

Contact

www.linkedin.com/in/ron-yin-302b4914 (LinkedIn)

Top Skills

Cloud Computing
Strategic Partnerships
CRM

Languages

English (Professional Working)

Certifications

Modern Marketer: Digital & Social
MS: Developing Microsoft Azure Solutions
MCSE: Cloud Platform and Infrastructure — Certified 2016
Modern Marketing: Content, Automation and Analytics to Drive Growth

Ron Yin

Cloud Business Development
Taipei City, Taiwan

Summary

Experienced business development Lead with a demonstrated history of working in the software industry. Skilled in Cloud Business Strategy and partner ecosystems development.

Experience

Amazon Web Services
Partner Business Development, Ecosystem Partners
September 2017 - Present

Microsoft

9 years 6 months

Open Source Software Lead
July 2016 - September 2017 (1 year 3 months)

The Open Source Lead (OSS Lead) is the open source SME driving Microsoft's OSS strategy in the subsidiary/area. This role is responsible for accelerating Microsoft Azure Cloud growth by ensuring the right level of market awareness and selling capability/capacity through our sellers and partners.

Sr. Partner Account Mgr
April 2008 - June 2016 (8 years 3 months)

Partner Account Manager will take personal accountability for driving superior sales execution and operational discipline, leading and challenging your team-members and business Partners to drive accelerated business growth.

Microsoft
Architect Technology Manager
May 2006 - January 2008 (1 year 9 months)

Education

A small planet

The University of Auckland

International Technological University