

Kyle Mitchell

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Investor • Entrepreneur • Business Owner • Operator

My passion is in helping others reach their goals in all areas of life by doing things the right way and creating long lasting relationships based on trust and clarity. I have experience with operations management; staff development; revenue generation; expense management; food & beverage operations; budgeting; sales; capital improvement projects; single family homes; buying and selling real estate; and operating boutique fitness studios.

Real Estate Investor: I have been investing in income producing Real Estate since 2015, I currently own 10 single family homes in 4 different markets (California, Illinois, Ohio & Arkansas) totaling to \$1.2 million. My goal for 2018 is to own 160 apartment units and my 5-year goal is to own 1,000 apartment units.

Club Pilates: I am a Club Pilates franchise owner in Southern California. Club Pilates was founded in San Diego in 2007 and has expanded across the nation, bringing Pilates to hundreds of thousands of people. In 2017, Club Pilates served up over 2.2 million workouts to their dedicated members. We believe that Pilates is the path to a fuller, more satisfying physical existence. We believe that being in control of your body helps you to be in control of your life. And best of all, we believe that you can start anytime! In 2016, Club Pilates was recognized as #31 in Entrepreneur Magazine's Top New Franchise and most recently in 2017 as #361 in the Entrepreneur Franchise 500®.

Real Estate Agent: I am a licensed Realtor in California and have been buying and selling Real Estate since 2015. One of the ways I love to give back is by donating 20% of my commissions to the local charities of my client's choice. My goal is to one day be able to donate 100% of my commissions back to local charities.

American Golf: I am a Regional Manager for American Golf and have 15+ years of experience in operations management including overseeing more than \$18 million in revenue and 225+ team members. I began working for American Golf in 1997 and worked my way up from a cashier in high school to General Manager by the age of 21. I also serve on the board of Directors for the First Tee of Greater Pasadena where our mission is to impact the lives of young people from all walks of life by reinforcing values like integrity, respect and perseverance through educational programs that build character, instill life-enhancing values and promote healthy choices through the game of golf.

Other: I played golf Professionally for a few years around California before working full-time for American Golf. I am a dog owner & lover, I enjoy cooking, traveling, fitness & sports. I currently live in Southern California and the thing I am most looking forward to this year is planning my wedding with my fiancé. The most important thing I have learned over the last 12 months is how important it is to spend time and care for your family, nothing is more important than family. I am a big believer in a positive mindset, continued education, improving yourself day by day and taking massive action.