Contact

www.linkedin.com/in/
nandakchitrala (LinkedIn)

Top Skills

Requirements Analysis
Oracle
Unix

Languages

Telugu
Hindi
English

Certifications

IBM Certified System Administrator ,
WebSphere MQ v 6.0

IBM Certified System Administrator ,
WebSphere Application Server v 5.0

Salesforce Certified Advanced
Administrator (SCAA)

Salesforce Certified Platform App
Builder

Salesforce Certified Administrator
(SCA)

Nanda Kishore Chitrala

Certified Master Enterprise Architect at Salesforce
Greater Chicago Area

Summary

Accomplished, innovative business & technology leader with
strategic leadership vision & experience in transformation,
technology planning, enterprise roadmaps & execution, fostering
business & revenue growth within global & Fortune 500 multinational
corporations

Seasoned IT executive with the right mix of technology and
strategic, leadership skills in global enterprises & consulting
organizations, turnaround situations, cost-cutting mandates, leading
IT organizations to achieve world-class standard & create business
opportunities through proven technical acumen

Elite experience in IT Strategy & Roadmaps, Enterprise
Architecture, Portfolio Modernization, Application Development &
Delivery, Infrastructure Mgmt., Enterprise Application Integrations
(EAI), Enterprise BI/DW, Security among others

Spearheaded multi-million dollar programs ranging around $500M
+ in the domain areas of CRM, ERP, Web & E-Commerce, Finance,
Warranty, Enterprise SOA, Enterprise BI/DW, Master Data Mgmt.,
Security SSO, Business Continuity & DR

Served as "Global Chief Architect" for 5+ Billion dollar business
in Cummins and always known to be "Results-Driven". Lead 100+
programs/projects "On Time, On Budget, With Quality" across
various business & technical solution domains

Award-winning executive with several years of excellence in
senior-level IT leadership roles

CORE COMPETENCIES INCLUDE:

Enterprise Architecture | Strategic Planning & Roadmap| IT
Transformation & Turnaround | Agile & Global Expertise

Enterprise Information Lifecycle Management | ERP & CRM
Implementations | Mergers, JV & Consolidation Experience
Business Alignment & Executive Collaborator | Program & Risk
Management | Team Building & Direction
IT Operating Model & Support | Budget Management | Center of
Excellence & Innovation Centers |
Breadth of Vendor Mgmt. (10+ Vendors) |
Depth of Technology Lifecycle Management (20+ Techs)

Experience

Salesforce
Certified Master Enterprise Architect
August 2019 - Present
Chicago

Help Customers drive Digital Transformation and Innovation, excel at
facilitating, communicating and orchestrating partnerships to maximize
customers value from Salesforce.

Executive presence and business acumen to win the hearts and minds of
key stakeholders and business leaders. Become their trusted advisor.

Translate business strategy into operational visions and initiatives that
addresses business challenge and maximize business benefit.

Responsible as the expert for formulating and leading presales technical /
functional solution activity to prospective clients and customers while ensuring
customer satisfaction.

Focus on large or complex sales opportunities that need creative
and complex solutions. Develops and delivers outstanding Salesforce
presentations and demonstrations. Leads any and all aspects of the technical
sales process. Advises internal and external clients on overall architect
solutions.

Salesforce
Strategic Enterprise Architect
April 2016 - Present
Greater Chicago Area

Help Customers drive Digital Transformation and Innovation, excel at facilitating, communicating and orchestrating partnerships to maximize customers value from Salesforce.

Executive presence and business acumen to win the hearts and minds of key stakeholders and business leaders. Become their trusted advisor.

Translate business strategy into operational visions and initiatives that addresses business challenge and maximize business benefit.

Responsible as the expert for formulating and leading presales technical / functional solution activity to prospective clients and customers while ensuring customer satisfaction.

Focus on large or complex sales opportunities that need creative and complex solutions. Develops and delivers outstanding Salesforce presentations and demonstrations. Leads any and all aspects of the technical sales process. Advises internal and external clients on overall architect solutions.

CORE COMPETENCIES INCLUDE

Future State Strategy, Planning & Next Gen Roadmap | Solution Strategy | Enterprise Architecture
Discovery and Technology Driven Business Value | SAAS, PAAS and IAAS Models | Business & Technical Capability Model | Business Alignment & Executive Collaborator | Leadership & Organizational Management | Team Building & Direction | Value-Driven IT Management | Stakeholder Value | Portfolio Management & Rationalization | BI Analytics Strategy & Solution | BU & Corporate Integrations | Enterprise Architecture Lifecycle & Governance | Architecture Reviews & Standards | IT BU Risk Mgmt.

