

ACTIVITY 1: ALIGNING ONE'S PECS

My PECS	My simple definition	Things to do to align with PECS of a successful entrepreneur
1. Creative	Able to create especially new and original things.	An entrepreneur should be creative and innovative to stay in the business and in order to have an edge over the other competitors.
2. Persistence	The ability to keep moving forward when it seems that all odds are against you.	Differences in judgment and a point of view. As an entrepreneur, you have to be self-assured, resilient, and committed to your principles.
3. Reliable	Being able to be trusted by consistently showing good in quality or performance.	An entrepreneur must build a good reputation, do the right thing, do what you say, and be fair in dealing with the subordinates and customers.
4. Organized	Able to have one's affairs in order to deal with them efficiently.	A successful entrepreneur instills belief in one's abilities, fostering resilience in the face of challenges, and attracting opportunities through assertiveness and charisma.
5. Confidence	The state of being able to feel calm and clear-headed while having a sense of trust in something.	An entrepreneur believes in his capacity and skills to become successful than who does not.

PROCESS QUESTIONS:

1. How do you feel upon knowing your personal traits?

It always feels good knowing your own personal traits. Understanding one's personal traits can feel empowering, providing insight into oneself and fostering self-acceptance and motivation for improvement.

2. Why is there a need to assess one's personal characteristics, attributes, lifestyles, skills and traits?

Assessing personal characteristics, attributes, lifestyles, skills, and traits is essential for self-awareness, identifying strengths and weaknesses, setting goals, making informed career choices, and personal development.

3. What are the personal entrepreneurial competencies of a successful entrepreneur?

Personal entrepreneurial competencies (PECs) of successful entrepreneurs typically include creativity, risk-taking propensity, resilience, networking skills, problem-solving ability, leadership, adaptability, and resourcefulness.

4. How do you relate your PECs to the PECs of a successful entrepreneur?

I relate my PECs to those of a successful entrepreneur by identifying and honing similar traits and skills, such as creativity, adaptability, resilience, and problem-solving ability, to enhance my entrepreneurial capabilities and increase my chances of success.