</sup>lt;sup>3</sup> If this formula results in any fractional Share, the Pro Rata Option Portion will be rounded up to the nearest whole Share.

voluntary resignation (other than for Good Reason or Retirement) (i) any portion of the Option that is not exercisable at the time of such Termination of Employment shall be immediately forfeited and (ii) any portion of the Option that is exercisable at the time of such Termination of Employment shall remain exercisable until the earlier of (A) 90 days after such Termination of Employment or (B) the Expiration Date.

- (c) Retirement. Subject to Section B.2(f), upon a Participant's Termination of Employment by reason of Retirement, subject to the Participant's execution of a Release, the Pro Rata Option Portion of any Option Installment that is not exercisable at the time of such Termination of Employment (i) will vest and become exercisable under Section B.1 in the same manner and to the same extent as if the Participant's employment had continued and (ii) the entire then exercisable portion of the Option shall be exercisable during the period: (A) beginning on the applicable Option Installment Vesting Date and (B) ending on the Expiration Date. Pro Rata Option Portion has the meaning set forth in Section B.2(a). Upon the Participant's Termination of Employment by reason of Retirement, any portion of the Option that is not exercisable at the time of such termination, other than the Pro Rata Option Portion, shall be immediately forfeited.
- (d) Death or Disability. Upon a Participant's Termination of Employment due to death or Disability, any Option Installment that is not exercisable at the time of such Termination of Employment shall vest and become exercisable and the entire then exercisable portion of the Option shall be exercisable during the period: (i) beginning on the date of such Termination of Employment and (ii) ending on (A) if due to Disability, the earlier of (1) the third anniversary of such Termination of Employment and (2) the Expiration Date or (B) if due to death, the Expiration Date.
- (e) For Cause. Upon a Participant's Termination of Employment by the Company for Cause, any unexercised portion of the Option shall be immediately forfeited, including any portion that was then exercisable.
- (f) Retirement-Eligible Participants Who Incur a Termination of Employment for Other Reasons. If a Participant who is eligible for Retirement is or would be terminated by the Company without Cause, such Participant shall be considered to have been terminated by the Company without Cause for purposes of this Agreement rather than having retired, but only if the Participant acknowledges that, absent Retirement, the Participant would have been terminated by the Company without Cause. If, however, the employment of a Participant who is eligible for Retirement is terminated by the Company for Cause, then regardless of whether the Participant is considered as a retiree for purposes of any other program, plan or policy of the Company, for purposes of this Agreement, the Participant's employment shall be considered to have been terminated by the Company for Cause.
- (g) Change in Control. Notwithstanding the foregoing and subject to Section 11 of this Agreement, upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason (including the Termination of Employment of the Participant if he or she is employed by an Affiliate at the time the Company sells or otherwise divests itself of such Affiliate) on or after a Change in Control but prior to the second anniversary of such Change in Control, subject to the Participant's execution of a Release, any Option Installment that is not exercisable at the time of such Termination of Employment shall vest and become exercisable, and the entire then exercisable portion of the Option shall be exercisable during the period (i) beginning on the date of such Termination of Employment and (ii) ending on the earlier of (A) the third anniversary of such Termination of Employment or (B) the Expiration Date.
- [3. <u>Lapse of Restrictions/Forfeiture upon Terminations of Employment Occurring On or After October 1, 2021</u>. Effective for Terminations of Employment that occur on or after October 1, 2021, the exercisability of the Option and the exercise period set forth in Section B.1 are subject to the following terms and conditions:

- (a) Qualifying Termination of Employment. Upon a Participant's Qualifying Termination of Employment, subject to the Participant's execution of a Release, any portion of the Option that is not exercisable at the time of such Qualifying Termination of Employment (i) will vest and become exercisable under Section B.1 of this Appendix A in the same manner and to the same extent as if the Participant's employment had continued and (ii) the entire then exercisable portion of the Option shall be exercisable during the period: (A) beginning on the applicable Option Installment Vesting Date and (B) ending on the Expiration Date.
- (b) Disqualifying Termination of Employment. Upon a Participant's Disqualifying Termination of Employment, any unexercised portion of the Option shall be immediately forfeited, including any portion that was then exercisable.
- (c) Death or Disability. Upon a Participant's Termination of Employment due to death or Disability, any portion of the Option that is not exercisable at the time of such Termination of Employment shall vest and become exercisable and the then exercisable portion of the Option shall be exercisable during the period: (i) beginning on the date of such Termination of Employment and (ii) ending on the Expiration Date.
- (d) Change in Control. Notwithstanding the foregoing and subject to Section 11 of this Agreement, upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason on or after a Change in Control but prior to the second anniversary of such Change in Control, subject to the Participant's execution of a Release, any portion of the Option that is not exercisable at the time of such Termination of Employment shall vest and become exercisable, and the entire then exercisable portion of the Option shall be exercisable during the period (i) beginning on the date of such Termination of Employment and (ii) ending on the Expiration Date.
- (e) Death Following Qualifying Termination of Employment. If a Participant dies after incurring a Qualifying Termination of Employment, but before the dates set forth in Section B.1, if applicable, any portion of the Option that is not exercisable at the time of the Participant's death shall vest and become exercisable and the then exercisable portion of the Option shall be exercisable during the period: (i) beginning on the date of the Participant's death and (ii) ending on the Expiration Date.]

## C. Performance Award

- 1. <u>Payout Criteria and Form of Payment</u>. Except as otherwise expressly set forth in this Section C, payment, if any, of a Performance Award will be based on the Company's performance during the period beginning on January 1, 2021 and ending on and including December 31, 2023 (the "*Performance Period*"). The actual payout, if any, of a Performance Award will be determined by the Committee pursuant to the achievement of certain performance criteria established by the Committee to measure the Company's performance during the Performance Period (the "*Performance Measures*"). A description of the Performance Measures and amounts to be earned, if any, for the various levels of performance, which shall not exceed 200% of the target level, will be communicated to Participants in such manner as the Committee deems appropriate. The payout, if any, of a Performance Award will be made in cash.
- 2. <u>Vesting</u>. Subject to the terms of the Plan and all other conditions included this Agreement, the Performance Award shall vest at the end of the Performance Period to the extent that the Company's actual results with respect to the Performance Measures meet or exceed threshold level. Any portion of a Performance Award that does not vest at the end of the Performance Period will immediately lapse and become void.
- 3. <u>Timing of Payment</u>. The payout, if any, of any Performance Award that vests under Section C.2 will be made as soon as practicable after the Committee certifies the achievement of the Performance Measures and the payment amount can be finally determined, but in no event later than March 15, 2024.

unless it is administratively impracticable to do so and such impracticability was not foreseeable at the end of 2023, in which case such payment shall be made as soon as administratively practicable after March 15, 2024.

- 4. <u>Accelerated Vesting/Forfeiture upon Terminations of Employment [Occurring Prior to October 1, 2021]</u>. Effective for Terminations of Employment [that occur prior to October 1, 2021], the Performance Awards are subject to the following terms and conditions.
- (a) Without Cause or For Good Reason. Upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason (including the Termination of Employment of the Participant if he or she is employed by an Affiliate at the time the Company sells or otherwise divests itself of such Affiliate), subject to the Participant's execution of a Release, the Participant's target Performance Award will be recalculated and will be the result of the following formula (the "Adjusted Performance Award"):  $S \times (T \div 36)$  where,
  - S = the portion of the Participant's target Performance Award as of the Grant Date; and
  - T = the number of calendar months from January 1, 2021 to the date of such Termination of Employment (rounded up for any partial month).

Thereafter, the Participant will be eligible to receive a payment, if any, based on the Adjusted Performance Award which will vest and become payable under Sections C.2 and C.3 in the same manner and to the same extent as if the Participant's employment had continued.

