Healthy Grocery Item Recommendation Engine



### **Business Case**



### Save consumers time at the grocery store

Americans are spending 1.48 billion minutes in the grocery store on an average day.

Our recommendation engine will allow shoppers to quickly research food items that meet their diet restrictions and will save shoppers valuable time.



### Understand shopping behavior

Diet trends create huge opportunities for grocery stores to highlight food items that meet various restrictions.

Ex. 2016, gluten-free food sales were \$1.66bn and are forecasted to reach to over \$2.0bn by 2020.



### Expose shoppers to new products

Data collected from our recommendation engine will quickly identify trends.

This data can then be utilized by manufactures to bring new products to market quicker and with less risk.



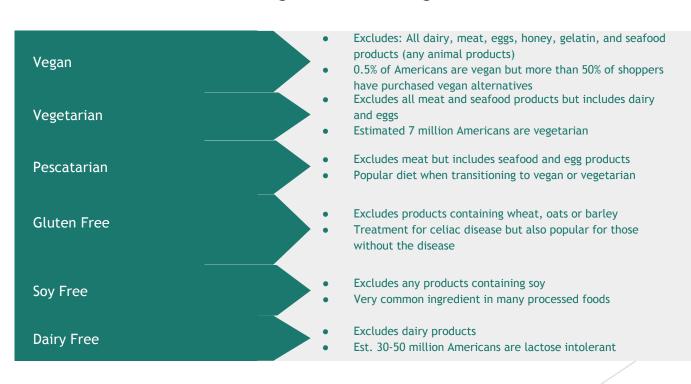
### Allow consumers to monitor their food intake

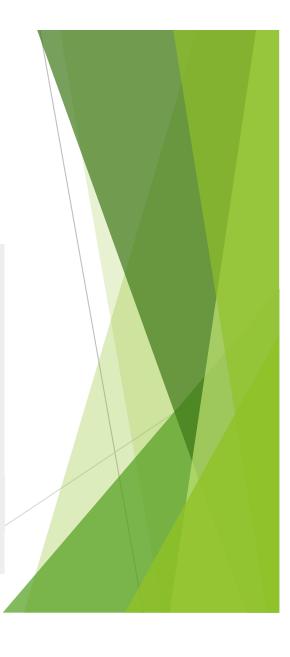
Consistency (with variety) is key to maintaining any lifestyle change.

Healthy diet changes can significantly reduce a consumer's long-term healthcare costs.

# **Diets Analyzed**

- Tagged items by ingredient content
- Cross referenced with allergens and trace ingredients





## **Process**

| Data Selection                | Pre-Processing                             | Feature<br>Engineering   | Merging Data   | Analysis  |
|-------------------------------|--|--|----------------|---|
| Open Food Facts (OFF)         | OFF required extensive cleaning, filtering | Created 6 new binary features for diets tagged according to ingredient | Fuzzy Matching | Association Rule<br>Mining (Apriori<br>Algorithm)         |
| Instacart Order Data<br>(ICD) | Interpolating prior to analysis            | content  |                | Hybrid Approach to recommender system:                    |
|                               | Data entry not consistent among countries  |  |                | Collaborative Filtering and Content-based recommendations |
|                               | Countries                                  |  |                |   |
|                               |  |  |                |   |

### Data



Open source food database in which users add nutritional for products around the world.

**173 features** that include complete nutritional information and ingredients for given products.

Semi-clean data.

Over **350,000 products** for the US alone, including products across categories including meats, produces, brand names, store names and more



Anonymized and contains a sample of over 3 million grocery orders from more than 200,000 Instacart users.

Utilized 5000 orders of this data.

Tables used: 'Order\_Products', 'Products' tables and 'Prior\_Orders' -- the products table was needed to match specific OFF data to ICD orders.



