Document Overview:

This document presents a detailed analysis of sales data for a retail company, utilizing the Adventure Works dataset, along with an indepth examination of patient wait times and total patient visits in a hospital setting. Additionally, it includes various other measures that were explored while studying DAX (Data Analysis Expressions) comprehensively. The analysis has been performed using Power BI, employing a range of DAX (Data Analysis Expressions) calculations to derive key insights. This document provides detailed descriptions of the DAX measures used and their relevance to the sales analysis.

Content:

DAX on Sales Analysis project

To calculate the percentage of all orders

% of All Orders = DIVIDE([Total Orders],[All Orders])

To calculate the percentage of all returns

% of All Returns = DIVIDE([Total Returns], [All Returns])

To calculate 10 days rolling revenue

10-day Rolling Revenue = CALCULATE([Total Revenue], DATESINPERIOD('Calendar Lookup'[Date], MAX('Calendar Lookup'[Date]),-10,DAY))

To calculate adjusted price

Adjusted Price = [Average Retail Price] * (1 + 'Price Adjustments (%)'[Price Adjustments (%) Value])

To calculate adjusted profit

Adjusted Profit = [Adjusted Revenue] - [Total Cost]

To calculate adjusted revenue

Adjusted Revenue = SUMX('Sales Data', 'Sales Data'[OrderQuantity] * [Adjusted Price])

To calculate total orders in sales data

All Orders = CALCULATE([Total Orders], ALL('Sales Data'))

To calculate total returns in sales data

All Returns = CALCULATE([Total Returns], ALL('Returns Data'))

To calculate the average of the retail price

Average Retail Price = AVERAGE('Product Lookup'[ProductPrice])

To calculate average revenue per customer

Average Revenue Per Customer = [Total Revenue] / [Total Customer]

To calculate the return rate of the bike

Bike Return Rate = CALCULATE([Return Rate], 'Product Categories Lookup'[CategoryName] = "Bikes")

To calculate total bike returns

Bike Returns = CALCULATE([Total Returns],

'Product Categories Lookup'[CategoryName] = "Bikes")

To calculate bike sales

Bike Sales = CALCULATE([Quantity Sold], 'Product Categories Lookup' [Category Name] = "Bikes")

To calculate bulk orders

Bulk Orders = CALCULATE([Total Orders], 'Sales Data'[Order Quantity] > 1, FILTER('Sales Data', 'Sales Data'[Order Quantity] > 1))

To calculate product with higher price when compared with overall average price

High Ticker Orders = CALCULATE([Total Orders], FILTER('Product Lookup', 'Product Lookup' [ProductPrice] > [Overall Average Price]))

To calculate Target

Order Target = [Previous Month Orders] * 1.1

To calculate target gap

Order Target Gap = [Total Orders] - [Order Target]

To calculate overall average retail price for products

Overall Average Price = CALCULATE([Average Retail Price], ALL('Product Lookup'))

To calculate previous month orders

Previous Month Orders = CALCULATE ([Total Orders], DATEADD ('Calendar Lookup'[Date], -1, MONTH))

To calculate previous month profit

Previous Month Profit = CALCULATE ([Total Profit], DATEADD('Calendar Lookup'[Date], -1, MONTH))

To calculate previous month returns

Previous Month Returns = CALCULATE ([Total Returns], DATEADD('Calendar Lookup'[Date], -1, MONTH))

To calculate previous month revenue

Previous Month Revenue = CALCULATE ([Total Revenue], DATEADD('Calendar Lookup'[Date], -1, MONTH))

To calculate profit target

Profit Target = [Previous Month Profit] * 1.1

To calculate profit target gap

Profit Target Gap = [Total Profit] - [Profit Target]

To calculate sum of return quantity

Quantity Return = SUM('Returns Data'[ReturnQuantity])

To calculate quantity sold

Quantity Sold = SUM('Sales Data'[OrderQuantity])

To calculate return rate

Return Rate = [Quantity Return] / [Quantity Sold]