- (b) Voluntary Resignation. Upon a Participant's Termination of Employment by reason of a voluntary resignation (other than for Good Reason or Retirement) prior to the end of the workday on December 31, 2023, the Participant will immediately forfeit the Performance Award as of the date of such Termination of Employment. In the event a Participant incurs a Termination of Employment by reason of a voluntary resignation on or after January 1, 2024, subject to the Participant's execution of a Release, the Participant will remain eligible for any unpaid Performance Award, which award will vest and become payable under Sections C.2 and C.3 in the same manner and to the same extent as if the Participant's employment had continued.
- (c) Retirement. Subject to Section C.4(f), upon a Participant's Termination of Employment due to Retirement, subject to the Participant's execution of a Release, the Participant's target Performance Award will be recalculated in accordance with the formula set forth in Section C.4(a). Thereafter, the Participant will be eligible to receive a payment, if any, based on the Adjusted Performance Award which will vest and become payable under Sections C.2 and C.3 in the same manner and to the same extent as if the Participant's employment had continued.
- (d) *Death or Disability*. Upon a Participant's Termination of Employment due to death or Disability, the Participant's Performance Award will immediately become vested at the target level and such amount will be paid as soon as practicable thereafter to the Participant or the Participant's estate, as applicable.
- (e) For Cause. Upon a Participant's Termination of Employment by the Company for Cause, the Participant will immediately forfeit the Performance Award as of the date of such Termination of Employment.
- (f) Retirement-Eligible Participants Who Incur a Termination of Employment for Other Reasons. If a Participant who is eligible for Retirement is or would be terminated by the Company without Cause, such Participant shall be considered to have been terminated by the Company without Cause for purposes of this Agreement rather than having retired, but only if the Participant acknowledges that, absent Retirement, the Participant would have been terminated by the Company without Cause. If,

however, the employment of a Participant who is eligible for Retirement is terminated by the Company for Cause, then, regardless of whether the Participant is considered as a retiree for purposes of any other program, plan or policy of the Company, for purposes of this Agreement, the Participant's employment shall be considered to have been terminated by the Company for Cause.

- Change in Control. Notwithstanding the foregoing and subject to Section 11 of this Agreement, upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason (including the Termination of Employment of the Participant if he or she is employed by an Affiliate at the time the Company sells or otherwise divests itself of such Affiliate) on or after a Change in Control but prior to the second anniversary of such Change in Control, subject to the Participant's execution of a Release, the Participant's outstanding Performance Award shall immediately become vested at the target level and such amount will be paid to the Participant as soon as practicable. With respect to any Participant who incurs a Termination of Employment by the Company without Cause or who resigns for Good Reason prior to a Change in Control, if a Change in Control occurs thereafter during the Performance Period, such Participant's Adjusted Performance Award, will immediately become vested and be paid in cash to the Participant as soon as practicable.
- [5. <u>Accelerated Vesting/Forfeiture upon Terminations of Employment Occurring On or After October 1, 2021</u>. Effective for Terminations of Employment that occur on or after October 1, 2021, the Performance Award is subject to the following terms and conditions:
- (a) Qualifying Termination of Employment. Upon a Participant's Qualifying Termination of Employment, subject to the Participant's execution of a Release, the Participant will remain eligible for the Performance Award, which award will vest and become payable under Sections C.2 and C.3 of this Appendix A in the same manner and to the same extent as if the Participant's employment had continued.
- (b) Disqualifying Termination of Employment. Upon a Participant's Disqualifying Termination of Employment, the Participant will immediately forfeit any unpaid portion of the Performance Award as of the date of such Termination of Employment.
- (c) *Death or Disability*. Upon a Participant's Termination of Employment due to death or Disability, the Participant's Performance Award will immediately become vested at the target level and such amount will be paid as soon as practicable thereafter to the Participant or the Participant's estate, as applicable.
- (d) Change in Control. Notwithstanding the foregoing and subject to Section 11 of this Agreement, upon a Participant's Termination of Employment by the Company without Cause or by the Participant for Good Reason on or after a Change in Control but prior to the second anniversary of such Change in Control, subject to the Participant's execution of a Release, the Participant's outstanding Performance Award will immediately become vested at the target level and such amount will be paid in cash to the Participant as soon as practicable. With respect to any Participant who incurs a Termination of Employment by the Company without Cause or who resigns for Good Reason prior to a Change in Control, if a Change in Control occurs thereafter during the Performance Period, such Participant's Performance Award will immediately become vested and be paid to the Participant as soon as practicable.
- (e) Death Following Qualifying Termination of Employment. If a Participant dies after incurring a Qualifying Termination of Employment, but before the Performance Award vests and becomes payable under Sections C.2 and C.3, the Participant's Performance Award will immediately become vested at the target level and such amount will be paid as soon as practicable thereafter to the Participant's estate.]