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50,000 products product\_id product\_name

### Orders

3M orders (limited to 4000 orders) order\_id Product\_id

### Prior Orders

32M orders order\_id product\_id Reordered

Instacart

38,000 rows product\_id, product\_name order\_id, user\_id

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### **Pre-Processing**

- Filtered to U.S. only products
- Drop any observations without product names
- Limited to key features
  - Product name and ingredient content were the most important
  - Dropped unimportant nutrition variables
- Missing values
- Change data type
- Tagging food
  - Standardizing the format of ingredients (upper vs. lowercase, spelling, etc.)

```
# Interpolate null valuess
for x in features:
    reduced_data[x] = reduced_data[x].interpolate()
```

# **Tagging**

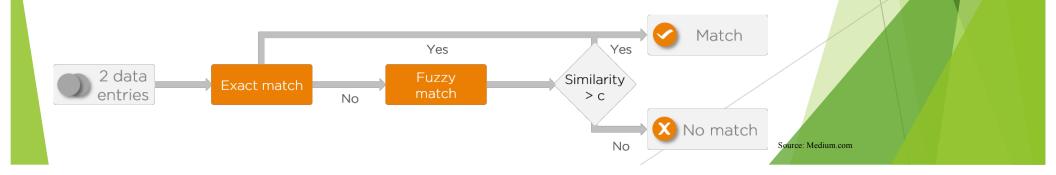
```
reduced_data['gluten_free'] = np.nan
reduced_data.loc[~reduced_data['ingredients_text'].str.contains(
    'wheat|barley|oats|gluten,|gluten]|flour',na=False),'gluten_free'] = 1
```

|   | product_name                      | ingredients_text                               | vegan | vegetarian | pescatarian | gluten_free | dairy_free | soy_free |
|---|-----------------------------------|--|-------|------------|-------------|-------------|------------|----------|
| 0 | banana chips sweetened (whole)    | bananas, vegetable oil (coconut oil, corn oil  | 1.0   | 1.0        | 1.0         | 1.0         | 1.0        | 1.0      |
| 1 | peanuts                           | peanuts, wheat flour, sugar, rice flour, tapio | 1.0   | 1.0        | 1.0         | NaN         | 1.0        | NaN      |
| 2 | organic salted nut mix            | organic hazelnuts, organic cashews, organic wa | 1.0   | 1.0        | 1.0         | 1.0         | 1.0        | 1.0      |
| 3 | organic polenta                   | organic polenta                                | 1.0   | 1.0        | 1.0         | 1.0         | 1.0        | 1.0      |
| 4 | breadshop honey gone nuts granola | rolled oats, grape concentrate, expeller press | 1.0   | 1.0        | 1.0         | NaN         | 1.0        | 1.0      |

# Matching and Merging Data

- Matched products between datasets despite the lack of commonality
- Fuzzy Match(package: FuzzyWuzzy) was used as the Solution!
- Fuzzy String Matching, also called Approximate String Matching, is the process of finding strings that approximately match a given pattern. The closeness of a match is often measured in terms of edit distance, which is the number of primitive operations necessary to convert the string into an exact match."- Marco Bonzanini
- highest = process.extractOne(unsweetened chocolate almond breeze almond milk,OpenFoodFacts\_name)
- We then merge the two data sets with these newly matched items and now we have our dataset for modeling!

| Instacart Name  | Open Food Facts Name                              |  |
|---|---|--|
| all natural no stir creamy almond butter              | all natural creamy almond butter                  |  |
| classic blend cole slaw                               | classic blend cole slaw                           |  |
| total 2% with strawberry lowfat greek strained yogurt | greek strained yogurt with strawberry, strawberry |  |
| unsweetened almondmilk                                | unsweetened almondmilk                            |  |
| lemons  | lemons  |  |
| baby spinach  | baby spinach                                      |  |
| unsweetened chocolate almond breeze almond milk       | almond breeze, almond milk, chocolate             |  |
| ginger root   | ginger roots                                      |  |
| air chilled boneless skinless chicken breasts         | boneless & skinless chicken breasts               |  |
| ezekiel 49 bread cinnamon raisin                      | bread, cinnamon raisin                            |  |
| plain pre-sliced bagels                               | plain presliced bagels                            |  |



### **Association Rule Mining**

- We used the Apriori algorithm to determine which items might be purchased together
- Parameter values: 0.015 for minimum support, 0.55 for minimum confidence, and 3 for minimum lift
- A drawback of this approach is that the number of items in a database increases, the number of possible combinations of items to be purchased together also increases exponentially
- This leads to a very computationally expensive algorithm
- Because of this we decided to use PySpark to speed up computation of what was a fairly large dataset for basic python
- Using PySpark cut our process time significantly and led us to a few key insights:
  - Not surprisingly people who buy fruits and veggies usually pair them together
  - String cheese is often paired with strawberries
  - Buttermilk biscuits are often paired with baby spinach