Cummins Inc.
10 years

Enterprise Architecture - Distribution BU IT & Global Solution Architecture Director
2014 - March 2016 (2 years)

Lead Enterprise Architecture efforts for IT BU in the form of Business & IT Strategy, Emerging Technologies, Innovation, Enterprise Technology CoE & TLM, Security Modernization, Roadmaps, AOP, Business Capability Models,

Projects Prioritization, Application & Technology Rationalization, Solutions Architecture & Governance

Lead Enterprise Solution Architecture Services with architects located globally across Americas, EMEA, China, India & APAC regions with alignment to Business Units, Regional Orgs. & Business Func. Provide solution architecture & design services for over 300 enterprise programs & projects across Customer Sales, Web & e-Commerce, Service & Support, Manufacturing, Finance, HR, Engineering, Supply Chain, etc. Build end-to-end solutions across a diverse spread of Technology, Integration, Security, Information, BI and application layers adhering to Cummins Technology Reference Model (CTRM) & CLEAN Standards. The practice leverages EA framework, reusable reference architectures, EA governance process & review boards, and templates for key architecture deliverables.

Facilitate top-notch reputation for EA team, achieving the shift in perception from infrastructure focused practice to value-added services group.

Part of CTO leadership team that built Cummins Enterprise Architecture framework based on elements from standard architecture reference models, industry frameworks, and enterprise operations framework including TOGAF, ITIL, Gartner EAF and Zachman

CORE COMPETENCIES INCLUDE

Future State Strategy, Planning & Next Gen Roadmap | Business & Technical Capability Model
Business Alignment & Executive Collaborator | Leadership & Organizational Management
Team Building & Direction | Value-Driven IT Management | Stakeholder Value
Portfolio Management & Rationalization | BI Analytics Strategy & Solution | BU & Corporate Integrations
Enterprise Architecture Lifecycle & Governance | Architecture Reviews & Standards | IT BU Risk Mgmt.

Chief Enterprise Solution Architect
2011 - 2014 (3 years)
Served as Chief Solution Architect for Engine Business, Distribution Business, Corp IT Security, Global Applications Development & Support organizations

Spearheaded multi-million dollar programs ranging around $500M+ in the domain areas of CRM, ERP, Web & E-Commerce, Finance, Warranty, Enterprise SOA, Enterprise BI/DW, Master Data Mgmt., Security SSO, Business Continuity & DR

Lead the architecture solution design efforts for multi-million dollar ($$) IT programs/projects including conceptual, logical, component, physical and ROI of the future state architecture while ensuring that the solution aligns with IT strategic direction and architectural standards

INTEGRATION SUCCESS – Embarked introduction of SOA to transform integrations landscape with 50+ edge applications, 80+ business flows, 150+ interfaces from point-to-point, siloed to cost effective enterprise shared, reusable services

COST SAVINGS & 6 SIGMA – As 6S Green Belt, developed a model with an estimated savings of $2M / year through the implementation of Technical Strategy, Server Consolidation effort for Cummins Integrated Aftermarket Distribution (IAD) among others

ON-TIME DELIVERY – My team delivered high profile multi-million dollar ($$$) programs with a combined CAPEX & OPEX of around $500M+ during the tenure in Cummins

Lead Global Solution Architecture with support from Domain architects (Technology, BI, Integration, Data, Information) located globally across Americas, Europe, Middle East Asia, China, India & APAC regions

CORE COMPETENCIES INCLUDE:

Cloud Architecture & Integration | Integrated Aftermarket Distribution (IAD) | Global ERP Implementations
Global Warranty | Mainframes Exit Program | DBU Next Gen | DBU Web & e-Commerce | Siebel CRM
Enterprise Application Integrations (SOA) | Master Data Management (MDM) – Customer, Product & Supplier
Enterprise BI & DW | Global HA/DR | IT Technical Strategy | Reference Architectures | Program Management

Senior Technology Architect & Technical Lead
2006 - 2011 (5 years)

Technology architecture lead responsible for portfolio modernization, technical design, new technology selection & validation, engineering, and operational readiness for implementation

