INDIANA UNIVERSITY Department of Economics

Fundamentals of Economics for Business II B252 36398 - Spring 2022

All times are ET

Instructor: César Salinas Email: salinasc@iu.edu Office: Wylie Hall (WY) 244

Class hours: T R 1:15 PM-2:30 PM, Student Building (SB) 150 Office hours: T R 10:00 AM-11:30 AM or by appointment

Prerequisites:

ECON-B 251

Required textbook and resources:

Class Canvas Website: https://iu.instructure.com/courses/2059060
Canvas is the primary mode of communication for all class information, exams, assignments, etc. You will need to visit this site frequently throughout the semester and make sure you will receive messages sent through Canvas.

• IU eText: 'Introductory Macroeconomics'

Top Hat: IU Quick Start GuideBasic four-function calculator

Course Objectives:

- 1. Define, calculate, interpret, and relate the three basic macroeconomic variables: GDP, unemployment, and inflation.
- 2. Analyze firms and stock markets and illustrate the relationship between savings, investment, and interest rates.
- 3. Define, set-up, and manipulate the aggregate demand/aggregate supply model and explain how changes in the economy affect the three macroeconomic variables in both the short and long run.
- 4. Define and explain basic fiscal policy functions. Examine how fiscal policy affect the three macroeconomic variables.
- 5. Define and explain how money, banks, and monetary policy work and how they are related to each other. Examine how monetary policy changes affect the three macroeconomic variables.
- 6. Explain how basic exchange rate markets work and determine the equilibrium. Explain how fiscal and monetary policies affect international trade and exchange rates.

Course Organization: This class meets In Person. Class presentations are not a substitute for reading all the required material and participating in class. You are responsible for all material presented in the textbook as well as lectures for any assessment. A student should attend every scheduled class and is responsible for all work posted in Canvas and assigned readings. Redacted presentation slides and notes will be uploaded to Canvas. *Modification of policies may be required during the semester. The instructor will make explicit announcements pertaining to any such changes*.

Mask Policy: Masks will be optional at all campuses beginning March 4, 2022. Classrooms, residence halls, dining spaces, building common areas and IU Athletics venues are all examples of indoor spaces where mask use will be optional. For more information please visit: https://www.iu.edu/covid/faq/index.html If you're experiencing COVID-19 symptoms, follow these steps to take care of yourself and avoid spreading the virus to others: https://www.iu.edu/covid/testing/symptomatic-testing.html

Exams: There will be three exams proctored in-person. The exams will consist on either multiple choice, graphical/numerical problems, fill-in-the blank, or short essay questions, or any combination of these four. The first two exams are each worth 20% of the course grade. Since the methods of analysis for economics are cumulative, the exams are cumulative and scheduled on the following days *during class time*:

EXAM 1: Thursday, February 10 EXAM 2: Thursday, March 24 FINAL EXAM: Tuesday, May 3 (5:20 PM-7:20 PM)

The final exam is worth 30% or 150 points of the course grade. Your schedule must permit you to be free to take the *final exam* on *Tuesday, May 3 between the hours of 5:20 PM-7:20 PM ET*. There are no alternatives to taking the exam at this time and date. Please be aware of conflicts with the final exam if you are enrolled in one of these courses: Business A 310 and Tu, Th, Sa classes between 3:35pm and 4:35pm.

If you desire classroom/testing accommodations for a disability, contact your instructor outside of class to present the written supporting memorandum of accommodation from the Office of Disability Services for Students: https://studentaffairs.indiana.edu/disability-services-students/. Requests for accommodations for disability must be received and authorized by your instructor in written form no less than 1 week in advance of need, in order to allow adequate time to review and make appropriate arrangements. No accommodation should be assumed until authorized by your instructor.

Online Assignments: There will be 12 weekly homework assignments (due each Friday by 11:59pm) submitted online through Canvas worth 12% or 60 points of the course grade. Each assignment will be worth 5 points. Late assignments will not be graded and receive a 0. You will have 2 attempts for each assignment.

After-module Quizzes: There will be 13 quizzes after each module (due by 11:59pm) submitted online through Canvas worth 30 points or 8% of your course grade. Each quiz will be worth 2.5 points. The quiz with the lowest grade will be dropped. Late quizzes will not be graded and receive a 0. You will have 2 attempts for each quiz.