Rule: mango chunks -> avocado Support: 0.021505376344086023 Confidence: 0.6666666666666667

Lift: 6.2

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Rule: buttermilk biscuits -> baby spinach

Support: 0.021505376344086023

Confidence: 1.0

Lift: 8.454545454545453

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Rule: unsweetened almondmilk -> baby spinach

Support: 0.021505376344086023 Confidence: 0.666666666666667

Lift: 5.636363636363637

#### PySpark Output

| +   |                 | +                   | +                  | + |
|---|-----------------|---------------------|--------------------|---|
| antecedent  | consequent      | confidence          | lift               | ı |
| +   |                 | +                   | +                  | + |
| [blackberries, raspberries]                                     | [strawberries]  | 0.6451612903225806  | 4.747129579004921  |   |
| [unsweetened almond-milk, original]                             | [banana]        | 0.5116279069767442  | 2.9964312325973568 |   |
| [blackberries, strawberries]                                    | [raspberries]   | 0.5                 | 7.175619834710744  | ĺ |
| [raspberries, hass avocados]                                    | [bananas]       | 0.47058823529411764 | 3.3218555714968914 |   |
| [avocado, strawberries]   | [banana]        | 0.4375              | 2.562289207419899  |   |
| [lemon, hass avocados]  | [bananas]       | 0.41379310344827586 | 2.92094196804037   |   |
| [honeycrisp apples]   | [banana]        | 0.4094488188976378  | 2.398002947776553  |   |
| [nectar girl, cocktail mix, cucumber, lime mint & agave nectar] | [banana]        | 0.4                 | 2.342664418212479  |   |
| [hass avocados, banana]   | [strawberries]  | 0.388888888888889   | 2.861464218455744  |   |
| [blackberries]  | [strawberries]  | 0.3883495145631068  | 2.8574954747408263 |   |
| [fuji apple]  | [banana]        | 0.3805309734513274  | 2.2286409288304556 | Ĺ |
| [avocado, baby spinach]   | [banana]        | 0.375               | 2.196247892074199  |   |
| [large brown grade a eggs]                                      | [bananas]       | 0.375               | 2.6471036585365852 |   |
| [raspberries, banana]   | [strawberries]  | 0.36                | 2.648898305084746  |   |
| [lemon, bananas]  | [hass avocados] | 0.35294117647058826 | 3.637283993716181  |   |
| [original hummus]   | [banana]        | 0.34782608695652173 | 2.0370994940978076 |   |
| [string cheese]   | [strawberries]  | 0.34782608695652173 | 2.5593220338983054 |   |
| [roasted turkey breast]   | [bananas]       | 0.33962264150943394 | 2.397376898297285  |   |
| [red peppers]   | [banana]        | 0.3333333333333333  | 1.952220348510399  |   |
| [100% whole wheat bread]  | [bananas]       | 0.3333333333333333  | 2.352981029810298  |   |
| +   |                 | +                   | +                  | + |

# Recommendation Modeling

- 1. Raw input (diet type and fav food if no purchasing history)
- 2. SVD to figure out consumer preferences
- 3. KNN to group products based on nutrition and size
- 4. Select overlaps from step 2 and step 3
- 5. Optimal number of products being shown on the screen
- **6.** Customize the recommendation based on other info

| Fav Food: | coconut chips | ~ | Diet type: | <ul> <li>vegetarian</li> </ul> |
|-----------|---------------|---|------------|--------------------------------|
|           |               |   |            | pescatarian vegan gluten_free  |

Load inputs: diet type, fav food (or potentially food you hate the most, or purchasing behaviours)

### **SVD** Recommendation

# type in any kind of product that you like, and list of diets
recp = findSimilar(12036,'vegetarian')
recp

|   | product_id | pd_name  |
|---|------------|--|
| 0 | 432        | Vanilla Almond Breeze Almond Milk              |
| 1 | 1025       | Organic Fresh Basil                            |
| 2 | 1360       | Crunchy Peanut Butter                          |
| 3 | 2014       | Low Fat Kefir Cultured Milk Smoothie Lowfat Pr |
| 4 | 3583       | Unsweetened Coconut Milk Beverage              |
| 5 | 3957       | 100% Raw Coconut Water                         |
| 6 | 4472       | Toasted Coconut Almondmilk Blend               |
| 7 | 4658       | Imported Mineral Water                         |
| 8 | 8309       | Nonfat Icelandic Style Strawberry Yogurt       |
| 9 | 9327       | Garlic Powder                                  |