Lead Technology Lifecycle Management (5i process) for tools & technologies including Technology Trends, Planning, Introduction, Realization Roadmap, Metrics & Measurement

TECHNOLOGY LEADERSHIP – Major accomplishments include several FIRSTs for Cummins; foundation for DR/Business Continuity, SAAS, IAAS, PAAS models, shared/virtualized web-hosting model, in-house engineering with savings of >$1M

Technical Design Authority and Assurance (Architecture Reviews, Program Assurance and Governance); ensuring adherence to IT Strategy, Architecture & Security, Standards, Policies & Guidelines

Established & automated IT Engineering reusable processes & checklist (system topology, installation, configuration, security – LDAP,SSO; network & DMZs, backup/recovery, monitoring, reporting) which helped reduce the system build cycle from 4-6 weeks to 1-2 weeks

Lead migration of 100+ apps including mission critical "cummins.com" from old legacy hosting model to an Enterprise web shared model with projected saving of 50% in IT Infrastructure & Support costs

DEPTH OF TECHNOLOGY LIFE CYCLE MGMT. (20+ Tech. like IBM WebSphere Suite, Oracle Fusion Suite, EBS, Siebel, OBIEE, MDM, Microsoft BI, Teradata, Security - SSO, LDAP, DR, Exadata & Exalogic, Cloud Computing – AWS, Azure, SaaS)

BREADTH OF VENDOR MGMT. (10+ Vendors like IBM, Oracle, Cisco, Microsoft, EMC, Teradata, Infosys, TCS, HCL, Cognizant)

CORE COMPETENCIES INCLUDE

Cloud (IAAS, PAAS, SAAS) Implementations | Mobile Device Mgmt. | Enterprise SSO & RBAC Siebel CRM & Customer Care | Enterprise HA/DR/ Business Continuity
Cummins Employee & Distribution Portal | Enterprise Oracle BI/EDW
Enterprise Appln Integrations & SOA | Enterprise/Shared Web Hosting | Multi-Tier Architecture & Global Deployments

Tata Consultancy Services
Web, Performance & Systems Engineer
2004 - 2006 (2 years)

Helmed Web, Performance & Systems Engineering acumen by executing requirements analysis, validating design, executing Proof of Concepts (PoC), developing & implementing test cases, performance & systems troubleshooting

• Responsible for administration of IBM Websphere Application Server 5.0, 5.1, 6.1
• Responsible for basic administration of IBM Tivoli Directory Server 5.2
• Responsible for administration of IBM Websphere Portal Server 5.1, 6.1
• Responsible for tuning the Websphere Application Server environment on Solaris, AIX environments
• Responsible as QA engineer for implementing the technology in the validation environment and carrying out thorough performance testing before proceeding to production environment.

CORE COMPETENCIES INCLUDE:

Software Testing Tools (Functional & Performance Testing) | SDLC Tools | Monitoring Tools | Web & Application Servers | Database Servers
Portal Technologies | LDAP & Directory Servers | Security Tools – SAML, LDAP, SSO | Operating Systems
Engineered Systems | J2EE Technologies & Frameworks | Application Development | Software Implementations

Osmania University
Web & Systems Administrator
2002 - 2004 (2 years)
Hyderabad Area, India

As Web & Systems Administrator was involved in engineering, validation & system administration work of J2EE technology, Pramati Studio 3.5 SP1, Pramati Server 3.5 SP1, Windows 2000, MS Access 2000.

Involved in the implementation of Online Examination & Evaluation System Project

The objective of the project is online management of information regarding university/college. This information consists of courses which are allotted to students, faculties/professors who teach the students and also including which courses are offered to which student in which semester.

• Responsible for documenting the business, technical and operational requirements for the Online Examination & Evaluation System
• Responsible to design, validate, and provide system analysis using Data Dictionary, Use Case Diagrams, Sequence Diagrams, Class Diagrams
• Responsible for engineering and implementing complete evaluation system environment for administrative office of Vasavi College Of Engineering, Osmania University.
• Lead planning of technical tasks for the project
• Participate in decision making for key technical decisions
• Communicate progress updates to Professors weekly

Education

Cumberland University
Master of Business Administration (MBA), MBA · (2013)

International Technological University (ITU)
MS, Software Engineering · (2008 - 2009)

Tennessee State University
Master of Science (M.S.), Computer and Information Sciences · (2007 - 2008)

Osmania University
BE, Computer Science And Engineering · (2000 - 2004)