Projects: There will be 3 empirical projects (due by 11:59pm) submitted online through Canvas worth 60 points or 10% of your course grade. Each project will be worth 20 points. Late projects will not be graded and receive a 0.

Participation and attendance: Attendance is not mandatory, but you can earn participation points in each inperson class session. There will be 26 (1-point) daily sets of graded clicker questions this semester, and you can earn up to 20 extra credit points or 4% of your course grade. You will enter the Top Hat attendance code at the beginning or end of class to earn those points.

Grading dispute: All questions/problems/disputes regarding the grading of an assignment must be addressed *within 4 days* of the return of the assignment. I reserve the right to regrade the entire assignment, in which case your grade might be lowered/unchanged/raised.

Make Up Policy for Final Exam: You must be able to take the final exam in-person. Only under extraordinary circumstance such as a documented medical emergency will I grant you permission for a make-up final exam. If you miss the final exam without proper documentation or approval from me, you will generally not be allowed to take a make-up final. Under some circumstances, I may allow you to take a make-up final for non-document reasons. However, your make-up final will be worth only 90% of the available points allocated to your final exam, if the reason is not properly documented. If I give you permission for a make-up final quiz, you will receive an incomplete for the course and a make-up final will be administered to you in the next semester (Fall 2022). You must contact me and sign (via email is fine) a removal of incomplete document to receive the incomplete or you will receive a zero on your final quiz.

If you do not take the final exam, you will receive a grade of zero for your final exam grade. It is university policy,

generally, not to allow make-up finals unless there are extreme circumstances (oversleeping is not an extreme circumstance)—in other words **DO NOT** miss the final.

Make Up Policy for In-term Assignments/Exams: If you miss an exam due to a valid reason which is outside of your control (see section on valid excuses below), then you will take a make up exam on a later date. You must contact me (prior to the exam if possible) via e-mail or phone if you are unable to access your email. If you receive approval for a makeup in-term exam, you are required to complete the makeup exam within two weeks of date the exam was originally scheduled. It is your responsibility to make yourself available for the makeup exam. Coordinating details will be provided to you, when you receive approval from me.

No make-ups are provided for assignments, quizzes and projects. For extended University Approved absences, the missed points will be considered when calculating your final grade.

Valid excuses: During the course many possible events may occur that would result in your inability to attend class, attend exams, or perform at a minimally acceptable level during an examination. Illness or injuries, family emergencies, certain university-approved curricular and extra-curricular activities, and religious holidays can be legitimate reasons to miss a class or to be excused from a scheduled examination.

In the case of your own illness or injury, the student must notify the instructor within five days of the missed course event. In cases of illness or incapacity lasting longer than five days, students must provide a note from a physician, physician's assistant or nurse-practitioner, which clearly states that the student is unable to attend the missed course event and it should specify the period of the student's inability to attend the course.

With regard to family emergencies, you must provide verifiable documentation of the emergency. Given the vast array of family emergencies the instructor will provide precise guidance as to what constitutes adequate documentation. Unless the emergency was critical you should notify the instructor in advance of your absence from the scheduled course event. In cases of critical emergencies, you must notify the instructor within one week of your absence.

For university-approved curricular and extra-curricular activities, verifiable documentation is also required. The student should obtain from the unit or department sponsoring the activity a letter (or class absence form) indicating the anticipated absence(s). The letter must be presented to the instructor at least one week prior to the first absence.

In case of religious holidays, the student should notify the instructor by the third week of the course of any potential conflicts. IU website: https://enrollmentbulletin.indiana.edu/pages/relo.php

Disruptive Students: Instructors are occasionally confronted by uncomfortable or even threatening behaviors from students or unwillingness to follow campus policies. An instructor's first obligation is to ensure the immediate safety of the classroom. When in doubt, your instructor may call IU Police at 9-911 from any campus phone or call (812) 855-4111 from off-campus for immediate or emergency situations. Your instructor may also contact the Dean of Students Office at (812) 855-8188. Guidelines: https://ufc.iu.edu/doc/policies/disruptive-students.pdf

Academic Integrity: Dishonesty of any kind is not tolerated in this course. Dishonesty includes, but is not limited to, cheating, plagiarizing, fabricating information or citations, facilitating acts of academic dishonesty by others, having unauthorized possession of examinations, submitting work of another person or work previously used without informing the instructor, or tampering with academic work of other students, or violating other course rules. Students who are found dishonest will receive the most severe academic sanction consistent with IU polices. A minimum penalty for any breach of academic integrity is a score of zero on the particular assignment and probably a grade of F for the course. Be sure to read the contents of the University of Indiana website: https://studentcode.iu.edu/.