Matched consumers based on their purchasing behaviour using SVD

- 1. Score comes from how many food one person have purchased in the past
- 2. Sparse matrix problem;
  - A.Dealing with product by department
  - **B.Only use top items**

### **KNN Clustering**

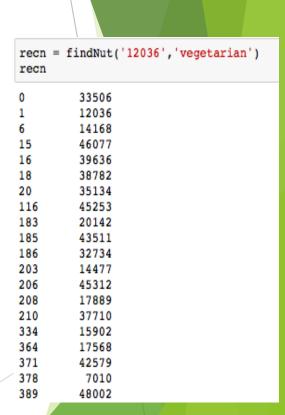
Group products together based on nutrition amount, and volume (milk and cheese are not substitutable in this case, some food perishable)

#### How many K to choose?

- 1. Elbow method
- 2. How many products we need
- 3. How to maintain the dictionary

#### Recommendation:

Once we have all the food info, we can store all type of food clustering in dictionaries and call that every time to be efficient.



## Find overlaps

- 1. Select the overlaps between two lists
- 2. If no overlaps then decide between preference/ similarity tradeoff / AR
- 3. If too many then top 3 5 (not overwhelming)

|   | product_id | pd_name  |
|---|------------|--|
| 0 | 1360       | Crunchy Peanut Butter                          |
| 1 | 12036      | Gluten-Free Supergrain Pasta Organic Corn & Qu |
| 2 | 14477      | Organic Spaghetti                              |

### Optimizing based on additional info:

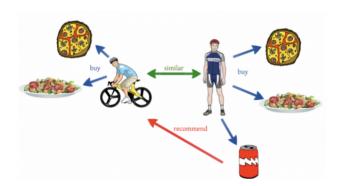
- A. Retail side: min cost, adjustments on inventory
- B. Consumer side: price sensitive, prefer smaller size because always fresh
- C. Personal info: allergies, type of food: liquid, chewy
- D. Other info: demographic, age, gender

## Model Evaluation and Implementation

- Two step approach
  - Hybrid recommendation system
    - Customizable
    - Takes into account preferences for features such as size of product, type of product (beverage vs. food)
    - User similarity is dynamic over time
      - Two similar customers' purchasing patterns can change, which impacts the similarity recommendation
  - Association rule mining
    - Generalizable
    - Useful for "Cold Start" problem
    - Can be used as a "sanity check" for our previously generated suggested products
    - Computation grows exponentially as items are added to database
- Demo!

### Results & Potential Extensions

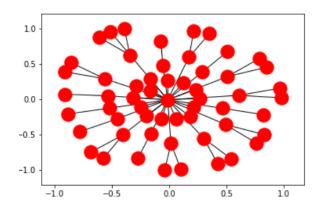
- Expand recommendation system to be applicable to additional diet types
  - For example, diets based on nutrition measured to the gram (individuals who eat Keto, eat a particular ratio of fat, carbs, and protein)
- Use algorithms to determine diet type groupings on their own instead of manually assigning/tagging
- Model could take into account brand loyalty. For the most part model looks at generalized products but opening up to specific brands could present a more detailed if not much more challenging model
- Vary recommendations by time of day
  - Enter hour of order as a key input to the recommendation system

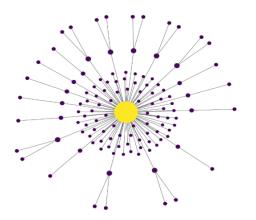


### **Lessons Learned**

- Ideally we could have used all the data in the dataset but this quickly turned into a big data problem and something that was beyond our scope. As we added products our rows increased to millions and it was too computationally expensive to maintain the dataset
- Matching datasets with no column the exact same is difficult and an NLP problem.
  - The project would have been streamlined by having unique identifier such as a UPC to match on
  - Additionally, some matches were off. Could create a rule for exact matches but number of products small enough we could manually check.
- Association rule mining becomes increasingly time-consuming as the size of the data increases.
  - This is due to the fact that as the number of items increases, the number of possible combinations increases exponentially

# Appendix(Graph-Based Modeling)





Shows how orders and users are connected to each other based on diet dummies and purchase content

Interpretation is less intuitive than in association rules and collaborative filtering