To calculate revenue target

Revenue Target = [Previous Month Revenue] * 1.1

To calculate revenue target gap

Revenue Target Gap = [Total Revenue] - [Revenue Target]

To calculate total cost

Total Cost = SUMX('Sales Data', 'Sales Data'[Order Quantity] * RELATED('Product Lookup'[ProductCost]))

To calculate total distinct customer

Total Customer = DISTINCTCOUNT('Sales Data'[CustomerKey])

To calculate total distinct orders

Total Orders = DISTINCTCOUNT('Sales Data'[OrderNumber])

To calculate total orders using customer details

Total Orders (Customer Detail) = IF(HASONEVALUE('Customer Lookup'[CustomerKey]), [Total Orders], "-")

To calculate total profit

Total Profit = [Total Revenue] - [Total Cost]

To calculate total returns

Total Returns = COUNT ('Returns Data'[ReturnQuantity])

To calculate total revenue

Total Revenue = SUMX('Sales Data', 'Sales Data'[OrderQuantity] * RELATED('Product Lookup'[ProductPrice]))

To calculate total revenue using customer details

Total Revenue (Customer Detail) = IF(HASONEVALUE('Customer Lookup'[CustomerKey]), [Total Revenue], "-")

To calculate weekend order

Weekend Orders = CALCULATE([Total Orders], 'Calendar Lookup'[Weekend] = "Weekend")

To calculate YTD revenue

```
DAX on patient wait time project
To calculate the percentage of the admission scheduled
% Admin Schedule = DIVIDE(COUNTROWS(FILTER('Patient Details',
'Patient Details'[patient_admin_flag]=TRUE())), [Total Patients])
To calculate the percentage of total number of female visits
% Female Visits = DIVIDE(CALCULATE([Total Patients], 'Patient Details'[patient_gender]="F"), [Total Patients])
To calculate the percentage of total number of male visits
% Male Visits = DIVIDE(CALCULATE([Total Patients], 'Patient Details'[patient gender]="M"),
        [Total Patients])
To calculate the percentage with no rating at all
    VAR NoRatings = CALCULATE([Total Patients],
                     'Patient Details'[patient_sat_score] = BLANK())
    RETURN
    DIVIDE(_NoRatings, [Total Patients])
To calculate the percentage with no admission scheduled
% Non-Admin Schedule = DIVIDE(
                        COUNTROWS (
                             FILTER(
                                 'Patient Details',
                                 'Patient Details'[patient_admin_flag]=FALSE())
                         [Total Patients]
                    )
To calculate the percentage of patients with no referral
% Non-Referred Patients =
VAR FilterPatients =
     CALCULATE([Total Patients], 'Patient Details'[department_referral] = "none")
     DIVIDE(_FilterPatients, [Total Patients])
```

To calculate the percentage of referred pateints

```
% Referred Patients =
VAR FilterPatients =
```

```
CALCULATE([Total Patients], 'Patient Details'[department_referral]<> "none")
     DIVIDE(_FilterPatients, [Total Patients])
To calculate the percentage of patients in unknown category
% Unknown =
     DIVIDE(CALCULATE([Total Patients], 'Patient Details'[patient_gender]="NC"),
        [Total Patients])
To calculate average satisfaction score
Average Satisfaction Score = CALCULATE (AVERAGE('Patient Details'[patient_sat_score]), 'Patient
Details'[patient sat score]<>BLANK())
To calculate average wait time
Average WaitTime = AVERAGE('Patient Details'[patient_waittime])
To calculate the cumulative frequency of maximum point of patient visit monthly
CF Max Point(Month) =
   VAR _PatientTable =
       CALCULATETABLE(
        ADDCOLUMNS (
        SUMMARIZE('Date', 'Date'[Month]),
        "@TotalPatients", [Total Patients]
        ),
        ALLSELECTED()
       )
    VAR _MinValue = MINX(_PatientTable, [@TotalPatients])
    VAR _MaxValue = MAXX(_PatientTable, [@TotalPatients])
    VAR _TotalPatients =[Total Patients]
    RETURN
    SWITCH(
        TRUE(),
        TotalPatients = MinValue,0,
        _TotalPatients = _MaxValue,1
    )
```