University Note Selling Policy: Several commercial policies have approached students regarding selling class notes/study guides to their classmates. Selling the instructor's class notes/study guides in this course is not permit-

ted. Violations of this policy will be reported to the Dean of Students as academic misconduct. Additionally, you should know that selling a faculty member's notes/study guides individually or on behalf of one of these services using IU email, or via Canvas may also constitute a violation of IU information technology and IU intellectual property policies.

Sexual Misconduct: One of my responsibilities is to create a positive learning environment for all students. Title IX and IU policy forbid sexual misconduct in any form. The university provides resources for any student that has experienced or knows of someone that has experienced sexual misconduct (https://stopsexualviolence.iu.edu/). Please note that Title IX and university policy require me to report any information regarding sexual misconduct to the Title IX office. In that event, the university will then strive to take appropriate measures with the utmost respect of student privacy.

Withdrawal: The last day to withdraw from the class and receive and automatic W is **Friday, April 29, 2022**. This is also the last day to get a withdrawal slip signed without a special petition. After this date, you can obtain a late withdrawal from a course only by first receiving special permission from the dean of the college. Such permission is *very* difficult to get. University rules specify that permission for late withdrawals is "given only for urgent reasons relating to extended illness or equivalent distress" to a student who is "passing the course on the date of withdrawal".

Grading Scale: The final grade for the course is based on the percentage of the number of adjusted total points earned. Your course grade will depend on your performance in each of the following areas:

	Possible Points	% of Total
Homework	60	12
Quizzes	30	6
Projects	60	12
Exam 1	100	20
Exam 2	100	20
Final	150	30
Total	500	100%

Grade	Points	Percentage
A+	500-485	100-97%
A	484-460	<97-92
A-	459-440	<92-88
B+	439-425	<88-85
В	424-405	<85-81
B-	404-385	<81-77
C+	384-370	<77-74
C	369-350	<74-70
C-	349-335	<70-67
D+	334-320	<67-64
D	319-300	<64-60
D-	299-275	<60-55
F	274-0	<55-0

TENTATIVE SCHEDULE

Week	Date	Module	Module	Homework	
Week 1	11-Jan	Syllabus / Introduction (Monopolistic Comp.)	1		
	13-Jan	Unemployment	1	Q1	
Week 2	18-Jan	Inflation	2	Q2	
	20-Jan	GDP	3	HW1	
Week 3	25-Jan	GDP	3	Q3	
	27-Jan	Business Cycle and Economic Growth	4	HW2	
Week 4	01-Feb	Economic Growth	4	Q4 / Project 1	
	03-Feb	Aggregate Demand and Aggregate Supply	5	HW3	
Week 5	8-Feb	Aggregate Demand and Aggregate Supply	5	Q5	
	10-Feb	EXAM 1			
Week 6	15-Feb	AD-AS Analysis	6		
	17-Feb	AD-AS Analysis	6	Q6 / HW4	
Week 7	22-Feb	Aggregate Expenditure	7		
	24-Feb	Aggregate Expenditure	7	Q7 / HW5	
Week 8	1-Mar	Firms and the Stock Market	8	Project 2	
	3-Mar	Firms and the Stock Market	8	Q8 / HW6	
Week 9	8-Mar	Fiscal Policy	9		
	10-Mar	Fiscal Policy	9	Q9 / HW7	
Week 10	15-Mar	Spring Break - No classes			
	17-Mar	Spring Break - No classes			
Week 11	22-Mar	Fiscal Policy	9		
	24-Mar	EXAM 2			
Week 12	29-Mar	Money	10		
	31-Mar	Money	10	HW8	
Week 13	5-Apr	Money	10	Q10	
	7-Apr	Monetary Policy	11	HW9	
Week 14	12-Apr	Monetary Policy	11	Project 3	
	14-Apr	Monetary Policy	11	Q11 / HW10	
Week 15	19-Apr	International Economics	12		
	21-Apr	International Economics	12	Q12 / HW11	
Week 16	26-Apr	Labor Markets	13		
	28-Apr	Labor Markets	13	Q13 / HW12	
Week 17	3-May	FINAL EXAM			