April 15, 2021

The Board of Directors and Stockholders of Delta Air Lines, Inc.

We are aware of the incorporation by reference in the Registration Statements (Form S-3 No.'s 333-229720, 333-230087 and 333-238725 and Form S-8 No.'s 333-142424, 333-149308, 333-154818, 333-151060 and 333-212525) of Delta Air Lines, Inc. for the registration of its securities of our report dated April 15, 2021 relating to the unaudited condensed consolidated interim financial statements of Delta Air Lines, Inc. that are included in its Form 10-Q for the quarter ended March 31, 2021.

/s/ Ernst & Young LLP

## I, Edward H. Bastian, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended March 31, 2021;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of Delta as of, and for, the periods presented in this report;
- 4. Delta's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for Delta and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to Delta, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of Delta's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in Delta's internal control over financial reporting that occurred during Delta's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, Delta's internal control over financial reporting; and
- 5. Delta's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to Delta's auditors and the Audit Committee of Delta's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect Delta's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in Delta's internal control over financial reporting.

April 15, 2021

/s/ Edward H. Bastian

Edward H. Bastian Chief Executive Officer

## I, William C. Carroll, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended March 31, 2021;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of Delta as of, and for, the periods presented in this report;
- 4. Delta's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for Delta and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to Delta, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared:
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of Delta's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in Delta's internal control over financial reporting that occurred during Delta's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, Delta's internal control over financial reporting; and
- 5. Delta's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to Delta's auditors and the Audit Committee of Delta's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect Delta's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in Delta's internal control over financial reporting.

April 15, 2021

/s/ William C. Carroll

William C. Carroll

Interim Co-Chief Financial Officer and Senior Vice President - Finance and Controller

## I, Garrett L. Chase, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended March 31, 2021;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of Delta as of, and for, the periods presented in this report;
- 4. Delta's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for Delta and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to Delta, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared:
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of Delta's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in Delta's internal control over financial reporting that occurred during Delta's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, Delta's internal control over financial reporting; and
- 5. Delta's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to Delta's auditors and the Audit Committee of Delta's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect Delta's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in Delta's internal control over financial reporting.

April 15, 2021

/s/ Garrett L. Chase

Garrett L. Chase

Interim Co-Chief Financial Officer and Senior Vice President - Business Development and Financial Planning

April 15, 2021 Securities and Exchange Commission 100 F Street, NE Washington, D.C. 20549

## Ladies and Gentlemen:

The certifications set forth below are hereby submitted to the Securities and Exchange Commission pursuant to, and solely for the purpose of complying with, Section 1350 of Chapter 63 of Title 18 of the United States Code in connection with the filing on the date hereof with the Securities and Exchange Commission of the quarterly report on Form 10-Q of Delta Air Lines, Inc. ("Delta") for the quarterly period ended March 31, 2021 (the "Report").

Each of the undersigned, the Chief Executive Officer, the Interim Co-Chief Financial Officer and Senior Vice President - Finance and Controller and the Interim Co-Chief Financial Officer and Senior Vice President - Business Development and Financial Planning, respectively, of Delta, hereby certifies that, as of the end of the period covered by the Report:

- 1. such Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Delta.

#### /s/ Edward H. Bastian

Edward H. Bastian Chief Executive Officer

## /s/ William C. Carroll

William C. Carroll

Interim Co-Chief Financial Officer and Senior Vice President - Finance and Controller

## /s/ Garrett L. Chase

Garrett L. Chase

Interim Co-Chief Financial Officer and Senior Vice President - Business Development and Financial Planning