To calculate the cumulative frequency of maximum point of patient visit yearly

```
CF Max Point(Year) =
    VAR _PatientTable =
        CALCULATETABLE(
        ADDCOLUMNS(
        SUMMARIZE('Date', 'Date'[Year]),
        "@TotalPatients", [Total Patients]
        ),
```

```
ALLSELECTED()
   VAR MinValue = MINX( PatientTable, [@TotalPatients])
   VAR _MaxValue = MAXX(_PatientTable, [@TotalPatients])
   VAR _TotalPatients =[Total Patients]
   RETURN
   SWITCH(
       TRUE(),
       _TotalPatients = _MinValue,0,
       _TotalPatients = _MaxValue,1
   )
To calculate the correlation between patient satisfaction and wait time according to age group
Map Caption =
VAR _SelectedMeasure =
    SELECTEDVALUE(Parameter[Parameter Order])
    RETURN
    IF( SelectedMeasure = 0,
     "Most SATISFIED patients represents the darkest GREEN on Age-Group",
     "The darkest GREEN on the scale represents LOW WAIT TIME on Age-Group"
     )
To calculate total patients in the table
Total Patients = COUNTROWS('Patient Details')
DAX measures practice problems
Calculating the total of sales using SUM
Total Sum of Sales = SUM(Sales[Total Revenue])
Calculating the count of rows in Sales table
Total Transaction = COUNTROWS(Sales)
Calculating the total cost in Sales table
Total Cost = SUMX(Sales, Sales[Order Quantity]*Sales[Total Unit Cost])
Filtering customer data with wholesales and whose name index is between 5 and 20
Customer Wholesales =
   CALCULATE([Total Transaction],
      FILTER(Sales, Sales[Customer Name Index] > 5 && Sales[Customer Name Index] < 20),</pre>
          FILTER(Sales, Sales[Channel] = "Wholesale") )
Calculating total sales average per channel
Total Sales average per channel =
   AVERAGEX(
```

```
VALUES(Sales[Channel]),
          [Total Sales])
Categorizing Product sales more than 10M and less than 10M in Products look up table
Product Groups =
   SWITCH( TRUE(),
       Products[Sales] > 10000000 , "Top",
       Products[Sales] <= 10000000, "Bottom",</pre>
       BLANK())
Can also be written using already created measures
Product Groups =
   SWITCH( TRUE(),
       [Total Sales] > 10000000 , "Top",
       [Total Sales] <= 10000000, "Bottom",
       BLANK())
Using measures in Context Transition to calcuakte customer sales
Customer Sales = [Total Sales]
Calculating Count of Distinct products measure to filter customers and products based on scenario
Total Products Bought = DISTINCTCOUNT(Sales[Product Description Index])
Calculating Average cost using the measure already created
Average Cost = AVERAGEX(Sales, [Total Cost])
Calculating Minimum and maximum cost
Min costs = MINX(Sales, [Total Cost])
Max costs = MAXX(Sales, [Total Cost])
Calculating profit with measures created
Total Profits = [Total Sales] - [Total Cost]
Calculating profit margin using measure branching
Profit Margin = DIVIDE([Total Profits], [Total Sales], 0)
Calculating Profit Margin for sales greater than 40%
Using Calculate,
Sales Segment =
   CALCULATE([Total Sales],
       FILTER(Sales, [Profit Margin] > 0.40) )
Using iterative function,
Sales Segment 2 = SUMX(FILTER(Sales, [Profit Margin] > 0.40), [Total Sales])
Calculating Last year sales
```

Sales LY = CALCULATE([Total Sales], DATEADD(Dates[Date], -1, YEAR))

Error handling for blanks, calculating Year-Over-Year sales

Yoy Sales Diff = IF(ISBLANK([Sales LY]), BLANK(), [Total Sales] - [Sales LY])